Alcoholic Beverage Control, Division of

Mission

The Division of Alcoholic Beverage Control operates under the direction of the State Liquor Authority (SLA), a three-member Board consisting of a Chairperson, who acts as the agency administrator, and two Commissioners, appointed by the Governor with the advice and consent of the Senate. The Division regulates and controls the manufacture, sale and distribution of alcoholic beverages within the State; issues licenses and permits to manufacturers, distributors, wholesalers and retailers; works with local law enforcement agencies and localities across the State to ensure compliance with the Alcoholic Beverage Control Law; and regulates trade and credit practices for the sale and distribution of alcoholic beverages.

Organization and Staffing

The agency is organized into three major business units: Administration, Licensing and Compliance. These units are under the direction of an Executive Team including the Chairman's Office, Office of Public Affairs, Licensing Bureau, Wholesale Bureau, Enforcement Bureau, Office of Counsel, Hearing Bureau, Secretary's Office and Internal Audit.

Budget Highlights

The FY 2020 Executive Budget recommends \$48.7 million All Funds in appropriation (\$13.3 million in General Fund and \$35.4 million in Special Revenue Funds - Other), reflecting an All Funds increase of \$35.4 million from FY 2019. The increase reflects creation of the Cannabis Management Program. This new appropriation will be available to any State agency for activities to support a comprehensive cannabis regulatory framework, including licensing, product and distribution of cannabis products in the adult-use, industrial, and medical cannabis markets.

The FY 2020 Executive Budget recommends a workforce of 120 FTEs, unchanged from FY 2019.

Program Highlights

Chairman's Office

The Chair of the Authority is statutorily responsible and has sole authority for the administration of the State Liquor Authority/Division of Alcoholic Beverage Control. The Office coordinates daily agency operations, providing external support to a wide variety of public and licensed interests, as well as internal support to all agency program units.

Office of Public Affairs

The Office of Public Affairs fosters positive working relationships with federal, state and local legislators, community groups and their staffs. The Office engages in discussions in support of the SLA's annual legislative program and, where appropriate, Governor's Program Bills bearing on alcoholic beverage control policy. It also responds to media requests, distributes press releases, and coordinates press-related events and assists in the management of the content of the agency's website.

Licensing Bureau

The Licensing Bureau coordinates statewide licensing policies, standards and initiatives, and ensures that all license or permit applicants meet the statutory requirements. Staff reviews all license and permit applications, and prepares detailed reports to ensure either the Licensing Board or the Authority Members are able to make a proper determination on each application. This program also handles brand registrations for all alcoholic beverages sold in New York State.

Wholesale Bureau

The SLA regulates the distribution and sale of alcoholic beverages through a tiered system of three independent components: manufacturers, wholesalers and retailers. The Wholesale Bureau provides ongoing assistance and guidance to the industry on trade practices and policy issues.

Enforcement Bureau

The Enforcement Bureau is responsible for investigating possible violations of the Alcoholic Beverage Control Law which are rules and regulations relating to the manufacturing, wholesale, retail, transportation, and storage of alcoholic beverages. This program works with law enforcement agencies and community groups across the state; performs undercover investigations; and conducts training for police departments, licensees, servers and

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other beverage industry members on alcohol related issues.

Hearing Bureau

The Hearing Bureau is comprised of part-time Administrative Law judges. This program conducts all disciplinary proceedings when licensees are charged with violations and holds hearings to review Licensing Board decisions denying licenses.

Secretary's Office

This program is responsible for implementing all disciplinary determinations made by the Board; collecting civil penalties and bond payments; and maintaining the repository of agency documentation.

Internal Audit

Internal Audit consists of a shared Special Counsel for Ethics, Risk, and Compliance and Director of Internal Audit. Both positions are shared with the Department of Agriculture and Markets. The Special Counsel position is also shared with the Roosevelt Island Operating Corporation. This program works with the SLA's employees on identifying risks and ensuring compliance in policies and procedures through evaluations and testing processes.

ALL FUNDS APPROPRIATIONS (dollars)

| Category | Available FY 2019 | Appropriations Recommended FY 2020 | Change From FY 2019 | Reappropriations Recommended FY 2020 |
|------------------|----------------------|--|---------------------|--|
| State Operations | 13,313,000 | 48,675,000 | 35,362,000 | 0 |
| Total | 13,313,000 | 48,675,000 | 35,362,000 | 0 |

ALL FUND TYPES PROJECTED LEVELS OF EMPLOYMENT BY PROGRAM FILLED ANNUAL SALARIED POSITIONS

| Program | FY 2019 Estimated FTEs 03/31/19 | FY 2020 Estimated FTEs 03/31/20 | FTE Change |
|-----------------------------------|---------------------------------------|---------------------------------------|------------|
| Administration | | | |
| General Fund | 15 | 15 | 0 |
| Compliance | | | |
| General Fund | 49 | 49 | 0 |
| Licensing and Wholesaler Services | | | |
| General Fund | 56 | 56 | 0 |
| Total | 120 | 120 | 0 |

