## **EXECUTIVE BUDGET**

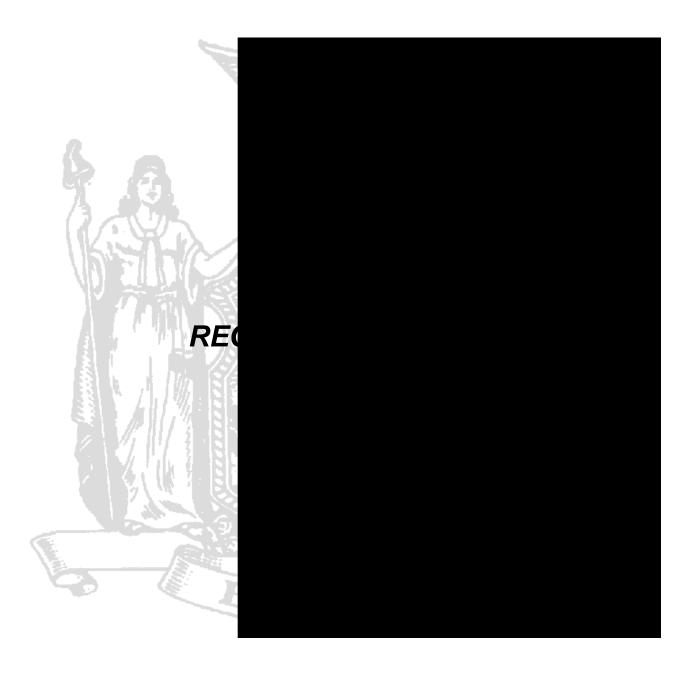
# ECONOMIC AND REVENUE OUTLOOK

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The Economic and Revenue Outlook is a volume designed to enhance the presentation and transparency of the 2008-09 Executive Budget. The book provides detailed information on the economic and receipt projections underlying the Executive Budget. The economic analysis and forecasts presented in this volume are also used in the development of the expenditure projections where spending trends are impacted by economic conditions.

Financial Plan receipts comprise a variety of taxes, fees, charges for State-provided services, Federal grants, and other miscellaneous receipts. The Economic and Revenue Outlook includes receipt information required by Article VII of the State Constitution and Section 22 of the State Finance Law and provides information to supplement extensive reporting enhancements undertaken in recent years. The Division of the Budget (DOB) believes the information will aid the Legislature and the public in fully understanding and evaluating the economic assumptions and receipts estimates underlying the 2008-09 Executive Budget. The receipt estimates and projections have been prepared by the Division of the Budget with the assistance of the Department of Taxation and Finance and other agencies concerned with the collection of State receipts. To the extent they are material, sources of receipts not referenced in this volume are discussed in the presentations of the agencies primarily responsible for executing the programs financed by such receipts. The *Economic*, *Revenue and Spending Methodology* and a *Data Appendix* for this volume are available at the Division of the Budget's website at www.budget.state.ny.us. The Methodology volume provides a comprehensive review of the methods used in determining the economic and tax receipt projections.

The Economic and Revenue Outlook is presented in the following general sections:

- **Financial Plan Receipts and Projections**: Provides a summary of Financial Plan receipts for the current year and the 2008-09 Budget year by tax category and fund type.
- **Financial Plan Tables and Cash Flow**: Provides Financial Plan tables for receipts by fund type and includes a detailed report on monthly cash flow projections for the upcoming fiscal year.
- **2008-09 Revenue Actions**: Summarizes the revenue actions proposed with the 2008-09 Executive Budget.
- **Economic Backdrop**: Provides a detailed description of the Division's forecast of key economic indicators for the National and New York State economies.
- **Recent Trends in All Funds Receipts**: Examines historical trends in State receipts over the past three decades along with projections of receipts for fiscal years 2007-08 through 2011-12.
- Comparison of New York State Tax Structure to Other States: Compares the New York tax structure and burden to other states.
- **Forecast Performance:** Provides a detailed report on recent revenue forecasting performance.
- **Tax Receipt Explanation**: Provides a detailed report for each tax and miscellaneous receipts source describing historical receipts and projections for the current and upcoming budget years, the impact of legislation proposed with the Executive Budget, and significant legislation that has been enacted.
- **Dedicated Fund Tax Receipts**: Provides a report on dedicated tax receipt estimates, with an emphasis on transportation-related dedicated taxes.

• Audit and Compliance Receipts: Provides data and analysis to better understand receipts collections.

#### THE NATIONAL ECONOMY

- The Budget Division expects the national economic slowdown to continue through the first half of 2008. Real U.S. GDP is projected to grow 2.2 percent for 2008, following growth of about the same magnitude for 2007.
- The sub-prime mortgage debacle is still unfolding and the housing market is still searching for a bottom. Corporate profits are soft; financial sector profits are falling. Growth in U.S. corporate profits is projected to slow further to 3.1 percent in 2008, following growth of 3.7 percent in 2007. These growth rates represent a significant decline from average growth of more than 15 percent over the five preceding years.
- The national labor market has continued to lose momentum, underscored by the December increase in the unemployment rate to 5.0 percent. The Budget Division projects nonfarm job growth to slow to 1.0 percent for 2008, following growth of 1.3 percent for 2007. The unemployment rate is projected to rise from 4.6 percent in 2007 to 5.0 percent in 2008.
- Although there has been some improvement in credit market liquidity in recent weeks, the market remains tight, generating a significant drag on both households and business. Real household spending is projected to grow only 1.5 percent in the current quarter and 1.9 percent for all of 2008, well below its long-term trend of about 3.0 percent.
- Cushioning the current slowdown are solid growth in the global economy and an activist stance on the part of the Federal Reserve, which has already cut its policy target rate by 100 basis points with more expected to come. The Federal government is also poised to take stimulative action through fiscal policy measures.
- The Budget Division projects inflation of 2.7 percent for 2008, roughly equal to its 2007 level of 2.8 percent; however, excessive energy price volatility could push overall price growth still higher, putting downward pressure on household spending and tying the Federal Reserve's hand as it tries to stimulate the economy with lower interest rates.
- The housing market could take longer to recover, particularly if foreclosure rates rise higher than anticipated. Moreover, the S&P 500 index is about 11 percent below its most recent October peak. A steeper decline in household wealth than anticipated could push real household spending below our forecast.
- Larger financial sector write-downs associated with the sub-prime mortgage debacle could result in a more severe credit crunch than anticipated. A more severe credit crunch could also result in lower household spending, as well as lower business investment in plant and equipment than currently projected.
- On the positive side, lower energy prices or stronger global growth than anticipated could result in stronger economic growth than is reflected in the forecast.

### THE NEW YORK STATE ECONOMY

- Given New York City's status as an international financial center, the current credit crisis is expected to have an especially deleterious impact on the New York State economy.
- Consistent with the slowing of both the national and New York economies, the Budget Division projects a decline in State employment growth from 1.1 percent for 2007 to 0.6 percent for 2008.
- As a result of the mortgage-backed security debt write-downs, the Budget Division projects a 5.5 percent decline in finance and insurance sector bonuses for the first quarter of 2008, representing a loss of about \$2.1 billion in wages relative to the first quarter of 2007.
- Wage growth is similarly projected to fall from 7.6 percent in 2007 to 3.3 percent in 2008. Slower growth in both the wage and nonwage components of income will result in total personal income growth of 4.3 percent for 2008, following 7.4 percent growth for 2007.
- The State's housing and commercial real estate markets are in better shape than the nation's but significant risks exist.
- All of the risks to the U.S. forecast apply to the State forecast as well, although as the nation's financial capital, the current credit crunch poses a particularly large degree of uncertainty for New York.
- New York City vacancy rates remain low, but with employment growth slowing and Wall Street cutting jobs, rates could rise substantially, depressing the outlook for the State's real estate market.

#### THE REVENUE SITUATION

- Base receipt growth over the fiscal years 2004-05 to 2006-07, supported by a strong financial services sector and real estate market, averaged over 11 percent. However, the current slowdown in economic activity is estimated to negatively impact receipt growth for 2007-08 and 2008-09. As a result, base tax receipt growth (correcting for law changes) falls to 4.2 percent in 2008-09 from 6.5 percent in 2007-08.
- The negative impact of the sub-prime mortgage situation on the financial services industry is expected to result in declines in bonus payouts over the remainder of the current fiscal year (5.5 percent decline) and reduced growth in business tax receipts over the remaining years of the Financial Plan.
- The financial sector is expected to slowly recover in 2008 and bonus growth levels return to roughly 10 percent per year over the 2008-09 to 2010-11 period.
- The risks stemming from the volatile real estate and financial markets represent even greater risks to revenues due to the high concentration of taxable income among a relatively small segment of the taxpaying population.
- The slowdown in the residential housing market is projected to largely eliminate the recent surge in taxable capital gains realizations associated with real estate sales.
- The economy is expected to slow but not enter recession, and as a result, it is expected that personal income tax withholding (6.2 percent) and sales tax collections (2.7 percent) will continue to grow but at a more modest pace in 2008-09.
- The combined impact of slowing real estate and financial markets and weakening profitability in the financial sector projected for 2008 results in estimated personal income tax liability growth of only 3.9 percent in 2008, rebounding to 6.5 percent in 2009.
- The large audit settlements associated with financial service industry firms continued into 2007-08 but are expected to be largely concluded before 2008-09, and this loss of resources represents another negative to the receipts forecast.

|                        |                                    | -                                     | TAL RECEIPTS<br>lions of dollars) | )                               |                                       |                                  |                                 |
|------------------------|------------------------------------|---------------------------------------|-----------------------------------|---------------------------------|---------------------------------------|----------------------------------|---------------------------------|
| General Fund           | 2006-07<br><u>Actual</u><br>51,380 | 2007-08<br><u>Estimated</u><br>53,169 | Annual<br><u>Change</u><br>1,789  | Percent<br><u>Change</u><br>3.5 | 2008-09<br><u>Projected</u><br>56,342 | Annual<br><u>Change</u><br>3,173 | Percent<br><u>Change</u><br>6.0 |
| Taxes                  | 38,668                             | 38,568                                | (100)                             | (0.3)                           | 41,671                                | 3,103                            | 8.0                             |
| Miscellaneous Receipts | 2,268                              | 2,444                                 | 176                               | 7.8                             | 2,238                                 | (206)                            | (8.4)                           |
| Federal Grants         | 152                                | 71                                    | (81)                              | (53.3)                          | 41                                    | (30)                             | (42.3)                          |
| Transfers              | 10,292                             | 12,086                                | 1,794                             | 17.4                            | 12,392                                | 306                              | 2.5                             |
| State Funds            | 76,755                             | 80,920                                | 4,165                             | 5.4                             | 86,114                                | 5,194                            | 6.4                             |
| Taxes                  | 58,739                             | 60,926                                | 2,187                             | 3.7                             | 64,912                                | 3,986                            | 6.5                             |
| Miscellaneous Receipts | 17,864                             | 19,922                                | 2,058                             | 11.5                            | 21,160                                | 1,238                            | 6.2                             |
| Federal Grants         | 152                                | 72                                    | (80)                              | (52.6)                          | 42                                    | (30)                             | (41.7)                          |
| All Funds              | 112,396                            | 116,834                               | 4,438                             | 3.9                             | 123,105                               | 6,271                            | 5.4                             |
| Taxes                  | 58,739                             | 60,926                                | 2,187                             | 3.7                             | 64,912                                | 3,986                            | 6.5                             |
| Miscellaneous Receipts | 18,078                             | 20,067                                | 1,989                             | 11.0                            | 21,310                                | 1,243                            | 6.2                             |
| Federal Grants         | 35,579                             | 35,841                                | 262                               | 0.7                             | 36,883                                | 1,042                            | 2.9                             |

#### FISCAL YEAR 2007-08 OVERVIEW

- Total All Funds receipts are estimated to reach nearly \$117 billion, an increase of \$4.4 billion, or 3.9 percent from 2006-07 results. All Funds tax receipts are estimated to grow by \$2.2 billion, or 3.7 percent. The majority of the increase in tax receipts is attributable to continued but slowing economic growth.
- All Funds miscellaneous receipts are projected to increase by \$2.0 billion, or 11.0 percent over 2006-07, driven by increases in bond proceeds (\$964 million), HCRA surcharge revenues (\$689 million), and lottery revenues (\$256 million).
- Total State Funds receipts are estimated to reach nearly \$81 billion, an increase of \$4.2 billion, or 5.4 percent.
- Total General Fund receipts are estimated at \$53.2 billion, an increase of \$1.8 billion, or 3.5 percent from 2006-07 results. General Fund tax receipts are estimated to decrease by 0.3 percent, reflecting both slower economic growth and the impact of the large increase in the STAR transfer that is deducted from General Fund income tax receipts. General Fund miscellaneous receipts are estimated to increase by 7.8 percent, reflecting actions taken with the 2007-08 Budget including a one-time increase in abandoned property receipts as well as significant increases in investment income.
- Receipts growth has slowed substantially from the prior three fiscal years, reflecting the housing sector induced slowdown in economic activity.
- Base tax receipts growth, which nets out the impact of law changes, will increase by an estimated 6.5 percent in 2007-08 after base increases of 12.9 percent in 2006-07 and 9.5 percent in 2005-06.

#### FISCAL YEAR 2008-09 OVERVIEW

• Total All Funds receipts are expected to reach just over \$123 billion, an increase of \$6.3 billion, or 5.4 percent from 2007-08 estimates. All Funds tax receipts are projected to grow by nearly \$4.0 billion or 6.5 percent. The majority of this increase is attributable to modest growth in base tax receipts bolstered by revenue-positive actions proposed with the 2008-09 Budget. All Funds Miscellaneous

receipts are projected to increase by approximately \$1.2 billion, or 6.2 percent, largely driven by increased lottery revenue and bond proceeds. All Funds Federal grants are expected to increase by more than \$1.0 billion, or 2.9 percent.

- Total State Funds receipts are projected to be over \$86 billion, an increase of \$5.2 billion, or 6.4 percent from the 2007-08 estimate.
- Total General Fund receipts are projected at \$56.3 billion, an increase of nearly \$3.2 billion, or 6.0 percent from 2007-08 estimates. General Fund tax receipts are projected to grow by 8.0 percent, while General Fund miscellaneous receipts are projected to decrease by 8.4 percent, the result of the loss of several one-time revenue actions taken in 2007-08. Federal grants are expected to decrease by 42.3 percent, largely the result of the loss of one-time Federal grants from the Medicare Part D program.
- After controlling for the impact of policy changes, base tax revenue growth is estimated to grow by 4.2 percent for fiscal year 2008-09. The current slowdown in economic activity is expected to reduce base growth in tax receipts below historical averages and significantly below growth exhibited in recent fiscal years.

### CHANGE FROM MID-YEAR UPDATE

|                        | REVISED ESTIMATES AND PROJECTIONS<br>(millions of dollars) |                                      |   |  |                                      |                                     |   |  |  |  |
|------------------------|--|--------------------------------------|---|--|--------------------------------------|-------------------------------------|---|--|--|--|
| General Fund           | 2007-08<br>Mid-Year<br><u>Update</u><br>41,320             | Revisions<br><u>to Base</u><br>(237) | 2007-08<br>Executive<br><u>Budget</u><br>41,083 | 2008-09<br>Mid-Year<br><u>Update</u><br>42,731 | Revisions<br><u>to Base</u><br>(261) | Proposed<br><u>Changes</u><br>1,480 | 2008-09<br>Executive<br><u>Budget</u><br>43,950 |  |  |  |
| Taxes                  | 38,805   | (237)                                | 38,568  | 40,624   | (313)                                | 1,360                               | 41,671  |  |  |  |
| Miscellaneous Receipts | 2,444  | 0                                    | 2,444   | 2,052  | 52                                   | 134                                 | 2,238   |  |  |  |
| Federal Grants         | 71   | 0                                    | 71  | 55   | 0                                    | (14)                                | 41  |  |  |  |
| State Funds            | 81,187   | (267)                                | 80,920  | 84,427   | (809)                                | 2,496                               | 86,114  |  |  |  |
| Taxes                  | 61,204   | (278)                                | 60,926  | 64,499   | (728)                                | 1,141                               | 64,912  |  |  |  |
| Miscellaneous Receipts | 19,911   | 11                                   | 19,922  | 19,872   | (81)                                 | 1,369                               | 21,160  |  |  |  |
| Federal Grants         | 72   | 0                                    | 72  | 56   | 0                                    | (14)                                | 42  |  |  |  |
| All Funds              | 117,279  | (445)                                | 116,834   | 122,349  | (1,748)                              | 2,504                               | 123,105   |  |  |  |
| Taxes                  | 61,204   | (278)                                | 60,926  | 64,499   | (728)                                | 1,141                               | 64,912  |  |  |  |
| Miscellaneous Receipts | 20,059   | 8                                    | 20,067  | 20,015   | (82)                                 | 1,377                               | 21,310  |  |  |  |
| Federal Grants         | 36,016   | (175)                                | 35,841  | 37,835   | (938)                                | (14)                                | 36,883  |  |  |  |

#### **Revised Estimates and Projections**

All Funds receipts estimates have been revised downward by \$445 million for fiscal year 2007-08 from the Mid-Year Financial Plan Update. The recent slowdown in economic activity began to negatively impact tax receipts after the release of the Mid-Year Update in early November. In addition, recent stresses on Wall Street suggest modest declines in bonus payouts over the remainder of the fiscal year. As a result, All Funds tax receipt estimates have been revised down by \$278 million from the Mid-Year Update. A downward revision in Federal grants of \$175 million is driven by slower-than-expected spending against Federal homeland security grants and delayed implementation of the Federal Help Americans Vote Act mandate.

The downward revision to General Fund receipts for fiscal year 2007-08 is \$237 million, reflecting the revisions in tax receipts described above.

All Funds receipts have been revised downward by over \$1.7 billion for fiscal year 2008-09. This decrease from the Mid-Year Update is attributed to downward revisions in: Federal grants (\$938 million), as a result of lower-than-projected spending supported by Federal aid in the areas of Medicaid, homeland security and elections; tax receipts (\$712 million); and miscellaneous receipts (\$82 million). The large downward tax revision is due almost entirely to the impact of the slowing economy on receipts. In particular, a slowing housing market and the ancillary impact on capital gain realizations is a major factor reducing expected income tax liability growth to 3.9 percent. Further, the recently revealed large write downs on bank and financial company balance sheets due to sub-prime lending issues is expected to significantly reduce business tax collections more than anticipated with the Mid-Year Update. The economic growth assumptions underlying this forecast are provided in extensive detail later in this volume.

The downward revision to General Fund receipts for fiscal year 2008-09 is \$261 million. Tax revisions account for a decrease of \$313 million, which is slightly offset by an increase of \$52 million in miscellaneous receipts.

#### **Proposed Law Changes**

The 2008-09 Budget contains no tax increases. Measures are included to ensure that taxpayers are properly reflecting New York taxable income and that unintended and anachronistic tax statutes are changed to eliminate tax loopholes. In addition, given the current fiscal stress caused by the slowdown in national economic activity, measures are proposed to delay certain already enacted STAR provisions. Other actions reform existing provisions of Tax Law to make them operate more effectively and equitably. This Budget proposes several modest tax reduction initiatives. The tax policy changes proposed with this Budget are reported in summary below and in detail in the tax-by-tax write-ups contained in this report.

| ALL FUNDS LEGISLATIO<br>(\$ in millions)                      | N              |                |                |                |
|---|----------------|----------------|----------------|----------------|
| (\$ in minors)  | <u>2008-09</u> | <u>2009-10</u> | <u>2010-11</u> | <u>2011-12</u> |
| REVENUE ENHANCEMENTS  | 1,519          | 1,588          | 1,350          | 1,365          |
| PERSONAL INCOME TAX   | 211            | 247            | 247            | 247            |
| Amend Definitions of Temporary Stay                           | 0              | 15             | 15             | 15             |
| Amend Definition of Presence in New York                      | 0              | 5              | 5              | 5              |
| Tax Gain from Sale of Partnerships                            | 0              | 10             | 10             | 10             |
| Refund Offsets  | 1              | 1              | 1              | 1              |
| Improve Audit and Compliance Efforts                          | 175            | 175            | 175            | 175            |
| LLC Minimum Partner Fees                                      | 35             | 35             | 35             | 35             |
| Make Permanent Reporting of Tax Shelters                      | 0              | 6              | 6              | 6              |
| STAR  | 354            | 380            | 165            | 175            |
| Increase STAR Exemption Floor from 5 percent to 10 percent    | 110            | 115            | 120            | 125            |
| Delay Basic Middle Class Rebates                              | 209            | 225            | 0              | 0              |
| Authorize Tax Department to Offset Debts Against STAR Rebates | 15             | 15             | 15             | 15             |
| Restructure New York City STAR                                | 20             | 25             | 30             | 35             |
| USER TAXES AND FEES   | 192            | 200            | 177            | 182            |
| Voluntary Disclosure and Compliance Program                   | 30             | 0              | 0              | 0              |
| Repeal Bad Debt Provisions                                    | 7              | 9              | 9              | 9              |
| Limit Tax Exemptions for Sales by Non-Profits                 | 8              | 15             | 15             | 15             |
| Close Loophole on Tax Avoidance                               | 4              | 6              | 6              | 6              |
| Require Sales Tax Vendors to Re-register                      | 12             | 37             | 12             | 4              |
| Conform Tax Treatment of Little Cigars                        | 4              | 5              | 5              | 5              |
| Conform Tax Treatment of Flavored Malt Beverages              | 15             | 18             | 18             | 18             |
| Require Tax Stamp on Illegal Drugs                            | 13             | 17             | 17             | 17             |
| Western Hemisphere Travel Initiative                          | 53             | 20             | 10             | 10             |
| Sales Tax Nexus   | 47             | 73             | 85             | 98             |
| BUSINESS TAXES  | 762            | 761            | 761            | 761            |
| Improve Audit and Compliance Efforts                          | 55             | 75             | 75             | 75             |
| Voluntary Disclosure and Compliance Program                   | 20             | 0              | 0              | 0              |
| LLC Partnership/Corporation Fees and Minimum Taxes            | 40             | 40             | 40             | 40             |
| Make Permanent Reporting of Tax Shelters                      | 0              | 11             | 10             | 11             |
| Credit Card Nexus   | 95             | 75             | 75             | 75             |
| Conforming HMOs Taxation                                      | 247            | 288            | 288            | 288            |
| Capital Base  | 98             | 200            | 70             | 200            |
| Decoupling from Federal QPAI Regulations                      | 90<br>56       | 56             | 56             | 56             |
| Expiration of ITC for Financial Services                      | 35             | 50<br>75       | 75             | 75             |
| Simplify Taxation of Motor Fuel                               | 13             | 56             | 75<br>56       | 56             |
| License/Reader Enforcement                                    | 8              | 15             | 56<br>15       | 56<br>15       |
| Modify Prepayment Requirements                                | o<br>95        | 0              | 0              | 0              |
| Mouly Prepayment Requirements                                 | 95             | 0              | 0              | 0              |
| TAX REDUCTIONS  | (24)           | (23)           | (23)           | (20)           |
| Encourage Alternative Fuel Production - Biofuel               | 0              | (1)            | (1)            | (1             |
| Expand the New York State Film Credit                         | (5)            | (10)           | (15)           | (15            |
| Low Income Housing Credit                                     | (4)            | (4)            | (4)            | (4             |
| Handicapped Accessible Taxis Credit                           | 0              | (3)            | (3)            | 0              |
| Power for Jobs Program  | (15)           | (5)            | 0              | 0              |
| ALL FUNDS LEGISLATION CHANGE WITH STAR                        | 1,495          | 1,565          | 1,327          | 1,345          |
| ALL FUNDS LEGISLATION CHANGE WITHOUT STAR                     | 1,141          | 1,185          | 1,162          | 1,170          |

#### STAR

- Postpone for one year scheduled increases in Basic Middle Class STAR Rebates and New York City personal income tax credits.
- Increase the "floor" in STAR exemption amounts from 5 percent to 10 percent.
- Authorize the Tax Department to offset tax and other debts against STAR rebates.
- Eliminate the New York City STAR credit for taxpayers with income over \$250,000.

#### Personal Income Tax

• Create a tax credit for purchases of clean heating fuel ("bioheat") used for residential purposes.

- Restructure and reform the fees and minimum taxes imposed on limited liability companies, other partnerships, and corporations.
- Amend the definition of "presence in New York" for determining the residency of taxpayers.
- Require inclusion of the gain from the sale of partnership interests as NY-source income to non-resident taxpayers to the extent that these gain are from sales of real property located in New York.
- Require taxpayers to pay the fees charged by the Federal government and other states for offsetting refunds for New York State income tax debts owed by those taxpayers.
- Enact a tax enforcement and compliance reform program.
- Reform the Brownfields Tax Credit program.
- Make tax shelter reporting requirements permanent.
- Authorize the Department of Taxation and Finance to conduct a study of the taxation of nonresidents with limited work presence in New York (administrative).

#### **Business Taxes**

- Increase the aggregate amount of low-income housing tax credits that the Commissioner of Housing and Community Renewal may allocate.
- Continue to deter the use of tax shelters by making permanent the provisions allowing the Department of Taxation and Finance to require the reporting and disclosure of Federal and New York reportable and listed transactions that may be improper tax avoidance practices.
- Conform to the practices of 18 other states that have decoupled from the Federal deduction related to qualified production activities and require taxpayers to add back income from this deduction for New York tax purposes.
- Make statutory technical corrections and structural alterations necessary to eliminate real estate investment trust (REIT) and regulated investment company (RIC) loopholes that remained after legislation was enacted in 2007 to address REIT and RIC loopholes.
- Restructure and reform the fees and minimum taxes imposed on limited liability companies, other partnerships, and corporations.
- Reduce the corporation franchise tax capital base rate, eliminate the tax liability cap on this base for non-manufacturers, and conform the definition of "manufacturer" under the capital base to the definition under the entire net income base.
- Reclassify for-profit health maintenance organizations (HMOs) as insurance taxpayers so that these HMOs would be subject to the premiums tax of Tax Law section 1502-a instead of the business corporation tax of Article 9-A and would be treated like traditional health insurers for tax purposes.
- Classify credit card companies doing a specified level of business in the State as taxpayers under the Article 32 bank tax.
- Reform the Brownfields Tax Credit program.
- Extend MTA surcharges on business taxes by four years.
- Change the mandatory first estimated tax payment for all business taxes from 25 percent to 30 percent.
- Extend for two years the credit for taxicabs and livery service vehicles that are accessible by individuals with disabilities.
- Expand the New York State film credit.
- Extend the Power for Jobs program by one year, through June 30, 2009.

- Create a new personal income and corporate franchise tax credit for purchases of clean heating fuel ("bioheat") used for residential purposes.
- Enact a tax enforcement and compliance reform program.
- Combine the petroleum business tax, the motor fuel tax and the State sales tax on fuel into one petroleum business tax.
- Allow the Commissioner of Taxation and Finance to use new technologies to help combat boot legging of fuels into the State and provide a level playing field.

#### **Other Actions**

- Require non-profit tax-exempt organizations to collect sales tax on certain sales, rentals and leases.
- Narrow the sales tax exemption for commercial aircraft and the use tax exemption for motor vehicle, vessels, and aircraft in order to curtail certain abusive sales and use tax avoidance schemes.
- Institute a re-registration program that would be applicable to new registrations and re-registrations of vendors.
- Create an evidentiary presumption that certain sellers using New York State residents to solicit sales in the State are vendors required to collect sale and use tax.
- Institute a voluntary disclosure and compliance program.
- Extend the seven day liquor sales law.
- Eliminate the sunset of Quick Draw and remove the location restrictions.
- Reclassify little cigars as cigarettes.
- Modify the tax treatment of flavored malt beverages.
- Repeal the private label credit card provision.
- Require a tax stamp on illegal drugs.

#### FISCAL YEARS 2009-10, 2010-11 AND 2011-12 OVERVIEW

|              | TOTAL RECEIPTS<br>(millions of dollars) |                                       |                                  |                                 |                                       |                                  |                                 |                                       |                                  |                          |  |
|--------------|---|---------------------------------------|----------------------------------|---------------------------------|---------------------------------------|----------------------------------|---------------------------------|---------------------------------------|----------------------------------|--------------------------|--|
| General Fund | 2008-09<br><u>Projected</u><br>56,342   | 2009-10<br><u>Projected</u><br>58,724 | Annual<br><u>Change</u><br>2,382 | Percent<br><u>Change</u><br>4.2 | 2010-11<br><u>Projected</u><br>61,343 | Annual<br><u>Change</u><br>2,619 | Percent<br><u>Change</u><br>4.5 | 2011-12<br><u>Projected</u><br>64,527 | Annual<br><u>Change</u><br>3,184 | Percent<br>Change<br>5.2 |  |
| Taxes        | 41,671                                  | 43,951                                | 2,280                            | 5.5                             | 45,940                                | 1,989                            | 4.5                             | 48,651                                | 2,711                            | 5.9                      |  |
| State Funds  | 86,114                                  | 89,967                                | 3,853                            | 4.5                             | 93,813                                | 3,846                            | 4.3                             | 97,480                                | 3,667                            | 3.9                      |  |
| Taxes        | 64,912                                  | 68,802                                | 3,890                            | 6.0                             | 72,126                                | 3,324                            | 4.8                             | 76,074                                | 3,948                            | 5.5                      |  |
| All Funds    | 123,105                                 | 128,182                               | 5,077                            | 4.1                             | 133,288                               | 5,106                            | 4.0                             | 138,269                               | 4,981                            | 3.7                      |  |
| Taxes        | 64,912                                  | 68,802                                | 3,890                            | 6.0                             | 72,126                                | 3,324                            | 4.8                             | 76,074                                | 3,948                            | 5.5                      |  |

Overall, tax receipts growth in the three fiscal years following 2008-09 is expected to remain in the range of 4.8 percent to 6.0 percent. This is consistent with a projected return to trend economic growth in the U.S. and New York economies in the second half of 2008. Receipt growth is supported by proposals contained with this Budget that eliminate unintended tax loopholes, reform and simplify the Tax Law, and supplement Department of Taxation and Finance efforts to find non-compliant and fraudulent taxpayers. These factors are expected to continue to enhance expected receipt growth through 2011-12.

- Total All Funds receipts in 2009-10 are projected to reach over \$128 billion, an increase of \$5.1 billion, or 4.1 percent from 2008-09 estimates. All Funds receipts in 2010-11 are expected to increase by \$5.1 billion (4.0 percent) over 2009-10 projections. In 2011-12, receipts are expected to increase by nearly \$5.0 billion (3.7 percent) over 2010-11 projections.
- Total State Funds receipts are projected to be nearly \$90 billion in 2009-10, nearly \$94 billion in 2010-11 and over \$97 billion in 2011-12.
- Total General Fund receipts are projected to reach nearly \$59 billion in 2009-10, over \$61 billion in 2010-11 and nearly \$65 billion in 2011-12.
- All Funds tax receipts are expected to increase by 6.0 percent in 2009-10, 4.8 percent in 2010-11 and 5.5 percent in 2011-12. Again, the growth pattern is consistent with an economic forecast of continued but slower economic growth.

## BASE GROWTH

| Governmental Funds<br>Actual and Base Tax Receipts Growth<br>(percent growth) |                 |                 |                    |               |  |  |  |  |
|---|-----------------|-----------------|--------------------|---------------|--|--|--|--|
| State   |                 | _               | Personal           |               |  |  |  |  |
| Fiscal  | Actual          | Base            | Income             |               |  |  |  |  |
| <u>Year</u>   | <u>Receipts</u> | <u>Receipts</u> | <u>Growth</u>      |               |  |  |  |  |
| 2000-01   | 7.9             | 10.1            | 6.1                |               |  |  |  |  |
| 2001-02   | (4.9)           | (4.2)           | (0.2)              |               |  |  |  |  |
| 2002-03   | (6.7)           | (8.0)           | 0.2                |               |  |  |  |  |
| 2003-04   | 8.2             | 5.8             | 4.2                |               |  |  |  |  |
| 2004-05   | 13.4            | 11.4            | 6.5                |               |  |  |  |  |
| 2005-06   | 10.2            | 9.5             | 8.7                |               |  |  |  |  |
| 2006-07   | 9.6             | 12.9            | 7.2                |               |  |  |  |  |
| 2007-08   | 3.7             | 6.5             | 5.6                |               |  |  |  |  |
| 2008-09   | 6.5             | 4.2             | 4.6                |               |  |  |  |  |
| 2009-10   | 6.0             | 6.1             | 4.9                |               |  |  |  |  |
| 2010-11   | 4.8             | 5.2             | 5.2                |               |  |  |  |  |
| 2011-12   | 5.5             | 5.5             | 5.1                |               |  |  |  |  |
|   |                 |                 |                    | Personal      |  |  |  |  |
|   | Actual          | Base            | Inflation Adjusted | Income        |  |  |  |  |
|   | Receipts        | <b>Receipts</b> | Base Change        | <u>Growth</u> |  |  |  |  |
| Historical Average (87-88 to 06-07)   | 4.6             | 4.4             | 1.3                | 5.2           |  |  |  |  |
| Forecast Average (07-08 to 11-12)   | 5.3             | 5.5             | 2.9                | 5.1           |  |  |  |  |
| Recessions  | 1.5             | (0.6)           | (3.3)              | 2.6           |  |  |  |  |
| Expansions  | 4.5             | 5.3             | 2.1                | 6.3           |  |  |  |  |

Base growth, adjusted for law changes, in tax receipts for fiscal year 2007-08 is estimated at 6.5 percent and 4.2 percent for 2008-09. Overall base growth in tax receipts is dependent on a multitude of factors. Over the past several fiscal years, the most important factors explaining tax receipt growth have been related to:

- improvements in overall economic activity, especially in New York City and surrounding counties;
- continued profitability and compensation gains of financial services companies;
- continued growth in downstate commercial real estate market; and
- continued positive impact of high-income taxpayers on personal income tax growth.

Each of these factors is expected to become a negative drag on receipts over the next fiscal year. The same factors that spurred economic and tax receipt growth in recent fiscal years are now expected to retard growth in 2007-08 and 2008-09.

| PERSONAL INCOME TAX<br>(millions of dollars) |                          |                             |                         |                             |                         |  |  |  |
|--|--------------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--|--|--|
|  | 2006-07<br><u>Actual</u> | 2007-08<br><u>Estimated</u> | Annual<br><u>Change</u> | 2008-09<br><u>Projected</u> | Annual<br><u>Change</u> |  |  |  |
| General Fund                                 | 22,940                   | 22,735                      | (205)                   | 24,391                      | 1,656                   |  |  |  |
| Gross Collections                            | 40,090                   | 43,123                      | 3,033                   | 45,861                      | 2,738                   |  |  |  |
| Refunds                                      | (5,510)                  | (6,572)                     | (1,062)                 | (7,056)                     | (484)                   |  |  |  |
| STAR   | (3,994)                  | (4,678)                     | (684)                   | (4,713)                     | (35)                    |  |  |  |
| RBTF   | (7,646)                  | (9,138)                     | (1,492)                 | (9,701)                     | (563)                   |  |  |  |
| State/All Funds                              | 34,580                   | 36,551                      | 1,971                   | 38,805                      | 2,254                   |  |  |  |
| Gross Collections                            | 40,090                   | 43,123                      | 3,033                   | 45,861                      | 2,738                   |  |  |  |
| Refunds                                      | (5,510)                  | (6,572)                     | (1,062)                 | (7,056)                     | (484)                   |  |  |  |

#### Personal Income Tax

All Funds personal income tax receipts, which reflect the net of gross payments minus refunds, for 2007-08 are estimated at \$36.6 billion, an increase of nearly \$2.0 billion or 5.7 percent over the prior year. The increase is primarily attributable to moderately strong growth in withholding of \$1.6 billion, or 6 percent, and solid growth in estimated taxes for tax year 2007 liabilities of \$1.0 billion (13.2 percent). In addition, reflecting taxpayer uncertainty with the expiration of the temporary surcharge, final settlement payments for the 2006 tax year were mixed. The strongest component was a 12.3 percent (\$442 million) increase in extension payments. The \$64 million (3.3 percent) growth in payments accompanying final returns was relatively weak, and the 19.3 increase (roughly \$1.1 billon) in refunds reflected in large part some \$650 million of claims for the Empire State child credit effective in tax year 2006. The following table summarizes, by component, actual receipts for 2006-07 and forecast amounts through 2011-12.

| ALL FUNDS<br>(millions of dollars) |                     |                        |                        |                        |                        |                        |  |  |  |  |
|------------------------------------|---------------------|------------------------|------------------------|------------------------|------------------------|------------------------|--|--|--|--|
|                                    | 2006-07<br>(Actual) | 2007-08<br>(Estimated) | 2008-09<br>(Projected) | 2009-10<br>(Projected) | 2010-11<br>(Projected) | 2011-12<br>(Projected) |  |  |  |  |
| Receipts                           |                     |                        |                        |                        |                        |                        |  |  |  |  |
| Withholding                        | 26,802              | 28,401                 | 30,176                 | 32,093                 | 33,795                 | 36,283                 |  |  |  |  |
| Estimated Payments                 | 10,355              | 11,697                 | 12,527                 | 13,481                 | 14,751                 | 15,455                 |  |  |  |  |
| Current Year                       | 7,572               | 8,572                  | 9,152                  | 9,726                  | 10,576                 | 11,030                 |  |  |  |  |
| Prior Year*                        | 2,783               | 3,125                  | 3,375                  | 3,755                  | 4,175                  | 4,425                  |  |  |  |  |
| Final Returns                      | 2,102               | 2,116                  | 2,211                  | 2,359                  | 2,516                  | 2,682                  |  |  |  |  |
| Current Year                       | 194                 | 145                    | 180                    | 180                    | 180                    | 180                    |  |  |  |  |
| Prior Year*                        | 1,907               | 1,971                  | 2,031                  | 2,179                  | 2,336                  | 2,502                  |  |  |  |  |
| Delinquent Collections             | 831                 | 909                    | 947                    | 986                    | 1027                   | 1065                   |  |  |  |  |
| Gross Receipts                     | 40,090              | 43,123                 | 45,861                 | 48,919                 | 52,089                 | 55,485                 |  |  |  |  |
| Refunds                            |                     |                        |                        |                        |                        |                        |  |  |  |  |
| Prior Year*                        | 3,231               | 4,248                  | 4,412                  | 4415                   | 4765                   | 5163                   |  |  |  |  |
| Previous Years                     | 257                 | 315                    | 290                    | 310                    | 330                    | 330                    |  |  |  |  |
| Current Year*                      | 1,500               | 1500                   | 1,750                  | 1,750                  | 1,750                  | 1,750                  |  |  |  |  |
| State-City Offset*                 | 522                 | 509                    | 604                    | 684                    | 758                    | 841                    |  |  |  |  |
| Total Refunds                      | 5,510               | 6,572                  | 7,056                  | 7,159                  | 7,603                  | 8,085                  |  |  |  |  |
| Net Receipts                       | 34,580              | 36,551                 | 38,805                 | 41,760                 | 44,486                 | 47,400                 |  |  |  |  |

All Funds income tax receipts for 2008-09 of \$38.8 billion are projected to increase by \$2.3 billion or 6.2 percent over the prior year. Gross receipts are projected to increase 6.3 percent and reflect projected withholding growth of 6.2 percent (\$1.8 billion), while the growth in estimated taxes for tax year 2008 liabilities is expected to reach 6.8 percent (\$580 million). Payments from extensions and final returns for tax year 2007 are projected to increase by 8.0 percent and 4.5 percent, respectively. Receipts from delinquencies are projected to increase \$38 million over the prior year. Growth in total refunds is estimated at \$484 million or 7.4 percent.

General Fund income tax receipts are net of deposits to the STAR Fund, which provides property tax relief, and the Revenue Bond Tax Fund (RBTF), which supports debt service payments on State Personal Income Tax Revenue Bonds. General Fund income tax receipts for 2007-08 of \$22.7 billion are expected to decrease by \$205 million or 0.9 percent from the prior year. This decline reflects both a large increase in STAR deposits of \$685 million associated with the middle class rebate program, and a \$1,492 million increase in deposits to the RBTF. The latter reflects Enacted Budget legislation that provides that deposits to the RBTF be calculated before the deposit of income tax receipts to the STAR Fund; in previous fiscal years this transfer was calculated after the STAR transfer, so the RBTF transfer was effectively lower by 25 percent of the amount of the STAR deposit.

General Fund income tax receipts for 2008-09 of \$24.4 billion are projected to increase by \$1.7 billion or 7.3 percent over the prior year. The increase reflects a slight reduction in the STAR transfer, which in turn is attributable to a one-time delay of a \$250 million payment to New York City until June 2009. Deposits to the RBTF are expected to increase by 6.2 percent, the same percentage increase as projected for net collections since the transfer equals 25 percent of net collections.

| PEF               | PERSONAL INCOME TAX CHANGE FROM MID-YEAR UPDATE ESTIMATES & PROJECTIONS<br>(millions of dollars) |                         |                     |                      |                         |                         |                      |                      |  |  |
|-------------------|--|-------------------------|---------------------|----------------------|-------------------------|-------------------------|----------------------|----------------------|--|--|
|                   | 2007-08<br>Mid-Year  | 2007-08<br>Executive    |                     | Percent              | 2008-09<br>Mid-Year     | 2008-09<br>Executive    |                      | Percent              |  |  |
| General Fund      | <u>Update</u><br>22.697  | <u>Budget</u><br>22,735 | <u>Change</u><br>38 | <u>Change</u><br>0.2 | <u>Update</u><br>23,940 | <u>Budget</u><br>24,391 | <u>Change</u><br>451 | <u>Change</u><br>1.9 |  |  |
| Gross Collections | 42,933   | 43,123                  | 190                 | 0.4                  | 45,896                  | 45,861                  | (35)                 | (0.1)                |  |  |
| Refunds           | (6,363)  | (6,572)                 | (209)               | 3.3                  | (6,832)                 | (7,056)                 | (224)                | 3.3                  |  |  |
| STAR              | (4,730)  | (4,678)                 | 52                  | (1.1)                | (5,358)                 | (4,713)                 | 645                  | (12.0)               |  |  |
| RBTF              | (9,143)  | (9,138)                 | 5                   | (0.1)                | (9,766)                 | (9,701)                 | 65                   | (0.7)                |  |  |
| State/All Funds   | 36,570   | 36,551                  | (19)                | (0.1)                | 39,064                  | 38,805                  | (259)                | (0.7)                |  |  |
| Gross Collections | 42,933   | 43,123                  | 190                 | 0.4                  | 45,896                  | 45,861                  | (35)                 | (0.1)                |  |  |
| Refunds           | (6,363)  | (6,572)                 | (209)               | 3.3                  | (6,832)                 | (7,056)                 | (224)                | 3.3                  |  |  |

Compared to the Mid-Year Update, 2007-08 All Funds income tax receipts are revised down by \$19 million. The decrease reflects a modest decrease in withholding of \$100 million, and higher-than-projected estimated and final return payments for tax year 2007 of \$250 million and \$40 million, respectively, offset by higher-than-expected refunds of \$209 million (\$164 million for tax year 2006 and \$45 million for prior tax years).

Compared to the Mid-Year Update, 2008-09 All Funds income tax receipts are revised downward by \$259 million. This reflects lower withholding of \$200 million, additional estimated tax payments related to tax year 2008 of \$130 million, an increase in current return payments of \$35 million related to legislation proposed with this Budget, and a \$224 million increase in total refunds. The increase in refunds is the net of a \$500 million upward re-estimate for current tax year 2007 refunds, \$250 million of which is the one-time impact of increasing the January-March refund cap from \$1,500 million to \$1,750 million, a \$100 million downward revision in the State-city offset, and a \$176 million reduction in refunds due to legislation intended to promote improved tax compliance.

|                   |           | PERSONA   | L INCOME TA   | AX        |               |           |               |
|-------------------|-----------|-----------|---------------|-----------|---------------|-----------|---------------|
|                   |           | (million  | s of dollars) |           |               |           |               |
|                   | 2008-09   | 2009-10   | Annual        | 2010-11   | Annual        | 2011-12   | Annual        |
|                   | Projected | Projected | <u>Change</u> | Projected | <u>Change</u> | Projected | <u>Change</u> |
| General Fund      | 24,391    | 25,897    | 1,506         | 27,415    | 1,518         | 29,315    | 1,900         |
| Gross Collections | 45,861    | 48,919    | 3,058         | 52,089    | 3,170         | 55,485    | 3,396         |
| Refunds           | (7,056)   | (7,159)   | (103)         | (7,603)   | (444)         | (8,085)   | (482)         |
| STAR              | (4,713)   | (5,423)   | (710)         | (5,949)   | (526)         | (6,235)   | (286)         |
| RBTF              | (9,701)   | (10,440)  | (739)         | (11,122)  | (682)         | (11,850)  | (728)         |
| State/All Funds   | 38,805    | 41,760    | 2,955         | 44,486    | 2,726         | 47,400    | 2,914         |
| Gross Collections | 45,861    | 48,919    | 3,058         | 52,089    | 3,170         | 55,485    | 3,396         |
| Refunds           | (7,056)   | (7,159)   | (103)         | (7,603)   | (444)         | (8,085)   | (482)         |

All Funds income tax receipts for 2009-10 of \$41.8 billion are projected to increase \$3.0 billion or 7.6 percent over the prior year. Gross receipts are projected to increase 6.7 percent and reflect withholding that is projected to grow by 6.4 percent (\$1.9 billion). Total estimated taxes on prior and current year liabilities reflect the expectation of continued growth in incomes of wealthy taxpayers and will increase by an estimated 7.6 percent (\$954 million). Payments from final returns are expected to increase 6.7 percent

(\$148 million). Delinquencies are projected to increase \$39 million or 4.1 percent over the prior year. Growth in total refunds is projected at \$103 million or 1.5 percent over the prior year. This low growth reflects the one-time \$250 million increase in 2008-09 refunds noted above.

General Fund income tax receipts for 2009-10 of \$25.9 billion are projected to increase by \$1.5 billion, or 6.2 percent. General Fund receipts for 2009-10 reflect an increase in STAR deposits of \$710 million due to the resumption of the middle class rebate program as well as the fact that 2008-09 transfers were reduced by \$250 million for the New York City timing change noted above, and a \$739 million increase in deposits to the RBTF.

All Funds income tax receipts for 2010-11 and 2011-12 are projected to reach \$44.5 billion and \$47.4 billion, respectively. General Fund receipts are projected at \$27.4 billion and \$29.3 billion, respectively.

|   | USER T                                | AXES AND FEES | 5    |        |       |  |  |  |  |  |  |  |
|---|---------------------------------------|---------------|------|--------|-------|--|--|--|--|--|--|--|
| (millions of dollars)                   |                                       |               |      |        |       |  |  |  |  |  |  |  |
|   | 2006-07 2007-08 Annual 2008-09 Annual |               |      |        |       |  |  |  |  |  |  |  |
| Actual Estimated Change Projected Chang |                                       |               |      |        |       |  |  |  |  |  |  |  |
| General Fund                            | 8,186                                 | 8,503         | 317  | 8,832  | 329   |  |  |  |  |  |  |  |
| Sales Tax                               | 7,539                                 | 7,865         | 326  | 8,080  | 215   |  |  |  |  |  |  |  |
| Cigarette and Tobacco Taxes             | 411                                   | 407           | (4)  | 437    | 30    |  |  |  |  |  |  |  |
| Motor Vehicle Fees                      | (16)                                  | (21)          | (5)  | 47     | 68    |  |  |  |  |  |  |  |
| Alcoholic Beverage Taxes                | 194                                   | 200           | 6    | 220    | 20    |  |  |  |  |  |  |  |
| ABC License Fees                        | 58                                    | 52            | (6)  | 48     | (4)   |  |  |  |  |  |  |  |
| State/All Funds                         | 13,456                                | 13,903        | 447  | 14,217 | 314   |  |  |  |  |  |  |  |
| Sales Tax                               | 10,738                                | 11,199        | 461  | 11,504 | 305   |  |  |  |  |  |  |  |
| Cigarette and Tobacco Taxes             | 985                                   | 973           | (12) | 1,052  | 79    |  |  |  |  |  |  |  |
| Motor Fuel                              | 513                                   | 511           | (2)  | 351    | (160) |  |  |  |  |  |  |  |
| Motor Vehicle Fees                      | 769                                   | 772           | 3    | 830    | 58    |  |  |  |  |  |  |  |
| Highway Use Tax                         | 153                                   | 148           | (5)  | 162    | 14    |  |  |  |  |  |  |  |
| Alcoholic Beverage Taxes                | 194                                   | 200           | 6    | 219    | 19    |  |  |  |  |  |  |  |
| ABC License Fees                        | 58                                    | 51            | (7)  | 48     | (3)   |  |  |  |  |  |  |  |
| Auto Rental Tax                         | 46                                    | 49            | 3    | 51     | 2     |  |  |  |  |  |  |  |

#### **User Taxes and Fees**

All Funds user taxes and fees receipts for 2007-08 are estimated to be \$13.9 billion, an increase of \$447 million or 3.3 percent from 2006-07. Sales tax receipts are expected to increase by \$461 million from the prior year due to a base growth of 3.5 percent before the impact of law changes. This is due largely to projected modest increases in employment, income and overall taxable consumption. Non-sales tax user taxes and fees are estimated to decrease by \$14 million from 2006-07 mainly due a decrease in cigarette and tobacco taxes and highway use tax collections.

General Fund user taxes and fees receipts are expected to total \$8.5 billion in 2007-08, an increase of \$317 million or 3.9 percent from 2006-07. The increase reflects an increase in sales tax receipts of \$326 million due to base growth.

All Funds user taxes and fees receipts for 2008-09 are projected to be nearly \$14.2 billion, an increase of \$314 million, or 2.3 percent from 2007-08. General Fund user taxes and fees receipts are projected to total \$8.8 billion in 2008-09, an increase of \$329 million, or 3.9 percent from 2007-08. This increase largely reflects a projected increase in sales tax

and motor vehicle fee receipts. Motor vehicle fee receipts are projected to increase due to a proposal to offer a "Western Hemisphere Travel Initiative" compliant driver's license in New York State. The large decline in motor fuel tax receipts reflects the proposal in this Budget to combine the motor fuel tax and State sales tax on motor fuel and diesel motor fuel into the petroleum business tax.

|                             |                     | (r                   | nillions of do | ollars)       |                     |                      |               |               |
|-----------------------------|---------------------|----------------------|----------------|---------------|---------------------|----------------------|---------------|---------------|
|                             | 2007-08<br>Mid-Year | 2007-08<br>Executive |                | Percent       | 2008-09<br>Mid-Year | 2008-09<br>Executive |               | Percent       |
|                             | <u>Update</u>       | Budget               | <u>Change</u>  | <u>Change</u> | <u>Update</u>       | Budget               | <u>Change</u> | <u>Change</u> |
| General Fund                | 8,506               | 8,503                | (3)            | (0.0)         | 8,805               | 8,832                | 27            | 0.3           |
| Sales Tax                   | 7,865               | 7,865                | 0              | 0.0           | 8,103               | 8,080                | (23)          | (0.3)         |
| Cigarette and Tobacco Taxes | 407                 | 407                  | 0              | 0.0           | 436                 | 437                  | 1             | 0.2           |
| Motor Vehicle Fees          | (18)                | (21)                 | (3)            | 16.7          | 13                  | 47                   | 34            | 261.5         |
| Alcoholic Beverage Taxes    | 200                 | 200                  | 0              | 0.0           | 205                 | 220                  | 15            | 7.3           |
| ABC License Fees            | 52                  | 52                   | 0              | 0.0           | 48                  | 48                   | 0             | 0.0           |
| State/All Funds             | 13,906              | 13,903               | (3)            | (0.0)         | 14,369              | 14,217               | (152)         | (1.1)         |
| Sales Tax                   | 11,199              | 11,199               | 0              | 0.0           | 11,546              | 11,504               | (42)          | (0.4)         |
| Cigarette and Tobacco Taxes | 973                 | 973                  | 0              | 0.0           | 1,048               | 1,052                | 4             | 0.4           |
| Motor Fuel                  | 511                 | 511                  | 0              | 0.0           | 523                 | 351                  | (172)         | (32.9)        |
| Motor Vehicle Fees          | 775                 | 772                  | (3)            | (0.4)         | 794                 | 830                  | 36            | 4.5           |
| Highway Use Tax             | 148                 | 148                  | 0              | 0.0           | 154                 | 162                  | 8             | 5.2           |
| Alcoholic Beverage Taxes    | 200                 | 200                  | 0              | 0.0           | 205                 | 219                  | 14            | 6.8           |
| ABC License Fees            | 51                  | 51                   | 0              | 0.0           | 48                  | 48                   | 0             | 0.0           |
| Auto Rental Tax             | 49                  | 49                   | 0              | 0.0           | 51                  | 51                   | 0             | 0.0           |

All Funds user taxes and fees in 2007-08 are revised down by \$3 million from the Mid-Year Update. All Funds user taxes and fees are revised down by \$152 million for 2008-09; this revision is mainly due to the proposed combination of the State sales tax on motor fuel and diesel motor fuel and the motor fuel tax into the petroleum business tax, effective December 1, 2008. This will be offset by an increase in the petroleum business tax rate.

|                             |                      |                      | ES AND FEE<br>s of dollars) | S                    |                         |                      |                         |
|-----------------------------|----------------------|----------------------|-----------------------------|----------------------|-------------------------|----------------------|-------------------------|
|                             | 2008-09<br>Projected | 2009-10<br>Projected | Annual<br><u>Change</u>     | 2010-11<br>Projected | Annual<br><u>Change</u> | 2011-12<br>Projected | Annual<br><u>Change</u> |
| General Fund                | 8,832                | 8,913                | 81                          | 9,251                | 338                     | 9,620                | 369                     |
| Sales Tax                   | 8,080                | 8,126                | 46                          | 8,438                | 312                     | 8,778                | 340                     |
| Cigarette and Tobacco Taxes | 437                  | 432                  | (5)                         | 428                  | (4)                     | 428                  | 0                       |
| Motor Vehicle Fees          | 47                   | 76                   | 29                          | 105                  | 29                      | 126                  | 21                      |
| Alcoholic Beverage Taxes    | 220                  | 227                  | 7                           | 232                  | 5                       | 236                  | 4                       |
| ABC License Fees            | 48                   | 52                   | 4                           | 48                   | (4)                     | 52                   | 4                       |
| State/All Funds             | 14,217               | 14,017               | (200)                       | 14,470               | 453                     | 15,006               | 536                     |
| Sales Tax                   | 11,504               | 11,597               | 93                          | 12,044               | 447                     | 12,527               | 483                     |
| Cigarette and Tobacco Taxes | 1,052                | 1,040                | (12)                        | 1,027                | (13)                    | 1,025                | (2)                     |
| Motor Fuel                  | 351                  | 0                    | (351)                       | 0                    | 0                       | 0                    | 0                       |
| Motor Vehicle Fees          | 830                  | 870                  | 40                          | 883                  | 13                      | 919                  | 36                      |
| Highway Use Tax             | 162                  | 178                  | 16                          | 181                  | 3                       | 188                  | 7                       |
| Alcoholic Beverage Taxes    | 219                  | 227                  | 8                           | 232                  | 5                       | 236                  | 4                       |
| ABC License Fees            | 48                   | 52                   | 4                           | 48                   | (4)                     | 53                   | 5                       |
| Auto Rental Tax             | 51                   | 53                   | 2                           | 55                   | 2                       | 58                   | 3                       |

All Funds user taxes and fees in 2009-10 are projected to decrease by \$200 million and then increase by \$453 million in 2010-11 and \$536 million in 2011-12. Again, the 2009-10 decrease reflects the proposed consolidation of the motor fuel tax and State sales tax on motor fuel and diesel motor fuel into the petroleum business tax.

#### **Business Taxes**

|  |                   | INESS TAXES<br>ons of dollars) |                  |                      |                  |
|--|-------------------|--------------------------------|------------------|----------------------|------------------|
|  | 2006-07<br>Actual | 2007-08<br>Estimated           | Annual<br>Change | 2008-09<br>Projected | Annual<br>Change |
| General Fund                           | 6,468             | 6,300                          | (168)            | 7,254                | 954              |
| Corporate Franchise Tax                | 3,676             | 3,575                          | (101)            | 4,138                | 563              |
| <b>Corporation &amp; Utilities Tax</b> | 626               | 618                            | (8)              | 589                  | (29)             |
| Insurance Tax                          | 1,142             | 1,176                          | 34               | 1,405                | 229              |
| Bank Tax                               | 1,024             | 931                            | (93)             | 942                  | 11               |
| Petroleum Business Tax                 | 0                 | 0                              | 0                | 180                  | 180              |
| State/All Funds                        | 8,606             | 8,437                          | (169)            | 9,721                | 1,284            |
| Corporate Franchise Tax                | 4,228             | 4,106                          | (122)            | 4,745                | 639              |
| Corporation & Utilities Tax            | 820               | 816                            | (4)              | 787                  | (29)             |
| Insurance Tax                          | 1,258             | 1,292                          | 34               | 1,555                | 263              |
| Bank Tax                               | 1,210             | 1,094                          | (116)            | 1,096                | 2                |
| Petroleum Business Tax                 | 1,090             | 1,129                          | 39               | 1,538                | 409              |

All Funds business tax receipts for 2007-08 are estimated at \$8.4 billion, a decrease of \$169 million, or 2.0 percent from the prior year. The decrease is primarily due to expected decreases in corporate franchise tax receipts of 2.9 percent and bank tax receipts of 9.6 percent. The decrease in corporate franchise tax receipts is attributable to reduced audit and compliance payments and high refund payments, more than offsetting current-year receipts growth in the ongoing base. In addition, current year receipts were supplemented by the closing of several loopholes in the 2007-08 Enacted Budget. The change in current year bank tax receipts reflects a significant decrease in audit receipts and a modest increase in the payments on current year estimated liability. In addition, an overall 0.5 percent decrease in corporation and utilities taxes reflects growth of 4.6 percent in non-audit receipts and a decline of 40 percent in audit receipts from 2006-07 levels. Year-to-date trends suggest that increases in receipts from electric utilities will be offset by decreases in receipts from the telecommunications industry.

| All Funds Bus                         |               | udit and No<br>illions) | n Audit Rec | eipts   |           |
|---------------------------------------|---------------|-------------------------|-------------|---------|-----------|
|                                       | 2003-04       | 2004-05                 | 2005-06     | 2006-07 | 2007-08   |
|                                       | <u>Actual</u> | Actual                  | Actual      | Actual  | Estimated |
| Corporate Franchise Tax               | 1,700         | 2,110                   | 3,053       | 4,228   | 4,106     |
| Audit                                 | 232           | 397                     | 653         | 1,133   | 1,020     |
| Non-Audit                             | 1,469         | 1,713                   | 2,400       | 3,095   | 3,086     |
| <b>Corporation and Utilties Taxes</b> | 882           | 827                     | 832         | 820     | 816       |
| Audit                                 | 30            | 43                      | 101         | 52      | 20        |
| Non-Audit                             | 852           | 784                     | 731         | 768     | 796       |
| Insurance Taxes                       | 1,031         | 1,108                   | 1,083       | 1,258   | 1,292     |
| Audit                                 | 28            | 32                      | 33          | 56      | 41        |
| Non-Audit                             | 1,003         | 1,076                   | 1,050       | 1,202   | 1,251     |
| Bank Tax                              | 342           | 675                     | 975         | 1,210   | 1,094     |
| Audit                                 | 39            | 24                      | 330         | 299     | 116       |
| Non-Audit                             | 303           | 651                     | 645         | 911     | 978       |

The decreases in All Funds corporate franchise and bank tax receipts are partially offset by increases in the All Funds receipts from the insurance tax of 2.7 percent and the petroleum business tax of 3.6 percent. The overall increase in insurance tax receipts reflects modest growth in the ongoing base of insurance tax receipts of 4.1 percent over the prior year and a 27 percent decline in audit receipts from the prior year. The increase in petroleum business tax receipts is primarily due to the increase of 5.0 percent in the petroleum business tax rate index effective January 1, 2007, offset by an expected 1.2 percent decrease in January 2008. The petroleum business tax increase also reflects the impact of proposed legislation to consolidate the motor fuel and petroleum business tax.

All Funds business tax receipts for 2008-09 of \$9.7 billion are projected to increase by \$1.3 billion, or 15.2 percent over the prior year. \$358 million of the increase is due to legislation proposed with this Budget that would combine receipts from the motor fuel tax and State sales tax on motor fuel and diesel motor fuel into petroleum business tax receipts. This increase will be offset by a comparable decrease in the sales tax and motor fuel tax receipts in the user taxes and fees category. (See "User Taxes and Fees" above.)

Non-audit business tax receipts before these Executive Budget initiatives are projected to increase by just 0.2 percent. The overall increase reflects a projected increase in non-audit corporate franchise tax receipts of 4.3 percent, a decrease of 16.0 percent in non-audit bank tax receipts, an increase in non-audit corporation and utilities taxes of 0.6 percent, and a 4.4 percent increase in the petroleum business tax receipts. Non-audit receipts from the insurance taxes are projected to decrease by 1.3 percent. Audit receipts related to All Funds business taxes are projected to increase by approximately 5.3 percent or roughly \$58 million from 2007-08.

General Fund business tax receipts for 2007-08 of \$6.3 billion are estimated to decrease by \$168 million, or 2.6 percent below 2006-07. Business tax receipts deposited to the General Fund reflect the All Funds trends discussed above.

General Fund business tax receipts for 2008-09 of \$7.3 billion are projected to increase \$954 million, or 15.1 percent over the prior year. Business tax receipts deposited to the General Fund reflect the All Funds trends and the Executive Budget initiatives discussed above.

|  |                        | (r                     | nillions of do         | ollars)                |                        |                        |                      |                      |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|----------------------|
|  | 2007-08<br>Mid-Year    | 2007-08<br>Executive   |                        | Percent                | 2008-09<br>Mid-Year    | 2008-09<br>Executive   |                      | Percent              |
| General Fund                           | <u>Update</u><br>6,500 | <u>Budget</u><br>6,300 | <u>Change</u><br>(200) | <u>Change</u><br>(3.1) | <u>Update</u><br>6,669 | <u>Budget</u><br>7,254 | <u>Change</u><br>585 | <u>Change</u><br>8.8 |
| Corporate Franchise Tax                | 3,675                  | 3,575                  | (100)                  | (2.7)                  | 3,966                  | 4,138                  | 172                  | 4.3                  |
| <b>Corporation &amp; Utilities Tax</b> | 618                    | 618                    | 0                      | 0.0                    | 623                    | 589                    | (34)                 | (5.5)                |
| Insurance Tax                          | 1,176                  | 1,176                  | 0                      | 0.0                    | 1,161                  | 1,405                  | 244                  | 21.0                 |
| Bank Tax                               | 1,031                  | 931                    | (100)                  | (9.7)                  | 919                    | 942                    | 23                   | 2.5                  |
| Petroleum Business Tax                 | 0                      | 0                      | 0                      | 0.0                    | 0                      | 180                    | 180                  | -                    |
| State/All Funds                        | 8,652                  | 8,437                  | (215)                  | (2.5)                  | 8,881                  | 9,721                  | 840                  | 9.5                  |
| Corporate Franchise Tax                | 4,206                  | 4,106                  | (100)                  | (2.4)                  | 4,531                  | 4,745                  | 214                  | 4.7                  |
| Corporation & Utilities Tax            | 816                    | 816                    | 0                      | 0.0                    | 821                    | 787                    | (34)                 | (4.1)                |
| Insurance Tax                          | 1,292                  | 1,292                  | 0                      | 0.0                    | 1,276                  | 1,555                  | 279                  | 21.9                 |
| Bank Tax                               | 1,209                  | 1,094                  | (115)                  | (9.5)                  | 1,073                  | 1,096                  | 23                   | 2.1                  |
| Petroleum Business Tax                 | 1,129                  | 1,129                  | 0                      | 0.0                    | 1,180                  | 1,538                  | 358                  | 30.3                 |

Compared to the Mid-Year Update, 2007-08 All Funds business tax receipts are revised down by \$215 million, or 2.5 percent, to \$8.4 billion. The decrease reflects year-to-date results in the business taxes, which suggest lower growth in the corporate franchise tax receipts and bank tax receipts than anticipated in the Mid-Year Update.

All Funds business tax receipts for 2008-09 are revised up by \$840 million, or 9.5 percent from the Mid-Year Update. The increase reflects a downward revision in the base of \$235 million, more than offset by the first-year impact of Executive Budget initiatives proposed with this Budget.

| BUSINESS TAXES (millions of dollars)   |                                      |                                      |                                |                                      |                               |                                      |                                |  |  |  |
|--|--------------------------------------|--------------------------------------|--------------------------------|--------------------------------------|-------------------------------|--------------------------------------|--------------------------------|--|--|--|
| General Fund                           | 2008-09<br><u>Projected</u><br>7,254 | 2009-10<br><u>Projected</u><br>7,816 | Annual<br><u>Change</u><br>562 | 2010-11<br><u>Projected</u><br>7,866 | Annual<br><u>Change</u><br>50 | 2011-12<br><u>Projected</u><br>8,218 | Annual<br><u>Change</u><br>352 |  |  |  |
| Corporate Franchise Tax                | 4,138                                | 4,265                                | 127                            | 4,258                                | (7)                           | 4,497                                | 239                            |  |  |  |
| Corporation & Utilities Tax            | 589                                  | 599                                  | 10                             | 608                                  | 9                             | 612                                  | 4                              |  |  |  |
| Insurance Tax                          | 1,405                                | 1,466                                | 61                             | 1,505                                | 39                            | 1,549                                | 44                             |  |  |  |
| Bank Tax                               | 942                                  | 928                                  | (14)                           | 935                                  | 7                             | 997                                  | 62                             |  |  |  |
| Petroleum Business Tax                 | 180                                  | 558                                  | 378                            | 560                                  | 2                             | 563                                  | 3                              |  |  |  |
| State/All Funds                        | 9,721                                | 10,700                               | 979                            | 10,763                               | 63                            | 11,171                               | 408                            |  |  |  |
| Corporate Franchise Tax                | 4,745                                | 4,891                                | 146                            | 4,883                                | (8)                           | 5,156                                | 273                            |  |  |  |
| <b>Corporation &amp; Utilities Tax</b> | 787                                  | 797                                  | 10                             | 807                                  | 10                            | 812                                  | 5                              |  |  |  |
| Insurance Tax                          | 1,555                                | 1,625                                | 70                             | 1,668                                | 43                            | 1,716                                | 48                             |  |  |  |
| Bank Tax                               | 1,096                                | 1,076                                | (20)                           | 1,084                                | 8                             | 1,156                                | 72                             |  |  |  |
| Petroleum Business Tax                 | 1,538                                | 2,311                                | 773                            | 2,321                                | 10                            | 2,331                                | 10                             |  |  |  |

All Funds business tax receipts for 2009-10, 2010-11 and 2011-12 reflect trend growth that is determined in part by the expected level of corporate profits, the projected increase in taxable insurance premiums, estimated increases in electric utility consumption prices and the consumption of telecommunications services. In addition, the fully effective impact of the Executive Budget initiatives supplements out-year growth. Business tax receipts will increase to \$10.7 billion (10.1 percent) in 2009-10, \$10.8 billion (0.6 percent) in 2010-11, and \$11.2 billion (3.8 percent) in 2011-12. Projected General Fund business tax receipts reflect the factors outlined above and the out-year impact of Executive Budget initiatives. General Fund business tax receipts over this period are expected to increase to \$7.8 billion (7.7 percent) in 2009-10, \$7.9 billion (0.6 percent) in 2010-11, and \$8.2 billion (4.5 percent) in 2011-12.

#### **Other Taxes**

|                          |         | HER TAXES<br>ons of dollars) |        |           |        |
|--------------------------|---------|------------------------------|--------|-----------|--------|
|                          | 2006-07 | 2007-08                      | Annual | 2008-09   | Annual |
|                          | Actual  | Estimated                    | Change | Projected | Change |
| General Fund             | 1,075   | 1,030                        | (45)   | 1,194     | 164    |
| Estate Tax               | 1,063   | 1,006                        | (57)   | 1,170     | 164    |
| Gift Tax                 | (10)    | 0                            | 10     | 0         | 0      |
| Real Property Gains Tax  | 0       | 0                            | 0      | 0         | 0      |
| Pari-mutuel Taxes        | 21      | 23                           | 2      | 23        | 0      |
| All Other Taxes          | 1       | 1                            | 0      | 1         | 0      |
| State/All Funds          | 2,097   | 2,036                        | (61)   | 2,169     | 133    |
| Estate Tax               | 1,063   | 1,006                        | (57)   | 1,170     | 164    |
| Gift Tax                 | (10)    | 0                            | 10     | 0         | 0      |
| Real Property Gains Tax  | 0       | 0                            | 0      | 0         | 0      |
| Real Estate Transfer Tax | 1,022   | 1,006                        | (16)   | 975       | (31)   |
| Pari-mutuel Taxes        | 21      | 23                           | 2      | 23        | 0      |
| All Other Taxes          | 1       | 1                            | 0      | 1         | 0      |

All Funds other tax receipts for 2007-08 are estimated to be just over \$2.0 billion, down \$61 million or 2.9 percent from 2006-07 receipts, reflecting declines in estate tax receipts and the real estate transfer tax. General Fund other tax receipts are expected to total just over \$1.0 billion in fiscal year 2007-08, a decrease of \$45 million.

All Funds other tax receipts in 2008-09 are projected to be nearly \$2.2 billion, up \$133 million or 6.5 percent from 2007-08, reflecting modest retrenchment in real estate transfer tax receipts as well as a return to a normal estate tax collection pace. General Fund receipts for 2008-09 are projected to total nearly \$1.2 billion, an increase of \$164 million.

| U                        | THER TAXES CH                                 |  | millions of do        | -                                 | IAIES & PRU                                   | JECTIONS                                       |                       |                                   |
|--------------------------|---|--|-----------------------|-----------------------------------|---|--|-----------------------|-----------------------------------|
| General Fund             | 2007-08<br>Mid-Year<br><u>Update</u><br>1,102 | 2007-08<br>Executive<br><u>Budget</u><br>1,030 | <u>Change</u><br>(72) | Percent<br><u>Change</u><br>(6.5) | 2008-09<br>Mid-Year<br><u>Update</u><br>1,211 | 2008-09<br>Executive<br><u>Budget</u><br>1,194 | <u>Change</u><br>(17) | Percent<br><u>Change</u><br>(1.4) |
| Estate Tax               | 1,081   | 1,006  | (75)                  | (6.9)                             | 1,190   | 1,170  | (20)                  | (1.7)                             |
| Gift Tax                 | 0   | 0  | 0                     | 0.0                               | 0   | 0  | 0                     | 0.0                               |
| Real Property Gains Tax  | 0   | 0  | 0                     | 0.0                               | 0   | 0  | 0                     | 0.0                               |
| Pari-mutuel Taxes        | 20  | 23   | 3                     | 15.0                              | 20  | 23   | 3                     | 15.0                              |
| All Other Taxes          | 1   | 1  | 0                     | 0.0                               | 1   | 1  | 0                     | 0.0                               |
| State/All Funds          | 2,077   | 2,036  | (41)                  | (2.0)                             | 2,186   | 2,169  | (17)                  | (0.8)                             |
| Estate Tax               | 1,081   | 1,006  | (75)                  | (6.9)                             | 1,190   | 1,170  | (20)                  | (1.7)                             |
| Gift Tax                 | 0   | 0  | 0                     | 0.0                               | 0   | 0  | 0                     | 0.0                               |
| Real Property Gains Tax  | 0   | 0  | 0                     | 0.0                               | 0   | 0  | 0                     | 0.0                               |
| Real Estate Transfer Tax | 975   | 1,006  | 31                    | 3.2                               | 975   | 975  | 0                     | 0.0                               |
| Pari-mutuel Taxes        | 20  | 23   | 3                     | 15.0                              | 20  | 23   | 3                     | 15.0                              |
| All Other Taxes          | 1   | 1  | 0                     | 0.0                               | 1   | 1  | 0                     | 0.0                               |

All Funds other tax receipt estimates for 2007-08 have been revised down \$41 million from the Mid-Year Update estimate. Receipts estimates for the estate tax have been reduced reflecting the decline in collections from larger estates while the real estate transfer tax estimate has been increased modestly as the strength of the Downstate commercial real estate market continues.

General Fund other taxes receipts projections for 2008-09 are revised down by \$17 million from the Mid-Year Update, reflecting slightly slower growth in estate tax collections.

|                          |                                      | -                                    | R TAXES<br>s of dollars)       |                                      |                               |                                      |                               |
|--------------------------|--------------------------------------|--------------------------------------|--------------------------------|--------------------------------------|-------------------------------|--------------------------------------|-------------------------------|
| General Fund             | 2008-09<br><u>Projected</u><br>1,194 | 2009-10<br><u>Projected</u><br>1,325 | Annual<br><u>Change</u><br>131 | 2010-11<br><u>Projected</u><br>1,408 | Annual<br><u>Change</u><br>83 | 2011-12<br><u>Projected</u><br>1,498 | Annual<br><u>Change</u><br>90 |
| Estate Tax               | 1,170                                | 1,301                                | 131                            | 1,384                                | 83                            | 1.474                                | 90                            |
| Gift Tax                 | 0                                    | 0                                    | 0                              | 0                                    | 0                             | 0                                    | 0                             |
| Real Property Gains Tax  | 0                                    | 0                                    | 0                              | 0                                    | 0                             | 0                                    | 0                             |
| Pari-mutuel Taxes        | 23                                   | 23                                   | 0                              | 23                                   | 0                             | 23                                   | 0                             |
| All Other Taxes          | 1                                    | 1                                    | 0                              | 1                                    | 0                             | 1                                    | 0                             |
| State/All Funds          | 2,169                                | 2,325                                | 156                            | 2,408                                | 83                            | 2,498                                | 90                            |
| Estate Tax               | 1,170                                | 1,301                                | 131                            | 1,384                                | 83                            | 1,474                                | 90                            |
| Gift Tax                 | 0                                    | 0                                    | 0                              | 0                                    | 0                             | 0                                    | 0                             |
| Real Property Gains Tax  | 0                                    | 0                                    | 0                              | 0                                    | 0                             | 0                                    | 0                             |
| Real Estate Transfer Tax | 975                                  | 1,000                                | 25                             | 1,000                                | 0                             | 1,000                                | 0                             |
| Pari-mutuel Taxes        | 23                                   | 23                                   | 0                              | 23                                   | 0                             | 23                                   | 0                             |
| All Other Taxes          | 1                                    | 1                                    | 0                              | 1                                    | 0                             | 1                                    | 0                             |

The 2009-10 All Funds receipts projection for other taxes is just over \$2.3 billion, up \$156 million or 7.2 percent from 2008-09 receipts. Growth in the estate tax is projected to follow expected increases in household net worth and receipts from the real estate transfer tax continue to reflect the slowdown in the housing market.

The 2010-11 All Funds receipts projection for other taxes is approximately \$2.4 billion, up \$83 million or 3.6 percent from 2009-10 receipts. The forecast reflects continued increases in household net worth as well as in the value of real property transfers.

The 2011-12 All Funds receipts projection for other taxes is nearly \$2.5 billion, up \$90 million (3.7 percent) from 2010-11 as continued moderate growth in estate tax collections is expected.

| Miscellaneous Receipts and F | Federal Grants |
|------------------------------|----------------|
|------------------------------|----------------|

|                        | CELLANEOUS RE(<br>(milli | ons of dollars)             |                         | ,                            |                         |
|------------------------|--------------------------|-----------------------------|-------------------------|------------------------------|-------------------------|
|                        | 2006-07<br><u>Actual</u> | 2007-08<br><u>Estimated</u> | Annual<br><u>Change</u> | 2008-09<br><u>Projecte d</u> | Annual<br><u>Change</u> |
| General Fund           | 2,420                    | 2,515                       | 95                      | 2,279                        | (236)                   |
| Miscellaneous Receipts | 2,268                    | 2,444                       | 176                     | 2,238                        | (206)                   |
| Federal Grants         | 152                      | 71                          | (81)                    | 41                           | (30)                    |
| State Funds            | 18,016                   | 19,994                      | 1,978                   | 21,202                       | 1,208                   |
| Miscellaneous Receipts | 17,864                   | 19,922                      | 2,058                   | 21,160                       | 1,238                   |
| Federal Grants         | 152                      | 72                          | (80)                    | 42                           | (30)                    |
| All Funds              | 53,657                   | 55,908                      | 2,251                   | 58,193                       | 2,285                   |
| Miscellaneous Receipts | 18,078                   | 20,067                      | 1,989                   | 21,310                       | 1,243                   |
| Federal Grants         | 35,579                   | 35,841                      | 262                     | 36,883                       | 1,042                   |

All Funds miscellaneous receipts include moneys received from HCRA financing sources, SUNY tuition and patient income, lottery receipts for education, assessments on regulated industries, and a variety of fees and licenses. All Funds miscellaneous receipts are projected to total nearly \$20.1 billion in 2007-08, an increase of \$2.0 billion from 2006-07 largely driven by growth in: HCRA surcharge revenues (\$689 million); lottery revenues, including VLTs (\$256 million); and children and family services restructuring of the Youth Facility Per Diem Account (\$115 million.)

Federal grants help pay for State spending on Medicaid, temporary and disability assistance, mental hygiene, school aid, public health, and other activities. Annual changes to Federal grants generally correspond to changes in federally-reimbursed spending. Accordingly, DOB typically plans that Federal reimbursement will be received in the State fiscal year in which spending occurs, but timing sometimes varies. All Funds Federal grants are projected to total \$35.8 billion in 2007-08, an increase of \$262 million from 2006-07. Federal aid is expected to increase for Public Health (\$315 million), mental hygiene (\$147 million), transportation (\$129 million), homeland security (\$141 million) and temporary and disability assistance (\$80 million). These increases are partially offset by a reduction in Federal Medicaid (\$593 million).

General Fund miscellaneous receipts collections are estimated to be \$2.4 billion in 2007-08, up \$176 million from 2006-07 receipts. This increase is primarily due to a New York Power Authority payment, ESDC property sale, Driver's Responsibility Program portion dedicated to the General Fund and the Hartford Financial Services Settlement. General Fund Federal grants are expected to decline by \$81 million from the prior year, reflecting the loss of the Medicare Part D subsidy.

All Funds miscellaneous receipts are projected to total \$21.3 billion in 2008-09, an increase of more than \$1.2 billion from the current year, driven by: growth in programs financed with authority bond proceeds (\$706 million), including spending for economic development, environment, education and mental health; projected first year receipts for the proposal to redirect all unclaimed bottle deposits to support spending in the Environmental Protection Fund (\$25 million); growth in lottery revenues, including VLTs (\$340 million); SUNY revenue (\$68 million); and statewide Civil Legal Services funding (\$53 million.) All Funds Federal grants are projected to total \$36.9 billion in 2008-08, an increase of \$1.0 billion from the current year. Federal aid is expected to increase for Medicaid (\$471 million, social services (\$160 million), and homeland security (\$76 million). These increases are slightly offset by a decline of \$30 million due to the loss of the Medicare Part D Subsidy. In most cases, the grant levels reflect projected changes in State spending levels and a corresponding change in estimated Federal reimbursement, not changes in aid levels for New York authorized by Congress.

General Fund miscellaneous receipts collections in 2008-09 are projected to reach approximately \$2.2 billion, down \$206 million from 2007-08 estimates, due to the loss of revenue from the New York Power Authority, and decreases in indirect costs revenue and abandoned property transfers, partially offset by increases in receipts due to the Monroe County's Medicaid sales tax intercept payments.

| General Fund           | 2007-08<br>Mid-Year<br><u>Update</u><br>2,515 | 2007-08<br>Executive |               | Percent | 2008-09<br>Mid-Year | 2008-09<br>Executive<br><u>Budget</u><br>2,279 |                      | Percent<br><u>Change</u> |
|------------------------|---|----------------------|---------------|---------|---------------------|--|----------------------|--------------------------|
|                        |   | Budget<br>2,515      | <b>Change</b> | Change  | Update              |  | <u>Change</u><br>172 |                          |
|                        |   |                      | 0             | 0.0     | 2,107               |  |                      | 8.2                      |
| Miscellaneous Receipts | 2,444   | 2,444                | 0             | 0.0     | 2,052               | 2,238  | 186                  | 9.1                      |
| Federal Grants         | 71  | 71                   | 0             | 0.0     | 55                  | 41   | (14)                 | (25.5)                   |
| State Funds            | 19,983  | 19,994               | 11            | 0.1     | 19,928              | 21,202   | 1,274                | 6.4                      |
| Miscellaneous Receipts | 19,911  | 19,922               | 11            | 0.1     | 19,872              | 21,160   | 1,288                | 6.5                      |
| Federal Grants         | 72  | 72                   | 0             | 0.0     | 56                  | 42   | (14)                 | (25.0)                   |
| All Funds              | 56,075  | 55,908               | (167)         | (0.3)   | 57,850              | 58,193   | 343                  | 0.6                      |
| Miscellaneous Receipts | 20,059  | 20,067               | 8             | 0.0     | 20,015              | 21,310   | 1,295                | 6.5                      |
| Federal Grants         | 36.016  | 35.841               | (175)         | (0.5)   | 37,835              | 36,883   | (952)                | (2.5)                    |

All Funds miscellaneous receipts are projected to total nearly \$20.1 billion in 2007-08, virtually unchanged from the Mid-Year Update. All Funds Federal grants are projected to total \$35.8 billion in 2007-08, a downward revision of \$175 million from the Mid-Year Update. This results from slower than expected spending against Federal homeland security grants and delayed implementation of the Federal Help Americans Vote Act mandate.

General Fund miscellaneous receipts and Federal grants in 2007-08 have not been revised from the Mid-Year Update.

All Funds Federal grants are projected to total \$36.9 billion in 2008-09, a downward revision of nearly \$1.0 billion from the Mid-Year Update. Federal aid is expected to decrease for Medicaid (\$620 million), homeland security (\$202 million) and elections (\$103 million).

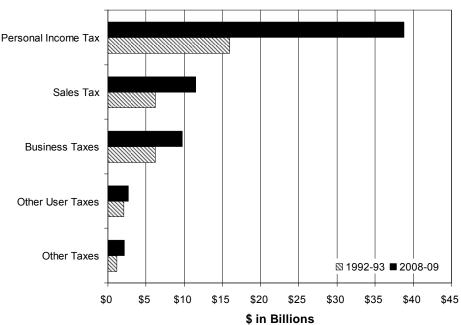
General Fund miscellaneous receipts and Federal grants projections for 2008-09 are revised up by \$172 million from the Mid-Year Update, primarily due to a larger than expected one-time payment from the State of New York Mortgage Agency (SONYMA) and increases in investment income, abandoned property and bond issuance charges.

| (millions of dollars)  |                             |                             |                         |                      |                         |                      |                         |  |
|------------------------|-----------------------------|-----------------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|--|
|                        | 2008-09<br><u>Projected</u> | 2009-10<br><u>Projected</u> | Annual<br><u>Change</u> | 2010-11<br>Projected | Annual<br><u>Change</u> | 2011-12<br>Projected | Annual<br><u>Change</u> |  |
| General Fund           | 2,279                       | 2,186                       | (93)                    | 2,261                | 75                      | 2,060                | (201)                   |  |
| Miscellaneous Receipts | 2,238                       | 2,186                       | (52)                    | 2,261                | 75                      | 2,060                | (201)                   |  |
| Federal Grants         | 41                          | 0                           | (41)                    | 0                    | 0                       | 0                    | 0                       |  |
| State Funds            | 21,202                      | 21,165                      | (37)                    | 21,687               | 522                     | 21,406               | (281)                   |  |
| Miscellaneous Receipts | 21,160                      | 21,164                      | 4                       | 21,686               | 522                     | 21,405               | (281)                   |  |
| Federal Grants         | 42                          | 1                           | (41)                    | 1                    | 0                       | 1                    | 0                       |  |
| All Funds              | 58,193                      | 59,380                      | 1,187                   | 61,162               | 1,782                   | 62,195               | 1,033                   |  |
| Miscellaneous Receipts | 21,310                      | 21,305                      | (5)                     | 21,826               | 521                     | 21,547               | (279)                   |  |
| Federal Grants         | 36,883                      | 38,075                      | 1,192                   | 39,336               | 1,261                   | 40,648               | 1,312                   |  |

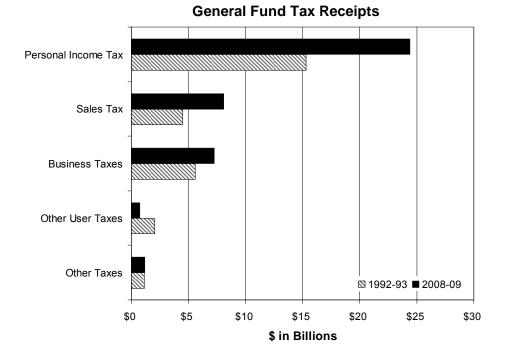
In 2009-10, General Fund miscellaneous receipts are projected to be nearly \$2.2 billion, down \$52 million from 2008-09. This decrease primarily results from the loss of the previously discussed SONYMA payment, reduced transfers from abandoned property and a conversion of a Medicare D (Prescription Drug) Plan for Retirees to a contracted Medicare D plan.

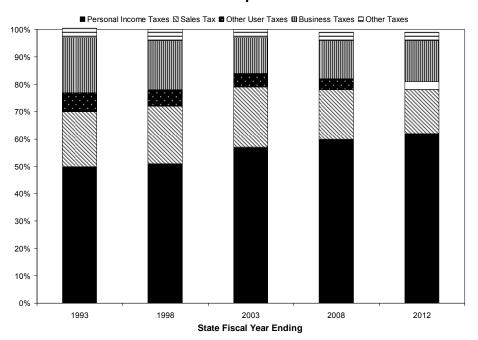
General Fund miscellaneous receipts in 2010-11 are projected to be almost \$2.3 billion, up \$75 million from 2009-10. This increase is primarily due to projected increases in collections from other transactions.

In 2011-12, General Fund receipts are projected to be nearly \$2.1 billion, a decrease of approximately \$201 million from 2010-11. This projected decrease is almost solely due to reduced collections from other transactions.



All Funds Tax Receipts





#### All Funds Tax Receipts Percent Share

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2006-2007 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 22,939          | 3,994                       | 0                            | 7,647                    | 34,580  |
| User taxes and fees                     | 8,186           | 1,598                       | 1,161                        | 2,511                    | 13,456  |
| Sales and use tax                       | 7,539           | 688                         | 0                            | 2,511                    | 10,738  |
| Cigarette and tobacco taxes             | 411             | 574                         | 0                            | 0                        | 985     |
| Motor fuel tax                          | 0               | 108                         | 406                          | 0                        | 514     |
| Motor vehicle fees                      | (16)            | 228                         | 557                          | 0                        | 769     |
| Highway Use tax                         | 0               | 0                           | 153                          | 0                        | 153     |
| Alcoholic beverages taxes               | 194             | 0                           | 0                            | 0                        | 194     |
| Alcoholic beverage control license fees | 58              | 0                           | 0                            | 0                        | 58      |
| Auto rental tax                         | 0               | 0                           | 45                           | 0                        | 45      |
| Business taxes                          | 6,468           | 1,517                       | 621                          | 0                        | 8,606   |
| Corporation franchise tax               | 3,676           | 551                         | 0                            | 0                        | 4,227   |
| Corporation and utilities tax           | 626             | 178                         | 17                           | 0                        | 821     |
| Insurance taxes                         | 1,142           | 116                         | 0                            | 0                        | 1,258   |
| Bank tax                                | 1,024           | 186                         | 0                            | 0                        | 1,210   |
| Petroleum business tax                  | 0               | 486                         | 604                          | 0                        | 1,090   |
| Other taxes                             | 1,075           | 0                           | 147                          | 875                      | 2,097   |
| Estate tax                              | 1,063           | 0                           | 0                            | 0                        | 1,063   |
| Gift tax                                | (10)            | 0                           | 0                            | 0                        | (10)    |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 147                          | 875                      | 1,022   |
| Pari-mutuel taxes                       | 21              | 0                           | 0                            | 0                        | 21      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 38,668          | 7,109                       | 1,929                        | 11,033                   | 58,739  |
| Miscellaneous receipts                  | 2,268           | 12,715                      | 2,247                        | 848                      | 18,078  |
| Federal grants                          | 151             | 33,690                      | 1,738                        | 0                        | 35,579  |
| Total                                   | 41,087          | 53,514                      | 5,914                        | 11,881                   | 112,396 |

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2007-2008 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 22,735          | 4,678                       | 0                            | 9,138                    | 36,551  |
| User taxes and fees                     | 8,503           | 1,621                       | 1,163                        | 2,615                    | 13,902  |
| Sales and use tax                       | 7,865           | 718                         | 0                            | 2,615                    | 11,198  |
| Cigarette and tobacco taxes             | 407             | 565                         | 0                            | 0                        | 972     |
| Motor fuel tax                          | 0               | 107                         | 405                          | 0                        | 512     |
| Motor vehicle fees                      | (21)            | 231                         | 562                          | 0                        | 772     |
| Alcoholic beverages taxes               | 200             | 0                           | 0                            | 0                        | 200     |
| Highway Use tax                         | 0               | 0                           | 147                          | 0                        | 147     |
| Alcoholic beverage control license fees | 52              | 0                           | 0                            | 0                        | 52      |
| Auto rental tax                         | 0               | 0                           | 49                           | 0                        | 49      |
| Business taxes                          | 6,300           | 1,495                       | 642                          | 0                        | 8,437   |
| Corporation franchise tax               | 3,575           | 531                         | 0                            | 0                        | 4,106   |
| Corporation and utilities tax           | 618             | 181                         | 17                           | 0                        | 816     |
| Insurance taxes                         | 1,176           | 116                         | 0                            | 0                        | 1,292   |
| Bank tax                                | 931             | 163                         | 0                            | 0                        | 1,094   |
| Petroleum business tax                  | 0               | 504                         | 625                          | 0                        | 1,129   |
| Other taxes                             | 1,030           | 0                           | 212                          | 794                      | 2,036   |
| Estate tax                              | 1,006           | 0                           | 0                            | 0                        | 1,006   |
| Gift tax                                | 0               | 0                           | 0                            | 0                        | 0       |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 212                          | 794                      | 1,006   |
| Pari-mutuel taxes                       | 23              | 0                           | 0                            | 0                        | 23      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 38,568          | 7,794                       | 2,017                        | 12,547                   | 60,926  |
| Miscellaneous receipts                  | 2,444           | 13,741                      | 3,211                        | 671                      | 20,067  |
| Federal grants                          | 71              | 33,911                      | 1,859                        | 0                        | 35,841  |
| Total                                   | 41,083          | 55,446                      | 7,087                        | 13,218                   | 116,834 |

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2008-2009 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 24,391          | 4,713                       | 0                            | 9,701                    | 38,805  |
| User taxes and fees                     | 8,832           | 1,660                       | 1,042                        | 2,684                    | 14,218  |
| Sales and use tax                       | 8,080           | 742                         | 0                            | 2,684                    | 11,506  |
| Cigarette and tobacco taxes             | 437             | 614                         | 0                            | 0                        | 1,051   |
| Motor fuel tax                          | 0               | 74                          | 277                          | 0                        | 351     |
| Motor vehicle fees                      | 47              | 230                         | 553                          | 0                        | 830     |
| Alcoholic beverages taxes               | 220             | 0                           | 0                            | 0                        | 220     |
| Highway Use tax                         | 0               | 0                           | 161                          | 0                        | 161     |
| Alcoholic beverage control license fees | 48              | 0                           | 0                            | 0                        | 48      |
| Auto rental tax                         | 0               | 0                           | 51                           | 0                        | 51      |
| Business taxes                          | 7,254           | 1,650                       | 816                          | 0                        | 9,720   |
| Corporation franchise tax               | 4,138           | 607                         | 0                            | 0                        | 4,745   |
| Corporation and utilities tax           | 589             | 181                         | 17                           | 0                        | 787     |
| Insurance taxes                         | 1,405           | 150                         | 0                            | 0                        | 1,555   |
| Bank tax                                | 942             | 154                         | 0                            | 0                        | 1,096   |
| Petroleum business tax                  | 180             | 558                         | 799                          | 0                        | 1,537   |
| Other taxes                             | 1,194           | 0                           | 237                          | 738                      | 2,169   |
| Estate tax                              | 1,170           | 0                           | 0                            | 0                        | 1,170   |
| Gift tax                                | 0               | 0                           | 0                            | 0                        | 0       |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 237                          | 738                      | 975     |
| Pari-mutuel taxes                       | 23              | 0                           | 0                            | 0                        | 23      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 41,671          | 8,023                       | 2,095                        | 13,123                   | 64,912  |
| Miscellaneous receipts                  | 2,238           | 14,409                      | 3,979                        | 684                      | 21,310  |
| Federal grants                          | 41              | 34,832                      | 2,010                        | 0                        | 36,883  |
| Total                                   | 43,950          | 57,264                      | 8,084                        | 13,807                   | 123,105 |

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2009-2010 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 25,897          | 5,423                       | 0                            | 10,440                   | 41,760  |
| User taxes and fees                     | 8,913           | 1,607                       | 794                          | 2,702                    | 14,016  |
| Sales and use tax                       | 8,125           | 769                         | 0                            | 2,702                    | 11,596  |
| Cigarette and tobacco taxes             | 433             | 607                         | 0                            | 0                        | 1,040   |
| Motor fuel tax                          | 0               | 0                           | 0                            | 0                        | 0       |
| Motor vehicle fees                      | 76              | 231                         | 563                          | 0                        | 870     |
| Alcoholic beverages taxes               | 227             | 0                           | 0                            | 0                        | 227     |
| Highway Use tax                         | 0               | 0                           | 178                          | 0                        | 178     |
| Alcoholic beverage control license fees | 52              | 0                           | 0                            | 0                        | 52      |
| Auto rental tax                         | 0               | 0                           | 53                           | 0                        | 53      |
| Business taxes                          | 7,816           | 1,767                       | 1,118                        | 0                        | 10,701  |
| Corporation franchise tax               | 4,265           | 626                         | 0                            | 0                        | 4,891   |
| Corporation and utilities tax           | 599             | 181                         | 17                           | 0                        | 797     |
| Insurance taxes                         | 1,466           | 159                         | 0                            | 0                        | 1,625   |
| Bank tax                                | 928             | 148                         | 0                            | 0                        | 1,076   |
| Petroleum business tax                  | 558             | 653                         | 1,101                        | 0                        | 2,312   |
| Other taxes                             | 1,325           | 0                           | 287                          | 713                      | 2,325   |
| Estate tax                              | 1,301           | 0                           | 0                            | 0                        | 1,301   |
| Gift tax                                | 0               | 0                           | 0                            | 0                        | 0       |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 287                          | 713                      | 1,000   |
| Pari-mutuel taxes                       | 23              | 0                           | 0                            | 0                        | 23      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 43,951          | 8,797                       | 2,199                        | 13,855                   | 68,802  |
| Miscellaneous receipts                  | 2,186           | 14,277                      | 4,155                        | 687                      | 21,305  |
| Federal grants                          | 0               | 36,031                      | 2,044                        | 0                        | 38,075  |
| Total                                   | 46,137          | 59,105                      | 8,398                        | 14,542                   | 128,182 |

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2010-2011 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 27,415          | 5,949                       | 0                            | 11,122                   | 44,486  |
| User taxes and fees                     | 9,251           | 1,625                       | 786                          | 2,807                    | 14,469  |
| Sales and use tax                       | 8,438           | 798                         | 0                            | 2,807                    | 12,043  |
| Cigarette and tobacco taxes             | 428             | 599                         | 0                            | 0                        | 1,027   |
| Motor fuel tax                          | 0               | 0                           | 0                            | 0                        | 0       |
| Motor vehicle fees                      | 105             | 228                         | 550                          | 0                        | 883     |
| Alcoholic beverages taxes               | 232             | 0                           | 0                            | 0                        | 232     |
| Highway Use tax                         | 0               | 0                           | 181                          | 0                        | 181     |
| Alcoholic beverage control license fees | 48              | 0                           | 0                            | 0                        | 48      |
| Auto rental tax                         | 0               | 0                           | 55                           | 0                        | 55      |
| Business taxes                          | 7,866           | 1,774                       | 1,123                        | 0                        | 10,763  |
| Corporation franchise tax               | 4,258           | 625                         | 0                            | 0                        | 4,883   |
| Corporation and utilities tax           | 608             | 182                         | 17                           | 0                        | 807     |
| Insurance taxes                         | 1,505           | 163                         | 0                            | 0                        | 1,668   |
| Bank tax                                | 935             | 149                         | 0                            | 0                        | 1,084   |
| Petroleum business tax                  | 560             | 655                         | 1,106                        | 0                        | 2,321   |
| Other taxes                             | 1,408           | 0                           | 287                          | 713                      | 2,408   |
| Estate tax                              | 1,384           | 0                           | 0                            | 0                        | 1,384   |
| Gift tax                                | 0               | 0                           | 0                            | 0                        | 0       |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 287                          | 713                      | 1,000   |
| Pari-mutuel taxes                       | 23              | 0                           | 0                            | 0                        | 23      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 45,940          | 9,348                       | 2,196                        | 14,642                   | 72,126  |
| Miscellaneous receipts                  | 2,261           | 14,791                      | 4,087                        | 687                      | 21,826  |
| Federal grants                          | 0               | 37,347                      | 1,989                        | 0                        | 39,336  |
| Total                                   | 48,201          | 61,486                      | 8,272                        | 15,329                   | 133,288 |

#### CASH RECEIPTS ALL GOVERNMENTAL FUNDS 2011-2012 (millions of dollars)

|   | General<br>Fund | Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total   |
|---|-----------------|-----------------------------|------------------------------|--------------------------|---------|
| Personal income tax                     | 29,315          | 6,235                       | 0                            | 11,850                   | 47,400  |
| User taxes and fees                     | 9,620           | 1,658                       | 807                          | 2,920                    | 15,005  |
| Sales and use tax                       | 8,778           | 829                         | 0                            | 2,920                    | 12,527  |
| Cigarette and tobacco taxes             | 428             | 598                         | 0                            | 0                        | 1,026   |
| Motor fuel tax                          | 0               | 0                           | 0                            | 0                        | 0       |
| Motor vehicle fees                      | 126             | 231                         | 562                          | 0                        | 919     |
| Alcoholic beverages taxes               | 236             | 0                           | 0                            | 0                        | 236     |
| Highway Use tax                         | 0               | 0                           | 188                          | 0                        | 188     |
| Alcoholic beverage control license fees | 52              | 0                           | 0                            | 0                        | 52      |
| Auto rental tax                         | 0               | 0                           | 57                           | 0                        | 57      |
| Business taxes                          | 8,218           | 1,826                       | 1,127                        | 0                        | 11,171  |
| Corporation franchise tax               | 4,497           | 659                         | 0                            | 0                        | 5,156   |
| Corporation and utilities tax           | 612             | 183                         | 17                           | 0                        | 812     |
| Insurance taxes                         | 1,549           | 167                         | 0                            | 0                        | 1,716   |
| Bank tax                                | 997             | 159                         | 0                            | 0                        | 1,156   |
| Petroleum business tax                  | 563             | 658                         | 1,110                        | 0                        | 2,331   |
| Other taxes                             | 1,498           | 0                           | 287                          | 713                      | 2,498   |
| Estate tax                              | 1,474           | 0                           | 0                            | 0                        | 1,474   |
| Gift tax                                | 0               | 0                           | 0                            | 0                        | 0       |
| Real property gains tax                 | 0               | 0                           | 0                            | 0                        | 0       |
| Real estate transfer tax                | 0               | 0                           | 287                          | 713                      | 1,000   |
| Pari-mutuel taxes                       | 23              | 0                           | 0                            | 0                        | 23      |
| Other taxes                             | 1               | 0                           | 0                            | 0                        | 1       |
| Total Taxes                             | 48,651          | 9,719                       | 2,221                        | 15,483                   | 76,074  |
| Miscellaneous receipts                  | 2,060           | 15,106                      | 3,695                        | 686                      | 21,547  |
| Federal grants                          | 0               | 38,703                      | 1,945                        | 0                        | 40,648  |
| Total                                   | 50,711          | 63,528                      | 7,861                        | 16,169                   | 138,269 |

#### CASH RECEIPTS GENERAL FUND 2006-2007 THROUGH 2008-2009 (millions of dollars)

|   | 2006-2007<br>Actual | 2007-2008<br>Estimated | 2008-2009<br>Recommended | 2008-2009<br>Compared<br>with 2007-2008 |
|---|---------------------|------------------------|--------------------------|---|
| Personal income tax                     | 22,939              | 22,735                 | 24,391                   | 1,656                                   |
| User taxes and fees                     | 8,186               | 8,503                  | 8,832                    | 329                                     |
| Sales and use tax                       | 7,539               | 7,865                  | 8,080                    | 215                                     |
| Cigarette and tobacco taxes             | 411                 | 407                    | 437                      | 30                                      |
| Motor fuel tax                          | 0                   | 0                      | 0                        | 0                                       |
| Motor vehicle fees                      | (16)                | (21)                   | 47                       | 68                                      |
| Alcoholic beverages taxes               | 194                 | 200                    | 220                      | 20                                      |
| Alcoholic beverage control license fees | 58                  | 52                     | 48                       | (4)                                     |
| Auto rental tax                         | 0                   | 0                      | 0                        | 0                                       |
| Business taxes                          | 6,468               | 6,300                  | 7,254                    | 954                                     |
| Corporation franchise tax               | 3,676               | 3,575                  | 4,138                    | 563                                     |
| Corporation and utilities tax           | 626                 | 618                    | 589                      | (29)                                    |
| Insurance taxes                         | 1,142               | 1,176                  | 1,405                    | 229                                     |
| Bank tax                                | 1,024               | 931                    | 942                      | 11                                      |
| Petroleum business tax                  | 0                   | 0                      | 180                      | 180                                     |
| Other taxes                             | 1,075               | 1,030                  | 1,194                    | 164                                     |
| Estate tax                              | 1,063               | 1,006                  | 1,170                    | 164                                     |
| Gift tax                                | (10)                | 0                      | 0                        | 0                                       |
| Real property gains tax                 | 0                   | 0                      | 0                        | 0                                       |
| Pari-mutuel taxes                       | 21                  | 23                     | 23                       | 0                                       |
| Other taxes                             | 1                   | 1                      | 1                        | 0                                       |
| Total Taxes                             | 38,668              | 38,568                 | 41,671                   | 3,103                                   |
| Miscellaneous receipts                  | 2,268               | 2,444                  | 2,238                    | (206)                                   |
| Licenses, fees, etc.                    | 699                 | 638                    | 538                      | (100)                                   |
| Abandoned property                      | 708                 | 684                    | 650                      | (34)                                    |
| Reimbursements                          | 165                 | 200                    | 172                      | (28)                                    |
| Investment income                       | 191                 | 200                    | 200                      | 0                                       |
| Other transactions                      | 505                 | 722                    | 678                      | (44)                                    |
| Federal Grants                          | 151                 | 71                     | 41                       | (30)                                    |
| Total                                   | 41,087              | 41,083                 | 43,950                   | 2,867                                   |

#### CASH RECEIPTS GENERAL FUND 2009-2010 THROUGH 2011-2012 (millions of dollars)

|   | 2009-2010<br>Recommended | 2010-2011<br>Recommended | 2011-2012<br>Recommended |
|---|--------------------------|--------------------------|--------------------------|
|   | Recommended              | Recommended              | Recommended              |
| Personal income tax                     | 25,897                   | 27,415                   | 29,315                   |
| User taxes and fees                     | 8,913                    | 9,251                    | 9,620                    |
| Sales and use tax                       | 8,125                    | 8,438                    | 8,778                    |
| Cigarette and tobacco taxes             | 433                      | 428                      | 428                      |
| Motor fuel tax                          | 0                        | 0                        | 0                        |
| Motor vehicle fees                      | 76                       | 105                      | 126                      |
| Alcoholic beverages taxes               | 227                      | 232                      | 236                      |
| Alcoholic beverage control license fees | 52                       | 48                       | 52                       |
| Auto rental tax                         | 0                        | 0                        | 0                        |
| Business taxes                          | 7,816                    | 7,866                    | 8,218                    |
| Corporation franchise tax               | 4,265                    | 4,258                    | 4,497                    |
| Corporation and utilities tax           | 599                      | 608                      | 612                      |
| Insurance taxes                         | 1,466                    | 1,505                    | 1,549                    |
| Bank tax                                | 928                      | 935                      | 997                      |
| Petroleum business tax                  | 558                      | 560                      | 563                      |
| Other taxes                             | 1,325                    | 1,408                    | 1,498                    |
| Estate tax                              | 1,301                    | 1,384                    | 1,474                    |
| Gift tax                                | 0                        | 0                        | 0                        |
| Real property gains tax                 | 0                        | 0                        | 0                        |
| Pari-mutuel taxes                       | 23                       | 23                       | 23                       |
| Other taxes                             | 1                        | 1                        | 1                        |
| Total Taxes                             | 43,951                   | 45,940                   | 48,651                   |
| Miscellaneous receipts                  | 2,186                    | 2,261                    | 2,060                    |
| Licenses, fees, etc.                    | 537                      | 549                      | 551                      |
| Abandoned property                      | 600                      | 600                      | 600                      |
| Reimbursements                          | 170                      | 170                      | 170                      |
| Investment income                       | 200                      | 200                      | 200                      |
| Other transactions                      | 679                      | 742                      | 539                      |
| Federal Grants                          | 0                        | 0                        | 0                        |
| Total                                   | 46,137                   | 48,201                   | 50,711                   |

#### CASH RECEIPTS SPECIAL REVENUE FUNDS 2006-2007 THROUGH 2008-2009 (millions of dollars)

|                               | 2006-2007<br>Actual | 2007-2008<br>Estimated | 2008-2009<br>Recommended | 2008-2009<br>Compared<br>with 2007-2008 |
|-------------------------------|---------------------|------------------------|--------------------------|---|
| Personal income tax           | 3,994               | 4,678                  | 4,713                    | 35                                      |
| User taxes and fees           | 1,598               | 1,621                  | 1,660                    | 39                                      |
| Sales and use tax             | 688                 | 718                    | 742                      | 24                                      |
| Cigarette and tobacco taxes   | 574                 | 565                    | 614                      | 49                                      |
| Motor fuel tax                | 108                 | 107                    | 74                       | (33)                                    |
| Motor vehicle fees            | 228                 | 231                    | 230                      | (1)                                     |
| Business taxes                | 1,517               | 1,495                  | 1,650                    | 155                                     |
| Corporation franchise tax     | 551                 | 531                    | 607                      | 76                                      |
| Corporation and utilities tax | 178                 | 181                    | 181                      | 0                                       |
| Insurance taxes               | 116                 | 116                    | 150                      | 34                                      |
| Bank tax                      | 186                 | 163                    | 154                      | (9)                                     |
| Petroleum business tax        | 486                 | 504                    | 558                      | 54                                      |
| Total Taxes                   | 7,109               | 7,794                  | 8,023                    | 229                                     |
| Miscellaneous receipts        | 12,715              | 13,741                 | 14,409                   | 668                                     |
| HCRA                          | 3,642               | 4,331                  | 4,331                    | 0                                       |
| State university income       | 2,759               | 2,773                  | 2,839                    | 66                                      |
| Lottery                       | 2,544               | 2,800                  | 3,141                    | 341                                     |
| Medicaid                      | 736                 | 490                    | 485                      | (5)                                     |
| Industry assessments          | 501                 | 537                    | 561                      | 24                                      |
| All other                     | 2,533               | 2,810                  | 3,052                    | 242                                     |
| Federal grants                | 33,690              | 33,911                 | 34,832                   | 921                                     |
| Total                         | 53,514              | 55,446                 | 57,264                   | 1,818                                   |

#### CASH RECEIPTS SPECIAL REVENUE FUNDS 2009-2010 THROUGH 2011-2012 (millions of dollars)

|                               | 2009-2010<br>Recommended | 2010-2011<br>Recommended | 2011-2012<br>Recommended |
|-------------------------------|--------------------------|--------------------------|--------------------------|
| Personal income tax           | 5,423                    | 5,949                    | 6,235                    |
| User taxes and fees           | 1,607                    | 1,625                    | 1,658                    |
| Sales and use tax             | 769                      | 798                      | 829                      |
| Cigarette and tobacco taxes   | 607                      | 599                      | 598                      |
| Motor fuel tax                | 0                        | 0                        | 0                        |
| Motor vehicle fees            | 231                      | 228                      | 231                      |
| Business taxes                | 1,767                    | 1,774                    | 1,826                    |
| Corporation franchise tax     | 626                      | 625                      | 659                      |
| Corporation and utilities tax | 181                      | 182                      | 183                      |
| Insurance taxes               | 159                      | 163                      | 167                      |
| Bank tax                      | 148                      | 149                      | 159                      |
| Petroleum business tax        | 653                      | 655                      | 658                      |
| Total Taxes                   | 8,797                    | 9,348                    | 9,719                    |
| Miscellaneous receipts        | 14,277                   | 14,791                   | 15,106                   |
| HCRA                          | 4,079                    | 4,208                    | 4,097                    |
| State university income       | 2,879                    | 2,912                    | 2,947                    |
| Lottery                       | 3,182                    | 3,499                    | 3,836                    |
| Medicaid                      | 485                      | 485                      | 485                      |
| Industry assessments          | 567                      | 574                      | 577                      |
| All other                     | 3,085                    | 3,113                    | 3,164                    |
| Federal grants                | 36,031                   | 37,347                   | 38,703                   |
| Total                         | 59,105                   | 61,486                   | 63,528                   |

#### CASH RECEIPTS CAPITAL PROJECTS FUNDS 2006-2007 THROUGH 2008-2009 (millions of dollars)

|                               | 2006-2007<br>Actual | 2007-2008<br>Estimated | 2008-2009<br>Recommended | 2008-2009<br>Compared<br>with 2007-2008 |
|-------------------------------|---------------------|------------------------|--------------------------|---|
|                               |                     |                        |                          | ((2))                                   |
| User taxes and fees           | 1,161               | 1,163                  | 1,042                    | (121)                                   |
| Motor fuel tax                | 406                 | 405                    | 277                      | (128)                                   |
| Motor vehicle fees            | 557                 | 562                    | 553                      | (9)                                     |
| Highway use tax               | 153                 | 147                    | 161                      | 14                                      |
| Auto rental tax               | 45                  | 49                     | 51                       | 2                                       |
| Business taxes                | 621                 | 642                    | 816                      | 174                                     |
| Corporation and utilities tax | 17                  | 17                     | 17                       | 0                                       |
| Petroleum business tax        | 604                 | 625                    | 799                      | 174                                     |
| Other taxes                   | 147                 | 212                    | 237                      | 25                                      |
| Real estate transfer tax      | 147                 | 212                    | 237                      | 25                                      |
| Total Taxes                   | 1,929               | 2,017                  | 2,095                    | 78                                      |
| Miscellaneous receipts        | 2,247               | 3,211                  | 3,979                    | 768                                     |
| Authority bond proceeds       | 2,062               | 2,931                  | 3,637                    | 706                                     |
| State park fees               | 23                  | 27                     | 103                      | 76                                      |
| Environmental revenues        | 39                  | 51                     | 77                       | 26                                      |
| All other                     | 123                 | 202                    | 162                      | (40)                                    |
| Federal grants                | 1,738               | 1,859                  | 2,010                    | 151                                     |
| Total                         | 5,914               | 7,087                  | 8,084                    | 997                                     |

#### CASH RECEIPTS CAPITAL PROJECTS FUNDS 2009-2010 THROUGH 2011-2012 (millions of dollars)

|                               | 2009-2010<br>Recommended | 2010-2011<br>Recommended | 2011-2012<br>Recommended |
|-------------------------------|--------------------------|--------------------------|--------------------------|
| User taxes and fees           | 794                      | 786                      | 807                      |
| Motor fuel tax                | 0                        | 0                        | 0                        |
| Motor vehicle fees            | 563                      | 550                      | 562                      |
| Highway use tax               | 178                      | 181                      | 188                      |
| Auto rental tax               | 53                       | 55                       | 57                       |
| Business taxes                | 1,118                    | 1,123                    | 1,127                    |
| Corporation and utilities tax | 17                       | 17                       | 17                       |
| Petroleum business tax        | 1,101                    | 1,106                    | 1,110                    |
| Other taxes                   | 287                      | 287                      | 287                      |
| Real estate transfer tax      | 287                      | 287                      | 287                      |
| Total Taxes                   | 2,199                    | 2,196                    | 2,221                    |
| Miscellaneous receipts        | 4,155                    | 4,087                    | 3,695                    |
| Authority bond proceeds       | 3,714                    | 3,651                    | 3,268                    |
| State park fees               | 59                       | 24                       | 24                       |
| Environmental revenues        | 103                      | 103                      | 103                      |
| All other                     | 279                      | 309                      | 300                      |
| Federal grants                | 2,044                    | 1,989                    | 1,945                    |
| Total                         | 8,398                    | 8,272                    | 7,861                    |

#### CASH RECEIPTS DEBT SERVICE FUNDS 2006-2007 THROUGH 2008-2009 (millions of dollars)

|                                 | 2006-2007<br>Actual | 2007-2008<br>Estimated | 2008-2009<br>Recommended | 2008-2009<br>Compared<br>with 2007-2008 |
|---------------------------------|---------------------|------------------------|--------------------------|---|
| Personal income tax             | 7,647               | 9,138                  | 9,701                    | 563                                     |
| User taxes and fees             | 2,511               | 2,615                  | 2,684                    | 69                                      |
| Sales and use tax               | 2,511               | 2,615                  | 2,684                    | 69                                      |
| Motor fuel tax                  | 0                   | 0                      | 0                        | 0                                       |
| Other taxes                     | 875                 | 794                    | 738                      | (56)                                    |
| Real estate transfer tax        | 875                 | 794                    | 738                      | (56)                                    |
| Total Taxes                     | 11,033              | 12,547                 | 13,123                   | 576                                     |
| Miscellaneous receipts          | 848                 | 671                    | 684                      | 13                                      |
| Mental hygiene patient receipts | 332                 | 228                    | 233                      | 5                                       |
| SUNY dormitory fees             | 373                 | 326                    | 335                      | 9                                       |
| Health patient receipts         | 121                 | 98                     | 98                       | 0                                       |
| All other                       | 22                  | 19                     | 18                       | (1)                                     |
| Total                           | 11,881              | 13,218                 | 13,807                   | 589                                     |

#### CASH RECEIPTS DEBT SERVICE FUNDS 2009-2010 THROUGH 2011-2012 (millions of dollars)

|                                 | 2009-2010<br>Recommended | 2010-2011<br>Recommended | 2011-2012<br>Recommended |
|---------------------------------|--------------------------|--------------------------|--------------------------|
| Personal income tax             | 10,440                   | 11,122                   | 11,850                   |
| User taxes and fees             | 2,702                    | 2,807                    | 2,920                    |
| Sales and use tax               | 2,702                    | 2,807                    | 2,920                    |
| Motor fuel tax                  | 0                        | 0                        | 0                        |
| Other taxes                     | 713                      | 713                      | 713                      |
| Real estate transfer tax        | 713                      | 713                      | 713                      |
| Total Taxes                     | 13,855                   | 14,642                   | 15,483                   |
| Miscellaneous receipts          | 687                      | 687                      | 686                      |
| Mental hygiene patient receipts | 233                      | 233                      | 233                      |
| SUNY dormitory fees             | 338                      | 341                      | 341                      |
| Health patient receipts         | 98                       | 98                       | 98                       |
| All other                       | 18                       | 15                       | 14                       |
| Total                           | 14,542                   | 15,329                   | 16,169                   |

#### GENERAL FUND PERSONAL INCOME TAX COMPONENTS 2006-2007 THROUGH 2008-2009 (millions of dollars)

|                          | 2006-2007<br>Actual | 2007-2008<br>Estimated | 2008-2009<br>Recommended |
|--------------------------|---------------------|------------------------|--------------------------|
|                          |                     |                        |                          |
| Withholdings             | 26,802              | 28,401                 | 30,176                   |
| Estimated Payments       | 10,355              | 11,697                 | 12,527                   |
| Final Payments           | 2,101               | 2,116                  | 2,211                    |
| Delinquencies            | 832                 | 909                    | 947                      |
| Gross Collections        | 40,090              | 43,123                 | 45,861                   |
| State/City Offset        | (522)               | (509)                  | (604)                    |
| Refunds                  | (4,989)             | (6,063)                | (6,452)                  |
| Reported Tax Collections | 34,579              | 36,551                 | 38,805                   |
| STAR                     | (3,994)             | (4,678)                | (4,713)                  |
| RBTF                     | (7,646)             | (9,138)                | (9,701)                  |
| General Fund             | 22,939              | 22,735                 | 24,391                   |

#### GENERAL FUND PERSONAL INCOME TAX COMPONENTS 2009-2010 THROUGH 2011-2012 (millions of dollars)

|                          | 2009-2010<br>Recommended | 2010-2011<br>Recommended | 2011-2012<br>Recommended |
|--------------------------|--------------------------|--------------------------|--------------------------|
|                          |                          |                          |                          |
| Withholdings             | 32,093                   | 33,795                   | 36,283                   |
| Estimated Payments       | 13,481                   | 14,751                   | 15,455                   |
| Final Payments           | 2,359                    | 2,516                    | 2,682                    |
| Delinquencies            | 986                      | 1,027                    | 1,065                    |
| Gross Collections        | 48,919                   | 52,089                   | 55,485                   |
| State/City Offset        | (684)                    | (758)                    | (841)                    |
| Refunds                  | (6,475)                  | (6,845)                  | (7,244)                  |
| Reported Tax Collections | 41,760                   | 44,486                   | 47,400                   |
| STAR                     | (5,423)                  | (5,949)                  | (6,235)                  |
| RBTF                     | (10,440)                 | (11,122)                 | (11,850)                 |
| General Fund             | 25,897                   | 27,415                   | 29,315                   |



The following tables report monthly cash flow for All Funds tax receipts. Actual results are provided for 2006-07 and the first nine months of the current State fiscal year, and estimates are reported for the remainder of 2007-08 and all of 2008-09 and 2009-10. The monthly estimates for 2007-08, 2008-09, and 2009-10 are primarily based on average shares from prior years adjusted for proposed and previously enacted law changes that will impact normal cash flow. This section contains a sub-heading that details cash flow results through December and compares them with Mid-Year estimates. This section also contains charts showing monthly General, Special Revenue, Capital Projects and Debt Service Funds cash flow for total taxes and major tax categories and General Fund miscellaneous receipts and Federal grants. Note that year to date collections through December are based upon preliminary December data.

#### PERSONAL INCOME TAX

The personal income tax cash flow through December has followed a fairly typical pattern in 2007-08, with prepayments in withholding and estimated tax in line with Tax Law requirements. The settlement for tax year 2006 returns was weaker than in recent years, especially higher refunds paid in October and November, indicating taxpayers overpaid due to the expiration of the temporary surcharge beginning in tax year 2006. Estimated tax for tax year 2007 has followed the normal quarterly patterns.

Cash flow for 2008-09 gross collections is expected to exhibit a normal cash flow pattern. The one exception is the decision to pay an additional \$250 million in refunds during the January to March period, raising the "cap" on pre-April refunds from \$1,500 million to \$1,750 million. Proposed Budget initiatives would not have an appreciable impact on cash flow patterns.

#### **USER TAXES AND FEES**

The cash flow pattern in user taxes and fees follow a quarterly pattern, with months at the conclusion of calendar quarters that are larger reflecting the impact of quarterly taxpayers. The 2008-09 cash flow for sales tax is expected to be consistent with historical averages. Historically, the fourth quarter share has been slightly smaller than the other quarters.

#### **BUSINESS TAXES**

General Fund cash flow for business taxes typically follows a pattern of large monthly collections in June, September, December and March. In 2007-08, this pattern has been affected by large audit and compliance collections in the corporate franchise tax in May, August, October and January. However, cash flow for 2008-09 is expected to return to a more normal historical pattern.

#### **OTHER TAXES**

General Fund cash flow for other taxes is dominated by the estate tax which comprises approximately 98 percent of the total. Unlike most taxes that have cash flow patterns determined by statute and possible seasonal influences, the estate tax follows no regular pattern during the year. Prior year cash flow gives little guidance to future cash flow

patterns. A minor portion of the tax category comes from pari-mutuel taxes on horse racing which display some seasonality but are a minor portion of the category and has little impact on overall cash flow. Monthly cash flow for the estate tax for 2008-09 is assumed to be uniform throughout the fiscal year. This methodology is employed in years when there are no statutory changes.

| Gross collections       6,817       2,033       3,420       1,882       2,133       3,483       2,247       2,088       3,287       6,830       3,295       2,57         Refunds       (1,257)       (1,114)       (229)       (95)       (84)       (110)       (1157)       (117)       0       0       0       4         DRRF deposit/RBTF       (1,390)       (230)       (798)       (447)       (512)       (648)       (278)       (66)       (501)       (1,04)       (616)       (45)         User taxes and fees       600       597       843       653       607       852       617       608       888       654       539       77         Sales and use taxes       543       546       783       576       555       794       563       553       833       591       497       70         Clgarette and tobacco taxes       36       33       39       38       36       36       35       33       36       26       22       11       1       1       4       4       4       4       3       4       5       66       100       0       0       0       0       0       0       0   | Total              | Mar   | Feb   | Jan     | Dec     | Nov     | Oct     | Sep   | Aug   | Jul   | Jun   | May     | Apr     |                               |
|---|--------------------|-------|-------|---------|---------|---------|---------|-------|-------|-------|-------|---------|---------|-------------------------------|
| Refunds       (1,257)       (1,114)       (229)       (95)       (84)       (110)       (115)       (667)       (203)       (14)       (830)       (79         STAR Fund deposit       0  | 22,939             | 1,373 | 1,849 | 5,112   | 1,502   | 198     | 835     | 1,943 | 1,537 | 1,340 | 2,393 | 689     | 4,170   | Personal income tax           |
| STAR Fund deposit       0   | 40,090             | 2,576 | 3,295 | 6,830   | 3,287   | 2,088   | 2,247   | 3,483 | 2,133 | 1,882 | 3,420 | 2,033   | 6,817   | Gross collections             |
| DRRF deposit/RBTF         (1,390)         (230)         (798)         (447)         (512)         (648)         (278)         (66)         (501)         (1,704)         (616)         (455)           User taxes and fees         600         597         843         653         607         852         617         608         888         654         539         77           Sales and use taxes         543         546         783         576         555         794         563         553         833         591         497         700           Cigarette and tobacco taxes         36         33         39         38         36         36         35         33         36         26         2           Motor vehicle fees         0  | !) (5,510          | (792) | (830) | (14)    | (203)   | (667)   | (115)   | (110) | (84)  | (95)  | (229) | (1,114) | (1,257) | Refunds                       |
| User taxes and fees         600         597         843         653         607         852         617         608         888         654         539         770           Cigarette and tobacco taxes         36         33         39         38         36         36         35         833         591         497         70           Cigarette and tobacco taxes         36         33         39         38         36         36         35         833         591         497         70           Cigarette and tobacco taxes         36         33         39         38         36         36         35         833         591         497         70           Alcoholic beverage taxes         17         15         17         21         13         18         15         16         18         22         11         1         A         4         5         50         56         154         60         60         101         105         111         550         56         154         60         60         61         64         8         9         152         5         15         152         11         56         31           Corpor stion   | (3,994             | 47    | 0     | 0       | (1,081) | (1,157) | (1,019) | (783) | 0     | 0     | 0     | 0       | 0       | STAR Fund deposit             |
| Sales and use taxes       543       546       783       578       555       794       563       553       833       591       497       70         Cigarette and tobacco taxes       36       33       39       38       36       36       36       35       33       36       26       22         Motor vehicle fees       0   | 6) (7,647          | (458) | (616) | (1,704) | (501)   | (66)    | (278)   | (648) | (512) | (447) | (798) | (230)   | (1,390) | DRRF deposit/RBTF             |
| Cigarette and tobacco taxes       36       33       39       38       36       36       36       35       33       36       26       2         Motor vehicle fees       0 <td>8,186</td> <td>728</td> <td>539</td> <td>654</td> <td>888</td> <td>608</td> <td>617</td> <td>852</td> <td>607</td> <td>653</td> <td>843</td> <td>597</td> <td>600</td> <td>User taxes and fees</td>   | 8,186              | 728   | 539   | 654     | 888     | 608     | 617     | 852   | 607   | 653   | 843   | 597     | 600     | User taxes and fees           |
| Motor vehicle fees       0       11  | 7,539              | 703   | 497   | 591     | 833     | 553     | 563     | 794   | 555   | 578   | 783   | 546     | 543     | Sales and use taxes           |
| Alcoholic beverage taxes       17       15       17       21       13       18       15       16       18       22       11       1         ABC license fees       4       4       4       4       16       3       4       4       4       3       4       5         Business taxes       325       84       1,002       120       76       1,091       576       145       1,102       81       216       1,65         Corporation franchise tax       176       57       494       106       63       543       567       111       550       56       154       80         Corp. & utilities taxes       3       3       125       4       (1)       136       7       1       175       1       (1)       177       36         Bank tax       137       5       164       8       9       152       5       152       11       56       31         Other taxes       104       81       112       119       70       61       107       82       179       50       54       55         Estate & gift tax       103       79       109       118       68  | ' 41 <sup>.</sup>  | 27    | 26    | 36      | 33      | 35      | 36      | 36    | 36    | 38    | 39    | 33      | 36      | Cigarette and tobacco taxes   |
| ABC license fees       4       4       4       16       1   | ') (1 <del>.</del> | (17)  | 0     | 0       | 0       | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0       | Motor vehicle fees            |
| Business taxes       325       84       1,002       120       76       1,091       576       145       1,102       81       216       1,65         Corporation franchise tax       176       57       494       106       63       543       567       111       550       56       154       80         Corp. & utilities taxes       3       3       125       4       (1)       136       7       1       175       1       (1)       17         Insurance taxes       9       18       220       2       6       260       (3)       18       225       13       7       36         Bank tax       137       5       164       8       9       152       5       15       152       11       56       31         Other taxes       104       81       112       119       70       61       107       82       179       50       54       55         Real property gains tax       0       0       1       (0)       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0       0 <td>194</td> <td>11</td> <td>11</td> <td>22</td> <td>18</td> <td>16</td> <td>15</td> <td>18</td> <td>13</td> <td>21</td> <td>17</td> <td>15</td> <td>17</td> <td>Alcoholic beverage taxes</td>                                    | 194                | 11    | 11    | 22      | 18      | 16      | 15      | 18    | 13    | 21    | 17    | 15      | 17      | Alcoholic beverage taxes      |
| Corporation franchise tax       176       57       494       106       63       543       567       111       550       56       154       800         Corp. & utilities taxes       3       3       125       4       (1)       136       7       1       175       1       (1)       177       1       175       1       (1)       177       1       175       1       (1)       177       1       175       1       (1)       177       1       175       1       (1)       177       16       177       16       177       16       177       16       177       16       177       16       177       16       177       16       177       16       178       179       50       54       55       15       152       11       56       31         Other taxes       103       79       109       118       68       58       106       81       178       49       52       55       55       16       152       11       1       1       1       1       1       1       1       1       1       1       1       1       1       1       1       1       1<   | - 58               | 4     | 5     | 4       | 3       | 4       | 4       | 4     | 3     | 16    | 4     | 4       | 4       | ABC license fees              |
| Corp. & utilities taxes       3       3       125       4       (1)       136       7       1       175       1       (1)       175         Insurance taxes       9       18       220       2       6       260       (3)       18       225       13       7       36         Bank tax       137       5       164       8       9       152       5       15       152       11       56       31         Other taxes       104       81       112       119       70       61       107       82       179       50       54       55         Estate & gift tax       103       79       109       118       68       58       106       81       178       49       52       55         Real property gains tax       0       0       1       (0)       0  | 6,468              | 1,652 | 216   | 81      | 1,102   | 145     | 576     | 1,091 | 76    | 120   | 1,002 | 84      | 325     | Business taxes                |
| Insurance taxes       9       18       220       2       6       260       (3)       18       225       13       7       36         Bank tax       137       5       164       8       9       152       5       15       152       11       56       31         Other taxes       104       81       112       119       70       61       107       82       179       50       54       55         Estate & gift tax       103       79       109       118       68       58       106       81       178       49       52       55         Real property gains tax       0       0       1       (0)       0  | 3,676              | 801   | 154   | 56      | 550     | 111     | 567     | 543   | 63    | 106   | 494   | 57      | 176     | Corporation franchise tax     |
| Bank tax       137       5       164       8       9       152       5       15       152       11       56       31         Other taxes       104       81       112       119       70       61       107       82       179       50       54       55       55       15       152       11       56       31         Constrained a grift tax       103       79       109       118       68       58       106       81       178       49       52       55       55       55       15       11         | 626                | 172   | (1)   | 1       | 175     | 1       | 7       | 136   | (1)   | 4     | 125   | 3       | 3       | Corp. & utilities taxes       |
| Other taxes         104         81         112         119         70         61         107         82         179         50         54         55           Estate & gift tax         103         79         109         118         68         58         106         81         178         49         52         55           Real property gains tax         0         0         1         (0)         0   | 1,142              | 368   | 7     | 13      | 225     | 18      | (3)     | 260   | 6     | 2     | 220   | 18      | 9       | Insurance taxes               |
| Estate & gift tax       103       79       109       118       68       58       106       81       178       49       52       55         Real property gains tax       0       0       1       (0)       0  | 1,024              | 311   | 56    | 11      | 152     | 15      | 5       | 152   | 9     | 8     | 164   | 5       | 137     | Bank tax                      |
| Real property gains tax       0       0       1       0 <td>1,075</td> <td>56</td> <td>54</td> <td>50</td> <td>179</td> <td>82</td> <td>107</td> <td>61</td> <td>70</td> <td>119</td> <td>112</td> <td>81</td> <td>104</td> <td>Other taxes</td>  | 1,075              | 56    | 54    | 50      | 179     | 82      | 107     | 61    | 70    | 119   | 112   | 81      | 104     | Other taxes                   |
| Pari-mutuel taxes       2       2       2       2       2       3       3       1   | 1,053              | 54    | 52    | 49      | 178     | 81      | 106     | 58    | 68    | 118   | 109   | 79      | 103     | Estate & gift tax             |
| Other taxes         0 <th< td=""><td>) (</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>(0)</td><td>1</td><td>0</td><td>0</td><td>Real property gains tax</td></th<> | ) (                | 0     | 0     | 0       | 0       | 0       | 0       | 0     | 0     | (0)   | 1     | 0       | 0       | Real property gains tax       |
| TOTAL       5,199       1,450       4,350       2,232       2,290       3,947       2,135       1,032       3,671       5,897       2,657       3,80         Miscellaneous Receipts       167       120       279       117       110       187       176       234       143       154       197       38         Licenses, Fees, etc.       42       63       52       38       71       72       102       26       39       42       46       10         Abandoned Property       38       0       30       20       5       45       13       149       20       50       120       21         Reimbursements       3       8       20       5       14       25       9       11       27       4       13       22         Investment Income       52       (6)       12       24       (3)       14       37       21       23       33       (16)         Other Transactions       32       55       165       29       23       32       16       28       35       25       34       33         Federal Grants       0       0       112       0       0 <t< td=""><td>2</td><td>2</td><td>1</td><td>1</td><td>1</td><td>1</td><td>1</td><td>3</td><td>3</td><td>2</td><td>2</td><td>2</td><td>2</td><td>Pari-mutuel taxes</td></t<>   | 2                  | 2     | 1     | 1       | 1       | 1       | 1       | 3     | 3     | 2     | 2     | 2       | 2       | Pari-mutuel taxes             |
| Miscellaneous Receipts         167         120         279         117         110         187         176         234         143         154         197         38           Licenses, Fees, etc.         42         63         52         38         71         72         102         26         39         42         46         10           Abandoned Property         38         0         30         20         5         45         13         149         20         50         120         21           Reimbursements         3         8         20         5         14         25         9         11         27         4         13         2           Investment Income         52         (6)         12         24         (3)         14         37         21         23         33         (16)           Other Transactions         32         55         165         29         23         32         16         28         35         25         34         3           Federal Grants         0         0         112         0         0         0         15         0         10         6         8  | , .                | 0     | 0     | 0       | 0       | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0       | Other taxes                   |
| Licenses, Fees, etc.       42       63       52       38       71       72       102       26       39       42       46       10         Abandoned Property       38       0       30       20       5       45       13       149       20       50       120       21         Reimbursements       3       8       20       5       14       25       9       11       27       4       13       22         Investment Income       52       (6)       12       24       (3)       14       37       21       23       33       (16)         Other Transactions       32       55       165       29       23       32       16       28       35       25       34       33         Federal Grants       0       0       112       0       0       0       15       0       10       6       8  | 38,668             | 3,809 | 2,657 | 5,897   | 3,671   | 1,032   | 2,135   | 3,947 | 2,290 | 2,232 | 4,350 | 1,450   | 5,199   | TOTAL                         |
| Abandoned Property       38       0       30       20       5       45       13       149       20       50       120       21         Reimbursements       3       8       20       5       14       25       9       11       27       4       13       22         Investment Income       52       (6)       12       24       (3)       14       37       21       23       33       (16)         Other Transactions       32       55       165       29       23       32       16       28       35       25       34       33         Federal Grants       0       0       112       0       0       0       15       0       10       6       8  | 2,268              | 383   | 197   | 154     | 143     | 234     | 176     | 187   | 110   | 117   | 279   | 120     | 167     | Miscellaneous Receipts        |
| Reimbursements         3         8         20         5         14         25         9         11         27         4         13         2           Investment Income         52         (6)         12         24         (3)         14         37         21         23         33         (16)           Other Transactions         32         55         165         29         23         32         16         28         35         25         34         3           Federal Grants         0         0         112         0         0         0         15         0         10         6         8   | 699                | 106   | 46    | 42      | 39      | 26      | 102     | 72    | 71    | 38    | 52    | 63      | 42      | Licenses, Fees, etc.          |
| Investment Income         52         (6)         12         24         (3)         14         37         21         23         33         (16)           Other Transactions         32         55         165         29         23         32         16         28         35         25         34         3           Federal Grants         0         0         112         0         0         0         15         0         10         6         8  | 708                | 218   | 120   | 50      | 20      | 149     | 13      | 45    | 5     | 20    | 30    | 0       | 38      | Abandoned Property            |
| Other Transactions         32         55         165         29         23         32         16         28         35         25         34         3           Federal Grants         0         0         112         0         0         15         0         10         6         8   | 165                | 26    | 13    | 4       | 27      | 11      | 9       | 25    | 14    | 5     | 20    | 8       | 3       | Reimbursements                |
| Federal Grants         0         0         112         0         0         15         0         10         6         8  | 19 <sup>.</sup>    | 0     | (16)  | 33      | 23      | 21      | 37      | 14    | (3)   | 24    | 12    | (6)     | 52      | Investment Income             |
|   | 505                | 33    | 34    | 25      | 35      | 28      | 16      | 32    | 23    | 29    | 165   | 55      | 32      | Other Transactions            |
| TOTAL RECEIPTS         5,366         1,570         4,741         2,348         2,400         4,134         2,325         1,266         3,825         6,058         2,862         4,19   | 15                 | 0     | 8     | 6       | 10      | 0       | 15      | 0     | 0     | 0     | 112   | 0       | 0       | Federal Grants                |
|   | 41,087             | 4,192 | 2,862 | 6,058   | 3,825   | 1,266   | 2,325   | 4,134 | 2,400 | 2,348 | 4,741 | 1,570   | 5,366   | TOTAL RECEIPTS                |
| TOTAL TAXES (Before Transfers   |                    |       |       |         |         |         |         |       |       |       |       |         |         | TOTAL TAXES (Before Transfers |

|                             | SPECIAL REVENUE FUNDS 2006-07 MONTHLY CASHFLOW ACTUALS (millions of dollars) |     |     |     |     |       |       |       |       |     |     |      |       |
|-----------------------------|--|-----|-----|-----|-----|-------|-------|-------|-------|-----|-----|------|-------|
|                             | Apr  | Мау | Jun | Jul | Aug | Sep   | Oct   | Nov   | Dec   | Jan | Feb | Mar  | Total |
| Personal income tax         | 0  | 0   | 0   | 0   | 0   | 783   | 1,019 | 1,157 | 1,081 | 0   | 0   | (47) | 3,994 |
| User taxes and fees         | 179  | 128 | 165 | 123 | 142 | 136   | 137   | 123   | 155   | 135 | 107 | 71   | 1,598 |
| Sales and use taxes         | 103  | 49  | 71  | 54  | 51  | 65    | 55    | 54    | 69    | 58  | 49  | 10   | 688   |
| Cigarette and tobacco taxes | 50   | 46  | 56  | 53  | 50  | 49    | 50    | 48    | 48    | 51  | 36  | 37   | 574   |
| Motor fuel tax              | 8  | 10  | 10  | 8   | 10  | 10    | 9     | 9     | 9     | 9   | 8   | 8    | 108   |
| Motor vehicle fees          | 19   | 23  | 28  | 8   | 30  | 12    | 23    | 13    | 29    | 17  | 13  | 16   | 229   |
| Business taxes              | 89   | 54  | 199 | 60  | 62  | 214   | 138   | 72    | 195   | 59  | 70  | 307  | 1,517 |
| Corporation franchise tax   | 24   | 10  | 66  | 14  | 15  | 79    | 94    | 17    | 70    | 14  | 23  | 125  | 551   |
| Corp. & utilities taxes     | 1  | 1   | 36  | 0   | 1   | 37    | 2     | 2     | 39    | 1   | (2) | 60   | 178   |
| Insurance taxes             | 0  | 3   | 26  | 0   | (1) | 31    | 1     | 2     | 21    | (5) | 1   | 37   | 116   |
| Bank tax                    | 29   | 1   | 30  | 2   | 4   | 24    | 1     | 10    | 31    | 1   | 10  | 43   | 186   |
| Petroleum business taxes    | 35   | 38  | 41  | 43  | 42  | 43    | 40    | 40    | 35    | 48  | 39  | 42   | 486   |
| Other taxes                 | 0  | 0   | 0   | 0   | 0   | 0     | 0     | 0     | 0     | 0   | 0   | 0    | 0     |
| TOTAL                       | 267  | 182 | 363 | 183 | 204 | 1,133 | 1,294 | 1,352 | 1,431 | 194 | 177 | 330  | 7,109 |

|                          |     | LPROJEC |     |     |     |     |     | (   |     | -)  |     |     |       |
|--------------------------|-----|---------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
|                          | Apr | Мау     | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total |
| Personal income tax      | 0   | 0       | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0     |
| User taxes and fees      | 91  | 102     | 125 | 76  | 118 | 99  | 98  | 80  | 122 | 93  | 80  | 78  | 1,161 |
| Motor fuel tax           | 29  | 37      | 37  | 30  | 40  | 37  | 35  | 31  | 35  | 35  | 31  | 30  | 406   |
| Motor vehicle fees       | 48  | 52      | 64  | 31  | 66  | 34  | 50  | 36  | 62  | 44  | 40  | 31  | 557   |
| High way use tax         | 13  | 13      | 13  | 15  | 13  | 13  | 13  | 13  | 13  | 13  | 10  | 11  | 153   |
| Auto rental tax          | 3   | 0       | 11  | 0   | 0   | 14  | 0   | 0   | 12  | 0   | 0   | 6   | 46    |
| Business taxes           | 44  | 48      | 54  | 54  | 52  | 57  | 50  | 50  | 47  | 60  | 47  | 58  | 621   |
| Corp. & utilities taxes  | 0   | 0       | 3   | 0   | 0   | 3   | 0   | 0   | 3   | 0   | 0   | 7   | 17    |
| Petroleum business taxes | 44  | 48      | 51  | 54  | 52  | 54  | 50  | 50  | 43  | 60  | 47  | 51  | 604   |
| Other taxes              | 0   | 0       | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 24  | 147   |
| Real estate transfer tax | 0   | 0       | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 14  | 24  | 147   |
| TOTAL                    | 135 | 150     | 193 | 143 | 184 | 170 | 162 | 144 | 182 | 166 | 141 | 160 | 1,929 |

|                          | DEBT  | SERVICE | FUNDS 20 | 06-07 M O | NTHLY CA | SHFLOW | ACTUALS | 6 (millions | of do llars | )     |     |     |        |
|--------------------------|-------|---------|----------|-----------|----------|--------|---------|-------------|-------------|-------|-----|-----|--------|
|                          | Apr   | Мау     | Jun      | Jul       | Aug      | Sep    | Oct     | Nov         | Dec         | Jan   | Feb | Mar | Total  |
| Personal income tax      | 1,390 | 230     | 798      | 447       | 512      | 648    | 278     | 66          | 501         | 1,704 | 616 | 458 | 7,647  |
| User taxes and fees      | 176   | 182     | 261      | 190       | 182      | 269    | 187     | 184         | 278         | 197   | 166 | 240 | 2,512  |
| Sales and use taxes      | 176   | 182     | 261      | 190       | 182      | 269    | 187     | 184         | 278         | 197   | 166 | 240 | 2,512  |
| Business taxes           | 0     | 0       | 0        | 0         | 0        | 0      | 0       | 0           | 0           | 0     | 0   | 0   | 0      |
| Other taxes              | 102   | 82      | 67       | 63        | 74       | 75     | 68      | 41          | 101         | 61    | 90  | 51  | 875    |
| Real estate transfer tax | 102   | 82      | 67       | 63        | 74       | 75     | 68      | 41          | 101         | 61    | 90  | 51  | 875    |
| TOTAL                    | 1,668 | 493     | 1,126    | 700       | 768      | 991    | 533     | 291         | 879         | 1,962 | 872 | 749 | 11,033 |

|                               | GENERAL | FUND 2007 | 7-08 MON | THLY CAS | HFLOW A | CTUAL AN | ID ESTIMA | TES (mill | ions of do | llars)  |         |       |        |
|-------------------------------|---------|-----------|----------|----------|---------|----------|-----------|-----------|------------|---------|---------|-------|--------|
|                               | Apr     | May       | Jun      | Jul      | Aug     | Sep      | Oct       | Nov       | Dec        | Jan     | Feb     | Mar   | Total  |
| Personal income tax           | 4,017   | 749       | 2,414    | 1,396    | 1,376   | 1,970    | 745       | 91        | 1,152      | 5,219   | 1,679   | 1,926 | 22,735 |
| Gross collections             | 7,388   | 2,247     | 3,700    | 2,103    | 2,335   | 3,778    | 2,488     | 2,115     | 3,629      | 7,078   | 3,536   | 2,726 | 43,123 |
| Refunds                       | (2,032) | (1,249)   | (173)    | (108)    | (101)   | (135)    | (218)     | (777)     | (136)      | (119)   | (1,298) | (227) | (6,572 |
| STAR Fund deposit             | 0       | 0         | (232)    | (100)    | (300)   | (762)    | (957)     | (912)     | (1,467)    | 0       | 0       | 52    | (4,678 |
| DRRF deposit/RBTF             | (1,339) | (249)     | (882)    | (499)    | (559)   | (911)    | (567)     | (335)     | (873)      | (1,740) | (560)   | (625) | (9,138 |
| User taxes and fees           | 679     | 623       | 877      | 670      | 646     | 872      | 632       | 674       | 868        | 648     | 547     | 768   | 8,503  |
| Sales and use taxes           | 618     | 570       | 817      | 608      | 588     | 814      | 576       | 617       | 812        | 597     | 502     | 746   | 7,865  |
| Cigarette and tobacco taxes   | 37      | 33        | 38       | 37       | 39      | 34       | 36        | 36        | 34         | 32      | 28      | 23    | 407    |
| Motor vehicle fees            | 0       | 0         | 0        | 0        | 0       | 0        | 0         | 0         | 0          | 0       | 0       | (21)  | (21    |
| Alcoholic beverage taxes      | 19      | 16        | 18       | 21       | 15      | 18       | 15        | 18        | 19         | 14      | 12      | 15    | 200    |
| ABC license fees              | 5       | 5         | 4        | 4        | 4       | 5        | 4         | 3         | 3          | 5       | 5       | 5     | 52     |
| Business taxes                | 58      | 146       | 1,103    | 98       | 139     | 1,209    | 124       | 64        | 1,144      | 378     | 173     | 1,665 | 6,300  |
| Corporation franchise tax     | 44      | 126       | 481      | 82       | 114     | 562      | 126       | 41        | 645        | 368     | 156     | 831   | 3,575  |
| Corp. & utilities taxes       | (4)     | 1         | 119      | 5        | 4       | 147      | 0         | 1         | 155        | 3       | 2       | 185   | 618    |
| Insurance taxes               | 3       | 8         | 250      | 13       | 4       | 251      | (6)       | 9         | 227        | 4       | 7       | 407   | 1,176  |
| Bank tax                      | 16      | 11        | 254      | (2)      | 17      | 249      | 4         | 13        | 117        | 3       | 8       | 242   | 931    |
| Other taxes                   | 81      | 80        | 107      | 100      | 64      | 81       | 80        | 82        | 118        | 79      | 79      | 79    | 1,030  |
| Estate & gift tax             | 80      | 78        | 105      | 98       | 61      | 78       | 78        | 80        | 116        | 77      | 77      | 77    | 1,006  |
| Real property gains tax       | 0       | 0         | 0        | 0        | 0       | 0        | 0         | 0         | 0          | 0       | 0       | (1)   | 0      |
| Pari-mutuel taxes             | 1       | 2         | 2        | 2        | 3       | 3        | 2         | 2         | 2          | 1       | 2       | 2     | 23     |
| Other taxes                   | 0       | 0         | 0        | 0        | 0       | 0        | 0         | 0         | 0          | 0       | 0       | 0     | 1      |
| TOTAL                         | 4,836   | 1,599     | 4,501    | 2,264    | 2,224   | 4,132    | 1,580     | 911       | 3,281      | 6,324   | 2,477   | 4,438 | 38,567 |
| Miscellaneous Receipts        | 131     | 127       | 237      | 138      | 120     | 156      | 149       | 256       | 312        | 150     | 128     | 542   | 2,444  |
| Licenses, Fees, etc.          | 38      | 98        | 20       | 45       | 67      | 50       | 33        | 70        | 45         | 25      | 35      | 113   | 638    |
| Abandoned Property            | 5       | 0         | 0        | 18       | 9       | 33       | 22        | 135       | 25         | 71      | 53      | 312   | 684    |
| Reimbursements                | 6       | 6         | 25       | 11       | 10      | 20       | 14        | 6         | 22         | 10      | 16      | 53    | 200    |
| Investment Income             | 70      | 7         | 25       | 22       | (11)    | 6        | 53        | 15        | 3          | 14      | (4)     | 0     | 200    |
| Other Transactions            | 13      | 15        | 167      | 41       | 44      | 47       | 27        | 30        | 217        | 30      | 27      | 64    | 722    |
| Federal Grants                | 0       | 12        | 22       | 1        | 5       | 0        | 10        | 10        | 0          | 5       | 6       | 0     | 71     |
| TOTAL RECEIPTS                | 4,967   | 1,738     | 4,759    | 2,403    | 2,349   | 4,288    | 1,739     | 1,177     | 3,593      | 6,479   | 2,610   | 4,980 | 41,082 |
| TOTAL TAXES (Before Transfers |         |           |          |          |         |          |           |           |            |         |         |       |        |
| & STAR)                       | 6,441   | 2,108     | 6,014    | 3,160    | 3,385   | 6,175    | 3,373     | 2,455     | 5,957      | 8,333   | 3,273   | 5,330 | 56.005 |

| SPE                         | ECIALREVEN | IUE FUND | S 2007-08 | MONTHLY | CASHFL | OW ACTU | AL AND E | STIMATES | 6 (millions | of dollars | )   |      |       |
|-----------------------------|------------|----------|-----------|---------|--------|---------|----------|----------|-------------|------------|-----|------|-------|
|                             | Apr        | Мау      | Jun       | Jul     | Aug    | Sep     | Oct      | Nov      | Dec         | Jan        | Feb | Mar  | Total |
| Personal income tax         | 0          | 0        | 232       | 100     | 300    | 762     | 957      | 912      | 1,467       | 0          | 0   | (52) | 4,678 |
| User taxes and fees         | 177        | 139      | 154       | 128     | 136    | 141     | 128      | 131      | 159         | 135        | 115 | 79   | 1,621 |
| Sales and use taxes         | 103        | 53       | 71        | 54      | 53     | 74      | 53       | 56       | 71          | 61         | 52  | 18   | 718   |
| Cigarette and tobacco taxes | 51         | 47       | 51        | 52      | 54     | 46      | 50       | 50       | 47          | 45         | 41  | 32   | 565   |
| Motor fuel tax              | 8          | 9        | 10        | 10      | 10     | 9       | 8        | 10       | 10          | 9          | 8   | 7    | 107   |
| Motor vehicle fees          | 15         | 30       | 22        | 12      | 20     | 12      | 17       | 15       | 31          | 19         | 15  | 22   | 231   |
| Businesstaxes               | 59         | 68       | 230       | 58      | 66     | 228     | 64       | 62       | 223         | 103        | 55  | 280  | 1,495 |
| Corporation franchise tax   | 13         | 23       | 70        | 11      | 16     | 78      | 24       | 12       | 87          | 63         | 15  | 120  | 531   |
| Corp. & utilities taxes     | 5          | 0        | 42        | 1       | 1      | 40      | 1        | (0)      | 40          | 1          | 1   | 50   | 181   |
| Insurance taxes             | (1)        | 2        | 33        | 1       | 0      | 25      | 1        | 2        | 24          | 0          | 0   | 31   | 116   |
| Bank tax                    | 4          | 1        | 40        | (0)     | 3      | 43      | (1)      | 3        | 27          | 1          | 1   | 41   | 163   |
| Petroleum business taxes    | 40         | 41       | 45        | 46      | 46     | 42      | 39       | 45       | 46          | 38         | 38  | 38   | 504   |
| Other taxes                 | 0          | 0        | 0         | 0       | 0      | 0       | 0        | 0        | 0           | 0          | 0   | 0    | 0     |
| TOTAL                       | 236        | 206      | 616       | 285     | 502    | 1,131   | 1,149    | 1,105    | 1,849       | 238        | 170 | 307  | 7,795 |

|                          | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec  | Jan | Feb | Mar | Total |
|--------------------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|-----|-------|
| Personal income tax      | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0    | 0   | 0   | 0   | C     |
| User taxes and fees      | 92  | 113 | 115 | 88  | 99  | 96  | 86  | 88  | 1 15 | 93  | 88  | 92  | 1,163 |
| Motor fuel tax           | 32  | 33  | 35  | 37  | 37  | 34  | 31  | 37  | 39   | 34  | 29  | 28  | 405   |
| Motor vehicle fees       | 43  | 68  | 56  | 38  | 49  | 37  | 42  | 38  | 48   | 48  | 48  | 47  | 562   |
| High way use tax         | 13  | 12  | 13  | 13  | 12  | 13  | 13  | 13  | 13   | 11  | 11  | 12  | 148   |
| Auto rental tax          | 5   | 0   | 11  | 0   | 0   | 13  | 0   | 0   | 15   | 0   | 0   | 6   | 49    |
| Business taxes           | 50  | 51  | 59  | 56  | 57  | 56  | 48  | 56  | 60   | 48  | 47  | 55  | 642   |
| Corp. & utilities taxes  | (0) | (0) | 3   | (1) | 0   | 3   | (0) | 0   | 3    | 0   | 0   | 8   | 17    |
| Petroleum business taxes | 50  | 51  | 56  | 57  | 57  | 53  | 48  | 56  | 57   | 48  | 47  | 47  | 625   |
| Other taxes              | 0   | 0   | 21  | 21  | 21  | 21  | 21  | 21  | 21   | 21  | 21  | 21  | 212   |
| Real estate transfer tax | 0   | 0   | 21  | 21  | 21  | 21  | 21  | 21  | 21   | 21  | 21  | 21  | 212   |
| TOTAL                    | 142 | 163 | 195 | 165 | 177 | 173 | 156 | 165 | 196  | 162 | 156 | 168 | 2,017 |

|                          | Apr   | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan   | Feb | Mar | Total |
|--------------------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|-----|-------|
| Personal income tax      | 1,339 | 249 | 882 | 499 | 559 | 911 | 567 | 335 | 873 | 1,740 | 560 | 625 | 9,138 |
| User taxes and fees      | 201   | 190 | 272 | 203 | 196 | 271 | 192 | 205 | 267 | 200   | 168 | 251 | 2,615 |
| Sales and use taxes      | 201   | 190 | 272 | 203 | 196 | 271 | 192 | 205 | 267 | 200   | 168 | 251 | 2,615 |
| Business taxes           | 0     | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 0   | C     |
| Other taxes              | 66    | 71  | 106 | 73  | 85  | 78  | 55  | 71  | 47  | 48    | 48  | 48  | 794   |
| Real estate transfer tax | 66    | 71  | 106 | 73  | 85  | 78  | 55  | 71  | 47  | 48    | 48  | 48  | 794   |

|                               | Apr     | Мау     | Jun   | Jul   | Aug   | Sep   | Oct     | Nov    | Dec     | Jan     | Feb     | Mar   | Total  |
|-------------------------------|---------|---------|-------|-------|-------|-------|---------|--------|---------|---------|---------|-------|--------|
| Personal income tax           | 4.576   | 683     | 2.387 | 1.556 | 1.595 | 2.114 | 656     | 248    | 1,507   | 5.395   | 1.716   | 1.957 | 24.391 |
| Gross collections             | 8,083   | 2,388   | 3,999 | 2,290 | 2,400 | 3,835 | 2,704   | 2,223  | 3,938   | 7,299   | 3,845   | 2,857 | 45,861 |
| Refunds                       | (1,981) | (1,477) | (297) | (131) | (106) | (142) | (214)   | (565)  | (231)   | (105)   | (1,557) | (251) | (7,056 |
| STAR Fund deposit             | 0       | 0       | (390) | (62)  | (125) | (655) | (1,212) | (996)  | (1,274) | 0       | 0       | ()    | (4,713 |
| DRRF deposit/RBTF             | (1,526) | (228)   | (926) | (540) | (574) | (923) | (623)   | (4 14) | (927)   | (1,799) | (572)   | (649) | (9,701 |
| User taxes and fees           | 672     | 647     | 908   | 694   | 665   | 905   | 658     | 702    | 901     | 667     | 559     | 855   | 8,832  |
| Sales and use taxes           | 606     | 589     | 846   | 627   | 606   | 840   | 599     | 641    | 841     | 611     | 512     | 762   | 8,080  |
| Cigarette and tobacco taxes   | 41      | 36      | 38    | 40    | 39    | 42    | 38      | 38     | 35      | 36      | 30      | 26    | 437    |
| Motor vehicle fees            | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0      | 0       | 0       | 0       | 47    | 47     |
| Alcoholic beverage taxes      | 22      | 17      | 20    | 23    | 16    | 20    | 17      | 19     | 21      | 16      | 12      | 17    | 220    |
| ABC license fees              | 4       | 4       | 4     | 4     | 4     | 4     | 4       | 4      | 4       | 4       | 4       | 4     | 48     |
| Business taxes                | 266     | 50      | 1,214 | 185   | 151   | 1,260 | 223     | 77     | 1,427   | 232     | 204     | 1,965 | 7,254  |
| Corporation franchise tax     | 237     | 47      | 612   | 155   | 136   | 658   | 203     | 81     | 641     | 185     | 160     | 1,023 | 4,138  |
| Corp. & utilities taxes       | 5       | 2       | 107   | 6     | 2     | 131   | 2       | 1      | 157     | 3       | 2       | 172   | 589    |
| Insurance taxes               | (1)     | 1       | 260   | 4     | 5     | 262   | 9       | (2)    | 363     | 0       | (2)     | 505   | 1,405  |
| Bank tax                      | 24      | 1       | 236   | 21    | 7     | 209   | 8       | (3)    | 217     | 1       | 1       | 219   | 942    |
| Petroleum business taxes      | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0      | 49      | 43      | 43      | 45    | 180    |
| Other taxes                   | 99      | 99      | 100   | 100   | 101   | 101   | 99      | 99     | 99      | 99      | 99      | 99    | 1,194  |
| Estate & gift tax             | 98      | 98      | 98    | 98    | 98    | 98    | 98      | 98     | 98      | 98      | 98      | 98    | 1,170  |
| Real property gains tax       | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0      | 0       | 0       | 0       | 0     | 0      |
| Pari-mutuel taxes             | 1       | 2       | 2     | 2     | 3     | 3     | 2       | 2      | 2       | 1       | 2       | 2     | 23     |
| Other taxes                   | 0       | 0       | 0     | 0     | 0     | 0     | 0       | 0      | 0       | 0       | 0       | 0     | 1      |
| TOTAL                         | 5,613   | 1,480   | 4,609 | 2,535 | 2,512 | 4,380 | 1,635   | 1,126  | 3,933   | 6,393   | 2,578   | 4,877 | 41,671 |
| Miscellaneous Receipts        | 138     | 111     | 262   | 109   | 126   | 176   | 164     | 270    | 146     | 133     | 130     | 474   | 2,238  |
| Licenses, Fees, etc.          | 28      | 61      | 44    | 26    | 61    | 41    | 51      | 48     | 32      | 37      | 49      | 59    | 538    |
| Abandoned Property            | 20      | 0       | 18    | 12    | 8     | 53    | 9       | 167    | 34      | 41      | 39      | 249   | 650    |
| Reimbursements                | 4       | 11      | 24    | 5     | 14    | 22    | 13      | 10     | 23      | 7       | 12      | 26    | 172    |
| Investment Income             | 60      | 7       | 25    | 22    | (11)  | 6     | 53      | 15     | 3       | 14      | 0       | 6     | 200    |
| Other Transactions            | 26      | 32      | 151   | 43    | 53    | 54    | 38      | 30     | 53      | 34      | 30      | 134   | 678    |
| Federal Grants                | 0       | 11      | 4     | 0     | 4     | 0     | 9       | 9      | 0       | 5       | 0       | 0     | 41     |
| TOTAL RECEIPTS                | 5,751   | 1,602   | 4,875 | 2,643 | 2,642 | 4,556 | 1,807   | 1,405  | 4,079   | 6,530   | 2,708   | 5,351 | 43,951 |
| TOTAL TAXES (Before Transfers |         |         |       |       |       |       |         |        |         |         |         |       |        |
| & STAR)                       | 7,417   | 1.972   | 6,285 | 3.429 | 3.505 | 6,331 | 3.759   | 2.824  | 6.498   | 8.483   | 3.394   | 5.848 | 59,743 |

|                             | SPECIAL R | EVENUE | UNDS 20 | 08-09 MOI | NTHLY CA | SHFLOW | PROJECT | IONS (mill | ionsofdo | llars) |     |     |       |
|-----------------------------|-----------|--------|---------|-----------|----------|--------|---------|------------|----------|--------|-----|-----|-------|
|                             | Apr       | Мау    | Jun     | Jul       | Aug      | Sep    | Oct     | Nov        | Dec      | Jan    | Feb | Mar | Total |
| Personal income tax         | 0         | 0      | 390     | 62        | 125      | 655    | 1,212   | 996        | 1,274    | 0      | 0   | 0   | 4,713 |
| User taxes and fees         | 186       | 145    | 158     | 133       | 1 39     | 155    | 134     | 135        | 155      | 134    | 111 | 74  | 1,660 |
| Sales and use taxes         | 107       | 55     | 73      | 55        | 54       | 76     | 55      | 59         | 74       | 63     | 54  | 18  | 742   |
| Cigarette and tobacco taxes | 56        | 51     | 54      | 56        | 55       | 57     | 54      | 52         | 51       | 51     | 43  | 35  | 614   |
| Motor fuel tax              | 8         | 9      | 9       | 10        | 10       | 9      | 9       | 10         | 0        | 0      | 0   | 0   | 74    |
| Motor vehicle fees          | 15        | 30     | 22      | 12        | 20       | 12     | 17      | 15         | 31       | 19     | 15  | 20  | 230   |
| Business taxes              | 106       | 91     | 187     | 69        | 104      | 187    | 89      | 62         | 201      | 78     | 117 | 359 | 1,651 |
| Corporation franchise tax   | 56        | 50     | 25      | 23        | 54       | 36     | 44      | 21         | 31       | 29     | 67  | 173 | 607   |
| Corp. & utilities taxes     | 5         | 0      | 42      | 1         | 1        | 40     | 1       | (0)        | 40       | 1      | 1   | 50  | 181   |
| Insurance taxes             | (0)       | 0      | 33      | 1         | 1        | 34     | 1       | (0)        | 32       | 0      | (0) | 50  | 150   |
| Bank tax                    | 2         | (3)    | 43      | 2         | 6        | 34     | (1)     | (2)        | 41       | (3)    | (1) | 37  | 154   |
| Petroleum business taxes    | 45        | 43     | 43      | 43        | 44       | 44     | 44      | 44         | 58       | 51     | 51  | 49  | 559   |
| Other taxes                 | 0         | 0      | 0       | 0         | 0        | 0      | 0       | 0          | 0        | 0      | 0   | 0   | 0     |
| TOTAL                       | 292       | 236    | 735     | 264       | 368      | 997    | 1,435   | 1,193      | 1,630    | 212    | 229 | 433 | 8,023 |

|                          | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total |
|--------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Personal income tax      | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | C     |
| User taxes and fees      | 92  | 112 | 115 | 88  | 98  | 100 | 87  | 88  | 75  | 61  | 61  | 66  | 1,043 |
| Motor fuel tax           | 31  | 33  | 35  | 37  | 37  | 35  | 32  | 37  | 0   | 0   | 0   | 0   | 277   |
| Motor vehicle fees       | 42  | 67  | 54  | 37  | 48  | 36  | 41  | 37  | 47  | 48  | 48  | 47  | 553   |
| High way use tax         | 14  | 13  | 14  | 14  | 13  | 14  | 13  | 13  | 15  | 13  | 13  | 14  | 162   |
| Auto rental tax          | 5   | 0   | 12  | 0   | 0   | 16  | 0   | 0   | 13  | 0   | 0   | 6   | 51    |
| Business taxes           | 55  | 55  | 58  | 55  | 55  | 59  | 55  | 55  | 101 | 87  | 87  | 93  | 816   |
| Corp. & utilities taxes  | (0) | (0) | 3   | (1) | 0   | 3   | (0) | 0   | 3   | 0   | 0   | 8   | 17    |
| Petroleum business taxes | 55  | 55  | 55  | 55  | 55  | 55  | 55  | 55  | 98  | 87  | 87  | 85  | 799   |
| Other taxes              | 0   | 0   | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 237   |
| Real estate transfer tax | 0   | 0   | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 24  | 237   |
| TOTAL                    | 147 | 167 | 197 | 167 | 177 | 182 | 166 | 167 | 200 | 171 | 171 | 183 | 2,095 |

|                          | DEBT SE | RVICE FU | NDS 2008 | -09 MONT | HLY CASH | IFLOW PF | ROJECTIO | NS (millio | nsofdolla | ırs)  |     |     |        |
|--------------------------|---------|----------|----------|----------|----------|----------|----------|------------|-----------|-------|-----|-----|--------|
|                          | Apr     | Мау      | Jun      | Jul      | Aug      | Sep      | Oct      | Nov        | Dec       | Jan   | Feb | Mar | Total  |
| Personal income tax      | 1,526   | 228      | 926      | 540      | 574      | 923      | 623      | 4 14       | 927       | 1,799 | 572 | 649 | 9,701  |
| User taxes and fees      | 202     | 197      | 282      | 209      | 202      | 280      | 200      | 214        | 277       | 202   | 169 | 251 | 2,683  |
| Sales and use taxes      | 202     | 197      | 282      | 209      | 202      | 280      | 200      | 214        | 277       | 202   | 169 | 251 | 2,683  |
| Business taxes           | 0       | 0        | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0     | 0   | 0   | 0      |
| Other taxes              | 76      | 67       | 55       | 59       | 69       | 69       | 65       | 51         | 63        | 66    | 51  | 48  | 738    |
| Real estate transfer tax | 76      | 67       | 55       | 59       | 69       | 69       | 65       | 51         | 63        | 66    | 51  | 48  | 738    |
| TOTAL                    | 1,803   | 492      | 1,263    | 808      | 845      | 1,272    | 888      | 678        | 1,267     | 2,067 | 792 | 948 | 13,122 |

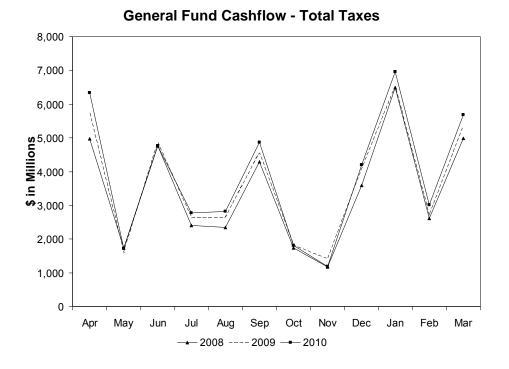
|                               | GENE    | RAL FUN | D 2009-10 | MONTHLY | CASHFL | OW PROJ | ECTIONS | (millions o | of dollars) |         |         |       |         |
|-------------------------------|---------|---------|-----------|---------|--------|---------|---------|-------------|-------------|---------|---------|-------|---------|
|                               | Apr     | Мау     | Jun       | Jul     | Aug    | Sep     | Oct     | Nov         | Dec         | Jan     | Feb     | Mar   | Total   |
| Personal income tax           | 5,106   | 769     | 2,217     | 1,629   | 1,713  | 2,277   | 601     | (8)         | 1,632       | 5,825   | 2,011   | 2,125 | 25,89   |
| Gross collections             | 8,901   | 2,385   | 4,026     | 2,493   | 2,583  | 4,119   | 2,825   | 2,290       | 4,096       | 7,875   | 4,246   | 3,081 | 48,919  |
| Refunds                       | (2,093) | (1,359) | (208)     | (125)   | (103)  | (108)   | (220)   | (860)       | (162)       | (108)   | (1,565) | (248) | (7,159  |
| STAR Fund deposit             | 0       | 0       | (647)     | (147)   | (147)  | (732)   | (1,352) | (1,080)     | (1,318)     | 0       | 0       | 0     | (5,423  |
| DRRF deposit/RBTF             | (1,702) | (256)   | (955)     | (592)   | (620)  | (1,003) | (651)   | (357)       | (984)       | (1,942) | (670)   | (708) | (10,440 |
| User taxes and fees           | 671     | 645     | 916       | 694     | 664    | 906     | 658     | 703         | 919         | 674     | 562     | 900   | 8,913   |
| Sales and use taxes           | 604     | 587     | 851       | 626     | 604    | 844     | 600     | 643         | 858         | 618     | 516     | 775   | 8,125   |
| Cigarette and tobacco taxes   | 41      | 35      | 41        | 41      | 39     | 37      | 36      | 36          | 36          | 35      | 29      | 29    | 432     |
| Motor vehicle fees            | 0       | 0       | 0         | 0       | 0      | 0       | 0       | 0           | 0           | 0       | 0       | 76    | 76      |
| Alcoholic beverage taxes      | 22      | 18      | 20        | 23      | 17     | 21      | 18      | 20          | 21          | 17      | 13      | 17    | 227     |
| ABC license fees              | 5       | 5       | 4         | 4       | 4      | 4       | 4       | 4           | 4           | 4       | 4       | 4     | 52      |
| Business taxes                | 317     | 94      | 1,351     | 235     | 201    | 1,403   | 275     | 124         | 1,398       | 237     | 210     | 1,971 | 7,816   |
| Corporation franchise tax     | 243     | 46      | 633       | 158     | 139    | 682     | 209     | 83          | 664         | 189     | 163     | 1,058 | 4,265   |
| Corp. & utilities taxes       | 6       | 2       | 109       | 6       | 2      | 134     | 2       | 1           | 161         | 3       | 2       | 172   | 599     |
| Insurance taxes               | (2)     | (0)     | 331       | 4       | 6      | 335     | 11      | (3)         | 3 14        | (1)     | (3)     | 473   | 1,466   |
| Bank tax                      | 24      | 1       | 232       | 21      | 7      | 206     | 8       | (2)         | 213         | 0       | 2       | 216   | 928     |
| Petroleum business taxes      | 46      | 46      | 46        | 46      | 46     | 46      | 46      | 46          | 46          | 46      | 46      | 52    | 558     |
| Other taxes                   | 1 10    | 110     | 111       | 111     | 111    | 112     | 110     | 110         | 110         | 110     | 1 10    | 110   | 1,325   |
| Estate & gift tax             | 108     | 108     | 108       | 109     | 108    | 108     | 108     | 109         | 109         | 108     | 108     | 108   | 1,301   |
| Real property gains tax       | 0       | 0       | 0         | 0       | 0      | 0       | 0       | 0           | 0           | 0       | 0       | 0     | C       |
| Pari-mutuel taxes             | 1       | 2       | 2         | 2       | 3      | 3       | 2       | 2           | 2           | 1       | 2       | 2     | 23      |
| Other taxes                   | 0       | 0       | 0         | 0       | 0      | 0       | 0       | 0           | 0           | 0       | 0       | 0     | 1       |
| TOTAL                         | 6,204   | 1,619   | 4,594     | 2,668   | 2,689  | 4,697   | 1,645   | 930         | 4,059       | 6,846   | 2,892   | 5,107 | 43,950  |
| Miscellaneous Receipts        | 137     | 109     | 163       | 108     | 125    | 171     | 161     | 253         | 146         | 115     | 128     | 570   | 2,186   |
| Licenses, Fees, etc.          | 28      | 61      | 45        | 26      | 61     | 41      | 52      | 48          | 31          | 35      | 49      | 59    | 537     |
| Abandoned Property            | 20      | 0       | 18        | 12      | 8      | 48      | 9       | 149         | 34          | 26      | 39      | 237   | 600     |
| Reimbursements                | 4       | 8       | 23        | 5       | 13     | 20      | 10      | 11          | 24          | 6       | 11      | 37    | 171     |
| Investment Income             | 60      | 7       | 25        | 22      | (11)   | 6       | 53      | 15          | 3           | 14      | 0       | 6     | 200     |
| Other Transactions            | 26      | 33      | 52        | 43      | 53     | 55      | 38      | 30          | 54          | 34      | 30      | 231   | 679     |
| Federal Grants                | 0       | 0       | 0         | 0       | 0      | 0       | 0       | 0           | 0           | 0       | 0       | 0     | C       |
| TOTAL RECEIPTS                | 6,340   | 1,728   | 4,757     | 2,777   | 2,813  | 4,868   | 1,806   | 1,183       | 4,205       | 6,961   | 3,020   | 5,678 | 46,137  |
| TOTAL TAXES (Before Transfers |         |         |           |         |        |         |         |             |             |         |         |       |         |
| & STAR)                       | 8,187   | 2,141   | 6,558     | 3,696   | 3,747  | 6,801   | 3,938   | 2,662       | 6,735       | 9,084   | 3,819   | 6,146 | 63,516  |

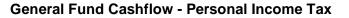
|                             | SPECIAL R | EVENUE F | UNDS 20 | 09-10 MOI | NTHLY CA | SHFLOW | PROJECT | ONS (mill | ions of do | llars) |     |     |       |
|-----------------------------|-----------|----------|---------|-----------|----------|--------|---------|-----------|------------|--------|-----|-----|-------|
|                             | Apr       | Мау      | Jun     | Jul       | Aug      | Sep    | Oct     | Nov       | Dec        | Jan    | Feb | Mar | Total |
| Personal income tax         | 0         | 0        | 647     | 147       | 147      | 732    | 1,352   | 1,080     | 1,318      | 0      | 0   | (0) | 5,423 |
| User taxes and fees         | 183       | 138      | 154     | 128       | 1 32     | 143    | 126     | 126       | 158        | 132    | 109 | 78  | 1,607 |
| Sales and use taxes         | 111       | 58       | 76      | 58        | 57       | 79     | 58      | 62        | 74         | 64     | 54  | 18  | 769   |
| Cigarette and tobacco taxes | 58        | 50       | 55      | 58        | 55       | 51     | 51      | 49        | 53         | 49     | 40  | 40  | 607   |
| Motor fuel tax              | 0         | 0        | 0       | 0         | 0        | 0      | 0       | 0         | 0          | 0      | 0   | 0   | 0     |
| Motor vehicle fees          | 15        | 30       | 23      | 12        | 20       | 12     | 17      | 15        | 31         | 19     | 15  | 21  | 232   |
| Businesstaxes               | 135       | 248      | 196     | 104       | 90       | 190    | 88      | 100       | 207        | 89     | 76  | 244 | 1,767 |
| Corporation franchise tax   | 76        | 197      | 34      | 46        | 29       | 27     | 33      | 47        | 40         | 37     | 22  | 39  | 626   |
| Corp. & utilities taxes     | 3         | (0)      | 30      | 2         | 0        | 38     | 0       | 1         | 39         | 1      | 1   | 66  | 181   |
| Insurance taxes             | (0)       | 0        | 36      | 0         | 1        | 36     | 1       | (0)       | 34         | (0)    | (0) | 52  | 159   |
| Bank tax                    | 2         | (3)      | 42      | 1         | 5        | 34     | (1)     | (2)       | 40         | (3)    | (1) | 34  | 148   |
| Petroleum business taxes    | 55        | 55       | 55      | 55        | 55       | 55     | 55      | 55        | 55         | 55     | 55  | 53  | 653   |
| Other taxes                 | 0         | 0        | 0       | 0         | 0        | 0      | 0       | 0         | 0          | 0      | 0   | 0   | 0     |
| TOTAL                       | 318       | 386      | 997     | 379       | 368      | 1,064  | 1,566   | 1,306     | 1,684      | 221    | 185 | 322 | 8,797 |

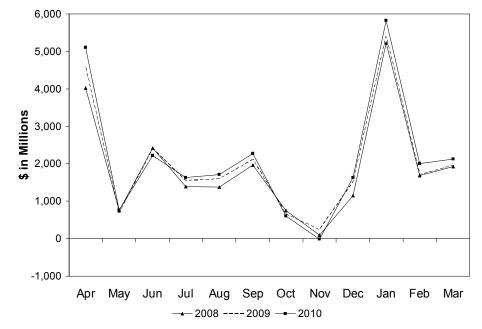
|                          | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total |
|--------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Personal income tax      | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | C     |
| User taxes and fees      | 59  | 79  | 80  | 49  | 61  | 64  | 54  | 50  | 83  | 60  | 57  | 99  | 794   |
| Motor fuel tax           | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | C     |
| Motor vehicle fees       | 38  | 65  | 52  | 34  | 46  | 33  | 40  | 35  | 53  | 46  | 43  | 78  | 563   |
| High way use tax         | 15  | 14  | 15  | 16  | 15  | 15  | 15  | 14  | 17  | 14  | 14  | 15  | 178   |
| Auto rental tax          | 5   | 0   | 12  | 0   | 0   | 16  | 0   | 0   | 14  | 0   | 0   | 6   | 53    |
| Business taxes           | 92  | 92  | 95  | 93  | 92  | 95  | 92  | 92  | 95  | 92  | 92  | 94  | 1,118 |
| Corp. & utilities taxes  | 0   | (0) | 3   | 1   | 0   | 3   | 0   | 0   | 3   | 0   | 0   | 6   | 17    |
| Petroleum business taxes | 92  | 92  | 92  | 92  | 92  | 92  | 92  | 92  | 92  | 92  | 92  | 88  | 1,101 |
| Other taxes              | 0   | 0   | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 287   |
| Real estate transfer tax | 0   | 0   | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 29  | 287   |
| TOTAL                    | 151 | 171 | 203 | 171 | 182 | 188 | 175 | 171 | 207 | 181 | 178 | 222 | 2,199 |

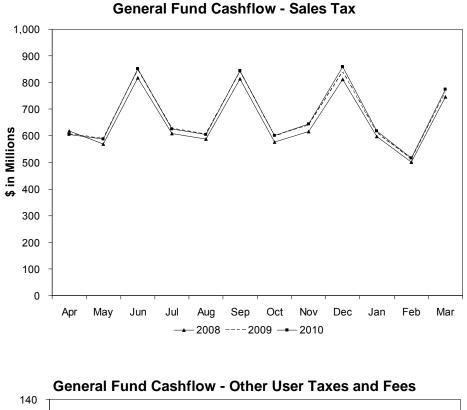
|                          | DEBT SE | RVICE FU | NDS 2009 | -10 MONT | HLYCASH | IFLOW PF | ROJECTIO | NS (millio | nsofdolla | ars)  |     |       |        |
|--------------------------|---------|----------|----------|----------|---------|----------|----------|------------|-----------|-------|-----|-------|--------|
|                          | Apr     | Мау      | Jun      | Jul      | Aug     | Sep      | Oct      | Nov        | Dec       | Jan   | Feb | Mar   | Total  |
| Personal income tax      | 1,702   | 256      | 955      | 592      | 620     | 1,003    | 651      | 357        | 984       | 1,942 | 670 | 708   | 10,440 |
| User taxes and fees      | 202     | 196      | 282      | 209      | 202     | 279      | 200      | 215        | 284       | 206   | 172 | 256   | 2,703  |
| Sales and use taxes      | 202     | 196      | 282      | 209      | 202     | 279      | 200      | 215        | 284       | 206   | 172 | 256   | 2,703  |
| Business taxes           | 0       | 0        | 0        | 0        | 0       | 0        | 0        | 0          | 0         | 0     | 0   | 0     | 0      |
| Other taxes              | 80      | 70       | 51       | 51       | 61      | 61       | 61       | 51         | 61        | 61    | 56  | 47    | 713    |
| Real estate transfer tax | 80      | 70       | 51       | 51       | 61      | 61       | 61       | 51         | 61        | 61    | 56  | 47    | 713    |
| TOTAL                    | 1,984   | 522      | 1,288    | 852      | 883     | 1,344    | 913      | 623        | 1,329     | 2,210 | 899 | 1,010 | 13,856 |

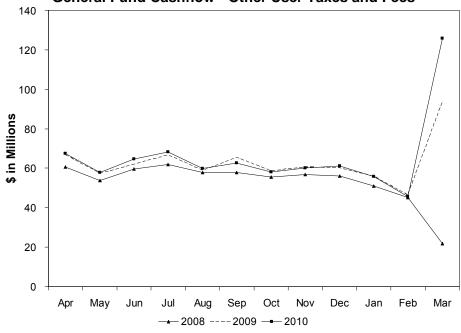
| AL                          | LGOVERNM | IENTAL FU | JNDS AVE | RAGE HIS | TORICAL | SHARES: | 2001-2002 | 2 through | 2006-2007 | (percent) |     |     |       |
|-----------------------------|----------|-----------|----------|----------|---------|---------|-----------|-----------|-----------|-----------|-----|-----|-------|
|                             | Apr      | Мау       | Jun      | Jul      | Aug     | Sep     | Oct       | Nov       | Dec       | Jan       | Feb | Mar | Total |
| Personal income tax         | 18       | 2         | 9        | 6        | 6       | 9       | 6         | 5         | 10        | 17        | 8   | 3   | 100   |
| Gross collections           | 16       | 5         | 8        | 5        | 6       | 9       | 6         | 6         | 9         | 14        | 8   | 7   | 100   |
| Refunds                     | 26       | 22        | 4        | 2        | 2       | 2       | 2         | 7         | 6         | 0         | 10  | 16  | 100   |
| STAR Fund deposit           | 0        | 0         | 0        | 0        | 0       | 10      | 18        | 22        | 45        | 0         | 0   | 6   | 100   |
| DRRF deposit/RBTF           | 10       | 2         | 9        | 6        | 23      | 9       | 4         | 3         | 5         | 17        | 8   | 5   | 100   |
| User taxes and fees         | 8        | 7         | 10       | 8        | 8       | 10      | 8         | 7         | 10        | 8         | 7   | 9   | 100   |
| Sales and use taxes         | 7        | 7         | 10       | 8        | 7       | 10      | 8         | 7         | 11        | 8         | 6   | 9   | 100   |
| Cigarette and tobacco taxes | 10       | 8         | 9        | 9        | 9       | 9       | 8         | 8         | 8         | 8         | 7   | 7   | 100   |
| Motor fuel tax              | 8        | 9         | 9        | 9        | 9       | 9       | 9         | 8         | 8         | 8         | 7   | 7   | 100   |
| Motor vehicle fees          | 9        | 9         | 9        | 8        | 9       | 6       | 8         | 8         | 8         | 7         | 10  | 8   | 100   |
| Alcoholic beverage taxes    | 9        | 8         | 8        | 10       | 7       | 9       | 8         | 8         | 9         | 12        | 6   | 6   | 100   |
| ABC license fees            | 9        | 8         | 8        | 11       | 9       | 9       | 8         | 7         | 6         | 9         | 10  | 7   | 100   |
| Highway use tax             | 9        | 8         | 9        | 8        | 9       | 8       | 8         | 9         | 9         | 8         | 8   | 7   | 100   |
| Auto rental tax             | 5        | 0         | 20       | 0        | 0       | 31      | 1         | 0         | 27        | 0         | 0   | 14  | 100   |
| Business taxes              | 4        | 2         | 18       | 3        | 3       | 18      | 3         | 2         | 18        | 3         | 3   | 25  | 100   |
| Corporation franchise tax   | 4        | (0)       | 18       | 3        | 2       | 18      | 4         | 1         | 18        | 2         | 2   | 27  | 100   |
| Corp. & utilities taxes     | 1        | 0         | 19       | 1        | 0       | 22      | 0         | 1         | 25        | 1         | 0   | 30  | 100   |
| Insurance taxes             | 1        | 0         | 21       | 1        | 1       | 21      | 0         | 1         | 20        | 1         | 0   | 32  | 100   |
| Bank tax                    | 4        | (1)       | 28       | 1        | 0       | 20      | 0         | (1)       | 22        | (1)       | 1   | 26  | 100   |
| Petroleum business taxes    | 8        | 8         | 8        | 9        | 9       | 9       | 8         | 8         | 8         | 9         | 8   | 8   | 100   |
| Other taxes                 | 8        | 8         | 10       | 8        | 9       | 8       | 9         | 7         | 10        | 9         | 8   | 6   | 100   |
| Real property gains tax     | 28       | 10        | 38       | (2)      | 6       | 16      | 8         | 6         | (23)      | 6         | 1   | 6   | 100   |
| Estate and gift taxes       | 7        | 8         | 10       | 9        | 8       | 8       | 8         | 7         | 10        | 9         | 8   | 6   | 100   |
| Real estate transfer tax    | 9        | 7         | 9        | 8        | 10      | 9       | 10        | 6         | 10        | 8         | 7   | 6   | 100   |
| Pari-mutuel taxes           | 5        | 9         | 10       | 9        | 13      | 12      | 7         | 8         | 7         | 6         | 7   | 8   | 100   |
| Other taxes                 | 9        | 4         | 5        | 4        | 11      | 19      | 17        | 0         | 13        | 11        | 4   | 3   | 100   |
| TOTAL                       | 13       | 4         | 10       | 6        | 6       | 11      | 7         | 6         | 11        | 12        | 7   | 7   | 100   |

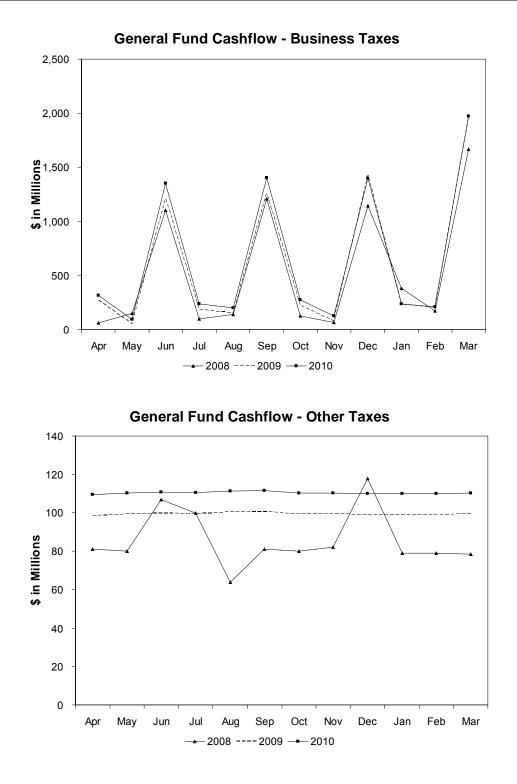


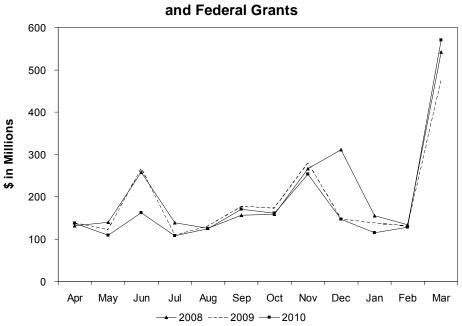












#### General Fund Cashflow - Miscellaneous Receipts and Federal Grants

## **RESULTS TO DATE**

## APRIL-DECEMBER RESULTS VS. THE MID-YEAR UPDATE PROJECTIONS

Cumulative results for the April to December period are \$85 million below the Mid-Year forecast, mainly due to higher-than-expected refunds of personal income tax, and lower-than-anticipated business tax collections, offset by higher-than-expected real estate transfer tax collections and miscellaneous receipts collections.

## Personal Income Tax

April through December General Fund PIT receipts of \$13.9 billion were \$55 million above the Mid-Year forecast, due mainly to higher than-expected refunds (\$178 million), largely offset by higher-than-expected estimated payments on 2007 liability (\$154 million).

## **User Taxes and Fees**

April through December General Fund User Taxes and Fees were \$3 million less than the Mid-Year forecast.

## **Business Taxes**

Year-to-date General Fund business tax receipts fell short of cash flow expectations by \$293 million. The variance is attributable to lower-than-projected receipts from the corporate franchise tax (\$153 million), bank tax (\$112 million), corporation and utilities taxes (\$10 million) and insurance taxes (\$18 million).

### **Other Taxes**

April through December General Fund tax receipts were \$14 million less than the Mid-Year estimate due to modestly lower estate tax payments (especially large payments).

### **Miscellaneous Receipts and Federal Grants**

General Fund miscellaneous receipts and Federal grants were \$147 million above Financial Plan estimates due to the earlier than expected transfer from New York Power Authority (\$175 million), higher-than-projected collections from fees (\$13 million), bond issuance charges (\$11 million), fines and penalties (\$11 million) and wireless surcharge (\$7 million), offset by lower-than-anticipated collections from abandoned property (\$66 million) and indirect costs (\$15 million).

## All Other

The remainder of the change from the Mid-Year Update was due to an increase in transfers from other funds (\$61 million).

## APRIL-DECEMBER RESULTS VS. ENACTED BUDGET PROJECTIONS

Cumulative results for the April to December period are \$585 million below the Enacted Budget, mainly due to lower-than-expected estimated payments, corporate franchise taxes and miscellaneous receipts collections, and higher-than-expected refunds of the personal income tax.

#### Personal Income Tax

April through December General Fund personal income tax receipts of \$13.9 billion was \$81 million above Enacted Budget projections. Higher withholding (\$177 million) and estimated payments on 2007 liability (\$220 million) were largely offset by higher-than-expected refunds (\$312 million).

#### **User Taxes and Fees**

April through December General Fund user taxes and fees were \$23.6 million below Enacted Budget projections, due to the court mandated delay in implementing the enforcement on sales made to non-Native Americans on New York reservations.

#### **Business Taxes**

Year-to-date General Fund business tax receipts fell short of Enacted Budget projections by \$504 million. The largest shortfall, or \$388 million, was in corporate franchise tax receipts, due to the timing of large corporate franchise tax audit collections originally expected in December 2007, but now expected in the last quarter of 2007-08. The remaining receipts shortfall was attributable to insurance taxes (\$29 million), corporation and utilities taxes (\$13 million), and the bank tax (\$74 million).

### **Other Taxes**

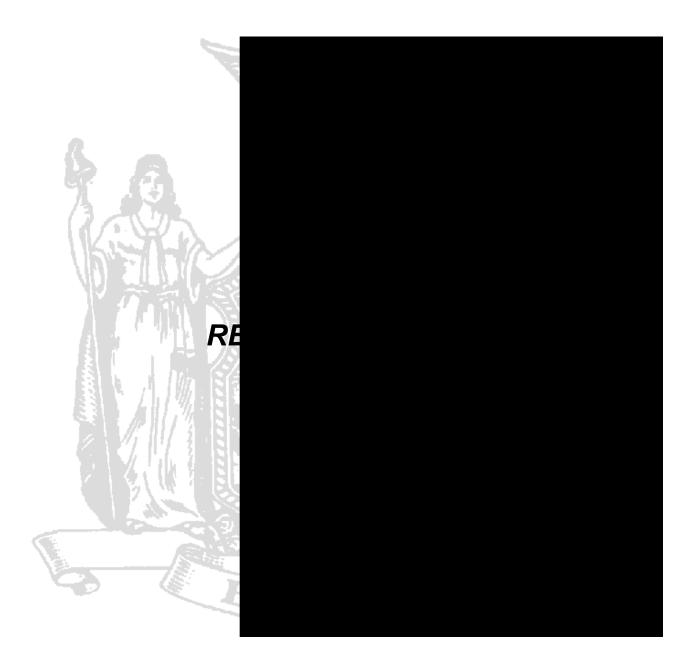
Year-to-date General Fund other taxes were \$60 million below the Enacted Budget forecast due to lower estate tax payments.

### Miscellaneous Receipts & Federal Grants

General Fund miscellaneous receipts and Federal grants were almost \$2 million above Enacted Budget projections due mainly to the earlier transfer from New York Power Authority (\$175 million), higher-than-expected receipts from short-tern investment income (\$77 million), bond issuance charges (\$16 million), federal grants (\$16 million), licenses (\$11 million), fines and penalties (\$11 million) and wireless surcharge (\$9 million). Additionally, revenues were higher due to Driver's Responsibility Program collections which were previously deposited into Special Revenue Fund only (\$41 million) and Hartford Financial Services Settlement (\$20 million). This positive variance was offset by lower-than-anticipated collections from abandoned property (\$166 million) and indirect costs (\$35 million). Moreover, the Youth Facility per diem account revenue has been reclassified from GF to SRO, which offset the variance by \$90 million, and unrealized \$75 million revenue from ESDC property sale which was expected in July 2007.

## All Other

The remainder of the change from the Enacted Budget projections was due to an increase in transfers from other funds (\$34 million).