STATE OPERATIONS ALL FUNDS FINANCIAL REQUIREMENTS BY FUND TYPE APPROPRIATIONS (dollars)

| Fund Type | Available FY 2019 | Recommended FY 2020 | Change |
|-------------------------------|----------------------|------------------------|------------|
| General Fund | 13,313,000 | 13,313,000 | 0 |
| Special Revenue Funds - Other | 0 | 35,362,000 | 35,362,000 |
| Total | 13,313,000 | 48,675,000 | 35,362,000 |

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| Program | Available FY 2019 | Recommended FY 2020 | Change |
|-----------------------------------|----------------------|------------------------|------------|
| Administration | | | |
| General Fund | 3,846,000 | 3,846,000 | 0 |
| Cannabis Management | | | |
| Special Revenue Funds - Other | 0 | 35,362,000 | 35,362,000 |
| Compliance | | | |
| General Fund | 4,589,000 | 4,589,000 | 0 |
| Licensing and Wholesaler Services | | | |
| General Fund | 4,878,000 | 4,878,000 | 0 |
| Total | 13,313,000 | 48,675,000 | 35,362,000 |

STATE OPERATIONS - GENERAL FUND SUMMARY OF PERSONAL SERVICE APPROPRIATIONS AND CHANGES FY 2020 RECOMMENDED (dollars)

| | То | tal | Personal Ser (Annual S | |
|--------------------------------------|-----------|--------|---------------------------|--------|
| Program | Amount | Change | Amount | Change |
| Administration | 1,377,000 | 0 | 1,362,000 | 0 |
| Compliance | 4,044,000 | 0 | 3,529,000 | 0 |
| Licensing and Wholesaler Services | 2,895,000 | 0 | 2,694,000 | 0 |
| Total | 8,316,000 | 0 | 7,585,000 | 0 |

| Temporary Service (Nonannual Salaried) | | | Holiday/Ov | ertime Pay |
|---|---------|--------|------------|------------|
| Program | Amount | Change | Amount | Change |
| Administration | 5,000 | 0 | 10,000 | 0 |
| Compliance | 500,000 | 0 | 15,000 | 0 |
| Licensing and Wholesaler Services | 151,000 | 0 | 50,000 | 0 |
| Total | 656,000 | 0 | 75,000 | 0 |

STATE OPERATIONS - GENERAL FUND SUMMARY OF NONPERSONAL SERVICE AND MAINTENANCE UNDISTRIBUTED APPROPRIATIONS AND CHANGES FY 2020 RECOMMENDED (dollars)

| | To | tal | Supplies an | d Materials |
|--------------------------------------|-----------|--------|-------------|-------------|
| Program | Amount | Change | Amount | Change |
| Administration | 2,469,000 | 0 | 176,000 | 0 |
| Compliance | 545,000 | 0 | 108,000 | 0 |
| Licensing and Wholesaler Services | 1,983,000 | 0 | 60,000 | 0 |
| Total | 4,997,000 | 0 | 344,000 | 0 |

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| | Tra | vel | Contractua | al Services |
|--------------------------------------|--------|--------|------------|-------------|
| Program | Amount | Change | Amount | Change |
| Administration | 27,000 | 0 | 2,214,000 | 0 |
| Compliance | 32,000 | 0 | 232,000 | 0 |
| Licensing and Wholesaler Services | 20,000 | 0 | 1,848,000 | 0 |
| Total | 79,000 | 0 | 4,294,000 | 0 |

| | Equipment | | |
|-----------------------------------|-----------|--------|--|
| Program | Amount | Change | |
| Administration | 52,000 | 0 | |
| Compliance | 173,000 | 0 | |
| Licensing and Wholesaler Services | 55,000 | 0 | |
| Total | 280,000 | 0 | |

STATE OPERATIONS - OTHER THAN GENERAL FUND SUMMARY OF APPROPRIATIONS AND CHANGES FY 2020 RECOMMENDED (dollars)

| | Tot | al | Personal | Service |
|------------------------|------------|------------|------------|------------|
| Program | Amount | Change | Amount | Change |
| Cannabis Management | 35,362,000 | 35,362,000 | 10,546,000 | 10,546,000 |
| Total | 35,362,000 | 35,362,000 | 10,546,000 | 10,546,000 |

| | Nonpersonal Service | | |
|---------------------|---------------------|------------|--|
| Program | Amount | Change | |
| Cannabis Management | 24,816,000 | 24,816,000 | |
| Total | 24,816,000 | 24,816,000 | |

Note: Most recent estimates as of 1/15/2019