The 2008-09 Budget includes a net positive increment of nearly \$2.1 billion in All Funds receipts reflecting the revenue actions contained in this budget. The accompanying table summarizes the revenue proposals by type of action required (legislative or administrative) and provides a short description of the proposal, the date that the proposal will become effective, the Fund type where revenue will be deposited, the last time an action was taken in the area and the incremental revenue gain or loss from the proposed action. This table represents gross revenue adds and reductions without any adjustments for associated spending changes, movements across funds or General Fund spending offsets.

| Agency      | Description<br>Effective Date   | Fund Type<br>and<br>Category | Current<br>Fee     | Proposed<br>Fee        | Year of<br>Last<br>Change | New<br>Annual<br>Revenue<br>SFY 2008-09<br>(000's) | New Full<br>Annual<br>Revenue<br>SFY 2010-11<br>(000's) |
|-------------|---|------------------------------|--------------------|------------------------|---------------------------|--|---|
| I. ADMINIST | TRATIVE   |                              |                    |                        |                           | (000 3)  | (000 3)   |
| ERDA        | Increase ERDA<br>Assessment - 4/1/08  | SFMR                         | N/A                | N/A                    | 2007                      | \$2,400  | \$2,400   |
| HCR         | SONYMA Excess Balance<br>- 4/1/08   | GFMR                         | N/A                | N/A                    | N/A                       | \$100,000  | \$0   |
| SED         | Increase State Records<br>Center Storage Fee -<br>4/1/09                              | GFMR/SFMR                    | Various            | \$2.90                 | 1987                      | \$0  | \$525   |
| T&F         | Eliminate NYC<br>Fringe/Indirect Waiver -<br>4/1/08                                   | GFMR                         | N/A                | N/A                    | N/A                       | \$10,025   | \$10,025  |
|             |   |                              | Adı                | ninistrative Actic     | \$112,425                 | \$12,950   |   |
| II. STATUTO | DRY   |                              |                    |                        |                           |  |   |
| AG&MKTS     | Increase Food Safety<br>Penalties – 4/1/08  | GFMR                         | \$300 and<br>\$600 | \$1,000 and<br>\$2,000 | 1990                      | \$1,200  | \$1,200   |
| BUDGET      | Include IDA's in Cost<br>Recovery Billings – 4/1/08                                   | SFMR                         | N/A                | N/A                    | N/A                       | \$5,000  | \$5,000   |
| BUDGET      | Raise Cost Recovery Cap<br>to \$50 million – 4/1/08                                   | SFMR                         | N/A                | N/A                    | 2003                      | \$10,000   | \$10,000  |
| CIV SERV    | Reimbursement for NYC<br>Plan Review – 8/1/08   | GFMR                         | N/A                | N/A                    | N/A                       | \$550  | \$550   |
| DMNA        | Power Plant Assessment -<br>4/1/08  | SFMR                         | N/A                | N/A                    | N/A                       | \$11,700   | \$11,700  |
| DOH         | Increase Fines Dedicated to Patient Safety - 4/1/08                                   | SFMR                         | Up to<br>\$2,000   | Up to<br>\$10,000      | 1990                      | \$500  | \$500   |
| DOH         | Increase Covered Lives<br>Assessment on Insurers<br>from \$850M to \$990M -<br>4/1/08 | SFMR                         | N/A                | N/A                    | N/A                       | \$140,000  | \$140,000   |
| DOH         | CLEP Specialist<br>Certification Program -<br>4/1/08                                  | SFMR                         | N/A                | N/A                    | N/A                       | \$420  | \$420   |
| DOH         | CLEP Waived Testing<br>Limited Laboratory<br>Registration Program -<br>4/1/08         | SFMR                         | N/A                | \$200                  | N/A                       | \$400  | \$400   |
| DOT         | Motor Vehicle Law<br>Enforcement and Highway<br>Safety Fee - 7/1/08                   | CFMR                         | \$0                | \$10                   | N/A                       | \$96,800   | \$129,000   |

#### FEE AND REVENUE ACTIONS LIST

| Description<br>Effective Date   | Fund Type<br>and<br>Category   | Current<br>Fee  | Proposed<br>Fee   | Year of<br>Last<br>Change  | New<br>Annual<br>Revenue<br>SFY 2008-09   | New Full<br>Annual<br>Revenue<br>SFY 2010-11  |
|---|--|---|---|--|---|---|
| Bidding Administrative<br>Efficiencies - 4/1/08   | CFMR   | N/A   | N/A   | N/A  | (000's)<br>\$40   | (000's)<br>\$42   |
| Increase Operating Permit<br>Program Fee - 4/1/08   | SFMR   | \$45  | \$80  | 1999   | \$19,000  | \$19,000  |
| Expand Bottle Bill to<br>Cover Additional<br>Beverage Containers -<br>4/1/08                              | CFMR   | N/A   | N/A   | N/A  | \$25,000  | \$100,000   |
| Violation of Insurance Law - 4/1/08   | GFMR   | \$500   | \$10,000  | 1966   | \$90  | \$90  |
| Failure to File Annual<br>Statement - 4/1/08  | GFMR   | \$250   | \$500   | 1979   | \$5   | \$5   |
| Failure to Respond to Special Report - 4/1/08   | GFMR   | \$500   | \$1,000   | 1997   | \$5   | \$5   |
| Failure to Comply with<br>Reporting Requirements<br>of the Financial Security<br>Act - 4/1/08             | GFMR   | \$500   | \$1,000   | 1998   | \$5   | \$5   |
| Doing Insurance Business<br>Without a License - 4/1/08  | GFMR   | \$1,000   | \$10,000  | 1970   | \$90  | \$90  |
| Violation of Section 1222 -<br>4/1/08   | GFMR   | N/A   | \$10,000  | N/A  | \$90  | \$90  |
| Violation of Insurance Law<br>Article 15 - 4/1/08   | GFMR   | \$500   | \$1,000   | 1969   | \$1   | \$1   |
| Doing Business as Agent,<br>Broker, Adjuster or<br>Reinsurance Intermediary<br>without a License - 4/1/08 | GFMR   | \$5,000   | \$10,000  | 1976   | \$90  | \$90  |
| Act as Agent for<br>Unauthorized Insurer -<br>4/1/08  | GFMR   | \$500   | \$10,000  | 1939   | \$90  | \$90  |
| Penalty in Lieu of<br>Revocation of License<br>Issued under Article 21 -<br>4/1/08                        | GFMR   | \$500   | \$5,000   | 1958   | \$20  | \$20  |
| Violation of Article 23,<br>Prior Approval not<br>Required - 4/1/08                                       | GFMR   | \$1,000   | \$5,000   | 1975   | \$20  | \$20  |
| Violation of Article 23,<br>Prior Approval Required -<br>4/1/08   | GFMR   | \$25  | \$100   | 1939   | \$1   | \$1   |
| Violation of Article 2324 -<br>4/1/08   | GFMR   | \$500   | \$1,000   | 1939   | \$4   | \$4   |
| Unfair Methods of<br>Competition, Power of the<br>Superintendent - 4/1/08                                 | GFMR   | \$500   | \$1,000   | 1997   | \$4   | \$4   |
| Violation of Prompt Pay -<br>4/1/08   | GFMR   | \$500   | \$1,000   | 1997   | \$4   | \$4   |
| Failure of Insurer to<br>Comply with Workers'<br>Compensation law -<br>4/1/08                             | GFMR   | \$2,500   | \$10,000  | 1944   | \$90  | \$90  |
| Violation of Holocaust<br>Victims Insurance Act -<br>4/1/08   | GFMR   | \$1,000   | \$2,000   | 1998   | \$5   | \$5   |
|   | Effective DateBidding Administrative<br>Efficiencies - 4/1/08Increase Operating Permit<br>Program Fee - 4/1/08Expand Bottle Bill to<br>Cover Additional<br>Beverage Containers -<br>4/1/08Violation of Insurance Law<br>- 4/1/08Failure to File Annual<br>Statement - 4/1/08Failure to Respond to<br>Special Report - 4/1/08Failure to Comply with<br>Reporting Requirements<br>of the Financial Security<br>Act - 4/1/08Violation of Insurance Business<br>Without a License - 4/1/08Violation of Section 1222 -<br>4/1/08Violation of Insurance Law<br>Article 15 - 4/1/08Violation of Insurance Law<br>Article 15 - 4/1/08Doing Business as Agent,<br>Broker, Adjuster or<br>Reinsurance Intermediary<br>without a License - 4/1/08Act as Agent for<br>Unauthorized Insurer -<br>4/1/08Violation of Article 21 -<br>4/1/08Violation of Article 23,<br>Prior Approval not<br>Required - 4/1/08Violation of Article 23,<br>Prior Approval Required -<br>4/1/08Violation of Article 2324 -<br>4/1/08Violation of Prompt Pay -<br>4/1/08Violation of Prompt Pay -<br>4/1/08Violation of Holocaust<br>Victims Insurance Act - 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4/108CFMRN/AN/AN/AIncrease Operating Permit<br>Program Fee - 4/108SFMR\$45\$801999Expand Bottle Bill to<br>Cover Additional<br>Beverage Containers -<br>4/108CFMRN/AN/AN/AViolation of Insurance Law<br>- 4/108CFMR\$500\$10,0001966Failure to File Annual<br>Statement - 4/108GFMR\$250\$5001979Failure to Camply with<br>Reporting RequirementsGFMR\$500\$1,0001997Failure to Camply with<br>Act - 4/108GFMR\$500\$1,0001970Doing Insurance Business<br>Of the Financial Security<br>Act - 4/108GFMR\$1,000\$10,000N/AViolation of Insurance Law<br>- 4/108GFMR\$500\$1,0001970Violation of Section 1222 -<br>Breinsurance Intermediary<br>Without a License - 4/108GFMR\$500\$10,0001976Violation of Insurance Law<br>- 4/108GFMR\$500\$10,0001976Violation of Austrance Law<br>Penalty in Lieu of<br>Revocation of License<br>Insurance IntermediaryGFMR\$500\$10,0001976Penalty in Lieu of<br>Prior Approval Required -<br>4/108GFMR\$500\$10,0001975Violation of Article 23,<br>Prior Approval Required -<br>4/108GFMR\$500\$1,0001976Violation of Article 23,<br>Prior Approval Required -<br>4/108GFMR <td< td=""><td>Description<br/>Effective Dateand<br/>CategoryCurrent<br/>FeePropsed<br/>FeeLast<br/>ChangeRevenue<br/>(000's)<br/>(000's)<br/>(000's)Bidding Administrative<br/>Efficiencies - 4/1/08CFMRN/AN/AN/AN/A\$40Increase Operating Permit<br/>Program Fee - 4/108SFMR\$45\$801999\$19.000Program Fee - 4/108CFMR\$45\$801999\$19.000Cover Additional<br/>Beverage Containers -<br/>4/1/08CFMR\$500\$10.0001966\$90- 4/108GFMR\$500\$11.0001997\$5Failure to File Annual<br/>Special Report - 4/108GFMR\$500\$11.0001997\$5Failure to Comply with<br/>Violation of Insurance LawGFMR\$500\$11.0001970\$90Violation of Insurance Business<br/>of the Financial Security<br/>Act - 4/1/08\$11.000N/A\$10.000N/A\$90Violation of Section 1222 -<br/>Violation of Section 1222 -<br/>OFMRCFMR\$5.000\$10.0001976\$90Violation of Section 1222 -<br/>Violation of Section 1222 -<br/>OFMRCFMR\$5.000\$10.0001976\$90Violation of Section 1222 -<br/>Violation of Section 1222 -<br/>Violation of Section 1222 -<br/>OFMR\$5.000\$10.0001976\$90Act - 4/108Sford\$1.000N/A\$90\$11Article 13 - 4/108GFMR\$500\$10.0001976\$20Pron-Approval<br/>Required - 4/1/08GFMR\$500\$1.0001939\$12<t< td=""></t<></td></td<> | Description<br>Effective Dateand<br>CategoryCurrent<br>FeePropsed<br>FeeLast<br>ChangeRevenue<br>(000's)<br>(000's)<br>(000's)Bidding Administrative<br>Efficiencies - 4/1/08CFMRN/AN/AN/AN/A\$40Increase Operating Permit<br>Program Fee - 4/108SFMR\$45\$801999\$19.000Program Fee - 4/108CFMR\$45\$801999\$19.000Cover Additional<br>Beverage Containers -<br>4/1/08CFMR\$500\$10.0001966\$90- 4/108GFMR\$500\$11.0001997\$5Failure to File Annual<br>Special Report - 4/108GFMR\$500\$11.0001997\$5Failure to Comply with<br>Violation of Insurance LawGFMR\$500\$11.0001970\$90Violation of Insurance Business<br>of the Financial Security<br>Act - 4/1/08\$11.000N/A\$10.000N/A\$90Violation of Section 1222 -<br>Violation of Section 1222 -<br>OFMRCFMR\$5.000\$10.0001976\$90Violation of Section 1222 -<br>Violation of Section 1222 -<br>OFMRCFMR\$5.000\$10.0001976\$90Violation of Section 1222 -<br>Violation of Section 1222 -<br>Violation of Section 1222 -<br>OFMR\$5.000\$10.0001976\$90Act - 4/108Sford\$1.000N/A\$90\$11Article 13 - 4/108GFMR\$500\$10.0001976\$20Pron-Approval<br>Required - 4/1/08GFMR\$500\$1.0001939\$12 <t< td=""></t<> |

| Agency    | Description<br>Effective Date   | Fund Type<br>and<br>Category | Current<br>Fee                                       | Proposed<br>Fee  | Year of<br>Last<br>Change | New<br>Annual<br>Revenue<br>SFY 2008-09 | New Full<br>Annual<br>Revenue<br>SFY 2010-11 |
|-----------|---|------------------------------|--|--|---------------------------|---|--|
| INSUR     | Violation of Section 3216 -<br>4/1/08   | GFMR                         | \$100  | \$5,000  | 1951                      | (000's)<br>\$20                         | (000's)<br>\$20                              |
| INSUR     | Violation of Section 3224-<br>a - 4/1/08  | GFMR                         | N/A  | \$1,000  | N/A                       | \$5                                     | \$5  |
| INSUR     | Inspection and Coverage<br>of Physical Damage for<br>Private Passenger Auto -<br>4/1/08             | GFMR                         | \$500  | \$5,000  | 1984                      | \$20                                    | \$20   |
| INSUR     | Gap Insurance, Failure to<br>Notify Lessee or Debtor -<br>4/1/08                                    | GFMR                         | \$500  | \$1,000  | 1995                      | \$5                                     | \$5  |
| INSUR     | Violation of Section 4224 -<br>4/1/08   | GFMR                         | N/A  | \$5,000  | N/A                       | \$20                                    | \$20   |
| INSUR     | Violation of Section 4228 -<br>4/1/08   | GFMR                         | \$1,000  | \$10,000   | 1997                      | \$90                                    | \$90   |
| INSUR     | Violation of Article 4241 -<br>4/1/08   | GFMR                         | \$1,000  | \$5,000  | 1952                      | \$20                                    | \$20   |
| INSUR     | Willful Failure to Comply with Article 44 - 4/1/08  | GFMR                         | \$2,500  | \$10,000   | 1956                      | \$90                                    | \$90   |
| INSUR     | Failure to File per Section 4504 - 4/1/08   | GFMR                         | \$500  | \$10,000   | 1961                      | \$90                                    | \$90   |
| INSUR     | Violation of Section 4228 -<br>4/1/08   | GFMR                         | \$1,000  | \$2,000  | 1997                      | \$5                                     | \$5  |
| INSUR     | Soliciting Membership in<br>Unauthorized Societies -<br>4/1/08                                      | GFMR                         | \$100  | \$1,000  | 1939                      | \$5                                     | \$5  |
| INSUR     | False Statements Filed with MVAIC - 4/1/08  | GFMR                         | \$500  | \$1,000  | 1958                      | \$5                                     | \$5  |
| INSUR     | Violation of Section 6409 -<br>4/1/08   | GFMR                         | \$1,000  | \$2,000  | 1975                      | \$5                                     | \$5  |
| INSUR     | Alternate Penalty that can<br>be Leveled Under Section<br>7711 - 4/1/08                             | GFMR                         | \$100  | \$1,000  | 1985                      | \$5                                     | \$5  |
| INSUR     | Failure to Comply with<br>Reporting Requirements<br>or Payments Listed in<br>Section 9109b - 4/1/08 | GFMR                         | \$100  | \$500  | 1968                      | \$1                                     | \$1  |
| LABOR     | SERB Arbitration Fee - 10/1/08  | SFMR                         | \$0  | \$1,500  | N/A                       | \$225                                   | \$450  |
| LOTTERY   | Extend Quick Draw,<br>Eliminate Restrictions -<br>4/1/08  | SFMR                         | N/A  | N/A  | N/A                       | \$36,000                                | \$60,000                                     |
| OGS       | Contract/Vendor Service<br>Fee - 4/1/08   | GFMR                         | \$0  | .005% of invoice value   | N/A                       | \$8,000                                 | \$20,000                                     |
| ORPS      | Real Property Transfer<br>Fee - 4/1/08  | SFMR                         | \$50 Co-op, \$75<br>Residential, \$165<br>Commercial | Banded, \$75<br>- \$400<br>Residential,<br>\$165 - \$575<br>Commercial | 2005                      | \$21,500                                | \$31,500                                     |
| ST POLICE | Motor Vehicle Law<br>Enforcement and Highway<br>Safety Fee - 7/1/08                                 | SFMR                         | \$5  | \$10   | 2003                      | \$48,400                                | \$64,500                                     |

| Agency       | Description<br>Effective Date   | Fund Type<br>and<br>Category | Current<br>Fee | Proposed<br>Fee  | Year of<br>Last<br>Change | New<br>Annual<br>Revenue<br>SFY 2008-09 | New Full<br>Annual<br>Revenue<br>SFY 2010-11 |
|--------------|---|------------------------------|----------------|------------------|---------------------------|---|--|
|              |   |                              |                |                  |                           | (000's)                                 | (000's)                                      |
| WIRELESS     | Close Prepaid Wireless<br>Loophole - 4/1/08   | GFMR/ SFMR                   | N/A            | N/A              | N/A                       | \$5,000                                 | \$12,000                                     |
|              |   |                              |                | Statutory Action | ons - Subtotal            | \$430,735                               | \$607,262                                    |
|              |   |                              | ADMINISTRATI   | VE AND STATUT    | ORY - TOTAL               | \$543,160                               | \$620,212                                    |
| III. OTHER F |   |                              |                |                  |                           |   |  |
| DMV          | Western Hemisphere<br>Travel Initiative - 9/1/08                                    | SFTX/CFTX                    | \$0            | \$20             | N/A                       | \$52,527                                | \$10,150                                     |
| ORPS         | Increase STAR Exemption<br>Floor from 5% to 10% -<br>7/1/08                         | GFTX                         | N/A            | N/A              | N/A                       | \$110,000                               | \$120,000                                    |
| T&F          | Amend Temporary Stay<br>Definitions - 1/1/08  | GFTX/DFTX                    | N/A            | N/A              | N/A                       | \$0                                     | \$15,000                                     |
| T&F          | LLC Minimum Partner<br>Fees – 1/1/08  | GFTX/DFTX                    | N/A            | N/A              | N/A                       | \$75,000                                | \$75,000                                     |
| T&F          | Presence in New York<br>Definition - 1/1/08   | GFTX/DFTX                    | N/A            | N/A              | 2006                      | \$0                                     | \$5,000                                      |
| T&F          | Gain from Sale of<br>Partnerships - 1/1/08  | GFTX/DFTX                    | N/A            | N/A              | N/A                       | \$0                                     | \$10,000                                     |
| T&F          | Refund Offsets - 1/1/08   | GFTX/DFTX                    | N/A            | N/A              | N/A                       | \$1,300                                 | \$1,300                                      |
| T&F          | Improve Audit and<br>Compliance Efforts -<br>1/1/08                                 | GFTX/DFTX                    | N/A            | N/A              | N/A                       | \$230,000                               | \$230,000                                    |
| T&F          | Voluntary Disclosure and<br>Compliance - 4/1/08                                     | GFTX                         | N/A            | N/A              | N/A                       | \$50,000                                | \$0  |
| T&F          | Make the reporting of tax<br>Shelters permanent –<br>7/1/09                         | GFTX/SFTX/<br>DFTX           | N/A            | N/A              | N/A                       | \$0                                     | \$17,000                                     |
| T&F          | Credit Card Nexus –<br>1/1/08   | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$95,000                                | \$75,000                                     |
| T&F          | Eliminate the use of real<br>estate investment trusts to<br>shelter income – 1/1/08 | GFTX                         | N/A            | N/A              | N/A                       | \$0                                     | \$0  |
| T&F          | Conforming HMOs<br>Taxation - 1/1/08  | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$247,000                               | \$288,000                                    |
| T&F          | Capital Base - 1/1/08   | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$98,000                                | \$70,000                                     |
| T&F          | Decouple from Federal<br>QPAI Regulations- 1/1/08                                   | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$56,000                                | \$56,000                                     |
| T&F          | Expiration of ITC for<br>Financial Services - 4/1/08                                | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$35,000                                | \$75,000                                     |
| T&F          | Extend the MTA<br>Surcharge - 1/1/08  | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$0                                     | \$0  |
| T&F          | Modify Prepayment<br>Requirements - 1/1/08  | GFTX/SFTX                    | N/A            | N/A              | N/A                       | \$90,000                                | \$0  |
| T&F          | Repeal Bad Debt<br>Provisions - 6/1/08  | GFTX                         | N/A            | N/A              | N/A                       | \$7,000                                 | \$9,000                                      |
| T&F          | Limit Tax Exemptions for<br>Sales by Non-Profits -<br>9/1/08                        | GFTX                         | N/A            | N/A              | N/A                       | \$7,500                                 | \$15,000                                     |

| Agency | Description<br>Effective Date  | Fund Type<br>and<br>Category | Current<br>Fee       | Proposed<br>Fee      | Year of<br>Last<br>Change | New<br>Annual<br>Revenue<br>SFY 2008-09 | New Full<br>Annual<br>Revenue<br>SFY 2010-11 |
|--------|--|------------------------------|----------------------|----------------------|---------------------------|---|--|
| T&F    | Close Loophole on Tax<br>Avoidance - 6/1/08  | GFTX                         | N/A                  | N/A                  | N/A                       | (000's)<br>\$4,000                      | (000's)<br>\$6,300                           |
| T&F    | Vendor Registration Fee - 11/1/08  | GFTX/DFTX                    | N/A                  | \$50                 | N/A                       | \$12,200                                | \$11,800                                     |
| T&F    | Conform Tax Treatment of<br>Little Cigars - 7/1/08   | GFTX/SFTX                    | N/A                  | N/A                  | N/A                       | \$3,600                                 | \$4,800                                      |
| T&F    | Conform Tax Treatment of<br>Flavored Malt Beverages -<br>4/1/08  | GFTX                         | \$0.11 per<br>gallon | \$2.54 per<br>gallon | 1991                      | \$15,000                                | \$18,000                                     |
| T&F    | Extend Seven Day Liquor<br>Sales - 4/1/08  | GFTX                         | N/A                  | N/A                  | N/A                       | \$0                                     | \$0  |
| T&F    | New Tax on Illegal Drugs -<br>9/1/08   | GFTX                         | N/A                  | N/A                  | N/A                       | \$13,000                                | \$17,000                                     |
| T&F    | Delay by One Year the<br>increase in basic Middle<br>Class STAR Rebate<br>Program - NYC PIT,<br>1/1/08; STAR relief, 7/1/08          | GFTX                         | N/A                  | N/A                  | N/A                       | \$209,000                               | \$0  |
| T&F    | Repeal NYC STAR PIT<br>Credit for high Income<br>Taxpayers - 1/1/08  | GFTX                         | N/A                  | N/A                  | N/A                       | \$20,000                                | \$30,000                                     |
| T&F    | Authorize the Tax<br>Department to Offset Tax<br>Debts, Child Support and<br>Other Debts Against<br>STAR Rebates - Upon<br>Enactment | GFTX                         | N/A                  | N/A                  | N/A                       | \$15,000                                | \$15,000                                     |
| T&F    | Simplify Taxation of Motor<br>Fuel - 12/1/08   | GFTX/SFTX.<br>DFTX/CFTX      | N/A                  | N/A                  | N/A                       | \$13,200                                | \$55,900                                     |
| T&F    | Sales Tax Nexus - 4/1/08   | GFTX                         | N/A                  | N/A                  | N/A                       | \$47,000                                | \$85,000                                     |
| T&F    | License/Reader<br>Enforcement - 9/1/08   | DFTX/CFTX                    | N/A                  | N/A                  | N/A                       | \$7,500                                 | \$15,000                                     |
| T&F    | Allow Lower Real Estate<br>Transfer Tax on Real<br>Estate Investment Trusts<br>to Expire - 4/1/08                                    | DFTX                         | N/A                  | N/A                  | N/A                       | \$200                                   | \$200  |
|        |  |                              | Oth                  | er Revenue Actio     | ons - Subtotal            | \$1,514,027                             | \$1,330,450                                  |
| DPS    | JE REDUCTIONS<br>Decrease Assessment -<br>4/1/08   | SFMR                         | N/A                  | N/A                  | 2007                      | (\$793)                                 | (\$793)                                      |
| T&F    | Film Credit - 4/1/08   | GFTX                         | N/A                  | N/A                  | N/A                       | (\$5,000)                               | (\$15,000)                                   |
| T&F    | Bioheat Credit - 4/1/08  | GFTX/DFTX                    | N/A                  | N/A                  | N/A                       | \$0                                     | (\$1,000)                                    |
| T&F    | Handicapped Accessible<br>Taxis Credit - 4/1/08  | GFTX                         | N/A                  | N/A                  | N/A                       | \$0                                     | (\$3,000)                                    |
| T&F    | Low Income Housing<br>Credit – 4/1/08  | GFTX                         | N/A                  | N/A                  | N/A                       | (\$4,000)                               | (\$4,000)                                    |
|        |  |                              | R                    | evenue Reductio      | ons - Subtotal            | (\$9,793)                               | (\$23,793)                                   |
|        |  | OTHER RE                     | VENUE ACTION         | S AND REDUCTI        | ONS - TOTAL               | \$1,504,234                             | \$1,306,657                                  |
|        |  | ALL F                        | EE AND REVEN         | JE ACTIONS - G       | RAND TOTAL                | \$2,047,394                             | \$1,926,869                                  |
|        |  |                              |                      |                      |                           |   |  |

The accompanying table summarizes enacted revenue actions taken over the past four state fiscal years by type of action (legislative or administrative) and provides a short description of the action, the date this action took place, the Fund type where the revenue is deposited and the incremental revenue gain or loss from the action.

| Agency     | Description  | Effective<br>Date          | Fund Type<br>and<br>Category | Enacted<br>Fee        | Full<br>Annual<br>Revenue<br>(000's) |
|------------|--|----------------------------|------------------------------|-----------------------|--------------------------------------|
| I. ADMINIS | TRATIVE  |                            |                              |                       |                                      |
| AGMKTS     | First violation food inspections   | 1/1/05                     | GFMR                         | \$300                 | \$400                                |
| CIV SVC    | Increase exam fees sweep   | 4/1/04                     | SFMR                         | \$5                   | \$125                                |
| DCJS       | Increase record review fee   | 4/1/04                     | GFMR                         | \$50                  | \$125                                |
| DHCR       | Increase low income housing credit monitoring  | 10/1/04                    | SFMR                         | 1%                    | \$0                                  |
| DHCR       | Increase low income housing tax credit application fees  | On or<br>before<br>2/27/06 | SFMR                         | \$2,000 / 6%          | \$500                                |
| DOT        | Increase divisible load permits and fines  | 4/1/04                     | CFMR                         | \$360 - \$900         | \$1,500                              |
| DOT        | Increase divisible load permits and fines  | 4/1/04                     | GFMR                         | \$150 - \$3,750 + %   | \$3,000                              |
| GSC        | Medicare Part D subsidy  | 1/1/06                     | GFMR                         | None                  | \$67,300                             |
| PARKS      | Increase weekend camping fees  | 4/1/05                     | SFMR                         | \$17                  | \$1,400                              |
| STATE      | Campus fire safety   | 4/1/04                     | GFMR                         | \$50 - \$500          | \$128                                |
| DOT        | Increase accident damage revenues  | 4/1/06                     | SFMR                         | N/A                   | \$750                                |
| NYPA       | Pilot payments   | 4/1/06                     | GFMR                         | N/A                   | (\$100,000)                          |
| OGS        | Real property sales proceeds   | 4/1/06                     | SFMR                         | N/A                   | \$0                                  |
| PARKS      | Parks user fees  | 4/1/06                     | SFMR                         | Various               | \$1,000                              |
| ERDA       | 3-Way agreement to restore<br>PORC transfer to New York<br>Power Authority. Includes Article<br>VII transfer to the General Fund | Immediately                | SFMR                         | N/A                   | \$0                                  |
| DPS        | Increase Article 18-A assessment<br>to support various State agencies'<br>operations related to utility<br>regulations           | 4/1/07                     | SFMR                         | N/A                   | \$5,024                              |
| ERDA       | Increase assessment to support<br>spending for Article 18-A utility<br>research and development costs                            | 4/1/07                     | SFMR                         | N/A                   | \$1,400                              |
| ESDC       | Increased Cost recovery billings for<br>Public Authorities deposited into<br>the Revenue Arrearage Account                       | Upon<br>enactment          | SFMR                         | N/A                   | \$7,000                              |
| Elections  | Reestimate of interest earned from<br>HAVA funds resulting from delay in<br>purchasing of voting machines                        | 4/1/07                     | SFMR                         | N/A                   | \$0                                  |
|            |  |                            | Administrativ                | ve Actions - Subtotal | (\$11,248)                           |

#### ENACTED REVENUE ACTIONS 2004-05 through 2007-08

| Agency     | Description  | Effective<br>Date | Fund Type<br>and<br>Category | Enacted<br>Fee  | Full<br>Annual<br>Revenue |
|------------|--|-------------------|------------------------------|---|---------------------------|
| II. STATUT | ORY  |                   |                              |   | (000's)                   |
| ABC        | Increase filing fees   | 4/1/04            | GFMR                         | Various Licensing<br>Fees   | \$400                     |
| СРВ        | Increase fine  | 9/1/04            | SFMR                         | \$11,000  | \$200                     |
| CVB        | Mandatory fees youthful offenders                                | 8/1/04            | SFMR                         | Felony - \$250<br>Misdemeanor -<br>\$140<br>Violation - \$75                        | \$1,080                   |
| CVB        | Sex offender fee   | 8/1/04            | SFMR                         | \$1,000   | \$1,112                   |
| DMV        | Data search fee  | 10/1/05           | SFMR/CFMR                    | \$7 & \$10  | \$24,000                  |
| DMV        | Photo image fee  | 10/1/05           | SFMR/CFMR                    | \$10  | \$15,000                  |
| DOL        | Boiler inspections   | 8/20/04           | SFMR                         | Various   | \$2,306                   |
| DOL        | Explosives magazine storage                                      | 8/20/04           | SFMR                         | \$50  | \$30                      |
| DOL        | Amusement device   | 8/20/04           | SFMR                         | \$100   | \$59                      |
| DOL        | Asbestos licenses  | 8/20/04           | SFMR                         | \$500   | \$590                     |
| DOL        | Asbestos certifications  | 8/20/04           | SFMR                         | Various   | \$818                     |
| DOL        | Apparel registration renewal                                     | 8/20/04           | SFMR                         | \$150   | \$284                     |
| DOL        | Easement day of rest   | 8/20/04           | SFMR                         | \$40  | \$3                       |
| DOL        | Farm Permits   | 8/20/04           | SFMR                         | Grower - \$40<br>Labor Contractor -<br>\$200  | \$25                      |
| DOL        | Defense dispensation   | 8/20/04           | SFMR                         | \$40  | \$1                       |
| DOL        | Employment agency  | 8/20/04           | SFMR                         | \$700   | \$1                       |
| DOL        | Commissary operator permits                                      | 8/20/04           | SFMR                         | \$40  | \$0                       |
| ENCON      | Extend waste tire fee  | 9/12/03           | GFMR/SFMR                    | \$2.50  | \$25,500                  |
| ENCON      | Increase storm water fees  | 4/1/04            | GFMR/SFMR                    | \$50 - \$350  | \$2,100                   |
| ENCON      | ATV registration fee increase                                    | 4/1/05            | SFMR                         | \$25  | \$2,500                   |
| HLTH OTH   | Increase hospital surcharge                                      | 1/1/06            | SFMR                         | 6.54% on<br>Government payers;<br>8.95% on other<br>payers - net patient<br>revenue | \$13,000                  |
| HLTH OTH   | Increase covered lives<br>assessment                             | 1/1/06            | SFMR                         | \$775 million<br>Statewide target   | \$50,000                  |
| INS        | Agent license fee increase                                       | 4/1/05            | GFMR                         | \$40  | \$2,670                   |
| INS        | Service of process fee increase                                  | 4/1/05            | GFMR                         | \$40  | \$1,356                   |
| INS        | Reinsurance license fee increase                                 | 4/1/05            | GFMR                         | \$500   | \$30                      |
| MEDASST    | Nursing home assessment  | 4/1/04            | SFMR                         | 5% of gross revenue   | \$377,300                 |
| MEDASST    | Increase nursing home<br>reimbursable assessment to 6<br>percent | 4/1/05            | SFMR                         | 6%  | \$69,200                  |
| MEDASST    | Establish hospital assessment                                    | 12/1/05           | SFMR                         | 0.35% of gross<br>revenue   | \$106,000                 |
| NYPA       | Pilot payments   | 4/1/05            | GFMR                         | None  | \$100,000                 |
| ORPS       | Real property transfer filing fee                                | 9/1/04            | SFMR                         | Homes & Farms -<br>\$75; Other<br>properties - \$165                                | \$18,900                  |
| PARKS      | Increase snowmobile fee  | 8/1/04            | GFMR/SFMR                    | \$45  | \$5,500                   |

| Agency           | Description   | Effective<br>Date             | Fund Type<br>and<br>Category | Enacted<br>Fee  | Full<br>Annual<br>Revenue |
|------------------|---|-------------------------------|------------------------------|---|---------------------------|
| PARKS            | Increase non club members<br>snowmobile fee   | 4/30/06                       | GFMR/SFMR                    | \$100   | (000's)<br>\$8,085        |
| RWB              | Racing fee increase   | 4/1/05                        | SFMR                         | 0.50%   | \$2,600                   |
| BANKING          | Increase fines/penalties  | 4/1/06                        | GFMR/SFMR                    | Various   | \$8,000                   |
| DMV              | Internet point insurance reduction program  | 4/16/06                       | SFMR                         | \$8 Student fee<br>\$7,500 insurance<br>company provider<br>fee | \$2,400                   |
| DMV              | Dedication of additional driver<br>responsibility assessment<br>revenue to DHBTF              | 4/1/06                        | CPMR                         | N/A   | \$28,569                  |
| ENCON            | ATV registration fee  | 60 days<br>after<br>enactment | GFMR/SFMR                    | \$10 to GF  | (\$2,500)                 |
| HLTH OTH         | HCRA - compliance/delinquency<br>billings   | 4/1/06                        | SFMR                         | N/A   | \$50,000                  |
| MEDICAID         | Continue nursing home reimbursable assessment   | 4/1/07                        | GFMR/SFMR                    | 6.0%  | \$0                       |
| OSC              | Accelerate dormancy periods for<br>abandoned property   | 4/1/06                        | GFMR                         | Various   | \$0                       |
| TSCR             | Tribal State Compact  | 4/1/06                        | SFMR                         | N/A   | \$5,800                   |
| HLTH OTH         | HCRA - Increase Covered Lives<br>Assessments  | 4/1/07                        | SFMR                         | N/A   | \$75,000                  |
| HLTH OTH         | HCRA - Additional Insurance<br>Conversion   | 4/1/07                        | SFMR                         | N/A   | \$284,000                 |
| <b>Н</b> LTH ОТН | Appropriates Existing Training<br>Contract Fee Revenue in DOH<br>(rather than OCFS)           | 4/1/07                        | SFMR                         | 5%  | \$1,000                   |
| DOH/CMS          | Federal State Health Reform<br>Partnership Program - Annual<br>Funding                        | 10/1/06 -<br>9/30/11          | SFMR                         | N/A   | \$300,000                 |
| MEDICAID         | Continues 6% Nursing Home<br>Assessment beyond statutory<br>expiration date of March 31, 2009 | 3/31/09                       | SFMR                         | 6%  | \$453,000                 |
| OMR              | Reduced Provider Tax<br>Assessment (PTA) from 6.0% to<br>5.5%                                 | 4/1/07                        | GFMR                         | 5.5%  | (\$20)                    |
|                  |   |                               | Statutor                     | y Actions - Subtotal  | \$2,035,899               |
|                  | ADMIN   | ISTRATIVE AI                  | ND STATUTOR                  | Y ACTIONS - TOTAL   | \$2,024,651               |
| III. OTHER       | REVENUE ACTIONS   |                               |                              |   |                           |
| DMV              | Driver responsibility program   | 8/20/05                       | GFTX                         | \$100 & \$250   | \$44,300                  |
| DMV              | Dealer issued temporary registration fee increase   | 10/1/05                       | SFTX/CFTX                    | \$5   | \$2,400                   |
| DMV              | Dealer/transporter registration fee increase  | 10/1/05                       | SFTX/CFTX                    | \$450 & \$37.50   | \$1,200                   |
| DMV              | Insurance buyback program expansion   | 10/1/05                       | SFTX/CFTX                    | \$8, \$10 & \$12  | \$7,850                   |
| DMV              | Salvaged vehicle inspection fee increase  | 10/1/05                       | SFTX/CFTX                    | \$150   | \$1,600                   |
| DMV              | Title fee increase  | 10/1/05                       | SFTX/CFTX                    | \$20 & \$50   | \$125,000                 |
| ,                |   |                               |                              |   |                           |

Local

Revenue

None

\$0

4/12/05

Legislature Mortgage recording tax

| Agency      | Description  | Effective<br>Date | Fund Type<br>and<br>Category | Enacted<br>Fee | Full<br>Annual<br>Revenue |
|-------------|--|-------------------|------------------------------|----------------|---------------------------|
| Legislature | Increase MTA sales and compensating use tax  | 6/1/05            | SFTX                         | None           | (000's)<br>\$245,300      |
| Legislature | Native American regulations  | 9/1/05            | GFTX/ SFTX                   | None           | \$60,000                  |
| Legislature | Authorizes the Interstate direct shipment of wine  | 7/12/05           | GFTX/DFTX                    | None           | \$3,800                   |
| OSC         | Abandoned property -<br>Administrative   | 4/1/04            | GFMR                         | N/A            | \$21,000                  |
| T&F         | Add temporary fixed dollar minimum   | 1/1/04            | GFTX                         | None           | \$0                       |
| T&F         | Reverse Meyers decision  | 1/1/04            | GFTX/DFTX                    | None           | \$0<br>acceleration       |
| T&F         | Tax nonresidents' gain from sale of co-op stock  | 1/1/04            | GFTX/DFTX                    | Tax Base       | \$20,000                  |
| T&F         | Seven day sales of alcoholic beverages   | 8/20/04           | GFTX/DFTX                    | None           | \$2,000                   |
| T&F         | Adopt tax shelter provisions   | 1/1/05            | GFTX                         | None           | \$0                       |
| T&F         | Change computation of long term care insurance credit for nonresidents                               | 1/1/05            | GFTX/DFTX                    | None           | \$6,000                   |
| T&F         | Extend higher LLC fees   | 1/1/05            | GFTX/DFTX                    | None           | \$0                       |
| T&F         | Increase capital base cap under<br>Article 9A from \$350,000 to<br>\$1 million for non-manufacturers | 1/1/05            | GFTX                         | None           | \$26,000                  |
| T&F         | Internet affiliate   | 1/1/05            | GFTX/DFTX                    | None           | \$25,000                  |
| T&F         | Allow tax department to enter into reciprocal offset agreements with other states                    | 4/12/05           | GFTX/DFTX                    | None           | \$2,000                   |
| T&F         | Maintain Manhattan parking reporting requirements  | 4/12/05           | GFTX/DFTX                    | None           | \$700                     |
| T&F         | Delay permanent clothing<br>exemption and create two<br>exemption weeks at \$110<br>threshold        | 8/20/04           | GFTX/DFTX                    | None           | \$0                       |
| T&F         | Sales tax intercept for Medicaid cap   | 4/12/05           | GFTX/DFTX                    | None           | \$0                       |
| T&F         | Sales tax on amusement park admissions   | 4/12/05           | GFTX/DFTX                    | None           | \$0                       |
| T&F         | Delay permanent clothing<br>exemption with two \$110 weeks<br>and offer local option                 | 6/1/05            | GFTX/DFTX                    | None           | \$0                       |
| T&F         | Extend Federal Gramm-Leach<br>Bliley Act provisions for two years                                    | 1/1/06            | GFTX                         | N/A            | \$0                       |
| T&F         | Amend the make permanent<br>Article 9 sections 183/184<br>distributions to DHBTF and<br>MTOAF        | 4/1/06            | GFTX                         | N/A            | \$0                       |
| T&F         | Extend bank tax reform provisions for two years  | 1/1/06            | GFTX                         | N/A            | \$0                       |
| T&F         | Clarify treatment of taxability of certain income for non-State residents                            | 1/1/06            | GFTX/DFTX                    | N/A            | \$1,000                   |
| T&F         | Limit amount that can offset EITC for debts owed to OTDA   | 1/1/07            | GFTX/DFTX                    | N/A            | \$0                       |

| Agency      | Description   | Effective<br>Date   | Fund Type<br>and<br>Category | Enacted<br>Fee     | Full<br>Annual<br>Revenue |
|-------------|---|---------------------|------------------------------|--------------------|---------------------------|
| T&F         | Eliminate the Use of Out-of-State<br>Entities to Shelter Partnership<br>Income from Tax         | 1/1/07              | GFTX/DFTX                    | N/A                | (000's)<br>\$15,000       |
| T&F         | Eliminate the Use of S<br>Corporation Elections to Shelter<br>Income                            | 1/1/07              | GFTX/DFTX                    | N/A                | \$100,000                 |
| T&F         | Repeal School Property Tax<br>Credit Under the Personal income<br>Tax                           | 1/1/07              | GFTX/DFTX                    | N/A                | \$675,000                 |
| T&F         | Require the Filing of Combined<br>Returns for Certain Corporate<br>Franchise Taxpayers          | 1/1/07              | GFTX/SFTX                    | N/A                | \$381,000                 |
| T&F         | Extend the Reporting of Tax Shelters  | 7/1/07              | GFTX/SFTX                    | N/A                | \$0                       |
| T&F         | Eliminate the Use of Real Estate<br>Investment Trusts to Shelter<br>Income                      | 1/1/07              | GFTX/SFTX                    | N/A                | \$111,000                 |
| T&F         | Eliminate the Use of<br>Grandfathered Corporate<br>Franchise Tax Companies to<br>Shelter Income | 1/1/07              | GFTX/SFTX                    | N/A                | \$18,000                  |
|             |   |                     | Other Revenue                | Actions - Subtotal | \$1,895,150               |
|             |   |                     |                              |                    |                           |
|             |   | 4 14 105            | OFTY                         | Neze               | (* 44,000)                |
|             | Empire zones  | 1/1/05              | GFTX                         | None               | (\$44,000)                |
| Legislature | Farmers school tax credit for<br>family property  | 1/1/05              | GFTX/DFTX                    | Credit             | (\$500)                   |
| Legislature | Motion picture production ITC   | 1/1/05              | GFTX/DFTX                    | Credit             | \$0                       |
| Legislature | Qualified emerging technology<br>credit   | 1/1/05              | GFTX                         | None               | (\$10,000)                |
| Legislature | Security guard training credit  | 1/1/05              | GFTX/DFTX                    | Credit             | (\$5,000)                 |
| Legislature | CAPCOs  | 4/1/05              | GFTX                         | None               | (\$6,000)                 |
| Legislature | Single sales factor (Everyone)  | 4/1/05              | GFTX                         | None               | (\$80,000)                |
| Legislature | Transferability of CAPCO credits  | 4/1/05              | GFTX                         | None               | \$0                       |
| Legislature | Solar energy system credit  | 1/1/06              | GFTX/DFTX                    | Credit             | (\$500)                   |
| Legislature | Farmers school tax credit for<br>commercial horse boarding                                      | 1/1/06              | GFTX/DFTX                    | Credit             | (\$500)                   |
| T&F         | Extend alternative fuels vehicle credit   | 1/1/04              | GFTX/DFTX                    | \$2,000 Credit     | \$0                       |
| T&F         | Exempt federal military pay   | 1/1/04              | GFTX/DFTX                    | 0%                 | (\$1,000)                 |
| T&F         | Low income housing  | 1/1/04              | GFTX/DFTX                    | None               | (\$2,000)                 |
| T&F         | Film production credit  | 1/1/04              | GFTX/DFTX                    | None               | (\$25,000)                |
| T&F         | Brownfield expansion  | 4/1/05              | GFTX                         | None               | (\$30,000)                |
| T&F         | Petroleum business tax on flights   | 11/1/04 &<br>6/1/05 | CFTX/SFTX                    | None               | (\$2,700)                 |
| T&F         | Aircraft repair parts and labor   | 12/1/04             | GFTX/DFTX                    | None               | (\$2,000)                 |
| T&F         | Water taxis   | 12/1/04             | GFTX/DFTX                    | None               | (\$400)                   |
| T&F         | Long term care credit   | 1/1/04              | GFTX/DFTX                    | None               | (\$18,000)                |
| T&F         | Low income housing  | 1/1/05              | GFTX/DFTX                    | None               | (\$2,000)                 |

| Agency | Description   | Effective<br>Date  | Fund Type<br>and<br>Category | Enacted<br>Fee | Full<br>Annual<br>Revenue |
|--------|---|--|------------------------------|----------------|---------------------------|
| T&F    | Personal income tax credit for<br>payers of the nursing home<br>assessment                            | 1/1/05   | GFTX/DFTX                    | Credit         | (000's)<br>(\$40,000)     |
| T&F    | Exempt lower Manhattan office equipment from sales tax  | 9/1/05   | GFTX/DFTX                    | None           | (\$18,000)                |
| T&F    | Exempt residential solar equipment from sales tax   | 12/1/05  | GFTX                         | None           | (\$200)                   |
| T&F    | Exempt coin operated automatic car washes from sales tax  | 12/1/05  | GFTX                         | None           | (\$1,300)                 |
| T&F    | Exempt marine container machinery and equipment from sales tax  | 12/1/05  | GFTX                         | None           | \$0                       |
| T&F    | Exempt waste transfer station services from sales tax   | 12/1/05  | GFTX/DFTX                    | None           | (\$3,800)                 |
| T&F    | CAPCOs  | 2006   | GFTX                         | None           | (\$6,000)                 |
| T&F    | Green buildings tax credit  | 1/1/06   | GFTX                         | None           | (\$2,000)                 |
| T&F    | Exempt State chartered credit unions from sales tax   | 3/1/06   | GFTX/DFTX                    | None           | (\$1,700)                 |
| T&F    | Exempt electricity produced by<br>co-op cogeneration facility from<br>sales tax                       | 4/1/06   | GFTX/DFTX                    | None           | \$0                       |
| T&F    | Small business rate reduction   | 4/1/05   | GFTX                         | \$0            | (\$5,000)                 |
| T&F    | Personal income tax credit for<br>special additional mortgage<br>recording tax                        | 1/1/04   | GFTX/DFTX                    | Credit         | (\$500)                   |
| T&F    | Acceleration of six Empire Zones  | 1/1/06 &<br>1/1/07                                       | GFTX                         | N/A            | \$0                       |
| T&F    | Low-income housing credit   | 1/1/06   | GFTX                         | N/A            | (\$4,000)                 |
| T&F    | Empire State film production credit   | 1/1/09   | GFTX                         | N/A            | (\$35,000)                |
| T&F    | Marginal tax rate for annuity premiums  | 1/1/06   | GFTX                         | N/A            | (\$3,000)                 |
| T&F    | Eliminate S-corp differential rate  | 1/1/06   | GFTX                         | N/A            | (\$40,000)                |
| T&F    | Extension of lower REITS  | Immediately  | CFTX/DFTX                    | N/A            | \$0                       |
| T&F    | Personal income and corporate<br>franchise tax for the restoration of<br>historic homes and buildings | 1/1/06   | GFTX/DFTX                    | N/A            | (\$20,000)                |
| T&F    | Strengthening families - expand<br>EITC to non-custodial parents                                      | 1/1/06   | GFTX/DFTX                    | N/A            | (\$20,000)                |
| T&F    | Eliminate personal income tax marriage penalty  | 1/1/06   | GFTX/DFTX                    | N/A            | (\$50,000)                |
| T&F    | Land conservation credits   | 1/1/06   | GFTX/DFTX                    | N/A            | (\$2,000)                 |
| T&F    | Encourage alternative fuel<br>production - Biofuel/Alternative<br>refueling property                  | 1/1/06   | GFTX                         | N/A            | (\$10,000)                |
| T&F    | National Guard personal income tax exemption  | 1/1/04   | GFTX/DFTX                    | N/A            | (\$1,000)                 |
| T&F    | Personal income tax credit for<br>improving home energy<br>system/bio-heat                            | Expenses<br>incurred<br>between<br>7/1/06 and<br>6/30/07 | GFTX/DFTX                    | N/A            | (\$13,000)                |

| Agency | Description  | Effective<br>Date  | Fund Type<br>and<br>Category | Enacted<br>Fee | Full<br>Annual<br>Revenue |
|--------|--|--|------------------------------|----------------|---------------------------|
| T&F    | STAR Rebate/Credit   | School<br>years<br>beginning in<br>2006<br>(rebate), tax<br>years<br>beginning<br>after 2006<br>(credit) | SFTX                         | N/A            | (000's)<br>(\$675,000)    |
| T&F    | Enhanced STAR exemption  | 1/1/07   | SFTX                         | N/A            | \$0                       |
| T&F    | Sales tax exemption for admission charges to amusement parks   | 4/1/06   | GFTX/DFTX                    | N/A            | (\$1,000)                 |
| T&F    | Sales tax vendor credit  | 9/1/06   | GFTX/DFTX                    | N/A            | (\$54,000)                |
| T&F    | Hold the MTA harmless for<br>Clothing  | 4/1/06   | GFTX                         | N/A            | (\$14,000)                |
| T&F    | Cabaret exemption  | 12/1/06  | GFTX/DFTX                    | N/A            | (\$2,200)                 |
| T&F    | Credit card bad debt provisions  | 1/1/07   | GFTX/DFTX                    | N/A            | (\$8,100)                 |
| T&F    | Exempt alternative fuels from<br>petroleum business tax, motor<br>fuel tax, highway use tax and<br>sales tax | 9/1/06 -<br>9/1/11   | GFTX/DFTX                    | N/A            | (\$3,100)                 |
| T&F    | Farmer's credit  | 1/1/06   | GFTX/DFTX                    | N/A            | (\$10,000)                |
| T&F    | Enforcement of Native American regulations   | 3/1/07   | GFTX/SFTX                    | N/A            | \$0                       |
| T&F    | Child credit   | 1/1/06   | GFTX/DFTX                    | N/A            | (\$600,000)               |
| T&F    | Credit for voluntary firefighters  | 1/1/06   | GFTX/DFTX                    | N/A            | (\$20,000)                |
| T&F    | Sales tax on clothing returned to<br>permanent   | 4/1/06   | GFTX/DFTX                    | N/A            | \$0                       |
| T&F    | Empire Zones - clean energy R&D<br>enterprise  | 1/1/06   | GFTX                         | N/A            | \$0                       |
| T&F    | Brownfields - extend Empire Zone criteria  | 4/1/06   | GFTX                         | N/A            | \$0                       |
| T&F    | Commercial production credit   | 1/1/07   | GFTX                         | N/A            | (\$7,000)                 |
| T&F    | Pari-mutuel rate and reductions  | 4/1/06   | GFTX                         | N/A            | (\$1,500)                 |
| T&F    | Contract compliance  | 4/1/06   | GFTX/DFTX                    | N/A            | \$0                       |
| T&F    | Deduction for organ donors   | 1/1/07   | GFTX                         | N/A            | \$0                       |
| T&F    | Increased NYC STAR Credit  | 1/1/06   | SFTX                         | N/A            | (\$212,500)               |
| T&F    | Additional STAR participation  | School<br>years<br>beginning in<br>2007 and<br>after   | SFTX                         | N/A            | (\$80,000)                |
| T&F    | Gas tax  | 6/1/06   | GFTX/DFTX                    | N/A            | (\$127,000)               |
| T&F    | Zone benefits for investment   | Immediately<br>through<br>12/31/07   | GFTX                         | N/A            | (\$20,000)                |
| T&F    | Brownfield benefits for condos and co-ops  | Immediately  | GFTX                         | N/A            | \$0                       |
| T&F    | Alternative fuels vehicles credit amendments   | 1/1/06   | GFTX                         | N/A            | (\$2,000)                 |
| T&F    | First year business employment test  | Immediately  | GFTX                         | N/A            | \$0                       |

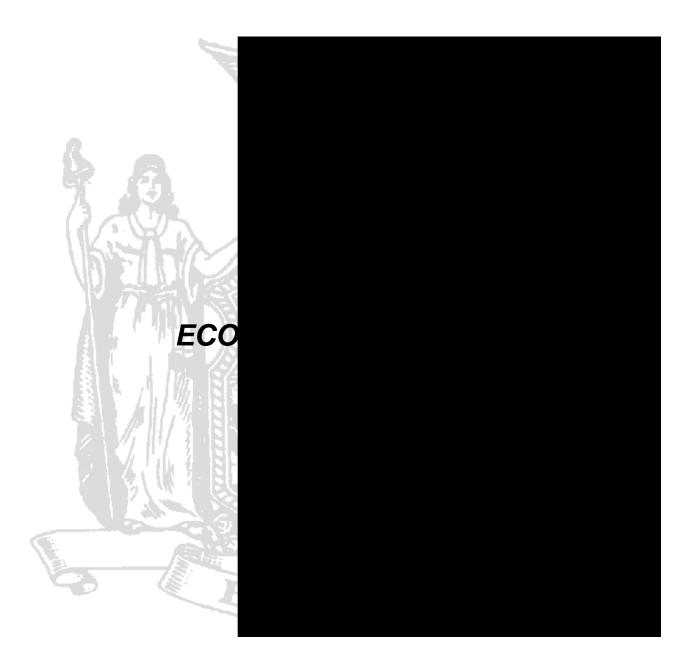
| Agency | Description   | Effective<br>Date | Fund Type<br>and<br>Category | Enacted<br>Fee      | Full<br>Annual<br>Revenue |  |
|--------|---|-------------------|------------------------------|---------------------|---------------------------|--|
| T&F    | Zone benefits for certain<br>Brownfield businesses  | Immediately       | GFTX                         | N/A                 | (000's)<br>\$0            |  |
| T&F    | Credit handicapped taxicab companies  | 1/1/06            | GFTX                         | N/A                 | (\$3,000)                 |  |
| T&F    | <b>F&amp;F</b> Middle Class STAR program  |                   | GFTX                         | N/A                 | (\$1,841,500)             |  |
| T&F    | Increase and Make Permanent<br>Low Income Housing Credit  | 1/1/07            | GFTX                         | N/A                 | (\$4,000)                 |  |
| T&F    | ENI Rate Cut from 7.5% to 7.1%  | 1/1/07            | GFTX                         | 7.10%               | (\$75,000)                |  |
| T&F    | AMT Rate Cut from 2.5% to 1.5%  | 1/1/07            | GFTX                         | 1.50%               | (\$20,000)                |  |
| T&F    | Accelerate effective date for single sales factor for apportionment of corporate franchise tax income | 1/1/07            | GFTX                         | N/A                 | \$0                       |  |
| T&F    | Special ENI rate of 6.5% for<br>manufacturing   | 1/31/07           | GFTX                         | N/A                 | (\$55,000)                |  |
|        |   |                   | Revenue Rec                  | luctions - Subtotal | (\$4,357,300)             |  |

OTHER REVENUE ACTIONS AND REVENUE REDUCTIONS - TOTAL (\$2,462,150)

ALL FEE AND REVENUE ACTIONS - GRAND TOTAL (\$437,499)

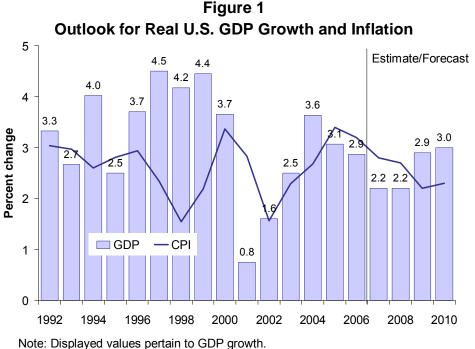
Key:

CF = Capital Projects Fund DF = Debt Service Funds GF = General Fund MR = Miscellaneous Receipts SF = Special Revenue Funds TX = Tax



## **OVERVIEW**

The U.S. economy has continued to lose momentum since the summer. Large declines in residential construction and reduced demand for autos and housing-related durable goods, combined with past energy price increases and credit market tightening, continue to generate a significant drag on economic growth. The uncertainty associated with the still unfolding subprime mortgage debacle has substantially increased financial market volatility, reduced financial sector profits, and diminished the accessibility of credit to the nation's households and businesses. In addition, labor market growth has decelerated since the early part of 2007. In response to these developments, the Federal Reserve has lowered its short-term interest rate target 100 basis points to 4.25 percent since August 2007 and has intervened in credit markets to enhance liquidity several times.

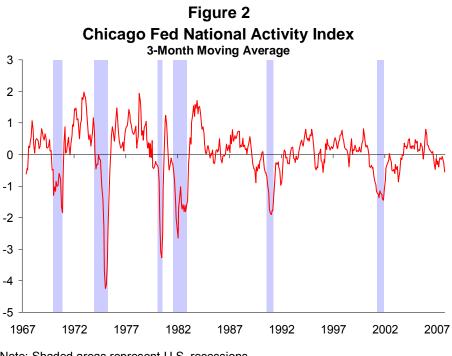


Source: Moody's Economy.com; DOB staff estimates.

On the positive side, robust global growth and a weak dollar have produced strong demand for U.S. exports. In addition, the Federal government, in concert with the banking community, is developing a plan under which subprime borrowers whose rates are due to reset at much higher levels over the next several years can arrange more favorable terms with their lenders. Some states and private lenders are offering their own initiatives to forestall a rising foreclosure rate. In combination with Federal Reserve actions, these interventions are expected to allow the economy to gradually rebound to its long-term trend growth rate over the course of 2008, after bottoming out below 2 percent in the fourth quarter of 2007 and first quarter of 2008. The Budget Division projects real U.S. GDP growth of 2.2 percent for 2008, following growth of about the same magnitude for 2007 (see Figure 1). Though the Budget Division is not forecasting a recession at this time, the risk of a recession is judged to have increased significantly since the fall.

Slow output growth is expected to be a restraining force on inflation going forward, but continued volatility in energy prices is also expected. Rising energy prices could impinge on the Federal Reserve's flexibility in cutting interest rates. Inflation of 2.7 percent is projected for 2008, following 2.9 percent for 2007.

With credit markets now a key determinant of the economy's future path, the New York State economy is once again at the epicenter of national economic trends. With few exceptions, the subprime mortgage debacle took a large toll on third and fourth quarter financial firm profits. Indeed, third quarter pre-tax profits showed of a loss of \$3.8 billion, the largest single-quarter loss since the securities industry started reporting results in the first quarter of 1980. Consequently, finance and insurance sector bonuses are expected to fall for the 2007-08 bonus season. The extent to which credit tightening continues to dampen such important revenue generating activities as high-yield lending and mergers and acquisitions will determine the ultimate impact on Wall Street profits and bonuses going forward. The Budget Division now projects growth in State wages to slow from 7.6 percent in 2007 to 3.3 percent in 2008. Growth in State private sector employment is projected to fall from 1.2 percent for 2007 to 0.7 percent for 2008.



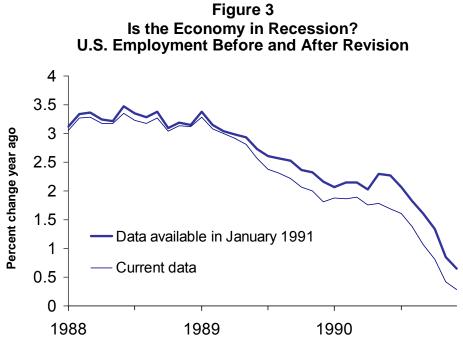
Note: Shaded areas represent U.S. recessions. Source: Moody's Economy.com.

### THE NATIONAL ECONOMY

To many observers, the national economy appears to be at a precipice. A recent poll of professional forecasters put the chance of a recession at an average of 42 percent, reportedly the highest in more than three years.<sup>1</sup> A number of high profile economists put the probability even higher, and a commonly cited coincident indicator of economic activity is in negative territory (see Figure 2). With the housing market still finding a bottom, credit markets tight, and the labor market losing momentum, the economy is weak

<sup>&</sup>lt;sup>1</sup> See Phil Izzo, "Odds of Recession Seen Rising," *The Wall Street Journal*, January 11, 2008, page A2.

and thus highly vulnerable to shocks. For example, had the nation not been attacked on September 11, it is possible that the 2001 slowdown might not have turned into a recession. An extraordinary shock to an already weakened economy may have been what tipped the balance. This time around, what could tip the balance might be a severe oil price shock or a pullback by consumers in anticipation of a deterioration in their situation.



Note: In April 1991, NBER announced that a recession had begun in July 1990. Source: FRB Philadelphia; Moody's Economy.com.

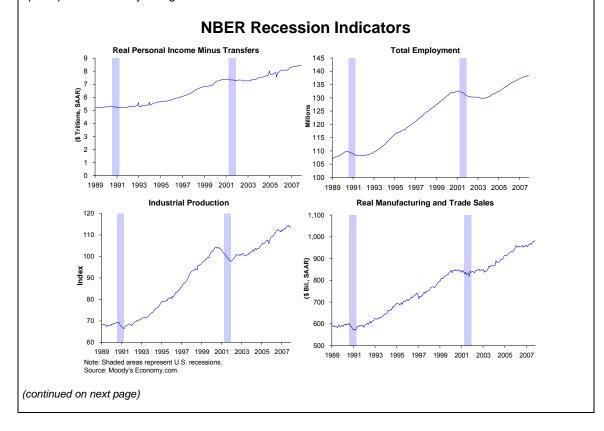
Two important caveats pertain to any economic forecast. First, economic shocks are by definition unforeseeable. Thus, though it is virtually certain that the economy will experience shocks over the course of the forecast period, an economic forecast is predicated on the assumption that no shocks will occur. Second, an economic forecast is based on the data that is available at the time the forecast is made. Yet history suggests that by the end of this year, the economy of the latter part of 2007 will look different from how it appears based on the data that was available in January 2008. Figure 3 shows, based on the most recent U.S. Bureau of Labor Statistics data, that year-ago employment growth toward the end of 1990 was actually about one-half percentage point lower than it appeared in January 1991. Indeed, the NBER Business Cycle Dating Committee did not declare July 1990 to be a cyclical peak until April 25, 1991, fully nine months after the fact. Business cycle turning points are notoriously difficult to forecast and only made more so by these particularly uncertain times (see Box 1).

#### BOX 1 ARE WE ON THE BRINK OF RECESSION?

Given current housing market conditions, the credit crunch, a softening labor market, and high energy prices, there is little doubt that the likelihood that the U.S. economy could fall into recession has increased. But forecasting business cycle turning points is a very difficult task and history proves that economists more often than not have made wrong calls, typically by missing a turning point entirely, though sometimes by raising a false alarm. There are many different reasons for this poor performance, but foremost is the reality that high frequency economic data are subject to revision. This is part of why the National Bureau of Economic Research (NBER) Business Cycle Dating Committee often waits close to a year before declaring an official business cycle turning point.

Business cycles are defined by a group of private economists at the National Bureau of Economic Research (NBER) Business Cycle Dating Committee. Although the popular press typically defines a recession as two consecutive declines in real GDP, the Committee uses monthly data to determine business cycle peaks and troughs, usually focusing on the four key indicators shown in the figure below: real personal income minus transfers, nonfarm payroll employment, industrial production, and real manufacturing and trade sales. More recently they have added a fifth indicator, the monthly real GDP series constructed by Macroeconomic Advisors.

The four monthly economic series that appear below are generally considered coincident indicators. Close examination produces no clear indication that the economy is currently in recession. Employment has been increasing steadily since 2003, even though the rate of growth has slowed in recent months. A business cycle peak has never preceded a decline in employment during the postwar period, compelling evidence that we are not in recession at the current time. Real income less transfers fell during the last two months for which data are available, but these declines were small and are believed to be more attributable to spikes in inflation than to sustained declines in real income. Industrial production growth has weakened, but has not exhibited consistent declines and, as of November 2007, was still up 2.1 percent from a year ago. Real manufacturing and trade sales have exhibited only sporadic declines and, as of October 2007, was still up 2.6 percent from a year ago.

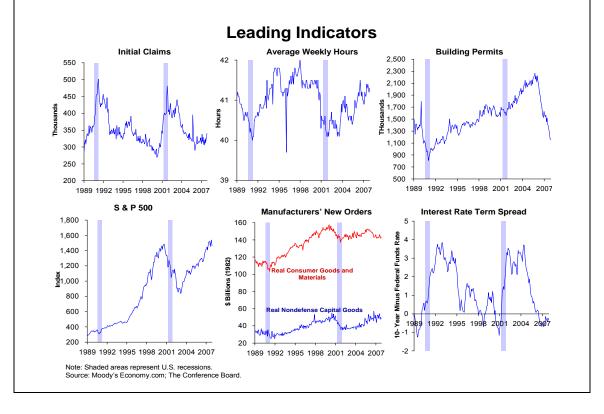


#### (continued from previous page)

One thing economists can be sure about is that the most recent data on the NBER recession indicators are preliminary and subject to revision. The U.S. Bureau of Labor Statistics (BLS) has already announced that it will revise its headline payroll survey employment data as far back as April 2006, with the March 2007 level to be revised down by almost 300,000. However, it is not yet known what the monthly pattern will look like. Revisions to the U.S. Bureau of Economic Analysis (BEA) estimates of monthly personal income and its components can also be quite large.

To assess whether the economy may be headed toward recession, economists tend to look at leading economic indicators. Seven of the 10 indicators used in the construction of the Conference Board's leading economic index appear in the figure below. Careful examination of the employment related series indicates that labor market growth is weakened but still holding up. The number of initial unemployment insurance benefit claims is approaching 350,000, and while it has been slowly increasing, it is still well below recession levels. Average weekly hours worked remain well above recession levels, although this indicator can quickly deteriorate. The two financial market indicators offer mixed signals. Equity markets do not indicate a recession is coming, while the currently inverted spread between the federal funds rate and the 10-year Treasury yield has traditionally signaled a downturn. However, much has been written recently questioning the usefulness of interest rate spreads as a leading indicator given how much supply and demand conditions in the long-term bond market have changed in recent years in response to globalization, demographics, and other factors.

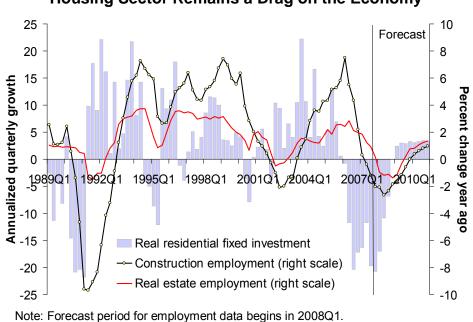
The real values of manufacturers' new orders for both consumer goods and materials and nondefense capital goods indicate the economy may be softening going forward. However, both are at high levels from a historical standpoint. Finally, and not surprisingly, building permits indicate severe recession-like conditions, but no other indicator is providing a definitive signal that spillover from the housing market into other sectors will be sufficient to cause a recession. In summary, while the possibility of a recession can not be ruled out, the data currently available on a broad array of economic indicators suggest that the U.S. economy can avoid a recession, but with below-trend growth continuing over the near term.

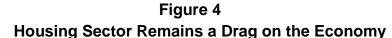


Nevertheless, there are good reasons to believe that the economy will experience a period of low growth, but elude recession. The global economy overall is strong and should be able to sustain solid growth even in the face of a U.S. slowdown. Moreover, a falling dollar increases U.S. competitiveness in the global marketplace. Though the labor market has slowed, initial unemployment insurance claims are still low by historical standards and employee earnings growth remains healthy. Though credit markets are tight, interest rates are also low by historical standards. Finally, government spending has been strong and, perhaps more importantly, both the Federal government and the Federal Reserve are playing active roles in trying to keep the economy out of recession. As a result of all of these factors, following two quarters of very low growth in the fourth quarter of 2007 and the first quarter of 2008, the national economy is expected to improve with each subsequent quarter, until reaching growth of 3.0 percent by 2008Q4.

## The Credit Crisis

The recent housing bubble has had a profound impact on both the real and financial segments of the economy. The real side effects are evident in Figure 4. The housing market bubble had been a boon to the construction industry and produced many real estate, rental and leasing sector jobs. Rising home prices induced a "wealth effect" among home-owners as the value of their homes grew, stimulating purchases of furniture, appliances, and other home furnishings. As illustrated in Figure 4, we are currently observing an unwinding of these effects.



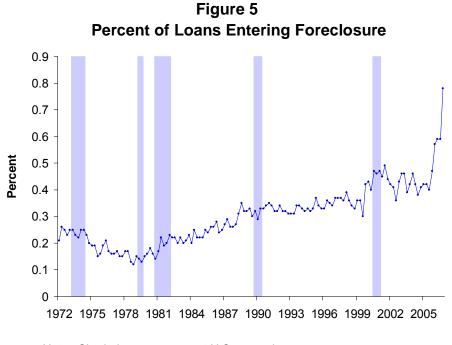


Note: Forecast period for employment data begins in 2008Q1. Source: Moody's Economy.com; DOB staff estimates.

While financial innovations such as securitization and the creation of "structured products" produced the benefits associated with the diversification and dispersal of risk, they also reduced incentives to undertake "due diligence" in assessing borrowers' abilities to repay. In the context of a price bubble, this combination became a recipe for disaster. The proliferation of the use of off-balance sheet conduits, such as collateralized debt

obligations (CDOs) and structured investment vehicles (SIVs) exacerbated the problem. Although it is difficult to assess the exact magnitude of the losses, the large volume of debt that has been recently downgraded by rating agencies is suggestive. By early December 2007, \$290 billion in bonds had been downgraded, and fully 58 percent of subprime collateral-backed CDOs issued from 2005 to 2007 either downgraded or under review for downgrades.<sup>2</sup>

Figure 5 indicates the unprecedented rise in the rate at which mortgage loans entered the foreclosure process during the third quarter of 2007. Although mortgage defaults are occurring across all types of loans, the rate has been highest among adjustable rate subprime, Alt-A, and interest-only jumbo loans.<sup>3</sup> Moody's Economy.com estimates that of the approximately \$10 trillion in mortgage debt outstanding during the first quarter of 2007, about \$2.5 trillion was comprised of subprime, Alt-A, and interest-only jumbo mortgages. Of that amount, homeowners are expected to default on about \$600 billion, resulting in estimated losses of about \$200 billion to lenders. The loss volume could be pushed even higher by falling home prices or a slower economy. Losses of this magnitude could have far-reaching consequences for the stability of the credit supply process, risk spreads, and the value of the dollar.



Note: Shaded areas represent U.S. recessions. Source: Moody's Economy.com.

Table 1 shows how total CDO holdings of about \$3 trillion, estimated as of June 2007, were distributed across four types of institutions.<sup>4</sup> Banks and prime brokers are on the frontlines of exposure since they warehouse the assets that are restructured into CDOs and

<sup>&</sup>lt;sup>2</sup> See Serena Ng, "Nearly 20,000 Downgrades — and Counting," *The Wall Street Journal*, Dec. 5, 2007, http://blogs.wsj.com/marketbeat/2007/12/05/nearly-20000-downgrades-and-counting/trackback/, viewed Jan. 3, 2008.

<sup>&</sup>lt;sup>3</sup> Alt A is industry shorthand for alternative documentation and refers to borrowers with better, or A-rated, credit scores who borrow with little or no verification of income; jumbo loans are loans exceeding the limit on the size of loans guaranteed by Fannie Mae and Freddie Mac (\$417,000 in the continental U.S.).

<sup>&</sup>lt;sup>4</sup> See Adrian Blundell-Wignall, "Structured Products: Implications for Financial Markets," OECD, *Financial Market Trends*, N°93, Vol. 2007/2, pp. 27-57.

SIVs and may have to take impaired assets back onto their balance sheets if funding becomes unavailable for their SIVs. Indeed, a number of large banks and prime brokers have already begun the process. Banks may have an additional layer of exposure if they lent to other institutions, such as hedge funds, to invest in CDOs and SIVs. Bond insurers are also heavily exposed. All of the affected institutions are being forced to write down the value of their holdings of mortgage-backed securities. In the case of publicly held institutions, much of this process will occur in open view. But in the case of privately held entities, such as hedge funds, they will occur more quietly.

|              |          | Hedge   | Banks and<br>Prime | Asset    |         |
|--------------|----------|---------|--------------------|----------|---------|
| Risk Level   | Insurers | Funds   | Brokers            | Managers | Total   |
|              | %        | %       | %                  | %        | %       |
| AAA          | 6.9      | 12.1    | 14.5               | 5.8      | 39.3    |
| AA           | 1.2      | 4.0     | 3.5                | 4.0      | 12.7    |
| A            | 0.3      | 4.6     | 1.4                | 2.9      | 9.2     |
| BBB          | 0.6      | 4.3     | 0.3                | 4.0      | 9.2     |
| BB           | 0.0      | 2.3     | 0.3                | 0.3      | 2.9     |
| Equity       | 0.9      | 19.1    | 4.9                | 1.7      | 26.6    |
| Total (%)    | 9.8      | 46.5    | 24.9               | 18.8     | 100     |
| Total (Bil.) | \$295    | \$1,396 | \$746              | \$564    | \$3,001 |

| TABLE 1                                       |
|---|
| COMPOSITION OF THE CDO MARKET AS OF JUNE 2007 |

Source: OECD.



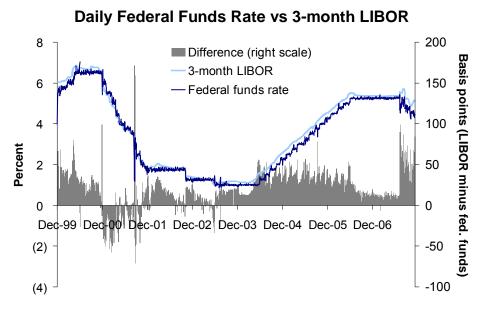


Daily Federal Funds Rate vs Fed Policy Target Rate

Disruptions to the credit supply process are one of the biggest threats to growth going forward. As indicated in Table 1, banks and prime brokers are estimated to have held 25 percent of outstanding CDOs in June 2007. The extent to which losses on these assets have diminished their capital reserves is suggested by the large infusions of capital recently sought by some of the nation's largest banks and prime brokers. Declines in capital

Source: Moody's Economy.com.

reserves directly impact banks' willingness to lend to households, businesses, and each other. The resulting liquidity market uncertainty is evident in the recent behavior of two key interbank lending rates, the federal funds rate and the London Interbank Offering Rate, or LIBOR. Figure 6 shows the unusual degree of fluctuation in the federal funds rate around the Federal Reserve's policy target. Figure 7 shows a persistent divergence between the federal funds rate and the 3-month LIBOR, which normally move in the same direction and maintain a relatively stable gap. In an effort to promote the orderly functioning of credit markets, the Federal Reserve, along with other central banks, has injected billions of dollars into the financial system, in addition to lowering both its target short-term rate and the discount window borrowing rate. Recent central bank announcements underscore the critical need for confidence that global financial markets will operate smoothly.<sup>5</sup>



## Figure 7

Source: Moody's Economy.com.

### The Housing Contraction Deepens

With an estimated 2 million homeowners seeing mortgage rate resets over the coming two years, the specter of rising foreclosures signals a deepening contraction of the residential construction market. Figure 8 illustrates both the dramatic inventory buildup of unsold new homes and the rise in the duration of time it takes to sell a home in the wake of the market collapse. This overhang has translated into an equally dramatic decline in new home construction, as well as falling home prices in many areas of the country. Figure 9 shows housing starts falling from a seasonally adjusted high of 2.3 million in January 2006 to about 1.2 million in September, October, and November 2007. The Budget Division estimates that the excesses of the construction boom have yet to fully unwind, with

<sup>&</sup>lt;sup>5</sup> On December 12, the Federal Reserve, the European Central Bank, and other G-10 central banks announced a coordinated effort to add liquidity to inter-bank markets and ease cross-border, cross-currency transactions. In addition, the central bank announced that it would provide substantial injections of funds of about \$20 billion on both December 17 and December 20, 2007, with further injections planned for January 14 and January 28, 2008.

quarterly declines in real residential investment spending expected to last through the third quarter of 2008. Real residential investment spending is now projected to decline 14.6 percent in 2008, following a decline of 16.6 percent in 2007.

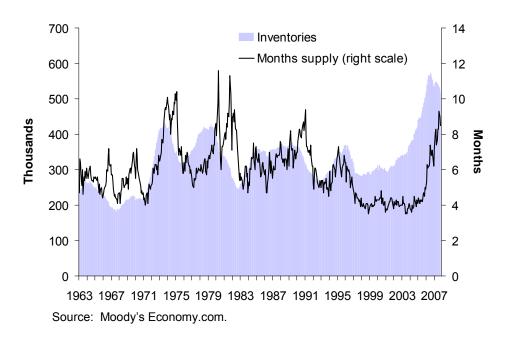
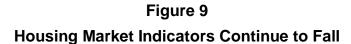
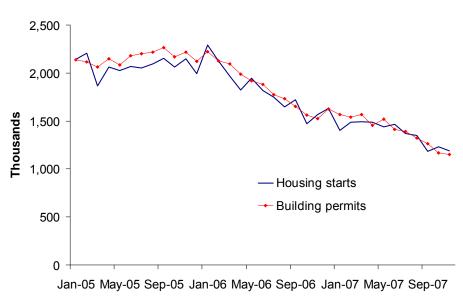


Figure 8 Inventory of New Homes for Sale





Source: Moody's Economy.com.

#### BOX 2 HOUSING MARKET RISK ANALYSIS

In the third quarter of 2007, the rate at which homes entered foreclosure grew to 0.78 percent from 0.59 percent in the second quarter. These rates are unprecedented in the 35 years for which data are available and most observers agree that this rate will continue to rise. A fraction of these homes will be put back on the market, further bloating the inventory of unsold homes and depressing demand for new construction. Based on the statistical relationship between the inventory of unsold homes and housing starts, we estimate two scenarios that utilize alternative assumptions pertaining to the impact of foreclosures on inventories.

The model underlying the analysis includes real residential fixed investment, housing starts, and the inventory of unsold new and existing one-family homes, where all variables are in first-differenced logarithms. The equation for real residential fixed investment uses the DOB/US forecast for the 30-year conventional mortgage rate and real disposable personal income as exogenous inputs, as well its own lagged value and the contemporaneous and lagged value of housing starts; housing starts are a function of its own lag and of lagged values of inventories and investment; inventories are exogenously determined by its own history. Although a Granger causality test detected feedback from housing starts back to inventories, where two lags minimized the AIC, the coefficient was not significant and therefore dropped from the larger system.

|      |   | Baseline              |                   |                  |                       | Scenario 1        |                  | Scenario 2            |                   |                  |
|------|---|-----------------------|-------------------|------------------|-----------------------|-------------------|------------------|-----------------------|-------------------|------------------|
|      |   | Inventory of          |                   | Residential      | Inventory of          |                   | Residential      | Inventory of          |                   | Residential      |
|      |   | Unsold New            | L La constana.    | Investment       | Unsold New            | L la contra a     | Investment       | Unsold New            | L La constana.    | Investment       |
|      |   | and Existing<br>Homes | Housing<br>Starts | Growth<br>(SAAR) | and Existing<br>Homes | Housing<br>Starts | Growth<br>(SAAR) | and Existing<br>Homes | Housing<br>Starts | Growth<br>(SAAR) |
| 2007 | 1 | 3854                  | 1460              | (16.3)           | 3854                  | 1460              | (16.3)           | 3854                  | 1460              | (16.3)           |
| 2007 | 2 | 4126                  | 1464              | (11.8)           | 4126                  | 1464              | (11.8)           | 4126                  | 1464              | (11.8)           |
| 2007 | 3 | 4166                  | 1300              | (20.5)           | 4166                  | 1300              | (20.5)           | 4166                  | 1300              | (20.5)           |
| 2007 | 4 | 4158                  | 1209              | (20.0)           | 4301                  | 1209              | (20.0)           | 4435                  | 1209              | (20.0)           |
| 2007 | 1 | 4167                  | 1209              | (11.2)           | 4478                  | 1162              | (12.5)           | 4789                  | 1205              | (13.7)           |
| 2008 | 2 | 4166                  | 1162              | (5.0)            | 4678                  | 1125              | (12.3)           | 5189                  | 1092              | (10.2)           |
| 2008 | 2 | 4168                  | 1152              | (2.4)            | 4900                  | 1090              | (6.5)            | 5634                  | 1032              | (10.2)           |
| 2008 | 4 | 4168                  | 1132              | . ,              | 4900                  | 1090              | . ,              | 5818                  | 985               | . ,              |
| 2008 | 4 | 4160                  | 1147              | (0.7)<br>0.7     | 4900<br>5061          | 1057              | (5.8)            |                       | 965<br>957        | (9.9)            |
|      | 2 |                       |                   |                  |                       |                   | (4.1)            | 5970                  |                   | (7.9)            |
| 2009 | _ | 4169                  | 1146              | 0.8              | 5095                  | 1023              | (3.3)            | 6042                  | 928               | (6.6)            |
| 2009 | 3 | 4169                  | 1145              | 0.5              | 5118                  | 1011              | (2.8)            | 6092                  | 909               | (5.5)            |
| 2009 | 4 | 4169                  | 1144              | 0.8              | 5131                  | 1001              | (1.9)            | 6118                  | 894               | (4.1)            |
| 2010 | 1 | 4169                  | 1145              | 0.9              | 5139                  | 996               | (1.2)            | 6135                  | 884               | (2.9)            |
| 2010 | 2 | 4170                  | 1144              | 0.9              | 5143                  | 990               | (0.7)            | 6144                  | 875               | (2.0)            |
| 2010 | 3 | 4170                  | 1143              | 0.7              | 5145                  | 985               | (0.5)            | 6150                  | 868               | (1.5)            |
| 2010 | 4 | 4170                  | 1141              | 0.5              | 5147                  | 981               | (0.4)            | 6153                  | 862               | (1.2)            |
| 2011 | 1 | 4170                  | 1140              | 0.4              | 5148                  | 978               | (0.3)            | 6155                  | 858               | (0.8)            |
| 2011 | 2 | 4170                  | 1138              | 0.6              | 5148                  | 975               | 0.1              | 6156                  | 855               | (0.3)            |
| 2011 | 3 | 4170                  | 1138              | 0.8              | 5149                  | 974               | 0.4              | 6157                  | 853               | 0.1              |
| 2011 | 4 | 4170                  | 1139              | 1.1              | 5149                  | 973               | 0.8              | 6157                  | 852               | 0.6              |
| 2012 | 1 | 4170                  | 1141              | 1.2              | 5149                  | 975               | 1.0              | 6157                  | 853               | 0.9              |
| 2012 | 2 | 4170                  | 1142              | 1.2              | 5149                  | 975               | 1.1              | 6157                  | 853               | 1.0              |
| 2012 | 3 | 4170                  | 1143              | 1.2              | 5149                  | 976               | 1.1              | 6158                  | 853               | 1.0              |
| 2012 | 4 | 4170                  | 1145              | 1.3              | 5149                  | 977               | 1.2              | 6158                  | 854               | 1.1              |
|      |   |                       |                   |                  |                       |                   |                  |                       |                   |                  |

#### THE RISK TO THE RESIDENTIAL INVESTMENT FORECAST FROM RISING HOME FORECLOSURES

Note: The number of housing starts for 2007Q4 and the inventory of unsold homes are estimates based on two months of actual data.

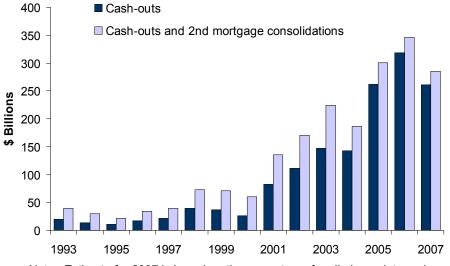
Source: Moody's Economy.com; DOB staff estimates.

The foreclosure rate is assumed to grow by 0.1 percentage point to 0.88 percent and 0.98 percent for 2007Q4 and 2008Q1, respectively. Under the baseline scenario, the inventory of unsold homes is determined by a pure time series model that includes two of its own past values. Under the first alternative scenario, it is assumed that half of all homes entering foreclosure are put back on the market, adding to unsold home inventories with a two quarter lag. In the second scenario, all such homes return to market, again with a two-quarter lag. Under this scenario, residential investment continues to fall through the second quarter of 2011. Under the first scenario, the higher level of home inventories delays the turning point in real residential construction for about two years, subtracting 0.06 percentage points from real GDP growth in 2008 and 0.14 percentage points in 2009. Under the second scenario, 0.12 percentage points is subtracted from growth in 2008 and 0.26 percentage points in 2009.

The large expected number of foreclosures for 2007Q4 and all of 2008 will be a significant source of risk for the Budget Division residential investment forecast. As a fraction of these homes go back on the market, the inventory of homes for sale will increase, putting downward pressure on both prices and the demand for new construction. Box 2 presents an analysis of the sensitivity of residential construction to this risk. Based on only modest growth in the foreclosure rates for the 2007Q4 and 2008Q1, and alternative assumptions as to the rate at which foreclosed homes reenter the market, the resulting delay in the turning point in real residential construction subtracts up to 0.12 percentage points from real GDP growth in 2008 and 0.26 percentage points in 2009.

### **Consumers Finally Retrenching**

With energy prices high, the labor market slowing, and housing prices falling in many parts of the country, household spending is likely to remain weak through at least the first half of 2008. The large inventory of unsold homes threatens further declines in home values, which could lead to a further unwinding of the positive impact of the wealth effect in operation since the start of the boom in 2002. As indicated in Figure 10, the combination of low interest rates and rising home values led to a substantial rise in mortgage equity withdrawals. But with falling home prices and rising mortgage costs, home-equity withdrawals, which tend to track rising house prices (though with a lag), can be expected to slow further. Freddie Mac estimates that withdrawals will have fallen 17.5 percent in 2007 from their peak in 2006. Further declines can be expected going forward.



# Figure 10 Home Equity Cash-Out Volume

Note: Estimate for 2007 is based on three quarters of preliminary data and one quarter forecast. Source: Freddie Mac.

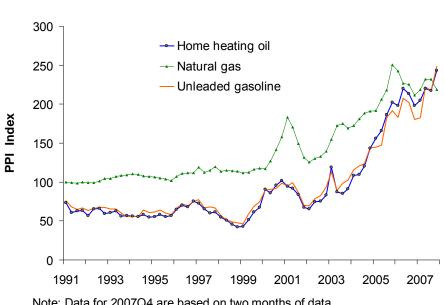
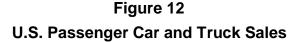
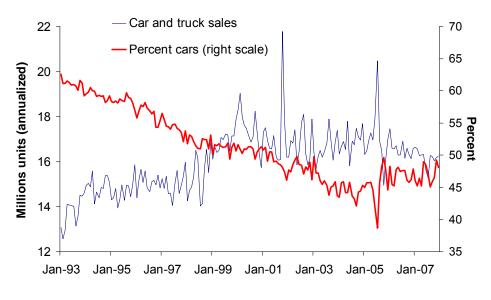


Figure 11 Recent Trends in Energy Prices

Note: Data for 2007Q4 are based on two months of data. Source: Moody's Economy.com.

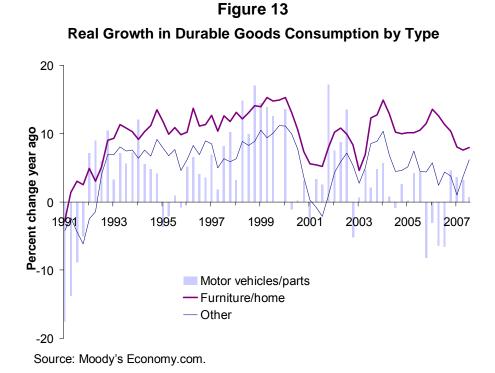




Source: Moody's Economy.com.

Rising energy prices pose yet another risk to household spending. Figure 11 indicates that prices for the most important household energy sources are at or near historic highs. Moreover, with oil prices near \$100 per barrel, refinery capacity tight, and demand growing, the pressure on prices remains upward. Rising prices appear to have had a significant impact on household demand for autos. As indicated in Figure 12, the demand for passenger cars and light trucks has been trending downward since early 2005.

Moreover, the percentage of these sales represented by cars has leveled off, after falling for many years in favor of sport utility vehicles that tend to use more energy. Figure 13 shows parallel declining trends in real household spending growth for autos, home furnishings, and other durable goods.



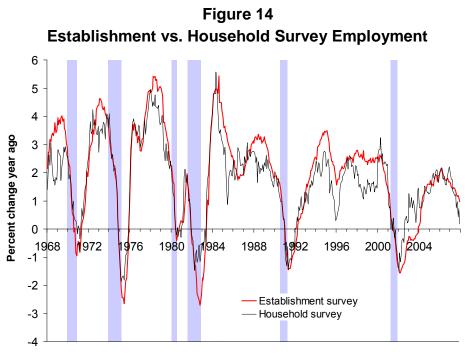
The biggest risk to household spending comes from the labor market. As discussed below, job growth has gradually diminished since peaking in early 2006. The average monthly gain in employment fell from an average of 188,000 for the first six months of 2006 to 87,000 for the last six months of 2007. Consequently, the Budget Division forecast calls for a weakening of growth in real consumption spending to 1.9 percent for 2008, following growth of 2.8 percent for 2007. Not surprisingly, the larger decline in growth appears in the more cyclical durable consumption component, which is now projected to grow 1.8 percent in 2008, following growth of 4.7 percent for 2007. The less cyclically sensitive service and nondurable components are projected to grow a combined 1.9 percent in 2008 following growth of 2.6 percent in 2007.

### The Labor Market's Conflicting Signals

Several labor market indicators are signaling a slowdown but conflict as to the extent. According to the two most widely cited sources of employment statistics — the establishment or payroll survey and the household survey — labor market growth has slowed significantly since early 2006.<sup>6</sup> Both series show the monthly number of jobs added falling by about 50 percent between the first six months of 2006 and the last six months of 2007. This loss of momentum in both series is illustrated in Figure 14. Not

<sup>&</sup>lt;sup>6</sup> The labor market was likely weaker in late 2006 and early 2007 than currently published data suggest. The U.S. Bureau of Labor Statistics (BLS) announced in October that, with the release of January 2008 data on February 1, 2008, employment for March 2007 will be revised down by 297,000, or 0.2 percent. For more information on the 2007 Benchmark revision, see <a href="http://www.bls.gov/ces/ces/relbmk.htm">http://www.bls.gov/ces/ces/relbmk.htm</a>.

surprisingly, much of the slowdown has been concentrated in residential construction and manufacturing, with much of the decline in the latter related to the auto sector. Residential construction alone has shed almost 300,000 jobs since March 2006. However, the overall loss of momentum has been broad-based.



Source: Moody's Economy.com.

An alternative indicator of labor market strength, initial unemployment insurance claims, is signaling much less of a loss of momentum than the two indicators cited above. Comparing the first six months of 2006 with the most recent six months available, initial claims have indeed risen, but only about 5 percent. Continuing claims rose less than one percent. Another key indicator of labor market strength, the unemployment rate, is also low by historical standards. Even at 5.0 percent as of December 2007, the unemployment rate remains below the U.S. Congressional Budget Office's estimate of the non-accelerating inflation rate of unemployment (NAIRU) of 5.2 percent, though it is up from its March 2007 low of 4.4 percent. Thus, while these measures also indicate a loss of momentum, the degree is smaller than that being signaled in Figure 14.<sup>7</sup>

Some additional trends suggest that the recent decline in labor market momentum will fall short of recessionary conditions.<sup>8</sup> Spending on commercial building and large public-sector construction projects has continued to expand, with year-to-date nonresidential

<sup>&</sup>lt;sup>7</sup> Alternative explanations have been cited as to why the initial claims data may now be a less accurate indicator of current labor market trends than in the past. Some have cited the fact that employment growth in the nation's recovery from the last recession was weaker than in prior recoveries. However, a statistical tests turn up no structural break in the relationship between initial claims and employment. Similarly, demographic shifts and shifting from full-time to part-time work have been cited as explanations as to how a relatively low unemployment rate can be associated with a weak labor market.

<sup>&</sup>lt;sup>8</sup> Many have noted that the establishment survey data, also known as CES data, appear to be understating the impact of the residential housing contraction on employment. A BLS analysis indicates that construction-related job losses may be occurring among groups that are not captured by the construction payroll series, such as the self-employed, workers in the temporary help industry, and undocumented employees. For more information, see <a href="http://www.bls.gov/opub/ils/pdf/opbils62.pdf">http://www.bls.gov/opub/ils/pdf/opbils62.pdf</a>>.

spending up 15.5 percent through November 2007, compared to a 17.6 percent decline in residential spending. In addition, the combined impact of global growth and the declining value of the dollar have increased the demand for manufactured U.S. exports, particularly capital equipment and industrial supplies. Finally, the weaker dollar has been a boon to the tourist industries, particularly leisure and hospitality, which experienced growth of 3.4 percent in 2007. The Budget Division projects nonfarm job growth of 1.0 percent for 2008, following growth of 1.3 percent for 2007.

With job growth falling to 1.0 percent for 2008, wage growth is also expected to fall. The Budget Division projects wage growth of 4.8 percent for 2008, following growth of 5.8 percent for 2007. The forecast implies that the strong nationwide performance of bonuses that occurred in the first quarter of 2007, leading to wage growth of 9.5 percent for that quarter (seasonally adjusted at an annualized rate), will not be repeated in 2008Q1. The substantial decline in wage growth is expected to pull down personal income growth from 6.2 percent in 2007 to 5.3 percent in 2008.

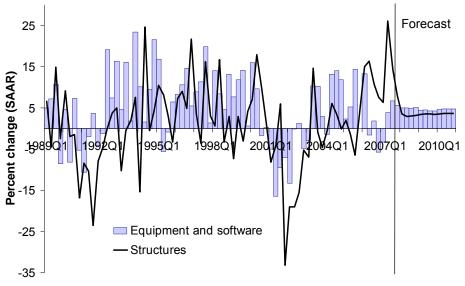
## **Business Spending Remains Tepid**

Despite high profits and strong balance sheets, the nation's corporations have not been investing at rates close to what was observed throughout most of the 1990s. Figure 15 demonstrates that even at its post-recession height in early 2005, growth in real investment in equipment and software never attained its pre-recession peak. In contrast, investment in private nonresidential structures has been booming since the middle of 2006. However, given the current liquidity crisis, the availability of funds for investment remains in question going forward. Indeed, with credit markets now tight, it seems unreasonable to expect the nation's businesses to exhibit much higher rates of investment growth than when markets were more liquid.

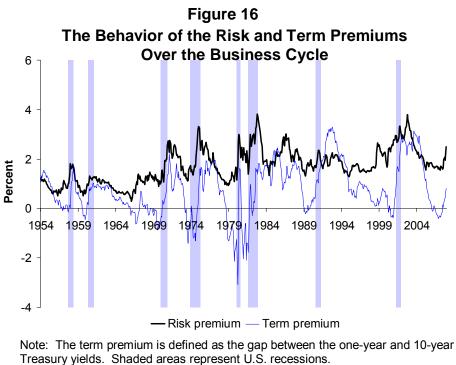
For a given set of current and expected future input and output prices, profit maximizing firms are assumed to choose a level of investment that achieves an optimal long-run relationship between the expected level of sales and the stock of plant and equipment.<sup>9</sup> Since weak growth in late 2007 and early 2008 implies weaker sales, the incentive to expand and invest can be expected to diminish. In addition, an increase in the cost of acquiring and using capital goods, commonly referred to as the user cost of capital, also induces firms to decrease investment spending. Factors that increase the user cost include an increase in the prices of new investment goods, rising inflation-adjusted borrowing costs, falling equity prices, and changes in the tax code, such as the elimination of an investment tax credit.

<sup>&</sup>lt;sup>9</sup> Optimal investment is the level that maintains the profit maximizing or cost minimizing capital-output ratio. With a Cobb-Douglas production function, the optimal capital-output ratio will be equal to the ratio of the price of output to the rental rate of capital. This condition implies that the optimal growth rate of investment varies with output growth and changes in the rental rate of capital relative to output price.

Figure 15 Real Nonresidential Fixed Investment



Source: Moody's Economy.com; DOB staff estimates.



Source: Moody's Economy.com.

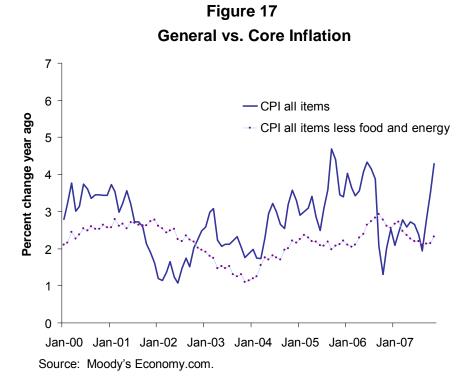
Although long-term bond rates are not high by historical standards, they have been rising. Figure 16 indicates that the risk premium, defined as the difference between the 10-year Treasury yield and Moody's seasoned Baa corporate bond yield, is now about where it

was during the early 1990's recession, but still significantly below other recessions. Moreover, the current credit crisis has created conditions such that, given current interest rates, banks are less willing to lend than during prior periods.<sup>10</sup>

With long-term bond rates up from their recent lows and credit availability in question, investment in structures is expected to fall from its recent highs going forward. At the same time, the weakening dollar is expected to give a small boost to domestic investment in equipment and software, though muted by tight credit market conditions. Nonresidential fixed investment is expected to exhibit quarterly growth rates just above 5 percent in 2008, after a short-lived run-up during the latter three quarters of 2007 comprised largely of investment in structures. On an annual average basis, the Budget Division projects growth of 6.5 percent in total private nonresidential fixed investment for 2008, following growth of 4.8 percent for 2007.

### **Outlook for Inflation and Monetary Policy**

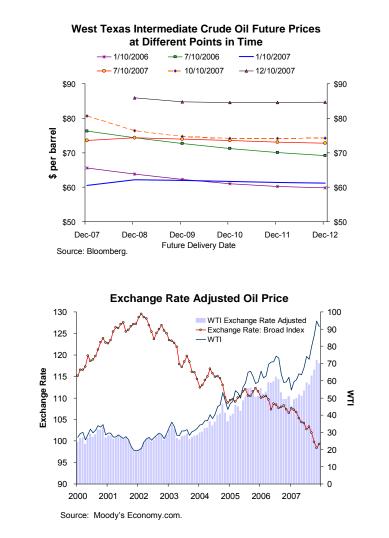
As is apparent in Figure 17, inflation pressures had been easing in the summer until the recent spike in energy prices (see Box 3). Though down from earlier in the year, core inflation, which excludes volatile food and energy prices, may be poised to move upward. Figure 18 indicates that those goods and services that are not subject to a significant degree of foreign competition are still the biggest contributors to core inflation. However, prices are rising even for those goods that do indeed compete with imports, though, as Figure 19 shows, prices remain lower than a year ago. With emerging economies exhibiting strong growth and the dollar losing value, the downward pressure on domestic consumer prices stemming from globalization is likely to diminish going forward.



<sup>&</sup>lt;sup>10</sup> A statistical analysis was undertaken to determine whether borrowing conditions exert an effect on business investment, independent of the level of the interest rate. The results indicate that total non-mortgage borrowing, an indicator of overall borrowing conditions, does indeed affect investment spending in equipment and software independent of the level of interest rates.

#### BOX 3 EXPLAINING OIL PRICE VOLATILITY

Oil prices have been extremely volatile and, consequently, more difficult to predict. The figure below shows how much prices per barrel for future delivery have changed over the two-year period since January 10, 2006. For each of the contract dates shown at the top, there is a path of prices that change slightly depending on the delivery date. But these paths have shifted substantially over time. For a barrel to be delivered in December 2012, the price shifted from about \$60 for the January 10, 2006 contract to \$85 for the December 10, 2007 contract. The fundamentals of supply and demand explain a portion but not all of these shifts. Market fundamentals tend to change gradually, but the rise in the price of oil over the last few years has been anything but gradual. World demand for oil is estimated to have increased 17.8 percent over the period from 1996 to 2006, from 71.9 million barrels per day to 84.7 million barrels per day. Demand from China and India alone has increased 81.5 percent, from 5.4 million barrels per day to 9.8 million barrels per day, while demand by the oil-exporting nations has also increased. However, the price of West Texas Intermediate Crude tripled over the same period. Thus, the connection between oil prices and market fundamentals is tenuous at best.



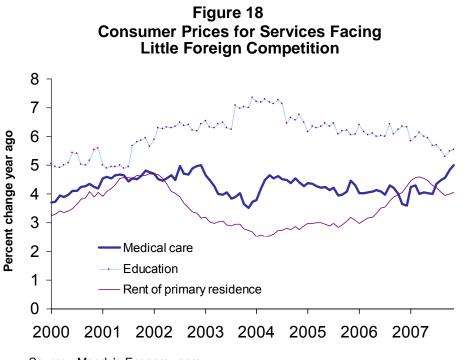
Two factors are thought to be primarily responsible for the recent increase in oil price volatility. Since oil trade transactions are denominated in U.S. dollars, when the U.S. dollar depreciates against other currencies, the dollar price of oil will tend to rise to prevent the oil exporting nations (and the purchasers of derivative contracts) from sustaining losses. As the figure above shows, the value of the dollar has fallen almost 25 percent since early 2002 against a trade-weighted basket of global currencies, explaining about \$23 of the rise in the price of oil since then. However, that leaves a gap of about \$50 left to explain, a gap which the fundamentals of supply and demand can not fill.

(continued on next page)

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It has been observed by many that the degree of speculation in the energy market has risen substantially over the last few years. Indeed, it is estimated that investment banks have invested billions of dollars in the energy market and have even purchased storage facilities. Similarly, hedge funds, pension funds, commodity-centered mutual funds, and insurance companies are also reported to be participating in the market.<sup>1</sup> Moreover, speculation could be exaggerating the effects of geopolitical events that either have threatened or could potentially threaten the supply of oil. There are additional factors which can affect demand and supply in the longer run, including the global effort to combat global warming, new extraction technologies, and energy-saving innovations, which, by definition, are difficult to predict.

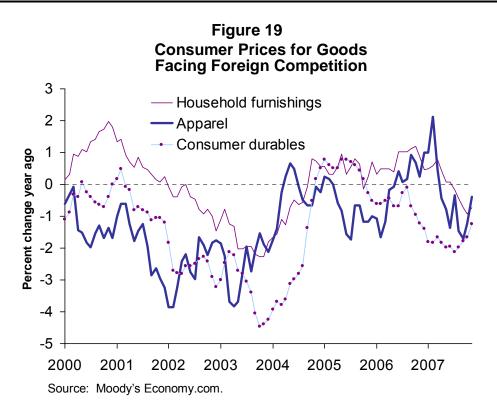
In summary, the fundamental price of oil is difficult to pin down. One analyst has noted that, historically, the price of oil has been roughly triple its extraction cost, currently estimated at between \$15 and \$19 a barrel, implying that the current price of close to \$100 has strayed significantly from its historical norm.<sup>2</sup> Given all of these factors, the Budget Division uses futures contracts to guide its oil price forecast, though as is evident from the figure above, these contracts provide a moving target at best.



Source: Moody's Economy.com.

<sup>&</sup>lt;sup>1</sup> See "\$100 oil and the 'S' word: Is it growing demand and tight supply, or merely rampant speculation that has pushed crude to record highs?" < http://money.cnn.com/2007/11/27/markets/oil\_speculation/index.htm>, viewed January 2, 2008

<sup>2008.</sup> <sup>2</sup> See "The oil speculator premium: There is such a thing as a rational price for oil -- but world markets are far above it, because price bets have become self-fulfilling." < http://www.latimes.com/news/opinion/la-oeroberts10dec10,0, 7648253. story?coll=la-opinion-rightrail>, viewed January 2, 2008.



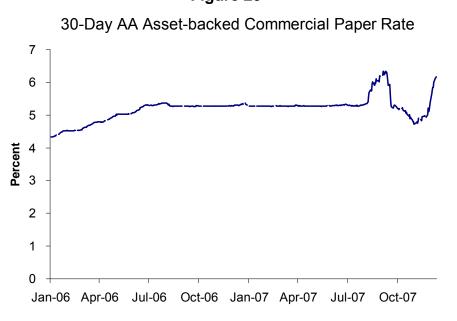
Inflation dynamics in 2007 were dominated by volatility in food and energy prices. Oil prices, as measured by the spot price for West Texas Intermediate Crude (WTI), began the year at about \$55 per barrel but ended closer to \$100. As discussed in Box 3, oil futures prices have fluctuated greatly over the course of the last two years, and even over the last few months, as geopolitical events combined with tight energy supplies and growing demand have resulted in wide price swings. The Budget Division projects that these events will diminish in importance going forward, bringing WTI down from its December 2007 level of about \$91 per barrel to \$80 by the end of 2008, settling at \$77 in the out-years. Similarly, the refiners' acquisition cost for imported oil is expected to fall from its November 2007 level of about \$86 per barrel to \$72 by the end of the year, eventually settling at \$69 over the long term.

The spike in energy prices toward the end of 2007 is estimated to have brought the annualized quarterly growth in the CPI up to 3.9 percent for the fourth quarter and up to 2.9 percent for the year. Higher energy prices will continue to put upward pressure on inflation going forward. Slowing output growth represents a force restraining the spillover of food and energy prices into other prices, but the falling dollar is expected to put upward pressure on the prices of domestically produced goods since competing imports are now more expensive than they otherwise would be. On balance, the Budget Division projects annualized quarterly growth rates close to 2.2 percent for the four quarters of 2008, though the end-of-2007 spike results in average CPI growth of 2.7 percent for the year.

### Monetary Policy's Twin Challenges

Though promoting growth through price stability is a critical objective of the central bank, promoting the orderly functioning of financial markets is one of the Federal Reserve's primary responsibilities as well. Recent financial market developments highlight the challenges presented to the central bank by the current turmoil. At the end of October, it appeared that liquidity was beginning to return to financial markets. For example, though the volume of lending in the asset-backed commercial paper market remains down from its early August highs, the interest rate on 30-Day AA asset-backed commercial paper had fallen from the 6.34 percent high reached on September 7 to 4.8 percent on October 31 (see Figure 20). The Federal Reserve lowered its target rate 25 basis points that day and hinted that it might pause, satisfied that the risks between growth and inflation were appropriately balanced. However, as bank losses continued to mount, eating into vital capital reserves, short-term markets began to freeze up once again, sending asset-backed commercial rates up once more. On December 11, the Federal Reserve lowered its target rate yet another 25 basis points; absent from its accompanying statement was any hint of a pause.

As Figure 6 and Figure 7 above indicate, the central bank's two objectives can not necessarily be met by adjusting its interest rate policy target alone. Figure 6 shows that in tumultuous times, the federal funds market rate, the rate at which banks loan to each other overnight, can fluctuate wildly around the Federal Reserve's policy target. Figure 7 indicates that the LIBOR, a somewhat longer-term interbank borrowing rate, does not always fall in lockstep with the federal funds rate, blunting the stimulative impact of the Federal Reserve's policy actions. To address these challenges, the Federal Reserve, at times in concert with other central banks, has attempted to inject liquidity into financial markets on several occasions since the current credit crisis began.



### Figure 20

Source: Moody's Economy.com.

The risk to price stability posed by recent price spikes makes inflation a weightier concern as the central bank considers its options for dealing with a slowing economy. Consequently, the Federal Reserve is expected to cut its short-term interest rate target just one more time during the first quarter of 2008 and then hold steady through the end of the year. The Budget Division uses a modified version of Taylor's monetary rule as a guide to forecasting changes in the Federal Reserve Board's federal funds policy target. Taylor's rule is a federal funds rate reaction function that responds to both the deviation of inflation from its target level and the deviations from its inflation target about twice as heavily as deviations from its output growth target, so the inflation deviation has a weight of 1 while the output-growth deviation has a weight of 0.5. In addition, the contemporaneous value of inflation is replaced by an average of actual inflation for one quarter ahead. A similar term is constructed for output growth.

The effective federal funds rate is projected to average 4.02 percent in 2008, after averaging 5.03 percent for 2007. A relatively stable outlook for short-term interest rates implies a small pick-up in long-term rates from their current low levels, as fears of recession evaporate going forward. The 10-year Treasury yield is expected to average 4.25 percent for 2008, after averaging 4.62 percent in 2007. As a result, the yield curve is projected to reassume a positive slope early in 2008, with the spread between the federal funds rate and the 10-year rate rising to about 30 basis points by the end of 2008.

## The International Economy

A recent bright spot for the U.S. economy has been the strong growth of the global economy, which along with the declining dollar has increased the demand for U.S. exports (see Figure 21). In the wake of the extraordinary growth experienced by large emerging economies such as China and India, the re-emergence of Russia, and heavy spending by the oil-producing nations, the global economy has become less dependent on the U.S. Hence, the threat of the slowdown in the U.S. economy being transmitted worldwide has diminished. The Budget Division projects real U.S. export growth of 8.2 percent for 2008, following growth of 8.0 percent for 2007. That growth will be supported by the expected further weakening in the dollar. For example, between December 2002 and December 2007, the U.S. dollar fell 21.9 percent against the euro and 11.3 percent against a tradeweighted index of Asian currencies excluding Japan (see Figure 22).

A weaker dollar combined with an overall slowdown in the domestic economy is expected to put downward pressure on import demand as well. The Budget Division projects real U.S. import growth of 3.9 percent for 2008, following growth of 2.1 percent for 2007. The recent excess of export growth over imports has reduced the size of the trade deficit. A commonly cited measure of the nation's trade balance, the current account deficit, fell to 4.9 percent of U.S. GDP in the third quarter of 2007, representing a substantial decline from its 2005Q4 peak of 6.6 percent. The improvement in the trade balance should help to ensure that future changes in the dollar's value occur gradually, thus averting a currency crisis.

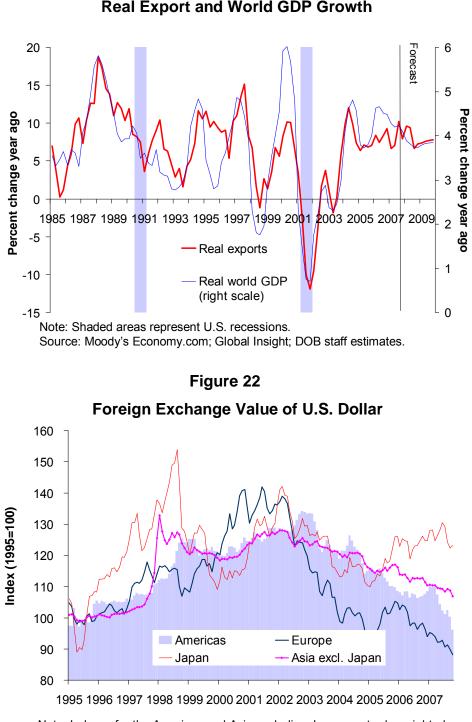
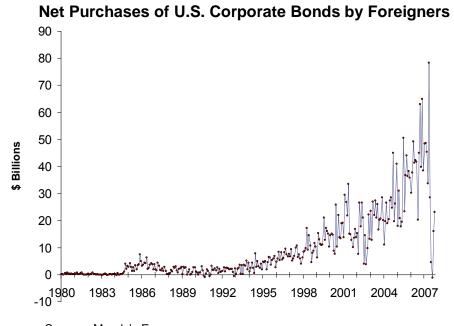


Figure 21 Real Export and World GDP Growth

Note: Indexes for the Americas and Asia excluding Japan are trade weighted. Source: Moody's Economy.com.

Though the Budget Division forecast reflects relatively smooth sailing for the U.S. dollar in a direction that is supportive of global demand for U.S. exports, there are risks to this forecast. Figure 23, which tracks foreigners' holdings of U.S. corporate bonds, shows that these holdings can be quite volatile. A sudden shift in the desire of foreigners to hold U.S. corporate securities due to a weak dollar would push the value of the dollar down even more.





Source: Moody's Economy.com.

| TABLE 2                                       |
|---|
| MAJOR FOREIGN HOLDERS OF TREASURY SECURITIES* |
| (\$ Billions)                                 |

|        | (\$ Billions) |        |         |          |        |         |         |         |         |         |  |
|--------|---------------|--------|---------|----------|--------|---------|---------|---------|---------|---------|--|
|        | Ja            | pan    | Mainlar | nd China | United | Kingdom | Oil Exp | oorters | Grand   | Total** |  |
|        | Level         | Change | Level   | Change   | Level  | Change  | Level   | Change  | Level   | Change  |  |
| Jan-06 | 656.4         | (13.6) | 318.4   | 8.4      | 162.4  | 16.4    | 96.2    | 18.0    | 2,071.3 | 37.4    |  |
| Feb-06 | 639.0         | (17.4) | 319.2   | 0.8      | 179.2  | 16.8    | 98.1    | 1.9     | 2,082.1 | 10.8    |  |
| Mar-06 | 639.4         | 0.4    | 321.1   | 1.9      | 166.2  | (13.0)  | 99.7    | 1.6     | 2,059.5 | (22.6)  |  |
| Apr-06 | 636.1         | (3.3)  | 324.5   | 3.4      | 174.2  | 8.0     | 103.0   | 3.3     | 2,071.4 | 11.9    |  |
| May-06 | 635.5         | (0.6)  | 328.0   | 3.5      | 200.9  | 26.7    | 101.9   | (1.1)   | 2,095.3 | 23.9    |  |
| Jun-06 | 614.7         | (20.8) | 372.3   | 44.3     | 55.5   | (145.4) | 110.8   | 8.9     | 1,977.7 | (117.6) |  |
| Jul-06 | 614.9         | 0.2    | 378.2   | 5.9      | 44.3   | (11.2)  | 112.4   | 1.6     | 1,992.8 | 15.1    |  |
| Aug-06 | 623.5         | 8.6    | 386.5   | 8.3      | 54.6   | 10.3    | 116.6   | 4.2     | 2,037.8 | 45.0    |  |
| Sep-06 | 618.1         | (5.4)  | 389.7   | 3.2      | 61.6   | 7.0     | 113.7   | (2.9)   | 2,025.3 | (12.5)  |  |
| Oct-06 | 618.1         | 0.0    | 392.2   | 2.5      | 61.7   | 0.1     | 107.2   | (6.5)   | 2,054.4 | 29.1    |  |
| Nov-06 | 615.8         | (2.3)  | 394.1   | 1.9      | 76.1   | 14.4    | 106.4   | (0.8)   | 2,104.6 | 50.2    |  |
| Dec-06 | 622.7         | 6.9    | 398.0   | 3.9      | 93.7   | 17.6    | 110.0   | 3.6     | 2,114.8 | 10.2    |  |
| Jan-07 | 627.0         | 4.3    | 402.1   | 4.1      | 105.1  | 11.4    | 111.4   | 1.4     | 2,132.4 | 17.6    |  |
| Feb-07 | 616.2         | (10.8) | 417.1   | 15.0     | 122.7  | 17.6    | 110.3   | (1.1)   | 2,155.0 | 22.6    |  |
| Mar-07 | 611.2         | (5.0)  | 421.1   | 4.0      | 148.9  | 26.2    | 112.3   | 2.0     | 2,206.5 | 51.5    |  |
| Apr-07 | 614.4         | 3.2    | 415.3   | (5.8)    | 136.5  | (12.4)  | 111.7   | (0.6)   | 2,178.5 | (28.0)  |  |
| May-07 | 614.8         | 0.4    | 408.6   | (6.7)    | 170.6  | 34.1    | 120.9   | 9.2     | 2,196.7 | 18.2    |  |
| Jun-07 | 612.7         | (2.1)  | 406.3   | (2.3)    | 193.2  | 22.6    | 121.8   | 0.9     | 2,203.5 | 6.8     |  |
| Jul-07 | 610.4         | (2.3)  | 409.0   | 2.7      | 210.6  | 17.4    | 123.3   | 1.5     | 2,212.7 | 9.2     |  |
| Aug-07 | 585.6         | (24.8) | 400.2   | (8.8)    | 244.0  | 33.4    | 123.3   | 0.0     | 2,231.0 | 18.3    |  |
| Sep-07 | 582.0         | (3.6)  | 396.7   | (3.5)    | 266.0  | 22.0    | 125.7   | 2.4     | 2,250.6 | 19.6    |  |
| Oct-07 | 591.8         | 9.8    | 388.1   | (8.6)    | 296.5  | 30.5    | 130.3   | 4.6     | 2,309.5 | 58.9    |  |

\* Estimated foreign holdings of U.S. Treasury marketable and nonmarketable bills, bonds and notes are based

on Treasury Foreign Portfolio Investment survey benchmarks and on monthly data reported under the

Treasury International Capital (TIC) Reporting System.

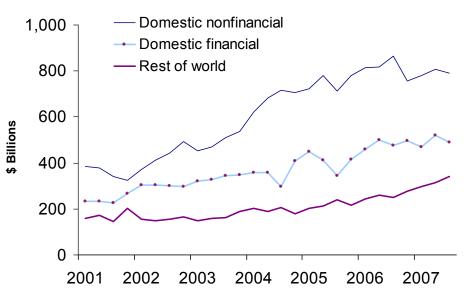
\*\* Grand Total is the total of all 27 countries included in the Portfolio Investment Survey.

Source: U.S. Department of the Treasury/Federal Reserve Board.

Table 2 shows foreign holdings of U.S. Treasury securities, an indicator of the willingness of foreigners to hold U.S. government debt. Although the recent overall trend remains upward, that trend masks the appearance of some shifting beneath the surface. For example, the holdings of the two largest holders, Japan and China, show a decidedly downward trend, perhaps representing decisions by both the Bank of Japan and the government of China to allow their currencies to appreciate against the dollar. In contrast, holdings by the U.K. and the oil-exporting nations exhibit the opposite trend, presumably reflecting a desire by the Bank of England to stanch the recent rise of the British pound and the desire of oil exporters to stabilize the dollar, the currency in which oil sales are transacted. Sudden shifts in any of these trends could alter the pace at which the dollar loses value.

### **Outlook for U.S. Corporate Profits and the Stock Market**

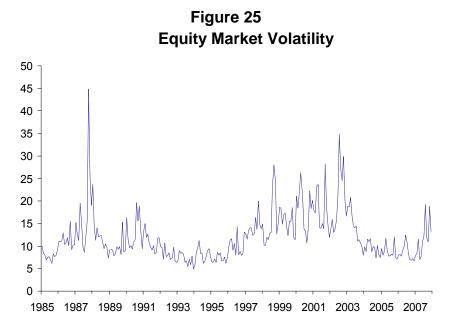
As is apparent in Figure 24, U.S. corporate profits from current production, which includes the inventory valuation and capital consumption adjustments, more than doubled following the 2001 recession before slowing more recently. Growth of 2.7 percent for the first three quarters of 2007 over the same period in 2006 followed strong growth of 13.2 percent for all of 2006. However, with national economic growth slowing and the financial sector in crisis, profit growth is expected to slow further going forward. As cited above, pre-tax losses of \$3.8 billion were posted by NYSE-member firms for the third quarter of 2007, with additional losses expected for the fourth quarter. Consequently, the composition of corporate profits is likely to shift in 2008, with profits from "rest of world" comprising a larger share of the total going forward. The Budget Division projects growth in profits of 3.1 percent in 2008, following growth of 3.7 percent in 2007.





Source: Moody's Economy.com.

Uncertainty surrounding the depth of the housing market contraction and the condition of global credit markets has increased equity price volatility since the summer, as illustrated in Figure 25. Nevertheless, the market remains on an upward path. But modest growth in corporate profits is expected to support slower growth in equity valuations over the near term. The Budget Division projects equity market growth, as represented by growth in the S&P 500, of 5.7 percent in 2008, following growth of 12.8 percent in 2007.



Note: Monthly S&P 500 volatility is measured as the monthly average spread between the daily high and low, divided by the monthly average level of the index itself. Source: Yahoo Finance.

### **Outlook for Government Spending**

Unlike Federal government spending, state and local government expenditures are constrained by revenue flows, often by statute. Since state and local governments tend to rely on revenue sources that are closely tied to the fortunes of the economy, such as sales and income taxes, the current slowdown is expected to restrain spending going forward. The Budget Division projects growth in the NIPA definition of real state and local government spending of 1.9 percent for 2008, following growth of 2.2 percent for 2007.

The Iraq war continued to be an important driver of Federal government spending in 2007. Between the first quarter of 2003 and the third quarter of 2007, real Federal government expenditures rose 15.3 percent, largely driven by a 21.1 percent rise in defense spending. During the 18 intervening quarters, real defense spending grew at an average annualized rate of 4.9 percent, compared to an average rate of 1.2 percent for nondefense spending (see Figure 26). In contrast, from the second quarter of 1991, the quarter just following the end of the first Gulf War, through the first quarter of 2003, the average annual percent change in the defense portion of real spending was slightly negative.

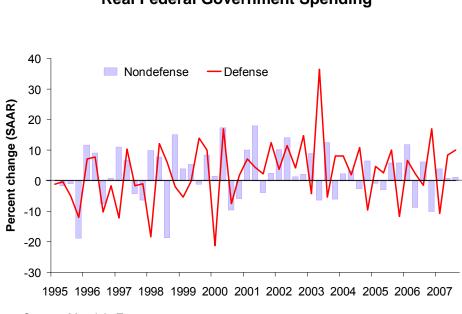
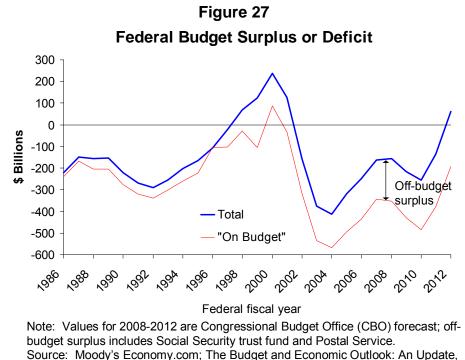


Figure 26 Real Federal Government Spending

Source: Moody's Economy.com.



Congressional Budget Office (CBO), August 2007.

For 2008, Federal government spending is expected to accelerate, with military operations in Iraq expected to continue at least through the end of the year. The Budget Division projects growth of 3.0 percent in the NIPA definition of Federal government spending for 2008, following 1.9 percent growth for 2007. The moderate increase in spending for 2008 is expected to be accompanied by a small increase in the on-budget Federal government budget deficit for the Federal fiscal year (FFY) ending September 30,

2008, according to Congressional Budget Office (CBO) estimates.<sup>11</sup> However, that increase is projected to be more than offset by an increase in the off-budget surplus, resulting in a slight decline in the total deficit for the year.<sup>12</sup> For FFY 2007-08, CBO projects a constant law budget deficit of \$155 billion, following a deficit of \$163 billion for the 2006-07 fiscal year and \$248 billion for 2005-06 (see Figure 27).<sup>13</sup> Although the current large demand for long-term U.S. government securities has recently been putting downward pressure on long-term yields, the nation's growing national debt — though it is growing at a declining rate — remains a risk to the Budget Division interest rate forecast.

### **Comparison with Other Forecasters**

Table 3 compares the Budget Division's (DOB) forecast for a selection of U.S. indicators with those of other forecasting groups. Forecasts for the 2008 real U.S. GDP growth range from a low of 1.9 percent (Global Insight) to a high of 2.5 percent (Macroeconomic Advisers). The DOB 2008 inflation forecast of 2.7 percent is the middle of the forecast range. Unemployment rate forecasts for 2008 are very close, ranging from 4.9 percent to 5.1 percent.

|                                 | 2007 | 2008 | 2009 |
|---------------------------------|------|------|------|
| Gross Domestic Product (GDP)    |      |      |      |
| (1996 chain wt. percent change) |      |      |      |
| DOB                             | 2.2  | 2.2  | 2.9  |
| Blue Chip Consensus             | NA   | 2.2  | 2.7  |
| Moody's Economy.com             | 2.3  | 2.2  | NA   |
| Global Insight                  | 2.2  | 1.9  | 2.7  |
| Macroeconomic Advisers          | 2.2  | 2.5  | 2.9  |
| Consumer Price Index (CPI)      |      |      |      |
| (percent change)                |      |      |      |
| DOB                             | 2.8  | 2.7  | 2.2  |
| Blue Chip Consensus             | NA   | 2.9  | 2.3  |
| Moody's Economy.com             | 2.8  | 2.6  | NA   |
| Global Insight                  | 2.9  | 2.2  | 1.6  |
| Macroeconomic Advisers          | 2.9  | 3.1  | 2.0  |
| Unemployment Rate               |      |      |      |
| (percent)                       |      |      |      |
| DOB                             | 4.6  | 5.0  | 5.0  |
| Blue Chip Consensus             | NA   | 5.0  | 5.0  |
| Moody's Economy.com             | 4.6  | 5.2  | NA   |
| Global Insight                  | 4.6  | 5.1  | 5.1  |
| Macroeconomic Advisers          | 4.6  | 4.9  | 4.9  |

#### TABLE 3 U.S. ECONOMIC FORECAST COMPARISON

Source: New York State Division of the Budget, December 2007; *Blue Chip Economic Indicators*, January 2008; Moody's Economy.com, *Macro Forecast*, January 2008; Global Insight, *US Forecast Summary*, January 2007; and Macroeconomic Advisers, *Forecast Details*, December 2007.

<sup>&</sup>lt;sup>11</sup> An increase in the federal contribution to real U.S. GDP does not necessarily imply a higher deficit. For example, entitlement spending is accounted for under the NIPA as transfer payments to individuals and, therefore, does not represent value added by the government.

<sup>&</sup>lt;sup>12</sup> The patch for the alternative minimum tax recently passed by Congress and signed into law is likely to increase both the projected on-budget deficit and total deficit.

<sup>&</sup>lt;sup>13</sup> Discounting the Social Security trust fund surplus, these deficits were \$344 billion in 2006-07 and \$435 billion in 2005-06.

For a brief description of the methodology used by the Budget Division to construct its macroeconomic model for the national economy (DOB/US), see Box 4. For a more detailed description, see *New York State Economic, Revenue and Spending Methodologies*, October 31, 2007.<sup>14</sup>

#### BOX 4 THE DIVISION OF THE BUDGET U.S. MACROECONOMIC MODEL

Macroeconomic modeling has undergone a number of important changes during the last 25 years, primarily as a result of developments in economic and econometric theory. These developments include the incorporation of both rational expectations and micro-foundations based on the long-run optimizing behavior of firms and households. In addition, analysts now employ more flexible specifications of behavioral relations within a vector autoregressive (VAR) model framework. Recent developments also include a more rigorous analysis of the time series properties of commonly used macroeconomic data series, as well as the implications of these properties for model specification and statistical inference. There has also been a significant improvement in the understanding of the long-run equilibrium relationships among macroeconomic data series and the predictive power of these relationships in constraining economic dynamics.

The Budget Division's U.S. macroeconomic model (DOB/U.S.) incorporates the theoretical advances described above in an econometric model used for forecasting and policy simulation. The model contains 98 core equations, of which 29 are behavioral. In addition, there are hundreds of auxiliary forecasting equations that incorporate the results from the core model as inputs. The current estimation period for the model is 1965:1 through 2004:3. Our analysis borrows heavily from the Federal Reserve Board model which was redesigned during the 1990s using the most up-to-date advances in modeling techniques.<sup>1</sup> We are grateful to Federal Reserve Board economists for providing guidance and important insights as we developed the DOB/U.S. macroeconomic model.

In economic parlance, DOB/U.S. could be termed a neoclassical model. Agents optimize their behavior subject to economically meaningful constraints. Households exhibit optimizing behavior when making consumption and labor supply decisions, subject to a wealth constraint. Expected wealth is, in part, determined by expected future output and interest rates. Likewise, firms maximize profits when making labor demand and investment decisions. The value of investment is affected by the cost of capital, as well as expectations about the future path of output and inflation. The economy's long-run growth path converges to an estimate of potential GDP growth. Monetary policy is administered through adjustments to the federal funds rate, as guided by Taylor's Rule. Current and anticipated changes in this rate influence agents' expectations and the rate of return on various financial assets.

DOB/U.S. incorporates three key theoretical elements into this neoclassical framework: expectations formation, equilibrium relationships, and dynamic adjustments (movements toward equilibrium). The model addresses expectations formation by first assuming that expectations are rational and then specifying a common information set that is available to economic agents who incorporate all relevant information when forming and making their expectations. Long-run equilibrium is defined as the solution to a dynamic optimization problem carried out by households and firms. The model structure incorporates an error-correction framework that ensures movement back to long-run equilibrium.

The model structure reflects the microeconomic foundations that govern optimizing behavior, but is sufficiently flexible to capture the short-run fluctuations in employment and output caused by economic imbalances (such as those caused by sticky prices and wages). DOB/U.S. incorporates dynamic adjustment mechanisms that reflect the fact that while agents are forward looking, they do not adjust to changes in economic conditions instantaneously. The presence of frictions (costs of adjusting productive inputs, sticky wages, persistent spending habits) governs the adjustment of nonfinancial variables. These frictions, in turn, create imbalances that constitute important signals in the setting of wages and prices. In contrast, the financial sector is assumed to be unaffected by frictions due to the negligible cost of transactions and the presence of well-developed primary and secondary markets for financial assets.

<sup>1</sup> "A Guide to FRB/USA Macroeconomic Model of the United States," edited by F. Brayton and P. Tinsley. Federal Reserve Board, Version 1.0, October 1996.

<sup>&</sup>lt;sup>14</sup> See< http://www.budget.state.ny.us/pubs/supporting/EconomicRevenueandSpendingMethodologies.pdf>.

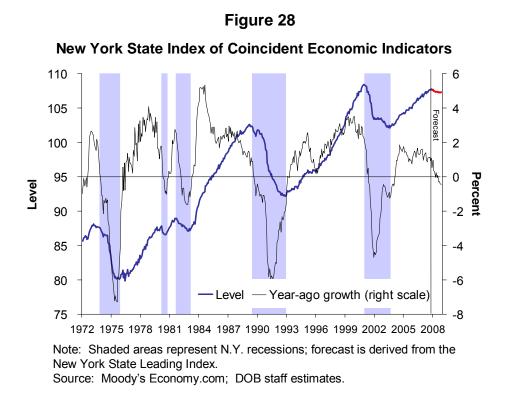
## Risk to the U.S. Forecast

The Budget Division outlook calls for a slowdown in growth for much of 2008 but does not anticipate a recession at this time. However, there are a number of significant risks to the forecast. Larger financial sector write-downs associated with the subprime mortgage debacle could result in a more severe credit crunch than anticipated. A more severe credit crunch could result in lower business investment in plant and equipment than projected. Should the housing market contraction be even deeper than reflected in the current forecast, residential investment could take even longer to recover. Moreover, if housing prices fall further than anticipated, the rate of foreclosure could jump even higher than expected, impacting both construction spending and household net worth, which in combination would result in less consumption spending than anticipated.

A resurgence in the growth in energy and food prices could serve to unanchor inflation expectations and result in even higher inflation than expected. That risk could be compounded by lower productivity growth or a weaker dollar than currently projected. Higher inflation, in turn, would further impinge upon the Federal Reserve's ability to stimulate the economy by lowering interest rates. Higher interest rates could result in weaker equity prices and further delay the recovery of the financial sector from the subprime mortgage debacle. On the other hand, lower energy prices or stronger global growth than anticipated could result in stronger economic growth than is reflected in the forecast.

### THE NEW YORK STATE ECONOMY

The national economic slowdown is having a significant impact on the New York State economy. As indicated in Figure 28, the New York State Index of Coincident Economic Indicators has been decelerating almost continuously since the middle of 2006 (see Box 5). Moreover, the New York State Leading Index is signaling a mild downturn in the State economy starting in early 2008. The impact of the current credit market crisis on State wages is projected to be greatest in 2008Q1, during the height of the financial sector bonus season. Indeed, the current credit crisis could have a more deleterious effect on the New York State economy than on the nation as a whole given New York City's status as an international financial center.



Consistent with the slowing of both the national and New York economies, the Budget Division projects a decline in State employment growth from 1.1 percent for 2007 to 0.6 percent for 2008. Wage growth is similarly projected to fall from 7.6 percent in 2007 to 3.3 percent in 2008. U.S. corporate profits are projected to weaken nationwide, with financial sector profits leading the downturn. As a result of the mortgage-backed security crisis, the Budget Division projects a 2.8 percent decline in finance and insurance sector bonuses for the 2007-08 bonus season, representing a loss of about \$1.4 billion in wages relative to the prior year.

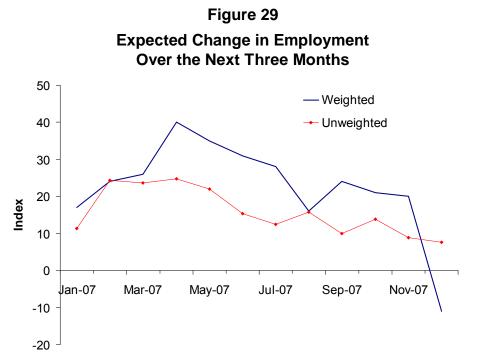
Though not insignificant, the decline in bonuses projected for 2007-08 is small compared to the declines of 30.2 percent in 2001-02 and 14.4 percent in 2002-03, in the wake of the 2001 national recession and September 11. Thus, though State economic growth is expected to slow in 2008, conditions are not expected to approach those of a

recession. The State's large education and health sectors are expected to continue exhibiting robust growth. In addition, tourism and trade are expected to continue to be bolstered by the weak dollar, particularly in New York City and those areas bordering Canada.

New York employment is estimated to have grown 1.1 percent in 2007, substantially above its long-term historical average rate of 0.7 percent. Indeed, last year's rate of State job growth was only 0.2 percentage point below that of the nation. However, much of last year's strength was concentrated in the first half of 2007, with a significant loss of momentum detectable for the second half (based on payroll survey data). The greatest degree of deceleration can be seen in real estate rental and leasing; the cyclically sensitive trade, transportation, and warehousing sector and professional and business services sector; and finance and insurance. Moreover, the decline in manufacturing employment appears to have accelerated in the second half of the year. These trends support the projected decline in State job growth for 2008.

### The New York State Establishment Survey

In cooperation with the Survey Research Institute at Cornell University, the Budget Division conducts a survey of New York State private business establishments to assess the direction of business sentiment in the State. Every month, the survey asks the manager or CEO of participating firms about the direction of change in various economic indicators for the current month as compared to the prior month and about their expectations for those same indicators for the coming three months. Based on survey results, two types of diffusion indices are constructed. A pure diffusion index is constructed by comparing the proportion of firms indicating an improvement in the indicator in question with the proportion indicating a deterioration. In the pure version of the index, firms' responses are weighted equally. A weighted index is also constructed, where each firm's weight is equal to the size of its workforce as a share of total employment across all participating firms.



Source: Survey Research Institute; DOB staff estimates.

#### BOX 5

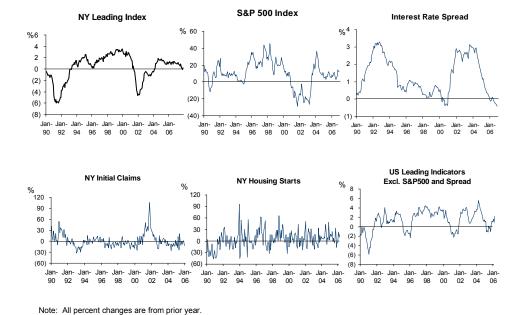
#### NEW YORK STATE INDICES OF COINCIDENT AND LEADING ECONOMIC INDICATORS

In the absence of an official mechanism for dating business cycles at the sub-national level, DOB staff constructed a New York State Index of Coincident Economic Indicators measuring overall economic conditions for New York.<sup>1</sup> The methodology used to construct the index is based on the Stock and Watson methodology and rests on the notion that co-movements in many macroeconomic time series can be captured by a single unobserved variable representing the overall state of the economy.<sup>2</sup> Four State data series — private sector employment, hours worked in the manufacturing sector, the unemployment rate, and sales tax receipts (as a proxy for retail sales) — are combined into a single index using the Kalman filter, a common approach to the estimation of unobserved variables. Based on the DOB Coincident Index, five business cycles have been identified for New York since the early 1970s, as reported in the table below. A recession is judged to have begun if the DOB Coincident Index sustains three to five consecutive declines of significant depth. A similar approach is used to date business cycle troughs.

#### NEW YORK STATE BUSINESS CYCLES

| Peak Date        | Trough Date    | Length<br>(in months) | Private Sector<br>Job Losses |
|------------------|----------------|-----------------------|------------------------------|
|                  |                |                       |                              |
| October 1973     | November 1975  | 25                    | 384,800                      |
| February 1980    | September 1980 | 7                     | 54,800                       |
| August 1981      | February 1983  | 18                    | 76,600                       |
| June 1989        | November 1992  | 41                    | 551,700                      |
| December 2000    | August 2003    | 32                    | 324,600                      |
| Source: DOB stat | ff estimates.  |                       |                              |

In order to gauge the future direction of the State economy, the Budget Division produces the New York State Index of Leading Economic Indicators, which yields a forecast for the Coincident Index up to 12 months ahead. The forecasting model includes the following five leading economic variables in a vector autoregressive framework: the U.S. Index of Leading Economic Indicators (excluding stock prices and the interest rate spread), New York housing starts, New York initial unemployment insurance claims, stock prices, and the spread between the 10-year and one-year U.S. Treasury rates.



### Variables Used in New York Index of Leading Indicators

Note: All percent changes are from prior year. Source: Moody's Economy.com, DOB staff estimates.

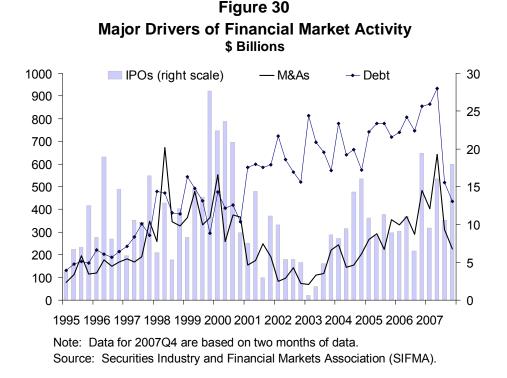
<sup>1</sup> R. Megna, and Q. Xu (2003). "Forecasting the New York State Economy: The Coincident and Leading Indicators Approach," *International Journal of Forecasting*, Vol 19, pp 701-713.

<sup>&</sup>lt;sup>2</sup> J.H. Stock and M.W. Watson (1991), "A Probability Model of the Coincident Economic Indicators," in K. Lahiri and G. H. Moore (eds.), *Leading Economic Indicators: New Approaches and Forecasting Records*, New York: Cambridge University Press, pp. 63-85.

The most recent results of the Establishment Survey support the conclusion that State employment growth slowed over the second half of 2007, and can be expected to slow further in early 2008. Figure 29 indicates that whether one examines the weighted or unweighted index, participating firms' expectations surrounding near-term employment growth deteriorated over the course of 2007. Indeed, the weighted December 2007 responses are signaling a decline in State employment rates for early 2008.

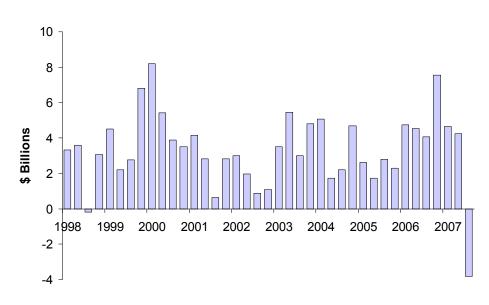
### The Securities Industry and the Credit Crunch

Last year represented the best of times and the worst of times for the securities industry. The first half of 2007 produced high levels of financial market activity, with corporate debt underwriting and announced U.S. merger and acquisition activity appearing to be on a record-breaking path (see Figure 30). The value of announced mergers and acquisitions grew a strong 49.4 percent during the first half of 2007, compared to the same period of 2006, in a wave of industrial consolidation sparked by cash-rich firms attempting to improve their positions within the global marketplace. Corporate debt underwriting grew 16.3 percent, while initial public offerings (IPOs) grew a strong 26.6 percent. Helping to create a supportive environment for all of this activity was a strong equity market, which had started to gain momentum soon after the Federal Reserve ended its cycle of monetary tightening in August 2006. Equity prices, as represented by Standard and Poor's Index of 500 common stocks (S&P 500), rose a robust 13.9 percent during the first six months of the year compared to the same period in 2006, with the index on May 30, 2007, finally surpassing its pre-recession peak after a full seven years.



By August 2007, a credit crisis sparked by the threat of defaults on mortgage-backed securities was in full swing. Debt underwriting and merger and acquisition activity for the second half of 2007 are estimated to have fallen to about half of their levels for the first half of the year. The value of billions of dollars worth of collateralized debt obligations (CDOs)

appearing on the balance sheets of major banks, prime brokers, and affiliated SIVs remains in question. It was reported that, as of the middle of December 2007, \$153.5 billion in CDOs had been downgraded, and that by the end of the month, the volume of write-downs of mortgage-related securities would total more than \$70 billion.<sup>15</sup> Consequently, securities industry pre-tax profits turned from levels exceeding \$4 billion in the first and second quarters to a loss of \$3.8 billion for 2007Q3 (see Figure 31). Banks who are not NYSE members are assumed to have experienced losses as well. Based on media reports, losses of a similar magnitude are expected for the fourth quarter as well.



# Figure 31 Securities Industry Profits

Source: Securities Industry and Financial Markets Association (SIFMA).

### **Outlook for State Income**

The credit crunch and expected decline in finance and insurance sector bonuses, combined with slowing job growth, will result in significantly lower wage growth in 2008. Indeed, State wage growth has largely been led by the finance and insurance sector in recent years (see Figure 32). The Budget Division projects total wage growth of 3.3 percent for 2008, following an estimated increase of 7.6 percent for 2007. Slower growth in both the wage and nonwage components of income will result in total personal income growth of 4.3 percent for 2008, following 7.4 percent growth for 2007.

Because the state-level wage data published by the U.S. Bureau of Economic Analysis have proven unsatisfactory for the purpose of forecasting State personal income tax liability and other taxes, the Budget Division constructs its own wage and personal income series based on Quarterly Census of Employment and Wages (QCEW) data. Moreover, because of the importance of trends in variable income — composed of stock-related incentive income and other one-time bonus payments — to the understanding of trends in State

<sup>&</sup>lt;sup>15</sup> See Carrick Mollenkamp and Serena Ng, "Wall Street Wizardry Amplified Credit Crisis," *The Wall Street Journal*, December 27, 2007, p. A1.

wages overall, the Budget Division has developed a methodology for decomposing its wage series into bonus and nonbonus wages. For a detailed discussion, see Box 6. The Budget Division's outlook for State income is based on these constructed series.

#### BOX 6 THE CONSTRUCTION OF NEW YORK STATE WAGES AND THE ESTIMATION OF VARIABLE INCOME

Trends in State wages are critical to an accurate analysis and forecast of personal income tax liability and collections. To improve the link between the economic and tax variables on a quarterly basis, the Division of the Budget (DOB) constructs its own wage series from the available primary data sources. This series differs from the data published by the U.S. Bureau of Economic Analysis (BEA).

The DOB uses only New York data to construct its State wage series. The primary source is data collected under the Quarterly Census of Employment and Wages (QCEW) Program. In contrast, the BEA uses national information to adjust the quarterly values for seasonal variation, as well as to ensure that state-level wages add up to national estimates. The consequence is often a significant difference between the two series in both the quarterly pattern and the annualized growth rates. For example, according to staff estimates based on the QCEW data, wage growth rates for the first and second quarters of 2000, on a percent-change-year-ago basis, were 18.3 percent and 8.5 percent, respectively. The comparable growth rates originally published by the BEA were 2.4 percent and 5.4 percent. These estimates have since been revised up to 6.1 percent and 9.9 percent, respectively. However, the lack of timeliness in the revision process limits the usefulness of BEA data for state forecasting purposes.

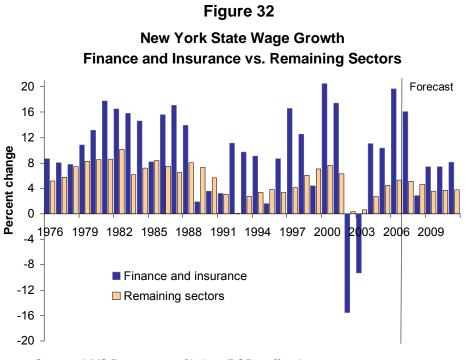
A comparison with yet another source of wage data also demonstrates the greater accuracy of the QCEW data. Since the amount of wages withheld for personal income tax purposes varies systematically with wages itself, withholding data provide a useful guide for estimating State wage growth. For example, wages withheld during the first quarter of 2000 were 18.6 percent above withholding for the same quarter of the previous year. This estimate is much more consistent with the growth rate derived from the QCEW data than with the BEA's estimate of 2.4 percent.

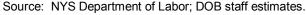
Once an entire year of QCEW data becomes available, the BEA revises its state-level wage data to be more consistent with that data source. For this reason, DOB's method performs well in anticipating the BEA's revised estimates of annual growth in New York wages. To make the actual magnitudes of the Division's wage series more strictly comparable to the BEA wage series, noncovered and unreported legal wages must be added to wages taken directly from the QCEW data. The addition of these components typically changes the annual growth rate for State wages by no more than two-tenths of one percentage point.

An increasing portion of New York State wages is paid on a variable basis, in the form of either bonus payments or proceeds derived from the exercise of stock options. Because no government agency collects data on variable income as distinct from ordinary wages, it must be estimated. DOB derives its bonus estimate from firm-level data collected under the QCEW program. This method allows a large degree of flexibility as to when individual firms actually make variable income payments. However, as with any estimation method, some simplifying restrictions are necessary. DOB's method incorporates the assumption that each establishment makes variable income payments during at most two quarters of the year. However, the determination as to which quarters contain these payments is made at the firm level.

Firms report their wages to the QCEW program on a quarterly basis. A firm's average wage per employee is calculated for each quarter. The average over the two quarters with the lowest average wages is assumed to reflect the firm's base pay, that is, wages excluding variable pay. If the average wage for either of the remaining quarters is significantly above the base wage, then that quarter is assumed to contain variable income.<sup>1</sup> The average variable payment is then defined as total average wage minus the base average wage, after allowing for an inflation adjustment to base wages. Total variable pay is then calculated by multiplying the average bonus payment by the total number of firm employees. It is assumed that only private sector employees earn variable pay.

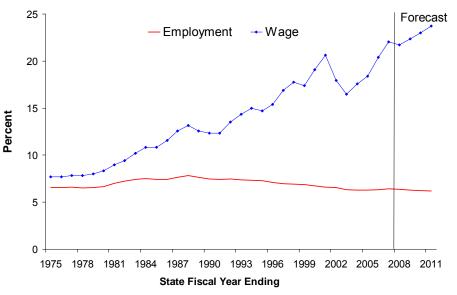
<sup>&</sup>lt;sup>1</sup> The threshold adopted for this purpose was 25 percent. However, the variable income estimates are fairly robust to even a five-percentage-point swing in this criterion.

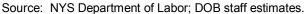




### Figure 33

Finance and Insurance Sector Employment and Wages as Share of State Total





Because of the prominence of New York City in the world of finance, New York State employment and incomes are profoundly affected by the fortunes of the financial markets. Figure 33 shows how finance and insurance sector wages as a share of the State total have grown over time on a State fiscal year basis. That share is estimated to have peaked at 22.0 percent during the 2006-07 bonus season, finally surpassing at last the 2000-01 peak that was reached just as the stock market was collapsing earlier in the decade. In contrast to its large wage share, finance and insurance sector employment is estimated to account for only 6.4 percent of total State employment for the current fiscal year, and that share is projected to continue to fall.

The financial markets affect employment and income in New York City and its surrounding suburbs, both directly — through compensation paid to finance sector workers and purchases made by finance sector firms, and indirectly — as finance sector workers spend their incomes on housing, entertainment, other purchases, and so on. Finance sector workers are, on average, very highly compensated. In the 1979-80 State fiscal year, the average finance and insurance sector wage was only 27 percent higher than the average wage for the rest of the State economy. For 2006-07, that gap is estimated to have grown to 312 percent and is expected to continue to widen. Between 1979-80 and 2006-07, total finance and insurance industry wages increased more than tenfold, while employment rose by only 14 percent. For the rest of the economy, total wages in 2006-07 were not even five times what they were in 1979-80, while employment grew 19 percent.

### Variable Income Growth

Variable income is defined as that portion of wages derived primarily from bonus payments, stock incentive income, and other one-time payments. As performance incentives for a given calendar year, firms tend to grant employee bonus "packages" during either the fourth quarter of that year or the first quarter of the following year. Although the cash component of bonus income is unambiguously counted (and taxes withheld) in the quarter in which it was granted by the firm, stock incentive income typically is not. Stock options income does not appear in the wage data (and therefore not taxed) until they are exercised. Similarly, restricted stock grants do not appear in the wage data until they are vested. Nevertheless, variable income payments are sufficiently concentrated in the fourth and first calendar-year quarters to make the State fiscal year a logical period of analysis for discussing the determinants of variable income growth.<sup>16</sup>

Since 1990, there has been a substantial shift in the State's corporate wage structure away from fixed-pay to performance-based pay. Figure 34 portrays how dramatically variable income paid to employees in the finance and insurance industry has grown since the early 1990s. The robust performance of security industry profits during 1999 and 2000 resulted in finance and insurance sector bonus growth of 43.5 percent and 23.7 percent in the 1999-2000 and 2000-01 State fiscal years, respectively, to levels that accounted for more than half of total bonuses paid in the State. An incentive-based payment structure allows employers to share with employees the risks of doing business and is particularly attractive to the securities industry, given the degree of volatility in industry profits. For example, when NYSE-member firm profits fell from \$10.4 billion in 2001 to \$6.9 billion in 2002, finance and insurance sector bonus income is estimated to have fallen 14.4 percent for the 2002-03 State fiscal year. In contrast, nonbonus wages for this sector are estimated to have increased 0.3 percent. Changes in nonbonus wages are largely determined by changes in employment and inflation.

<sup>&</sup>lt;sup>16</sup> See Box 6 on page 117 for a more detailed discussion of bonus estimation.

The Budget Division projects State variable income growth of 1.9 percent and 6.2 percent for the 2007-08 and 2008-09 fiscal years, respectively. These growth rates are substantially lower than the double-digit rates of growth observed since the first bonus season of the State's current expansion in 2003-04. The low growth in 2007-08 is due largely to a projected decline in finance and insurance sector bonuses and generally weak growth for the other sectors due to the overall economic slowdown. Stronger growth is projected for 2008-09, with the State and national economies expected to recover momentum over the course of 2008.

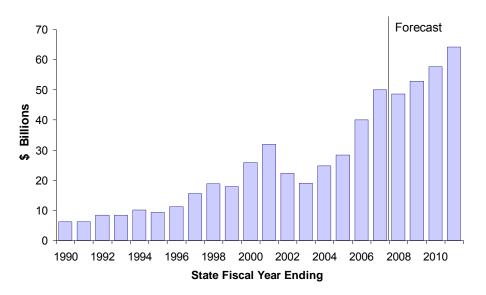


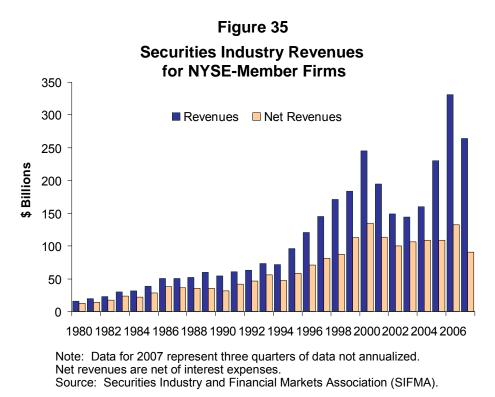
Figure 34 New York State Finance and Insurance Sector Bonuses

Consistent with flat securities industry profits for 2007, the Budget Division is projecting a decline in finance and insurance sector bonuses of 2.8 percent for the 2007-08 bonus season now in progress. This forecast reflects the fact that, as shown in Figure 31 above, financial corporate profits were quite strong just prior to the current crisis. Moreover, much of the third quarter losses were concentrated in those divisions that managed asset-backed securities, while other divisions have continued to do well. Although corporate debt underwriting and merger and acquisition activity sustained large declines in the third and fourth quarters, the value of IPOs, an important revenue generating activity, has remained healthy (see Figure 30 above).

While the most recent information supports anticipation of a relatively shallow decline in finance and insurance sector bonuses, the outlook for the finance industry is highly uncertain at present, producing a great degree of risk to the Budget Division bonus forecast. Historically, there has been a close relationship between New York Stock Exchange (NYSE) member-firm profits and finance and insurance sector bonus payouts. Although an official estimate of fourth quarter profits for NYSE-member firms is not yet available, announced reports on earnings and write-downs suggest that industry profits could be down by as much as they were in the third quarter. A steep decline in profits could result in a steeper decline in bonuses than is currently forecasted. In addition, though bonus payouts

Source: NYS Department of Labor; DOB staff estimates.

have historically been evenly split between cash and stock incentive payments, the split is expected to be more heavily weighted toward stocks for the current bonus season. This shift could have substantial implications for Federal, State, and local tax revenues since income derived from stock options is not taxed until the option is exercised.



The Budget Division model for finance and insurance sector bonuses is based on the underlying volume of activity that generates industry earnings, such as IPOs and corporate debt underwriting. The most recent data available suggest that while the value of debt underwriting is likely to fall for 2007, the value of IPOs is expected to rise. Figure 35 indicates a solid level of net revenues for the first three quarters of 2007. In addition, statistical analysis indicates a persistent upward trend in bonus payouts, which is consistent with anecdotal evidence of intense competition for the industry's best workers. In summary, there is both upside and downside risk to the forecast for finance and insurance sector bonuses for 2007-08.

Total finance and insurance sector bonuses of \$52.8 billion are currently projected for 2008-09, representing growth of 8.6 percent from the prior year, or an increase of \$4.2 billion. This forecast reflects projected growth for 2008 of 5.7 percent in the secondary market for equities that underlies the drivers of financial market activity, as represented by growth in the S&P 500. With lending activity virtually frozen as a result of the credit crunch, pent-up demand may result in a brisk increase in revenue generating deals once the markets settle. However, there is a substantial degree of uncertainty inherent in this outlook.

# Nonbonus Wages

Unlike the variable component of income, nonbonus wages are driven by changes in employment and the nonbonus average wage and, therefore, are relatively more stable. After adjusting for inflation, the nonbonus average wage for each of the State's industrial sectors is believed to have a stable long-run relationship with the real U.S. average wage. However, State real average wages can deviate from their long-run trend due to short-term fluctuations related to business cycles, shocks to the regional economy, or shocks to a specific industrial sector that is relatively more important to the State economy, such as finance and insurance. Nonbonus average wages are projected to increase by 3.6 percent for calendar 2008, following estimated growth of 4.0 percent for 2007. With positive but lower growth from employment, total nonbonus wages are projected to grow 4.1 percent for 2008, following an increase of 5.1 percent for 2007.

## Average Wages and Inflation

Average wage growth is projected to fall to 2.7 percent for 2008, largely as a result of falling bonuses, following estimated growth of 6.5 percent for 2007. The Budget Division projects growth in the composite CPI for New York of 2.7 percent for 2008, following growth of 2.8 percent for 2007. Projected 2008 inflation for New York is consistent with that for the nation.

# Nonwage Income

The Division of the Budget projects a 5.6 percent increase in the nonwage components of State personal income for 2008, following growth of 7.2 percent for 2007. For 2008, stronger growth in proprietors' income will be offset by slower growth in property and transfer income.

# **Outlook for Employment**

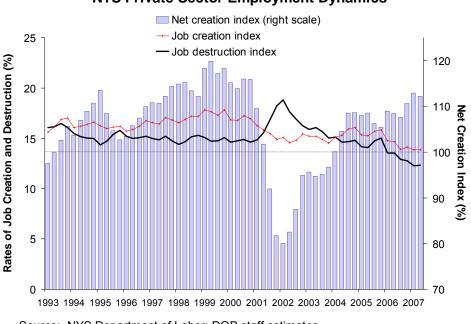
Though there are parallels between State and national labor market trends, there are differences as well. Table 1 reports projected changes in employment for selected groups of North American Industry Classification System (NAICS) sectors. As at the national level, State private sector job growth is expected to be greatest in education and health care and social assistance services, with healthy gains expected for leisure, hospitality, and other services and professional, scientific, and technical services. Similarly, both the State and the nation are projected to see large declines in the manufacturing and mining sector. However, trends appear to diverge dramatically for the construction sector. The Budget Division projects national construction employment to decline for 2008, consistent with the national housing market contraction. However, State construction employment is projected to grow in 2008, albeit at a slower rate than in 2007. The continued strength of the New York City real estate market and the absence of a significant housing boom in much of upstate New York explain most of this difference. As for the nation, the State's average annual unemployment rate is expected to rise in 2008, from 4.4 percent for 2007 to 4.9 percent this year.

|  | Percent | Levels  |
|--|---------|---------|
| Total Private                                    | 0.7     | 47,097  |
| Utilities  | (1.2)   | (459)   |
| Construction                                     | 1.6     | 5,641   |
| Manufacturing and Mining                         | (1.7)   | (9,517) |
| Wholesale Trade                                  | 0.7     | 2,521   |
| Retail Trade                                     | 0.4     | 3,631   |
| Transportation and Warehousing                   | 0.6     | 1,481   |
| Information                                      | (0.4)   | (1,050) |
| Finance and Insurance                            | (0.6)   | (3,059) |
| Real Estate and Rental and Leasing               | (0.1)   | (271)   |
| Professional, Scientific, and Technical Services | 0.9     | 5,220   |
| Management, Administrative, and Support Services | 0.4     | 2,087   |
| Educational Services                             | 1.8     | 5,043   |
| Healthcare & Social Assistance Services          | 1.7     | 20,833  |
| Leisure, Hospitality and Other Services          | 1.4     | 14,356  |
| Government                                       | 0.1     | 1,349   |
| Total  | 0.6     | 48,446  |

#### TABLE 4 CHANGE IN NEW YORK STATE EMPLOYMENT FOR 2008 SELECTED SECTORS

Note: Management, and administration and support services includes NAICS sectors 55 and 56. Sum of sectors may not match the total due to rounding.

Source: NYS Department of Labor; DOB staff estimates.

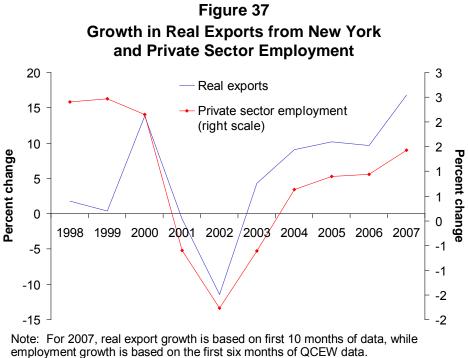


# Figure 36 NYS Private Sector Employment Dynamics

Source: NYS Department of Labor; DOB staff estimates.

An examination of current labor market dynamics supports the Budget Division forecast for continued but slower growth in the State's labor market. Box 7 describes the methodology used to perform the analysis. Figure 36 shows the gross rates of job creation and destruction for the period from the first quarter of 1993 through the second quarter of 2007. When the State economy was booming during the early part of the period, the gross number of jobs created well exceeded the gross number destroyed. However, the tide

turned in the third quarter of 2001, with the number of jobs destroyed overtaking the number of jobs created. The full impact of September 11 is seen during the first quarter of 2002, when the gap between the gross rates of job destruction and job creation is at its widest. The job gap shows a narrowing trend after that, except for a small widening in the second quarter of 2003, perhaps indicating the impact of the Iraq war on the business sector outlook.



Source: Moody's Economy.com; NYS Department of Labor.

By late 2003, the economic stimulus provided by the expanding national economy was enough to bring the State's 2001-2003 recession to an end. Figure 37 indicates that because a significant portion of the State economy is export-oriented, there is a strong association between State export growth and private sector employment. Thus, a strong U.S. economy combined with global growth helped to keep the State's net job creation index above 100 percent from the first quarter of 2004 through the second quarter of 2007. Although the national economy was slowing during the second half of 2006 and early 2007, continued strong global growth and strong Wall Street profits and bonuses kept the rate of job creation well above the rate of job destruction for the first half of last year. However, the gross rate of job creation fell during both the first and second quarters. With the U.S. economy estimated to be slowing in late 2007 and early 2008, and finance sector bonuses projected to fall for the 2007-08 season, the State's net rate of job creation is expected to fall going forward, consistent with the Budget Division view that job growth will fall from 1.1 percent in 2007 to 0.6 percent in 2008.

#### BOX 7

#### ANALYZING PRIVATE SECTOR EMPLOYMENT DYNAMICS AT THE ESTABLISHMENT LEVEL

The expansion or contraction of an industry over time is usually measured by the net change or net growth in jobs. However, a look beneath the net numbers into the mechanics of job creation and destruction at the establishment level facilitates a deeper understanding of the underlying dynamics.<sup>1</sup> During times when State employment is growing slowly, or even falling, an examination of the underlying dynamics reveals an extremely active labor market — even in the worst of times, new firms are created and existing firms add jobs. For example, though private sector employment fell 2.4 percent in 2002, about 39.7 percent of the State's business establishments created jobs. The data for this study derive from the Quarterly Census of Employment and Wages (QCEW) program.<sup>2</sup> These data include all establishments subject to Federal unemployment insurance laws and cover approximately 98 percent of all employment. For the second quarter of 2007, the most recent period for which data are available, the QCEW data covered 564,383 private sector establishments in New York State and 7,123,744 private sector employees.

Establishment-level data facilitate the investigation of questions that cannot be addressed at the aggregate level. Such questions include whether the primary source of job creation is new firm startups or existing firms that have chosen to expand, or whether net employment growth is the result of an increase in the rate of job creation or a decrease in the rate of job destruction. Two industries may exhibit the same net change in employment but one may have a high job turnover rate, resulting from high gross rates of gains and losses, while the other may have a low turnover rate. Previous studies have found that an increase in the turnover rate tends to be associated with an increase in net growth.<sup>3</sup> Hence, the underlying dynamics may give clues as to the near-term direction of the business cycle, and an industry that suddenly starts to experience an increase in firm startups or gross job creation may turn out to be a leading industry in the economy's next growth phase. Moreover, one can also determine whether new jobs are being created in relatively high-wage or low-wage industries.

Because QCEW data are not seasonally adjusted, comparisons over time should be restricted to the same quarter of various years. We therefore analyze job growth relative to the same quarter of the previous year. Comparability across time also requires normalizing by a common base. Because the jobs that were eliminated between the two quarters are no longer in the 2007 job count, we follow BLS and define the base as the average of the two quarters.

The gross number of jobs created between the second quarter of 2006 and the second quarter of 2007 is constructed by adding together the number of jobs created by firm startups (firms which existed during the second quarter of 2006 but did not exist four quarters prior), expanding firms that existed in both quarters, and firms created through mergers and acquisitions. Between the second quarter of 2006 and the second quarter of 2007, a total of 978,259 jobs were created from these three sources. Performing this calculation for the second quarter of 2007 produces the following:

Gross rate of job gain = 
$$\frac{\text{Startup gain + Existing firm gain + M&A gain}}{\text{Base}} = \frac{978,259}{7,070,662} = 13.8\%$$

This result indicates that the State's gross rate of job creation for the second quarter of 2007 is 13.8 percent. An analysis of job creation at the establishment level also confirms the conventional wisdom that small firms are the State economy's primary growth engine. For example, of the over one million gross number of jobs created during the second quarter of 2007, 53.9 percent were created by firms with less than 50 employees. Another 24.5 percent were created by medium sized firms of between 50 and 250 workers, and the remaining 21.6 percent by large firms with workforces exceeding 250.

We similarly construct a gross rate of job destruction by adding together employment at firms that existed in the second quarter of 2006 but not in the second quarter of 2007, jobs lost from contracting firms that existed in both quarters, and jobs lost due to a merger or acquisition. We then divide by the State's job base as defined above, which for the second quarter of 2007 yields:

Gross rate of job loss = 
$$\frac{\text{Shutdown loss + Existing firm loss + M&A loss}}{\text{Base}} = \frac{872,094}{7,070,662} = 12.3\%$$

(continued on next page)

<sup>&</sup>lt;sup>1</sup> For a similar analysis for the U.S., see U.S. Bureau of Labor Statistics (BLS), "Business Employment Dynamics: First Quarter 2005," <a href="http://www.bls.gov/news.release/pdf/cewbd.pdf">http://www.bls.gov/news.release/pdf/cewbd.pdf</a>>.

 <sup>&</sup>lt;sup>2</sup> For a detailed description of QCEW data, see 2003-04 New York State Executive Budget, Appendix II, p. 100.
 <sup>3</sup> See R. Jason Faberman, "Job Flows and Labor Dynamics in the U.S. Rust Belt." *Monthly Labor Review*, September 2002, Vol. 125, No. 9, pp. 3-10.

#### (continued from previous page)

This result states that the gross rate at which jobs were lost between the two quarters is 12.3 percent. Thus, for the second quarter of 2006, the gross rate of job creation exceeded the gross rate of job destruction. A net index of job creation is constructed by dividing the gross rate of job gains by the gross rate of job losses. For the second quarter of 2006, this calculation yields:

Net index of job creation =  $\frac{\text{Gross rate of job gain}}{\text{Gross rate of job loss}} = \frac{13.8\%}{12.3\%} = 112.2\%$ 

A net index value of exactly 100 percent implies that the gross number of jobs created is entirely offset by the number of jobs destroyed; a value above 100 percent, as we see above, indicates that employment is growing; a value below 100 percent indicates a net job loss, implying the presence of a "job gap."

As illustrated in the table below, two industries can have similar values for the net index but have very different underlying dynamics. For example, for the second quarter of 2007, the educational services sector and the professional, scientific, and technical services sector had similar net indices of job creation of 118.9 percent and 129.5 percent, respectively. However, the professional, scientific, and technical services sector has a much higher turnover rate than the educational services sector. Understanding these differences has implications for fine-tuning the Budget Division employment forecast.

| Employm  | ent Dynamics Comparison: 2 | 007Q2                            |                              |
|--|----------------------------|----------------------------------|------------------------------|
| Sector (NAICS code)                                      | Gross rate of job creation | Gross rate of job<br>destruction | Net index of<br>job creation |
| Educational Services (61)                                | 7.1%                       | 5.9%                             | 118.9%                       |
| Professional, Scientific, and Technical<br>Services (54) | 16.1%                      | 12.4%                            | 129.5%                       |

## The State's Employment and Establishment Base

Figure 38 shows the composition of the State's employment and establishment base, as defined in Box 7, for the second quarter of 2007 by type of establishment. Startups and shutdowns accounted for about 9.1 percent of the establishment base for 2007Q2, but because these firms tend to be quite small, averaging only about four employees per firm, they accounted for only about 3.0 percent of the State's private sector employment base for that quarter. Startup firms added about 71,000 employees to total employment, net of shutdowns. Firms that were either acquired or absorbed by other firms accounted for 1.3 percent of the establishment base and subtracted about 20,000 from total 2007Q2 employment compared with 2006Q2. The average size of these firms was about 22 employees and accounted for 2.2 percent of employment.

Existing firms are classified according to whether their employment levels expanded, contracted, or experienced no change relative to the same quarter of the prior year. Existing firms represent an overwhelming proportion of both private sector establishments and employment — 89.6 percent of the State's establishment base and 94.8 percent of the job base in the second quarter of 2007. As indicated in the right hand panel of Figure 38, the three types of existing firms accounted for roughly equal shares of establishments in the second quarter of 2007 but for very different shares of employment. The average size of existing firms also varies by firm type, with those firms experiencing no change in employment averaging less than three employees in the second half of 2007, expanding firms averaging 24 employees, and contracting firms averaging 16. Because existing firms account for so large a share of industry employment at any given point in time, they account for an overwhelming share of employment growth over time as well. Existing firms added a net total of about 55,000 firms between 2006Q2 and 2007Q2.

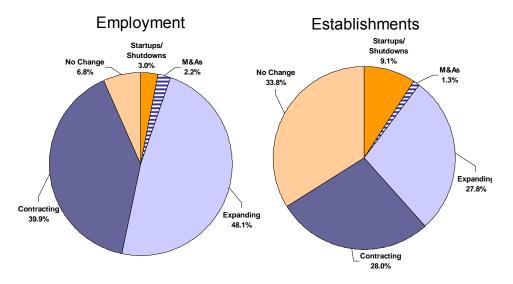


Figure 38 Composition of State's Employment and Establishment Base 2007Q2

Source: NYS Department of Labor; DOB staff estimates.

## Manufacturing

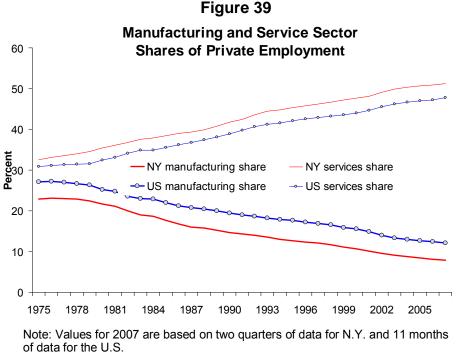
The Budget Division forecast for manufacturing sector employment represents a continuation of that sector's long-term downward trend, though the rate of decline has been slowing and is projected to continue to do so going forward.<sup>17</sup> For 2008, manufacturing employment is expected to fall 1.7 percent to about 549,000 workers, following a decline of 2.1 percent in 2007. The 2008 projected level of manufacturing employment is 40 percent below the 915,000 workers employed in that sector in 1991. The State's manufacturing sector will continue to be negatively affected by the ongoing restructuring of the nation's auto industry and the increasing globalization of production. Consequently, State manufacturing employment is expected to continue to fall through the end of the forecasting period.

Since the mid-1970s, New York's comparative advantage has been shifting away from manufacturing in favor of the production of services (see Figure 39). Productivity growth and competitive pressures arising from increased globalization have resulted in the decline of State manufacturing employment each year since 1984. The rate of job loss from this sector accelerated during the last recession, as it did during the earlier recessions of 1982 and 1991.

Although the manufacturing sector continues to bear the brunt of the State's job losses, there has been some improvement since the end of the recession. Manufacturing lost 50,400 jobs in 2002, a decline of 7.2 percent, representing the greatest rate of decline since data collection under the QCEW program began in 1975. Net job losses eased somewhat in 2003 due to a decline in the gross rate of job destruction, while the gross rate of job

<sup>&</sup>lt;sup>17</sup> The Budget Division combines manufacturing and mining for forecasting purposes. As of the second quarter of 2007, mining accounted for less than 0.1 percent of total employment in this category and will be ignored for the remainder of the discussion.

creation remained flat (see Figure 40). In 2004, job creation began to rise, while job destruction continued to fall, leading to a net index of job creation value of almost 90 percent by the end of the year. However, the improvement proved to be only temporary, with the net index back down to about 82 percent by the second quarter of 2007, consistent with the national manufacturing slowdown. Indeed, the large size of the job gap during the first half of 2007 signals the likelihood that the State's manufacturing sector will continue to lose jobs in 2008.

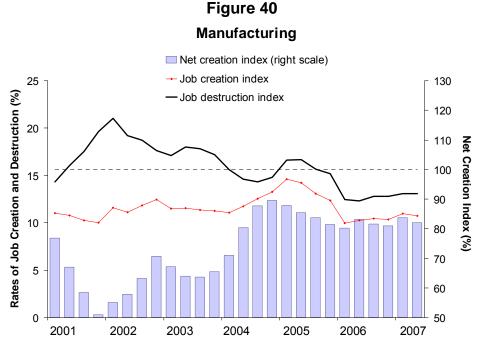


Source: Moody's Economy.com; NYS Department of Labor.

Manufacturing is a very important part of the regional economies of Western New York and the Finger Lakes. During the first half of 2007, these two regions accounted for 29.0 percent of State manufacturing employment, though they accounted for only 13.7 percent of total State private sector employment. Greatly affected by the continued downsizing by the State's large manufactures, the Finger Lakes region experienced the most severe decline in manufacturing as a share of total regional employment. That share fell from 23.2 percent in 2000 to 18.4 percent for the four quarters ending with 2007Q2, a decline of 4.8 percentage points. Western New York had a similar experience, with its manufacturing share falling 4.2 percentage points over the same period.

Manufacturing's share of total employment fell in the State's other regions as well, though less sharply. Although New York City experienced the greatest absolute number of manufacturing losses, the decline in the sector's share of total regional employment was among the smallest of the ten regions. Indeed, the New York City economy is the most heavily weighted toward services of all of the State's regions, with manufacturing comprising only 3.4 percent of City private sector employment, the smallest share of any region. In the first half of 2007, New York City's share of total State private sector employment was 43.6 percent, but its share of State manufacturing employment was only 18.2 percent. In contrast, the economies of Long Island and the Hudson Valley appear

more proportionally balanced. Long Island accounts for 14.6 percent of State private sector employment and 15.0 percent of State manufacturing employment, while the Hudson Valley accounts for 10.3 percent of private sector employment and 10.7 percent of manufacturing employment.



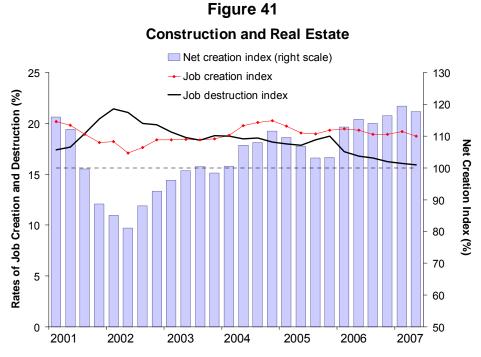
Source: NYS Department of Labor; DOB staff estimates.

### Construction and Real Estate

Recent labor market dynamics indicate that the construction and real estate sectors were still strong during the first half of 2007 (see Figure 41). However, growth in State construction employment is estimated to have peaked at the end of 2006, due to the deceleration of housing market activity earlier that year. The Budget Division is projecting growth in construction employment of 1.6 percent for 2008, following strong growth of 3.5 percent for 2007. An even greater weakening of construction employment growth might have been expected were it not for strong levels of activity in the commercial building sector, particularly downstate. The housing market slowdown is estimated to have negatively impacted real estate, rental, and leasing employment starting in 2006, with job growth in this sector projected to remain virtually flat in 2008. Following growth of 0.3 percent in 2007, employment in this sector is projected to fall 0.1 percent in 2008, compared with a decline of 2.2 percent projected for the nation as a whole.

Construction employment had been increasing steadily since the second quarter of 2004, pushing this sector's index of net job creation above 100 percent since that point. Contributing to continued increases in the number of construction jobs over the longer term will be reconstruction on the site of the World Trade Center, as well as multi-year subway and stadium building projects. Also supporting the expectation that commercial construction will remain strong in 2008 are low office vacancy rates for both downtown and midtown Manhattan (see Figure 42), though the downtown rate ticked up slightly in the second and third quarters of 2007. However, with credit conditions much tighter than

they were a year ago, the pace of construction spending can be expected to be below that of last year. Consequently, 2008 growth in State construction employment is expected to be less than half of what it was in 2007, but still strong compared with the 2.2 percent decline projected for the nation.



Source: NYS Department of Labor; DOB staff estimates.

Office Vacancy Rates

1982Q1 1985Q1 1988Q1 1991Q1 1994Q1 1997Q1 2000Q1 2003Q1 2006Q1 Source: Moody's Economy.com.

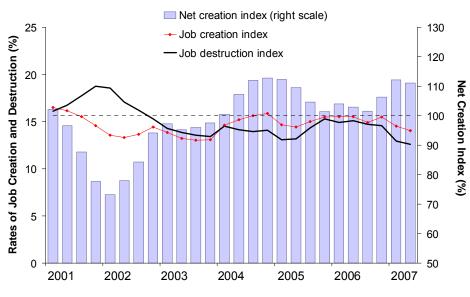
Figure 42

Regional data indicate that the recent housing sector boom did not affect construction and real estate employment uniformly across the State's regions. Indeed, for all of the upstate regions except the Capital District and the North Country, construction employment for the first half of 2007 was still below the level for the same period in 2000. For the three downstate regions of New York City, Long Island, and the Hudson Valley, the regional shares of total State construction employment were greater than the regional shares of total employment for the second half of 2007, an indication of the strength of the housing boom in those areas.

### Trade, Transportation, and Warehousing

The retail trade, wholesale trade, and transportation and warehousing sectors are among the more cyclically sensitive industrial sectors and were hit hard during the 2001-2003 recession. While this super-sector began to show the effects of the national slowdown in 2006, employment growth picked up toward the end of that year and in early 2007, primarily due to declines in the gross rate of job destruction (see Figure 43). Nevertheless, employment in both the wholesale trade and transportation sectors were still below their pre-recession peaks in the first half of last year.

Employment in the wholesale trade sector is estimated to have grown 0.8 percent in 2007, with growth projected to fall slightly to 0.7 percent for 2008. The wholesale trade sector was dominated by job declines from early 2001 through the first quarter of 2004, but began to experience net growth by the second quarter of 2004. For 2004 as a whole, the sector added 2,100 jobs, producing growth of 0.6 percent, followed by yet another decline of 0.2 percent for 2005 and no growth for 2006. But for the first half of 2007, wholesale employment grew a solid 1.0 percent. Thus, wholesale trade is expected to be a solid contributor to State job growth in 2008.



# Figure 43 Trade, Transportation, and Warehousing

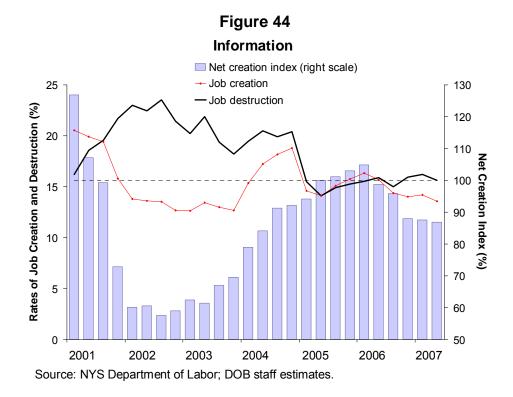
Source: NYS Department of Labor; DOB staff estimates.

Retail trade is estimated to have grown a strong 1.2 percent for 2007, but growth is projected to fall to 0.4 percent for 2008. In the retail trade sector, the job gap narrowed significantly during the second half of 2002 and remained small in 2003. From the first quarter of 2004 through the second quarter of 2005, this sector's job creation index was well above 100 percent. A slowdown became well entrenched by the middle of 2006, but the sector rebounded in the first half of 2007. This result lends support to the expectation that retail trade will be a modest contributor to State job growth for 2008.

Transportation and warehousing employment is projected to increase 0.6 percent in 2008, following estimated growth of 1.3 percent for 2007. The impact of September 11 on employment is perhaps seen most dramatically in the transportation sector. The job gap in that sector was at its maximum during the first quarter of 2002, but has gradually narrowed since then, with job growth reaching 2.1 percent in 2006 due primarily to a decline in the gross rate of job destruction. High energy costs were likely to have been a restraining factor for this sector in 2007 and are expected to continue to be, along with the overall slowdown in the national and State economies going forward. Consequently, the transportation and warehousing sector is likely to see slower growth for 2008.

### Information (Media and Communications)

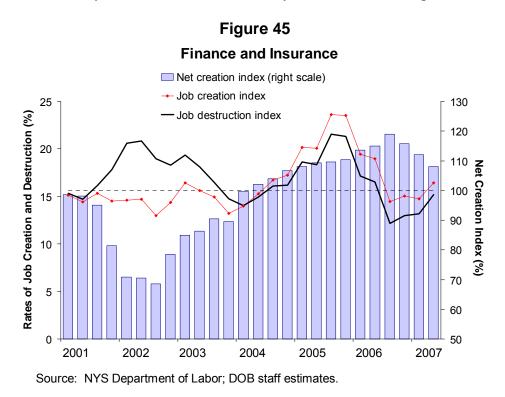
The information sector, which includes publishing, motion pictures, broadcasting, and telecommunications, was among the hardest hit in the State during the last recession and among the last to recover (see Figure 44). Following six consecutive years of job losses, from 2001 through 2006, information sector employment is estimated to have plunged 1.4 percent in 2007. The State and national slowdowns are expected to contribute to yet another decline of 0.4 percent for 2008. It could take many years for this sector to attain its pre-recession employment peak.



The information sector is one of the most dynamic sectors in the State, exhibiting gross rates of job creation and destruction generally well above statewide averages. It is also the most regionally concentrated, with almost 60 percent of State employment in this sector located in New York City.

### Finance and Insurance

Until now, the finance and insurance sector has been a bright spot for State economic growth. Strong revenue and profit performances on Wall Street resulted in high rates of job growth in this sector of 1.9 percent for 2005, 2.3 percent for 2006, and estimated growth of 1.0 percent for 2007. But the current credit crisis is expected to result in increased layoffs for this sector, with the Budget Division projecting a decline of 0.6 percent for 2008. Finance and insurance sector employment was still below its pre-recession peak during the first half of 2007. In the aftermath of the stock market crash of 1987 and the recession of 1990-91, it took ten years for the securities industry to return to its 1987 peak.



The attacks of September 11, the 2001 national recession, and corporate governance scandals all combined to have a significant impact on the State's financial sector during the State's last recession. As a result, 29,800 finance and insurance jobs were lost in 2002, a decline of 5.4 percent. As expected, an overwhelming proportion of these losses occurred in New York City. This trend continued in 2003, with finance and insurance losing another 11,000 jobs. However, these job losses lowered industry compensation costs and helped Wall Street firms to increase profits significantly in 2003. The net job creation index for finance and insurance became positive in 2004 and has continued to climb ever since. In addition, with gross rates of job creation and destruction climbing to about 20 percent in 2005, the finance and insurance sector has become one of the State's most dynamic sectors (see Figure 45). But the current crisis is expected to pose a setback for this sector going forward.

### Professional and Business Services

The State's professional and business services industries — which include legal, accounting, architectural, engineering, advertising, technical, management, and other business support services — benefited greatly from the strength of the national economy in 2005, 2006, and the first half of 2007, and particularly from the strong growth in corporate profits (see Figure 46). Professional and technical services employment is estimated to have grown 2.9 percent in 2007, following 3.9 percent growth in 2006, making this sector one of the State's strongest over the last two years. However, the slowdown in national output and profit growth is projected to bring job growth in this sector down to 0.9 percent for 2008, still significantly above the projected statewide average. Similarly, job growth in the management and administrative support services industries is expected to slow to 0.4 percent in 2008, following 1.5 percent growth in 2007.

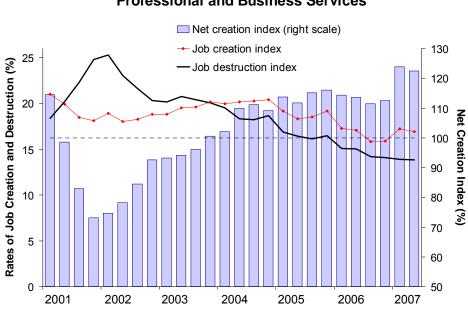


Figure 46
Professional and Business Services

Source: NYS Department of Labor; DOB staff estimates.

With the collapse of the high-tech bubble, the State's professional, scientific, and technical services industries saw a significant increase in the rate of gross job destruction during 2001 and early 2002. However, the job gap in this sector narrowed substantially during the first three quarters of 2003, with the net index rising above 100 percent by the fourth quarter. The industry has continued to produce net job growth since then, with the gross rate of job destruction trending ever downward, supporting the forecast for continued but slower growth.

The gross rate of job destruction rose swiftly in the management, administrative, and support services sector in 2001, but the job gap had narrowed significantly by the fourth quarter of 2002. The job gap continued to narrow in 2003, which resulted in positive net

job creation in 2004 and 2005. Management services growth may have been stymied by the desire to avoid expanding management operations in New York City in the wake of September 11, accelerating the decline in the number of corporate headquarters located in the State.

The management, administrative, and support services sector contains temporary help services, one of the first employment classes to grow following a downturn, and helps to explain the substantial improvement in this sector between 2003 and 2004. Many firms hire temporary workers coming out of a recession, uncertain as to whether an increase in the demand for their products will be sustained, contributing to the high job turnover rate in this sector, as well as its cyclical sensitivity. Temporary help services employment grew 6.1 percent in 2004, the first full year of the State's current expansion, compared to 0.8 percent growth for the private sector as a whole, with growth falling to 3.3 percent in 2005. Consistent with the slowing of the national economy, temporary help services jobs fell 4.6 percent in 2006 but were up 2.3 percent during the first half of 2007 compared to the same period in 2006, yielding only mixed signals as to the direction of the State labor market.

Employment in the professional and business services sector has surpassed its prerecession peak in almost every region except for New York City, Mohawk Valley, and the Southern Tier. Nevertheless, New York City still retains a disproportionately large share of the State's jobs in this sector — 50.5 percent.

## Education and Health Care

The private education, and health care and social assistance sectors have exhibited consistent strength, even throughout the last recession (see Figure 47). Together, these two sectors are expected to add almost 26,000 new jobs in 2008.

The health care industry is the larger of the two, employing an estimated total of 1.2 million workers in 2007. The private education sector is estimated to employ about 278,000, as it excludes the more than 600,000 workers employed at public educational institutions. Since neither of these sectors exhibits a significant degree of cyclical sensitivity, both are expected to exhibit growth well above the average for the private sector as a whole. Private education employment is projected to rise 1.8 percent for 2008, following estimated growth of 1.5 percent for 2007; health care and social assistance employment is projected rise 1.7 percent in 2008, following estimated growth of 1.8 percent for 2007.

Every region except for the Western New York experienced double-digit employment growth in the education and health care sector between 2000Q2 and 2007Q2. The strongest growth was in Long Island, with growth of 20.3 percent, followed by the North Country and Mohawk Valley regions, with growth of 17.4 percent and 16.7 percent, respectively.

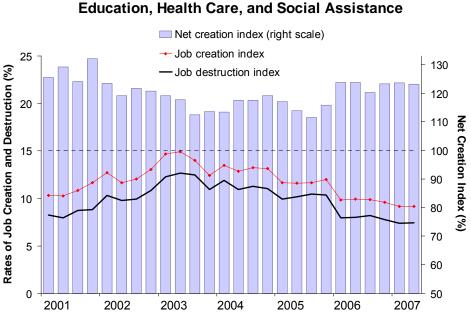


Figure 47 Education. Health Care. and Social Assistance

Source: NYS Department of Labor; DOB staff estimates.

## Leisure, Hospitality, and Other Services

The Budget Division expects leisure, hospitality, and other services employment to grow 1.4 percent in 2008, following strong estimated growth of 2.1 percent in 2007. September 11 had a severe impact on this sector, particularly the arts, entertainment, and other tourism-related industries. The gross rate of job destruction increased considerably during the fourth quarter of 2001 and the first quarter of 2002, although the sector began to bounce back soon thereafter (see Figure 48).

Although the net job creation index has remained above 100 percent since the first quarter of 2004, growth fell off in the third quarter of 2005. However, beginning in the third quarter of 2006, growth in this sector has taken off due to both increases in the rate of job creation and consistent decreases in the rate of job destruction. Both trends support the expectation that the sector will continue to add jobs in 2008. The slowdown in the national economy will contribute to a slowing of growth in this sector, but a weak U.S. dollar and continued global growth should provide countervailing forces going forward.

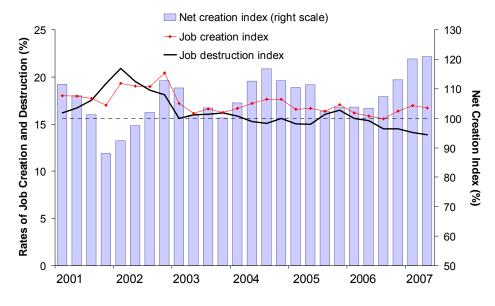
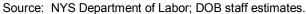
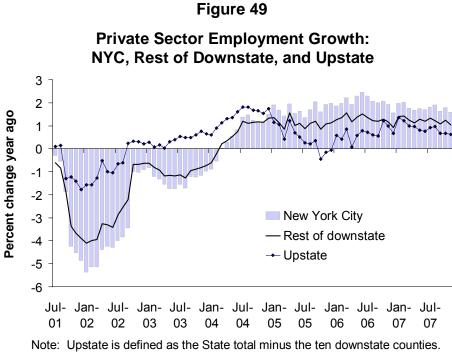


Figure 48 Leisure, Hospitality, and Other Services





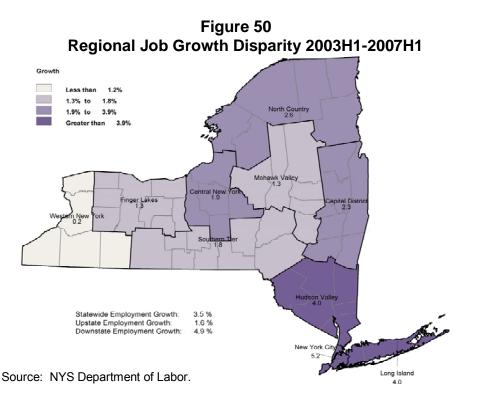
Source: NYS Department of Labor, CES.

### Regional Job Growth Disparity

Employment growth has been quite variable across the State's regions. Figure 49 compares private sector employment growth for New York City with that of the five downstate counties outside of New York City and Upstate, from January 2001 through November 2007. The figure makes evident that the recent strength of the State's labor

market has emanated largely from New York City. This strength is attributable to the robust performance of Wall Street, the real estate market, tourism, and the City's business and professional business services industries. Employment growth for the rest of downstate has been significantly weaker, with the residential housing contraction having a notable impact on Long Island and the Hudson Valley. The upstate labor market has seen the largest impact of the national manufacturing downturn, with auto sector weakness particularly affecting the western part of the State.

Figure 50 compares the relative performance of New York's 10 regions since the first half of 2003, the six months just preceding the August 2003 trough of the State's last recession. Employment growth for the State as a whole grew 3.6 percent between the first half of 2003 and the first half of 2007, the most recent period for which the most accurate data — Quarterly Census of Employment and Wages (QCEW) data — are available. The downstate regions, led by New York City, grew a robust 4.9, while the upstate region grew a much weaker 1.6 percent. Employment growth was particularly weak in the Western New York region, growing only 0.2 percent over the period. The Finger Lakes and Mohawk Valley regions each exhibited growth of 1.3 percent. Manufacturing still accounts for a significant portion of employment in many of the upstate regions, but has suffered from weakness in the auto industry as well as longer term trends such as corporate restructuring and the transfer of production to other regions of the country and overseas.



The most recent data indicate that the New York City economy has remained vibrant. Data for the first half of 2007, compared to the same period in 2006, indicate that New York City continued to experience the strongest growth in private sector employment of any region, growing 2.9 percent over the period. Several regions — the Capital District, North Country, and Southern Tier — saw a slowdown in private sector job growth during the first half of 2007 compared with the previous year, while the Hudson Valley, Central New York, and Finger Lakes regions saw significant improvements. Long Island and the

Mohawk Valley grew at virtually the same rate as in 2006, while Western New York saw declines in both years. A more detailed analysis of regional employment trends can be found in Table 5 through Table 8 on pages 141-142. A slowdown in job growth is expected for all of the State's regions going forward.

## **Risks to the New York Forecast**

All of the risks to the U.S. forecast apply to the State forecast as well, although as the nation's financial capital, the current credit crunch poses a particularly large degree of uncertainty for New York. Although the failure of a major Wall Street institution is not anticipated and the large volume of write-downs has been revealing, the full extent of the losses associated with the mortgage market debacle remains to be seen. Higher losses than anticipated could result in even lower bonuses than projected, reducing household spending. Should the State's commercial real estate market cool more rapidly than anticipated, taxable capital gains realizations could be negatively affected. These effects could ripple through the economy, reducing both employment and wage growth. In contrast, should the national and world economies grow faster than expected, a stronger upturn in stock prices, along with even stronger activity in mergers and acquisitions and other Wall Street activities, could result in higher wage and bonuses growt than projected for 2008 and the 2008-09 bonus season.

#### BOX 8 THE NEW YORK STATE DIVISION OF THE BUDGET NEW YORK MACROECONOMIC MODEL

DOB's New York Macroeconomic model (DOB/N.Y.) attempts to capture the fundamental linkages between the New York and the national economies.<sup>1</sup> Clearly, New York's economy depends on economic developments in the U.S. economy, usually expanding when the national economy is growing and contracting when the nation is in recession. However, this relationship is neither simple nor static. The growth rate of the State's economy can vary substantially in comparison to the nation. For example, during the 1990-91 national recession, the State's recession began noticeably earlier and ended significantly later than for the nation as a whole. Alternatively, during the early 1980s recession, the State's economy fared better than the nation.

The objective of DOB/N.Y. is to quantify the linkages between the national and State economies within an econometric modeling framework. DOB/N.Y. is a structural time series model with most of the exogenous variables derived from DOB/U.S. In general, the long-run equilibrium relationships between State and national economic variables are captured by a cointegration/error-correction specification, while the State's specific dynamics are modeled using a restricted vector autoregressive (RVAR) framework. DOB/N.Y. has four major components: a nonfarm payroll employment segment, a real nonbonus average wage segment, a bonus payment segment, and a nonwage income segment.

#### Employment

The national economy affects New York employment through two channels. First, if State employment growth for a specific sector is related to the growth of the U.S. employment in the same sector, U.S. employment for that sector is specified as an exogenous variable in the equation. Second, overall U.S. economic conditions, as measured by the growth of real U.S. GDP, is included either directly in the employment equations for some sectors or indirectly through the VAR relationships.

Intra-sectoral relationships for New York employment can be different from those for the nation as a whole. These relationships are captured in a restricted VAR model where the impact of one sector on other sectors is explicitly specified.

#### Average Real Nonbonus Wages

Our analysis suggests the existence of a long-run equilibrium relationship between real nonbonus average wage for most New York sectors and the national real average wage. Thus, the State average real nonbonus wage by sector is modeled in a cointegration/error-correction framework. This modeling approach is based on the belief that, since both labor and capital are free to move in a market economy, regional differences in labor costs tend to converge toward their long-run equilibrium values, though this process may take quite a long time. This formulation allows for short-run adjustments towards equilibrium, which describe the short-run dynamics of State-specific economic conditions.

#### **Bonus Income**

The DOB model for finance and insurance bonus income incorporates those factors that drive Wall Street profits: merger and acquisition activity, IPOs, and the volume of debt underwriting. Our analysis shows that bonuses paid in the State's other economic sectors tend to have long-term equilibrium relationships with those paid in the finance and insurance sectors; more technically, bonus payments in the financial services sector are cointegrated with bonuses paid in most other sectors. Consequently, the results from the finance and insurance sector bonus model are used to estimate bonuses paid in other sectors.

#### Nonwage Incomes and Other Variables

The New York nonwage components, except for the residence adjustment, are all driven by their national counterparts. The relationship is modeled as a change in the New York variable, as a function of a change in the U.S. nonwage counterpart, along with lags of the independent and dependent variables as appropriate to account for short-term fluctuations.

<sup>1</sup> For more information, see New York State Economic, Revenue and Spending Methodologies, October 2007, pp. 45-52.

|   |   | TAE   | BLE 5  |   |   |  |  |   |   |
|---|---|---|--|---|---|--|--|---|---|
| NEW YORK STATE PRIVATE EMPLOYMENT BY INDUSTRY |   |   |  |   |   |  |  |   |   |
|   | Employ  | yment in  | Thousand   | S   |   | Perce  | ent Char   | ge  |   |
| 2003  | 2004  | 2005  | 2006   | 2007*   | 2003  | 2004   | 2005   | 2006  | 2007*   |
| 614.5   | 598.2   | 583.7   | 570.3  | 558.5   | (6.0)   | (2.6)  | (2.4)  | (2.3)   | (2.2)   |
| 495.3   | 501.6   | 506.7   | 519.3  | 517.0   | (0.3)   | 1.3  | 1.0  | 2.5   | 3.0   |
| 1,417.8                                       | 1,434.2   | 1,447.6   | 1,455.5  | 1,459.4   | (0.5)   | 1.2  | 0.9  | 0.5   | 1.5   |
| 275.4   | 268.2   | 268.0   | 266.7  | 261.1   | (6.8)   | (2.6)  | (0.1)  | (0.5)   | (2.0)   |
| 513.8   | 516.3   | 526.1   | 538.2  | 541.1   | (2.1)   | 0.5  | 1.9  | 2.3   | 1.4   |
| 1,037.2                                       | 1,052.9   | 1,077.7   | 1,098.4  | 1,119.9   | (0.8)   | 1.5  | 2.4  | 1.9   | 3.3   |
| 1,388.7                                       | 1,415.4   | 1,436.7   | 1,463.1  | 1,487.0   | 1.9   | 1.9  | 1.5  | 1.8   | 1.7   |
| 953.8   | 971.5   | 981.7   | 991.7  | 997.8   | 0.6   | 1.9  | 1.0  | 1.0   | 2.9   |
| 104.5   | 97.9  | 98.1  | 104.7  | 90.7  | 7.1   | (6.3)  | 0.1  | 6.8   | (7.8)   |
| 6,801.0                                       | 6,856.3   | 6,926.3   | 7,007.9  | 7,032.6   | (0.7)   | 0.8  | 1.0  | 1.2   | 1.6   |
|   | 2003<br>614.5<br>495.3<br>1,417.8<br>275.4<br>513.8<br>1,037.2<br>1,388.7<br>953.8<br>104.5 | Employ           2003         2004           614.5         598.2           495.3         501.6           1,417.8         1,434.2           275.4         268.2           513.8         516.3           1,037.2         1,052.9           1,388.7         1,415.4           953.8         971.5           104.5         97.9 | YORK STATE PRIVATE<br>Employment in           2003         2004         2005           614.5         598.2         583.7           495.3         501.6         506.7           1,417.8         1,434.2         1,447.6           275.4         268.2         268.0           513.8         516.3         526.1           1,037.2         1,052.9         1,077.7           1,388.7         1,415.4         1,436.7           953.8         971.5         981.7           104.5         97.9         98.1 | Employment in Thousands           2003         2004         2005         2006           614.5         598.2         583.7         570.3           495.3         501.6         506.7         519.3           1,417.8         1,434.2         1,447.6         1,455.5           275.4         268.2         268.0         266.7           513.8         516.3         526.1         538.2           1,037.2         1,052.9         1,077.7         1,098.4           1,388.7         1,415.4         1,436.7         1,463.1           953.8         971.5         981.7         991.7           104.5         97.9         98.1         104.7 | YORK STATE PRIVATE EMPLOYMENT BY IN<br>Employment in Thousands           2003         2004         2005         2006         2007*           614.5         598.2         583.7         570.3         558.5           495.3         501.6         506.7         519.3         517.0           1,417.8         1,434.2         1,447.6         1,455.5         1,459.4           275.4         268.2         268.0         266.7         261.1           513.8         516.3         526.1         538.2         541.1           1,037.2         1,052.9         1,077.7         1,098.4         1,119.9           1,388.7         1,415.4         1,436.7         1,463.1         1,487.0           953.8         971.5         981.7         991.7         997.8           104.5         97.9         98.1         104.7         90.7 | YORK STATE PRIVATE EMPLOYMENT BY INDUSTR           Employment in Thousands           2003         2004         2005         2006         2007*         2003           614.5         598.2         583.7         570.3         558.5         (6.0)           495.3         501.6         506.7         519.3         517.0         (0.3)           1,417.8         1,434.2         1,447.6         1,455.5         1,459.4         (0.5)           275.4         268.2         268.0         266.7         261.1         (6.8)           513.8         516.3         526.1         538.2         541.1         (2.1)           1,037.2         1,052.9         1,077.7         1,098.4         1,119.9         (0.8)           1,388.7         1,415.4         1,436.7         1,463.1         1,487.0         1.9           953.8         971.5         981.7         991.7         997.8         0.6           104.5         97.9         98.1         104.7         90.7         7.1 | YORK STATE PRIVATE EMPLOYMENT BY INDUSTRY<br>Employment in Thousands         Percention           2003         2004         2005         2006         2007*         2003         2004           614.5         598.2         583.7         570.3         558.5         (6.0)         (2.6)           495.3         501.6         506.7         519.3         517.0         (0.3)         1.3           1,417.8         1,434.2         1,447.6         1,455.5         1,459.4         (0.5)         1.2           275.4         268.2         268.0         266.7         261.1         (6.8)         (2.6)           513.8         516.3         526.1         538.2         541.1         (2.1)         0.5           1,037.2         1,052.9         1,077.7         1,098.4         1,119.9         (0.8)         1.5           1,388.7         1,415.4         1,436.7         1,463.1         1,487.0         1.9         1.9           953.8         971.5         981.7         991.7         997.8         0.6         1.9           104.5         97.9         98.1         104.7         90.7         7.1         (6.3) | YORK STATE PRIVATE EMPLOYMENT BY INDUSTRY         Percent Chan           2003         2004         2005         2006         2007*         2003         2004         2005           614.5         598.2         583.7         570.3         558.5         (6.0)         (2.6)         (2.4)           495.3         501.6         506.7         519.3         517.0         (0.3)         1.3         1.0           1,417.8         1,434.2         1,447.6         1,455.5         1,459.4         (0.5)         1.2         0.9           275.4         268.2         268.0         266.7         261.1         (6.8)         (2.6)         (0.1)           513.8         516.3         526.1         538.2         541.1         (2.1)         0.5         1.9           1,037.2         1,052.9         1,077.7         1,098.4         1,119.9         (0.8)         1.5         2.4           1,388.7         1,415.4         1,436.7         1,463.1         1,487.0         1.9         1.5           953.8         971.5         981.7         991.7         997.8         0.6         1.9         1.0           104.5         97.9         98.1         104.7         90.7         7. | YORK STATE PRIVATE EMPLOYMENT BY INDUSTRY         Percent Charge           2003         2004         2005         2006         2007*         2003         2004         2005         2006           614.5         598.2         583.7         570.3         558.5         (6.0)         (2.6)         (2.4)         (2.3)           495.3         501.6         506.7         519.3         517.0         (0.3)         1.3         1.0         2.5           1,417.8         1,434.2         1,447.6         1,455.5         1,459.4         (0.5)         1.2         0.9         0.5           275.4         268.2         268.0         266.7         261.1         (6.8)         (2.6)         (0.1)         (0.5)           513.8         516.3         526.1         538.2         541.1         (2.1)         0.5         1.9         2.3           1,037.2         1,052.9         1,077.7         1,098.4         1,119.9         (0.8)         1.5         2.4         1.9           1,388.7         1,415.4         1,463.1         1,487.0         1.9         1.5         1.8           953.8         971.5         981.7         991.7         997.8         0.6         1.9         1.0< |

\* Levels for 2007 are based on the first two quarters of the year; 2007 growth rates are relative to the same period in 2006. \*\* Includes agriculture, utilities, and unclassified firms.

|                  |   |         | TA      | BLE 6    |         |                |       |       |       |       |  |
|------------------|---|---------|---------|----------|---------|----------------|-------|-------|-------|-------|--|
|                  | NEW YORK STATE PRIVATE EMPLOYMENT BY REGION |         |         |          |         |                |       |       |       |       |  |
|                  |   | Employ  | ment in | Thousand | S       | Percent Change |       |       |       |       |  |
| REGION           | 2003  | 2004    | 2005    | 2006     | 2007*   | 2003           | 2004  | 2005  | 2006  | 2007* |  |
| New York City    | 2,877.4                                     | 2,896.5 | 2,947.8 | 3,007.7  | 3,064.8 | (1.0)          | 0.7   | 1.8   | 2.0   | 2.9   |  |
| Long Island      | 995.1                                       | 1008.6  | 1014.8  | 1026.6   | 1024.9  | 0.6            | 1.4   | 0.6   | 1.2   | 1.3   |  |
| Hudson Valley    | 704.2                                       | 716.0   | 721.9   | 726.7    | 726.5   | 0.5            | 1.7   | 0.8   | 0.7   | 1.4   |  |
| Capital District | 377.4                                       | 381.8   | 385.3   | 387.6    | 382.5   | 1.3            | 1.2   | 0.9   | 0.6   | 0.1   |  |
| Mohawk Valley    | 131.3                                       | 131.6   | 132.1   | 132.4    | 130.6   | (2.9)          | 0.3   | 0.3   | 0.3   | 0.4   |  |
| North Country    | 105.5                                       | 105.8   | 106.7   | 108.3    | 106.5   | (0.3)          | 0.3   | 0.9   | 1.5   | 0.7   |  |
| Central New York | 281.0                                       | 283.0   | 284.5   | 283.7    | 282.8   | (0.2)          | 0.7   | 0.5   | (0.3) | 0.7   |  |
| Southern Tier    | 232.9                                       | 233.4   | 234.3   | 236.9    | 235.7   | (1.9)          | 0.2   | 0.4   | 1.1   | 0.7   |  |
| Western New York | 511.1                                       | 514.5   | 513.4   | 512.8    | 507.9   | (0.8)          | 0.7   | (0.2) | (0.1) | (0.1) |  |
| Finger Lakes     | 451.8                                       | 454.0   | 457.3   | 456.3    | 453.0   | (0.6)          | 0.5   | 0.7   | (0.2) | 0.5   |  |
| Unclassified     | 133.4                                       | 131.2   | 128.1   | 128.9    | 117.5   | (10.8)         | (1.7) | (2.3) | 0.6   | (5.8) |  |

\* Levels for 2007 are based on the first two quarters of the year; 2007 growth rates are relative to the same period in 2006.

|                  |                   |                          | 1                  | TABLE 7 |                  |         |             |                       |       |
|------------------|-------------------|--------------------------|--------------------|---------|------------------|---------|-------------|-----------------------|-------|
|                  |                   | REGIONAL                 | . EMPLOYM          | ENT SH  | ARES BY I        | NDUSTRY | '           |                       |       |
|                  |                   |                          | F                  | Percent |                  |         |             |                       |       |
|                  |                   |                          |                    |         |                  |         |             |                       |       |
|                  | Mining/           | Constr 9                 | Trade,<br>Trans. & |         | Finance          | Prof. & | Educ. &     | Leisure,              |       |
| REGION           | Mining/<br>Manuf. | Constr. &<br>Real Estate | Wareh.             | Info.   | and<br>Insurance |         | Health Care | Hosp. &<br>Other Svs. | Other |
| New York City    | 3.4               | 7.8                      | 17.4               | 5.1     | 11.0             | 18.3    | 22.0        | 13.9                  | 1.1   |
| Long Island      | 8.2               | 8.3                      | 25.0               | 2.7     | 5.8              | 15.2    | 19.4        | 14.0                  | 1.3   |
| Hudson Valley    | 8.2               | 9.1                      | 23.6               | 3.0     | 4.7              | 13.0    | 21.8        | 14.8                  | 1.8   |
| Capital District | 8.5               | 6.9                      | 22.7               | 2.9     | 5.8              | 14.9    | 21.3        | 15.7                  | 1.3   |
| Mohawk Valley    | 15.0              | 4.9                      | 24.8               | 2.7     | 6.2              | 8.0     | 23.5        | 13.7                  | 1.0   |
| North Country    | 13.3              | 7.0                      | 26.1               | 1.9     | 2.6              | 7.0     | 22.4        | 17.3                  | 2.5   |
| Central New York | 13.5              | 6.4                      | 23.7               | 2.1     | 5.1              | 12.9    | 19.3        | 14.9                  | 2.1   |
| Southern Tier    | 19.2              | 4.9                      | 20.2               | 2.0     | 3.9              | 9.6     | 24.6        | 14.1                  | 1.5   |
| Western New York | 15.6              | 5.8                      | 22.2               | 1.9     | 5.6              | 13.8    | 18.5        | 15.5                  | 1.1   |
| Finger Lakes     | 18.4              | 5.8                      | 19.9               | 2.4     | 3.4              | 13.5    | 21.0        | 13.7                  | 1.9   |
| Statewide        | 8.0               | 7.5                      | 20.8               | 3.7     | 7.7              | 15.8    | 20.9        | 14.2                  | 1.4   |

Note: Shares are based on the period from 2006Q3 through 2007Q2; rows add to 100 percent.

|                                   |                          |              |              | TABL         | E 8          |                 |                |                |                |                 |  |
|-----------------------------------|--------------------------|--------------|--------------|--------------|--------------|-----------------|----------------|----------------|----------------|-----------------|--|
|                                   | R                        | EGION        | AL EMPI      | OYME         | NT TREN      | IDS: 2003-20    | 07             |                |                |                 |  |
| Region                            |                          | Em           | ployment     | • •          |              |                 | Perc           | ent Chang      | ge             |                 |  |
|                                   | Manufacturing and Mining |              |              |              |              |                 |                |                |                |                 |  |
|                                   | 2003                     | 2004         | 2005         | 2006         | 2007*        | 2003            | 2004           | 2005           | 2006           | 2007*           |  |
| New York City                     | 126.2                    | 119.9        | 113.5        | 105.4        | 101.4        | (8.8)           | (5.0)          | (5.3)          | (7.1)          | (4.7)           |  |
| Long Island                       | 87.3                     | 87.2         | 86.3         | 85.1         | 83.8         | (4.3)           | (0.1)          | (1.0)          | (1.4)          | (1.6)           |  |
| Hudson Valley                     | 64.5<br>33.0             | 62.7<br>33.2 | 61.6         | 60.6<br>33.1 | 59.8<br>32.7 | (4.1)           | (2.7)          | (1.8)          | (1.7)          | (1.6)           |  |
| Capital District<br>Mohawk Valley | 21.5                     | 33.2<br>21.4 | 33.3<br>20.7 | 20.2         | 32.7<br>19.6 | (5.1)<br>(5.6)  | 0.6<br>(0.3)   | 0.5<br>(3.2)   | (0.7)<br>(2.3) | (1.0)<br>(3.3)  |  |
| North Country                     | 16.2                     | 15.2         | 14.6         | 14.6         | 19.0         | (3.0)           | (6.3)          | (3.2)          | (2.3)          | (2.9)           |  |
| Central New York                  | 41.2                     | 39.4         | 39.2         | 38.7         | 38.3         | (7.3)           | (4.2)          | (0.7)          | (1.1)          | (1.1)           |  |
| Southern Tier                     | 44.0                     | 44.2         | 44.0         | 45.2         | 45.3         | (6.3)           | 0.5            | (0.4)          | 2.5            | 1.6             |  |
| Western New York                  | 88.3                     | 85.8         | 82.8         | 81.1         | 79.4         | (4.7)           | (2.8)          | (3.5)          | (2.1)          | (2.7)           |  |
| Finger Lakes                      | 91.3                     | 87.9         | 86.5         | 85.1         | 82.8         | (5.3)           | (3.7)          | (1.6)          | (1.6)          | (2.6)           |  |
| Unclassified                      | 1.1                      | 1.3          | 1.1          | 1.2          | 1.4          | (47.7)          | 19.7           | (15.9)         | 5.1            | 26.4            |  |
| Statewide                         | 614.5                    | 598.2        | 583.7        | 570.3        | 558.5        | (6.0)           | (2.6)          | (2.4)          | (2.3)          | (2.2)           |  |
|                                   |                          |              |              | Co           | nstruction   | and Real Estate | e              |                |                |                 |  |
| New York City                     | 221.6                    | 221.9        | 225.6        | 231.0        | 238.1        | (0.6)           | 0.1            | 1.7            | 2.4            | 5.0             |  |
| Long Island                       | 78.8                     | 81.4         | 82.0         | 85.2         | 84.1         | (0.4)           | 3.4            | 0.7            | 3.9            | 2.3             |  |
| Hudson Valley                     | 61.0                     | 61.8         | 63.6         | 65.4         | 65.2         | 2.6             | 1.2            | 2.9            | 2.9            | 3.6             |  |
| Capital District                  | 25.7                     | 26.4         | 26.6         | 27.0         | 25.7         | 2.9             | 2.9            | 0.7            | 1.6            | (0.7)           |  |
| Mohawk Valley                     | 6.3                      | 6.4          | 6.4          | 6.4          | 6.1          | 1.1             | 1.0            | 0.1            | 0.0            | 4.4             |  |
| North Country                     | 6.7                      | 6.9          | 7.0          | 7.5          | 7.0          | (4.9)           | 3.4            | 0.6            | 6.9            | 2.7             |  |
| Central New York                  | 17.6                     | 17.6         | 17.6         | 18.2         | 17.3         | 1.8             | 0.2            | 0.1            | 3.4            | 0.9             |  |
| Southern Tier                     | 11.3                     | 11.3         | 11.5         | 11.7         | 10.9         | (1.0)           | 0.3            | 1.6            | 1.9            | (0.2)           |  |
| Western New York                  | 28.9<br>25.9             | 30.0         | 29.6<br>26.7 | 29.9         | 27.8<br>25.3 | (2.1)           | 3.9<br>2.3     | (1.5)          | 1.1            | (1.9)<br>2.7    |  |
| Finger Lakes<br>Unclassified      | 25.9<br>11.4             | 26.5<br>11.3 | 10.2         | 26.0<br>10.9 | 25.3<br>9.4  | (1.1)<br>(7.9)  | 2.3<br>(0.8)   | 0.6<br>(9.9)   | (2.5)<br>6.5   | (8.7)           |  |
| Statewide                         | 495.3                    | 501.6        | 506.7        | 519.3        | 517.0        | (0.3)           | (0.0)          | (9.9)          | 2.5            | 3.0             |  |
| Oldiewide                         | 400.0                    | 501.0        | 500.7        |              |              | on, and Wareh   |                | 1.0            | 2.0            | 5.0             |  |
| New York City                     | 499.6                    | 507.7        | 514.0        | 524.1        | 533.5        | (0.7)           | 1.6            | 1.2            | 1.9            | 2.9             |  |
| Long Island                       | 255.5                    | 257.0        | 257.1        | 256.3        | 257.7        | (0.7)           | 0.6            | 0.0            | (0.3)          | 1.8             |  |
| Hudson Valley                     | 166.1                    | 169.1        | 171.3        | 171.8        | 171.5        | (0.6)           | 1.8            | 1.3            | 0.3            | 1.0             |  |
| Capital District                  | 87.5                     | 88.2         | 89.0         | 88.7         | 86.5         | 2.3             | 0.8            | 0.9            | (0.3)          | (1.1)           |  |
| Mohawk Valley                     | 31.3                     | 31.4         | 32.3         | 32.7         | 32.6         | (0.1)           | 0.4            | 2.8            | 1.2            | 1.2             |  |
| North Country                     | 26.0                     | 27.2         | 27.7         | 28.1         | 28.1         | (0.6)           | 4.4            | 1.8            | 1.6            | 2.2             |  |
| Central New York                  | 67.1                     | 67.7         | 68.4         | 67.4         | 66.6         | (0.9)           | 0.9            | 1.0            | (1.4)          | (0.3)           |  |
| Southern Tier                     | 47.4                     | 47.6         | 47.9         | 47.7         | 47.6         | (1.5)           | 0.3            | 0.6            | (0.3)          | 0.9             |  |
| Western New York                  | 113.0                    | 112.9        | 114.2        | 113.4        | 113.2        | (1.6)           | (0.1)          | 1.2            | (0.7)          | 1.0             |  |
| Finger Lakes                      | 89.6                     | 90.1         | 91.2         | 90.6         | 90.7         | (1.4)           | 0.6            | 1.1            | (0.6)          | 1.3             |  |
| Unclassified                      | 34.7                     | 35.3         | 34.6         | 34.9         | 31.5         | (6.1)           | 1.9            | (2.1)          | 0.7            | (7.3)           |  |
| Statewide                         | 1,417.8                  | 1,434.2      | 1,447.6      | 1,455.5      | 1,459.4      | (0.5)           | 1.2            | 0.9            | 0.5            | 1.5             |  |
|                                   |                          |              |              |              |              | mation          |                |                |                |                 |  |
| New York City                     | 152.7                    | 149.7        | 151.0        | 152.9        | 154.4        | (7.2)           | (2.0)          | 0.9            | 1.3            | 1.5             |  |
| Long Island                       | 28.1                     | 27.5         | 28.0         | 28.4         | 27.0         | (9.4)           | (2.3)          | 1.8            | 1.6            | (4.1)           |  |
| Hudson Valley                     | 24.9                     | 23.5         | 22.7         | 22.0         | 21.3         | (1.6)           | (5.4)          | (3.6)          | (3.0)          | (4.0)           |  |
| Capital District<br>Mohawk Valley | 13.1<br>4.6              | 12.0<br>4.5  | 12.1<br>4.3  | 11.8<br>3.9  | 11.0<br>3.5  | 1.1<br>(10.0)   | (7.9)<br>(2.7) | 0.4<br>(4.0)   | (2.8)<br>(9.9) | (7.3)<br>(12.2) |  |
| North Country                     | 4.0<br>2.1               | 4.5<br>2.0   | 4.3<br>1.9   | 3.9<br>2.1   | 3.5<br>2.0   | 0.4             | (2.7)          | (4.0)<br>(5.1) | (9.9)<br>5.8   | (12.2)          |  |
| Central New York                  | 7.2                      | 7.3          | 6.6          | 6.2          | 2.0<br>5.9   | 0.4             | 0.4            | (8.4)          | (6.3)          | (5.6)           |  |
| Southern Tier                     | 5.0                      | 4.9          | 4.8          | 4.7          | 4.6          | (10.1)          | (2.4)          | (0.4)          | (0.3)          | (3.2)           |  |
| Western New York                  | 10.9                     | 10.8         | 10.4         | 10.0         | 9.4          | (5.1)           | (0.9)          | (3.2)          | (4.2)          | (7.4)           |  |
| Finger Lakes                      | 13.5                     | 12.4         | 11.8         | 11.3         | 10.7         | (3.3)           | (8.0)          | (5.1)          | (4.2)          | (7.0)           |  |
| Unclassified                      | 13.3                     | 13.6         | 14.3         | 13.4         | 11.2         | (17.6)          | 2.1            | 5.6            | (6.7)          | (16.1)          |  |
| Statewide                         | 275.4                    | 268.2        | 268.0        | 266.7        | 261.1        | (6.8)           | (2.6)          | (0.1)          | (0.5)          | (2.0)           |  |

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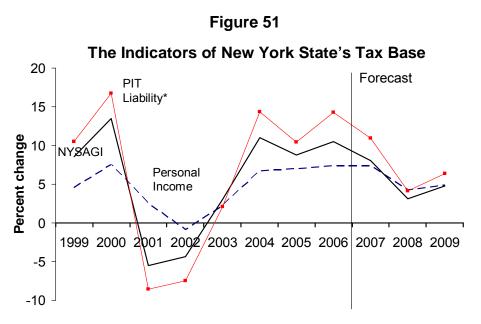
|                  | REGI    |         | MPLOYI   |             | RENDS:     | 2003-2007 (     | cont'd)  |           |       |        |
|------------------|---------|---------|----------|-------------|------------|-----------------|----------|-----------|-------|--------|
| Region           |         | Em      | ployment | (000's)     |            |                 | Perc     | ent Chang | ge    |        |
|                  |         |         |          | · ,         | Finance a  | nd Insurance    |          |           | J -   |        |
|                  | 2003    | 2004    | 2005     | 2006        | 2007*      | 2003            | 2004     | 2005      | 2006  | 2007*  |
| New York City    | 311.8   | 313.0   | 321.8    | 331.7       | 337.1      | (4.1)           | 0.4      | 2.8       | 3.1   | 3.0    |
| Long Island      | 63.6    | 63.8    | 62.0     | 59.8        | 60.5       | (4.1)           | 0.4      | (2.8)     | (3.5) | 1.0    |
| Hudson Valley    | 31.4    | 32.4    | 34.1     | 34.8        | 34.6       | 0.3             | 3.4      | (2.0)     | 2.0   | (0.5)  |
| Capital District | 21.5    | 21.9    | 22.2     | 22.7        | 22.5       | 0.9             | 2.0      | 1.3       | 2.3   | (0.7)  |
| Mohawk Valley    | 7.6     | 7.9     | 8.0      | 8.2         | 8.3        | (1.9)           | 4.3      | 1.6       | 2.2   | 1.3    |
| North Country    | 2.7     | 2.7     | 2.8      | 2.9         | 2.7        | (1.7)           | 1.0      | 2.0       | 3.9   | (7.3)  |
| Central New York | 13.8    | 13.7    | 14.0     | 14.4        | 14.6       | (0.9)           | (0.6)    | 2.2       | 2.8   | 1.4    |
| Southern Tier    | 9.5     | 9.5     | 9.5      | 9.5         | 9.3        | 1.2             | 0.1      | 0.1       | (0.5) | (1.8)  |
| Western New York | 28.1    | 28.8    | 28.7     | 29.3        | 28.0       | 1.3             | 2.2      | (0.2)     | 2.2   | (4.6)  |
| Finger Lakes     | 15.2    | 15.5    | 15.3     | 15.8        | 15.7       | 4.9             | 1.7      | (1.1)     | 3.0   | (0.6)  |
| Unclassified     | 8.6     | 7.1     | 7.7      | 9.2         | 7.9        | 6.0             | (17.1)   | 7.1       | 19.9  | (12.8) |
| Statewide        | 513.8   | 516.3   | 526.1    | 538.2       | 541.1      | (2.1)           | 0.5      | 1.9       | 2.3   | 1.4    |
|                  |         |         |          | Busine      | ss and Pr  | ofessional Ser  | vices    |           |       |        |
| New York City    | 515.4   | 519.4   | 533.0    | 545.7       | 565.1      | (1.3)           | 0.8      | 2.6       | 2.4   | 4.9    |
| Long Island      | 145.0   | 148.8   | 152.7    | 156.6       | 155.6      | (0.2)           | 2.6      | 2.7       | 2.5   | 0.7    |
| Hudson Valley    | 89.5    | 93.9    | 94.4     | 94.8        | 94.8       | 1.3             | 4.9      | 0.5       | 0.4   | 1.2    |
| Capital District | 52.6    | 53.9    | 55.5     | 57.2        | 57.5       | 1.1             | 2.6      | 2.9       | 3.1   | 1.5    |
| Mohawk Valley    | 11.5    | 11.1    | 10.6     | 10.7        | 10.5       | (1.3)           | (3.6)    | (4.7)     | 1.4   | (1.4)  |
| North Country    | 6.8     | 6.2     | 7.0      | 7.5         | 7.8        | 0.3             | (8.6)    | 13.3      | 6.7   | 4.0    |
| Central New York | 34.3    | 35.3    | 35.9     | 36.0        | 36.8       | 9.3             | 2.7      | 1.8       | 0.4   | 3.4    |
| Southern Tier    | 21.6    | 21.3    | 21.7     | 22.6        | 22.9       | (8.4)           | (1.3)    | 1.9       | 4.2   | 1.7    |
| Western New York | 64.9    | 66.5    | 68.1     | 70.0        | 70.4       | 2.2             | 2.5      | 2.3       | 2.9   | 1.9    |
| Finger Lakes     | 56.7    | 58.1    | 60.0     | 60.9        | 61.7       | 1.3             | 2.3      | 3.4       | 1.4   | 2.5    |
| Unclassified     | 38.9    | 38.4    | 38.9     | 36.3        | 36.9       | (12.9)          | (1.3)    | 1.3       | (6.6) | 4.8    |
| Statewide        | 1,037.2 | 1,052.9 | 1,077.7  | 1,098.4     | 1,119.9    | (0.8)           | 1.5      | 2.4       | 1.9   | 3.3    |
|                  |         |         | Ec       | lucation, H | lealth Car | e, and Social A | ssistanc | е         |       |        |
| New York City    | 626.8   | 636.5   | 649.2    | 664.4       | 676.1      | 1.7             | 1.6      | 2.0       | 2.3   | 1.6    |
| Long Island      | 185.1   | 188.3   | 191.6    | 197.5       | 202.1      | 3.3             | 1.8      | 1.7       | 3.1   | 3.1    |
| Hudson Valley    | 149.3   | 152.4   | 154.7    | 157.2       | 160.8      | 1.8             | 2.1      | 1.5       | 1.6   | 2.5    |
| Capital District | 79.6    | 81.2    | 81.4     | 81.5        | 83.0       | 2.2             | 2.0      | 0.2       | 0.1   | 2.2    |
| Mohawk Valley    | 28.9    | 29.2    | 30.0     | 30.7        | 31.4       | 3.4             | 1.0      | 2.5       | 2.3   | 3.9    |
| North Country    | 23.0    | 24.2    | 24.4     | 24.4        | 24.2       | 2.7             | 5.6      | 0.6       | 0.1   | (0.5)  |
| Central New York | 50.7    | 52.6    | 53.8     | 54.3        | 55.2       | 0.8             | 3.8      | 2.3       | 1.0   | 1.9    |
| Southern Tier    | 57.3    | 57.8    | 58.0     | 58.4        | 58.8       | 2.8             | 0.9      | 0.4       | 0.6   | 0.4    |
| Western New York | 91.6    | 94.5    | 94.9     | 94.4        | 94.9       | 1.9             | 3.2      | 0.4       | (0.5) | 0.5    |
| Finger Lakes     | 89.5    | 92.8    | 94.4     | 95.4        | 96.7       | 2.3             | 3.6      | 1.8       | 1.1   | 1.3    |
| Unclassified     | 7.0     | 5.8     | 4.3      | 4.9         | 3.9        | (18.5)          | (16.8)   | (25.1)    | 12.7  | (17.2) |
| Statewide        | 1,388.7 | 1,415.4 | 1,436.7  | 1,463.1     | 1,487.0    | 1.9             | 1.9      | 1.5       | 1.8   | 1.7    |
|                  |         |         |          | Leisure,    | Hospitalit | y, and Other Se | ervices  |           |       |        |
| New York City    | 387.8   | 396.5   | 407.1    | 416.0       | 428.2      | 1.3             | 2.2      | 2.7       | 2.2   | 4.5    |
| Long Island      | 137.4   | 141.5   | 141.7    | 143.3       | 141.8      | 2.3             | 3.0      | 0.1       | 1.2   | 2.0    |
| Hudson Valley    | 104.8   | 107.5   | 106.7    | 106.6       | 106.3      | 1.7             | 2.6      | (0.7)     | (0.1) | 3.5    |
| Capital District | 59.4    | 59.8    | 60.1     | 60.5        | 59.2       | 2.1             | 0.8      | 0.4       | 0.7   | 0.9    |
| Mohawk Valley    | 18.1    | 18.4    | 18.4     | 18.2        | 17.4       | (13.4)          | 1.3      | 0.1       | (1.0) | (0.0)  |
| North Country    | 19.4    | 18.7    | 18.6     | 18.6        | 18.1       | (1.6)           | (3.7)    | (0.4)     | (0.2) | 2.6    |
| Central New York | 42.2    | 42.8    | 42.7     | 42.2        | 42.2       | 1.0             | 1.5      | (0.3)     | (1.2) | 1.2    |
| Southern Tier    | 32.8    | 33.0    | 33.2     | 33.4        | 32.9       | 0.9             | 0.9      | 0.3       | 0.6   | 1.1    |
| Western New York | 79.0    | 79.1    | 78.8     | 78.8        | 79.3       | (0.1)           | 0.1      | (0.4)     | (0.0) | 1.9    |
| Finger Lakes     | 61.2    | 61.8    | 62.5     | 62.3        | 61.6       | 1.9             | 0.9      | 1.2       | (0.3) | 1.4    |
| Unclassified     | 11.7    | 12.3    | 12.0     | 11.9        | 10.7       | (26.6)          | 5.1      | (2.4)     | (0.5) | (5.5)  |
| Statewide        | 953.8   | 971.5   | 981.7    | 991.7       | 997.8      | 0.6             | 1.9      | 1.0       | 1.0   | 2.9    |

\* Levels for 2007 are based on the first two quarters of the year; 2007 growth rates are relative to the same period in 2006. Source: NYS Department of Labor.

## ECONOMIC BACKDROP

### NEW YORK STATE ADJUSTED GROSS INCOME

In light of the fact that personal income tax receipts account for almost 60 percent of the State's total tax receipts, detailed knowledge of the composition of the State's personal income tax base and its determinants is critical to accurately projecting receipts. New York State adjusted gross income (NYSAGI) is the measure of income from which taxpayers' Personal income tax liability is computed in conformity with New York State tax laws. At the aggregate level, the components of NYSAGI vary with the State's and federal economic indicators. The Budget Division's personal income tax liability forecasts will thus depend on the linkages between NYSAGI and the projected fate of both the State economy and the US economy.<sup>18</sup> NYSAGI exhibited strong growth of 8.7 percent in 2005, the last year for which detailed taxpayer data are available (see Figure 51). Preliminary data for 2006 suggest even stronger growth of 10.5 percent in NYSAGI for that year, before the cooling of the national and State economies are estimated to have dampened NYSAGI growth to 8.0 percent for 2007 and even further to 3.2 percent for 2008 (see Table 9).



\*Personal income tax (PIT) liability is computed based on 2002 tax law. Source: NYS Department of Taxation and Finance; Moody's Economy.com; DOB staff estimates.

### The Major Components of NYSAGI

The Budget Division forecasts for the components of NYSAGI are based on detailed historical tax return data from samples of State taxpayers through the 2005 tax year, made available by the New York State Department of Taxation and Finance. For 2006, preliminary processing data based on the entire population of tax returns are used to construct estimates for all of the income components.

<sup>&</sup>lt;sup>18</sup> Box 9 on page 153 discusses in detail the relationship between three important indicators of the size of the State's personal income tax base, personal income tax liability, NYSAGI, and state personal income.

Although the measure of taxable wages derived from State tax returns does not precisely match the dollar amount derived from Quarterly Census Employment and Wages (QCEW) data, they tend to follow a similar trend. Therefore, projected growth rates for taxable wages from 2007 onward are based on the history and forecast for total State wages derived from the Budget Division New York macroeconomic forecast, which is based on QCEW data. For a discussion of the Budget Division forecast for State wages, see "Outlook for Income" in the preceding "The New York State Economy" section.<sup>19</sup>

|                       | 2002   | 2003<br>/ | 2004<br>Actual | 2005  | 2006* | 2007<br>Estim | 2008<br>ated | 2009  |
|-----------------------|--------|-----------|----------------|-------|-------|---------------|--------------|-------|
| NYSAGI                |        |           |                |       |       |               |              |       |
| Level (\$ Billions)   | 459.9  | 473.8     | 526.0          | 571.9 | 631.7 | 682.3         | 703.8        | 737.7 |
| Change (\$ Billions)  | (21.1) | 13.9      | 52.2           | 46.0  | 59.8  | 50.6          | 21.5         | 33.9  |
| % Change              | (4.4)  | 3.0       | 11.0           | 8.7   | 10.5  | 8.0           | 3.2          | 4.8   |
| Wages                 |        |           |                |       |       |               |              |       |
| Level (\$ Billions)   | 368.7  | 373.3     | 397.4          | 417.0 | 447.4 | 481.4         | 497.4        | 520.2 |
| Change (\$ Billions)  | (7.4)  | 4.6       | 24.1           | 19.6  | 30.4  | 34.0          | 15.9         | 22.9  |
| % Change              | (2.0)  | 1.2       | 6.5            | 4.9   | 7.3   | 7.6           | 3.3          | 4.6   |
| Capital Gains         |        |           |                |       |       |               |              |       |
| Level (\$ Billions)   | 23.3   | 31.2      | 53.8           | 66.7  | 83.2  | 94.7          | 96.4         | 101.8 |
| Change (\$ Billions)  | (8.6)  | 7.8       | 22.6           | 12.9  | 16.5  | 11.5          | 1.7          | 5.4   |
| % Change              | (27.0) | 33.6      | 72.5           | 24.0  | 24.8  | 13.8          | 1.8          | 5.6   |
| Partnership/S Corpora | ition  |           |                |       |       |               |              |       |
| Level (\$ Billions)   | 39.1   | 41.1      | 45.9           | 53.8  | 59.6  | 64.0          | 67.2         | 71.7  |
| Change (\$ Billions)  | 1.2    | 2.0       | 4.8            | 7.9   | 5.8   | 4.5           | 3.2          | 4.4   |
| % Change              | 5.4    | 3.0       | 5.2            | 9.6   | 3.2   | 6.3           | 5.1          | 4.9   |

#### TABLE 9 CHANGES IN NYSAGI AND ITS MAJOR COMPONENTS

Source: NYS Department of Taxation and Finance; DOB staff estimates.

\* 2006 estimates are based on processing data.

### Positive Capital Gains Realizations

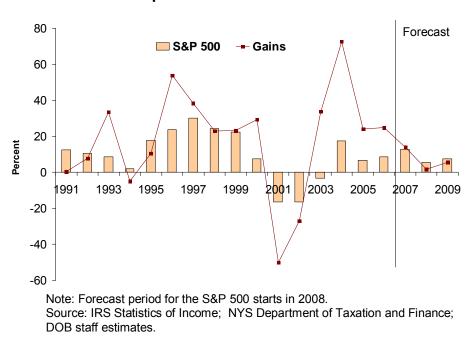
The volatility in capital gains realizations has accounted for a large share of the fluctuation in total NYSAGI in recent years. Positive capital gains income dropped from \$64.0 billion in 2000 to \$23.3 billion in 2002, but is estimated to have rebounded to \$83.2 billion by 2006 (see Figure 52). While income from capital gains realizations accounted for 5.1 percent of NYSAGI in 2002, processing data suggests that for 2006 this

<sup>&</sup>lt;sup>19</sup> For additional information about the estimation procedures for the major income components, see *New York State Economic, Revenue and Spending Methodologies, October 31, 2007*, pp. 53-63,

<sup>&</sup>lt; http://www.budget.state.ny.us/pubs/supporting/EconomicRevenueandSpendingMethodologies.pdf>.

share increased to 13.2 percent. The Budget Division's forecasting model has attempted to capture the inherent volatility in capital gains income by incorporating those factors that are most likely to influence realization behavior, such as expected and actual tax law changes, financial market activity, and real estate market activity.<sup>20</sup>

Federal and state taxes on capital gains income constitute a cost associated with the buying and selling of capital assets and, therefore, can greatly affect realization behavior. For example, the Tax Reform Act of 1986 raised the capital gains tax rate from 20 percent to 28 percent, effective January 1, 1987. Because the tax increase was anticipated by taxpayers when the law was enacted in 1986, taxpayers increased realizations by 90.7 percent that year to take advantage of the lower rate, and reduced realizations by 54.6 percent in the following year. Similarly, the lowering of the capital gains tax rate from 20 percent to 15 percent with the passage of the Jobs and Growth Tax Relief and Reconciliation Act (JGTRRA) of 2003 in June of that year contributed to the strong rebound in capital gains realizations in 2003 and 2004. Since JGTRRA was implemented retroactively, no anticipatory realization behavior on the part of taxpayers was observed.



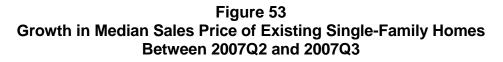


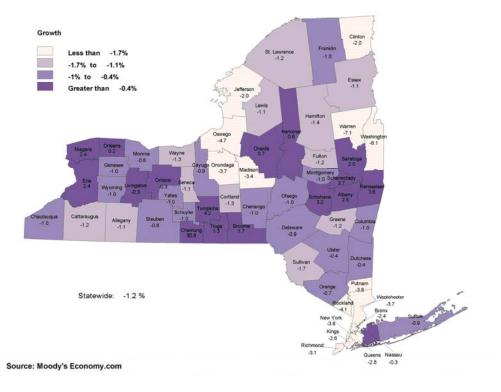
Fluctuations in equity market prices strongly influence capital gains realizations which tend to be even more volatile than the equity markets that drive them as seen in Figure 52. Mirroring the fluctuation in the S&P 500, capital gains realizations experienced strong growth between 1995 and 2000, followed by drastic declines in 2001 and 2002 and a remarkable recovery thereafter.

<sup>&</sup>lt;sup>20</sup> For a discussion of the Budget Division's traditional approach to modeling capital gains realizations, see L. Holland, H. Kayser, R. Megna and Q. Xu "The Volatility of Capital Gains Realizations in New York State: A Monte Carlo Study," *Proceedings, 94th Annual Conference on Taxation*, National Tax Association, Washington, DC, 2002, pp. 172-183.

Gains from real estate transactions are taxable as capital gains, though gains earned from the sale of a primary home are exempt up to a certain limit, for example, up to \$500,000 for married couples filing jointly.<sup>21</sup> Real estate related gains are estimated to represent a large component of capital gains realizations. Although no direct evidence of this assertion exists for New York, its validity is supported by evidence from national studies and from other states. Historical data for California show that in 2005, 20.7 percent of positive capital gains realizations were generated by real estate transactions. That share has fluctuated from a low of 8.3 percent in 1996, to a high of 32.4 percent in 1990.<sup>22</sup> A study based on national data indicates that in 1993, 22 percent of net capital gains realizations in the U.S. were generated by real estate transactions.<sup>23</sup>

State real estate transfer tax (RETT) data provide a timely indicator of the strength of real estate sales and therefore of the possible impact of the real estate market on taxable gains. Very strong growth in cash collections related to real estate transactions of 52.6 percent in 2004 and 28.5 percent in 2005 imply that real estate activity is likely to have contributed considerably to the similarly strong growth in capital gains realizations during those years. More recently the growth in RETT collections has slowed, indicating weaker growth in real estate transactions for 2006 and 2007, and consequently, a shrinking contribution by the real estate sector to capital gains realizations.





<sup>&</sup>lt;sup>21</sup> Taxpayers can claim this exclusion if they have lived in their home for a total of two years in a 5-year period ending on the date they sold or exchanged their home, and if they have not sold or exchanged another home in the 2-year period ending on the date they sold or exchanged their home.

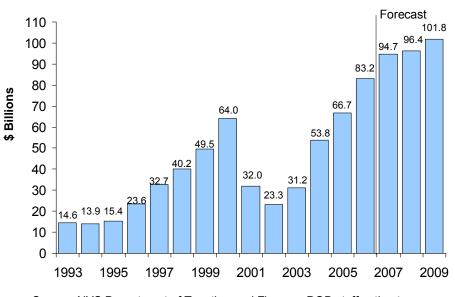
<sup>&</sup>lt;sup>22</sup> Unpublished Study, Economics and Statistical Research Bureau, California Franchise Tax Board.

<sup>&</sup>lt;sup>23</sup> L. E. Burman and P. R. Ricoy, "Capital Gains and the People Who Realize Them," *National Tax Journal* 50(3), September 1997, pp. 427-451.

## ECONOMIC BACKDROP

The expectation that real estate will make a smaller contribution to capital gains going forward is supported by other State real estate market indicators as well. Figure 53 shows the growth between the second and the third quarters of 2007 in the median prices of existing homes sold, by county for New York State. Though some counties including the Capital Region experienced moderate growth, all the counties in New York City as well as most of the Hudson Valley experienced declines in median home values. Median home prices tend to be quite high in the New York City area and therefore, New York City sales are more likely to generate taxable capital gains by surpassing the exemption threshold than in areas where both prices and growth have been lower. Thus, the Budget Division estimates that real estate transactions made a smaller contribution to capital gains realizations growth for 2006 and 2007 than for the prior two years.<sup>24</sup>

The strong performances of the financial and real estate markets contributed to the strong growth in capital gains realizations between 2004 and 2006. By 2005, capital gains realizations had surpassed their 2000 high of \$64.0 billion despite the steep declines in 2001 and 2002 (see Figure 54). By 2006, estimated capital gains realizations exceeded the 2000 high by \$19.2 billion. Cooling State and national economies, slowing real estate and financial markets, and weakening profitability in the financial sector lead the Budget Division to forecast slower growth of 13.8 percent for 2007, and weak growth rates of 1.8 percent for 2008 and 5.6 percent for 2009.



# Figure 54 Capital Gains Realizations

Source: NYS Department of Taxation and Finance; DOB staff estimates.

<sup>&</sup>lt;sup>24</sup> The last few years have seen a large increase in investments undertaken by private equity firms that have dried up recently as a consequence of the credit crunch following the subprime mortgage debacle. Private equity firms own securities in companies that are not listed on a public stock exchange and generally receive a return on their investment through a sale or merger of the company, a recapitalization, or by selling shares back to the public through an initial public offering. The return to private equity investments is often not realized for at least three years, but the rate of return is generally quite high relative to the return to publicly held stocks to compensate for the higher degree of risk. Though related to the performance of equity markets and real estate markets, capital gains from private equity funds exhibit their own dynamics. The Budget Division is currently investigating capital gains forecast models that would include forecasts of private equity fund performances.

The downside risks to the forecast for capital gains realizations are large. The same factors that contributed to strong growth in realizations from 2003 to 2006 can also lead to more pronounced declines in realizations than is envisioned in the Budget Division's forecast. Tight credit markets in combination with falling financial sector profits could reduce real estate market activity by more than anticipated. To date, real estate transfer tax collections have continued to grow, though at a slowing rate, as residential real estate in Manhattan continues to buck the national trend of falling home prices and as commercial real estate transactions keep growing.<sup>25</sup> Though a small decline in real estate transactions is currently projected for 2008, the fallout of the subprime mortgage market and an ailing financial sector can easily result in a more pronounced downturn in capital gains from real estate transactions than projected, particularly in downstate New York.

Financial market volatility also introduces an element of uncertainty to capital gains realizations. The second half of 2007 was marked by considerable volatility in the equity markets, a trend that is expected to continue due to heightened uncertainty surrounding the subprime mortgage debacle and its repercussions through the economy. The Budget Division's forecast of slow but positive growth in equity market prices may prove to be overly optimistic if weakening economic conditions lead investors to lose confidence in equity investments.

## Rent, Royalty, Partnership, and S Corporation Gains

Positive rent, royalty, estate, trust, partnership and S corporation income accounted for 9.4 percent of NYSAGI in 2006, up from 5.5 percent in 1990 and 7.6 percent in 2000. The largest contributor to this component is partnership income, much of which originates within the finance and real estate industries and is therefore linked to the performances of both the economy and financial markets. A second large contributor to this component is income from S corporation ownership. Selection of S corporation status allows firms to pass earnings through to a limited number of shareholders and to avoid corporate taxation. Over the years, the number of S corporations has increased dramatically, as rules governing which businesses can form S corporations have become less stringent. Tax incentives for forming S corporate level and the individual level.

While New York proprietors' income (as defined under NIPA and which includes partnership, S corporation, and sole proprietorship income) grew at an average annual rate of 7.0 percent between 1980 and 2006, taxable partnership and S corporation income grew at a significantly faster rate of 12.5 percent. Some of this growth is due to past tax law changes and to an easing of the Federal and State requirements for forming S corporations. Strong growth from 2004 to 2006 coincides with the exceptional performance of the real estate market, a robust performance of the US economy, and recovering financial markets.

Based on the slowdown in economic growth, the Budget Division estimates slower growth in positive partnership and S corporation income of 7.5 percent for 2007. Even slower growth of 5.1 percent is projected for 2008 followed by growth of 6.6 percent for 2009.

<sup>&</sup>lt;sup>25</sup> The decline in existing single-family home prices that appears in Figure 53 for New York County is misleading in that it reflects an extremely small piece of the Manhattan real estate market.

# ECONOMIC BACKDROP

The Budget Division considers the risks to the model forecast to be on the downside, partly because the real estate market is not captured in the forecast model despite a high concentration of real estate partnerships in New York State. Though downward adjustments were made to the model forecasts for 2007 and 2008 to account for real estate market risk, those adjustments may not have been large enough. The Budget Division also views a decline in the profitability of hedge funds as a source of downside risk.

### **Dividend Income**

Taxable dividend income is expected to rise with the fortunes of publicly held U.S. firms, which, in turn, are expected to vary with the business cycle as measured by growth in real U.S. GDP, long-term interest rates as represented by the 10-year Treasury yield, the performance of equity markets, and with dividend payouts by Standard and Poor 500 firms. State dividend income has ranged from a decline of 19.3 percent in 2001 to an increase of 26.6 percent in 2004, proving much more variable than U.S. dividend income, a component of the NIPA definition of U.S. personal income, or dividend payouts by Standard and Poor 500 firms. While State taxable dividend income grew at an average annual rate of 6.8 percent with a standard deviation of 11.1 percentage points between 1976 and 2006, US dividend income grew an average 10.5 percent annually with a standard deviation of 6.4 percentage points over the same period, and dividend payouts by Standard and Poor 500 firms at a rate of 6.4 percent with a standard deviation of 5.1 percentage points.

Processing data show that dividend income grew a very strong 18.2 percent in 2006, following the 26.6 percent growth in 2004 and 22.5 percent growth in 2005. The strong growth in 2004 reflects a number of one-time dividend payouts, most notably the \$32 billion dividend distribution by Microsoft. The strong growth from 2004 to 2006 can also be attributed to strong economic growth and a lower tax rate for dividend income starting in the second half of 2003. The Budget Division predicts 8.9 percent growth in 2007, followed by 4.8 percent for 2008 and 6.8 percent for 2009 as economic growth is expected to slow.

Slower economic growth, high equity market volatility, and slower growth in U.S. corporate profits, particularly within the financial sector, create considerable downside risk to the model forecast for dividend income. The Budget Division projects relatively low growth going forward, but an actual decline in dividend income is possible if a sufficient number of credit-constrained firms curtail their dividend payouts.

#### Interest Income

For a given amount of assets, an increase in interest rates will increase interest income. In addition, the overall trend in taxable interest income for New York is found to closely track that of U.S. interest income, another component of the NIPA definition of U.S. personal income. However, taxable interest income for New York is much more volatile than the latter measure. For the period from 1978 to 2006, the average growth rate for U.S. interest income was 7.2 percent, with a standard deviation of 8.5 percentage points. In contrast, New York's interest income over the same period averaged 6.3 percent growth, with a standard deviation of over 17.0 percentage points. The additional volatility in the New York series could be related to the behavioral response of State taxpayers to past changes in the tax law.

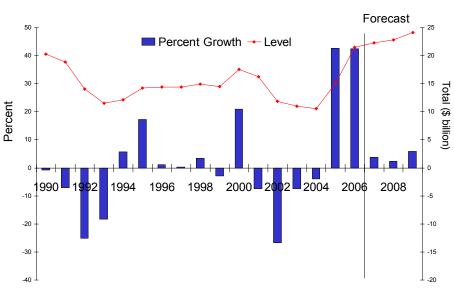


Figure 55 Interest income

Source: IRS Statistics of Income; NYS Department of Taxation and Finance; DOB staff estimates.

Taxable interest income increased in 2005 by 42.7 percent, and preliminary information shows it to have grown by 42.5 percent in 2006. U.S. interest income for the same two years experienced an increase of 13.8 percent in 2005 and 8.0 percent in 2006. These above-average growth rates represent a rebound from four years of interest income declines from 2001 to 2004 due to the sharp decline in interest rates engineered by the Federal Reserve as the national economy was slipping into recession. By 2006, the level of interest income had surpassed its pre-recession high in 2000. With the rebound accomplished and with the return of the central bank to an expansionary monetary policy stance as of September 2007, much lower growth of 3.7 percent is estimated for last year, followed by 2.4 percent growth for 2008 and 5.8 percent growth for 2009. Should the Federal Reserve Board lower interest rates by more than anticipated, these estimates may prove to be overly optimistic.

## Small Business and Farm Income

Small business and farm income combines income reported as a result of operating a business, practicing a profession as a sole proprietor, or operating a farm. Such income is expected to vary with the overall strength of the national and State economies. The inclusion in the model of State proprietors' income, a component of the NIPA definition of New York personal income, which is forecast within DOB/N.Y., insures consistency between the Budget Division's New York forecast and the forecast of this component of NYSAGI. Real U.S. GDP captures the impact of the national business cycle, which might not be captured by the NIPA definition of State proprietors' income.

Small business and farm income grew at an annual rate of 10.0 percent from 1978 to 1990. However, since 1991, this component of income has only grown at an annual average rate of 4.9 percent. Proprietors' income, as defined under NIPA, grew similarly for the same periods, at annual average rates of 10.1 percent and 5.3 percent, respectively. For

# ECONOMIC BACKDROP

2005, business and farm income showed no growth, while processing data for 2006 suggests an increase of 4.4 percent in business and farm income. Given the weakening US and New York economies, the Budget Division estimates slow growth of 2.8 percent in 2007, followed by 4.0 percent growth for 2008 and 4.6 percent growth for 2009.

### Pension Income

Pension income includes payments from retirement plans, life insurance annuity contracts, profit-sharing plans, military retirement pay, and employee savings plans. Pension income grew 9.6 percent in 2005, followed by growth of 3.2 percent for 2006, based on preliminary data. The Budget Division estimates 6.3 percent growth for 2007, followed by growth of 5.1 percent in 2008 and 4.9 percent in 2009.

Pension income is linked to long-term interest rates, suggesting that firms base the level of pension and life-insurance benefits they offer to employees on their expectations of future profitability, which is in turn tied to the future strength of the economy. Pension income has grown steadily over the years, although the growth rate has declined considerably over time. While the average annual growth rate between 1978 and 1990 was 12.8 percent, it fell to 7.1 percent between 1991 and 2006. This coincides with a decline in the 10-year Treasury rate from 10.2 percent in the former period to 5.7 percent in the latter.

### Changes in the State Distribution of Income and Revenue Risk

As indicated in Figure 51, NYSAGI exhibits more extreme volatility than other indicators of the State's tax base, such as State personal income, while personal income tax liability is more volatile still. Box 9 compares these three important indicators of the size of the State's personal income tax base and discusses their respective volatilities. The most volatile components of taxable income, such as bonuses and capital gains realizations, are highly concentrated among the State's highest-income taxpayers. While the top one percent of taxpayers, as determined by their NYSAGI, accounted for 39.8 percent of adjusted gross income in 2005 and 41.1 percent in 2006, they accounted for fully 73.6 percent and 75.5 percent of capital gains realizations in those years, respectively (see Figure 56). Since the income of wealthy taxpayers is taxed at the highest rate, an accurate projection of these income components is critical to an accurate projection of personal income tax liability.

Out-year estimation of the income distribution is fraught with uncertainty since the share of income earned among the wealthiest taxpayers can fluctuate dramatically with such factors as the business cycle, financial markets, and changes in Federal and State tax treatment. As incomes rise, some taxpayers move into higher income tax brackets, increasing the effective tax rate and the amount of liability generated from a given amount of adjusted gross income. The opposite occurs as incomes fall. This impact is exacerbated in New York by provisions in State laws that recapture the benefits of portions of income being taxed at lower rates for high income taxpayers.

#### BOX 9

#### INCOME TAX LIABILITY AND ALTERNATIVE MEASURES OF INCOME

A major focus of the Budget Division's forecasting effort is an accurate projection of personal income tax receipts. This requires estimates of income tax liability, which depends on taxpayer income. New York State tax law determines the components of income to be taxed and the corresponding tax rates.

Personal income tax liability is the amount which State taxpayers actually owe for a given tax year and thus measures the State's tax base.<sup>1</sup> Personal income tax liability is derived from taxpayers' New York State adjusted gross income (NYSAGI), in conformity with State tax law. A measure that is closely related to NYSAGI is State personal income, a U.S. Bureau of Economic Analysis national income and product accounts (NIPA) concept that measures income derived from value added to current production.<sup>2</sup> This widely available data source is often used as a proxy for NYSAGI. The relative volatility of these three concepts — personal income tax liability, NYSAGI, and State personal income — is presented in Figure 51. For example in 2005, personal income experienced solid growth of 7.1 percent, while NYSAGI grew a stronger 8.7 percent and personal income tax liability an even stronger 10.4 percent, holding tax rates constant at their 2002 values.

Economists use the concept of elasticity to measure the sensitivity of one economic indicator to another. Thus, elasticity is defined as the percentage change in one economic indicator when another changes by one percent. Since tax revenues tend to vary with the business cycle, we are often interested in the elasticity of the tax base with respect to a broad measure of economic conditions, such as GDP. For example, if GDP increases one percent and personal income responds to that improvement in economic conditions by growing two percent, the elasticity would be two. The more sensitive a particular tax base measure is to a change in GDP, the higher the elasticity.

Typically, the elasticity of NYSAGI tends to be higher than that of personal income because NYSAGI measures the taxable components of income, which include realized capital gains and losses. Gains and losses earned on changes in asset prices are not included in the NIPA concept of personal income since they do not represent additions or subtractions to the value of current production.<sup>3</sup> Unlike the primary drivers of personal income — employment and wages, which have relatively stable bases — income from capital gains realizations can rise and fall dramatically. When asset market conditions are depressed, taxpayers can refrain from selling, which can result in dramatic declines in taxable capital gains, such as the 27.0 percent decline that in 2002 (see Table 9 above). Likewise, taxpayers can respond to upturns in market conditions by accelerating trading activity, similarly resulting in dramatic growth, such as the 72.5 percent growth in taxable capital gains income experienced in 2004, and 24.0 percent in 2005. In addition to behavioral responses to changes in market conditions, NYSAGI fluctuations can result from statutory changes and taxpayers' strategic responses to such changes.

Personal income tax liability is even more elastic than NYSAGI, primarily because of the progressivity of the State tax system. The volatile components of taxable income, such as bonuses and capital gains realizations, tend to be concentrated among the State's high-income taxpayers, who are also taxed at the highest marginal tax rate. Growth in those components usually increases the average effective tax rate and contributes to the higher elasticity of personal income tax liability. It is evident from Table 9 that the volatility of positive capital gains is much greater than that of wages, positive partnership/S corporation income, and total NYSAGI. In 2004, taxable wages grew 6.5 percent, NYSAGI 11.0 percent, and capital gains realizations as much as 72.5 percent. Indeed, the \$22.6 billion increase in capital gains realizations constituted 43.3 percent of the \$52.2 billion increase in NYSAGI. For 2005, NYSAGI growth of 8.7 percent was accompanied by 24.0 percent growth in capital gains and 9.6 percent growth in the other large component, partnership/S corporation income.

The fact that the most volatile components of income can and have accounted for a large portion of the change in NYSAGI poses significant risks to the Division of the Budget's personal income tax forecast.<sup>4</sup> Therefore, the Budget Division has consistently maintained that a cautious approach to projecting these components is warranted.

<sup>&</sup>lt;sup>1</sup> For a detailed discussion of personal income tax liability, see Tax Receipt Section "Personal Income Tax."

<sup>&</sup>lt;sup>2</sup> For a detailed explanation of how the Budget Division constructs State personal income, see Box 6 on page 117.

<sup>&</sup>lt;sup>3</sup> However, any transaction cost generated by such a sale would add value to current production and would therefore be included in personal income.

<sup>&</sup>lt;sup>4</sup> For a detailed explanation of the Budget Division's use of fan charts to compute prediction intervals around forecasts, see *New York State Economic, Revenue and Spending Methodologies*, October 31, 2007, pp. 59-63, < http://www.budget.state.ny.us/pubs/supporting/EconomicRevenueandSpendingMethodologies.pdf>.

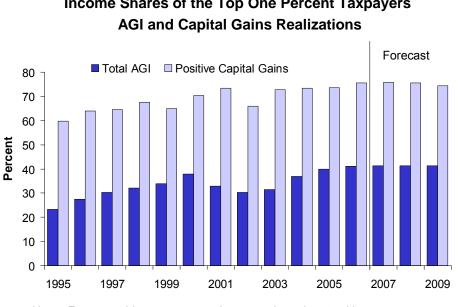


Figure 56 Income Shares of the Top One Percent Taxpayers

Note: For nonresident taxpayers, shares are based on total income. Source: NYS Department of Taxation and Finance; DOB staff estimates.

The average effective tax rate fell from a high of 4.81 percent in 2000 to a low of 4.51 percent in 2002 without any significant changes in tax law. Fiscal pressures resulting from the State's 2001-2003 recession prompted the legislature to enact a surcharge for high-income taxpayers for the 2003, 2004, and 2005 tax years, pushing the effective tax rate up to 4.98 percent by 2005, the second full year of the State recovery. The Budget Division estimates that after adjusting for changes in State tax law, and thus due to income growth alone, the effective tax rate in 2005 would have increased to 4.68 percent instead. Similarly, the estimated effective tax rate for 2006 of 4.72 percent is significantly below what it would have been had the surcharge not expired as scheduled on January 1 of that year.

The share of total personal income tax liability accounted for by high-income taxpayers those reporting NYSAGI of \$200,000 or more - grew considerably between 1995 and 2006 (see Figure 57). The 10.5 percent average annual growth rate in high-income returns between 1995 and 2006 far outpaced the 1.4 percent overall growth in returns. In 2006, high-income taxpayers represented a mere 4.0 percent of all taxpayers but accounted for 58.9 percent of personal income tax liability (see Figure 58), and 44.9 percent of NYSAGI. The increasing concentration of NYSAGI among high-income taxpayers increases the elasticity of total liability with respect to changes in the highest marginal tax rate.

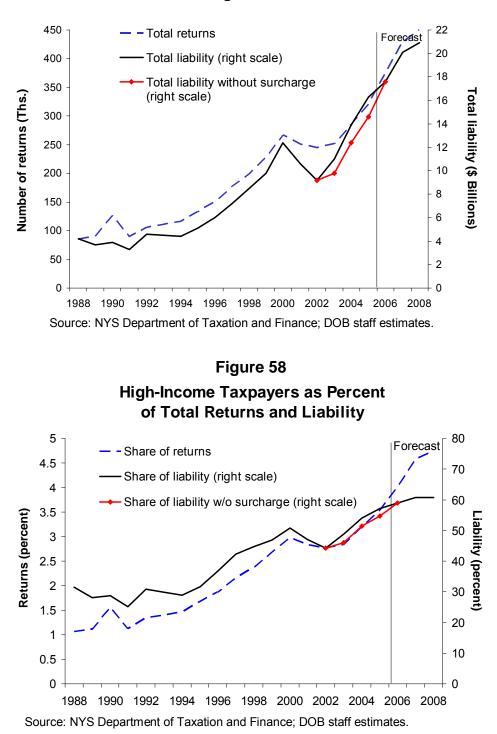


Figure 57 New York State High-Income Tax Returns

Table 10 indicates that trends in both wage and nonwage income are responsible for the increasing concentration of liability since the mid-1990s. The share of nonwage income accruing to the top 25 percent of taxpayers grew 11.2 percentage points between 1995 and 2005, while the wage share grew 4.1 percentage points. Much of the growth in nonwage income during the 1990s was in capital gains realizations and partnership/S corporation

# ECONOMIC BACKDROP

income, which tend to accrue primarily to high-income filers. Although wage income is more evenly distributed across taxpayers than nonwage income, the gains in wages earned since 1995 have gone disproportionately to the top filers.

|                      | 1995 & 20  | 05   |  |   |
|----------------------|--|--|--|---|
| Number of<br>Returns | Gross<br>Income  | Wage<br>Income   | Nonwage<br>Income  | Liability   |
|                      | 1995   |  |  |   |
| 7,965,039            | \$343,383  | \$253,551  | \$89,832   | \$16,011  |
| _                    | 18.5   | 12.1   | 36.4   | 26.4  |
| _                    |  |  |  | 45.6  |
| _                    | 44.4   | 38.4   | 61.3   | 57.6  |
| -                    | 66.2   | 62.8   | 75.6   | 79.2  |
|                      | 2005   |  |  |   |
| 9,063,735            | \$619,853  | \$416,988  | \$202,864  | \$28,489  |
| _                    | 28.6   | 17 4   | 51 7   | 42.1  |
| _                    |  |  |  | 61.5  |
| _                    |  |  |  | 72.0  |
| _                    | 73.4   | 66.9   | 86.8   | 88.2  |
|                      | <b>Returns</b><br>7,965,039<br>—<br>—<br>—<br>—<br>—<br>—<br>— | Number of<br>Returns         Gross<br>Income           1995           7,965,039         \$343,383           -         18.5           -         33.5           -         44.4           -         66.2           9,063,735         \$619,853           -         28.6           -         44.1           -         54.3 | ReturnsIncomeIncome19951995 $7,965,039$ $$343,383$ $$253,551$ -18.512.1-33.526.5-44.438.4-66.262.820059,063,735\$619,853\$416,988-28.617.4-44.132.7-54.344.3 | Number of<br>ReturnsGross<br>IncomeWage<br>IncomeNonwage<br>Income1995 $1995$ $$343,383$ \$253,551\$89,832-18.512.136.4-33.526.553.0-44.438.461.3-66.262.875.69,063,735\$619,853\$416,988\$202,864-28.617.451.7-44.132.767.6-54.344.374.8 |

#### TABLE 10 THE CONCENTRATION OF STATE INCOME AND LIABILITY 1995 & 2005

Note: Returns are ranked on the basis of gross income and based on a weighted statistical sample of all tax returns.

Source: NYS Department of Taxation and Finance; DOB staff estimates.

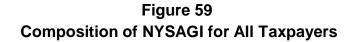
Figure 59 and Figure 60 display the actual composition of NYSAGI for 2003, the last year of the State's recession, and the projected composition for 2008, both for all taxpayers and for high-income taxpayers, defined as those reporting NYSAGI of \$200,000 or more. The figures show a substantial shift in income from wages to net capital gains realizations over the period.<sup>26</sup> Net capital gains income is projected to increase from 5.9 percent to 13.2 percent of NYSAGI for all taxpayers over the period, and from 15.9 percent to 25.2 percent of NYSAGI for high-income taxpayers. The wage share is projected to decrease from 77.5 percent to 69.6 percent for all taxpayers, and from 55.9 percent to 50.0 percent for high-income taxpayers. High-income taxpayers have a much higher concentration of capital gains income and partnership and S corporation income, and a much smaller concentration of wage income.

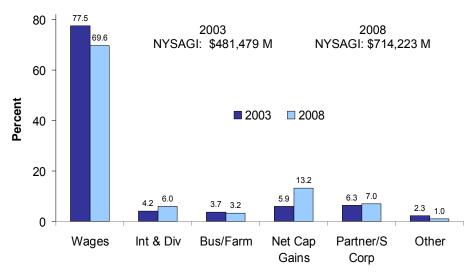
## Summary

In summary, given the uncertainty surrounding such volatile components as capital gains realizations and bonuses, and the small number of taxpayers who account for the majority of the income from these realizations, and the volatility particularly in the financial sector there exists significant risk to the Division of the Budget's personal income tax forecast. Some of this risk stems from the connection between revenues and the weakening real estate market. Further risk is caused by the link between revenues and the

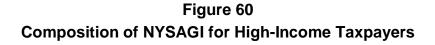
<sup>&</sup>lt;sup>26</sup> Net capital gains and partnership/S corporation income in these figures are net of the corresponding aggregate losses.

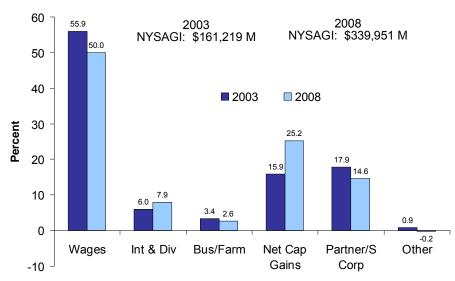
stock market, which is particularly difficult to forecast, as are financial sector bonuses, another volatile component of income. Should GDP growth for 2008 be even weaker than projected, small business and farm income and partnership and S corporation income could be lower than expected. Statistical evidence suggests that a one percentage point reduction in GDP growth translates into a decline in NYSAGI of about \$1 billion and a decline in personal income tax liability of about \$50 million.





Note: Both capital gains and partnership/S corporation gains income are net of losses. Source: NYS Department of Taxation and Finance; DOB staff estimates.





Note: Both capital gains and partnership/S corporation gains income are net of losses. Source: NYS Department of Taxation and Finance; DOB staff estimates.

|   | 2006<br>(actual <sup>1</sup> )                           | 2007<br>(estimate)                                    | 2008<br>(forecast)                                   | 2009<br>(forecast)                                   | 2010<br>(forecast)                                    | 2011<br>(forecast)                                      | 1976-2006<br>Average <sup>∠</sup>                      |  |  |
|---|--|---|--|--|---|---|--|--|--|
| U.S. Indicators <sup>×</sup>  |  |   |  |  |   |   | -  |  |  |
| Gross Domestic Product  | 6.1  | 4.8   | 3.8  | 5.0  | 5.1   | 5.1   | 7.0  |  |  |
| (current dollars)   |  |   |  |  |   |   |  |  |  |
| Gross Domestic Product  | 2.9  | 2.2   | 2.2  | 2.9  | 3.0   | 3.1   | 3.2  |  |  |
| Consumption   | 3.1  | 2.8   | 1.9  | 2.8  | 3.0   | 3.1   | 3.4  |  |  |
| Residential Fixed Investment  | (4.6)  | (16.6)  | (14.6)   | 0.1  | 3.2   | 3.3   | 4.1  |  |  |
| Nonresidential Fixed Investment   | 6.6  | 4.8   | 6.5  | 5.2  | 5.1   | 5.2   | 5.1  |  |  |
| Change in Inventories (dollars)   | 40.3   | 8.3   | 10.8   | 31.2   | 31.7  | 31.8  | 28.6   |  |  |
| Exports   | 8.4  | 8.0   | 8.2  | 7.6  | 7.6   | 7.8   | 6.0  |  |  |
| Imports   | 5.9  | 2.1   | 3.9  | 6.3  | 6.6   | 6.6   | 7.3  |  |  |
| Government Spending   | 1.8  | 2.1   | 2.3  | 1.9  | 2.1   | 2.1   | 2.2  |  |  |
| Corporate Profits <sup>4</sup>  | 13.2   | 3.7   | 3.1  | 5.5  | 7.2   | 8.4   | 8.6  |  |  |
| Personal Income   | 6.6  | 6.2   | 5.3  | 6.0  | 6.0   | 5.8   | 7.1  |  |  |
| Wages   | 6.2  | 5.8   | 4.8  | 5.7  | 5.6   | 5.3   | 6.7  |  |  |
| Nonagricultural Employment  | 1.9  | 1.3   | 1.0  | 1.2  | 1.3   | 1.3   | 1.9  |  |  |
| Unemployment Rate (percent)   | 4.6  | 4.6   | 5.0  | 5.0  | 5.0   | 5.0   | 6.2  |  |  |
| S&P 500 Stock Price Index   | 8.6  | 12.8  | 5.7  | 7.5  | 8.0   | 8.2   | 9.9  |  |  |
| Federal Funds Rate  | 5.0  | 5.0   | 4.0  | 4.3  | 4.4   | 4.5   | 6.6  |  |  |
| 10-year Treasury Yield  | 4.8  | 4.6   | 4.3  | 4.5  | 4.8   | 5.0   | 7.7  |  |  |
| Consumer Price Index  | 3.2  | 2.9   | 2.7  | 2.2  | 2.3   | 2.3   | 4.4  |  |  |
| New York State Indicators   |  |   |  |  |   |   |  |  |  |
| Personal Income <sup>5</sup>  | 7.4  | 7.4   | 4.3  | 4.8  | 5.1   | 5.2   | 6.4  |  |  |
| Wages and Salaries <sup>5</sup>   |  |   |  |  |   |   |  |  |  |
| Total   | 7.6  | 7.6   | 3.3  | 4.6  | 4.6   | 4.7   | 6.1  |  |  |
| Without Bonus <sup>6</sup>  | 5.7  | 5.1   | 4.1  | 4.0  | 4.0   | 3.9   | 5.7  |  |  |
| Bonus <sup>6</sup>  | 20.1   | 21.8  | (0.8)  | 7.7  | 7.6   | 8.6   | 10.6   |  |  |
| Wage Per Employee   | 6.6  | 6.5   | 2.7  | 4.0  | 3.9   | 4.1   | 5.3  |  |  |
| Property Income   | 12.1   | 10.4  | 5.7  | 4.2  | 4.4   | 4.3   | 7.2  |  |  |
| Proprietors' Income   | 4.1  | 4.4   | 5.6  | 5.6  | 6.5   | 7.1   | 8.3  |  |  |
| Transfer Income   | 6.3  | 6.6   | 4.9  | 5.9  | 6.3   | 6.0   | 6.6  |  |  |
| Nonfarm Employment <sup>5</sup>   |  |   |  |  |   |   |  |  |  |
| Total   | 0.9  | 1.1   | 0.6  | 0.6  | 0.7   | 0.6   | 0.7  |  |  |
| Private   | 1.2  | 1.2   | 0.7  | 0.7  | 0.7   | 0.8   | 0.8  |  |  |
| Unemployment Rate (percent)   | 4.5  | 4.4   | 4.9  | 5.0  | 5.0   | 5.0   | 6.6  |  |  |
| Composite CPI of New York <sup>6</sup>  | 3.6  | 2.8   | 2.7  | 2.5  | 2.6   | 2.6   | 4.4  |  |  |
| New York State Adjusted Gross   |  |   |  |  |   |   |  |  |  |
|   | 24.8   | 13.8  | 1.8  | 5.6  | 12.5  | (11.4)  | 17.7   |  |  |
| •   | 10.8   |   |  |  |   | . ,   |  |  |  |
|   | 4.4  | 2.8   | 4.0  | 4.6  | 4.8   | 5.1   | 6.9  |  |  |
| Interest Income   | 42.5   | 3.7   | 2.4  | 5.8  | 5.8   | 5.3   | 5.3  |  |  |
| Dividends   | 18.2   | 8.9   | 4.8  | 6.8  | 5.8   | 5.8   | 6.5  |  |  |
| Total NYSAGI  | 10.5   | 8.0   | 3.2  | 4.8  | 5.9   | 2.6   | 6.1  |  |  |
| Private<br>Unemployment Rate (percent)<br>Composite CPI of New York <sup>6</sup><br>New York State Adjusted Gross<br>Income (NYSAGI)<br>Capital Gains<br>Partnership/ S Corporation Gains<br>Business and Farm Income<br>Interest Income<br>Dividends | 1.2<br>4.5<br>3.6<br>24.8<br>10.8<br>4.4<br>42.5<br>18.2 | 1.2<br>4.4<br>2.8<br>13.8<br>7.5<br>2.8<br>3.7<br>8.9 | 0.7<br>4.9<br>2.7<br>1.8<br>5.1<br>4.0<br>2.4<br>4.8 | 0.7<br>5.0<br>2.5<br>5.6<br>6.6<br>4.6<br>5.8<br>6.8 | 0.7<br>5.0<br>2.6<br>12.5<br>8.1<br>4.8<br>5.8<br>5.8 | 0.8<br>5.0<br>2.6<br>(11.4)<br>8.4<br>5.1<br>5.3<br>5.8 | 0.8<br>6.6<br>4.4<br>17.7<br>12.5<br>6.9<br>5.3<br>6.5 |  |  |

#### TABLE 11 SELECTED ECONOMIC INDICATORS (Calendar Year)

<sup>1</sup> For NYSAGI variables, 2006 is an estimate.

<sup>2</sup> For the NYSAGI variables, averages are calculated using data through 2005. Partnership and S corporation gains data start in 1978, NYSAGI data in 1980. <sup>3</sup> All indicators are percent changes except change in inventories, the unemployment rate, and interest rates; all GDP

components refer to chained 2000 dollars, unless otherwise noted. <sup>4</sup> Includes inventory valuation and capital consumption adjustments.

<sup>5</sup> Nonagricultural employment, wage, and personal income numbers are based on CEW data.

<sup>6</sup> Series created by the Division of the Budget.

Source: Moody's Economy.com; NYS Department of Labor; NYS Department of Taxation and Finance; DOB staff estimates.

#### TABLE 12 SELECTED ECONOMIC INDICATORS (State Fiscal Year)

|   | 2006-07  | 2007-08<br>(estimate) | 2008-09    | 2009-10    | 2010-11    |            | 1976-77 - 2006-07 |
|---|----------|-----------------------|------------|------------|------------|------------|-------------------|
|   | (actual) | (estimate)            | (lorecast) | (Torecast) | (lorecast) | (lorecast) | Average           |
| U.S. Indicators <sup>1</sup>                |          |                       |            | - 4        |            | - 4        |                   |
| Gross Domestic Product<br>(current dollars) | 5.6      | 4.7                   | 4.0        | 5.1        | 5.1        | 5.1        | 6.9               |
| Gross Domestic Product                      | 2.4      | 2.5                   | 2.2        | 3.0        | 3.0        | 3.1        | 3.1               |
| Consumption                                 | 3.1      | 2.5                   | 2.2        | 2.9        | 3.0        | 3.1        | 3.4               |
| Residential Fixed Investment                | (9.8)    | (16.8)                | (11.3)     | 1.9        | 3.2        | 3.4        | 3.7               |
| Nonresidential Fixed Investment             | 5.3      | 6.2                   | 5.8        | 5.2        | 5.2        | 5.2        | 5.1               |
| Change in Inventories (dollars)             | 30.7     | 8.6                   | 17.8       | 32.2       | 31.5       | 31.8       | 28.4              |
| Exports                                     | 7.9      | 8.7                   | 7.7        | 7.7        | 7.6        | 7.8        | 6.0               |
| Imports                                     | 5.0      | 1.9                   | 4.9        | 6.5        | 6.7        | 6.6        | 7.3               |
| Government Spending                         | 1.6      | 2.6                   | 2.0        | 2.0        | 2.1        | 2.0        | 2.1               |
| Corporate Profits <sup>2</sup>              | 11.0     | 4.6                   | 2.8        | 6.0        | 7.7        | 8.2        | 8.3               |
| Personal Income                             | 6.4      | 5.8                   | 5.5        | 6.0        | 6.0        | 5.7        | 7.0               |
| Wages                                       | 5.9      | 5.3                   | 5.2        | 5.7        | 5.5        | 5.2        | 6.7               |
| Nonagricultural Employment                  | 1.7      | 1.2                   | 1.0        | 1.3        | 1.3        | 1.4        | 1.9               |
| Unemployment Rate (percent)                 | 4.6      | 4.7                   | 5.0        | 5.0        | 5.0        | 5.0        | 6.2               |
| S&P 500 Stock Price Index                   | 9.5      | 11.7                  | 5.9        | 7.6        | 8.1        | 8.1        | 9.8               |
| Federal Funds Rate                          | 5.2      | 4.7                   | 4.0        | 4.4        | 4.5        | 4.5        | 6.6               |
| 10-year Treasury Yield                      | 4.8      | 4.5                   | 4.3        | 4.6        | 4.8        | 5.0        | 7.7               |
| Consumer Price Index                        | 2.9      | 3.1                   | 2.4        | 2.2        | 2.3        | 2.4        | 4.4               |
| New York State Indicators                   |          |                       |            |            |            |            |                   |
| Personal Income <sup>3</sup>                | 7.2      | 5.6                   | 4.6        | 4.9        | 5.2        | 5.1        | 6.4               |
| Wages and Salaries <sup>3</sup>             |          |                       |            |            |            |            |                   |
| Total                                       | 7.4      | 4.2                   | 4.4        | 4.6        | 4.8        | 4.7        | 6.0               |
| Without Bonus <sup>4</sup>                  | 5.5      | 4.7                   | 4.1        | 4.0        | 4.0        | 4.0        | 5.6               |
| Bonus <sup>4</sup>                          | 17.7     | 1.9                   | 6.2        | 7.4        | 8.6        | 8.3        | 12.1              |
| Wage Per Employee                           | 6.2      | 3.4                   | 3.8        | 3.9        | 4.1        | 4.1        | 5.3               |
| Property Income                             | 11.2     | 10.0                  | 4.4        | 4.4        | 4.4        | 4.4        | 7.0               |
| Proprietors' Income                         | 3.5      | 4.9                   | 5.5        | 5.8        | 6.7        | 7.1        | 8.4               |
| Transfer Income                             | 6.8      | 5.8                   | 5.1        | 6.2        | 6.2        | 5.9        | 6.7               |
| Nonfarm Employment <sup>3</sup>             |          |                       |            |            |            |            |                   |
| Total                                       | 1.1      | 0.9                   | 0.6        | 0.6        | 0.7        | 0.6        | 0.7               |
| Private                                     | 1.3      | 1.0                   | 0.6        | 0.7        | 0.7        | 0.8        | 0.8               |
| Unemployment Rate (percent)                 | 4.4      | 4.5                   | 5.0        | 4.9        | 5.0        | 5.0        | 6.7               |
| Composite CPI of New York <sup>4</sup>      | 3.4      | 3.0                   | 2.5        | 2.5        | 2.6        | 2.6        | 4.4               |

<sup>1</sup> All indicators are percent changes except change in inventories, the unemployment rate, and interest rates; all GDP components refer to chained 2000 dollars, unless otherwise noted.

<sup>2</sup> Includes inventory valuation and capital consumption adjustments.

<sup>3</sup> Nonagricultural employment, wage, and personal income numbers are based on CEW data.

<sup>4</sup> Series created by the Division of the Budget.

Source: Moody's Economy.com; NYS Department of Labor; DOB staff estimates.

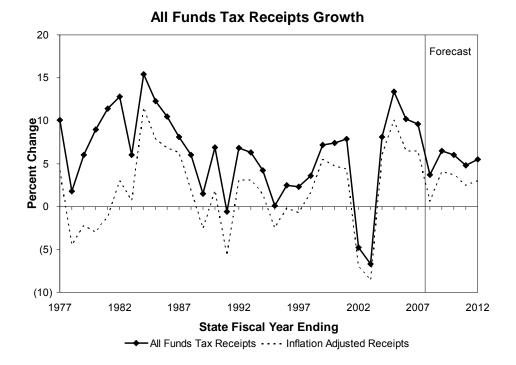


# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

All Funds tax receipts are subject to significant volatility. The main factors impacting growth include:

- changes in tax policy;
- changes in underlying economic conditions including the rate of inflation;
- changes in the structure of the economy that have an impact on the tax base (the shift from manufacturing to services, Internet purchases of taxable items);
- changes in the performance of key industries, especially the financial service sector;
- changes in the demographic make-up and income distribution of taxpayers; and
- unexpected shocks to the economy and taxpayer behavior.

### **OVERVIEW**



Historically, growth in All Funds tax receipts has been very volatile, reflecting both underlying economic conditions and significant changes in tax policy. This variability is evident in the charts accompanying this section that detail changes in tax receipts over more than three decades. The Division of the Budget website (www.budget.state.ny.us) provides more detailed historical data by tax type covering the period from 1974-75 to the present. In addition, the *Economic Revenue and Spending Methodology*, produced by the Division and found on the same website, includes detailed collections of graphs for the most significant tax revenue sources.

During the mid 1970s and early 1980s, tax revenue growth rates were relatively high, reflecting the inflationary environment of the times. Tax revenue growth in the mid-to-late 1980s was fueled by a bull market on Wall Street and large increases in real estate values. Tax growth dipped in the late 1980s, partly as a result of the implementation of a multiyear personal income tax reduction program. The relatively small annual average growth in receipts during the 1990s was largely due to three factors: the severe economic

# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

downturn experienced in New York during the early 1990s, reduced inflation rates, and the significant tax reductions enacted over the 1995-2000 period. The decline in tax receipts for fiscal years 2001-02 and 2002-03 was directly related to the adverse effects of the national economic recession, the decline in stock market values, and the disproportionate impact of the World Trade Center disaster on the New York economy. The decrease in receipts also reflected the continued impact of previously enacted tax reductions. The back-to-back decline in tax receipts was the most severe observed over this historical period, including the fiscally turbulent 1970s.

Tax receipts have increased significantly over the past five fiscal years. In fact, it is estimated that tax receipts have increased by 48.2 percent since fiscal year 2002-03. The increases in receipts exceeded expectations most years over this period as important segments of the economy grew at unexpectedly rapid rates (see the Assessment of Forecast section in this volume). The recovery of the financial services industry and the growth in the number and value of real estate market transactions fueled much of the economic improvement. In addition, the relative weakness in the dollar compared to foreign currencies had a positive impact on the tourism industry, especially in New York City.

The positive economic and revenue trends continued through the first half of fiscal year 2007-08. However, the impact of the collapse of the sub-prime mortgage market in the late summer of 2007 and the associated economic fallout has led to a slowdown in the economy of the State; this is expected to reduce year-over-year tax receipt growth in fiscal year 2008-09.

In recent years, the rapidly accelerating real estate market boosted receipts significantly beyond what normal economic growth in isolation would support. This had a noticeable impact on real estate transfer and personal income tax collections prior to the 2007-08 fiscal year. The commercial real estate market downstate remains strong and supported continued growth in the income and corporate bases. However, the situation in the residential housing market has deteriorated, given the sub-prime related issues discussed in detail in the Economic Overview section of this publication. The receipt estimates are based on the assumption that the residential housing market will continue to decline, but will stabilize by the end of 2008 or early 2009. The commercial market is expected to remain stable. As a result, real estate transfer tax collections are expected to remain relatively flat over the next several years, after growing by nearly 130 percent over the past five fiscal years. In addition, income tax liability growth will slow as capital gains and business related income associated with real estate appreciation are negatively affected by the housing slump. Further, sales tax growth has slowed as consumers have retrenched at the start of 2008, with the economy down.

Receipts growth during 2007-08 has been supported by revenue actions taken last year, including corporate loophole-closing initiatives. This Budget contains no new tax increases, but continues to close unintended loopholes and provide reforms to the tax code that promote a level tax playing field and should supplement revenues over the financial plan horizon.

# SUMMARY OF REVENUE HISTORY

The table below reports average growth, the standard deviation in growth (a measure of dispersion around the average) and the average share of total tax receipts for the major tax sources. The table reports these data for three ten-year periods beginning with fiscal year 1976-77.

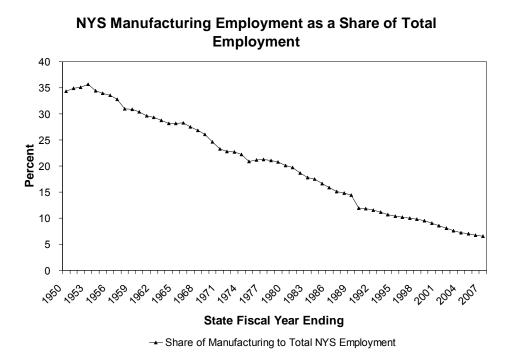
| ALL FUNDS SUMMARY OF HISTORICAL RECEIPTS TRENDS<br>Growth and Share in Percents |           |                              |           |  |           |           |               |           |           |  |  |  |
|---|-----------|------------------------------|-----------|--|-----------|-----------|---------------|-----------|-----------|--|--|--|
|   | AVE       | RAGE GRO<br>1977-2007<br>6.3 | WTH       | STANDARD DEVIATION<br>1977-2007<br>5.1 |           |           | AVERAGE SHARE |           |           |  |  |  |
|   | 1977-1984 | 1985-1994                    | 1995-2007 | 1977-1984                              | 1985-1994 | 1995-2007 | 1977-1984     | 1985-1994 | 1995-2007 |  |  |  |
| Total Taxes   | 9.4       | 5.0                          | 5.1       | 4.2                                    | 3.6       | 6.0       | 100.0         | 100.0     | 100.0     |  |  |  |
| Personal Income Tax   | 11.5      | 5.0                          | 6.6       | 6.6                                    | 5.1       | 8.4       | 48.7          | 51.5      | 55.7      |  |  |  |
| Sales Tax   | 7.8       | 5.0                          | 4.0       | 2.6                                    | 4.5       | 4.8       | 22.5          | 20.6      | 21.1      |  |  |  |
| Other User Taxes & Fees   | 5.5       | 4.1                          | 1.9       | 12.8                                   | 7.8       | 9.9       | 8.4           | 6.7       | 5.2       |  |  |  |
| Business Taxes  | 8.3       | 6.6                          | 3.4       | 9.1                                    | 10.8      | 10.8      | 17.6          | 16.9      | 14.7      |  |  |  |
| Other Taxes   | 13.7      | 3.6                          | 6.0       | 26.2                                   | 15.8      | 11.3      | 2.9           | 4.3       | 3.3       |  |  |  |

This table summarizes the most important characteristics of the State revenue structure over the past three decades.

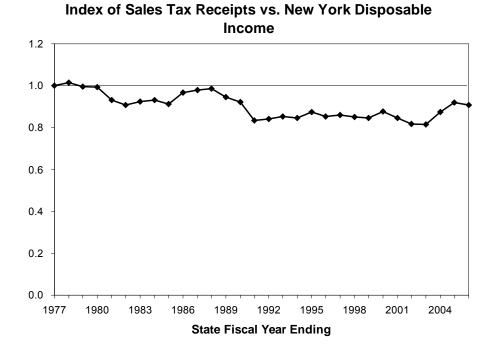
- Average growth in total tax receipts declined from the 1970s and early 1980s, reflecting lower inflation and an overall fiscal policy favoring tax reduction.
- The personal income tax is consistently the fastest growing receipt source despite major reductions in rates and the base over this period.
- The average income tax share of total receipts has been steadily increasing, another manifestation of higher average growth in this source over the past thirty years.
- The sales tax share of total receipts has remained relatively constant over three decades.
- The business tax share has declined, reflecting prior tax reduction actions and a shift toward the income tax base resulting from businesses shifting to S corporation and limited liability corporation status. More recently, the business share has stabilized, reflecting rapid profit growth and increased audit and compliance collections.
- The other user taxes share has declined, reflecting tax reductions, elimination of certain taxes and the fact that these taxes are relatively insensitive to inflationary changes in the economy.
- Overall, tax volatility has increased for the 1995 through 2007 period, reflecting several factors including: rapid growth in the economy in the 1990s, significant tax law changes, the depressing impact of September 11<sup>th</sup> and the subsequent strong economic recovery.
- The standard deviation in receipts growth (dispersion around the average) is larger than average growth for the 1997 through 2007 period. This increase in variation helps to explain the difficulty in projecting receipts over this period.

## THE ECONOMY, REVENUE AND BASE GROWTH

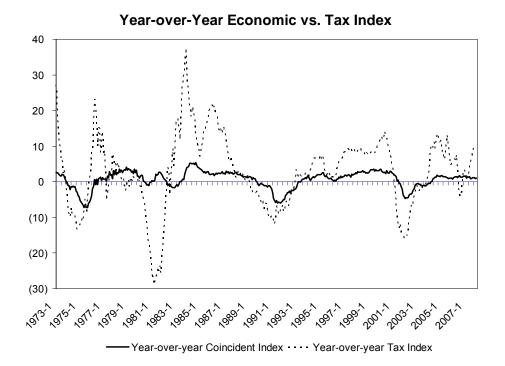
The main driver of revenue growth is the economy. The tax bases for the two most important tax sources, the personal income tax and the sales tax, are tied directly to economic activity in the form of taxpayer incomes and expenditures on taxable items. The following summary table shows that economic growth and tax revenue growth have been closely linked over the past three decades. However, tax receipt growth is much more volatile. The increased volatility is related to tax policy shifts and to changes in taxpayer behavior, as well as in the structure of the economy. As the structure of the economy changes, the New York Tax Law often does not change in tandem, and this can lead to changes in the relationship between the economy and tax receipts. For example, the manufacturing sector of the New York economy (and for the nation as a whole) has been declining relative to other sectors. The accompanying chart shows the share of employment in the manufacturing sector to be falling almost continuously since the 1950s (the discontinuity in 1991 is caused by a change in manufacturing definitions. New York Tax Law was designed when manufacturing was a more dominant sector of the economy. Since this underlying tax structure survives but the economy has changed, there is a growing disconnect between growth in the economy and growth in tax receipts.



Looking at sales tax collections relative to income, the ratio is shrinking somewhat. This suggests that, at least in part, more income is being spent on non-taxable goods and services. Since the share of services in consumer budgets has been increasing and services are only selectively taxed under the sales tax, this ratio should be expected to fall, holding other factors constant. This is the result of a tax system designed around the production and consumption of tangible goods. In addition, as more taxable products are purchased over the Internet by out-of-State vendors who do not collect sales tax, the ratio of receipts to disposable income should be expected to decline.



The Division of the Budget (DOB) has developed two indices to aid in our analysis of revenue trends; one measures the current state of the New York economy and is constructed from several underlying economic series (see Economic Backdrop section of this volume); the second index captures the underlying condition of the revenue base and is composed of the major economically sensitive tax sources (adjusted for law changes). As the accompanying figure illustrates, there is a clear positive relationship between the economic and revenue series. However, it is also clear that the revenue series variation is much larger than that of the economic series. What seems clear is that revenues shrink more rapidly during recessions than what the economic index alone would suggest. Conversely, the revenue index grows more rapidly in expansions. Consistent with the discussion above, it also appears to be the case that the underlying relationship between the economy and tax revenue has been changing over time. For example, over the most recent economic expansion, receipts growth as measured by the DOB index has been growing much faster than the economic index prior to the current fiscal year. Over the past several quarters, receipts growth has become extremely volatile with the index actually turning negative and then rebounding This suggests that factors not normally captured by an economic index, such as taxable capital gains realizations, have played a prominent role in the current run-up in receipts. This distorts the measured relationship between the series and, therefore, ability to predict receipts using normal measures of economic activity.



# **RECENT TRENDS IN ALL FUNDS TAX RECEIPTS**

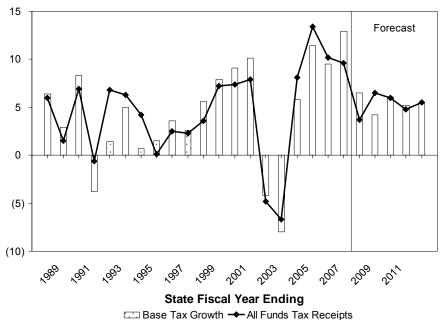
| Governmental Funds<br>Actual and Base Tax Receipts Growth |                           |                         |   |  |  |  |  |  |  |  |
|---|---------------------------|-------------------------|---|--|--|--|--|--|--|--|
|   | (percent growth)          |                         |   |  |  |  |  |  |  |  |
| State<br>Fiscal<br><u>Year</u>                            | Actual<br><u>Receipts</u> | Base<br><u>Receipts</u> | Inflation<br>Adjusted Base<br><u>Receipts</u> |  |  |  |  |  |  |  |
| 1987-88   | 6.2                       | 6.4                     | 2.2   |  |  |  |  |  |  |  |
| 1988-89   | 1.6                       | 2.9                     | (1.8)   |  |  |  |  |  |  |  |
| 1989-90   | 6.8                       | 8.3                     | 2.7   |  |  |  |  |  |  |  |
| 1990-91   | (0.8)                     | (3.8)                   | (7.7)   |  |  |  |  |  |  |  |
| 1991-92   | 7.2                       | 1.4                     | (1.6)   |  |  |  |  |  |  |  |
| 1992-93   | 6.1                       | 5.0                     | 1.9   |  |  |  |  |  |  |  |
| 1993-94   | 4.3                       | 0.7                     | (1.9)   |  |  |  |  |  |  |  |
| 1994-95   | 0.1                       | 1.5                     | (1.2)   |  |  |  |  |  |  |  |
| 1995-96   | 2.6                       | 3.6                     | 0.6   |  |  |  |  |  |  |  |
| 1996-97   | 2.0                       | 2.6                     | 0.2   |  |  |  |  |  |  |  |
| 1997-98   | 3.7                       | 5.6                     | 4.0   |  |  |  |  |  |  |  |
| 1998-99   | 7.2                       | 7.9                     | 5.5   |  |  |  |  |  |  |  |
| 1999-00   | 7.5                       | 9.1                     | 5.6   |  |  |  |  |  |  |  |
| 2000-01   | 7.9                       | 10.1                    | 7.1   |  |  |  |  |  |  |  |
| 2001-02   | (4.9)                     | (4.2)                   | (5.7)   |  |  |  |  |  |  |  |
| 2002-03   | (6.7)                     | (8.0)                   | (10.1)  |  |  |  |  |  |  |  |
| 2003-04   | 8.2                       | 5.8                     | 3.0   |  |  |  |  |  |  |  |
| 2004-05   | 13.4                      | 11.4                    | 7.8   |  |  |  |  |  |  |  |
| 2005-06   | 10.2                      | 9.5                     | 5.7   |  |  |  |  |  |  |  |
| 2006-07   | 9.6                       | 12.9                    | 10.0  |  |  |  |  |  |  |  |
| 2007-08   | 3.7                       | 6.5                     | 3.8   |  |  |  |  |  |  |  |
| 2008-09   | 6.5                       | 4.2                     | 1.7   |  |  |  |  |  |  |  |
| 2009-10   | 6.0                       | 6.1                     | 3.5   |  |  |  |  |  |  |  |
| 2010-11<br>2011-12  | 4.8                       | 5.2                     | 2.6   |  |  |  |  |  |  |  |
| 2011-12   | 5.5                       | 5.5                     | 2.9   |  |  |  |  |  |  |  |
|   | Actual                    | Base                    | Adjusted Base                                 |  |  |  |  |  |  |  |
|   | <u>Change</u>             | <u>Change</u>           | <u>Change</u>                                 |  |  |  |  |  |  |  |
| Historical Average (87-                                   |                           |                         |   |  |  |  |  |  |  |  |
| 88 to 06-07)  | 4.6                       | 4.4                     | 1.3   |  |  |  |  |  |  |  |
| Standard Deviation (87-                                   |                           |                         |   |  |  |  |  |  |  |  |
| 88 to 06-07)  | 5.0                       | 5.5                     | 5.2   |  |  |  |  |  |  |  |
| Forecast Average (06-07                                   |                           |                         |   |  |  |  |  |  |  |  |
| to 11-12)   | 6.0                       | 6.7                     | 4.1   |  |  |  |  |  |  |  |
| Forecast Average (07-08                                   |                           |                         |   |  |  |  |  |  |  |  |
| to 11-12)   | 5.3                       | 5.5                     | 2.9   |  |  |  |  |  |  |  |
| Recessions  | 1.5                       | (0.6)                   | (3.3)   |  |  |  |  |  |  |  |
| Expansions  | 4.5                       | 5.3                     | 2.1   |  |  |  |  |  |  |  |

As the above table reports, over the past two decades, tax receipts growth has averaged 4.6 percent. However, the volatility around average growth has been significant, with receipt changes ranging from a positive 13.4 percent in fiscal year 2004-05 to a negative 6.7 percent in fiscal year 2002-03. Much of this volatility was the result of law changes that can distort year-to-year growth comparisons. Base growth, adjusting for statutory and administrative changes, has averaged 4.4 percent over the period from fiscal year 1987-88 to fiscal year 2006-07. Even after adjusting for the impact of law changes, base growth has been quite volatile. The standard deviation around average base growth was 4.9 percent over the period from 1986-87. This volatility reflects significant shocks to the economy

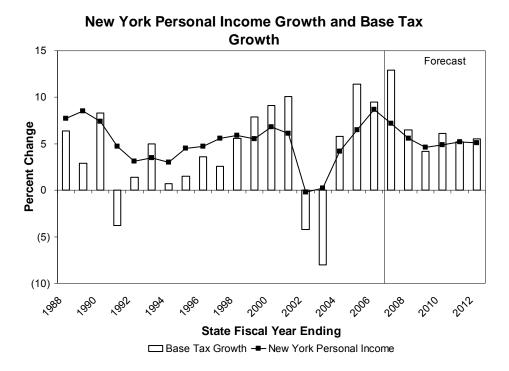
# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

experienced over this period as well as changes in taxpayer behavior and changes in the performance of certain industries critical to revenue growth. It is projected that base growth will average 5.5 percent over the 2007-08 to 2011-12 forecast period. Given the current period of significant economic uncertainty and the expected slowdown in economic growth, it is expected that revenue growth will slow over the remainder of 2007-08 and into fiscal year 2008-09.

Despite these factors disturbing the tax-to-economy relationship, there remains a relatively strong relationship between growth in the economy and tax receipts adjusted for law changes. However, as reported above, there is significant volatility in the relationship; even after correcting for law changes, unusual factors and changes in taxpayer behavior act to disturb this relationship over time. The receipts base has grown with the economy, but at a slower overall pace, over the past three decades. The slower growth reflects, in large part, the policy choices to lower the tax burden facing New Yorkers over this period. Inflation-adjusted All Funds receipts grew by 66 percent over the past 30 years, while inflation -adjusted personal income increased by 82 percent. The slightly slower growth rate in receipts reflects the predominant policy choice over this period, which has been to reduce State tax burdens. The standard deviation in inflation-adjusted personal income is less than half that of total tax receipts. Again, this reflects the greater volatility in the inflation-adjusted tax receipts base over the past 30 years.







As already stated, All Funds receipts can be adjusted for the estimated value of tax policy and administrative changes to obtain an approximate base receipts series. Growth in base receipts is higher than for actual receipts in most years reported, reflecting the impact of tax reductions in lowering actual receipts growth. The impact of the Wall Street boom on receipts growth in the late 1990s and into 2000-01 is much more evident in base growth. This is as expected, given the fact that tax reductions enacted over the 1995-2000 period reduced actual revenue growth substantially. However, this trend reversed itself when taxes were temporarily increased in 2003 and caused actual growth in receipts to exceed base growth. It is expected that over the 2007-08 to 2011-12 period, base growth will exceed actual receipts growth significantly in 2007-08 but only marginally over the remainder of the period. The loophole closers and reforms proposed with this Budget and those enacted in 2007-08 add receipts to the revenue base.

Critically, it is clear from the graph of personal income and base tax receipts growth that the Division of the Budget Financial Plan forecast of base receipts closely matches the economic forecast. Past experience suggests (as indicated on the chart) that this is a loosefitting relationship, but appears to hold, on average, over time. It is to be expected that in any forecast year there will be a relatively large error in the forecast, but that over the whole forecast period, the error will average out. Of course, this presumes the DOB economic forecast is accurate. This volume includes a separate section that details the forecast performance over the past several Budget cycles.

|                                     |                           |           |               |                 |                |       | NY                            |           |
|-------------------------------------|---------------------------|-----------|---------------|-----------------|----------------|-------|-------------------------------|-----------|
|                                     | Personal<br>Income<br>Tax | Sales Tax | Other<br>User | Business<br>Tax | Other<br>Taxes | TOTAL | Personal<br>Income<br>Growth* | NY<br>CPI |
| Nominal                             |                           |           |               |                 |                |       |                               |           |
| Total Growth (76-77 to 06-07)       | 663.9                     | 384.1     | 162.1         | 351.0           | 449.9          | 483.2 | 539.6                         | 251.1     |
| Historical Average (76-77 to 06-07) | 7.5                       | 5.4       | 3.7           | 5.8             | 7.5            | 6.3   | 6.4                           | 4.4       |
| Standard Deviation (76-77 to 06-07) | 7.2                       | 4.4       | 10.0          | 10.2            | 18.0           | 5.1   | 2.8                           | 2.9       |
| Adjusted for Inflation              |                           |           |               |                 |                |       |                               |           |
| Total Growth (76-77 to 06-07)       | 117.6                     | 37.9      | (25.4)        | 28.5            | 56.6           | 66.1  | 82.2                          |           |
| Historical Average (76-77 to 06-07) | 3.0                       | 1.1       | (0.6)         | 1.5             | 3.1            | 1.9   | 2.0                           |           |
| Standard Deviation (76-77 to 06-07) | 6.5                       | 4.7       | 10.1          | 9.8             | 17.9           | 4.8   | 2.2                           |           |

\* Reported for calendar years. Period range for historic average and standard deviation is 1977 through 2006.

## IMPACT OF INFLATION

When receipts are adjusted for inflation, the impact of economic contractions and the corrosive impact of inflation on real growth in receipts become much more apparent. This is illustrated clearly in the first graph in this section. There were significant consecutive declines in real receipts growth during the mid to late 1970s, as New York suffered through the mid-1970s recession and the oil shocks of 1973 and 1980. The 1970s and early 1980s were characterized by significant inflation, including periods of double digit annual price increases. In addition, the State began a multi-year program to reduce the State's relative tax burden. The inflationary environment changed dramatically in the 1980s and the associated impact on receipts growth became more muted. The negative real growth rates in the late 1980s and early 1990s reflect the large 1987 personal income tax cut and the 1990 economic recession. The declines in the rate of growth in the mid-1990s are due to slow economic growth in 1994 and 1995 and the continuation of the multi-year tax reduction program started in 1995.

The real declines in receipts for 2001-02 and 2002-03 were the most significant of the period and, again, reflect the impact of the national recession, the sudden deflation in stock values, the adverse impact of September 11<sup>th</sup>, and the impact of previously enacted tax cuts. In fact, the 2001 recession had a far larger negative impact on tax receipts than any recession over the past 30 years. The graphs in this section show that, adjusting for tax policy changes and inflation, the decline in fiscal year 2001-02 and 2002-03 receipts was much more severe than for the other economic downturns of the previous three decades.

Inflation-adjusted growth in actual receipts rebounded significantly beginning in fiscal year 2003-04 and is anticipated to remain positive in the current fiscal year (0.6 percent), again reflecting slowing growth in real economic conditions. Base growth adjusted for inflation increased by 10.0 percent in 2006-07, and is expected to increase by 3.8 percent in the current fiscal year.

It is expected that growth in inflation-adjusted base tax receipts will increase by 1.7 percent for fiscal year 2008-09 (versus the historical average of 1.3 percent). Inflation-adjusted growth from 2007-08 through 2010-11 remains in the range of 1.7 percent to 3.8 percent reflecting economic growth over the period.

|              | ALL FUNDS TAX RECEIPTS SHARES (percent) |       |              |          |       |  |  |  |  |  |  |
|--------------|---|-------|--------------|----------|-------|--|--|--|--|--|--|
| State Fiscal | Personal                                | Sales | Other User   | Business | Other |  |  |  |  |  |  |
| Year Ending  | Income Tax                              | Тах   | Taxes & Fees | Taxes    | Taxes |  |  |  |  |  |  |
| 1993         | 50.4                                    | 19.7  | 6.6          | 19.6     | 3.6   |  |  |  |  |  |  |
| 1998         | 50.9                                    | 21.1  | 6.0          | 18.3     | 3.7   |  |  |  |  |  |  |
| 2003         | 57.2                                    | 22.2  | 5.1          | 12.6     | 3.0   |  |  |  |  |  |  |
| 2004         | 57.5                                    | 23.1  | 4.7          | 11.7     | 3.0   |  |  |  |  |  |  |
| 2005         | 57.8                                    | 22.7  | 4.2          | 11.9     | 3.4   |  |  |  |  |  |  |
| 2006         | 57.5                                    | 20.9  | 5.0          | 13.2     | 3.4   |  |  |  |  |  |  |
| 2007         | 58.9                                    | 18.3  | 4.6          | 14.7     | 3.6   |  |  |  |  |  |  |
| 2008*        | 60.0                                    | 18.4  | 4.4          | 13.8     | 3.3   |  |  |  |  |  |  |
| 2009*        | 59.8                                    | 17.7  | 4.2          | 15.0     | 3.3   |  |  |  |  |  |  |
| 2010*        | 60.7                                    | 16.9  | 3.5          | 15.6     | 3.4   |  |  |  |  |  |  |
| 2011*        | 61.7                                    | 16.7  | 3.4          | 14.9     | 3.3   |  |  |  |  |  |  |
| 2012*        | 62.3                                    | 16.5  | 3.3          | 14.7     | 3.3   |  |  |  |  |  |  |

## IMPACT OF POLICY AND ECONOMICS ON TAX SHARES

\*Forecast

The table and charts (more detailed tax data are available in the *Data Appendix* available at www.budget.state.ny.us) in this section illustrate both the shift in tax shares over time among the major tax sources and the growth in receipts for the primary tax sources that make up the revenue pie. Three additional charts for the income, sales, and corporate franchise taxes provide timeline indicators for major tax law changes, economic downturns, the recent stock market boom, the 2001-02 downturn, and subsequent economic rebound, all of which are major factors that affected these particular tax sources over the past 30 years. The charts also adjust for the impact of inflation, making comparisons of the high inflation environment in the 1970s with the current period of low inflation possible.

The share of total tax collections attributable to a tax source is related to: economic activity, tax policy shifts, changes in taxpayer behavior, and structural changes in the economy. For example, the temporary personal income tax and sales tax increases adopted in 2003, holding other factors constant, increased receipts for these tax sources beyond what could be expected from economic growth alone and the tax shares for these sources could be expected to increase. As the temporary tax changes were phased out in 2005 and 2006, the impact on tax shares was reversed, holding other factors constant. Changes in share due to law change can be spread over multiple years because it often takes taxpayers time to adjust to law changes. As a result, the 2004-05 impact of the income tax increase appears much stronger than in 2003-04 as taxpayers became more aware of their increased liability and, consequently, increased their cash payments; it is expected that the phase-out of the tax surcharges continued to have a cash impact (though less significant) in fiscal year 2007-08 as taxpayers continue to adjust ongoing payments to the phase-out of the surcharges.

As the tax share table clearly shows, the expectation is that the income tax share will continue to increase over the forecast period, reaching an estimated 62.3 percent share by fiscal year 2011-12. The business tax share is also expected to increase, reflecting both

growth in base and the impact of enacted and proposed law changes. These increases in share come at the expense of sales and user taxes. The shift to business taxes from user taxes is driven in large part from the proposal to consolidate sales and motor fuel taxes into the petroleum business tax.

Other policy changes, when interacting with economic change, can have more longterm impacts on tax shares. For example, part of the increase in the personal income tax share and decline in the corporate tax share in recent years can be traced to the movement of business income from the corporate to the individual income tax base. This movement was facilitated by State and Federal actions allowing for the formation of limited liability companies (LLCs) and S corporations. These entities have many characteristics of a business, but the flow of income to members (or shareholders) is taxed under the personal income tax. Over the past decade, the number of LLCs in New York has increased from zero in 1993 to about 250,000 in 2005. In addition, the growth in S corporations, which are companies with a small number of shareholders, has also been dramatic. New York first allowed S corporation status in 1981, but the number of S corporations grew dramatically in the 1990s (from over 193,615 in 1990 to about 350,000 in 2005). The combination of changing taxpayer behavior (filing status), aided by changes in policy facilitating the change in behavior, has resulted in significant changes in tax shares. In this case, the business share of total taxes shrinks and the personal income tax share increases.

In other instances, changes in the economic environment can be so large as to conceal the impact of large tax policy shifts. For example, despite the significant income tax reductions of the late 1990s, income tax receipts growth remained relatively high. This was partially the consequence of the rapid income growth associated with the large increases in financial service incomes and the rapid appreciation in equity prices. This shifted the income tax share upward despite the large reductions in income tax rates. The large declines in financial service incomes in 2002 and 2003 reduced the income tax share. The most recent multi-year rebound on Wall Street, along with the housing price boom, helped return the income tax share to historic highs by 2006-07 and this share increase was boosted by temporary income tax surcharge. However, the sub-prime mortgage investment exposure of financial sector firms is expected to have an adverse impact on bonus payouts in 2007-08 and corporate and bank tax collections in the current year and 2008-09. These negative impacts may offset the impact of corporate loophole-closing changes and other provisions expected to increase business tax receipts.

In other cases, unpredictable shocks to the revenue base can produce changes in tax shares. The surge in corporate audit collections in recent years far exceeded expectations. This has led to an unexpected increase in the business tax share of total tax receipts. The business share is expected to remain relatively constant and even increase slightly. However, the large write-downs by banks and financial service companies associated with the sub-prime lending issue could reduce the business share in coming years.

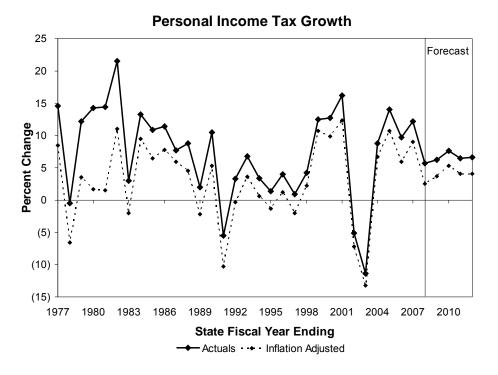
It is also often the case that economic and policy changes reinforce or magnify the impact of each change taken in isolation. This is especially true when there are unanticipated changes in economic conditions. Current events confirm this point. It now appears that the combination of renewed and partially unexpected economic activity, especially in the real estate and financial services sectors, drove up tax payments by increasing the impact of the temporary income tax rate increases imposed in 2003

significantly beyond what was originally anticipated. This served to increase the share of receipts from the income tax. The table earlier in this volume shows the significant impact these surcharges had on the receipts base. As the surcharge was fully phased out as of January 1, 2006, the impact on the income tax share should have been reversed in 2006-07 and beyond, holding other factors such as economic conditions constant. These interactions are almost always unanticipated. Currently, economic conditions suggest that business taxes will grow more slowly than anticipated, largely due to unfolding events in credit markets. This situation lowers the revenue yield associated with corporate tax loophole closers enacted last year. Should the economic situation deteriorate even more dramatically, the business tax actions may not generate additional resources for several fiscal years.

In addition, structural and demographic changes in the underlying economy can significantly impact the share of a receipt source. For example, the long-term decline in smoking per capita for health-related reasons has had an important negative impact on cigarette tax collections. The cigarette tax discussion in this volume provides a good description of this case. Another more rapidly developing change in the economy impacting receipt shares is the shift to Internet purchases of commodities subject to the sales tax. In many cases, these sales are beyond the reach of the State's efforts to collect tax. Holding other factors constant, the increase in Internet purchases of taxable goods from Internet retailers with no New York nexus reduces sales tax collected and the sales tax share. These and other changes in consumer tastes or in technology can have important impacts on tax receipts and the share of total tax received from a particular source.

Competitive pressures with other taxing jurisdictions also have had a long-term impact on the tax structure in New York. A half century ago, New York was a dominant economy in the United States with more population, employment, and income than any other state. The gradual erosion of that dominant position, along with continued competitive pressures on a global scale, has led New York policy makers, primarily in the last three decades, to change the State tax structure by lowering tax rates, providing special incentives to promote certain industries, establishing tax preferred regions, providing incentives to clean and develop contaminated sites, and taking other actions to promote competitiveness with other states. As is reported in the section on comparative tax burdens contained in this volume, competition among states has tended over the long run to lead to more equality in tax burdens across states.

## PERSONAL INCOME TAX



Personal income tax collections are strongly affected by both the economic cycle and changes in tax rates, as can be seen in the accompanying charts. During periods of economic growth, collections from the income tax tend to increase more rapidly than the overall economy. The income tax is more sensitive to inflation than most of the tax base since nominal increases in incomes tend to move taxpayers into higher tax brackets over time. During recessionary periods, income tax collections continue to increase but at a lower rate, with the exception of 2001-02 and 2002-03, when the September 11<sup>th</sup> attacks led to a more concentrated and lengthy economic impact in New York that resulted in actual declines in receipts and the income tax share of total tax. Holding economic factors constant, changes in rates have an obvious effect. During the tax cut programs of 1987-1989 and 1995-1997 receipts growth slowed. The tax cuts of 1995-1997 were partially offset by strong wage growth, particularly in financial sector bonuses, and, as a consequence, tax collections growth remained positive. When rates were increased with the temporary surcharge in 2003, receipts surged for fiscal years 2004-05 through 2005-06, sending the income tax share back up by reinforcing underlying income growth. The income tax share remained high in 2006-07 (58.9 percent), reflecting another strong year for financial sector firms and continued strong income growth, especially downstate.

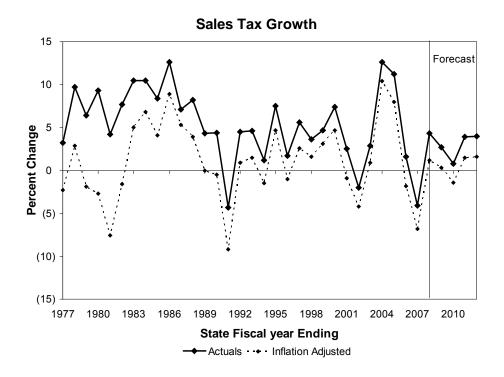
The share of total tax receipts derived from the personal income tax has increased to historically high percentages in recent years, reaching 60 percent for the first time in 2000-01. In recent years, growth in employment and rapid increases in the income of high-income individuals drove the income tax share upward, while the shares of most other tax sources have declined (See Economic Backdrop section). This upward shift in share was partially reversed in 2001-02 and 2002-03 as the income earned by high-income individuals, in the form of bonuses, stock options, and taxable capital gains, declined significantly, due to a depressed economy and ailing equity markets. As a result, the income tax share of All Funds tax receipts fell to 57.2 percent in fiscal year 2002-03.

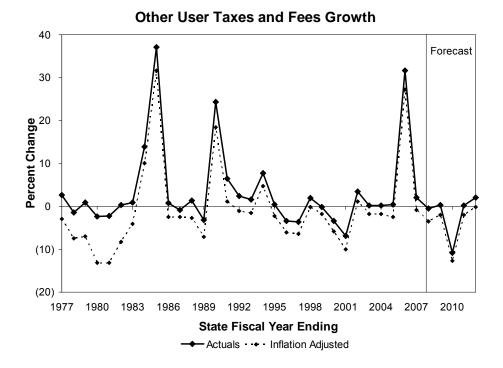
# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

share began to rebound in 2003-04, reflecting a marked recovery in these areas of economic activity and the impact of the temporary income tax surcharge. This share increase continued in 2004-05 and 2005-06 as the full impact of the surcharge materialized and income growth continued. The share continued to increase in 2006-07, rising to 58.9 percent of All Funds tax receipts.

The estimated personal income tax share is expected to continue to increase over the Financial Plan planning horizon. This is despite an expected slowdown in income tax growth associated with slowing economic conditions in 2008. Over the out years of the Financial Plan (2009 to 2011), growth in wages and other personal income components is projected to continue at close to historically average rates. Estimated capital gains growth is expected to remain positive through 2007, but slow significantly, consistent with the slowdown in the residential real estate market in 2008. On balance, personal income tax growth is expected to average 6.5 percent over the 2007-08 to 2011-12 period. With overall receipts expected to grow at a 5.3 percent average over the forecast period, the income tax share is expected to rise to a 62.3 percent share of total receipts through fiscal year 2011-12.

## **USER TAXES AND FEES**

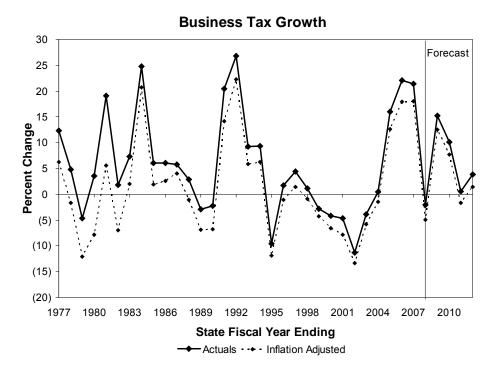




Overall, user taxes and fees have declined as a share of total taxes since the early 1970s, reflecting, in part, that such taxes tend to be less sensitive to changes in the income of State residents than does the personal income tax. In addition, user taxes, such as the taxes on cigarettes, motor fuel and alcoholic beverages, are taxed at rates fixed in statute per quantity of the product consumed. These taxes are not very sensitive to overall price changes. As a result, during periods of economic expansion, they tend to grow more slowly than other tax sources that include price increases in their base and they tend to decline less rapidly during economic downturns. As a result, changes to the share of total taxes represented by user taxes are often a product of volatility in other more economically sensitive taxes. The sales tax share increased in 2003-04 and 2004-05, reflecting revenue actions temporarily increasing the rate and eliminating the exemption on clothing. The percentage share of the sales tax to total receipts remained roughly constant in 2006-07. The share of user taxes is expected to fall to around 19.7 percent of total receipts by 2011-12. The large drop in user share is largely attributable to a proposal moving sales tax on motor fuel and motor fuel excise taxes into the petroleum business tax.

In general for this category, periods with low- or negative-growth rates coincide with recessionary periods (1980-82, 1990-92, 2001-02) or with a major policy shift such as the first year of the exemption on clothes and shoes. Higher growth rates are associated with periods of recovery or sustained economic growth. Sales tax growth averaged 5.4 percent over the 1976-77 to 2006-07 period. For the 2008-09 Budget planning horizon, average growth of 0.7 percent is assumed. Base growth over the forecast period is associated with a continued economic expansion, primarily increases in the employment and income base.

#### **BUSINESS TAXES**



The business tax share of total taxes is very volatile, as a result of the significant variability of taxable business profits and reported tax liability, but has declined in recent years partially due to reductions in tax rates and the base subject to tax. The volatility inherent in business taxes means that the business share of total taxes fluctuates in an unpredictable manner.

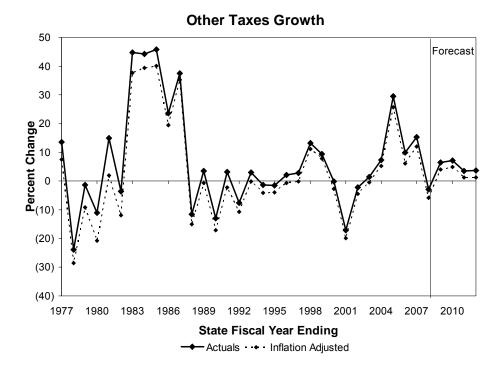
The overall volatility of business tax collections is largely the result of intricacies of the Tax Law and timing issues associated with tax payments made by business taxpayers and, more recently, reflects the impact of significant tax reductions. Although collections tend to decline during periods of recession, some of the most significant periods of quarterly growth occurred during the recession from 1990 to 1992. The growth during this period is largely explained by the imposition of a 15 percent business tax surcharge between 1990 and 1993. Additionally, collections display significant volatility during periods of consistent economic growth. Collections displayed almost no growth during the Wall Street boom of the late 1990s, which may be explained by aggressive tax planning by corporations. In addition, a significant fraction of new businesses are being formed as LLCs or S corporations, and the income from these companies is primarily taxed under the personal income tax as discussed above. The graph and associated website tables also reveal that the impact of tax cuts and tax increases tends to have a lagged effect on collections growth. Business tax growth averaged 5.8 percent for the past 30 years.

Business tax collections have surged over the last four fiscal years, reflecting at least in part the growth in corporate profitability over this period after the working off of priorperiod losses. More importantly, corporations have made unusually large payments on prior-year activity (audit and compliance) in the past four fiscal years. The unexpected surge in receipts may also be due to changes in Federal corporate tax policy that encouraged the recognition of income to take advantage of preferential tax treatment.

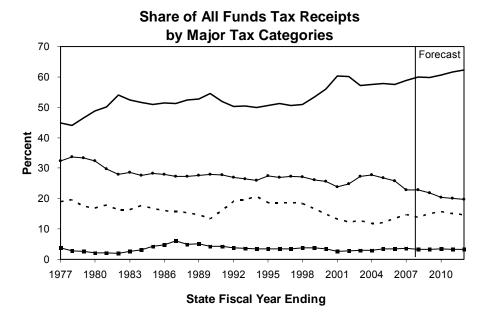
# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

Recent growth increased the business tax share to more than 15 percent of total tax receipts in 2006-07. The 2008-09 Budget assumes average growth of 5.5 percent through 2011-12. The business tax share increases largely because of the proposed shift of the sales tax on motor fuel and motor fuel excise taxes into the petroleum business tax.

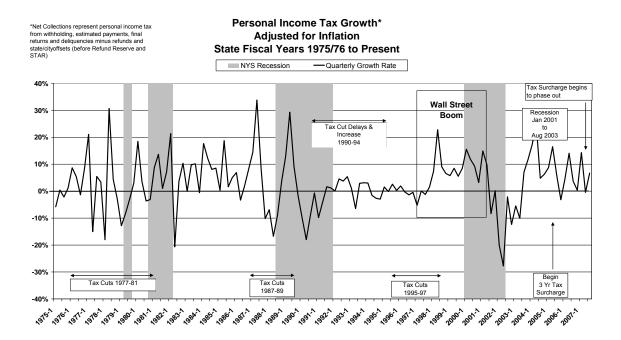
#### OTHER TAXES



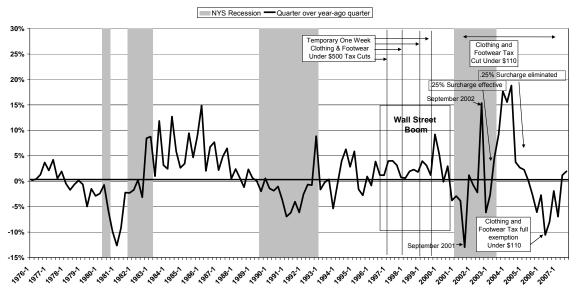
The share of other taxes has been dominated by the repeal of the real property gains tax and the gift tax, and the reductions in the pari-mutuel tax and the estate tax. Average growth of 3.6 percent is expected for this tax category over the 2007-08 to 2011-12 period. Very large growth in estate tax and the real estate transfer tax receipts in fiscal year 2005-06 and 2006-07 reflected the rapid escalation in real estate values in recent years Estate tax collections are expected to fall from 2006-07 levels given the absence to date of any large estates in 2007-08. It is expected that real estate transfer tax receipts will shrink modestly, reflecting the current slowdown in the real estate market. Estate tax collections return to a more normal level, consistent with expectation of a more normal (average) number of large closed estates per fiscal year. The other tax share is expected to remain relatively constant over the forecast period.



----- Personal Income Tax ----- User Taxes and Fees - - - Business Taxes ---- Other Taxes

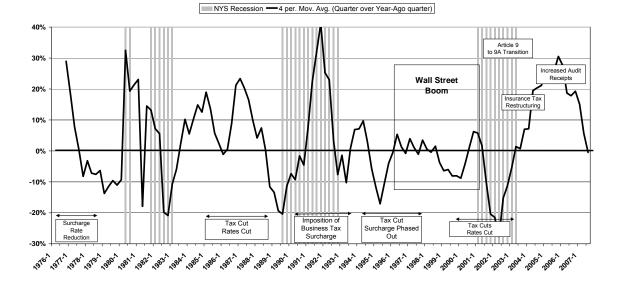


# RECENT TRENDS IN ALL FUNDS TAX RECEIPTS

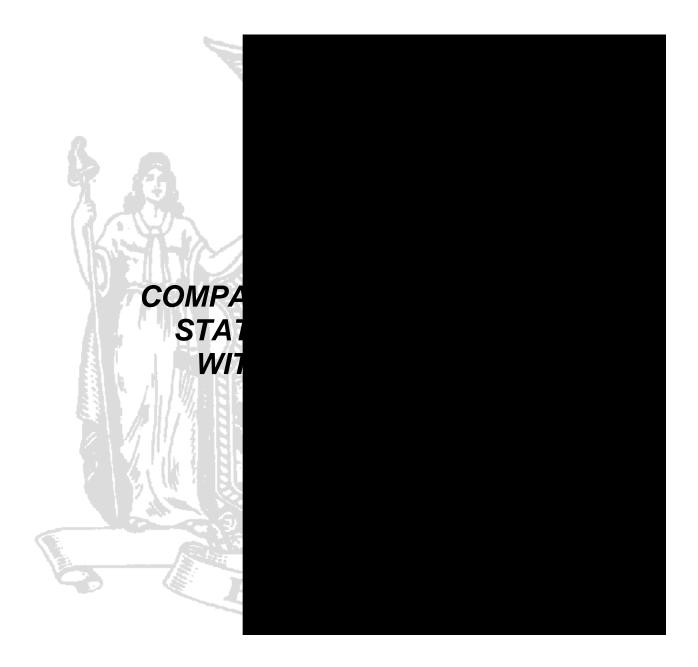


Sales Tax Growth Adjusted for Inflation State Fiscal Years -- 1975/76 to Present

Corporate Franchise, Insurance and Bank Tax Growth Adjusted for Inflation State Fiscal Years -- 1975/76 to Present



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An important consideration in tax policy decisions in New York State, and by extension in setting Budget priorities, is the position of the State in terms of state and local tax rates and bases relative to other states.

The data presented here suggest there is pressure on states to remain competitive with respect to tax policy. This is evidenced by the gradual clustering over time of states around the national average tax-to-income ratio. However, there is also a strong tendency for a state tax position to be highly persistent over time; this means movements towards the average have been slow. The persistence most probably reflects a combination of localized spending pressures and priorities and different state and regional attitudes towards tax policy.

An emphasis on tax reduction over the past twenty-five years has modestly reduced the disparity between New York State tax rates and burdens and those of the rest of the nation. However, local taxes in New York State remain very high relative to other states.

The issue of lowering high local taxes in New York State is a priority of the Governor and this Budget continues the effort to reduce the burden of the property tax.

- The school aid provided in 2007-08 Budget benefited many school districts that often suffer the twin problems of poor schools and high property taxes.
- Provisions to reduce local tax burdens associated with Medicaid are continued.
- Governor Spitzer will appoint a bipartisan Commission with Moreland Act investigatory powers to examine school district property taxes and develop a property tax cap proposal.
- New middle class STAR benefits provided in the 2007-08 Budget are continued.

Several important points on comparative tax structures can be seen by examining the accompanying tables and figures.

### TOTAL STATE AND LOCAL TAXES

- Overall, state and local tax structures are broadly similar in both the taxes imposed and the rates applied. Average rates measured by the tax-to-income ratios are also roughly equivalent across states, especially when aggregating both state and local taxes together.
- The variability across states within each category of tax (e.g., income, sales, or property taxes examined in isolation) is greater than the dispersion for taxes when examined in the aggregate (all state and local taxes added together). For example, a fairly large number of states have excluded the personal income tax from their fiscal policy mix; a smaller subset has excluded corporate taxes, and a few impose no appreciable sales tax.
- In general, it appears that the spread of state and local tax burdens across states has been narrowing over time. This may reflect both competitive pressures to keep taxes in line with other states, and the more widespread use of income taxes nationwide.
- The national average state and local tax-to-income ratio has remained remarkably stable over time and significantly below that of New York.

• The tax-to-income ratio for New York exceeded the national average by \$4.96 per \$100 of personal income, or 47.1 percent in 1977. By 2005, the gap remains \$3.40, or 31.9 percent above the national average.

### State Taxes

- New York is an average tax state when looking only at state taxes.
- New York taxes per \$100 of personal income actually declined from \$6.75 in 1977 to \$6.35 in 2005.
- The New York ranking in terms of state taxes went from 10<sup>th</sup> highest in 1977, to 30<sup>th</sup> highest in 2005.
- New York's tax burden as measured by the ratio of state taxes to income was \$0.40 below the national average in 2005.
- The dispersion of state tax burdens has narrowed more noticeably than has the dispersion of local tax burdens implying that competitive pressures are more intense at the state level.
- New York's status as a higher-than-average state and local combined tax burden state is due to higher-than-average local tax burdens.

### Local Taxes

- The proposals in this Budget will continue the STAR program for middle class taxpayers and explore an efficient property tax cap in order to curb local tax growth.
- At least a portion of the significant local tax burden in New York is due to the large portion of sales tax retained by localities in New York. This contrasts sharply with other states and reflects, at least in part, the need at the local level in New York for receipts to pay for the local share of Medicaid. The large local Medicaid share in New York was addressed as part of the local Medicaid relief program enacted with the 2005-06 Budget. The cost of the Medicaid program is gradually being shifted to the State and should act to reduce taxing pressures at the local level over time.
- New York City uniquely imposes taxes which comprise a large portion of New York's total local burden. In 2005, \$1.38 of New York's local burden of \$7.71 per \$100 of state personal income was due to the New York City personal and corporate income taxes. This accounted for nearly 18 percent of the total local burden.
- Higher than average property taxes as a share of income (46.4 percent above the 2005 national average) in New York are tied, for the most part, to rapidly escalating school property taxes over the past few years.

## Property Taxes in New York State

- Significant disparities exist within New York with respect to the property tax burden.
- Property tax burdens as a percent of median home value are felt most heavily in Upstate counties due to relative weakness in home value appreciation and other demographic factors. In fact, nine of the ten highest property tax counties in the nation (and 18 of the top 30) in 2005 were in Upstate New York as measured by

property taxes paid on the median-valued home in that county.<sup>1</sup> This issue is directly addressed by increased school aid amounts for fiscally strapped lower wealth districts, many of which are located Upstate, as well as by increased STAR benefits for middle class taxpayers most adversely impacted by high tax burdens.

- Long Island and the other suburban counties (Westchester, Rockland, Putnam, Orange, Sullivan, Dutchess and Ulster) experienced high property taxes as a percent of each county's respective median household income in 2005. Using this metric, 4 of the 10 highest property tax counties in the nation (and 6 of the top 25) in 2005 were clustered Downstate. At least in part, this is a housing supply issue that characterizes Downstate and that disproportionately affects the elderly and middle class. This Budget will address this issue by significantly increasing STAR benefits for many of these households by 2010-11.
- Noticeably, the five counties of New York City did not have relatively high residential property tax burdens in 2005 when compared to other New York counties. This is the result of the more diverse tax structure in the City and a large and valuable commercial property tax base.

## TABLE AND FIGURE CONSTRUCTION

This section compares the state and local tax structure in New York State with other states. Table 1 reports tax rates for the major tax sources utilized by state and local governments. The first and second columns of the table show the top personal income tax rate by state, and the income level at which the top rate takes effect; the third column lists top corporate tax rates (most state corporate tax structures have relatively flat rate structures, so the rate reported often applies to all corporate income subject to tax); the fourth column reports state sales tax rates; and the final column reports the average combined state and local sales tax rates imposed by the various jurisdictions within such state. The rates were those in effect in 2007. The income and corporate tax rates reported exclude local rates. This exclusion is important since New York is one of only a handful of states where significant local personal income and corporate taxes are imposed, as in New York City.

Tables 2 and 3 report state taxes collected by source divided by state personal income first for 1977 and then for 2005. The New York rank in terms of state taxes went from  $10^{\text{th}}$  highest to  $30^{\text{th}}$  highest over this period.

Tables 4 and 5 report local taxes as a share of state personal income by state in 1977 and in 2005. In 2005, New York had the second highest local tax burden using this measure, the first time since 1997 that the State did not have the highest overall burden. New York has fallen from \$4.12 to \$3.80 above the local tax average, but some of this decrease is captured in the general decrease in variation amongst local taxes across states. The remaining above-average local tax burden is caused by relatively high property taxes, the large sales tax burden at the local level, and the high ratio in the other category that picks up the income and corporate taxes imposed by New York City. Actions taken with this Budget are specifically designed to lower the local property tax burden.

<sup>&</sup>lt;sup>1</sup>Source: U.S. Census Bureau; Tax Foundation calculations.

Tables 6a and 6b report state and locally imposed taxes as a percentage of state personal income. The data used in the calculations are for fiscal years ending in 1977 and 2005, the latest year complete state and local tax information is available. The tax-to-income ratios included on table 7 are: state and local income taxes, state and local corporate taxes, state and local sales taxes, local property taxes, all other state and local tax-to-income ratio over the 1977-2005 period. During this time, New York's state tax burden fell relative to the mean, and has been below the mean for the greater part of the last ten recorded years. Table 8b reports changes in the state and local tax-to-income ratio over the 1977-2005 period. While the average state and local tax-to-income ratio has remained relatively constant nationwide over the twenty-eight year period, it has declined in New York.

The bottom of each table reports the average for each tax category, as well as the standard deviation and the Coefficient of Variation (CV). Additionally, the difference between the national average and the New York values is reported. The box plots that accompany this section (Figures 3, 5, 6, 7 and 8) show the dispersion of the 50 states around the median value (middle-ranked state, not the average state) of the tax-to-income ratio for that category. The shaded area in each box represents the 50 percent of states most closely clustered to the middle-ranked state (25 states). The hash marks or "whiskers" represent the 10<sup>th</sup> and the 90<sup>th</sup> (furthest from zero) percentiles of states. Dots just outside of the hash marks represent the remaining, outlying states. The vertical axis reports the ratio range.

While the standard deviation provides a sense of how the data are dispersed around the average value for all states, the CV allows comparisons of spread for data with different averages and is defined simply as the standard deviation divided by the average and is reported as a percentage. It essentially provides a normalized, unit-free measure of dispersion.

Figure 9 is a scatter plot which attempts to show the relationship between the state and local tax burden in 1977 with the change in burdens over the full period (1977-2005). Alaska is excluded because the gain and loss of oil revenues distort the results for Alaska and the nation as a whole. The fitted regression line has a negative slope, implying that states with a high tax burden in 1977 were most likely to see a decline in burden. The opposite was likely for states with low state and local tax burdens on income in 1977. This supports the convergence in the ratio shown in the box plot. The decreasing dispersion of state and local tax burdens shown in that figure was the result of high burden states decreasing towards the national average and low burden states increasing towards the mean.

Table 9 reports U.S. Census Bureau data on county-level property tax collections on owner-occupied housing across the U.S., as compiled and calculated by the Tax Foundation, for the 38 New York State counties that appeared in the Tax Foundation report<sup>2</sup>. The source report covered the 775 counties in 2005 that had populations of at least 65,000. Table 9 is sorted by county, in descending order of median property taxes paid on

<sup>&</sup>lt;sup>2</sup> Property Taxes Surged with Housing Boom. Will Localities Respond to Dip with Higher Rates? Tax Foundation, October 2006.

homes in that county as a percentage of the same county's median home value. Median values report the data point for which half of the data set values are higher and half lower. They differ from mean values (the sum of all observations divided by the number of observations) in that outlying values, such as particularly expensive homes, do not skew the computation. The rankings reported indicate the relative ordering of the counties with respect to the 775 U.S. counties covered, and are not relative solely to the counties of New York State.

#### The Tax-to-Income Percentage

The tax-to-personal-income percentage offers one simple and commonly used way of comparing states with respect to relative tax burdens. It must be noted that the real effort of tax burden analysis should be to determine who actually faces the economic consequences of a tax, not who is legally required to pay the tax. All simple measures of tax burden across states are inadequate from this perspective. In general, any single indicator of burden will necessarily be limited in value. The following additional issues should be taken into consideration when relying on this measure:

#### Tax Exportation

In using taxes per dollar of personal income as a measure of tax burden it must be noted that for many states a significant portion of the tax base is "exported" or paid by out-of-state taxpayers.

For example, in New York, a large number of workers from New Jersey and Connecticut pay tax on New York source income and on taxable sales while in New York. This means that, unless a portion of Connecticut's and New Jersey's personal income is also shifted to New York State, the actual burden on New Jersey residents will appear to be a burden on New York residents.

Another example of tax exportation can be seen in states with a large tourism economy. These states will realize increases in their sales tax collections and other excise taxes that may overstate the tax burden actually paid by their citizens.

Finally, methods used to apportion corporate taxable income are neither consistent across states, nor are they necessarily representative of actual activity. For example, some states use a three-factor allocation formula that takes into account the percentage of a taxpayer's property, payroll and receipts amounts in the state compared to those amounts everywhere. Other states use different formulas. These differences in allocation formulas could result in either tax importation or exportation, again distorting this measure as a method of comparison of true tax burden imposed on each state's residents.

Overall, it would seem likely that New York State is a net exporter of tax burdens relative to other states. This serves to bias the tax-to-income percentage for New York upward — making burdens in New York appear too high using this measure.

#### Income Adjustments

Given two states with identical marginal tax rate structures, differences in the incomes of individuals could yield different tax-to-income percentage results. For example, if New York State and Alabama had identical progressive income brackets built into their respective tax codes, the higher average personal incomes of New York State residents would tend to lead to higher taxes per income due to the nature of the income tax.

Particularly important is the distinction between the National Income and Product Account (NIPA) measure of personal income as defined by the Bureau of Economic Analysis (BEA), and taxable personal income as defined by each state's respective tax code. For example, the NIPA personal income measure does not include capital gains (by the definition of personal income). However, capital gains are a component of New York Adjusted Gross Income (NYAGI) that contributes significantly to personal income tax receipts in New York State. States with high income individuals, like New York, would be more likely to have the tax-to-income percentage distorted upward. In the gains example, the percentage of personal income used in Table 2 will be influenced because the numerator will include taxes on capital gains income that is not included in the denominator, effectively overstating the tax burden relative to other states since New York has a disproportionate share of taxpayers with large capital gains incomes.

#### Federal Offsets

The Federal tax structure allows for the deductibility of certain state and local taxes. As a result, residents of states with relatively higher state income, property and corporate tax burdens, such as New York State, receive a larger deduction, thereby offsetting a portion of the individual's total tax burden. Again, this is not reflected in the tax-to-income percentage reported here. So again, it would appear this biases the measure in a way that makes New York look like a relatively higher tax state than is actually the case.

With all three issues, the tax-to-income percentage calculation biases the tax burden in New York upward.

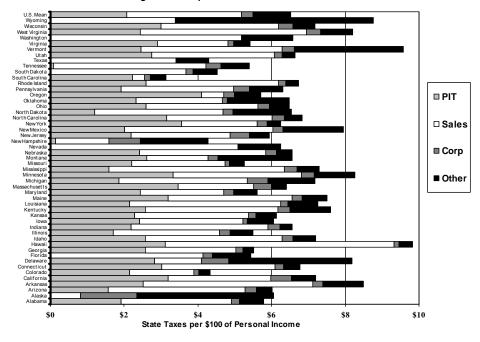
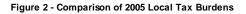
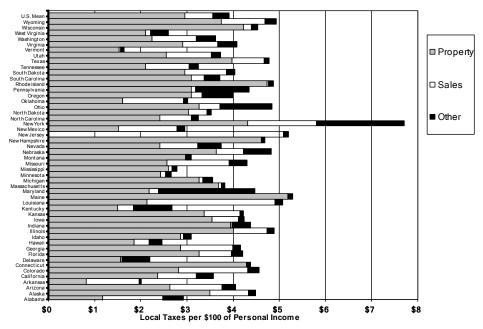


Figure 1 - Comparison of 2005 State Tax Burdens





|                          |                   | Highest Tax            |                |                  |                   |
|--------------------------|-------------------|------------------------|----------------|------------------|-------------------|
|                          |                   | Bracket                |                |                  |                   |
|                          |                   | (Married Filing        |                |                  | Combined Sa       |
| State                    | Top PIT Rate      | Joint)                 | Top Corp. Rate | State Sales Rate | Rate <sup>1</sup> |
| Alabama                  | 5                 | \$6,000                | 6.5            | 4                | 8                 |
| Naska                    | 0                 | Flat Rate              | 9.4            | 0                | 1.25              |
| Arizona                  | 5.04              | \$300,000              | 6.97           | 5.6              | 7.8               |
| Arkansas                 | 7                 | \$28,500               | 6.5            | 6                | 8                 |
| California               | 9.3               | \$86,936               | 8.84           | 6.25             | 7.95              |
| Colorado                 | 4.63              | Flat Rate              | 4.63           | 2.9              | 6.2               |
| Connecticut              | 5                 | \$20,000               | 7.5            | 6                | 6                 |
| Delaware                 | 5.95              | \$60,000               | 8.7            | 0                | 0                 |
| Florida                  | 0                 | Flat Rate              | 5.5            | 6                | 6.7               |
| Georgia                  | 6                 | \$10,000<br>\$06,000   | 6              | 4                | 6.95              |
| Ha wa ii<br>d aho        | 8.25<br>7.8       | \$96,000<br>\$47,028   | 6.4<br>7.6     | 4<br>6           | 4.4<br>6.05       |
| llinois                  | 3                 | \$47,928<br>Flat Bata  | 7.0            | 6.25             | 7.6               |
| ndiana                   | 3<br>3.4          | Flat Rate<br>Flat Rate |                | 6.25             |                   |
| owa                      | 3.4<br>8.98       | \$57,106               | 8.5<br>12      | б<br>5           | 6<br>6.6          |
| Kansas                   | 6.45              | \$60,000               | 4              | 5.3              | 7                 |
| Kentucky                 | 6                 | \$75,000               | 7              | 6                | 6                 |
| Louisiana                | 6                 | \$50,000               | 8              | 5.5              | 8.7               |
| Vaine                    | 8.5               | \$36,500               | 8.93           | 5                | 5                 |
| Varyland                 | 4.75              | \$3,000                | 7              | 5                | 5                 |
| Vassachusetts            | 5.3               | Flat Rate              | 9.5            | 5                | 5                 |
| Vichigan                 | 3.9               | Flat Rate              | 1.9            | 6                | 6                 |
| Minnesota                | 7.85              | \$115,510              | 9.8            | 6.5              | 6.65              |
| Vississippi              | 5                 | \$10,000               | 5              | 7                | 7                 |
| Missouri                 | 6                 | \$9,000                | 6.25           | 4.23             | 6.95              |
| Montana                  | 6.9               | \$13,900               | 6.75           | 0                | 0                 |
| Nebraska                 | 6.84              | \$54,000               | 7.81           | 5.5              | 6.35              |
| Nevada                   | 0                 | Flat Rate              | 0              | 6.5              | 7.5               |
| New Hampshire            | State Income tax  | limited to Interest    | 8.5            | 0                | 0                 |
| ·                        | Income and Divide | ends only              |                |                  |                   |
| New Jersey               | 8.97              | \$500,000              | 9              | 7                | 7                 |
| New Mexico               | 5.3               | \$32,000               | 7.6            | 5                | 6.6               |
| New York <sup>∠</sup>    | 6.85              | \$20,000               | 7.1            | 4                | 8.25              |
| North Carolina           | 8.25              | \$200,000              | 6.9            | 4.25             | 6.8               |
| North Dakota             | 5.54              | \$326,480              | 7              | 5                | 5.4               |
| Ohio                     | 6.555             | \$200,000              | 8.5            | 5.5              | 6.7               |
| Oklahoma                 | 5.65              | \$20,000               | 6              | 4.5              | 8.15              |
| Oregon                   | 9                 | \$13,900               | 6.6            | 0                | 0                 |
| Pennsylvania             | 3.07              | Flat Rate              | 9.99           | 6                | 6.25              |
| Rhode Island             |                   | ederal tax rates       | 9              | 7                | 7                 |
| South Carolina           | 7<br>0            | \$12,850<br>Flat Rate  | 5<br>0         | 5<br>4           | 5.8               |
| South Dakota             |                   | Flat Rate              | 0              | 4                | 5.25              |
| <b>-</b>                 |                   | limited to Interest    | 0.5            | -                | 0.05              |
| Tennessee                |                   | Dividends only         | 6.5            | 7                | 9.35              |
| Texas<br>Jtah            | 0<br>6.98         | Flat Rate<br>\$11,000  | 0<br>5         | 6.25<br>4.75     | 7.95<br>6.45      |
| /erm ont                 | 9.5               | \$326,450              | 5<br>8.5       | 4.75             | 6.45<br>6.05      |
| Virginia                 | 9.5<br>5.75       | \$326,450<br>\$17,000  | 6.5<br>6       | 4                | 6.05<br>5         |
| Wiginia<br>Washington    | 5.75<br>0         | Flat Rate              | 0              | 4<br>6.5         | э<br>8.35         |
| Nest Virginia            | 6.5               | \$60,000               | 8.75           | 6.5<br>6         | 8.35<br>6         |
| Visconsin                | 6.75              | \$183,211              | 7.9            | 5                | 5.4               |
| Nyoming                  | 0.75              | Flat Rate              | 7.9<br>0       | 5 4              | 5.25              |
| Wean Values              | 5.42              |                        | 6.56           | 4.85             | 5.99              |
| Standard Deviation       | 2.74              |                        | 2.77           | 4.85             | 2.2               |
| Coefficient of Variation | 50.60             |                        | 42.15          | 38.56            | 36.73             |

|                             | Table 2 - 1          | 977 Co   | mponer       | ntsand   | Percentag           | je of Total S    | State Ta        | ax Burden           | per \$100 Pe | rsonal   | Income              |              |          |                     |
|-----------------------------|----------------------|----------|--------------|----------|---------------------|------------------|-----------------|---------------------|--------------|----------|---------------------|--------------|----------|---------------------|
| State                       | Total State<br>Taxes | Rank     | PIT          | Rank     | Percent<br>of Total | Sales and<br>Use | Rank            | Percent<br>of Total | Corporate    | Rank     | Percent of<br>Total | Other        | Rank     | Percent<br>of Total |
| Alabama                     | 6.41                 | 26       | 1.10         | 34       | 17.2                | 3.25             | 21              | 50.7                | 0.35         | 38       | 5.4                 | 1.71         | 16       | 26.7                |
| Alaska                      | 15.69                | 1        | 4.27         | 1        | 27.2                | 0.68             | 50              | 4.4                 | 0.73         | 9        | 4.6                 | 10.01        | 1        | 63.8                |
| Arizona                     | 7.21                 | 11       | 1.19         | 29       | 16.4                | 3.66             | 17              | 50.7                | 0.32         | 40       | 4.5                 | 2.05         | 10       | 28.4                |
| Arkansas                    | 6.43                 | 25       | 1.31         | 26       | 20.4                | 3.81             | 11              | 59.2                | 0.54         | 18       | 8.4                 | 0.78         | 41       | 12.1                |
| California                  | 6.57                 | 23       | 1.89         | 15       | 28.8                | 2.49             | 38              | 37.9                | 0.86         | 4        | 13.0                | 1.34         | 22       | 20.4                |
| Colorado                    | 5.30                 | 43       | 1.67         | 19       | 31.5                | 1.59             | 46              | 30.1                | 0.40         | 29       | 7.5                 | 1.64         | 18       | 31.0                |
| Connecticut                 | 5.43                 | 41       | 0.22         | 41       | 4.1                 | 3.92             | 9               | 72.3                | 0.75         | 6        | 13.9                | 0.53         | 46       | 9.8                 |
| Delaware                    | 8.32                 | 3        | 3.37         | 2        | 40.5                | 1.46             | 47              | 17.6                | 0.62         | 12       | 7.4                 | 2.87         | 5        | 34.5                |
| Florida                     | 5.28                 | 44       | 0.00         | 45       | 0.0                 | 3.49             | 19              | 66.2                | 0.31         | 41       | 5.9                 | 1.47         | 20       | 27.9                |
| Georgia                     | 5.90                 | 33       | 1.53         | 22       | 26.0                | 2.96             | 28              | 50.1                | 0.53         | 22       | 9.0                 | 0.88         | 33       | 14.9                |
| Hawaii                      | 8.96                 | 2        | 2.65         | 7        | 29.6                | 5.59             | 1               | 62.3                | 0.36         | 36       | 4.0                 | 0.36         | 50       | 4.1                 |
| Idaho                       | 6.44                 | 24       | 1.97         | 13       | 30.6                | 3.05             | 26              | 47.5                | 0.54         | 19       | 8.4                 | 0.87         | 35       | 13.5                |
| Illinois                    | 5.57                 | 39       | 1.48         | 23       | 26.6                | 2.50             | 36              | 44.9                | 0.40         | 30       | 7.2                 | 1.19         | 26       | 21.3                |
| Indiana                     | 5.59                 | 38       | 1.15         | 30       | 20.5                | 3.69             | 15              | 66.1                | 0.22         | 44       | 4.0                 | 0.52         | 47       | 9.3                 |
| lo wa                       | 6.11                 | 31       | 2.12         | 12       | 34.6                | 2.70             | 33              | 44.1                | 0.43         | 27       | 7.1                 | 0.87         | 36       | 14.2                |
| Kansas                      | 5.74                 | 34       | 1.24         | 28       | 21.6                | 2.92             | 30              | 50.9                | 0.73         | 10       | 12.7                | 0.85         | 37       | 14.8                |
| Kentucky                    | 7.19                 | 12       | 0.95         | 36       | 13.3                | 3.75             | 12              | 52.2                | 0.60         | 14       | 8.4                 | 1.88         | 14       | 26.2                |
| Louisiana                   | 7.00                 | 16       | 0.54         | 38       | 7.8                 | 1.97             | 40              | 28.2                | 0.39         | 32       | 5.5                 | 4.09         | 2        | 58.5                |
| Maine                       | 6.92                 | 19       | 1.11         | 33       | 16.0                | 4.37             | 6               | 63.2                | 0.52         | 23       | 7.5                 | 0.92         | 32       | 13.3                |
| Maryland                    | 6.20                 | 29       | 1.25         | 27       | 20.1                | 2.68             | 34              | 43.3                | 0.34         | 39       | 5.4                 | 1.93         | 13       | 31.2                |
| Massachusetts               | 6.70                 | 20       | 2.72         | 6        | 40.6                | 2.68             | 35              | 40.1                | 0.91         | 2        | 13.5                | 0.39         | 49       | 5.8                 |
| Michigan                    | 6.65                 | 21       | 1.75         | 17       | 26.4                | 2.93             | 29              | 44.1                | 1.08         | 1        | 16.3                | 0.88         | 34       | 13.3                |
| Minnesota                   | 8.29                 | 4        | 3.19         | 4        | 38.5                | 3.21             | 22              | 38.7                | 0.86         | 5        | 10.4                | 1.03         | 29       | 12.4                |
| Mississippi                 | 7.53                 | 9        | 1.02         | 35       | 13.6                | 5.36             | 3               | 71.2                | 0.36         | 37       | 4.7                 | 0.79         | 39       | 10.5                |
| Missouri                    | 4.72                 | 47       | 0.90         | 37       | 19.0                | 1.95             | 41              | 41.3                | 0.31         | 42       | 6.6                 | 1.56         | 19       | 33.1                |
| Montana                     | 6.12                 | 30       | 2.19         | 11       | 35.8                | 1.63             | 45              | 26.6                | 0.49         | 26       | 8.0                 | 1.81         | 15       | 29.6                |
| Nebraska                    | 5.67                 | 37       | 1.58         | 20       | 27.8                | 2.92             | 31              | 51.6                | 0.39         | 33       | 6.8                 | 0.78         | 42       | 13.7                |
| Nevada                      | 5.69                 | 36       | 0.00         | 46       | 0.0                 | 3.68             | 16              | 64.8                | 0.00         | 47       | 0.0                 | 2.00         | 11       | 35.2                |
| New Hampshire               | 3.34                 | 50       | 0.12         | 42<br>32 | 3.5<br>22.9         | 1.90<br>2.02     | 42              | 56.9                | 0.54<br>0.54 | 20<br>21 | 16.3<br>10.7        | 0.78<br>1.30 | 43<br>24 | 23.3<br>26.0        |
| New Jersey<br>New Mexico    | 5.01<br>8.04         | 46<br>5  | 1.14<br>0.36 | 32<br>40 | 22.9<br>4.5         | 4.85             | 39<br>4         | 40.4<br>60.3        | 0.54         | 31       | 4.9                 | 2.44         | 24<br>8  | 20.0<br>30.3        |
| New York                    | 7.39                 | 10       | 2.20         | 10       | 4.5<br>29.7         | 4.65<br>1.22     | 48              | 16.5                | 0.40         | 3        | 4.9<br>12.1         | 3.09         | ٥<br>4   | 30.3<br>41.7        |
| North Carolina              | 6.97                 | 17       | 2.28         | 9        | 32.8                | 2.89             | <b>40</b><br>32 | 41.5                | 0.69         | 3<br>15  | 8.6                 | 1.19         | 4<br>27  | 41.7                |
| North Dakota                | 7.12                 | 14       | 1.32         | 25       | 32.8<br>18.6        | 3.94             | 8               | 55.4                | 0.00         | 24       | 7.4                 | 1.19         | 23       | 17.1                |
| Ohio                        | 4.42                 | 49       | 0.08         | 43       | 10.0                | 2.50             | 37              | 56.6                | 0.32         | 24<br>34 | 8.8                 | 1.33         | 23<br>21 | 32.8                |
| Oklahoma                    | 6.04                 | 49<br>32 | 1.15         | 43<br>31 | 19.0                | 2.50             | 37<br>44        | 29.7                | 0.39         | 34<br>35 | o.o<br>6.2          | 2.72         | 6        | 32.8<br>45.0        |
| Oregon                      | 5.30                 | 42       | 3.06         | 5        | 57.7                | 0.75             | 49              | 14.2                | 0.50         | 25       | 9.4                 | 0.99         | 30       | 18.7                |
| Pennsylvania                | 6.29                 | 28       | 0.47         | 39       | 7.5                 | 3.12             | 23              | 49.6                | 0.30         | 25<br>7  | 9.4<br>11.9         | 1.95         | 12       | 31.0                |
| Rhode Island                | 6.58                 | 20       | 1.56         | 21       | 23.7                | 3.82             | 10              | 58.1                | 0.73         | 13       | 9.3                 | 0.59         | 45       | 9.0                 |
| South Carolina              | 7.01                 | 15       | 1.71         | 18       | 23.7                | 4.19             | 7               | 59.8                | 0.63         | 11       | 9.0<br>9.0          | 0.39         | 48       | 9.0<br>6.8          |
| South Dakota                | 4.58                 | 48       | 0.00         | 47       | 24.5                | 3.74             | 13              | 81.6                | 0.03         | 46       | 9.0<br>1.3          | 0.47         | 40       | 17.1                |
| Tennessee                   | 5.71                 | 35       | 0.08         | 44       | 1.5                 | 3.34             | 20              | 58.5                | 0.58         | 16       | 10.2                | 1.71         | 17       | 29.9                |
| Texas                       | 5.18                 | 45       | 0.00         | 48       | 0.0                 | 3.04             | 20              | 58.2                | 0.00         | 48       | 0.0                 | 2.17         | 9        | 41.8                |
| Utah                        | 6.36                 | 45<br>27 | 1.89         | 40<br>16 | 29.8                | 3.12             | 24              | 56.2<br>49.1        | 0.00         | 40<br>43 | 0.0<br>4.7          | 1.04         | 28       | 41.0                |
| Vermont                     | 7.59                 | 8        | 2.32         | 8        | 29.8<br>30.6        | 3.12             | 24<br>14        | 49.1                | 0.50         | 43<br>17 | 4.7<br>7.4          | 0.98         | 20<br>31 | 10.4                |
| Virginia                    | 5.48                 | 40       | 1.91         | 14       | 34.8                | 1.86             | 43              | 33.9                | 0.30         | 28       | 7.8                 | 1.29         | 25       | 23.6                |
| Washington                  | 7.13                 | 13       | 0.00         |          | 0.0                 | 4.65             | -5<br>5         | 65.3                | 0.42         | 49       | 0.0                 | 2.48         | 7        | 34.7                |
| Washington<br>West Virginia | 7.13                 | 7        | 1.43         |          | 18.2                | 4.65<br>5.58     | 2               | 71.0                | 0.00         | 49<br>45 | 0.0<br>2.6          | 0.65         | 44       | 34.7<br>8.2         |
| Wisconsin                   | 8.01                 | 6        | 3.35         | 3        | 41.9                | 3.08             | 25              | 38.5                | 0.20         | 45       | 2.0<br>9.2          | 0.84         | 38       | 10.5                |
| Wyoming                     | 6.95                 | 18       | 0.00         |          | 0.0                 | 3.61             | 18              | 52.0                | 0.00         | 50       | 0.0                 | 3.34         | 3        | 48.0                |
| Mean                        | 6.56                 |          | 1.42         |          | 20.7                | 3.07             |                 | 48.3                | 0.00         | - •      | 7.5                 | 1.59         | -        | 23.5                |
| Standard Deviation          | 1.71                 |          | 1.02         |          | 20.1                | 1.12             |                 | - 3.0               | 0.40         |          | 1.5                 | 1.45         |          | 20.0                |
| Coefficient of Variation    | 26.08                |          | 72.06        |          |                     | 36.56            |                 |                     | 50.75        |          |                     | 91.14        |          |                     |
| NYS Diff. from Mean         | 0.83                 |          | 0.78         |          | 9.0                 | (1.85)           |                 | (31.8)              | 0.41         |          | 4.6                 | 1.50         |          | 18.2                |
| Source: Moody's Economy.    | com, DOB Sta         | ff Estim | ates         |          |                     | -                |                 |                     | -            |          |                     |              |          |                     |

|                          | Total State  |         |              |         | Percent      | Sales and    |         | Percent of   |           |          | Percent of |        |         | Percent of  |
|--------------------------|--------------|---------|--------------|---------|--------------|--------------|---------|--------------|-----------|----------|------------|--------|---------|-------------|
| State                    | Taxes        | Rank    | PIT          | Rank    |              | Use          | Rank    | Total        | Corporate | Rank     | Total      | Other  | Rank    | Total       |
| Alabama                  | 5.86         | 38      | 1.91         | 36      | 32.5         | 3.00         | 31      | 51.1         | 0.23      | 33       | 4.2        | 0.64   | 28      | 11.5        |
| Alaska                   | 7.65         | 11      | 0.00         | 44      | 0.0          | 0.82         | 48      | 10.7         | 1.52      | 1        | 25.3       | 3.71   | 2       | 61.8        |
| Arizona                  | 6.09         | 35      | 1.57         | 40      | 25.9         | 3.70         | 14      | 60.9         | 0.32      | 17       | 5.5        | 0.42   | 40      | 7.2         |
| Arkansas                 | 8.76         | 5       | 2.51         | 20      | 28.6         | 4.62         | 5       | 52.8         | 0.26      | 28       | 3.3        | 1.10   | 14      | 14.0        |
| California               | 7.30         | 14      | 3.19         | 6       | 43.7         | 2.79         | 35      | 38.3         | 0.55      | 5        | 8.1        | 0.67   | 24      | 9.8         |
| Colorado                 | 4.35         | 48      | 2.14         | 32      | 49.3         | 1.74         | 44      | 40.0         | 0.14      | 42       | 3.4        | 0.30   | 49      | 7.1         |
| Connecticut              | 6.94         | 19      | 3.01         | 9       | 43.4         | 3.07         | 28      | 44.3         | 0.24      | 32       | 3.7        | 0.44   | 37      | 6.7         |
| Delaware                 | 8.30         | 7       | 2.83         | 12      | 34.1         | 1.27         | 47      | 15.3         | 0.73      | 3        | 9.2        | 3.35   | 3       | 41.8        |
| Florida                  | 5.50         | 44      | 0.00         | 45      | 0.0          | 4.13         | 8       | 75.2         | 0.26      | 29       | 4.7        | 1.04   | 16      | 18.6        |
| Georgia                  | 5.52         | 43      | 2.58         | 17      | 46.7         | 2.45         | 38      | 44.4         | 0.19      | 37       | 3.4        | 0.29   | 50      | 5.3         |
| Hawaii                   | 10.00        | 2       | 3.12         | 8       | 31.2         | 6.20         | 1       | 62.0         | 0.14      | 43       | 1.5        | 0.37   | 44      | 3.9         |
| Idaho                    | 7.26         | 15      | 2.57         | 18      | 35.5         | 3.71         | 13      | 51.2         | 0.28      | 23       | 3.9        | 0.62   | 29      | 8.8         |
| Illinois                 | 5.69         | 40      | 1.71         | 38      | 30.1         | 2.88         | 32      | 50.6         | 0.29      | 21       | 5.4        | 0.62   | 30      | 11.6        |
| Indiana                  | 6.64         | 24      | 2.18         | 31      | 32.8         | 3.72         | 12      | 56.0         | 0.34      | 13       | 5.4        | 0.32   | 48      | 5.0         |
| lowa                     | 6.16         | 34      | 2.42         | 24      | 39.2         | 2.82         | 34      | 45.7         | 0.10      | 46       | 1.7        | 0.72   | 22      | 12.6        |
| Kansas                   | 6.24         | 33      | 2.28         | 27      | 36.6         | 3.10         | 27      | 49.6         | 0.20      | 35       | 3.2        | 0.56   | 33      | 9.1         |
| Kentucky                 | 7.68         | 10      | 2.57         | 19      | 33.4         | 3.59         | 16      | 46.8         | 0.34      | 14       | 4.5        | 1.11   | 13      | 14.8        |
| Louisiana                | 7.73         | 9       | 2.14         | 33      | 27.7         | 4.11         | 9       | 53.1         | 0.19      | 38       | 3.1        | 0.81   | 20      | 12.8        |
| Maine                    | 7.56         | 12      | 3.20         | 5       | 42.3         | 3.35         | 24      | 44.4         | 0.28      | 24       | 3.9        | 0.67   | 25      | 9.2         |
| Maryland                 | 5.81         | 39      | 2.44         | 23      | 41.9         | 2.27         | 40      | 39.1         | 0.26      | 30       | 4.6        | 0.65   | 26      | 11.6        |
| Massachusetts            | 6.42         | 29      | 3.45         | 3       | 53.8         | 2.06         | 41      | 32.1         | 0.48      | 7        | 7.7        | 0.41   | 42      | 6.6         |
| Michigan                 | 7.12         | 17      | 1.85         | 37      | 26.0         | 3.49         | 18      | 49.0         | 0.40      | 4        | 8.1        | 1.26   | 11      | 18.1        |
| Minnesota                | 8.34         |         | 3.33         | 4       | 39.9         | 3.49         | 20      | 49.0<br>41.8 | 0.37      | 12       | 4.3        | 1.20   | 15      |             |
| Mississippi              | 6.34<br>7.34 | 6<br>13 | 3.33<br>1.59 | 4<br>39 | 39.9<br>21.6 | 3.49<br>4.76 | 20<br>4 | 41.8<br>64.9 | 0.35      | 12       | 4.3<br>4.8 | 0.60   | 32      | 13.6<br>8.4 |
| Missouri                 | 5.25         | 46      | 2.21         | 29      | 42.1         | 2.53         | 37      | 48.2         | 0.34      | 45       | 4.0<br>2.5 | 0.00   | 43      | 7.7         |
|                          |              |         |              |         |              |              |         |              |           |          |            |        | 43<br>5 |             |
| Montana                  | 6.87         | 21      | 2.61         | 14      | 38.0         | 1.67         | 45      | 24.3         | 0.26      | 31       | 4.2        | 2.01   |         | 31.7        |
| Nebraska                 | 6.58         | 26      | 2.41<br>0.00 | 25      | 36.7         | 3.42<br>5.09 | 21<br>3 | 52.0         | 0.30      | 19<br>47 | 4.6        | 0.43   | 39      | 6.6         |
| Nevada                   | 6.28         | 32      |              | 46      | 0.0          |              |         | 81.1         | 0.00      |          | 0.0        | 1.16   | 12      | 19.4        |
| New Hampshire            | 4.13         | 50      | 0.14         | 42      | 3.3          | 1.44         | 46      | 34.9         | 0.86      | 2        | 20.3       | 1.83   | 6       | 43.3        |
| New Jersey               | 6.08         | 36      | 2.18         | 30      | 35.9         | 2.70         | 36      | 44.4         | 0.52      | 6        | 9.0        | 0.54   | 34      | 9.3         |
| New Mexico               | 8.28         | 8       | 2.01         | 34      | 24.3         | 4.02         | 10      | 48.5         | 0.28      | 25       | 3.5        | 1.64   | 8       | 20.4        |
| New York                 | 6.35         | 30      | 3.56         | 2       | 56.0         | 2.04         | 42      | 32.2         | 0.28      | 26       | 4.5        | 0.36   | 45      | 5.8         |
| North Carolina           | 6.98         | 18      | 3.16         | 7       | 45.2         | 2.85         | 33      | 40.9         | 0.33      | 16       | 5.0        | 0.49   | 36      | 7.2         |
| North Dakota             | 6.90         | 20      | 1.19         | 41      | 17.2         | 3.49         | 19      | 50.6         | 0.27      | 27       | 4.1        | 1.59   | 9       | 24.3        |
| Ohio                     | 6.57         | 27      | 2.58         | 16      | 39.3         | 3.05         | 30      | 46.4         | 0.30      | 20       | 4.7        | 0.54   | 35      | 8.6         |
| Oklahoma                 | 6.44         | 28      | 2.32         | 26      | 36.0         | 2.35         | 39      | 36.4         | 0.14      | 44       | 2.1        | 1.67   | 7       | 25.4        |
| Oregon                   | 5.69         | 41      | 4.10         | 1       | 72.0         | 0.61         | 49      | 10.7         | 0.29      | 22       | 5.2        | 0.70   | 23      | 12.5        |
| Pennsylvania             | 6.31         | 31      | 1.92         | 35      | 30.4         | 3.06         | 29      | 48.5         | 0.41      | 8        | 6.6        | 0.92   | 17      | 15.1        |
| Rhode Island             | 6.85         | 22      | 2.60         | 15      | 38.0         | 3.59         | 17      | 52.4         | 0.19      | 39       | 2.9        | 0.36   | 46      | 5.6         |
| South Carolina           | 6.06         | 37      | 2.23         | 28      | 36.8         | 0.32         | 50      | 5.2          | 0.17      | 40       | 2.9        | 0.42   | 41      | 7.0         |
| South Dakota             | 4.50         | 47      | 0.00         | 47      | 0.0          | 3.67         | 15      | 81.4         | 0.20      | 36       | 4.4        | 0.65   | 27      | 14.1        |
| Tennessee                | 5.42         | 45      | 0.08         | 43      | 1.6          | 4.14         | 7       | 76.4         | 0.40      | 9        | 7.3        | 0.77   | 21      | 14.2        |
| Texas                    | 4.31         | 49      | 0.00         | 48      | 0.0          | 3.40         | 22      | 78.8         | 0.00      | 48       | 0.0        | 0.89   | 18      | 19.9        |
| Utah                     | 6.68         | 23      | 2.75         | 13      | 41.1         | 3.32         | 25      | 49.7         | 0.23      | 34       | 3.5        | 0.34   | 47      | 5.2         |
| Verm ont                 | 11.04        | 1       | 2.46         | 21      | 22.3         | 3.83         | 11      | 34.7         | 0.32      | 18       | 3.5        | 2.97   | 4       | 33.2        |
| Virginia                 | 5.54         | 42      | 2.91         | 11      | 52.5         | 1.91         | 43      | 34.4         | 0.16      | 41       | 3.0        | 0.44   | 38      | 8.3         |
| Washington               | 6.60         | 25      | 0.00         | 49      | 0.0          | 5.18         | 2       | 78.5         | 0.00      | 49       | 0.0        | 1.39   | 10      | 21.8        |
| West Virginia            | 8.97         | 4       | 2.44         | 22      | 27.2         | 4.49         | 6       | 50.1         | 0.39      | 10       | 4.8        | 0.87   | 19      | 10.8        |
| Wisconsin                | 7.23         | 16      | 3.00         | 10      | 41.6         | 3.18         | 26      | 44.0         | 0.39      | 11       | 5.4        | 0.61   | 31      | 8.6         |
| Wyoming                  | 9.20         | 3       | 0.00         | 50      | 0.0          | 3.39         | 23      | 36.9         | 0.00      | 50       | 0.0        | 5.37   | 1       | 61.9        |
| Mean                     | 6.75         |         | 2.07         |         | 30.7         | 3.12         |         | 46.8         | 0.31      |          | 4.9        | 1.02   |         | 15.6        |
| Standard Deviation       | 1.38         |         | 1.09         |         |              | 1.16         |         |              | 0.24      |          | -          | 0.97   |         |             |
| Coefficient of Variation | 20.41        |         | 52.91        |         |              | 37.25        |         |              | 77.66     |          |            | 94.62  |         |             |
| NYS Diff. from Mean      | (0.40)       |         | 1.49         |         | 25.3         | (1.07)       |         | (14.6)       | (0.03)    |          | (0.4)      | (0.66) |         | (9.8)       |

|                     |              |          |               |          |              |              |          | \$100 of Pe       |                |          |             |
|---------------------|--------------|----------|---------------|----------|--------------|--------------|----------|-------------------|----------------|----------|-------------|
| State               | Total        | Rank     | Property      | Rank     | Total        | Sales        | Rank     | Total             | Other          | Rank     | Total       |
| Alabama             | 2.16         | 47       | 0.87          | 50       | 40.6         | 0.90         | 4        | 41.6              | 0.39           | 9        | 17.9        |
| Alaska              | 3.26         | 36       | 2.57          | 36       | 78.6         | 0.65         | 13       | 20.0              | 0.04           | 45       | 1.4         |
| Arizona             | 4.75         | 14       | 3.88          | 18       | 81.8         | 0.76         | 9        | 16.0              | 0.11           | 30       | 2.3         |
| Arkansas            | 2.03         | 48       | 1.85          | 44       | 90.9         | 0.12         | 29       | 6.1               | 0.06           | 41       | 3.0         |
| California          | 5.89         | 4        | 5.02          | 8        | 85.2         | 0.65         | 14       | 11.0              | 0.22           | 16       | 3.8         |
| Colorado            | 5.29         | 8        | 4.01          | 15       | 75.9         | 1.11         | 3        | 21.0              | 0.16           | 21       | 3.1         |
| Connecticut         | 4.82         | 13       | 4.77          | 10       | 99.1         | 0.00         | 44       | 0.0               | 0.04           | 46       | 0.9         |
| Delaware            | 1.96         | 49       | 1.67          | 46       | 85.0         | 0.00         | 42       | 0.2               | 0.29           | 12       | 14.7        |
| Florida             | 3.29         | 35       | 2.78          | 31       | 84.4         | 0.40         | 20       | 12.1              | 0.12           | 28       | 3.5         |
| Georgia             | 3.66         | 30       | 2.97          | 28       | 81.3         | 0.56         | 16       | 15.2              | 0.13           | 26       | 3.5         |
| Hawaii              | 2.44         | 42       | 1.95          | 43       | 80.1         | 0.23         | 24       | 9.4               | 0.26           | 15       | 10.5        |
| daho                | 3.13         | 38       | 3.04          | 26       | 97.3         | 0.02         | 37       | 0.8               | 0.06           | 40       | 2.0         |
| llinois             | 4.53         | 15       | 3.71          | 20       | 81.9         | 0.66         | 12       | 14.5              | 0.16           | 20       | 3.6         |
| ndiana              | 3.34         | 34       | 3.22          | 24       | 96.6         | 0.01         | 41       | 0.2               | 0.11           | 29       | 3.3         |
| owa                 | 4.13         | 20       | 4.00          | 16       | 96.9         | 0.01         | 39       | 0.2               | 0.12           | 27       | 2.9         |
| Kansas              | 4.27         | 19       | 4.02          | 14       | 94.1         | 0.16         | 27       | 3.8               | 0.09           | 34       | 2.1         |
| Kentucky            | 2.39         | 43       | 1.60          | 47       | 66.9         | 0.11         | 31       | 4.7               | 0.68           | 5        | 28.5        |
| _ouisiana           | 3.17         | 37       | 1.54          | 49       | 48.5         | 1.49         | 2        | 47.1              | 0.14           | 24       | 4.4         |
| Vaine               | 3.67         | 29       | 3.64          | 21       | 99.3         | 0.00         | 45       | 0.0               | 0.03           | 50       | 0.7         |
| Maryland            | 4.50         | 16       | 2.93          | 29       | 65.1         | 0.20         | 26       | 4.4               | 1.37           | 1        | 30.4        |
| Vassachusetts       | 6.52         | 2        | 6.48          | 1        | 99.4         | 0.00         | 46       | 0.0               | 0.04           | 49       | 0.6         |
| Vichigan            | 4.31         | 18       | 3.95          | 17       | 91.6         | 0.04         | 35       | 1.0               | 0.32           | 11       | 7.4         |
| Vinnesota           | 3.74         | 27       | 3.59          | 22       | 96.0         | 0.07         | 33       | 2.0               | 0.08           | 36       | 2.1         |
| Nississippi         | 2.29         | 45       | 2.17          | 38       | 94.5         | 0.08         | 32       | 3.7               | 0.04           | 48       | 1.8         |
| <i>l</i> issouri    | 3.93         | 23       | 2.75          | 33       | 69.8         | 0.80         | 7        | 20.2              | 0.39           | 8        | 10.0        |
| Viontana            | 5.28         | 9        | 5.08          | 7        | 96.1         | 0.00         | 47       | 0.0               | 0.21           | 17       | 3.9         |
| Nebraska            | 5.62         | 5        | 5.24          | 5        | 93.3         | 0.25         | 22       | 4.4               | 0.13           | 25       | 2.3         |
| Nevada              | 4.09         | 21       | 2.76          | 32       | 67.5         | 0.76         | 8        | 18.7              | 0.57           | 6        | 13.9        |
| New Hampshire       | 5.45         | 6        | 5.35          | 4        | 98.1         | 0.00         | 48       | 0.0               | 0.11           | 32       | 1.9         |
| New Jersey          | 6.10         | 3        | 5.50          | 3        | 90.2         | 0.52         | 17       | 8.5               | 0.08           | 35       | 1.3         |
| New Mexico          | 1.95         | 50       | 1.59          | 48       | 81.7         | 0.21         | 25       | 11.0              | 0.14           | 23       | 7.4         |
| New York            | 8.09         | 1        | 5.53          | 2        | 68.4         | 1.51         | 1        | 18.7              | 1.04           | 3        | 12.9        |
| North Carolina      | 2.60         | 41       | 2.14          | 41       | 82.4         | 0.40         | 19       | 15.5              | 0.05           | 42       | 2.0         |
| North Dakota        | 3.58         | 31       | 3.45          | 23       | 96.5         | 0.02         | 38       | 0.6               | 0.00           | 31       | 3.0         |
| Ohio                | 3.97         | 22       | 3.03          | 27       | 76.3         | 0.14         | 28       | 3.5               | 0.81           | 4        | 20.3        |
| Oklahoma            | 2.91         | 40       | 2.04          | 42       | 70.0         | 0.82         | 6        | 28.3              | 0.01           | 43       | 1.8         |
| Dregon              | 5.05         | 12       | 4.65          | 12       | 92.3         | 0.11         | 30       | 2.3               | 0.28           | 13       | 5.5         |
| Pennsylvania        | 3.92         | 24       | 2.59          | 35       | 66.2         | 0.03         | 36       | 0.9               | 1.29           | 2        | 32.9        |
| Rhode Island        | 4.46         | 17       | 4.42          | 13       | 99.1         | 0.00         | 49       | 0.0               | 0.04           | 47       | 0.9         |
| South Carolina      | 2.31         | 44       | 2.15          | 40       | 93.2         | 0.00         | 43       | 0.0               | 0.04           | 22       | 6.7         |
| South Dakota        | 5.33         | 7        | 4.82          | 40<br>9  | 90.6         | 0.24         | 23       | 4.6               | 0.10           | 14       | 4.9         |
| Fennessee           | 3.34         | 33       | 2.27          | 37       | 68.0         | 0.88         | 5        | 26.3              | 0.19           | 18       | 5.8         |
| Texas               | 3.74         | 28       | 3.21          | 25       | 85.8         | 0.46         | 18       | 12.2              | 0.13           | 37       | 2.0         |
| Jtah                | 3.55         | 32       | 2.91          | 30       | 81.8         | 0.56         | 15       | 15.7              | 0.09           | 33       | 2.6         |
| /erm ont            | 5.26         | 32<br>10 | 2.91<br>5.19  | 30<br>6  | 98.7         | 0.56         | 50       | 0.0               | 0.09           | 33<br>39 | 2.0         |
| /irginia            | 3.78         | 26       | 2.60          | 34       | 98.7<br>69.0 | 0.00         | 10       | 0.0<br>19.9       | 0.07           | 39<br>7  | 1.3         |
| Washington          | 3.08         | 20<br>39 | 2.00          | 34<br>39 | 70.0         | 0.73         | 11       | 24.2              | 0.42           | 19       | 5.9         |
| Vest Virginia       | 2.20         | 39<br>46 | 1.80          | 39<br>45 | 81.8         | 0.74         | 34       | 24.2              | 0.18           | 19       | 5.9<br>15.3 |
| Visconsin           | 3.88         | 40<br>25 | 3.83          | 45<br>19 | 98.7         | 0.08         | 34<br>40 | 2.0<br>0.1        | 0.34           | 44       | 15.5        |
| Nyoming             | 5.00         | 25<br>11 | 3.83<br>4.69  | 19       | 98.7<br>92.0 | 0.01         | 40<br>21 | 6.6               | 0.05           | 44<br>38 | 1.4         |
| Mean                | 3.10<br>3.96 |          | 4.09<br>3.36  | . 1      | 92.0<br>84.8 | 0.34<br>0.36 | <u> </u> | 0.0<br><b>9.0</b> | 0.07<br>0.24   | 50       | 6.2         |
| Standard Deviation  | 1.31         |          | 1.3           |          | 04.0         | 0.30         |          | 5.0               | 0.24           |          | 0.2         |
| CV                  | 33.18        |          |               |          |              | 0.40         |          |                   | 0.30<br>123.72 |          |             |
|                     | 4.12         |          | 38.66<br>2.17 |          | (16.4)       | 1.15         |          | 9.7               | 0.80           |          | 6.7         |
| NYS Diff. from Mean |              |          |               |          |              |              |          |                   |                |          |             |

| State                    | 1                           |           |              |            | Percent of   |       |          | Percent of  |        |          |            |
|--------------------------|-----------------------------|-----------|--------------|------------|--------------|-------|----------|-------------|--------|----------|------------|
|                          |                             |           |              | <b>-</b> . |              |       | - ·      |             |        |          | Percent o  |
| State                    | Total                       | Rank      | Property     | Rank       | Total        | Sales | Rank     | Total       | Other  | Rank     | Total      |
| labama                   | 2.92                        | 42        | 1.17         | 49         | 40.1         | 1.31  | 5        | 44.8        | 0.44   | 10       | 15.2       |
| laska                    | 4.48                        | 14        | 3.50         | 15         | 78.1         | 0.83  | 17       | 18.5        | 0.15   | 32       | 3.4        |
| vrizona                  | 4.05                        | 25        | 2.63         | 30         | 65.0         | 1.13  | 9        | 27.9        | 0.29   | 18       | 6.3        |
| vrkan sa s               | 2.01                        | 49        | 0.82         | 50         | 40.9         | 1.15  | 8        | 57.3        | 0.04   | 50       | 2.1        |
| California               | 3.57                        | 33        | 2.37         | 37         | 66.3         | 0.84  | 16       | 23.5        | 0.36   | 16       | 9.3        |
| Co lora do               | 4.57                        | 12        | 2.81         | 29         | 61.5         | 1.50  | 2        | 32.8        | 0.26   | 20       | 4.2        |
| Connecticut              | 4.38                        | 17        | 4.29         | 6          | 98.0         | 0.00  | 48       | 0.0         | 0.09   | 46       | 1.8        |
| Delaware                 | 2.20                        | 48        | 1.56         | 45         | 70.9         | 0.03  | 44       | 1.4         | 0.61   | 7        | 24.8       |
| lorida                   | 4.21                        | 22        | 3.26         | 18         | 77.4         | 0.70  | 22       | 16.6        | 0.25   | 21       | 4.5        |
| Georgia                  | 4.16                        | 23        | 2.87         | 27         | 69.0         | 1.12  | 10       | 26.9        | 0.17   | 28       | 3.2        |
| lawaii                   | 2.46                        | 47        | 1.85         | 43         | 75.3         | 0.33  | 30       | 13.4        | 0.28   | 19       | 11.1       |
| daho                     | 3.09                        | 39        | 2.86         | 28         | 92.6         | 0.06  | 40       | 1.9         | 0.17   | 30       | 4.5        |
| linois                   | 4.90                        | 6         | 4.01         | 8          | 81.9         | 0.72  | 21       | 14.7        | 0.17   | 31       | 3.6        |
| ndiana                   | 4.38                        | 16        | 3.94         | 10         | 89.9         | 0.72  | 42       | 0.9         | 0.40   | 13       | 8.5        |
| owa                      | 4.30                        | 20        | 3.94<br>3.54 |            | 89.9<br>83.6 | 0.04  | 42<br>26 | 0.9<br>13.5 | 0.40   | 36       |            |
| an sa s                  | 4.24 4.22                   | 20<br>21  | 3.54<br>3.37 | 14<br>16   | 83.6<br>79.9 | 0.57  | 26<br>19 | 13.5        | 0.13   | 36<br>48 | 2.8<br>1.7 |
|                          | 4.22<br>2.68                | 21<br>44  | 3.37<br>1.50 | 48         | 79.9<br>56.0 | 0.77  | 29       | 18.3        | 0.08   | 48<br>5  | 33.7       |
| Kentucky                 |                             |           |              |            |              |       |          |             |        |          |            |
| ouisiana                 | 5.07                        | 4         | 2.13         | 40         | 42.0         | 2.77  | 1        | 54.6        | 0.17   | 27       | 3.4        |
| laine                    | 5.29                        | 2         | 5.19         | 1          | 98.2         | 0.00  | 49       | 0.0         | 0.10   | 42       | 2.6        |
| laryland                 | 4.47                        | 15        | 2.18         | 39         | 48.7         | 0.21  | 33       | 4.7         | 2.08   | 1        | 40.7       |
| <i>l</i> assachusetts    | 3.83                        | 28        | 3.69         | 12         | 96.4         | 0.05  | 41       | 1.3         | 0.09   | 45       | 2.3        |
| <i>l</i> ichigan         | 3.56                        | 34        | 3.26         | 19         | 91.5         | 0.08  | 38       | 2.2         | 0.22   | 23       | 6.6        |
| linnesota                | 2.66                        | 45        | 2.43         | 34         | 91.2         | 0.10  | 36       | 3.8         | 0.13   | 35       | 4.0        |
| <i>l</i> ississippi      | 2.78                        | 43        | 2.60         | 31         | 93.5         | 0.08  | 39       | 2.9         | 0.10   | 40       | 3.7        |
| /lissouri                | 4.30                        | 19        | 2.57         | 32         | 59.7         | 1.34  | 4        | 31.1        | 0.39   | 14       | 8.7        |
| Nontana                  | 3.10                        | 38        | 2.97         | 24         | 95.8         | 0.02  | 45       | 0.6         | 0.11   | 38       | 3.6        |
| lebraska                 | 4.83                        | 9         | 3.64         | 13         | 75.3         | 0.59  | 25       | 12.2        | 0.60   | 8        | 11.9       |
| levada                   | 3.74                        | 29        | 2.41         | 36         | 64.5         | 0.82  | 18       | 21.9        | 0.51   | 9        | 14.5       |
| lew Hampshire            | 4.69                        | 11        | 4.61         | 4          | 98.3         | 0.00  | 50       | 0.0         | 0.08   | 47       | 1.8        |
| lew Jersey               | 5.21                        | 3         | 5.09         | 2          | 97.8         | 0.02  | 46       | 0.4         | 0.10   | 43       | 1.7        |
| lew Mexico               | 2.96                        | 41        | 1.52         | 47         | 51.4         | 1.27  | 7        | 42.9        | 0.17   | 29       | 4.7        |
| lew York                 | 7.71                        | 1         | 4.32         | 5          | 56.0         | 1.49  | 3        | 19.3        | 1.90   | 2        | 22.2       |
| lorth Carolina           | 3.25                        | 36        | 2.42         | 35         | 74.5         | 0.68  | 24       | 20.9        | 0.15   | 33       | 5.0        |
| lorth Dakota             | 3.53                        | 35        | 3.04         | 23         | 86.1         | 0.40  | 28       | 11.3        | 0.09   | 44       | 2.0        |
| Dhio                     | 4.85                        | 8         | 3.27         | 17         | 67.5         | 0.44  | 27       | 9.1         | 1.14   | 4        | 23.6       |
| Oklahoma                 | 3.02                        | 40        | 1.61         | 44         | 53.3         | 1.31  | 6        | 43.4        | 0.10   | 41       | 2.5        |
| Dregon                   | 4.00                        | 40<br>27  | 3.09         | 20         | 77.3         | 0.24  | 32       | 6.0         | 0.10   | 6        | 15.1       |
| Pennsylvania             | 4.34                        | 18        | 3.09         | 20         | 71.1         | 0.24  | 37       | 2.3         | 1.15   | 3        | 26.1       |
| Rhode Island             | 4.87                        | 7         |              |            | 97.3         | 0.10  | 47       | 0.4         |        |          |            |
|                          |                             |           | 4.74         | 3          |              |       |          |             | 0.11   | 37       | 1.5        |
| South Carolina           | 3.71                        | 31        | 3.09         | 22         | 83.2         | 0.29  | 31       | 7.8         | 0.33   | 17       | 8.1        |
| South Dakota             | 4.03                        | 26        | 2.96         | 25         | 73.4         | 0.89  | 15       | 22.1        | 0.18   | 26       | 4.5        |
| ennessee                 | 3.24                        | 37        | 2.11         | 41         | 65.1         | 0.94  | 13       | 29.0        | 0.19   | 25       | 6.2        |
| exas                     | 4.78                        | 10        | 3.98         | 9          | 83.3         | 0.69  | 23       | 14.4        | 0.11   | 39       | 2.3        |
| ltah                     | 3.73                        | 30        | 2.55         | 33         | 68.4         | 0.98  | 11       | 26.3        | 0.20   | 24       | 5.2        |
| /erm ont                 | 1.63                        | 50        | 1.53         | 46         | 93.7         | 0.04  | 43       | 2.4         | 0.06   | 49       | 2.3        |
| /irg inia                | 4.09                        | 24        | 2.91         | 26         | 71.2         | 0.75  | 20       | 18.4        | 0.43   | 11       | 9.8        |
| Vashington               | 3.62                        | 32        | 2.24         | 38         | 61.9         | 0.97  | 12       | 26.8        | 0.41   | 12       | 7.3        |
| Vest Virginia            | 2.61                        | 46        | 2.10         | 42         | 80.6         | 0.12  | 35       | 4.6         | 0.39   | 15       | 15.2       |
| Visconsin                | 4.53                        | 13        | 4.22         | 7          | 93.1         | 0.17  | 34       | 3.7         | 0.14   | 34       | 2.2        |
| Vyoming                  | 4.93                        | 5         | 3.75         | 11         | 76.1         | 0.94  | 14       | 19.1        | 0.24   | 22       | 4.9        |
| lean                     | 3.91                        |           | 2.95         |            | 75.3         | 0.61  |          | 15.8        | 0.35   |          | 8.3        |
| Std. Dev.                | 1.03                        |           | 1.01         |            |              | 0.56  |          |             | 0.42   |          |            |
| SV                       | 26.44                       |           | 34.07        |            |              | 92.59 |          |             | 118.45 |          |            |
| IYS Diff.                | 3.80                        |           | 1.37         |            | (19.2)       | 0.89  |          | 3.5         | 1.55   |          | 13.9       |
| <b>Source:</b> Moody's E |                             | n DOB St  |              |            | , <i>,</i>   |       |          |             |        |          |            |
| ource: woodys E          | :cono my.con<br>ides NYC im | 1, DOB 56 | an estimates | •          |              |       |          |             |        |          |            |

| -                        |              | of 1977 Tax-to-Income Ratio | <u> </u>    |
|--------------------------|--------------|-----------------------------|-------------|
| State                    | State Taxes  | Local Taxes                 | State/Local |
| Alabama                  | 6.41         | 2.16                        | 8.56        |
| Alaska                   | 15.69        | 3.26                        | 18.96       |
| Arizona                  | 7.21         | 4.75                        | 11.97       |
| vrkansas                 | 6.43         | 2.03                        | 8.47        |
| California               | 6.57         | 5.89                        | 12.46       |
| Colorado                 | 5.30         | 5.29                        | 10.58       |
| Connecticut              | 5.43         | 4.82                        | 10.24       |
| Delaware                 | 8.32         | 1.96                        | 10.28       |
| lorida                   | 5.28         | 3.29                        | 8.57        |
| Georgia                  | 5.90         | 3.66                        | 9.56        |
| lawaii                   | 8.96         | 2.44                        | 11.40       |
| Jaho                     | 6.44         | 3.13                        | 9.56        |
| linois                   | 5.57         | 4.53                        | 10.10       |
| ndiana                   | 5.59         | 3.34                        | 8.92        |
|                          |              |                             |             |
| owa                      | 6.11         | 4.13                        | 10.24       |
| Kansas<br>Kantaalaa      | 5.74         | 4.27                        | 10.01       |
| (entucky                 | 7.19         | 2.39                        | 9.58        |
| ouisiana                 | 7.00         | 3.17                        | 10.17       |
| laine                    | 6.92         | 3.67                        | 10.59       |
| laryland                 | 6.20         | 4.50                        | 10.70       |
| <i>l</i> assachusetts    | 6.70         | 6.52                        | 13.23       |
| /lichigan                | 6.65         | 4.31                        | 10.96       |
| linnesota                | 8.29         | 3.74                        | 12.03       |
| /lississippi             | 7.53         | 2.29                        | 9.82        |
| lissouri                 | 4.72         | 3.93                        | 8.66        |
| lontana                  | 6.12         | 5.28                        | 11.41       |
| lebraska                 | 5.67         | 5.62                        | 11.29       |
| le va da                 | 5.69         | 4.09                        | 9.78        |
| lew Hampshire            | 3.34         | 5.45                        | 8.79        |
| •                        | 5.01         | 6.10                        | 11.10       |
| lew Jersey<br>lew Mexico | 8.04         | 1.95                        | 10.00       |
|                          | 7.39         |                             | 15.48       |
| lew York                 |              | 8.09                        |             |
| lorth Carolina           | 6.97         | 2.60                        | 9.57        |
| lorth Dakota             | 7.12         | 3.58                        | 10.70       |
| Dhio                     | 4.42         | 3.97                        | 8.40        |
| Oklahoma                 | 6.04         | 2.91                        | 8.95        |
| Dregon                   | 5.30         | 5.05                        | 10.34       |
| Pennsylvania             | 6.29         | 3.92                        | 10.21       |
| hode Island              | 6.58         | 4.46                        | 11.04       |
| South Carolina           | 7.01         | 2.31                        | 9.31        |
| outh Dakota              | 4.58         | 5.33                        | 9.91        |
| ennessee                 | 5.71         | 3.34                        | 9.05        |
| exas                     | 5.18         | 3.74                        | 8.92        |
| ltah                     | 6.36         | 3.55                        | 9.91        |
| /erm ont                 | 7.59         | 5.26                        | 12.85       |
| /irginia                 | 5.48         | 3.78                        | 9.26        |
| Vashington               | 7.13         | 3.08                        | 10.21       |
| •                        | 7.13<br>7.86 | 2.20                        |             |
| Vest Virginia            |              |                             | 10.06       |
| Visconsin                | 8.01         | 3.88                        | 11.89       |
| Vyoming                  | 6.95         | 5.10                        | 12.05       |
| lean Values              | 6.42         | 3.87                        | 10.29       |
| standard Deviation       | 1.13         | 0.98                        | 1.05        |
| Coefficient of Variation | 17.61        | 25.29                       | 10.24       |
| IYS Diff. from Avg.      | (0.21)       | 3.67                        | 3.46        |

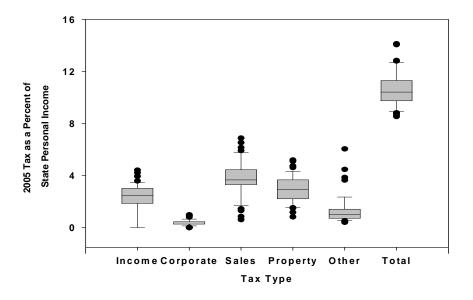
| State         State Taxes           Alabama         5.86           Alaska         7.65           Arizona         6.09           Arkansas         8.76           California         7.30           Colorado         4.35           Connecticut         6.94           Delaware         8.30           Florida         5.50           Georgia         5.52           Hawaii         10.00           Idaho         7.26           Illinois         5.69           Indiana         6.64           Iowa         6.16           Kansas         6.24           Kentucky         7.68           Louisiana         7.73           Maine         7.56           Maryland         5.81           Massachusetts         6.42           Minesota         8.34           Mississippi         7.34           Missouri         5.25           Montana         6.87           Nevaska         6.58           New Jersey         6.08           New Hampshire         4.13           New Jersey         6.08           North Ca  | Local Taxes<br>2.92<br>4.48<br>4.05<br>2.01<br>3.57<br>4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09<br>4.90 | State/Local<br>8.78<br>12.13<br>10.13<br>10.76<br>10.88<br>8.92<br>11.32<br>10.50<br>9.71 |
|--|---|---|
| Avizona         7.65           Arizona         6.09           Arizona         8.76           California         7.30           Colorado         4.35           Connecticut         6.94           Delaware         8.30           Forida         5.50           Georgia         5.52           Hawaii         10.00           daho         7.26           Illinois         5.69           ndiana         6.64           owa         6.16           Kansas         6.24           Kentucky         7.68           Jouisiana         7.73           Waine         7.56           Waryland         5.81           Vaissouri         5.25           Wontana         6.87           Veississippi         7.34           Wissouri         5.25           Wontana         6.87           Veissouri         5.25           Wontana         6.87           Veissouri         5.25           Wontana         6.87           Veissouri         5.25           Vorth Carolina         6.98           Vew York  | 4.48<br>4.05<br>2.01<br>3.57<br>4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09                                | 12.13<br>10.13<br>10.76<br>10.88<br>8.92<br>11.32<br>10.50                                |
| xizona         6.09           vikansas         8.76           Zalifornia         7.30           zolorado         4.35           zonnecticut         6.94           Jelaware         8.30           Rorida         5.50           Beorgia         5.52           Jawaii         10.00           daho         7.26           Linois         5.69           ordiana         6.64           owa         6.16           Gansas         6.24           Gentucky         7.68           ouisiana         7.73           Aaine         7.56           Akayland         5.81           Aassachusetts         6.42           Michigan         7.12           Minesota         8.34           Mississippi         7.34           Missouri         5.25           Johntana         6.87           kebraska         6.58           kevada         6.28           kew Mexico         8.28 <b>Linoin</b> 6.90           Dhio         6.57           Dkahoma         6.44           Dregon         5.69  | 4.05<br>2.01<br>3.57<br>4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 10.13<br>10.76<br>10.88<br>8.92<br>11.32<br>10.50   |
| Arkansas         8.76           California         7.30           Colorado         4.35           Connecticut         6.94           Delaware         8.30           Florida         5.50           Georgia         5.52           Hawatii         10.00           daho         7.26           Linois         5.69           ndiana         6.64           owa         6.16           Kansas         6.24           Kentucky         7.68           Jouisiana         7.73           Aaine         7.56           Adryand         5.81           Alassachusetts         6.42           Michigan         7.12           Minnesota         8.34           Missouri         5.25           Joutana         6.87           kevada         6.28           kew ada         6.28           kew ada         6.28           kew Jampshire         4.13           kew Jessey         6.08           kew Jessey         6.08           kew Jessey         6.08           kew Jessey         6.31           kew Jestoa <td>2.01<br/>3.57<br/>4.57<br/>4.38<br/>2.20<br/>4.21<br/>4.16<br/>2.46<br/>3.09</td> <td>10.76<br/>10.88<br/>8.92<br/>11.32<br/>10.50</td> | 2.01<br>3.57<br>4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 10.76<br>10.88<br>8.92<br>11.32<br>10.50  |
| Salifornia       7.30         Solorado       4.35         Solorado       4.35         Sonnecticut       6.94         Valvare       8.30         Iorida       5.50         Seorgia       5.52         Jawaii       10.00         Jaho       7.26         Linois       5.69         ndiana       6.64         Swa       6.16         Carsas       6.24         Kentucky       7.68         Souisiana       7.73         Jahe       7.56         Maryland       5.81         Assachusetts       6.42         Michigan       7.12         Minnesota       8.34         Missouri       5.25         Montana       6.58         Jevada       6.58         Jevada       6.28         Jevada       6.28         Jevada       6.98         Jorth Dakota       6.99         Johno       6.57         Skiahoma       6.44         Oregon       5.69         Vensoi       6.31         Koht Carolina       6.36         Johot Stand  | 3.57<br>4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 10.88<br>8.92<br>11.32<br>10.50   |
| bolorado         4.35           bonnecticut         6.94           belaware         8.30           borida         5.50           beorgia         5.52           lawaii         10.00           laho         7.26           inois         5.69           idiana         6.64           owa         6.16           ansas         6.24           entucky         7.68           ouisiana         7.73           taine         7.56           laryland         5.81           tassachusetts         6.42           tichigan         7.12           tinnesota         8.34           tississippi         7.34           tissouri         5.25           tontana         6.87           ebraska         6.58           levada         6.28           two Warkoo         8.28           tew Jersey         6.08           lev Mexico         8.28           tew Mexico         8.28           tew Mexico         8.28           tonth Dakota         6.90           ohio         6.57           kklahoma  | 4.57<br>4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 8.92<br>11.32<br>10.50  |
| onnecticut         6.94           elaware         8.30           lorida         5.50           ieorgia         5.52           awaii         10.00           laho         7.26           inois         5.69           idiana         6.64           wa         6.16           ansas         6.24           entucky         7.68           ouisiana         7.73           laine         7.56           laryland         5.81           lassachusetts         6.42           lichigan         7.12           linnesota         8.34           lississippi         7.34           lissouri         5.25           lontana         6.87           ebraska         6.58           evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           orth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Dakota         4   | 4.38<br>2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 11.32<br>10.50  |
| elaware         8.30           lorida         5.50           lorida         5.52           awaii         10.00           laho         7.26           inois         5.69           idiana         6.64           wa         6.16           ansas         6.24           entucky         7.68           puisiana         7.73           laine         7.56           laryland         5.81           lassachusetts         6.42           lichigan         7.12           linnesota         8.34           lississippi         7.34           lissouri         5.25           lontana         6.87           ebraska         6.58           evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           orth Carolina         6.90           ohio         6.57           kilahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Dakota         4.50           ennessee  | 2.20<br>4.21<br>4.16<br>2.46<br>3.09  | 10.50   |
| borida         5.50           eeorgia         5.52           awaii         10.00           laho         7.26           inois         5.69           idiana         6.64           wa         6.16           ansas         6.24           entucky         7.68           ouisiana         7.73           laine         7.56           laryland         5.81           lassachusetts         6.42           lichigan         7.12           linnesota         8.34           lississippi         7.34           lissouri         5.25           kontana         6.87           ebraska         6.58           evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           ew Wexico         8.28           ew York         6.35           orth Carolina         6.90           ohio         6.57           kilahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Carolina  | 4.21<br>4.16<br>2.46<br>3.09  |   |
| avaii         5.52           awaii         10.00           laho         7.26           inois         5.69           idana         6.64           wa         6.16           ansas         6.24           entucky         7.68           ouisiana         7.73           laine         7.56           layland         5.81           lassachusetts         6.42           lichigan         7.12           linnesota         8.34           lississippi         7.34           lissouri         5.25           lontana         6.87           ebraska         6.58           evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           ew Wexico         8.28           ew York         6.35           orth Carolina         6.90           hio         6.57           klahoma         6.41           reegon         5.69           ennsylvania         6.31           hode Island         6.85           outh Carolina         6.90           outh Carolina  | 4.16<br>2.46<br>3.09  | 9.71  |
| Aawaii       10.00         daho       7.26         Linois       5.69         ndiana       6.64         Dwa       6.16         Cansas       6.24         Gentucky       7.68         ouisiana       7.73         Maine       7.56         Maryland       5.81         Massachusetts       6.42         Michigan       7.12         Minnesota       8.34         Mississippi       7.34         Missouri       5.25         Montana       6.87         Jebraska       6.58         Jevada       6.28         Jew Vark       6.35         Jordth Carolina       6.98         Jordth Carolina       6.99         Ohio       6.57         Dikhoma       6.44         Oregon       5.69         Vernsylvania       6.31         Khode Island       6.85         Jouth Carolina       6.06         Jouth Dakota       6.31         Khode Island       6.85         Jouth Carolina       6.06         Jouth Carolina       6.06         Jouth Dakota       4.50 </td <td>2.46<br/>3.09</td> <td>0.00</td>  | 2.46<br>3.09  | 0.00  |
| taho       7.26         linois       5.69         ndiana       6.64         owa       6.16         tansas       6.24         tentucky       7.68         ouisiana       7.73         taine       7.56         taryland       5.81         tassachusetts       6.42         tichigan       7.12         tinnesota       8.34         tississippi       7.34         tississippi       7.34         tississippi       7.34         tississippi       7.34         tississippi       7.34         tississippi       6.87         kebraska       6.58         kev ada       6.28         kew Hampshire       4.13         kew Jersey       6.08         kew Matoo       8.28         kew Vork       6.35         koth Carolina       6.90         bio       6.57         kklahoma       6.44         bregon       5.69         tennsylvania       6.31         thode Island       6.85         touth Carolina       6.06         touth Carolina       6.06 <td>3.09</td> <td>9.68</td>   | 3.09  | 9.68  |
| inois         5.69           idiana         6.64           ivva         6.16           ansas         6.24           entucky         7.68           ouisiana         7.73           taine         7.56           taryland         5.81           tassachusetts         6.42           tichigan         7.12           tinnesota         8.34           tississippi         7.34           tissouri         5.25           tontana         6.87           lebraska         6.58           lev ada         6.28           lew Hampshire         4.13           lew Serey         6.08           loth Carolina         6.99           ohtho         6.57           kilahoma         6.44           reagon         5.69           ennsylvania         6.31           thode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  |   | 12.46   |
| ana       6.64         owa       6.16         ansas       6.24         entucky       7.68         ouisiana       7.73         taine       7.56         taryland       5.81         tassachusetts       6.42         tichigan       7.12         tinnesota       8.34         tississippi       7.34         tissouri       5.25         tontana       6.87         lebraska       6.58         levada       6.28         lew Hampshire       4.13         lew Jersey       6.08         lew Wexico       8.28         lew York       6.35         lorth Carolina       6.90         whio       6.57         kklahoma       6.44         wegon       5.69         ennsylvania       6.31         thode Island       6.85         outh Carolina       6.06         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68   | <u> 2</u> (2)   | 10.35   |
| bwa         6.16           iansas         6.24           iansas         6.24           iantas         7.68           ouisiana         7.73           faine         7.56           faryland         5.81           fassachusetts         6.42           fichigan         7.12           finnesota         8.34           fississippi         7.34           fissouri         5.25           fontana         6.87           lebraska         6.58           levada         6.28           lew Hampshire         4.13           lew Jersey         6.08           lew Mexico         8.28           lew York         6.35           lorth Carolina         6.99           lorth Dakota         6.90           bhio         6.57           bklahoma         6.44           Oregon         5.69           rennsylvania         6.31           thode Island         6.85           iouth Carolina         6.06           iouth Dakota         4.50           ennessee         5.42           exas         4.31   |   | 10.59   |
| ansas       6.24         ientucky       7.68         ouisiana       7.73         taine       7.56         taryland       5.81         tassachusetts       6.42         tichigan       7.12         tinnesota       8.34         tississippi       7.34         tissouri       5.25         tontana       6.87         lebraska       6.58         levada       6.28         lew Hampshire       4.13         lew Jersey       6.08         lew Wexico       8.28         lew York       6.35         lorth Carolina       6.990         ohio       6.57         kklahoma       6.44         tregon       5.69         ennsylvania       6.31         chode Island       6.85         outh Carolina       6.06         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 4.38  | 11.03   |
| Kentucky       7.68         ouisiana       7.73         Maine       7.56         Maryland       5.81         Massachusetts       6.42         Michigan       7.12         Minnesota       8.34         Mississippi       7.34         Missouri       5.25         Montana       6.87         Jebraska       6.58         Jevada       6.28         Jew Vack       6.35         Jew York       6.35         John Carolina       6.98         John Carolina       6.98         John Carolina       6.98         John Carolina       6.35         John Carolina       6.98         John Carolina       6.44         Oregon       5.69         Pennsylvania       6.31         Mode Island       6.85         Jouth Dakota       4.50         Pennessee       5.42         exas       4.31         Jtah       6.68         /erm ont       11.04  | 4.24  | 10.40   |
| ouisiana       7.73         Maine       7.56         Maryland       5.81         Massachusetts       6.42         Michigan       7.12         Minnesota       8.34         Mississippi       7.34         Missouri       5.25         Montana       6.87         Jebraska       6.58         Jevada       6.28         Jew Hampshire       4.13         Jew York       6.08         Jew York       6.35         John Carolina       6.98         John Carolina       6.98         John Carolina       6.98         John Carolina       6.35         John Carolina       6.44         Oregon       5.69         Vennsylvania       6.31         Hode Island       6.85         Jouth Carolina       6.06         Jouth Dakota       4.50         Jouth Dakota       4.50         Jouth Dakota       4.50         Jouth Dakota       4.31         Jouth Carolina       6.68         Jouth Dakota       4.50         Jouth Dakota       4.50         Jouth Dakota       4.644   | 4.22  | 10.45   |
| aine       7.56         aryland       5.81         assachusetts       6.42         lichigan       7.12         innesota       8.34         ississippi       7.34         issouri       5.25         iohtana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew Wexico       8.28         ew York       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         eane ssee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 2.68  | 10.36   |
| laryland       5.81         lassachusetts       6.42         lichigan       7.12         linnesota       8.34         lississippi       7.34         lissouri       5.25         lohtana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew York       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.444         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Carolina       6.06         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68         ermont       11.04  | 5.07  | 12.80   |
| assachusetts       6.42         lichigan       7.12         linnesota       8.34         lississippi       7.34         lissouri       5.25         lohtana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew Vork       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         eanessee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 5.29  | 12.85   |
| lichigan       7.12         linnesota       8.34         lississippi       7.34         lissouri       5.25         lohtana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew York       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         eanessee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 4.47  | 10.28   |
| linesota       8.34         lississippi       7.34         lissouri       5.25         lontana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew York       6.35         orth Carolina       6.98         orth Carolina       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68         ermont       11.04  | 3.83  | 10.25   |
| Iississippi       7.34         Iissouri       5.25         Iontana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew York       6.35         orth Carolina       6.98         orth Carolina       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Carolina       6.06         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 3.56  | 10.68   |
| issouri       5.25         iontana       6.87         ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew Mexico       8.28         ew York       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         eanessee       5.42         exas       4.31         tah       6.68         ermont       11.04   | 2.66  | 11.00   |
| ontana         6.87           ebraska         6.58           evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           ew Mexico         8.28           ew York         6.35           orth Carolina         6.98           orth Carolina         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 2.78  | 10.12   |
| ebraska       6.58         evada       6.28         ew Hampshire       4.13         ew Jersey       6.08         ew Mexico       8.28         ew York       6.35         orth Carolina       6.98         orth Dakota       6.90         hio       6.57         klahoma       6.44         regon       5.69         ennsylvania       6.31         hode Island       6.85         outh Dakota       4.50         ennessee       5.42         exas       4.31         tah       6.68         erm ont       11.04  | 4.30  | 9.55  |
| evada         6.28           ew Hampshire         4.13           ew Jersey         6.08           ew Wexico         8.28           ew York         6.35           orth Carolina         6.99           orth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04   | 3.10  | 9.97  |
| ew Hampshire         4.13           ew Jersey         6.08           ew Mexico         8.28           ew York         6.35           orth Carolina         6.98           orth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04   | 4.83  | 11.41   |
| aw Jersey         6.08           aw Mexico         8.28           aw York         6.35           borth Carolina         6.98           borth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04   | 3.74  | 10.02   |
| aw Mexico         8.28           aw York         6.35           orth Carolina         6.98           orth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04   | 4.69  | 8.82  |
| ew York         6.35           orth Carolina         6.98           orth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 5.21  | 11.29   |
| brth Carolina         6.98           brth Dakota         6.90           hio         6.57           klahoma         6.44           regon         5.69           ennsylvania         6.31           hode Island         6.85           bouth Carolina         6.06           bouth Dakota         4.50           ennessee         5.42           exas         4.31           ah         6.68           ermont         11.04  | 2.96  | 11.24   |
| nth Da kota         6.90           nto         6.57           clahoma         6.44           egon         5.69           nn nsylvania         6.31           iode Island         6.85           uth Carolina         6.06           nuth Dakota         4.50           nnessee         5.42           xas         4.31           ah         6.68           rmont         11.04   | 7.71  | 14.06   |
| hio     6.57       klahoma     6.44       regon     5.69       ennsylvania     6.31       hode Island     6.85       buth Carolina     6.06       buth Dakota     4.50       ennessee     5.42       exas     4.31       ah     6.68       ermont     11.04  | 3.25  | 10.23   |
| klahoma     6.44       regon     5.69       ennsylvania     6.31       hode Island     6.85       outh Carolina     6.06       outh Dakota     4.50       ennessee     5.42       exas     4.31       tah     6.68       ermont     11.04  | 3.53  | 10.43   |
| regon         5.69           ennsylvania         6.31           hode Island         6.85           bouth Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 4.85  | 11.42   |
| ennsylvania         6.31           hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 3.02  | 9.46  |
| ennsylvania         6.31           hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 4.00  | 9.69  |
| hode Island         6.85           outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           erm ont         11.04  | 4.34  | 10.66   |
| outh Carolina         6.06           outh Dakota         4.50           ennessee         5.42           exas         4.31           tah         6.68           ermont         11.04  | 4.87  | 11.72   |
| buth Dakota4.50ennessee5.42exas4.31tah6.68ermont11.04  | 3.71  | 9.77  |
| ennessee     5.42       exas     4.31       tah     6.68       ermont     11.04  | 4.03  | 8.53  |
| exas 4.31<br>tah 6.68<br>ermont 11.04  | 3.24  | 8.66  |
| tah 6.68<br>erm ont 11.04  | 4.78  | 9.09  |
| erm ont 11.04  | 3.73  | 10.41   |
|  | 1.63  | 12.67   |
| 0.01   | 4.09  | 9.63  |
| /ashington 6.60  | 3.62  | 10.22   |
| /est Virginia 8.97   | 2.61  | 11.57   |
| /isconsin 7.23   | 4.53  | 11.76   |
| /yoming 9.20   | 4.93  | 14.13   |
|  |   |   |
| lean Values 6.75<br>tandard Deviation 1.38   | 3.91  | 10.66   |
| tandard Deviation1.30oefficient of Variation20.41  | 1.03<br>26.44   | 1.26<br>11.80   |
| YS Diff. from Avg. (0.40)  | 20.44   | 3.40  |

|                          |           |           | St ate    | Local     |             |             | Local    |           | Total       |
|--------------------------|-----------|-----------|-----------|-----------|-------------|-------------|----------|-----------|-------------|
| State                    | State PIT | Local PIT | Corporate | Corporate | State Sales | Local Sales | Property | All Other | State/Local |
| Alabama                  | 1.91      | 0.08      | 0.30      | 0.00      | 3.00        | 1.31        | 1.17     | 1.02      | 8.78        |
| Alaska                   | 0.00      | 0.00      | 2.42      | 0.00      | 0.82        | 0.83        | 3.50     | 4.56      | 12.13       |
| Arizona                  | 1.57      | 0.00      | 0.39      | 0.00      | 3.70        | 1.13        | 2.63     | 0.71      | 10.13       |
| Arkansas                 | 2.51      | 0.00      | 0.37      | 0.00      | 4.62        | 1.15        | 0.82     | 1.30      | 10.76       |
| California               | 3.19      | 0.00      | 0.64      | 0.00      | 2.79        | 0.84        | 2.37     | 1.04      | 10.88       |
| Colorado                 | 2.14      | 0.00      | 0.18      | 0.00      | 1.74        | 1.50        | 2.81     | 0.55      | 8.92        |
| Connecticut              | 3.01      | 0.00      | 0.34      | 0.00      | 3.07        | 0.00        | 4.29     | 0.60      | 11.32       |
| Delaware                 | 2.83      | 0.16      | 0.80      | 0.00      | 1.27        | 0.03        | 1.56     | 3.85      | 10.50       |
| Florida                  | 0.00      | 0.00      | 0.29      | 0.00      | 4.13        | 0.70        | 3.26     | 1.32      | 9.71        |
| Georgia                  | 2.58      | 0.00      | 0.25      | 0.00      | 2.45        | 1.12        | 2.87     | 0.41      | 9.68        |
| Hawaii                   | 3.12      | 0.00      | 0.28      | 0.00      | 6.20        | 0.33        | 1.85     | 0.68      | 12.46       |
| ldaho                    | 2.57      | 0.00      | 0.35      | 0.00      | 3.71        | 0.06        | 2.86     | 0.79      | 10.35       |
| Illinois                 | 1.71      | 0.00      | 0.47      | 0.00      | 2.88        | 0.72        | 4.01     | 0.80      | 10.59       |
| Indiana                  | 2.18      | 0.31      | 0.43      | 0.00      | 3.72        | 0.04        | 3.94     | 0.42      | 11.03       |
| lo wa                    | 2.42      | 0.06      | 0.20      | 0.00      | 2.82        | 0.57        | 3.54     | 0.79      | 10.40       |
| Kansas                   | 2.28      | 0.00      | 0.28      | 0.00      | 3.10        | 0.77        | 3.37     | 0.66      | 10.45       |
| Kentucky                 | 2.57      | 0.64      | 0.40      | 0.00      | 3.59        | 0.34        | 1.50     | 1.32      | 10.36       |
| Louisiana                | 2.14      | 0.00      | 0.32      | 0.00      | 4.11        | 2.77        | 2.13     | 1.34      | 12.80       |
| Maine                    | 3.20      | 0.00      | 0.33      | 0.00      | 3.35        | 0.00        | 5.19     | 0.77      | 12.85       |
| Maryland                 | 2.44      | 1.50      | 0.35      | 0.00      | 2.27        | 0.21        | 2.18     | 1.33      | 10.28       |
| Massachusetts            | 3.45      | 0.00      | 0.48      | 0.00      | 2.06        | 0.05        | 3.69     | 0.52      | 10.25       |
| Michigan                 | 1.85      | 0.14      | 0.58      | 0.00      | 3.49        | 0.08        | 3.26     | 1.29      | 10.68       |
| Minnesota                | 3.33      | 0.00      | 0.49      | 0.00      | 3.49        | 0.10        | 2.43     | 1.17      | 11.00       |
| Mississippi              | 1.59      | 0.00      | 0.38      | 0.00      | 4.76        | 0.08        | 2.60     | 0.71      | 10.12       |
| Missouri                 | 2.21      | 0.17      | 0.12      | 0.00      | 2.53        | 1.34        | 2.57     | 0.62      | 9.55        |
| Montana                  | 2.61      | 0.00      | 0.36      | 0.00      | 1.67        | 0.02        | 2.97     | 2.34      | 9.97        |
| Nebraska                 | 2.41      | 0.00      | 0.34      | 0.00      | 3.42        | 0.59        | 3.64     | 1.00      | 11.41       |
| Nevada                   | 0.00      | 0.00      | 0.00      | 0.00      | 5.09        | 0.82        | 2.41     | 1.70      | 10.02       |
| New Hampshire            | 0.14      | 0.00      | 0.97      | 0.00      | 1.44        | 0.00        | 4.61     | 1.66      | 8.82        |
| New Jersey               | 2.18      | 0.00      | 0.59      | 0.00      | 2.70        | 0.02        | 5.09     | 0.71      | 11.29       |
| New Mexico               | 2.01      | 0.00      | 0.45      | 0.00      | 4.02        | 1.27        | 1.52     | 1.97      | 11.24       |
| New York                 | 3.56      | 0.85      | 0.35      | 0.53      | 2.04        | 1.49        | 4.32     | 0.91      | 14.06       |
| North Carolina           | 3.16      | 0.00      | 0.48      | 0.00      | 2.85        | 0.68        | 2.42     | 0.64      | 10.23       |
| North Dakota             | 1.19      | 0.00      | 0.37      | 0.00      | 3.49        | 0.40        | 3.04     | 1.94      | 10.43       |
| Ohio                     | 2.58      | 1.00      | 0.36      | 0.00      | 3.05        | 0.44        | 3.27     | 0.71      | 11.42       |
| Oklahoma                 | 2.32      | 0.00      | 0.16      | 0.00      | 2.35        | 1.31        | 1.61     | 1.72      | 9.46        |
| Oregon                   | 4.10      | 0.11      | 0.32      | 0.00      | 0.61        | 0.24        | 3.09     | 1.22      | 9.69        |
| Pennsylvania             | 1.92      | 0.74      | 0.39      | 0.00      | 3.06        | 0.10        | 3.09     | 1.36      | 10.66       |
| Rhode Island             | 2.60      | 0.00      | 0.30      | 0.00      | 3.59        | 0.02        | 4.74     | 0.48      | 11.72       |
| South Carolina           | 2.23      | 0.00      | 0.20      | 0.00      | 0.32        | 0.29        | 3.09     | 3.64      | 9.77        |
| South Dakota             | 0.00      | 0.00      | 0.20      | 0.00      | 3.67        | 0.89        | 2.96     | 0.82      | 8.53        |
| Tennessee                | 0.08      | 0.00      | 0.44      | 0.00      | 4.14        | 0.94        | 2.11     | 0.95      | 8.66        |
| Texas                    | 0.00      | 0.00      | 0.00      | 0.00      | 3.40        | 0.69        | 3.98     | 1.02      | 9.09        |
| Utah                     | 2.75      | 0.00      | 0.27      | 0.00      | 3.32        | 0.98        | 2.55     | 0.54      | 10.41       |
| Vermont                  | 2.46      | 0.00      | 0.34      | 0.00      | 3.83        | 0.04        | 1.53     | 4.47      | 12.67       |
| Virginia                 | 2.91      | 0.00      | 0.21      | 0.00      | 1.91        | 0.75        | 2.91     | 0.94      | 9.63        |
| Washington               | 0.00      | 0.00      | 0.00      | 0.00      | 5.18        | 0.97        | 2.24     | 1.83      | 10.22       |
| West Virginia            | 2.44      | 0.00      | 0.97      | 0.00      | 4.49        | 0.12        | 2.10     | 1.45      | 11.57       |
| Wisconsin                | 3.00      | 0.00      | 0.43      | 0.00      | 3.18        | 0.17        | 4.22     | 0.76      | 11.76       |
| Wyoming                  | 0.00      | 0.00      | 0.00      | 0.00      | 3.39        | 0.94        | 3.75     | 6.05      | 14.13       |
| Mean Values              | 2.07      | 0.12      | 0.40      | 0.01      | 3.12        | 0.61        | 2.95     | 1.39      | 10.66       |
| Standard Deviation       | 1.09      | 0.30      | 0.35      | 0.07      | 1.16        | 0.56        | 1.00     | 1.16      | 1.26        |
| Coefficient of Variation | 52.91     | 259.19    | 88.16     | 700.00    | 37.25       | 92.59       | 34.07    | 83.69     | 11.80       |
| NYS Diff. from Avg.      | 1.49      | 0.74      | (0.05)    | 0.52      | (1.07)      | 0.89        | 1.37     | (0.48)    | 3.40        |

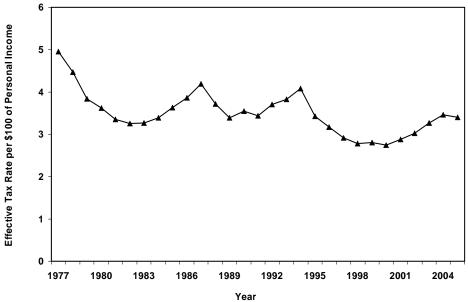
|            |      |      | et. Of Personal Inc., 1977 - | Coefficient of | NY difference from |
|------------|------|------|------------------------------|----------------|--------------------|
| Year       | Mean | NYS  | Standard Deviation           | Variation      | mean               |
| 1977       | 6.56 | 7.39 | 1.17                         | 26.08          | 0.83               |
| 1978       | 6.42 | 6.91 | 1.34                         | 20.80          | 0.49               |
| 1979       | 6.47 | 6.71 | 1.70                         | 36.32          | 0.24               |
| 1980       | 6.45 | 6.57 | 2.72                         | 42.21          | 0.12               |
| 1981       | 6.47 | 6.43 | 4.03                         | 62.33          | (0.04)             |
| 1982       | 6.62 | 6.55 | 3.67                         | 55.48          | (0.07)             |
| 1983       | 6.41 | 6.41 | 2.58                         | 40.20          | 0.00               |
| 1984       | 6.58 | 6.69 | 2.34                         | 35.55          | 0.12               |
| 1985       | 6.64 | 6.89 | 2.05                         | 30.93          | 0.26               |
| 77-85 avg. | 6.51 | 6.73 |                              |                | 0.22               |
| 1986       | 6.61 | 7.10 | 2.02                         | 30.52          | 0.49               |
| 1987       | 6.53 | 7.22 | 1.32                         | 20.25          | 0.69               |
| 1988       | 6.64 | 7.02 | 1.41                         | 21.26          | 0.38               |
| 1989       | 6.57 | 6.63 | 1.40                         | 21.31          | 0.06               |
| 1 990      | 6.54 | 6.75 | 1.42                         | 21.73          | 0.21               |
| 1991       | 6.58 | 6.52 | 1.59                         | 24.08          | (0.07)             |
| 1 992      | 6.55 | 6.64 | 1.32                         | 20.14          | 0.09               |
| 1993       | 6.82 | 6.77 | 1.62                         | 23.76          | (0.05)             |
| 1994       | 6.73 | 6.99 | 1.21                         | 18.05          | 0.26               |
| 1 995      | 6.88 | 6.84 | 1.44                         | 20.91          | (0.04)             |
| 86-95 avg. | 6.65 | 6.85 |                              |                | 0.20               |
| 1996       | 6.74 | 6.46 | 1.33                         | 19.80          | (0.28)             |
| 1997       | 6.81 | 6.26 | 1.34                         | 19.73          | (0.55)             |
| 1998       | 6.71 | 6.11 | 1.28                         | 19.01          | (0.60)             |
| 1999       | 6.73 | 6.25 | 1.31                         | 19.53          | (0.49)             |
| 2000       | 6.76 | 6.29 | 1.22                         | 18.09          | (0.47)             |
| 2001       | 6.69 | 6.60 | 1.17                         | 17.53          | (0.10)             |
| 2002       | 6.35 | 6.39 | 1.12                         | 17.66          | 0.05               |
| 2003       | 6.31 | 6.12 | 1.11                         | 17.61          | (0.19)             |
| 2004       | 6.42 | 6.21 | 1.14                         | 17.79          | (0.21)             |
| 2005       | 6.75 | 6.35 | 1.38                         | 20.41          | (0.40)             |
| 96-05 avg. | 6.63 | 6.30 |                              |                | (0.32)             |

|            | Table 8b - Sta | te/Local Tax Burde | ns as a Pct. of Personal In |                |                    |
|------------|----------------|--------------------|-----------------------------|----------------|--------------------|
|            |                |                    |                             | Coefficient of | NY Difference Fron |
| Year       | Mean           | NYS                | Standard Deviation          | Variation      | Mean               |
| 1977       | 10.52          | 15.48              | 1.82                        | 17.34          | 4.96               |
| 1978       | 10.21          | 14.68              | 1.48                        | 14.51          | 4.47               |
| 1979       | 10.11          | 13.95              | 1.80                        | 17.79          | 3.84               |
| 1980       | 9.94           | 13.56              | 2.81                        | 28.29          | 3.62               |
| 1981       | 9.86           | 13.21              | 4.07                        | 41.30          | 3.35               |
| 1982       | 10.07          | 13.33              | 3.74                        | 37.15          | 3.26               |
| 1983       | 9.95           | 13.22              | 2.79                        | 28.03          | 3.27               |
| 1984       | 10.05          | 13.43              | 2.58                        | 25.63          | 3.39               |
| 1985       | 10.19          | 13.82              | 2.37                        | 23.28          | 3.63               |
| 77-85 avg. | 10.10          | 13.85              |                             |                | 3.75               |
| 1986       | 10.23          | 14.09              | 2.41                        | 23.52          | 3.86               |
| 1987       | 10.28          | 14.47              | 1.65                        | 16.04          | 4.19               |
| 1988       | 10.38          | 14.10              | 1.62                        | 15.63          | 3.72               |
| 1989       | 10.28          | 13.67              | 1.47                        | 14.34          | 3.39               |
| 1990       | 10.31          | 13.86              | 1.49                        | 14.49          | 3.55               |
| 1991       | 10.43          | 13.87              | 1.65                        | 15.81          | 3.44               |
| 1992       | 10.40          | 14.11              | 1.40                        | 13.42          | 3.71               |
| 1993       | 10.70          | 14.53              | 1.72                        | 16.08          | 3.82               |
| 1994       | 10.63          | 14.71              | 1.18                        | 11.07          | 4.08               |
| 1995       | 10.79          | 14.22              | 1.41                        | 13.03          | 3.43               |
| 86-95 avg. | 10.47          | 14.17              |                             |                | 3.70               |
| 1996       | 10.55          | 13.72              | 1.20                        | 11.34          | 3.17               |
| 1997       | 10.63          | 13.55              | 1.21                        | 11.35          | 2.92               |
| 1998       | 10.48          | 13.26              | 1.12                        | 10.66          | 2.78               |
| 1999       | 10.45          | 13.26              | 1.01                        | 9.68           | 2.80               |
| 2000       | 10.36          | 13.10              | 1.05                        | 10.10          | 2.74               |
| 2001       | 10.24          | 13.12              | 0.97                        | 9.48           | 2.88               |
| 2002       | 10.12          | 13.13              | 0.95                        | 9.42           | 3.02               |
| 2003       | 10.18          | 13.45              | 0.99                        | 9.76           | 3.27               |
| 2004       | 10.29          | 13.75              | 1.05                        | 10.24          | 3.46               |
| 2005       | 10.66          | 14.06              | 1.26                        | 11.80          | 3.40               |
| 96-05 avg. | 10.40          | 13.44              |                             |                | 3.04               |

#### Figure 3 – Distribution of Tax Burden Across States by Tax Type







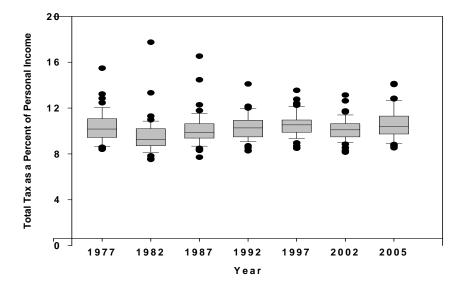
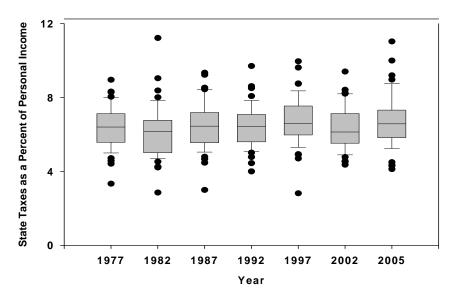
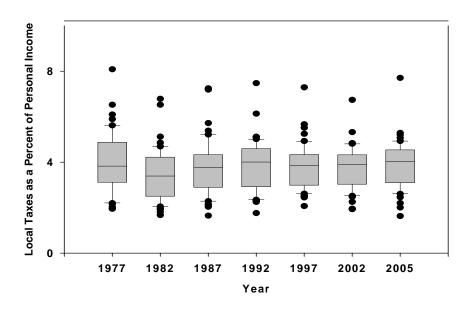


Figure 5 – Changes in Dispersion of State/Local Tax Burdens (Alaska Not Included)

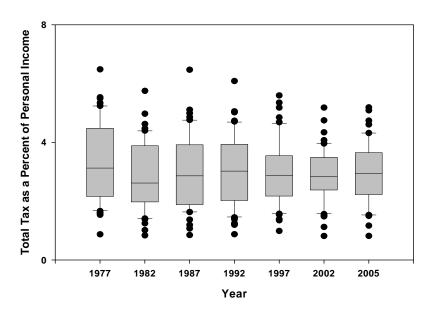
Figure 6 - Changes in Dispersion of State Tax Burdens Over Time (Alaska not Included)





#### Figure 7 - Changes in Dispersion of Local Tax Burdens Over Time

Figure 8 - Changes in Dispersion of Local Property Tax Burdens Over Time



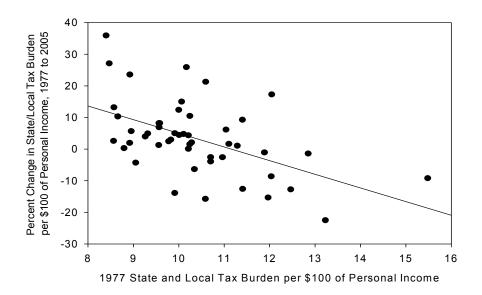
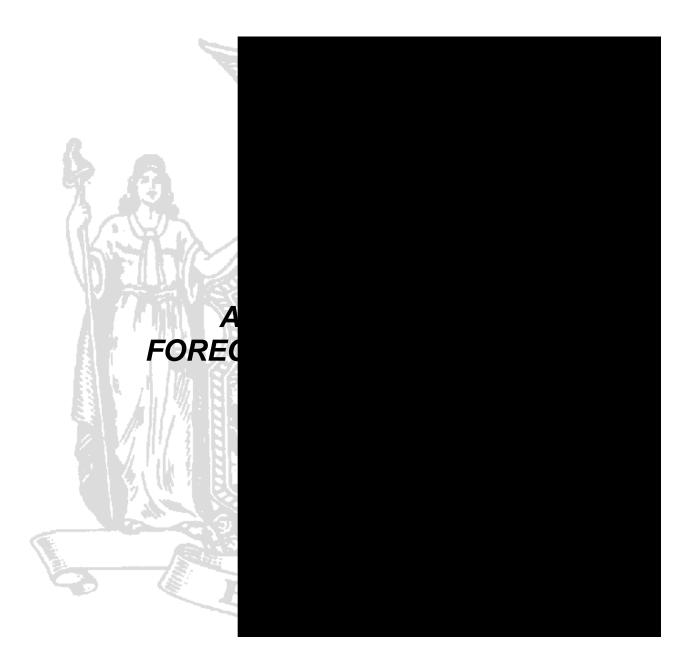


Figure 9 - 1977 State/Local Burden per \$100 Personal Income vs. Percent Change in Burden, 1977 to 2005 - Without Alaska

|                     | Property<br>Taxes Paid |      | Median Home | Taxes as %<br>of Home |      | Median Income<br>for Home | Taxesas%  |      |
|---------------------|------------------------|------|-------------|-----------------------|------|---------------------------|-----------|------|
| County              | on Homes               | Rank | Value       | Value                 | Rank | Owners                    | of Income | Rank |
| Niagara County      | \$2,576                | 137  | \$91,600    | 2.8                   | 1    | \$53,527                  | 4.8       | 64   |
| Monroe County       | \$3,266                | 75   | \$119,500   | 2.7                   | 2    | \$60,032                  | 5.4       | 42   |
| Onondaga County     | \$2,747                | 118  | \$104,100   | 2.6                   | 3    | \$60,500                  | 4.5       | 86   |
| Nayne County        | \$2,579                | 135  | \$98,700    | 2.6                   | 4    | \$58,494                  | 4.4       | 93   |
| Chautauqua County   | \$1,948                | 240  | \$75,000    | 2.6                   | 5    | \$44,882                  | 4.3       | 102  |
| Erie County         | \$2,616                | 129  | \$102,600   | 2.5                   | 7    | \$55,547                  | 4.7       | 70   |
| Schenectady County  | \$3,251                | 79   | \$128,900   | 2.5                   | 8    | \$56,555                  | 5.7       | 32   |
| Cayuga County       | \$2,122                | 213  | \$87,000    | 2.4                   | 9    | \$50,010                  | 4.2       | 112  |
| Chemung County      | \$1,902                | 250  | \$78,600    | 2.4                   | 10   | \$48,270                  | 3.9       | 143  |
| Oswego County       | \$1,832                | 265  | \$76,900    | 2.4                   | 13   | \$49,142                  | 3.7       | 171  |
| Oneida County       | \$1,963                | 235  | \$82,700    | 2.4                   | 14   | \$50,103                  | 3.9       | 145  |
| Broome County       | \$1,944                | 241  | \$84,100    | 2.3                   | 18   | \$47,624                  | 4.1       | 131  |
| Steuben County      | \$1,620                | 342  | \$70,200    | 2.3                   | 19   | \$47,457                  | 3.4       | 216  |
| Madison County      | \$2,010                | 226  | \$87,900    | 2.3                   | 23   | \$51,989                  | 3.9       | 150  |
| Ontario County      | \$2,597                | 131  | \$114,100   | 2.3                   | 24   | \$58,817                  | 4.4       | 91   |
| Cattaraugus County  | \$1,574                | 351  | \$70,600    | 2.2                   | 26   | \$42,873                  | 3.7       | 179  |
| Fompkins County     | \$3,088                | 89   | \$138,800   | 2.2                   | 27   | \$67,549                  | 4.6       | 82   |
| RensselaerCounty    | \$2,823                | 109  | \$133,300   | 2.1                   | 32   | \$59,611                  | 4.7       | 68   |
| Sullivan County     | \$3,187                | 84   | \$157,300   | 2                     | 41   | \$56,082                  | 5.7       | 37   |
| St. Lawrence County | \$1,313                | 438  | \$68,000    | 1.9                   | 56   | \$44,205                  | 3         | 306  |
| Jefferson County    | \$1,674                | 324  | \$88,400    | 1.9                   | 65   | \$52,135                  | 3.2       | 255  |
| Clinton County      | \$1,704                | 309  | \$98,900    | 1.7                   | 102  | \$54,214                  | 3.1       | 268  |
| Albany County       | \$2,760                | 116  | \$160,200   | 1.7                   | 103  | \$69,273                  | 4         | 137  |
| Drange County       | \$4,707                | 21   | \$292,200   | 1.6                   | 131  | \$78,903                  | 6         | 25   |
| Putnam County       | \$6,335                | 9    | \$403,900   | 1.6                   | 141  | \$86,694                  | 7.3       | 7    |
| Nassau County       | \$7,025                | 2    | \$469,100   | 1.5                   | 161  | \$89,320                  | 7.9       | 3    |
| Suffolk County      | \$6,131                | 12   | \$412,300   | 1.5                   | 167  | \$83,915                  | 7.3       | 8    |
| Jister County       | \$3,281                | 74   | \$222,200   | 1.5                   | 169  | \$63,669                  | 5.2       | 48   |
| Warren County       | \$2,035                | 223  | \$143,300   | 1.4                   | 183  | \$59,547                  | 3.4       | 215  |
| Saratoga County     | \$2,538                | 145  | \$180,300   | 1.4                   | 187  | \$66,840                  | 3.8       | 156  |
| Rockland County     | \$6,527                | 6    | \$472,200   | 1.4                   | 192  | \$96,030                  | 6.8       | 11   |
| Westchester County  | \$7,337                | 1    | \$541,700   | 1.4                   | 203  | \$101,581                 | 7.2       | 9    |
| Dutchess County     | \$3,809                | 41   | \$306,900   | 1.2                   | 241  | \$73,187                  | 5.2       | 46   |
| Bron x County       | \$1,923                | 246  | \$330,500   | 0.6                   | 614  | \$61,778                  | 3.1       | 275  |
| Queens County       | \$2,318                | 176  | \$420,200   | 0.6                   | 632  | \$64,837                  | 3.6       | 191  |
| Richmond County     | \$2,379                | 168  | \$434,000   | 0.5                   | 634  | \$77,872                  | 3.1       | 287  |
| New York County     | \$3,499                | 62   | \$717,900   | 0.5                   | 677  | \$124,694                 | 2.8       | 341  |
| Kings County        | \$2,255                | 189  | \$471,200   | 0.5                   | 682  | \$62,477                  | 3.6       | 187  |



# ASSESSMENT OF FORECAST PERFORMANCE

#### SUMMARY

The forecast of tax receipts is a critical part of preparing the Financial Plan. The availability of receipts sets an important constraint on the ability of the State to finance spending priorities. However, all forecasts are subject to error. In an area as complex as receipt forecasting, this error can be substantial. The size of the forecast errors can be mitigated by the proper application of forecast tools, but it cannot be eliminated.

The summary table below reviews the forecast performance using several measures and over three time horizons. The period reviewed covers the later half of the 1990s, the period covering 2000-01 to 2006-07 and finally an overall error rate for the entire period. All comparisons are of Enacted Budget estimates to Comptroller's actuals for a fiscal year. Enacted Budget estimates reflect law changes actually put into place for a year and any revenue consensus reached with the Legislative Fiscal Committee staff.

The All Funds tax forecast over the past twelve years (SFY 1995-96 to 2006-07) has ranged from quite accurate (less than 2 percent error) to considerably less precise (more than 6 percent error). The average absolute error over the period is 3.5 percent while the root mean square error is 4.0 percent. Given the volatility in receipts growth over this period, errors of this magnitude do not appear overly large. During economic expansions, the tax receipt estimates understated actual results. Receipts were significantly overestimated during the 2001-02 economic contraction. For the 2005-06 and 2006-07 fiscal years there has been a relatively small percentage underestimate of total tax receipts.

# ASSESSMENT OF FORECAST PERFORMANCE

| 1995-9                 | 6 to 1999 | -2000 2001-            | 02 to 200 | <b>16-07</b> 1         | 995-96 to 200 |
|------------------------|-----------|------------------------|-----------|------------------------|---------------|
| Pe                     | rcentErr  | or Per                 | cent Err  | <u>or</u>              | Percent Err   |
|                        |           | Total Taxes            |           |                        |               |
| Mean Error             | 2.5       | Mean Error             | 1.3       | Mean Error             | 1.8           |
| Mean Absolute Error    | 2.5       | Mean Absolute Error    | 4.2       | Mean Absolute Error    | 3.5           |
| Root Mean Square Error | 2.8       | Root Mean Square Error | 4.6       | Root Mean Square Error | 4.0           |
|                        |           | Personal Income        | Тах       |                        |               |
| Mean Error             | 2.7       | Mean Error             | 0.6       | Mean Error             | 1.5           |
| Mean Absolute Error    | 2.7       | Mean Absolute Error    | 4.4       | Mean Absolute Error    | 3.9           |
| Root Mean Square Error | 2.9       | Root Mean Square Error | 5.3       | Root Mean Square Error | 4.5           |
|                        |           | User Taxes             |           |                        |               |
| Mean Error             | 1.1       | Mean Error             | 0.6       | Mean Error             | 0.8           |
| Mean Absolute Error    | 1.4       | Mean Absolute Error    | 1.4       | Mean Absolute Error    | 1.4           |
| Root Mean Square Error | 1.7       | Root Mean Square Error | 2.0       | Root Mean Square Error | 1.9           |
|                        |           | Business Taxe          | S         |                        |               |
| Mean Error             | 2.7       | Mean Error             | 3.5       | Mean Error             | 3.2           |
| Mean Absolute Error    | 3.3       | Mean Absolute Error    | 8.7       | Mean Absolute Error    | 6.5           |
| Root Mean Square Error | 4.4       | Root Mean Square Error | 10.6      | Root Mean Square Error | 8.8           |
|                        |           | Other Taxes            |           |                        |               |
| Mean Error             | 9.7       | Mean Error             | 15.0      | Mean Error             | 12.8          |
| Mean Absolute Error    | 10.1      | Mean Absolute Error    | 15.0      | Mean Absolute Error    | 12.9          |
| Root Mean Square Error | 11.1      | Root Mean Square Error | 18.5      | Root Mean Square Error | 15.8          |

mean error (average over the period with no netting of positive and negative errors) and 3) root mean square error (calculated by first squaring the error, then taking the square root of the arithmetic average of the squared error which shows the size of the errors without regard to sign but it gives greater w eight to larger errors).

There are numerous factors that will affect a receipt forecast. Many of them are interrelated and in some cases opposing trends impact the growth path of various taxes simultaneously. This chapter does not attempt to precisely measure the impact of one factor or another on a particular tax or in a particular year but to provide an overview of the major reasons for significant forecast errors. Further, this section will not repeat the description of the tax estimating methodologies and forecast explanations that are described in greater detail in the various chapters of this volume and on the Division website. It should be noted that these methodologies have changed significantly over this period and are continually revised as new information becomes available and new methods prove more successful.

Estimation errors in general can derive from many sources including:

- Data and statistical limitations (revisions);
- Model specification;
- Economic forecast error (national, regional, state);

- Timing issues (including return filing schedules and tax credit carryovers);
- National and international political events or natural disasters;
- Changes in the policy environment;
- Changes in assumptions (refund payments, etc);
- The evaluation of changes in the Tax Law; and
- Taxpayer behavior.

While this assessment will try to describe some of the reasons that the actual revenue total diverged from the Enacted Budget projection, no attempt is made to explain variations in other, non-tax, elements of revenue such as:

- Miscellaneous receipts (including fees and assessments);
- Federal aid; and
- Tuition, patient income and other agency revenues.

#### SOURCES OF ERROR IN ESTIMATES

Each year as part of the Executive Budget, the Division publishes a national and State economic forecast. This forecast is the foundation for most of the tax estimates. The economic forecast becomes an input to tax receipt models that are used to link economic changes to changes in the receipts base. Models are simplified versions of reality and as such are subject to error. An error in the forecast model for the economy can lead to an error in projecting tax receipts. Errors in the tax receipt models, independent of the economy, can often amplify the errors in predicting receipts.

Tax collections in New York are dependent on a host of specific factors that are difficult to accurately predict, including national and State economic conditions. Among the more specific factors that can impact New York receipt estimates are:

#### All Taxes

- National economic activity, especially employment and personal income growth;
- State economic activity, especially employment and income growth;
- Interest rates and inflation;
- One-time actions (that either spin up or delay collections and impact cash flow);
- Court decisions concerning the proper applicability of tax;
- Unanticipated shocks to the economy or tax structure (such as those associated with the September 11<sup>th</sup> attack);
- State or Federal tax policy actions;
- Tax structures including tax rates and base subject to tax;
- Efficiency of tax collection systems;
- Enforcement efforts, audit activities and voluntary compliance;
- Errors in the estimation of significant tax policy actions;
- Timing of payments (shifting collections from one fiscal year to another);
- Tax Amnesty programs (1994, 1996 and 2003 covering personal income tax, corporate franchise tax, sales tax, estate and gift tax and other minor taxes);
- Timing of Budget enactment; and
- Statutorily mandated accounting changes.

#### Income Tax

- Large year to year variations in income of wealthy taxpayers, especially the non-wage components of income;
- Financial market activities including equity price changes and bonus payments; and
- Housing activity and prices.

#### Sales and User Taxes

- Consumption of taxable goods and services;
- Changes in personal income and employment;
- Changes in consumer preferences for goods such as cigarettes and alcoholic beverages; and
- Energy prices and production.

#### **Business Taxes**

- Corporate Profits of firms with a significant New York presence;
- Significant variation in audit and compliance receipts; and
- The long lag between economic activity and final determination of corporate tax liability.

### EVALUATION OF RISK

A critical factor in budget presentation is identifying risks to the Financial Plan. Knowledge about the current tax trends as well as the factors (economic, legal, regional) that can alter receipts is vital to decision makers. The most important risks are noted both in the DOB economic forecast and in the individual tax stories. All forecast errors impose costs that policy makers seek to control in managing the Budget. However, it is not necessarily true that the cost of all forecast errors is the same. From the perspective of the Division, the harm to the State of underestimating tax receipts is relatively mild compared to the damage caused by significantly overestimating results. A significant unanticipated shortfall in tax receipts could result in mid-year spending cuts (or the need to issue deficit financing notes) leading to disruptions in government services provided by the State and its localities. The conservative evaluation of forecast error is the approach followed by most revenue forecasters at all levels of government and is recommended by outside monitors, such as the credit rating agencies and the Citizens Budget Commission.

Over the course of the fiscal year when new information reveals the need to adjust the budget forecast, receipts estimates are revised. However, the Budget Division follows a cautious path in revising forecasts because monthly or quarterly variations in tax collection results can be large and fiscal prudence dictates a relatively cautious approach to revisions within a fiscal year. Of course, a substantial shortfall in expected receipts requires action to control expenditures, thereby requiring timely re-estimates in this case.

#### **REVIEW OF THE ECONOMIC FORECAST**

The ability to accurately forecast tax receipts is closely related to the level of volatility in the economy. The review of the State's economic activity is presented in the Economic Overview of the Executive Budget. Generally, economic forecast errors are positively related to tax receipts forecast errors but the tax estimating errors are typically more pronounced because multiple factors beyond economic conditions may impact the estimate. The forecast errors tend to follow the State's business cycle, with underestimates occurring during growth periods and overestimates at the beginning of downturns.

As one would expect, there is a positive relationship between errors in the economic forecast and our revenue forecast. For example, a review of the personal income tax withholding forecast from 2001 to 2006 showed a close relationship, in both error direction and size, to the DOB State wage growth forecast error. Sales tax forecast errors also followed errors in the wage growth forecast from 2001 to 2004 in terms of direction. The pattern, however, did not hold true during the last two years where wage growth was underestimated and sales tax receipts were overestimated. While the accuracy of our economic wage forecasts can explain a portion of tax forecast errors, the correlation is far from perfect. Many additional factors influence the revenue forecast. The most prominent is the impact of policy changes that are often difficult to forecast adequately.

#### **CONSENSUS FORECASTING**

In an attempt to overcome late budgets, a statutory consensus economic and revenue forecasting process was created in 1996. While the discussions are valuable, they are neither joint forecasts nor a formal adoption of the State economic forecast.

The consensus forecast is used as a basis for setting a target for receipts on which the Legislative and Executive branches can agree. Reaching the revenue target facilitates the setting of budget priorities based upon a common assessment of available revenues. The newly enacted Budget reform legislation improves the consensus process by moving up the date for consensus to be reached to March 5 and requiring the State Comptroller to determine a revenue constraint in the absence of agreement between the Executive and Legislative fiscal staff.

A major factor in the accuracy of tax receipts estimates can be the timeframe in which the budget is adopted. Over the last ten years, State budgets have been passed as early as the beginning of the fiscal year and as late as August. Uncertainties concerning projected receipts can be a factor which impacts the timing of the adopted Budget.

This assessment of forecast performance used in this review is based on the DOB's Enacted Budget Report to eliminate differences caused by either the rejection of Executive proposals or legislative action which was not anticipated. It also reflects, for the most part, an agreed-to consensus with the Legislature on available resources. The tax forecasts are updated with the economic outlook at the time the Budget passed and reflect legislation and economic assumptions at the time of enactment. Many times this is well into the Budget year so all errors are not for the same time periods.

#### TAX SOURCE REVIEW

While every effort is made to accurately estimate each State tax source, forecast errors in the largest tax sources have the greatest impact on budgetmaking. Even relatively small

## ASSESSMENT OF FORECAST PERFORMANCE

percentage differences between the personal income tax estimates in the Enacted Budget and actual collections can account for hundreds of millions of dollars, while relatively large percentage errors in smaller taxes will not sway the State's overall fiscal outlook.

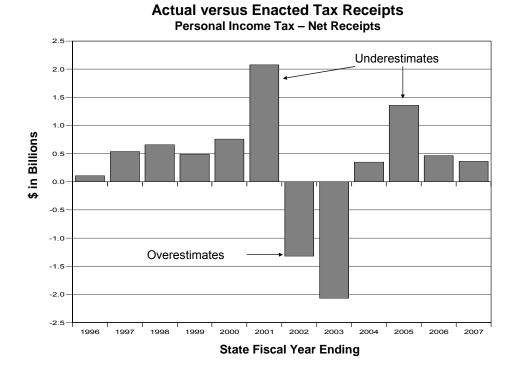
Taxpayer behavior and general economic trends can move in opposite directions, especially in the short run. Unpredictable situations, such as the September 11<sup>th</sup> attack or some other disruption where the outlook for a large sector of the economy and taxpayer behavior quickly changes direction, pose major risks. Another critical factor in forecasting receipts is accounting for the impact of Federal and State tax policy actions on New York receipts. Since Federal budget actions are typically concluded in the fall (well after State budget enactment), unanticipated changes can alter previously made State forecasts.

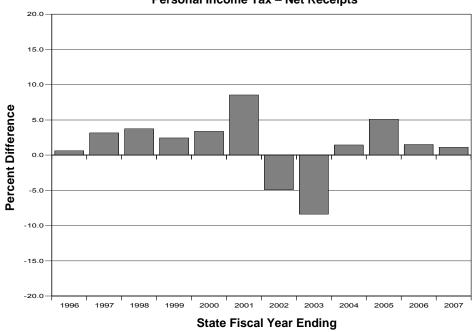
#### Personal Income Tax

A major difficulty in forecasting the personal income tax is predicting bonus payments and non-wage income components such as capital gains. This income is concentrated among the wealthiest taxpayers and is extremely volatile.

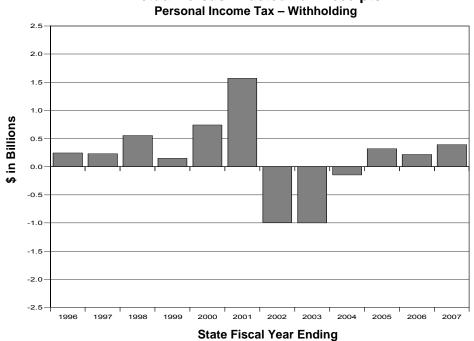
The following charts show the forecast accuracy of both the relatively stable withholding component of the income tax and volatile estimated tax payments. Growth in withholding is generally consistent with wages. The range of variation for withholding estimates was an 8.1 percent underestimate in 2000-01 to a 4.8 percent overestimate in 2002-03. The average absolute error over the twelve year period is 2.8 percent.

Conversely, the range of forecasting variation for the estimated tax payments was a 14.4 percent underestimate in 2005-06 (a 13.5 percent underestimate in 2004-05) and a 15.6 percent overestimate in 2002-03. The average absolute error during the period was 8.0 percent.



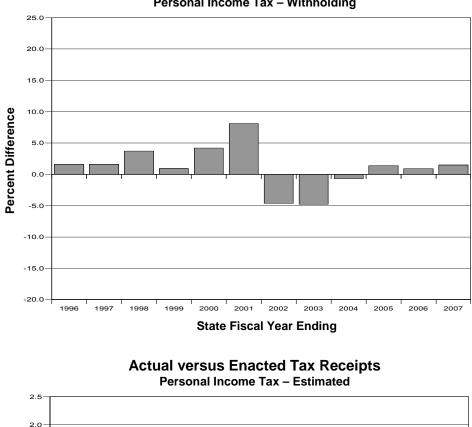


**Actual versus Enacted Tax Receipts** Personal Income Tax – Net Receipts

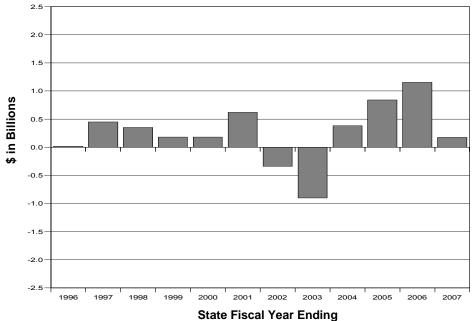


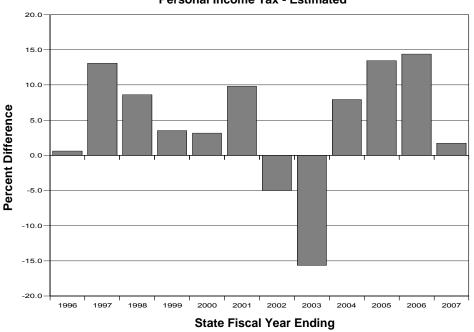
Actual versus Enacted Tax Receipts Personal Income Tax – Withholding

# ASSESSMENT OF FORECAST PERFORMANCE



Actual versus Enacted Tax Receipts Personal Income Tax – Withholding





Actual versus Enacted Tax Receipts Personal Income Tax - Estimated

Due to the size of these two components, even small percentage errors in forecasting can have a significant impact on the Financial Plan. Withholding taxes accounted for more than \$24.8 billion (about 68 percent of the gross personal income tax total) in 2005-06 and estimated taxes accounted for more than \$9.2 billion (about 25 percent of the gross total). Further, the estimated tax is also a growing share of overall income taxes. In 2006-07, it provided 30 percent of the net total (gross collections minus refunds) compared to 19 percent in 1995-96.

The forecasting error rate for net personal income tax collections as measured in one fiscal year can be influenced by taxpayer behavior. The early or late filing of returns can be seen in terms of the amount of refunds paid or final payments collected. Unusual audit activities (including amnesty programs) which result in assessments can also alter the collection pattern. However, the size of the withholding and estimated tax collections error rates dominates this category. The average personal income tax absolute error rate over the twelve year period is 3.9 percent. Historically, the income tax forecasts tend to underestimate receipts, except during the downturns associated with economic recessions and the September 11<sup>th</sup> attack. This is a typical pattern in the arena of economic and receipt forecasting of underestimating growth during an expansion and over-forecasting results during a recession.

#### **Consumption and User Taxes**

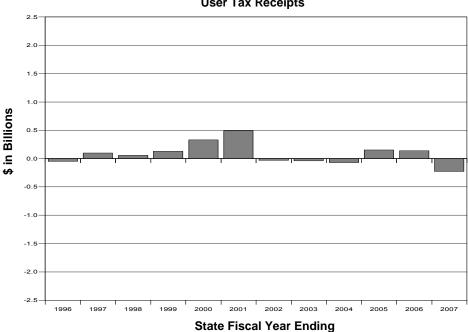
Some of the factors which affect the sales tax forecast are growth in: employment; disposable income; consumption of durable and non-durable goods; consumption of services (taxable); trade employment; business purchases; housing sales; auto sales and consumer confidence. This tax source is fairly stable.

# ASSESSMENT OF FORECAST PERFORMANCE

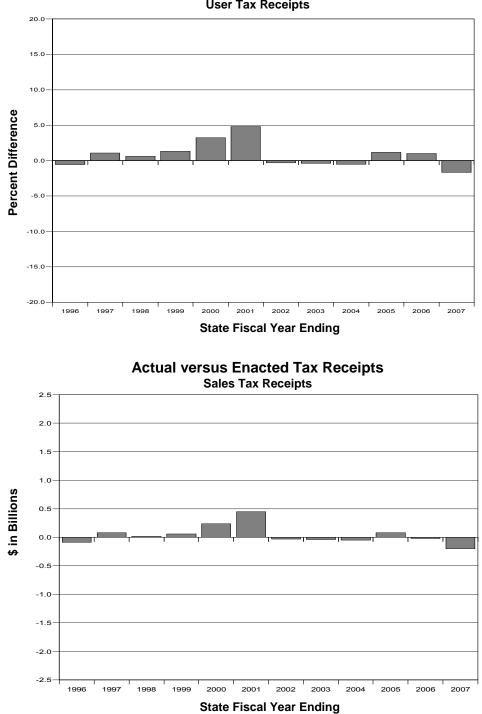
This category of taxes also covers motor fuel taxes, alcoholic beverage taxes and fees as well as cigarette and tobacco taxes. Among the main determinants of tax growth are demand for the product (gallons, liters, packs), price (relative to competitors), consumption patterns and overall economic activity. This group of taxes also has major enforcement issues which must be considered.

These sales and consumption taxes are broad based but forecasting can be complicated by new permanent exemptions, occasional temporary exemptions or rate changes. The forecast error of the consumption taxes ranged from overestimates of 1.7 percent in SFY 2006-07 to an underestimate of nearly 5 percent in 2000-01. Typically, the errors have been under 2 percent.

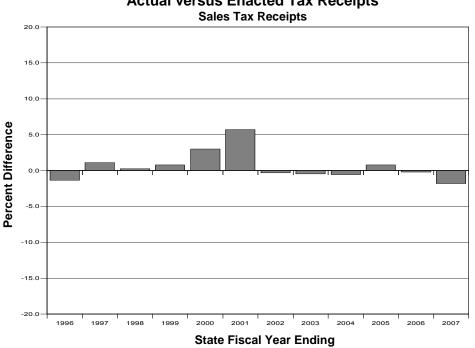
For additional information on the specific forecast history, please refer to the sales tax discussion.



#### Actual versus Enacted Tax Receipts User Tax Receipts



Actual versus Enacted Tax Receipts User Tax Receipts



Actual versus Enacted Tax Receipts

#### **Business Taxes**

The major forecasting problem facing an analyst projecting the collection of business taxes is that many factors influencing collections are industry specific leading to many idiosyncratic shocks to the base. Tax collections can be affected by issues which do not necessarily follow broad economic trends (such as insurance underwriting profits, bank mergers, or utility industry restructuring). The various tax forecasts are further complicated by alternative methods of calculating tax liability, use of special deductions, various (and changing) allocation formulas, special tax rates, phase-in schedules for law changes and numerous tax credits (including carry-forward credits). The State's corporate tax bases can also be affected by changes in Federal law, the starting point for calculating New York tax liability.

Further, there can be a significant time lag between economic activity and tax collections. Payments can be irregular and can be significantly impacted by large tax settlements, refunds or audit collections. Collections in one year are the sum of adjustments from a number of previous years as well as from the current tax year activity.

In examining the overall error for business taxes, it should be noted that there are offsetting errors in many years. This effect is more prevalent in this category than in any other. As a result, the business tax dollar error and percent error charts show less overall error than the individual components would otherwise suggest.

The main economic determinant used in estimating the corporate franchise tax is corporate profits based upon the definition used by the U.S. Bureau of Economic Analysis. It is difficult to match this concept of profits to taxable income since the two differ significantly and the profit reflects a mix of industries. In addition to the risk of inaccurate forecasts of corporate profits, the tax forecast is complicated by numerous out-of-model adjustments for law changes and trends in receipts not adequately captured in the

econometric specifications. Further, the ability of corporations to time tax payments for either their own financial reporting or other business purposes or to maximize Federal tax benefits can impact State payments. The forecast error in this area ranged from a 32 percent underestimate in 2005-06 to a 24.3 percent overestimation in 2001-02. The 2005-06 underestimate is attributed to significant growth in audit and compliance receipts, including higher than expected collections from the Voluntary Compliance Initiative (VCI). Corporate franchise tax collections in 2006-07 exceeded the Enacted Budget forecast by 31 percent due, in part, to large audit and settlement payments.

For additional information on the specific forecast history, please refer to the corporate franchise tax discussion.

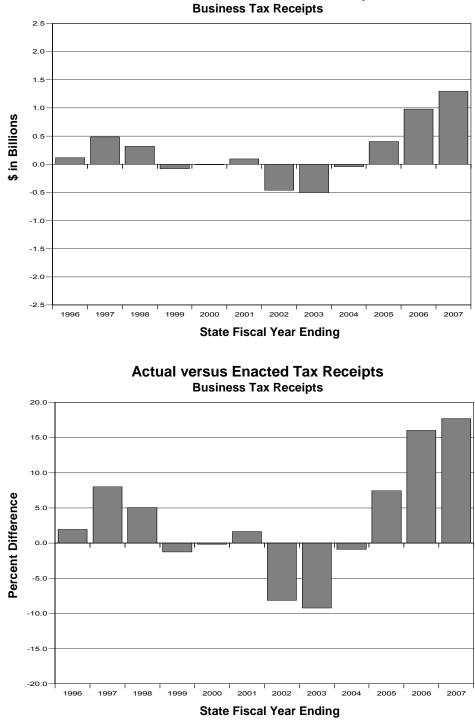
Utility taxes are imposed on telecommunications, transportation and the energy sectors. Major changes in the Tax Law (2000) have shifted much of the receipts to the corporate franchise tax discussed above. In addition, utility tax rates were significantly reduced over a number of years. Forecasts of telecommunications sales as well as the demand for electricity and natural gas drive the collections estimate. Prices of energy are also part of the forecast. The forecast for this tax has ranged from a 12.9 percent underestimate in 2001-02 to a 16.1 percent overestimate the following year.

The insurance tax, which covers the life, health and property lines, considers trends in the underwriting markets as well as long term interest rates. Estimates for this tax range from a 28.0 percent underestimate in 1995-96 to a 10.2 percent overestimate in 1999-2000.

Bank tax receipts, while erratic, are related to changes in net interest rate margins. The spread between the ten-year Treasury rate and the effective Federal Funds rate is used as a proxy for profits. Consolidations in the banking industry complicate forecasting. The bank tax has a wide range of forecast error, from 32.7 percent overestimation in 2003-04 to an underestimate of 48.6 percent in 2004-05. Bank tax receipts were underestimated by approximately 26 percent in 2006-07. This was largely due to the impact of unanticipated positive results in audit payments.

For additional information on the specific forecast history, please refer to the bank tax discussion.

## ASSESSMENT OF FORECAST PERFORMANCE



Actual versus Enacted Tax Receipts

#### **Other Taxes**

The major taxes in this category are the estate and gift tax and the real estate transfer tax. While the gift tax was repealed in 2000, collections do continue on estate settlements which included gifts made prior to the repeal. These taxes can be highly variable and can be influenced by relatively few large taxpayers or economic activity in certain regions.

The estate and gift tax forecasting variations can be almost completely explained by changes in the relatively small number of extremely high-valued estates. This relationship has been much more pronounced recently as taxes on many small estates have been eliminated due to an increase in the exemption level to \$1 million (unified credit). Federal tax law and State law changes can affect the timing of payments. Estate planning techniques can also impact collections.

The variation in the estate and gift tax estimates from the Enacted Budget to the actual amount ranged from a 29.2 percent underestimate in 1996-97 to a 6.2 percent overestimate in 2002-03. The underestimates appear to relate to the number and size of super-large estates (tax payments of \$25 million or more) and extra-large estates (tax payments of \$4 million to \$25 million). The growth in the equities market during this period fueled much of the growth in these estates but it is only loosely correlated with tax liability. Estate tax collections in the last three years have been underestimated by between 14 and 23 percent.

The high degree of risk associated with this tax is clearly seen in the final collection total for 2004-05. Extraordinarily high collections received in January and February 2005 turned a predicted 12 percent year-over-year decline in receipts into a 22.8 percent increase.

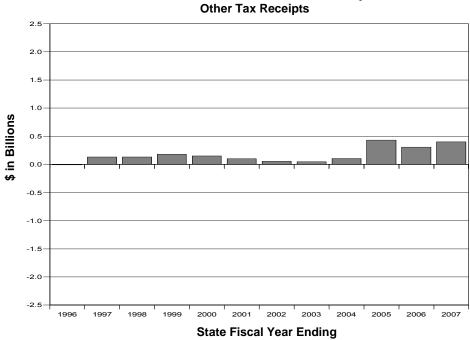
For additional information on the specific forecast history, please refer to the estate tax discussion.

The real estate transfer tax is another highly variable source. Collections are closely related to mortgage rate changes, housing starts, average housing prices (especially downstate), large commercial transactions Manhattan vacancy rates and nonresidential construction. This tax includes a special rate for high-value residential property, with the share of total collections from this segment growing at a rapid rate in recent years. Total receipts from this tax source have increased from less than \$200 million in 1995-96 to more than \$1.02 billion in 2006-07.

The percentage variation between the Enacted Budget forecast and actual transfer tax collections has had a wide range over the years and the dollar amounts have been between \$20 million and \$269 million. The past three years of extraordinary receipts growth tracks the increase in housing prices, especially in the downstate area. The value and volume of downstate commercial transactions has also created a substantial growth. The sales of extremely large parcels and the risk that current market strength may not continue unabated have made this source more vulnerable to miscalculation than most other taxes. Given the volatility in this area, extreme caution is prudent and this tends to lead to a more conservative forecasting approach for these taxes.

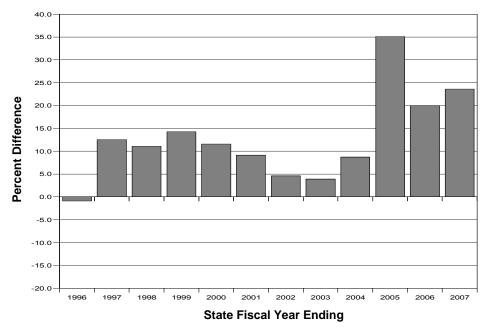
For additional information on the specific forecast history, please refer to the real estate transfer tax discussion.

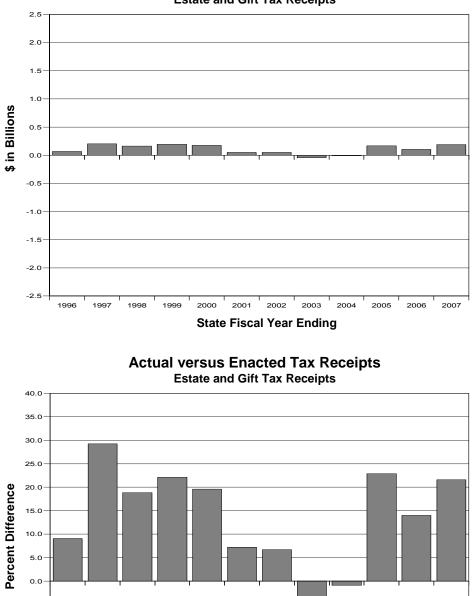
## ASSESSMENT OF FORECAST PERFORMANCE



Actual versus Enacted Tax Receipts





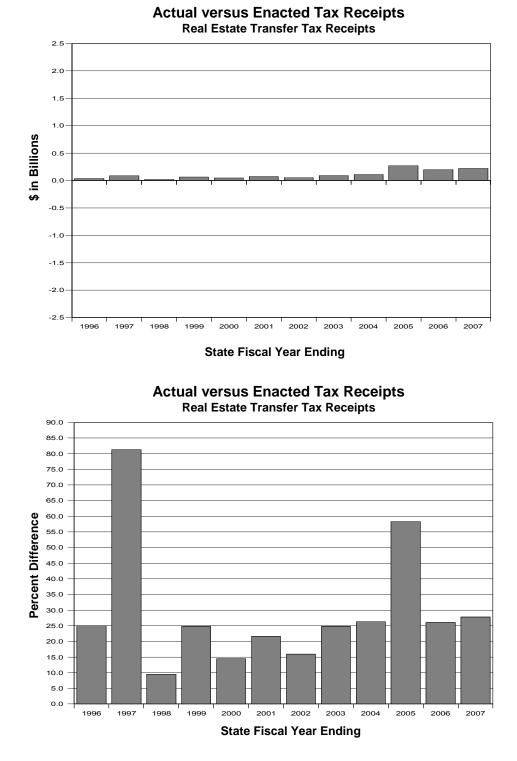


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**State Fiscal Year Ending** 

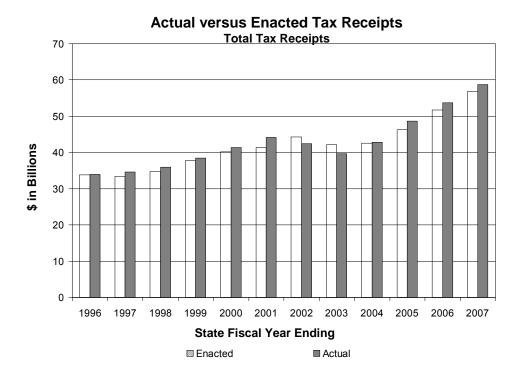
Actual versus Enacted Tax Receipts Estate and Gift Tax Receipts

## ASSESSMENT OF FORECAST PERFORMANCE

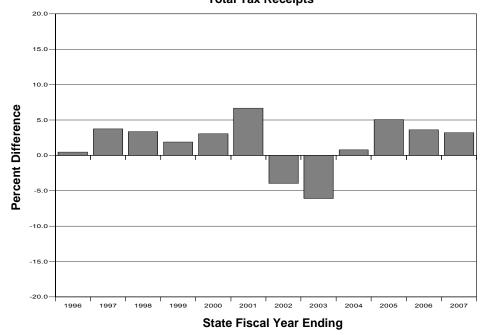


While lottery proceeds are not considered a tax source, they are forecast for budget purposes. The main factors affecting lottery receipts are game promotion, prize payouts and gaming opportunities (number of terminals, drawings, VLT venues). Economic conditions seem to have little explanatory powers in predicting lottery receipts. The variation in lottery receipts forecasts is modest over the twelve year period with five overestimates ranging from 1 percent to 5.7 percent and seven underestimates of 4 percent or less.

## **Review of Forecast Results**







While there are various techniques for measuring errors, there is no generally accepted standard for judging receipt forecasts. Clearly, smaller errors are preferred to large misses. However, consistent with standards used by outside fiscal monitors, it is preferable to underestimate receipts as this provides a cushion against unplanned events.

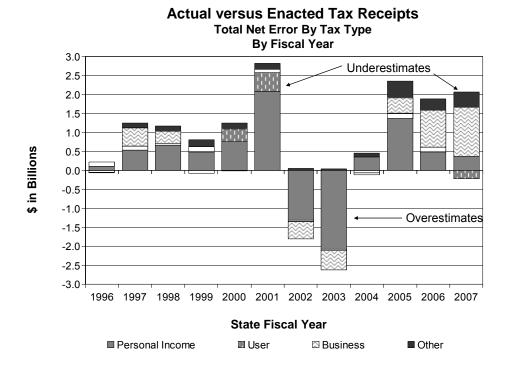
# ASSESSMENT OF FORECAST PERFORMANCE

Using this standard, the Enacted Budget tax forecasts can generally be described as:

- 1. Good for net personal income tax, with an error range of an 8.4 percent overestimate in 2002-03 to an 8.5 percent underestimate in 2000-01. Results are generally in the range of a 3-5 percent, absent extraordinary circumstances (such as the September 11<sup>th</sup> attack). The average absolute error over the twelve year period was 3.9 percent. The root mean square error was 4.5 percent.
- 2. Consistently good on sales and excise type taxes with a variation range of 0.6 percent overestimate in 1995-96 to 4.8 percent underestimate in 2000-01. The average absolute error over the twelve year period was an under estimate of 1.4 percent. The root mean square error was 1.9 percent.
- 3. Modestly good on business taxes overall, with a range from a 9.2 percent overestimate in 2002-03 to a 17.7 percent underestimate in 2006-07 but with wider variation in the forecast accuracy of the individual taxes. The overall average absolute error rate over the twelve year period was 6.5 percent. However, the error rate in four of the last five years has been over 8 percent. The root mean square error rate was8.5 percent over the entire period with a 10.6 percent rate over the last seven years. These large errors are in a tax area that experiences large year-to-year variation.
- 4. Generally large variation for the major "other taxes" (real estate transfer, estate taxes), with a range from .9 percent overestimate to a 35.1 percent underestimate (errors were greater than 5 percent in nine of twelve years and greater than 10 percent in seven of twelve years). The average error over the period was 12.9 percent. The error measured on the root mean square basis reached nearly 16 percent. These taxes regularly represent a relatively small (dollar) but very uncertain component in the State's Financial Plan and are consistently estimated in a conservative fashion.

One method of evaluating overall forecast error is in terms of how each tax source contributes to overall net error. The following chart shows the share of net total error by year over the twelve year period. As expected, errors in the personal income tax, the largest source, contribute the greatest dollar share to the total error. The personal income tax share of the overall error is generally in the range of 60 to 80 percent.

Corporate tax errors typically contribute the next largest share of the total variance. This, however, was the largest source of error in 2005-06 and 2006-07. User taxes occasionally accounted for a significant share but only in years when the total net error was small (1995-96, 1998-99 and 2003-04). Other taxes, due to their relatively small size, contributed significantly to the total error five times (1998-99, 2003-04, 2004-2005, 2005-06 and 2006-07).



## Conclusion

Overall, the tax forecasts have been both reasonable and consistent with errors made by economists and other fiscal forecasters. The average absolute error is about 3.5 percent (4.0 percent on a root mean square basis which usually gives a better indication of accuracy, according to a 2004 CBO report). Forecasts have been cautious, especially when the State economy moved from weakness to strength and during economic expansions, resulting in underestimates in most years. The pattern of the tax forecasting errors generally parallels economic forecasting errors (employment, wages).

Due to its size and importance to the Financial Plan, personal income tax forecast errors are the most significant. Large percentage forecast errors have most often occurred in tax sources which are associated with high value transactions (capital gains, estate settlements, property transfers). Extra caution is required to avoid overestimation of these taxes. However, even large percent errors in "minor" tax sources are not as critical as small errors in the major sources.

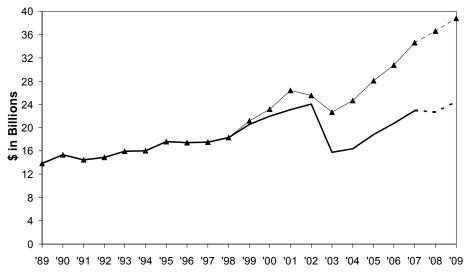
The impact of the September 11<sup>th</sup> attack on the State's tax receipts was highly unpredictable. While the forecast in 2002-03 took the impact of the attack into consideration, there was still an overestimation of the major tax sources. An expected quick recovery did not occur and instead the State remained in recession. The pattern of forecast error in the post-9/11 environment has been characterized by a return to modestly conservative forecast assumptions. Much of the forecast error in the past two years can be attributed to an underestimate of business tax receipts. The business tax errors, in turn, are largely due to unanticipated audit recoveries over the past two fiscal years.



# PERSONAL INCOME TAX

| (millions of dollars) |                   |                      |         |                   |                      |         |                   |  |  |
|-----------------------|-------------------|----------------------|---------|-------------------|----------------------|---------|-------------------|--|--|
|                       | 2006-07<br>Actual | 2007-08<br>Estimated | Change  | Percent<br>Change | 2008-09<br>Projected | Change  | Percent<br>Change |  |  |
| General Fund          | 22,939.5          | 22,734.6             | (204.9) | (0.9)             | 24,391.1             | 1,656.5 | 7.3               |  |  |
| Other Funds           | 11,640.5          | 13,816.5             | 2,176.0 | 18.7              | 14,413.9             | 597.4   | 4.3               |  |  |
| All Funds             | 34,580.0          | 36,551.0             | 1,971.0 | 5.7               | 38,805.0             | 2,254.0 | 6.2               |  |  |

## Personal Income Tax Receipts History and Estimates



#### State Fiscal Year Ending — General Fund - All Funds

|              | Gross   |         | General  | Special            | Debt               |           |
|--------------|---------|---------|----------|--------------------|--------------------|-----------|
|              | General |         | Fund     | Revenue            | Service            | All Funds |
|              | Fund    | Refunds | Receipts | Funds <sup>1</sup> | Funds <sup>2</sup> | Receipts  |
| 1998-99      | 22,789  | 2,795   | 19,994   | 582                | 0                  | 20,576    |
| 1999-2000    | 25,041  | 3,041   | 22,000   | 1,195              | 0                  | 23,195    |
| 2000-01      | 26,744  | 3,629   | 23,115   | 3,077              | 250                | 26,442    |
| 2001-02      | 27,529  | 3,515   | 24,014   | 1,310              | 250                | 25,574    |
| 2002-03      | 20,037  | 4,296   | 15,741   | 2,664              | 4,243              | 22,648    |
| 2003-04      | 20,813  | 4,442   | 16,371   | 2,819              | 5,457              | 24,647    |
| 2004-05      | 23,448  | 4,668   | 18,781   | 3,059              | 6,260              | 28,100    |
| 2005-06      | 26,431  | 5,731   | 20,700   | 3,213              | 6,900              | 30,813    |
| 2006-07      | 28,450  | 5,510   | 22,940   | 3,994              | 7,646              | 34,580    |
| Estimated    |         |         |          |                    |                    |           |
| 2007-08      | 29,307  | 6,572   | 22,735   | 4,679              | 9,138              | 36,551    |
| 2008-09      |         |         |          |                    |                    |           |
| Current Law  | 31,111  | 7,232   | 23,879   | 5,067              | 9,649              | 38,594    |
| Proposed Law | 31,447  | 7,056   | 24,391   | 4,713              | 9,701              | 38,805    |

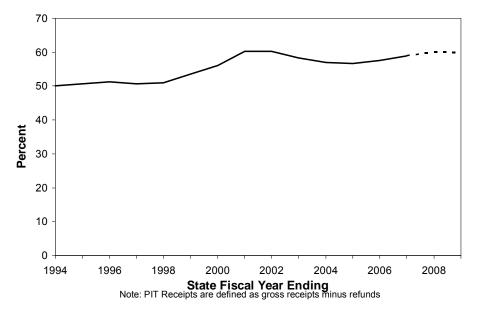
## PROPOSED LEGISLATION

Legislation proposed with this Budget would:

- Create a tax credit for purchases of clean heating fuel ("bioheat") used for residential purposes.
- Increase the Empire State film production credit.
- Extend the Handicapped (Disabled)-Accessible Taxicabs and Livery Service Vehicles Credit for two years through 12/31/2010.
- Increase the aggregate amount of low income housing tax credits the Commissioner of Housing and Community Renewal may allocate by \$4 million.
- Restructure and reform the fees and minimum taxes imposed on limited liability companies, other partnerships, and corporations.
- Amend the definition of "presence in New York" for determining the residency of taxpayers who are usually outside the country by requiring that their spouses and children only be present in New York versus present at the taxpayers' permanent place of abode (PPA) in New York.
- Require inclusion of the gain from the sale of partnership interests as New Yorksource income to non-resident taxpayers to the extent that these gains are from sales of real property located in New York.
- Require taxpayers to pay the fees charged by the Federal government and other states for offsetting refunds for New York State income tax debts owed by those taxpayers.
- Delay scheduled increases in Basic Middle Class STAR Rebates and New York City personal income tax credit by one year, increase the "floor" in STAR exemption amounts from 5 percent to 10 percent, authorize the Tax Department to offset tax and other debts against STAR rebates, and restrict the New York City STAR credit to taxpayers with income under \$250,000.
- Ensure that taxpayers are remitting the taxes they owe through a comprehensive tax enforcement and voluntary compliance program.
- Reform the Brownfields Tax Credit program.
- Make tax shelter reporting requirements permanent.

## DESCRIPTION

The personal income tax is by far New York State's largest source of tax receipts. It is estimated that the personal income tax will account for approximately 60 percent of All Funds tax receipts in 2007-08 and 2008-09.



#### PIT Receipts as Share of All Funds Tax Receipts

#### Tax Base

The State's personal income tax structure adheres closely to the definitions of adjusted gross income and itemized deductions used for Federal personal income tax purposes, with certain modifications, such as: (1) the inclusion of investment income from debt instruments issued by other states and municipalities and the exclusion of income on certain Federal obligations; (2) the exclusion of pension income received by Federal, New York State and local government employees, private pension and annuity income up to \$20,000 (\$40,000 for married couples filing jointly), and any Social Security income and refunds otherwise included in Federal adjusted gross income; and (3) the subtraction of State and local income taxes from Federal itemized deductions.

Since 1991, the Federal limit on itemized deductions for taxpayers with Federal adjusted gross income (AGI) above a certain threshold has been applied to itemized deductions under the State personal income tax. This threshold amount, set at \$100,000 (\$50,000 for married couples filing separately) in 1991, is indexed for inflation. For 2008, the threshold is \$159,950 (79,975 for married couples filing separately). Allowable itemized deductions, except for medical expenses, casualty and theft losses, and interest payments, are reduced by the lower of either 3 percent of Federal adjusted gross income in excess of the threshold amount or 80 percent of allowable itemized deductions, and further reduced by up to 50 percent for upper-income taxpayers.

The Federal Economic Growth and Tax Relief Reconciliation Act of 2001 provided that the limitation on itemized deductions will be phased out over four years beginning in 2006. The limitation will be eliminated for 2010 and thereafter. New York law automatically adopts this phaseout.

#### Tax Rates and Structure

As shown in the table below, for the 1989 through 1994 tax years, the tax was imposed at rates ranging from 4 percent to 7.875 percent on the taxable income of individuals, estates and trusts. In 1991, a supplemental tax was applied to taxpayers with \$100,000 or more of AGI to recapture the benefit of the marginal tax rates in the lower brackets. In 1995, personal income tax rates were gradually reduced over three years. These reductions reduced the top tax rates from 7.875 to its current rate of 6.85 percent, increased the income thresholds applicable to various tax brackets, and increased the standard deduction. In tax years 2003, 2004, and 2005, a temporary personal income tax surcharge added two new brackets applicable to taxpayers with AGI over \$150,000 and AGI over \$500,000, and increased the top rate to 7.7 percent. In 2006, the top rate returned to 6.85 percent, reflecting the sunset of the temporary surcharge, and the standard deduction for married taxpayers filing jointly increased from \$14,600 to \$15,000.

| TABLE 1<br>PERSONAL INCOME TOP TAX RATES, STANDARD DEDUCTIONS, AND DEPENDENT EXEMPTIONS |           |         |        |           |        |        |           |                   |  |
|---|-----------|---------|--------|-----------|--------|--------|-----------|-------------------|--|
|   | 1989-1994 | 1995    | 1996   | 1997-2000 | 2001   | 2002   | 2003-2005 | 2006<br>And After |  |
| Top Rate (percent)  | 7.875     | 7.59375 | 7.125  | 6.85      | 6.85   | 6.85   | 7.70      | 6.85              |  |
| Thresholds  |           |         |        |           |        |        |           |                   |  |
| Married Filing Jointly  | 26,000    | 25,000  | 26,000 | 40,000    | 40,000 | 40,000 | 500,000   | 40,000            |  |
| Single  | 13,000    | 12,500  | 13,000 | 20,000    | 20,000 | 20,000 | 500,000   | 20,000            |  |
| Head of Household   | 17,000    | 19,000  | 17,000 | 30,000    | 30,000 | 30,000 | 500,000   | 30,000            |  |
| Standard Deduction  |           |         |        |           |        |        |           |                   |  |
| Married Filing Jointly  | 9,500     | 10,800  | 12,350 | 13,000    | 13,400 | 14,200 | 14,600    | 15,000            |  |
| Single  | 6,000     | 6,600   | 7,400  | 7,500     | 7,500  | 7,500  | 7,500     | 7,500             |  |
| Head of Household   | 7,000     | 8,150   | 10,000 | 10,500    | 10,500 | 10,500 | 10,500    | 10,500            |  |
| Dependent Exemption   | 1,000     | 1,000   | 1,000  | 1,000     | 1,000  | 1,000  | 1,000     | 1,000             |  |

|                     |                        |                 |                     | (dollars)              | LIABILITY YE    |                     |                        |                 |
|---------------------|------------------------|-----------------|---------------------|------------------------|-----------------|---------------------|------------------------|-----------------|
| Marrie              | ed - Filing Jo         | ointly          |                     | Single                 |                 | Hea                 | d of Househ            | old             |
| Taxable<br>Income   | Tax<br>Rate<br>Percent | Of Amt.<br>Over | Taxable<br>Income   | Tax<br>Rate<br>Percent | Of Amt.<br>Over | Taxable<br>Income   | Tax<br>Rate<br>Percent | Of Amt.<br>Over |
| 0 to<br>16,000      | 0<br>+4.00             | 0               | 0 to<br>8,000       | 0<br>+4.00             | 0               | 0 to<br>11,000      | 0<br>+4.00             | C               |
| 16,000 to<br>22,000 | 640<br>+4.50           | 16,000          | 8,000 to<br>11,000  | 320<br>+4.50           | 8,000           | 11,000 to<br>15,000 | 440<br>+4.50           | 11,000          |
| 22,000 to<br>26,000 | 910<br>+5.25           | 22,000          | 11,000 to<br>13,000 | 455<br>+5.25           | 11,000          | 15,000 to<br>17,000 | 620<br>+5.25           | 15,000          |
| 26,000 to<br>40,000 | 1,120<br>+5.90         | 26,000          | 13,000 to<br>20,000 | 560<br>+5.90           | 13,000          | 17,000 to<br>30,000 | 725<br>+5.90           | 17,000          |
| 40,000 and<br>over  | 1,946<br>+6.85         | 40,000          | 20,000 and over     | 973<br>+6.85           | 20,000          | 30,000 and over     | 1,492<br>+6.85         | 30,000          |

## Tax Expenditures

Tax expenditures are defined as features of the Tax Law that by exclusion, exemption, deduction, allowance, credit, deferral, preferential tax rate or other statutory provision reduce the amount of a taxpayer's liability to the State by providing either economic incentives or tax relief to particular entities to achieve a public purpose. The personal

income tax structure includes various exclusions, exemptions, tax credits, and other statutory devices designed to adjust State tax liability. For a more detailed discussion of tax expenditures, see the *Annual Report on New York State Tax Expenditures*, prepared by the Department of Taxation and Finance and the Division of the Budget.

#### Credits

Current law authorizes a wide variety of credits against personal income tax liability. The major credits are:

| Credit                                      | Description  |
|---|--|
| Earned Income Tax<br>Credit (EITC)          | Allowed at a rate of 7.5 percent of the Federal credit in 1994, 10 percent in 1995, and 20 percent in 1996 and thereafter. Starting in 1996, the EITC is offset by the amount of the household credit. The EITC was raised to 22.5 percent of the Federal credit in 2000, 25 percent in 2001, 27.5 percent in 2002, and 30 percent in 2003 and thereafter. The credit is fully refundable for New York residents whose credit amount exceeds tax liability. The Federal Economic Growth and Tax Relief Reconciliation Act of 2001 provided marriage penalty relief for married taxpayers filing jointly by increasing the phase-out range for the credit beginning in 2002.  |
| Household Credit                            | Permitted for single taxpayers in amounts declining from \$75 to \$20, as their household income rises to \$28,000, and for married couples and heads of households, in amounts declining from \$90 to \$20, as their household income rises to \$32,000. This latter category is also eligible for additional amounts based on the number of eligible exemptions and income level.  |
| Child and Dependent<br>Care Credit          | Allowed at a rate of 20 percent or more of the comparable Federal credit. In 1997, the credit became refundable and equal to 60 percent of the Federal credit for those with incomes under \$10,000, with a phase-down until it was 20 percent for incomes of \$14,000 and above. In 1998, the percentage of the Federal credit increased to 100 percent for those with incomes less than \$17,000, with this percentage gradually phasing down to 20 percent for those with incomes of \$30,000 or more. For 1999, the phase-down from 100 percent to 20 percent began at incomes of \$35,000 and ended at incomes of \$50,000. For 2000 and later years, the credit as a share of the Federal credit equals 110 percent for incomes up to \$25,000, phases down from 110 percent to 100 percent for incomes between \$25,000 and \$40,000, equals 100 percent for incomes between \$40,000 and \$50,000, phases down from 100 percent for incomes between \$50,000 and \$65,000, and equals 20 percent for incomes over \$65,000. The credit is fully refundable for New York residents whose credit amount exceeds tax liability. |
|   | Federal legislation enacted in 2001 and effective in 2003 increased maximum allowable expenses from \$2,400 to \$3,000 for one dependent (\$4,800 to \$6,000 for two or more dependents); the maximum credit rate from 30 percent to 35 percent; and the income at which the credit begins to phase down from \$10,000 to \$15,000.  |
| College Tuition Tax<br>Credit               | Available as an alternative to the college tuition deduction, this refundable credit equals the applicable percentage of allowed tuition expenses multiplied by 4 percent. It was phased in over a four-year period with applicable percentages of allowed tuition expenses beginning at 25 percent in tax year 2001, 50 percent in 2002, 75 percent in tax year 2003, and 100 percent in 2004 and thereafter. For 2004, and thereafter the minimum credit is the lesser of tuition paid or \$200 and the maximum credit is \$400 (4 percent of expenses up to \$10,000).  |
| Real Property Tax Circuit<br>Breaker Credit | Based on a more inclusive definition of income than that used generally in the income tax. For eligible taxpayers over the age of 65, the credit ranges downward from \$375 as income rises to \$18,000; for other taxpayers, the credit can be as high as \$75.   |
| Agricultural Property Tax<br>Credit         | Permitted for allowable school district property taxes paid by an eligible farmer on qualified agricultural property.  |
| Empire State Child Credit                   | Effective in 2006, this refundable credit for children ages 4-16 equals the greater of \$100 times the number of children qualifying for the Federal credit or 33 percent of the Federal credit.   |
| Long Term Care<br>Insurance Credit          | A non-refundable credit equal to 10 percent of a taxpayer's long-term care insurance premium became effective in 2002. The credit amount was increased to 20 percent in 2004. Unused amounts may be carried forward to future tax years.   |
| NYC STAR Credit                             | A refundable credit is allowed to all New York City residents as part of the State's STAR program. For 2007, the amounts of STAR credit against NYC income tax are \$145 for singles and \$290 for married couples.  |

## PERSONAL INCOME TAX

In addition, credits are allowed for investment in production facilities, for investment in economic development zones, and for personal income taxes paid to other states. The Economic Development Zone Program for Qualified Empire Zone Enterprise (QEZEs) is discussed in more detail in the "Corporate Franchise Tax" section.

#### Significant Legislation

The significant statutory changes made to the State personal income tax since 1987 are summarized below.

| Subject                                   | Description  | Effective Date      |
|---|--|---------------------|
| Legislation Enacted in 1                  | 987  |                     |
| Tax Reform and Reduction                  | In response to Federal tax reform, the State reduced the top rate<br>from 9 percent on earned income and 13 percent on unearned<br>income to 7 percent on all income and increased standard deduction<br>amounts. The reductions were implemented over a five-year period. | 1987 and after      |
| Legislation Enacted in 1                  | 990-1994   |                     |
| Tax Reduction Program                     | Annually delayed the final two years of the 1987 legislation that would have reduced to the top rate from 7.875 percent to 7.593575 percent and then to 6.85 percent.  | 1990-1994           |
| Legislation Enacted in 1                  | 991  |                     |
| Rate Recapture                            | Enacted the "supplemental tax" to recapture the value of marginal tax rates below the top rate.  | 1991 and after      |
| Legislation Enacted in 1                  | 993  |                     |
| Limited Liability<br>Companies            | Authorized the formation of LLCs and imposed a fee.  | 1994 and after      |
| Legislation Enacted in 1                  | 994  |                     |
| Earned Income Tax<br>Credit               | Enacted a new State credit equal to a percentage of the Federal credit. The rates were set at 7.5 percent of the Federal credit in 1994, 10 percent in 1995, 15 percent in 1996, and 20 percent in 1997 and thereafter.  | 1994 and after      |
| Legislation Enacted in 1                  | 995  |                     |
| Standard Deduction                        | Increased the standard deduction over three years.   | 1995 and after      |
| Tax Rate Schedule                         | Reduced the top tax rate from 7.875 percent to 6.85 percent and raised bracket thresholds over three years.  | 1995 and after      |
| Earned Income Tax<br>Credit               | Accelerated into 1996 from 1997 the credit of 20 percent of the Federal amount, but offset it by the household credit.   | 1996                |
| Legislation Enacted in 1                  | 996  |                     |
| Child and Dependent<br>Care Credit        | Increased the credit for taxpayers with adjusted gross incomes of less than \$14,000 and made the credit refundable for residents.   | 1996 and after      |
| Agricultural Property Tax<br>Credit       | Created a credit for school property tax that farmers pay on their farm property.  | 1997 and after      |
| Legislation Enacted in 1                  | 997  |                     |
| Child and Dependent<br>Care Credit        | Increased credit to 100 percent of the Federal credit for incomes up to \$17,000, phasing down to 20 percent for incomes of \$30,000 or more.  | 1998 and after      |
| College Choice Tuition<br>Savings Program | Authorized taxpayers to deduct from Federal AGI (FAGI) up to \$5,000 (\$10,000 for married couples filing jointly) of contributions made to family tuition accounts.   | 1998 and after      |
| Legislation Enacted in 1                  | 998  |                     |
| Child and Dependent<br>Care Credit        | Increased the credit to 100 percent of the Federal credit for incomes up to \$35,000, phasing down to 20 percent for incomes of \$50,000 or more.  | 1999 and after      |
| School Tax Relief<br>Program (STAR)       | Accelerated the fully effective senior citizens' school property tax exemption and began the deposit of a portion of personal income tax receipts into the STAR fund.  | 1998-99 school year |
| Alternative Fuels Vehicle<br>Credit       | Created a credit for vehicles powered by electricity and alternative fuels; clean fuel refueling property; and qualified hybrid vehicles.  | Extended in 2004    |

| Subject                                    | Description  | Effective Date                                |
|--|--|---|
| Legislation Enacted in 19                  |  |   |
| Earned Income Tax<br>Credit                | Increased the EITC to 22.5 percent of the Federal credit in 2000 and 25 percent of the Federal credit for subsequent tax years.  | 2000 and after                                |
| egislation Enacted in 20                   | 000  |   |
| Earned Income Tax<br>Credit                | Increased the EITC to 30 percent of the Federal credit over a two-year period, beginning in 2002. The expansion first increased the EITC to 27.5 percent of the Federal credit in 2002 and then to 30 percent of the Federal credit in 2003 and after.   | 2002 and after                                |
| Child and Dependent<br>Care Credit         | Increased the credit to 110 percent of the Federal credit for those with incomes up to \$25,000, phased down from 110 percent to 100 percent for incomes between \$25,000 and \$40,000, equal to 100 percent for incomes between \$40,000 and \$50,000, phased down from 100 percent to 20 percent for incomes between \$50,000 and \$65,000, and equal to 20 percent for incomes greater than \$65,000. | 2000 and after                                |
| _ong-Term Care<br>nsurance Credit          | Created a long-term care insurance credit equal to 10 percent of a taxpayer's long-term care insurance premium.  | 2002 and after                                |
| Marriage Penalty                           | Reduced the marriage penalty by increasing the standard deduction for taxpayers who are married filing jointly from \$13,000 to \$14,600 in three stages.  | 2001 and after                                |
| College Tuition<br>Deduction/Credit        | Authorized tax payers to deduct from FAGI up to \$10,000 for attendance at a qualified higher education institution.   | 2001 and after                                |
| Petroleum Tank Credit                      | Created a two-year personal income tax credit of up to \$500 for homeowners who remove and/or replace a residential fuel oil storage tank.   | 2001 and 2002                                 |
| egislation Enacted in 20                   | 003  |   |
| LC Fees                                    | Temporarily increased fees for 2003 and 2004.  | 2003 to 2004                                  |
| Three-Year Personal<br>ncome Tax Surcharge | Created two new tax brackets applicable to taxpayers with incomes over \$150,000 and over \$500,000.   | 2003 to 2005                                  |
| egislation Enacted in 20                   | 004  |   |
| ong-Term Care                              | Increased the credit for long-term care insurance from 10 percent to 20 percent of premium expense.  | 2004 and after                                |
| Military Pay Exemption                     | Exempted pay of members of the New York National Guard for services performed in New York as part of the "War on Terror."  | 2004 and after                                |
| egislation Enacted in 20                   | 005  |   |
| Nursing Home<br>Assessment Tax Credit      | Created a refundable nursing home assessment tax credit for residents of a residential health care facility who directly paid any assessment.  | 2005 and after                                |
| ∟imited Liability<br>Company Fees          | Extended the higher fees to tax years 2005 and 2006.   | 2005 and 2006                                 |
| egislation Enacted in 20                   | 006  |   |
| STAR                                       | Created a new STAR rebate paid in 2006 and increased NYC STAR credit amounts and indexed the enhanced STAR benefit for the 2006-07 school year. In the event that the enacted State budget does not appropriate moneys to pay STAR rebates authorized in 2006, a refundable personal income tax credit to lower school property taxes takes effect.  | 2006 and after                                |
| Empire State Child Credit                  | Created a refundable credit for children ages 4-16 which equals the greater of \$100 times the number of children qualifying for Federal credit or 33 percent of the Federal credit.   | 2006 and after                                |
| Marriage Penalty                           | Increased the married filing joint standard deduction from \$14,600 to \$15,000 in order to eliminate the marriage penalty.  | 2006 and after                                |
| Earned Income Credit                       | Extended the credit to noncustodial parents who satisfy their child support obligations.   | 2006 and after;<br>sunsets<br>January 1, 2013 |
| egislation Enacted in 20                   | 007  |   |
| Extend Tax Shelter<br>Reporting            | Temporarily authorized the Department of Taxation and Finance to continue reporting of Federal and New York reportable transactions.   | July 1, 2007 thru<br>June 30, 2009            |
| Loophole Closers                           | Required certain Federal S corporations to become New York S corporations if they form New York C corporations to avoid tax and granted the Tax Department authority to disregard personal service or S corporations formed primarily to avoid tax.  | 2007 and after                                |

## PERSONAL INCOME TAX

| Subject | Description  | Effective Date |
|---------|--|----------------|
| STAR    | Created a new "middle class rebate" program, increased enhanced rebate amounts and New York City STAR credits. | 2007 and after |

#### Withholding Changes

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Various changes in tax rates, deductions and exemptions have been reflected in withholding tables as follows:

| Effective<br>Date | Feature                              | Changes  |
|-------------------|--------------------------------------|--|
| 10/1/91           | Rate Schedule                        | Changed for taxpayers with annual taxable wages in excess of \$90,000 to account for the Federal limitation on itemized deductions and for the State tax table benefit recapture.  |
| 7/1/92            | Rate Schedule                        | Changed for taxpayers with annual taxable wages in excess of \$150,000 to account for the State tax table benefit recapture.   |
| 7/1/95            | Deduction Allowance<br>Rate Schedule | Increased to \$5,650 for single individuals, \$6,150 for married couples.<br>Lowered the maximum rate to 7.59 percent and reduced the number of tax<br>brackets.                   |
| 4/1/96            | Deduction Allowance<br>Rate Schedule | Increased to \$6,300 for single individuals, \$6,800 for married couples.<br>Lowered the maximum rate to 7 percent and broadened the wage brackets to<br>which the rates apply.    |
| 1/1/97            | Deduction Allowance<br>Rate Schedule | Increased to \$6,975 for single individuals, \$7,475 for married couples.<br>Lowered the maximum rate to 6.85 percent and broadened the wage brackets<br>to which the rates apply. |
| 7/1/03            | Rate Schedule                        | Raised maximum rate to 8.55 percent and added two new wage brackets.   |
| 1/1/04            | Rate Schedule                        | Decreased maximum rate to 7.7 percent and lowered rate for second highest bracket from 7.5 percent to 7.375 percent.   |
| 1/1/05            | Rate Schedule                        | Lowered rate for second highest bracket from 7.375 to 7.25 percent.  |
| 1/1/06            | Rate Schedule                        | Eliminated top two rates to reflect expiration of the temporary tax surcharge.   |

**Personal Income Tax Withholding** 22 21 21 State Fiscal Year Ending

The above graph shows the history of withholding collections beginning in 1990-91. Asterisks denote the dates of withholding table changes.

#### Limited Liability Companies

A limited liability company (LLC) can be formed in New York by one or more persons by filing its articles of organization with the Secretary of State and paying an annual filing fee. The fee is reflected in the "returns" component of the personal income tax.

The annual filing fee has been imposed since 1994 and applies to any LLC that has any income, gain, loss or deduction attributable to New York sources in the taxable year. For 2007, the fee was \$50 per member, the minimum fee was \$325 and the maximum was \$10,000 per LLC. Filing fees for the tax year are due no later than January 30 of the following year. The following table shows historical LLC fees and estimated and projected fees for 2007-08 and 2008-09. Fee amounts were temporarily increased for 2003 through 2006, which explains the higher collections for 2003-04 through 2006-07.

The 2008-09 Executive Budget proposal would restructure the flow-through entity level LLC fees such that the existing LLC fees and corporate franchise tax minimum taxes are replaced with a new fee/minimum tax applicable to all partnerships and C/S corporations based on New York source income.

| Limited Liability Company Fees<br>(thousands of dollars) |        |  |  |  |  |  |
|--|--------|--|--|--|--|--|
| SFY  | Amount |  |  |  |  |  |
| 1995-96  | 764    |  |  |  |  |  |
| 1996-97  | 3,925  |  |  |  |  |  |
| 1997-98  | 7,677  |  |  |  |  |  |
| 1998-99  | 12,305 |  |  |  |  |  |
| 1999-2000  | 16,680 |  |  |  |  |  |
| 2000-01  | 21,267 |  |  |  |  |  |
| 2001-02  | 24,869 |  |  |  |  |  |
| 2002-03  | 26,517 |  |  |  |  |  |
| 2003-04  | 71,419 |  |  |  |  |  |
| 2004-05  | 64,104 |  |  |  |  |  |
| 2005-06  | 70,755 |  |  |  |  |  |
| 2006-07  | 78,036 |  |  |  |  |  |
| 2007-08 Estimated  | 40,000 |  |  |  |  |  |
| 2008-09 Projected  | 40,000 |  |  |  |  |  |

## Administration

#### Timing of the Payment of Refunds

The payment of refunds during the final quarter of the State's fiscal year (i.e., the January-March period) has been managed in accordance with cash flow expectations and to minimize potential year-end imbalances in the State's General Fund. From fiscal years 2000-01 through 2004-05, refunds of \$960 million were paid during January through March. However, since then, the "cap" has increased so that taxpayers receive their refund sooner. The amount of refunds paid during this three-month period was increased to \$1,512 million in fiscal year 2005-06 and to \$1,500 million for 2006-07 and 2007-08. The estimate of refunds paid during this three-month period in fiscal year 2008-09 is projected to increase to \$1,750 million.

#### School Tax Relief Fund

Legislation enacted in 1998 created the School Tax Relief (STAR) program and the STAR Fund. The program provides residential homeowners with State-funded tax exemptions, rebates and personal income tax credits against school property taxes. In addition to school property tax exemptions, New York City residents with relatively low homeownership rates are provided State-funded STAR credits and rate reductions against the New York City personal income tax. To reimburse school districts and New York City for the costs of the program, a portion of State personal income tax receipts are deposited to the STAR Fund. Pursuant to statute, payments are currently made to school districts in October, November and December and to New York City in September, December and June.

#### Revenue Bond Tax Fund

Legislation enacted in 2001 authorized the issuance of State Personal Income Tax Revenue Bonds and provided a source of payment for the debt service on those Bonds by earmarking a portion of personal income tax receipts to the newly created Revenue Bond Tax Fund (RBTF). Effective May 2002, such legislation directs the State Comptroller to deposit an amount equal to 25 percent of estimated monthly State personal income tax receipts (after payment of refunds and STAR deposits). Effective April 1, 2007, deposits to the RBTF are calculated before the deposit of income tax receipts to the STAR Fund. Although this decreases General Fund personal income tax receipts, RBTF deposits in excess of debt service requirements are transferred back to the General Fund.

#### Taxpayer Characteristics

Personal income tax liability and New York State adjusted gross income (NYSAGI), the income base that determines personal income tax liability, differ noticably among taxpayer groups. Table 3 examines the changes in NYSAGI and liability over a seven-year span from 1998 to 2005 with a breakdown by taxpayer characteristics. Both NYSAGI and liability showed considerable growth over these seven years with liability growth of 50.0 percent and NYSAGI growth of 38.8 percent. The State and national economies were vigorous in both years with 1998 still enjoying the long expansion that would end with a recession in 2001, and 2005 enjoying the second full year of the State's current expansion. There was a noticeable change in tax regime between the two years — the final phase of a multiyear tax cut had gone into effect in 1997, while 2005 was the third and final year under the tax surcharges enacted in 2003 that created two brackets and two new tax rates for filers with incomes over \$150,000.

While the relatively small share of returns filed by nonresidents increased slightly over this period from 8.8 percent to 10.0 percent, their somewhat larger share of liability experienced an increase from 14.6 percent to 16.6 percent. Growth in nonresident liability of 70.3 percent from 1998 to 2005 far exceeded resident liability growth of 46.6 percent. While resident wages and salaries rose 32.7 percent, nonresidents experienced stronger wage growth of 47.6 percent. The difference is even more pronounced for nonwage income, including dividends, interest and especially capital gains income. Resident nonwage income growth of 46.9 percent fell short of the 90.7 percent growth for nonresident nonwage income.

#### TABLE 3 PERCENT SHARES OF STATE AGI, WAGES, NONWAGE INCOME AND LIABILITY BY VARIOUS TAXPAYER CHARACTERISTICS, 1998 AND 2005 (Values for AGI, wages, nonwage income and liability in millions of dollars)

|                        | 1998      |         |         |                   |           | 2005      |         |         |                   |           |  |
|------------------------|-----------|---------|---------|-------------------|-----------|-----------|---------|---------|-------------------|-----------|--|
|                        | Returns   | NYSAGI  | Wages   | Nonwage<br>Income | Liability | Returns   | NYSAGI  | Wages   | Nonwage<br>Income | Liability |  |
| Total                  | 8,391,193 | 417,994 | 309,614 | 108,381           | 18,986    | 9,063,735 | 580,223 | 416,988 | 163,234           | 28,48     |  |
| percent change         |           |         |         |                   |           | 8.0       | 38.8    | 34.7    | 50.6              | 50.       |  |
| Residents              | 7,652,861 | 368,512 | 269,403 | 99,109            | 16,213    | 8,156,057 | 503,177 | 357,623 | 145,554           | 23,76     |  |
| percent share          | 91.2      | 88.2    | 87.0    | 91.4              | 85.4      | 90.0      | 86.7    | 85.8    | 89.2              | 83.4      |  |
| percent change         |           |         |         |                   |           | 6.6       | 36.5    | 32.7    | 46.9              | 46.0      |  |
| Nonresidents           | 738,331   | 49,482  | 40,210  | 9,272             | 2,773     | 907,678   | 77,046  | 59,366  | 17,680            | 4,723     |  |
| percent share          | 8.8       | 11.8    | 13.0    | 6.8               | 14.6      | 10.0      | 13.3    | 14.2    | 10.8              | 16.0      |  |
| percent change         |           |         |         |                   |           | 22.9      | 55.7    | 47.6    | 90.7              | 70.3      |  |
| Married filing jointly | 3,190,932 | 269,510 | 193,369 | 76,141            | 13,251    | 3,265,368 | 373,017 | 256,589 | 116,428           | 20,11     |  |
| percent share          | 38.0      | 64.5    | 62.5    | 70.3              | 69.8      | 36.0      | 64.3    | 61.5    | 71.3              | 70.6      |  |
| percent change         |           |         |         |                   |           | 2.3       | 38.4    | 32.7    | 52.9              | 51.8      |  |
| Head of Household      | 1,275,224 | 34,109  | 30,498  | 3,611             | 742       | 1,473,844 | 48,631  | 43,014  | 5,617             | 878       |  |
| percent share          | 15.2      | 8.2     | 9.9     | 3.3               | 3.9       | 16.3      | 8.4     | 10.3    | 3.4               | 3.        |  |
| percent change         |           |         |         |                   |           | 15.6      | 42.6    | 41.0    | 55.6              | 18.4      |  |
| Single Filers          | 3,925,037 | 114,375 | 85,746  | 28,629            | 4,993     | 4,324,523 | 158,575 | 117,385 | 41,190            | 7,492     |  |
| percent share          | 46.8      | 27.4    | 27.7    | 26.4              | 26.3      | 47.7      | 27.3    | 28.2    | 25.2              | 26.3      |  |
| percent change         |           |         |         |                   |           | 10.2      | 38.6    | 36.9    | 43.9              | 50.1      |  |
| temized Deduction      | 1,609,482 | 201,932 | 133,817 | 68,114            | 10,698    | 2,328,174 | 336,977 | 217,544 | 119,433           | 18,913    |  |
| percent share          | 19.2      | 48.3    | 43.2    | 62.8              | 56.3      | 25.7      | 58.1    | 52.2    | 73.2              | 66.4      |  |
| percent change         |           |         |         |                   |           | 44.7      | 66.9    | 62.6    | 75.3              | 76.8      |  |
| Standard Deduction     | 6,781,407 | 216,042 | 175,779 | 40,263            | 8,287     | 6,733,032 | 243,116 | 199,353 | 43,763            | 9,567     |  |
| percent share          | 80.8      | 51.7    | 56.8    | 37.1              | 43.6      | 74.3      | 41.9    | 47.8    | 26.8              | 33.0      |  |
| percent change         |           |         |         |                   |           | -0.7      | 12.5    | 13.4    | 8.7               | 15.4      |  |

Note: NYSAGI in this table is different from that in other tables due to different treatment of negative NYSAGI. Source: NYS Department of Taxation and Finance; DOB staff estimates.

With respect to filing status, an interesting development is the slow decline in the share of returns from taxpayers filing as "married filing jointly." These taxpayers increased by only 2.3 percent from 1998 to 2005, leading to a decline in the share of taxpayers claiming this status from 38.0 percent to 36.0 percent. Meanwhile, returns filed as "head of household" increased 15.6 percent over the period, and filers claiming single status increased 10.2 percent. Married filing jointly taxpayers account for the bulk of nonwage income, with a share of 70.3 percent in 1998, rising to 71.3 percent in 2005, while single filers account for 26.4 percent in 1998, falling to 25.2 percent in 2005. Married taxpayers account for about seventy percent of the liability in both years despite the decline in the share of married taxpayers, while single filers' share is 26.3 percent in both years.

Taxpayers who itemized their deductions made up 19.2 percent of taxpayers in 1998, rising to 25.7 percent by 2005, largely reflecting the influence of the economic boom of the 1990s on incomes, and increases in local property taxes and other itemized deduction amounts. In 1998, standard deduction returns accounted for 80.8 percent of all returns and 43.6 percent of liability, while the remaining 19.2 percent itemized returns accounted for 56.3 percent of liability. By 2005, itemizers made up 66.4 percent of liability while standard deduction takers' share of liability had fallen to 33.6 percent.

## **Recent Liability History**

New York State adjusted gross income, NYSAGI, is the income base that determines personal income tax liability. Table 4 lists the major components, their growth rates and their respective shares of NYSAGI (see also Economic Backdrop — New York State Adjusted Gross Income section). Strong growth in the State economy accompanied by strong equity and real estate markets following the 2001-2003 recession resulted in above-average growth in NYSAGI of 11.0 percent in 2004, 8.7 percent in 2005, and an estimated 10.5 percent in 2006.

| Component of Income                    | 2001     | 2002     | 2003       | 2004     | 2005     | 2006*    | 2007     | 2008     | 2009    |
|--|----------|----------|------------|----------|----------|----------|----------|----------|---------|
|  |          |          | - Actual - |          |          |          | Estin    | nate     |         |
| NYSAGI                                 |          |          |            |          |          |          |          |          |         |
| Amount                                 | 481,001  | 459,919  | 473,778    | 525,964  | 571,916  | 631,683  | 682,325  | 703,847  | 737,698 |
| Percent Change                         | (5.5)    | (4.4)    | 3.0        | 11.0     | 8.7      | 10.5     | 8.0      | 3.2      | 4.8     |
| Wages                                  |          |          |            |          |          |          |          |          |         |
| Amount                                 | 376,158  | 368,720  | 373,313    | 397,431  | 416,988  | 447,393  | 481,433  | 497,381  | 520,24  |
| Percent Change                         | 2.2      | (2.0)    | 1.2        | 6.5      | 4.9      | 7.3      | 7.6      | 3.3      | 4.6     |
| Share of NYSAGI                        | 78.2     | 80.2     | 78.8       | 75.6     | 72.9     | 70.8     | 70.6     | 70.7     | 70.5    |
| Net Capital Gains                      |          |          |            |          |          |          |          |          |         |
| Amount                                 | 29,450   | 20,398   | 28,455     | 51,196   | 64,411   | 81,071   | 92,632   | 94,229   | 99,589  |
| Percent Change                         | (52.7)   | (30.7)   | 39.5       | 79.9     | 25.8     | 25.9     | 14.3     | 1.7      | 5.7     |
| Share of NYSAGI                        | 6.1      | 4.4      | 6.0        | 9.7      | 11.3     | 12.8     | 13.6     | 13.4     | 13.5    |
| Interest and Dividends                 |          |          |            |          |          |          |          |          |         |
| Amount                                 | 26,506   | 20,465   | 20,417     | 22,485   | 29,673   | 38,733   | 41,058   | 42,500   | 45,152  |
| Percent Change                         | (12.5)   | (22.8)   | (0.2)      | 10.1     | 32.0     | 30.5     | 6.0      | 3.5      | 6.2     |
| Share of NYSAGI                        | 5.5      | 4.4      | 4.3        | 4.3      | 5.2      | 6.1      | 6.0      | 6.0      | 6.1     |
| Taxable Pension                        |          |          |            |          |          |          |          |          |         |
| Amount                                 | 23,165   | 24,406   | 25,127     | 26,432   | 28,974   | 29,887   | 31,781   | 33,391   | 35,023  |
| Percent Change                         | 4.7      | 5.4      | 3.0        | 5.2      | 9.6      | 3.2      | 6.3      | 5.1      | 4.9     |
| Share of NYSAGI                        | 4.8      | 5.3      | 5.3        | 5.0      | 5.1      | 4.7      | 4.7      | 4.7      | 4.7     |
| Net Business and<br>Partnership Income |          |          |            |          |          |          |          |          |         |
| Amount                                 | 45,191   | 46,763   | 48,157     | 53,686   | 60,718   | 65,901   | 69,432   | 73,065   | 77,216  |
| Percent Change                         | 2.7      | 3.5      | 3.0        | 11.5     | 13.1     | 8.5      | 5.4      | 5.2      | 5.7     |
| Share of NYSAGI                        | 9.4      | 10.2     | 10.2       | 10.2     | 10.6     | 10.4     | 10.2     | 10.4     | 10.5    |
| All Other Incomes/<br>Adjustments /1   |          |          |            |          |          |          |          |          |         |
| Amount                                 | (19,470) | (20,833) | (21,690)   | (25,266) | (28,849) | (31,302) | (34,010) | (36,719) | (39,522 |
| Percent Change                         | 8.4      | 7.0      | 4.1        | 16.5     | 14.2     | 8.5      | 8.7      | 8.0      | 7.6     |

The recent years of strong NYSAGI growth starting in 2003 were characterized by a growing share of capital gains related income at the expense of wage income. Based on very strong growth in capital gains net of losses between 2002 and 2006, the share of net capital gains income increased from 4.4 percent of NYSAGI to an estimated 12.8 percent

and is estimated to have increased further to 13.6 percent in 2007. During the same interval, the share of wage income fell from 80.2 percent in 2002 to an estimated 70.8 percent in 2006. The shares of other components of NYSAGI are more stable or have shown consistent long-run growth patterns.

Changes in the timing of year-end bonus payments also affect the NYSAGI growth rate. It is estimated that bonuses in the financial and insurance sector represent more than half of the total bonuses paid out each year. Beginning in 1994-95, the pattern of these bonus payments has shifted from approximately 40 percent paid at the end of the calendar year, and 60 percent paid early in the following year, to 30 percent and 70 percent, respectively.

As already noted, New York State is now in the fifth year of an economic expansion. The State's recovery from the 2001-2003 recession is reflected in the State's tax liability. Based on the approximately 9.1 million returns reflected in the annual study file of personal income tax returns prepared by the New York State Department of Taxation and Finance, total liability was about \$28.5 billion in 2005, up from \$25.8 billion in 2004. Additional personal income tax liability worth approximately \$1.3 billion in 2005 was received from fiduciary returns, late-filed returns and other transactions not included in the annual study file.

| TABLE 5<br>LIABILITY AND EFFECTIVE TAX RATES*<br>Current Law<br>1996 - 2009<br>(millions of dollars) |         |                      |                |             |           |  |  |
|--|---------|----------------------|----------------|-------------|-----------|--|--|
|  |         | NYSAGI               |                | Effective   |           |  |  |
|  | Amount  | Growth Rate          | Amount         | Growth Rate | Tax Rate  |  |  |
|  |         |                      |                |             | (percent) |  |  |
| 1996   | 344,569 | 8.4                  | 16,319         | 1.9         | 4.74      |  |  |
| 1997   | 379,179 | 10.0                 | 16,950         | 3.9         | 4.47      |  |  |
| 1998   | 413,128 | 9.0                  | 18,986         | 12.0        | 4.60      |  |  |
| 1999   | 448,531 | 8.6                  | 20,977         | 10.5        | 4.68      |  |  |
| 2000   | 508,934 | 13.5                 | 24,494         | 16.8        | 4.81      |  |  |
| 2001   | 481,001 | (5.5)                | 22,406         | (8.5)       | 4.66      |  |  |
| 2002   | 459,919 | (4.4)                | 20,729         | (7.5)       | 4.51      |  |  |
| 2003   | 473,778 | 3.0                  | 22,456         | 8.3         | 4.74      |  |  |
| 2004   | 525,964 | 11.0                 | 25,769         | 14.8        | 4.90      |  |  |
| 2005   | 571,916 | 8.7                  | 28,484         | 10.5        | 4.98      |  |  |
| 2006**   | 631,672 | 10.4                 | 29,813         | 4.7         | 4.72      |  |  |
| 2007 **  | 682,707 | 8.1                  | 33,159         | 11.2        | 4.86      |  |  |
| 2008**   | 703,764 | 3.1                  | 34,466         | 3.9         | 4.90      |  |  |
| 2009**   | 736,366 | 4.6                  | 36,710         | 6.5         | 4.99      |  |  |
| ** Estimate  |         | of Taxation and Fina | nce; DOB staff | estimates.  |           |  |  |

Also, as indicated in Table 5, given \$572 billion in NYSAGI in 2005, the average effective tax rate was 4.98 percent (based on study file liability), up from 4.51 percent in 2002. Between 2002 and 2005, NYSAGI grew 24.4 percent, while liability grew 37.4 percent. The greater increase in liability can largely be attributed to three years of strong growth in net capital gains income which grew 185.9 percent over the three years. Capital gains income tends to occur mainly for taxpayers in the highest tax bracket.

# PERSONAL INCOME TAX

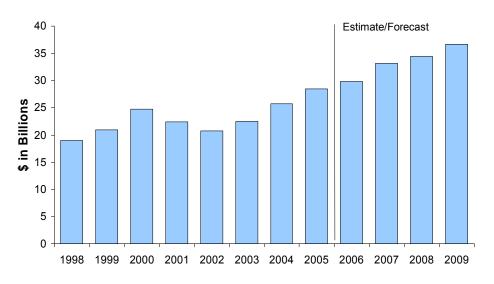
Dividend and interest income also experienced substantial increases between 2002 and 2005. More broadly distributed wages and salaries experienced much more modest growth of 13.1 percent over the same three years. However, bonus payments, the part of wages accounted for by taxpayers in the highest income tax bracket grew a much stronger 29.9 percent between 2002 and 2005. The impact of strong growth in income components that affect high-income taxpayers on tax liability was amplified by two new, temporary tax rates of over seven percent that were imposed on high-income taxpayers in 2005 by legislation passed in 2003.

Thanks to several changes in the State tax regime for the 2006 tax year, the expected growth in personal income tax liability of 4.7 percent fell well short of the predicted 10.5 percent growth in NYSAGI, producing a lower average effective tax rate of 4.72 percent. The temporary surcharge enacted by the Legislature in May 2003 expired at the end of 2005. While the higher of the two temporary rates remained at 7.7 percent for all three years, the lower rate declined in steps: from 7.5 percent in 2003, to 7.375 percent in 2004, to 7.25 percent in 2005. In addition, the standard deduction for married filers was increased for the 2006 tax year — to \$15,000 (from \$14,600) for joint filers and to \$7,500 (from \$6,500) for those filing separately. Also, the Empire State Child Credit for eligible children aged 4-16 became effective for the 2006 tax year. Besides these State Tax Law changes, a change at the Federal level will also impact New York State tax liability. For the 2006 tax year, the Federal limitation on itemized deductions was reduced by one-third. This reduction in the limitation allowed high-income taxpayers to reduce their liability by claiming a greater value of itemized deductions.

## Liability Forecast Summary: 2007-2009

The Division of the Budget predicts NYSAGI growth to moderate to 8.0 percent growth in 2007, before weakening considerably to 3.2 percent growth in 2008, and 4.8 percent in 2009, in line with an ailing housing market, a cooling State economy, and much lower predicted financial sector profitability. Liability growth under current law is expected to follow the same pattern, coming in at 11.2 percent for 2007, with 3.9 percent and 6.5 percent projected for 2008 and 2009, respectively. These growth rates imply projected liability of \$33.2 billion for 2007, \$34.5 billion for 2008, and \$36.7 billion for 2009.

Total Liability 1998- 2009



Source: New York State Department of Taxation and Finance; DOB staff estimates.

The combined impact of the tax regime changes listed above for 2006 is a reduction in liability by \$753 million from the level that would be attained if the only change for the 2006 tax year were the return to the 2002 rates and brackets. For the 2007 tax year, liability is projected to be \$747 million lower due to the 2006 changes, and for the 2008 and 2009 tax years, liability is projected to be \$836 million and \$841 million lower respectively in the absence of the 2006 State and federal law changes.

#### **Risks to the Liability Forecast**

Liability estimates are subject to significant risks from both unanticipated shifts in economic conditions and changes in taxpayer behavior. For example, slower than expected economic growth would put downward pressure on tax liability, holding other factors constant. The stock market and the entire financial services industry may do much better or much worse than envisioned, with consequent positive or negative impacts on State tax liability. As discussed in "New York State Adjusted Gross Income" under the "Economic Backdrop" section, income sources that are most closely tied to the fate of the financial sector, capital gains and bonus payments, always exhibit a high degree of volatility and are difficult to forecast with precision. These most volatile components of NYSAGI fall most heavily on the wealthiest taxpayers who, in turn, contribute the lion share of liability. As seen in Table 6, the State's taxpayers with NYSAGI exceeding \$1 million only represented 0.4 percent of all tax returns while contributing 23.7 percent of NYSAGI and 33.5 percent of liability.

# PERSONAL INCOME TAX

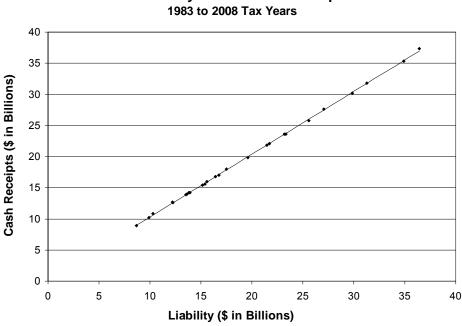
| TABLE 6<br>PERCENT DISTRIBUTION OF RETURNS, LIABILITY<br>AND AGI BY INCOME GROUPS |         |                 |      |         |           |      |  |
|---|---------|-----------------|------|---------|-----------|------|--|
|   | )       | 2008 (Forecast) |      |         |           |      |  |
| Income Group  | Returns | Liability       | AGI  | Returns | Liability | AGI  |  |
| 0 - \$50,000  | 69.1    | 6.4             | 20.2 | 65.8    | 4.2       | 16.6 |  |
| \$50,000 - \$100,000  | 19.3    | 18.3            | 21.3 | 20.3    | 16.6      | 19.2 |  |
| \$100,000 - \$200,000   | 8.1     | 18.2            | 16.9 | 9.1     | 18.5      | 16.6 |  |
| \$200,000 - \$1,000,000   | 3.1     | 23.7            | 17.9 | 4.2     | 25.3      | 20.1 |  |
| \$1,000,000 and above   | 0.4     | 33.5            | 23.7 | 0.6     | 35.5      | 27.5 |  |

The collapse of the financial markets and the resulting large declines in income from bonus payments and capital gains in 2001 and 2002 caused the share of liability originating with the top one percent of taxpayers to fall from 39 percent in 2000 to 32.2 percent in 2002 (see Table 7). Over time the State has become increasingly reliant on its high-income taxpayers as a source of income tax revenues. This means changes in the economy that affect a small number of taxpayers in the high-income group can have disproportionate effects on State tax revenues.

|  | 0114                                      |   | TABLE 7   |   |   |   |  |  |  |
|--|---|---|---|---|---|---|--|--|--|
| CHANGES IN THE SHARE OF LIABILITY ORIGINATING WITH<br>THE TOP ONE PERCENT OF NYS TAXPAYERS |   |   |   |   |   |   |  |  |  |
|  | <u>1995</u>                               | 5-2002, 2006 Tax                          | Law   | 2003-2005 Surcharges                      |   |   |  |  |  |
| Year   | Liability, top 1<br>Percent<br>(millions) | Liability, all<br>taxpayers<br>(millions) | Share of total<br>liability, top 1<br>(Percent) | Liability, top 1<br>Percent<br>(millions) | Liability, all<br>taxpayers<br>(millions) | Share of total<br>liability, top 1<br>(Percent) |  |  |  |
| 1996   | 4,935                                     | 16,319                                    | 30.2  |   |   |   |  |  |  |
| 1997   | 5,705                                     | 16,950                                    | 33.7  |   |   |   |  |  |  |
| 1998   | 6,654                                     | 18,986                                    | 35.0  |   |   |   |  |  |  |
| 1999   | 7,462                                     | 20,977                                    | 35.6  |   |   |   |  |  |  |
| 2000   | 9,644                                     | 24,494                                    | 39.0  |   |   |   |  |  |  |
| 2001   | 7,864                                     | 22,406                                    | 35.1  |   |   |   |  |  |  |
| 2002   | 6,681                                     | 20,729                                    | 32.2  |   |   |   |  |  |  |
| 2003   | 7,146                                     | 21,173                                    | 33.8  | 8,079                                     | 22,456                                    | 36.0  |  |  |  |
| 2004   | 8,487                                     | 24 ,2 18                                  | 35.0  | 9,607                                     | 25,769                                    | 37.3  |  |  |  |
| 2005   | 9,794                                     | 26,741                                    | 36.6  | 11,093                                    | 28,484                                    | 38.9  |  |  |  |
| 2006*  | 11,576                                    | 29,813                                    | 38.8  |   |   |   |  |  |  |
| 2007*  | 12,867                                    | 33,159                                    | 38.8  |   |   |   |  |  |  |
| 2008*  | 13,213                                    | 34,466                                    | 38.3  |   |   |   |  |  |  |
| 2009*  | 13,869                                    | 36,710                                    | 37.8  |   |   |   |  |  |  |
| * Estimated  |   |   |   |   |   |   |  |  |  |
| Note: The 200  | 3-2005 surcharges e                       | expired at the end                        | of the 2005 tax yes                             | ar.                                       |   |   |  |  |  |
| Source: NYS [  | Department of Taxation                    | on and Finance; D                         | OOB staff estimates                             | 6.  |   |   |  |  |  |

## TAX LIABILITY AND CASH PAYMENTS

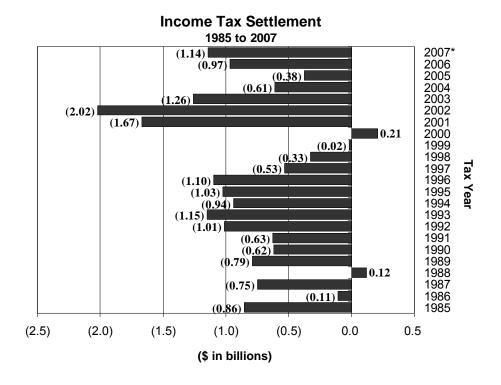
Although significant risks necessarily remain in any estimates of income tax liability, estimation of the level of tax liability for a particular tax year leads, with a high degree of confidence, to the approximate level of cash receipts that can be expected for the particular tax year. The consistency in this relationship is shown in the graph below.



PIT Liability vs. PIT Cash Receipts

Despite the strong relationship between tax-year liability and cash receipts, estimation of cash payments is subject to an important complication that pervades forecasts for the Executive Budget and other State Financial Plan updates. This complication is determining the portions of tax-year liability that will occur in particular State fiscal years. Income tax prepayments — withholding tax and quarterly estimated tax payments — tend to be received not long after income is earned. For example, most withholding tax payments and quarterly estimated tax payments for the 2007 tax year will be received before the end of the 2007-08 State fiscal year. Settlement payments — those payments received when taxpayers file final returns for a tax year — tend to be received in the next State fiscal year after the end of a tax year. Thus, settlement payments for the 2007 tax year will be received largely in the 2008-09 fiscal year.

As is evident in the graph below showing net settlement payments for the 1985 through 2007 tax years, the amount of liability received in the settlement can vary widely from year to year. In most years, the net settlement has been very negative, with State settlement outlays (such as refunds and offsets) far exceeding taxpayer settlement payments (such as those sent with returns and extension requests). There have been some important exceptions to this pattern — most notably during times of tax reform (in 1986 and 1988), in times of rapid economic growth, and during periods with large increases in non-wage income.



\* Estimate

Several different settlement patterns have occurred in recent years. With the rapid growth of the New York economy in the late 1990s, the settlement became much less negative than it traditionally had been. This pattern, accompanying the strongly growing economy, resulted generally from prepayment growth rates that fell short of liability growth rates, leading to the need for increased settlement payments with final returns. With the weak economy of 2001 and 2002, taxpayers, in aggregate, dramatically reduced their settlement payments and the total settlement became very negative again, with the net amount paid out by the State exceeding \$2 billion for the 2002 tax year. Due to the temporary tax increases enacted by the Legislature in 2003, the net settlement payout by the State was negative by about \$600 million for the 2004 tax year, and only \$380 million for tax year 2005. However, the 2006 estimated settlement is a negative \$967 million, due mainly to refund claims for the new child credit. The settlement for 2007 is expected to be slightly larger than as 2006.

For a more detailed discussion of the methods and models used to develop estimates and projections for the personal income tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

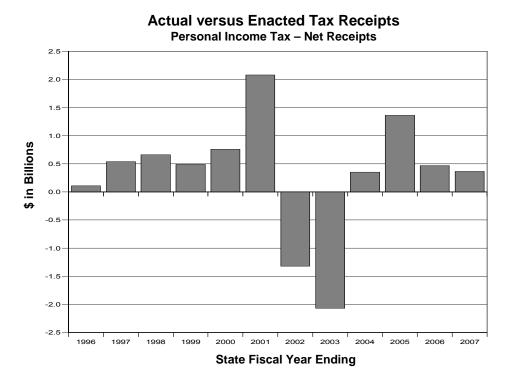
#### **Review of Forecast**

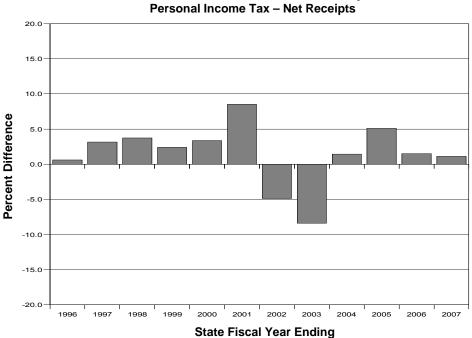
Because of its magnitude, the personal income tax forecast takes on a special significance. The tax has proved to be more difficult to forecast than stable sources, such as the sales tax but has been more accurately forecast (in percentage terms) than more volatile sources like the corporate franchise, bank or real estate transfer tax. In recent years receipts have been underestimated, the main exception over the past 10 years is the period of the September 11 terrorist attacks and related recession.

Note: The settlement comprises extension payments plus final return payments minus refunds and the State-city offset.

Overall, there is typically some structural base uncertainty because a significant portion of the tax base relates to capital gains, a somewhat volatile and voluntary source of income. Relatedly, because taxpayers pay tax on both a pay-as-you-go basis during the fiscal year, and as part of the settlement of their tax return filings in the subsequent fiscal year, there is usually some uncertainty as to how much liability will be paid as cash receipts between the current and subsequent fiscal years.

The following charts show both the dollar and percent error in the personal income tax Enacted Budget net receipts forecasts versus actual results since fiscal year 1996. Clearly the largest variations occurred right before the 9-11 attacks and immediately thereafter. In particular, in fiscal year 2001, extraordinary growth in financial and real estate market transactions during the late 1990s into 2000 resulted in an underestimate of over \$2 billion, or about 9 percent. The subsequent recession and 9-11 aftershocks resulted in similarly sizable overestimates in the next two years. However, for other years the percentage difference between Enacted Budget estimates and actual final results has averaged only about 3 percent, and closer to 1 percent in the past two fiscal years.





Actual versus Enacted Tax Receipts

## **RECEIPTS: ESTIMATES AND PROJECTIONS**

### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$24,855 million, an increase of \$1,342 million, or approximately 6 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to total \$36,551 million, an increase of \$1,971 million, or 5.7 percent above last year.

Compared with the same period a year ago, withholding collections increased 7.8 percent through the first nine months of the fiscal year. The current forecast assumes that estimated payments on 2007 liability will be 13.2 percent higher than comparable payments on 2006 liability. The increase in withholding reflects continued moderate growth in underlying wages over the first half of the fiscal year that is expected to slow during the bonus payout season. The growth in estimated tax appears to reflect continued strength in commercial real estate market and large taxable distributions made by equity mutual funds.

Table 8 shows the components of the personal income tax from 2004-05 through 2008-09.

| FISCAL YEAR COLLECTION COMPONENTS<br>ALL FUNDS<br>(millions of dollars) |                     |                     |                     |                        |                        |  |  |
|---|---------------------|---------------------|---------------------|------------------------|------------------------|--|--|
|   | 2004-05<br>(Actual) | 2005-06<br>(Actual) | 2006-07<br>(Actual) | 2007-08<br>(Projected) | 2008-09<br>(Projected) |  |  |
| Receipts  | . ,                 | . ,                 | . ,                 | · · · ·                | ,                      |  |  |
| Withholding   | 23,375              | 24,761              | 26,802              | 28,401                 | 30,176                 |  |  |
| Estimated Payments  | 7,062               | 9,158               | 10,355              | 11,697                 | 12,527                 |  |  |
| Current Year  | 5,526               | 6,684               | 7,572               | 8,572                  | 9,152                  |  |  |
| Prior Year*   | 1,536               | 2,474               | 2,783               | 3,125                  | 3,375                  |  |  |
| Final Returns   | 1,629               | 1,849               | 2,102               | 2,116                  | 2,211                  |  |  |
| Current Year  | 171                 | 199                 | 194                 | 145                    | 180                    |  |  |
| Prior Year*   | 1,458               | 1,650               | 1,907               | 1,971                  | 2,031                  |  |  |
| Delinquent Collections  | 702                 | 776                 | 831                 | 909                    | 947                    |  |  |
| Gross Receipts  | 32,768              | 36,544              | 40,090              | 43,123                 | 45,861                 |  |  |
| Refunds   |                     |                     |                     |                        |                        |  |  |
| Prior Year*   | 3,107               | 3,481               | 3,231               | 4,248                  | 4,412                  |  |  |
| Previous Years  | 243                 | 272                 | 257                 | 315                    | 290                    |  |  |
| Current Year*   | 960                 | 1,512               | 1,500               | 1500                   | 1,750                  |  |  |
| State-City Offset*  | 357                 | 466                 | 522                 | 509                    | 604                    |  |  |
| Total Refunds   | 4,668               | 5,731               | 5,510               | 6,572                  | 7,056                  |  |  |
| Net Receipts  | 28,100              | 30,813              | 34,580              | 36,551                 | 38,805                 |  |  |

The primary risk to the estimate of 2007-08 receipts results from the timing of bonus payments paid by financial services companies. A large portion of financial sector bonuses are typically paid in the first quarter of the calendar year. Consequently, complete information about such payments is not available when Budget estimates are constructed. However, the forecast assumes a modest reduction in bonus payouts during the January-March timeframe resulting in flat year-over-year growth in withholding.

Total refunds are expected to increase by \$1,062 million (19.3 percent) from 2006-07. This is mainly due to the Empire State Child Credit, enacted and effective in 2006 and worth nearly \$650 million.

#### 2008-09 Projections

All Funds receipts are projected to be \$38,805 million, an increase of \$2,254 million, or 6.2 percent above 2007-08.

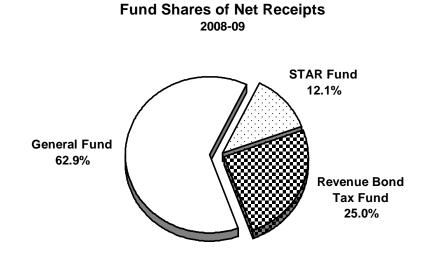
Withholding receipts continue to reflect modest but slowing growth in wages and are projected to rise by 6.2 percent. The other major component of collections, estimated payments on 2008 income, is projected to increase by 7.1 percent. This is consistent with a projected slowdown in the growth of non-wage income.

Extension and final payments related to 2007 returns are expected to increase by \$310 million (6.1 percent) from 2006 returns consistent with liability projections.

# PERSONAL INCOME TAX

Total refunds for 2008-09 are projected to increase by \$484 million (7.4 percent). This growth reflects both a \$250 million increase from increasing the refund cap from \$1,500 million to \$1,750 million, and a \$176 million decrease due to proposed legislation.

#### General Fund



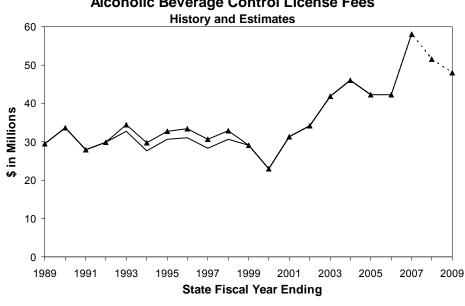
Under proposed law, General Fund net personal income tax receipts are estimated at \$22,735 million in 2007-08 and are projected at \$24,391 million in 2008-09, a 7.3 percent increase from 2007-08.

#### **Other Funds**

In 2007-08 and 2008-09, respectively, dedicated personal income tax receipts of \$4,679 million and \$4,713 million will be deposited into the School Tax Relief Fund. The 2008-09 amount reflects proposed legislation that would reduce STAR by delaying the second phase of the middle class rebate program, increasing the exemption floor from 5 percent to 10 percent, limiting the New York City STAR credit to high income taxpayers and offsetting debts against rebates.

# ALCOHOLIC BEVERAGE CONTROL **LICENSE FEES**

| (millions of dollars) |         |           |        |         |           |        |         |  |
|-----------------------|---------|-----------|--------|---------|-----------|--------|---------|--|
|                       | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |  |
|                       | Actual  | Estimated | Change | Change  | Projected | Change | Change  |  |
| General Fund          | 58.2    | 51.5      | (6.7)  | (11.5)  | 48.0      | (3.5)  | (6.8)   |  |
| Other Funds           | 0.0     | 0.0       | 0.0    | 0.0     | 0.0       | 0.0    | 0.0     |  |
| All Funds             | 58.2    | 51.5      | (6.7)  | (11.5)  | 48.0      | (3.5)  | (6.8)   |  |



**Alcoholic Beverage Control License Fees** 

<sup>-</sup> All Funds - General Fund

| ALCOHOLIC BEVERAGE CONTROL LICENSE FEES BY FUND<br>(thousands of dollars) |             |                |             |              |                 |  |  |  |
|---|-------------|----------------|-------------|--------------|-----------------|--|--|--|
|   | Gross       |                | Special     |              |                 |  |  |  |
|   | General     |                | General     | Revenue      | All Funds       |  |  |  |
|   | <u>Fund</u> | <b>Refunds</b> | <u>Fund</u> | <u>Funds</u> | <b>Receipts</b> |  |  |  |
| 1998-99   | 32,282      | 3,190          | 29,092      | 0            | 29,092          |  |  |  |
| 1999-2000   | 25,566      | 2,615          | 22,951      | 0            | 22,951          |  |  |  |
| 2000-01   | 33,140      | 1,787          | 31,353      | 0            | 31,353          |  |  |  |
| 2001-02   | 35,495      | 1,251          | 34,244      | 0            | 34,244          |  |  |  |
| 2002-03   | 43,124      | 1,183          | 41,941      | 0            | 41,941          |  |  |  |
| 2003-04   | 47,187      | 1,796          | 45,391      | 0            | 45,391          |  |  |  |
| 2004-05   | 44,543      | 2,179          | 42,364      | 0            | 42,364          |  |  |  |
| 2005-06   | 44,934      | 2,608          | 42,326      | 0            | 42,326          |  |  |  |
| 2006-07   | 60,700      | 2,500          | 58,200      | 0            | 58,200          |  |  |  |
| Estimated   |             |                |             |              |                 |  |  |  |
| 2007-08   | 54,000      | 2,500          | 51,500      | 0            | 51,500          |  |  |  |
| 2008-09   | 50,500      | 2,500          | 48,000      | 0            | 48,000          |  |  |  |

## **PROPOSED LEGISLATION**

No new legislation is proposed with this Budget.

#### DESCRIPTION

#### Fee Base and Rate

New York State distillers, brewers, wholesalers, retailers, and others who sell alcoholic beverages are required by law to be licensed by the State Liquor Authority. License fees vary depending on the type and location of the establishment or premises operated, as well as the class of beverage for which the license is issued.

#### Administration

Fees are paid directly to the State Liquor Authority on or before the expiration date of the current one-, two-, or three-year license, or with the application for a new license.

|      | NUMBER OF LICENSES BY CATEGORY<br>(calendar year) |                       |                  |              |          |                   |           |        |  |  |
|------|---|-----------------------|------------------|--------------|----------|-------------------|-----------|--------|--|--|
|      | Bars and Restaurants                              |                       |                  |              |          |                   |           |        |  |  |
|      | Liquor<br>Stores                                  | Beer, Wine and Liquor | Beer and<br>Wine | Beer<br>Only | Subtotal | Grocery<br>Stores | Wholesale | Total  |  |  |
| 1998 | 2,596   | 19,853                | 3,712            | 1,950        | 25,515   | 19,417            | 1,142     | 48,670 |  |  |
| 1999 | 2,560   | 20,325                | 3,640            | 1,883        | 25,848   | 19,202            | 1,031     | 48,587 |  |  |
| 2000 | 2,491   | 20,694                | 3,748            | 1,877        | 26,319   | 19,167            | 1,201     | 49,178 |  |  |
| 2001 | 2,482   | 20,545                | 3,991            | 1,942        | 26,478   | 18,994            | 1,181     | 49,135 |  |  |
| 2002 | 2,494   | 21,192                | 4,256            | 2,066        | 27,514   | 19,051            | 1,202     | 50,261 |  |  |
| 2003 | 2,501   | 19,666                | 4,470            | 1,977        | 26,113   | 18,726            | 1,233     | 48,573 |  |  |
| 2004 | 2,525   | 19,772                | 4,606            | 1,984        | 26,362   | 18,496            | 1,254     | 48,637 |  |  |
| 2005 | 2,558   | 19,686                | 4,825            | 1,984        | 26,495   | 18,270            | 1,294     | 48,617 |  |  |
| 2006 | 2,628   | 19,497                | 4,929            | 1,964        | 26,390   | 18,878            | 1,640     | 49,536 |  |  |
| 2007 | 2,654   | 19,801                | 5,030            | 2,260        | 27,091   | 18,291            | 1,371     | 49,407 |  |  |

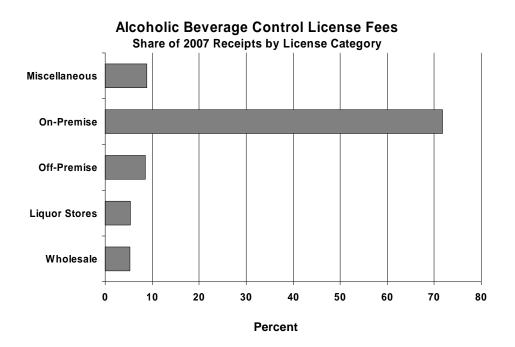
# Significant Legislation

The significant statutory changes for this revenue source are summarized below.

| Subject                  | Description  | Effective Date    |
|--------------------------|--|-------------------|
| Legislation Enacted in 2 | 1997   |                   |
| License Renewal          | Changed the required purchase of a triennial license to allow licensees to continue to purchase a triennial license or optionally purchase an annual or biennial license at a prorated cost. | December 1, 1998  |
| Legislation Enacted in 2 | 2002   |                   |
| Fee Increases            | Increased license fees for most licensees by 28 percent.   | September 1, 2002 |
| Legislation Enacted in 2 | 2003   |                   |
| Open Sundays             | Allowed liquor stores to have an option of closing a day other than Sunday.  | May 15, 2003      |
| Legislation Enacted in 2 | 2004   |                   |
| Seven Day Sales          | Allowed liquor stores to open seven days per week.   | August 20, 2004   |
| Legislation Enacted in 2 | 2005   |                   |
| Direct Shipments         | Allowed the direct shipment of wine to individual consumers in New York State.   | August 11, 2005   |
| Legislation Enacted in 2 | 2007   |                   |
| Auction Licenses         | Allowed auctions of distilled spirits and licensing of auctioneers.  | October 15, 2007  |

## FEE LIABILITY

The most significant source of revenue is the licensing of over 27,000 bars and restaurants that offer on-premise consumption. The majority of State-licensed bars and restaurants (about 19,800 in 2007) are authorized to sell beer, wine, and liquor. Approximately 5,000 licensees are permitted to sell only beer and wine. The remaining 2,360 licensees in 2007 sold only beer. In addition, there were about 18,300 grocery stores licensed to sell beer for off-premise consumption and about 1,400 alcoholic beverage wholesalers. Finally, the miscellaneous licenses (not shown above), which account for roughly 7.8 percent of revenue, are made up of specialty and seasonal licenses (for example: veterans' clubs and seasonal tour boats).



### TAX LIABILITY

For a more detailed discussion of the methods and models used to develop estimates and projections for the alcohol beverage control license fees, please see the *Economic*, *Revenue and Spending Methodology* at www.budget.state.ny.us.

# **RECEIPTS: ESTIMATES AND PROJECTIONS**

### All Funds

### 2007-08 Estimates

All Funds collections to date are \$36.5 million, a decrease of \$8.9 million, or 19.7 percent below the comparable period in the prior fiscal year. This decrease is attributed to a one-time deposit of internet receipts during 2006-07.

# ALCOHOLIC BEVERAGE CONTROL LICENSE FEES

All Funds receipts for 2007-08 are estimated to be \$51.5 million, a decrease of \$6.7 million, or 11.5 percent below last year.

#### 2008-09 Projections

All Funds receipts are projected to be \$48 million, a decrease of \$3.5 million, or 6.8 percent below 2007-08. This decrease is attributed to the normal license renewal cycle.

#### **General Fund**

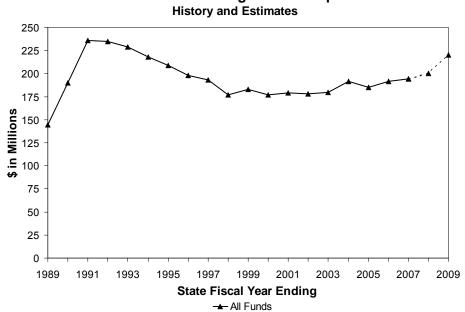
Effective April 1, 1998, all proceeds from alcoholic beverage control license fees are deposited in the General Fund.

#### **Other Funds**

From 1992-93 through 1997-98, a portion of license fee receipts was deposited in the Alcoholic Beverage Control Enhancement Account. Revenues deposited into the account were used to support efforts to improve compliance with licensing regulations and expedite license processing. Beginning in 1998-99, this special revenue fund was eliminated, and since that time all licensing fees have been deposited in the General Fund.

# ALCOHOLIC BEVERAGE TAXES

| (millions of dollars) |         |           |        |         |           |        |         |  |
|-----------------------|---------|-----------|--------|---------|-----------|--------|---------|--|
|                       | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |  |
|                       | Actual  | Estimated | Change | Change  | Projected | Change | Change  |  |
| General Fund          | 194.3   | 200.2     | 5.9    | 3.0     | 219.6     | 19.4   | 9.7     |  |
| Other Funds           | 0.0     | 0.0       | 0.0    | 0.0     | 0.0       | 0.0    | 0.0     |  |
| All Funds             | 194.3   | 200.2     | 5.9    | 3.0     | 219.6     | 19.4   | 9.7     |  |



# Alcoholic Beverage Tax Receipts

| ALCOHOLIC BEVERAGE TAXES BY FUND<br>(thousands of dollars) |         |         |         |           |  |  |  |
|--|---------|---------|---------|-----------|--|--|--|
|  | Gross   |         |         |           |  |  |  |
|  | General |         | General | All Funds |  |  |  |
|  | Fund    | Refunds | Fund    | Receipts  |  |  |  |
| 1998-99  | 183,087 | 316     | 182,771 | 182,771   |  |  |  |
| 1999-2000  | 177,093 | 55      | 177,038 | 177,038   |  |  |  |
| 2000-01  | 179,407 | 67      | 179,340 | 179,340   |  |  |  |
| 2001-02  | 178,146 | 1       | 178,145 | 178,145   |  |  |  |
| 2002-03  | 180,686 | 931     | 179,755 | 179,755   |  |  |  |
| 2003-04  | 191,380 | 23      | 191,357 | 191,357   |  |  |  |
| 2004-05  | 184,955 | 68      | 184,887 | 184,887   |  |  |  |
| 2005-06  | 191,696 | 22      | 191,674 | 191,674   |  |  |  |
| 2006-07  | 194,400 | 100     | 194,300 | 194,300   |  |  |  |
| Estimated  |         |         |         |           |  |  |  |
| 2007-08  | 200,300 | 100     | 200,200 | 200,200   |  |  |  |
| 2008-09  |         |         |         |           |  |  |  |
| Current Law  | 204,700 | 100     | 204,600 | 204,600   |  |  |  |
| Proposed Law   | 219,700 | 100     | 219,600 | 219,600   |  |  |  |

# **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- make permanent current enforcement provisions;
- extend the seven day sales law; and
- change the rate of tax on certain products.

## DESCRIPTION

#### Tax Base and Rate

New York State imposes excise taxes at various rates on liquor, beer, wine and specialty beverages.

| STATE TAX RATES<br>(dollars per unit of measure)  |      |            |  |  |  |
|---|------|------------|--|--|--|
| Liquor over 24 percent alcohol                    | 1.70 | per liter  |  |  |  |
| All other liquor with more than 2 percent alcohol | 0.67 | per liter  |  |  |  |
| Liquor with not more than 2 percent alcohol       | 0.01 | per liter  |  |  |  |
| Natural sparkling wine                            | 0.05 | per liter  |  |  |  |
| Artificially carbonated sparkling wine            | 0.05 | per liter  |  |  |  |
| Still wine  | 0.05 | per liter  |  |  |  |
| Beer with 0.5 percent or more alcohol             | 0.11 | per gallon |  |  |  |
| Cider with more than 3.2 percent alcohol          | 0.01 | per liter  |  |  |  |

### Administration

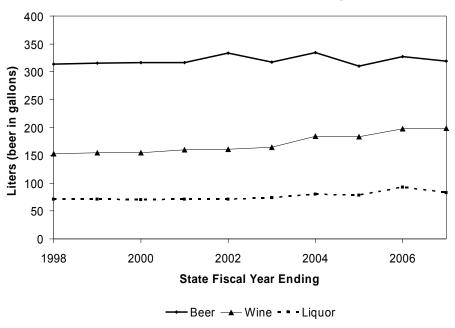
The tax is remitted by licensed distributors and noncommercial importers of such beverages in the month following the month of delivery.

# Significant Legislation

The significant statutory changes to this tax source are summarized below.

| Subject                | Description   | Effective Date  |
|------------------------|---|-----------------|
| Legislation Enacted in | 1989  |                 |
| Various Tax Increases  | Increased the State excise tax rate on: beer with at least 0.5 percent<br>alcohol from 5.5 cents to 11 cents per gallon; liquor with at least 24<br>percent alcohol from \$1.08 to \$1.40 per liter; liquor with between 2<br>and 24 percent alcohol from 26.4 cents to 55 cents per liter; wine<br>from 3.2 cents to 5 cents per liter; and cider with at least 3.2 percent<br>alcohol from 0.4 cents to 1 cent per liter. | May 1, 1989     |
| Legislation Enacted in | 1991  |                 |
| Various Tax Increases  | Increased the State excise tax rate on: beer with at least 0.5 percent alcohol from 11 cents to 21 cents per gallon; liquor with at least 24 percent alcohol from \$1.40 to \$1.70 per liter; and liquor with between 2 and 24 percent alcohol from 55 cents to 66.8 cents per liter.   | June 1, 1991    |
| Legislation Enacted in | 1995  |                 |
| Beer Tax Cut           | Reduced the State excise tax rate on beer with at least 0.5 percent alcohol from 21 cents to 16 cents per gallon.   | January 1, 1996 |
| Legislation Enacted in | 1998  |                 |
| Beer Tax Cut           | Reduced the State excise tax rate on beer with at least 0.5 percent alcohol from 16 cents to 13.5 cents per gallon.   | January 1, 1999 |

| Subject                | Description   | Effective Date    |
|------------------------|---|-------------------|
| Legislation Enacted in | n 1999  |                   |
| Beer Tax Cut           | Reduced the State excise tax rate on beer with at least 0.5 percent alcohol from 13.5 cents to 12.5 cents per gallon.     | April 1, 2001     |
| Exemption              | Increased the small brewers' tax exemption from the first 100,000 barrels of domestically brewed beer to 200,000 barrels. | April 1, 2001     |
| Legislation Enacted in | n 2000  |                   |
| Exemption              | Accelerated the small brewers exemption increase by moving the effective date from April 1, 2001, to January 1, 2000.     | January 1, 2000   |
| Beer Tax Cut           | Reduced the State excise tax rate on beer with at least 0.5 percent alcohol from 12.5 cents to 11 cents per gallon.       | September 1, 2003 |
| Legislation Enacted in | n 2007  |                   |
| Auction Licenses       | Authorizes the sale of privately held liquors to persons licensed by<br>the State Liguor Authority to conduct auctions.   | October 15, 2007  |



#### **Consumption of Alcoholic Beverages**

#### TAX LIABILITY

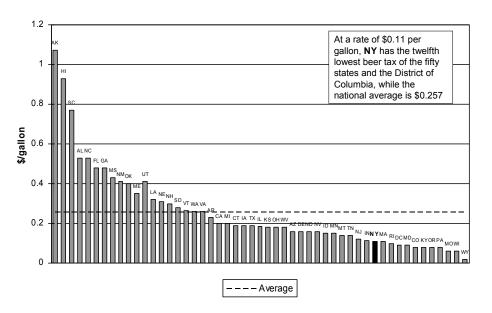
Overall, per capita consumption of taxed beverages and receipts has remained fairly constant in recent years with declines in one beverage class being offset with increases in others, due to shifts in consumer preferences. For example, wine and liquor consumption in recent years has increased relative to beer consumption. In addition, the movement of alcoholic beverage demand towards less expensive beverages with lower alcohol content is attributed, in part, to the impact of rising relative prices on beverages with higher alcohol content. Furthermore, the New York State tax on liquor is relatively high in comparison to both other forms of alcohol and to other states.

### **Other States**

Compared with the alcohol tax rates in the other states in the nation, New York State has:

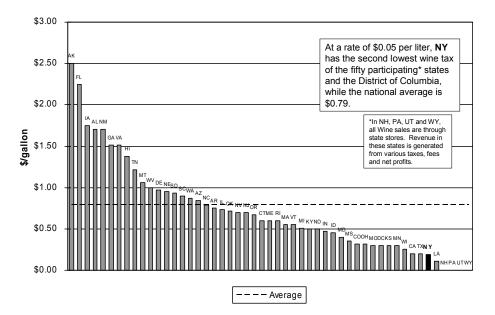
# ALCOHOLIC BEVERAGE TAXES

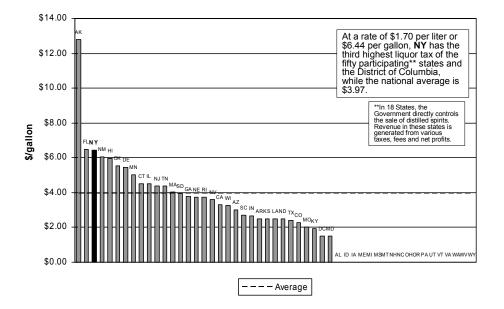
- The twelfth lowest beer tax in the nation;
- The second lowest wine tax in the nation (of those participating states\*); and
- The third highest liquor tax in the nation (of those participating states\*\*).
  - \* In NH, PA, UT and WY, all wine sales are through state stores. Revenue in these states is generated from various taxes, fees and net profits.
  - \*\* In 18 states, the government directly controls the sale of distilled spirits. Revenue in these states is generated from various taxes, fees and net profits.



#### Beer Tax Rates by State January 1, 2007

Wine Tax Rates by State January 2007





Liquor Tax Rates by State January 2007

The State continues to suffer tax avoidance and evasion due to the bootlegging of liquor from other states. Enforcement legislation enacted in 1993 added registration, invoice and manifest requirements, as well as seizure and forfeiture provisions (see table below). Additionally, the legislation provided higher fines for the bootlegging of varying volumes of liquor. These alcoholic beverage enforcement provisions have provided some protection to the State's liquor industry and tax base, thereby moderating year-over-year declines in State alcoholic beverage tax receipts. Legislation enacted in 2002 extended these provisions to October 31, 2007 and has since been extended until October 31, 2009.

For a more detailed discussion of the methods and models used to develop estimates and projections for the alcohol beverage taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

| Violations   | Volume                               | Penalties  |
|--|--------------------------------------|--|
| Import liquor without registration   |                                      | Class A misdemeanor  |
| Produce, distill, manufacture, compound,<br>mix or ferment liquors without registration or<br>tax payments |                                      | Class A misdemeanor  |
| Cause liquor covered by a warehouse receipt to be removed from a warehouse                                 |                                      | Class A misdemeanor  |
| Three or more above violations in a five-year period   |                                      | Class E felony   |
| Import liquor without registration   | More than 360 liters within one year | Class E felony   |
| Produce, distill, manufacture, compound,<br>mix or ferment liquors without registration or<br>tax payments |                                      | Class E felony   |
| Cause liquor covered by a warehouse receipt to be removed from a warehouse                                 | More than 360 liters within one year | Class E felony   |
| Custody, possession or control of liquor without registration or tax payments                              |                                      | Class B misdemeanor  |
| Custody, possession or control of liquor without registration or tax payments                              | Exceeds 360 liters                   | Class E felony   |
| Import liquor without registration   | More than 90 liters                  | Seize transportation vehicles and liquor.  |
| Distribute or hold liquor for sale without<br>paying alcoholic beverage taxes                              | More than 90 liters                  | Seize transportation vehicles and liquor.  |
| Failure by a distributor to pay the tax  |                                      | 10 percent of the tax amount due, plus 1 percent each month after the expiration. The penalty shall not be less than \$100 but shall not exceed 30 percent in aggregate. |
| Failure by any other person to pay the tax   |                                      | 50 percent of the tax amount due, plus<br>1 percent each month after the expiration.<br>The penalty shall not be less than \$100.  |

#### ALCOHOLIC BEVERAGE TAX ENFORCEMENT PROVISIONS

### **RECEIPTS: ESTIMATES AND PROJECTIONS**

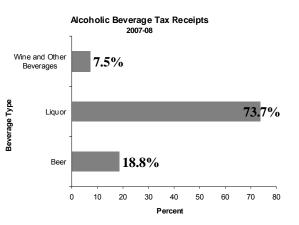
#### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$159.1 million, an increase of \$9 million, or 6 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$200 million, an increase of \$6 million, or 3 percent above last year.

The bulk of estimated receipts, \$149 million, are derived from the tax on liquor. Beer will generate an estimated \$38 million and wine and other taxed beverages an estimated \$13 million.



# ALCOHOLIC BEVERAGE TAXES

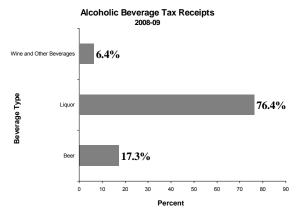
|                | COMPONENTS OF ALCOHOLIC BEVERAGE TAX RECEIPTS<br>(millions of dollars) |         |         |         |         |                      |                      |  |  |
|----------------|--|---------|---------|---------|---------|----------------------|----------------------|--|--|
|                | 2002-03  | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08<br>Estimated | 2008-09<br>Projected |  |  |
| Beer           | 39   | 39      | 34      | 36      | 37      | 38                   | 38                   |  |  |
| Liquor         | 132  | 143     | 141     | 145     | 147     | 149                  | 168                  |  |  |
| Wine and Other | 9  | 10      | 10      | 11      | 12      | 13                   | 14                   |  |  |
| Total          | 180  | 191     | 185     | 192     | 196     | 200                  | 220                  |  |  |

#### 2008-09 Projections

All Funds receipts are projected to be \$220 million, an increase of \$19 million, or 10 percent above 2007-08.

Based on recent trends, the consumption of beer, wine and liquor are expected to grow modestly in 2008-09.

Of the total projected alcoholic beverage tax receipts, \$168 million is derived from liquor, \$38 million from beer, and \$14 million from wine and other specialty beverages.

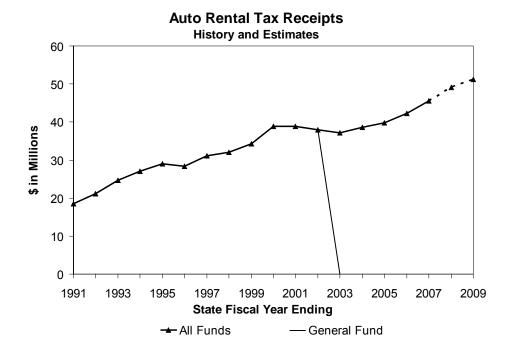


#### **General Fund**

Currently, all receipts from the alcoholic beverage tax are deposited in the General Fund.

# AUTO RENTAL TAX

| AUTO RENTAL TAX<br>(millions of dollars) |                   |                      |        |                   |                      |        |                   |  |  |
|--|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|--|--|
|  | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |  |  |
| General Fund                             | 0.0               | 0.0                  | 0.0    | 0.0               | 0.0                  | 0.0    | 0.0               |  |  |
| Other Funds                              | 45.5              | 49.1                 | 3.6    | 7.9               | 51.2                 | 2.1    | 4.3               |  |  |
| All Funds                                | 45.5              | 49.1                 | 3.6    | 7.9               | 51.2                 | 2.1    | 4.3               |  |  |



| AUTO RENTAL TAX BY FUND<br>(thousands of dollars) |                |                    |           |  |  |  |  |  |
|---|----------------|--------------------|-----------|--|--|--|--|--|
|   | (incucundo (   | Capital            |           |  |  |  |  |  |
|   | General        | Projects           | All Funds |  |  |  |  |  |
|   | Fund           | Funds <sup>1</sup> | Receipts  |  |  |  |  |  |
| 1998-99   | 34,241         | 0                  | 34,241    |  |  |  |  |  |
| 1999-2000   | 38,843         | 0                  | 38,843    |  |  |  |  |  |
| 2000-01   | 38,916         | 0                  | 38,916    |  |  |  |  |  |
| 2001-02   | 37,914         | 0                  | 37,914    |  |  |  |  |  |
| 2002-03   | 0              | 37,191             | 37,191    |  |  |  |  |  |
| 2003-04   | 0              | 38,593             | 38,593    |  |  |  |  |  |
| 2004-05   | 0              | 39,824             | 39,824    |  |  |  |  |  |
| 2005-06   | 0              | 42,303             | 42,303    |  |  |  |  |  |
| 2006-07   | 0              | 45,500             | 45,500    |  |  |  |  |  |
| Estimated   |                |                    |           |  |  |  |  |  |
| 2007-08   | 0              | 49,100             | 49,100    |  |  |  |  |  |
| 2008-09   | 0              | 51,200             | 51,200    |  |  |  |  |  |
| <sup>1</sup> Dedicated Highw                      | vay and Bridge | Trust Fund.        |           |  |  |  |  |  |

# **PROPOSED LEGISLATION**

No new legislation for this tax is proposed with this Budget.

#### DESCRIPTION

#### Tax Base and Rate

Since June 1, 1990, the State has imposed a five percent tax on charges for the rental or use in New York State of a passenger car with a gross vehicle weight of 9,000 pounds or less.

The auto rental tax applies to a vehicle rented by a resident or a nonresident, regardless of where the vehicle is registered. The tax does not apply to a car lease covering a period of one year or more.

#### Administration

The auto rental tax is remitted quarterly by the vendor on the vendor's sales tax return to the Department of Taxation and Finance.

#### TAX LIABILITY

Receipts from the auto rental tax are influenced by the overall health of the economy, particularly consumer and business spending on travel. Unusual events that affect travel have had a significant influence on receipts.

For a more detailed discussion of the methods and models used to develop estimates and projections for the auto rental tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are estimated to be 39.2 million, a decrease of \$0.8 million, or 2.0 percent below the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$49.1 million, an increase of \$3.6 million, or 7.9 percent above last year.

#### 2008-09 Projections

All Funds receipts are projected to be \$51.2 million, an increase of \$2.1 million, or 4.3 percent above 2007-08. The estimate assumes a return to an historical average rate of growth for this tax.

# **General Fund**

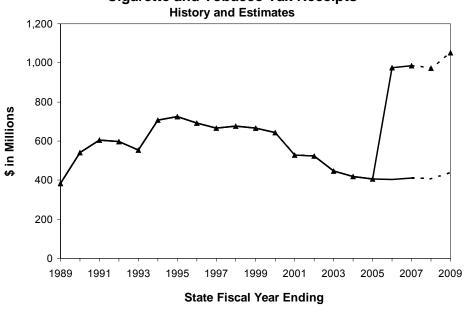
Since April 1, 2002, no auto rental tax receipts have been deposited in the General Fund.

## **Other Funds**

Legislation enacted in 2002 dedicated all receipts from the auto rental tax to the Dedicated Highway and Bridge Trust Fund, effective April 1, 2002.

# CIGARETTE AND TOBACCO TAXES

| (millions of dollars) |                   |                      |        |                   |                      |        |                   |  |  |
|-----------------------|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|--|--|
|                       | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |  |  |
| General Fund          | 410.7             | 407.2                | (3.5)  | (0.9)             | 437.3                | 30.1   | 7.4               |  |  |
| Other Funds           | 574.0             | 565.4                | (8.6)  | (1.5)             | 614.4                | 49.0   | 8.7               |  |  |
| All Funds             | 984.7             | 972.6                | (12.1) | (1.2)             | 1,051.7              | 79.1   | 8.1               |  |  |



# Cigarette and Tobacco Tax Receipts

| (millions of dollars) |                |                  |                 |                  |               |  |  |  |
|-----------------------|----------------|------------------|-----------------|------------------|---------------|--|--|--|
|                       | Gross Special  |                  |                 |                  |               |  |  |  |
|                       | General        |                  | General         | Revenue          | All Funds     |  |  |  |
|                       | Fund           | Refunds          | Fund            | Funds*           | Receipts      |  |  |  |
| 1998-99               | 672            | 5                | 667             | 0                | 667           |  |  |  |
| 1999-2000             | 648            | 5                | 643             | 0                | 643           |  |  |  |
| 2000-01               | 532            | 4                | 528             | 0                | 528           |  |  |  |
| 2001-02               | 530            | 7                | 523             | 0                | 532           |  |  |  |
| 2002-03               | 454            | 8                | 446             | 0                | 446           |  |  |  |
| 2003-04               | 428            | 9                | 419             | 0                | 419           |  |  |  |
| 2004-05               | 409            | 3                | 406             | 0                | 406           |  |  |  |
| 2005-06               | 406            | 2                | 404             | 571              | 974           |  |  |  |
| 2006-07               | 412            | 1                | 411             | 574              | 985           |  |  |  |
| Estimated             |                |                  |                 |                  |               |  |  |  |
| 2007-08               | 409            | 2                | 407             | 565              | 973           |  |  |  |
| 2008-09               |                |                  |                 |                  |               |  |  |  |
| Current Law           | 438            | 2                | 436             | 612              | 1,048         |  |  |  |
| Proposed Law          | 439            | 2                | 437             | 614              | 1,052         |  |  |  |
|                       |                |                  |                 |                  |               |  |  |  |
| Between March         | 2000 and Marc  | ch 2005, a porti | on of the State | 's cigarette tax | receipts was  |  |  |  |
| deposited in the      | off-budget Tob | acco Control ar  | d Insurance In  | itiatives Pool e | stablished in |  |  |  |

# **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- classify little cigars as cigarettes for the purposes of taxation; and
- enhance compliance and enforcement of the tobacco products and cigarette taxes.

## DESCRIPTION

#### Tax Base and Rate

The New York State cigarette excise tax is imposed by Article 20 of the Tax Law on the sale or use of cigarettes within the State. The current tax rate is \$1.50 per package of 20 cigarettes.

The Federal government imposes a cigarette excise tax on manufacturers and first importers of cigarettes. The Federal tax rate was increased from 24 cents to 34 cents per pack on January 1, 2000, and again to 39 cents per pack on January 1, 2002. Effective March 1, 2000, New York raised its tax by 55 cents to \$1.11 per pack and effective April 3, 2002, by 39 cents to \$1.50 per pack. New York City also levies a separate cigarette excise tax of \$1.50 per pack.

| STATE, FEDERAL AND NEW YORK CITY<br>CIGARETTE EXCISE TAX RATES<br>PER PACK OF 20 CIGARETTES<br>(since 1950) |         |                         |         |                    |         |  |  |
|---|---------|-------------------------|---------|--------------------|---------|--|--|
| State   |         | Federal                 |         | New York Cit       | у       |  |  |
|   | Rate    |                         | Rate    |                    | Rate    |  |  |
|   | (cents) |                         | (cents) | -                  | (cents) |  |  |
| July 1, 1939  | 2       | Before November 1, 1951 | 7       | Before May 1, 1959 | ່ 1໌    |  |  |
| January 1, 1948   | 3       | November 1, 1951        | 8       | May 1, 1959        | 2       |  |  |
| April 1, 1959   | 5       | January 1, 1983         | 16      | June 1, 1963       | 4       |  |  |
| April 1, 1965   | 10      | January 1, 1991         | 20      | January 1, 1976    | 8       |  |  |
| June 1, 1968  | 12      | January 1, 1993         | 24      | July 2, 2002       | 150     |  |  |
| February 1, 1972  | 15      | January 1, 2000         | 34      |                    |         |  |  |
| April 1, 1983   | 21      | January 1, 2002         | 39      |                    |         |  |  |
| May 1, 1989   | 33      |                         |         |                    |         |  |  |
| June 1, 1990  | 39      |                         |         |                    |         |  |  |
| June 1, 1993  | 56      |                         |         |                    |         |  |  |
| March 1, 2000   | 111     |                         |         |                    |         |  |  |
| April 3, 2002   | 150     |                         |         |                    |         |  |  |

The State also imposes a tax on other tobacco products, such as chewing tobacco, snuff, cigars, pipe tobacco and roll-your-own cigarette tobacco, at a rate of 37 percent of their wholesale price. The Federal government also imposes an excise tax on manufacturers and importers of tobacco products at various rates, depending on the type of product.

Retail establishments that sell cigarettes are required to purchase licenses. Vending machine owners are required to purchase stickers from the Department of Taxation and Finance.

The following table provides a comparison of state and maximum local cigarette tax rates.

# CIGARETTE AND TOBACCO TAXES

| Cen                        | Cents Per Pack Ranked by State Tax Rate |            |                |  |  |  |  |  |
|----------------------------|---|------------|----------------|--|--|--|--|--|
|                            | As of January 1, 2008                   |            |                |  |  |  |  |  |
|                            |   | Maximum    | Maximum State  |  |  |  |  |  |
| Rank (Low to High)         | State Rate                              | Local Rate | and Local Rate |  |  |  |  |  |
| South Carolina             | 7.0                                     |            | 7.0            |  |  |  |  |  |
| Missouri                   | 17.0                                    | 7.0        | 24.0           |  |  |  |  |  |
| Mississippi                | 18.0                                    |            | 18.0           |  |  |  |  |  |
| Kentucky                   | 30.0                                    |            | 30.0           |  |  |  |  |  |
| Virginia                   | 30.0                                    | 75.0       | 105.0          |  |  |  |  |  |
| Florida                    | 33.9                                    |            | 33.9           |  |  |  |  |  |
| North Carolina             | 35.0                                    |            | 35.0           |  |  |  |  |  |
| Louisiana                  | 36.0                                    |            | 36.0           |  |  |  |  |  |
| Georgia                    | 37.0                                    |            | 37.0           |  |  |  |  |  |
| Alabama                    | 42.5                                    | 6.0        | 48.5           |  |  |  |  |  |
| North Dakota               | 44.0                                    |            | 44.0           |  |  |  |  |  |
| West Virginia              | 55.0                                    |            | 55.0           |  |  |  |  |  |
| ldaho                      | 57.0                                    |            | 57.0           |  |  |  |  |  |
| Arkansas                   | 59.0                                    |            | 59.0           |  |  |  |  |  |
| Wyoming                    | 60.0                                    |            | 60.0           |  |  |  |  |  |
| Tennessee                  | 62.0                                    | 1.0        | 63.0           |  |  |  |  |  |
| Nebraska                   | 64.0                                    |            | 64.0           |  |  |  |  |  |
| Utah                       | 69.5                                    |            | 69.5           |  |  |  |  |  |
| Kansas                     | 79.0                                    |            | 79.0           |  |  |  |  |  |
| Nevada                     | 80.0                                    |            | 80.0           |  |  |  |  |  |
| Colorado                   | 84.0                                    |            | 84.0           |  |  |  |  |  |
| California                 | 87.0                                    |            | 87.0           |  |  |  |  |  |
| New Mexico                 | 91.0                                    |            | 91.0           |  |  |  |  |  |
| Illinois                   | 98.0                                    | 268.0      | 366.0          |  |  |  |  |  |
| Indiana                    | 99.5                                    | 20010      | 99.5           |  |  |  |  |  |
| District of Columbia       | 100.0                                   |            | 100.0          |  |  |  |  |  |
| Oklahoma                   | 103.0                                   |            | 103.0          |  |  |  |  |  |
| New Hampshire              | 108.0                                   |            | 108.0          |  |  |  |  |  |
| National Average           | 111.2                                   |            | 111.2          |  |  |  |  |  |
| Delaware                   | 115.0                                   |            | 115.0          |  |  |  |  |  |
| Oregon                     | 118.0                                   |            | 118.0          |  |  |  |  |  |
| Ohio                       | 125.0                                   | 34.5       | 159.5          |  |  |  |  |  |
| Pennsylvania               | 135.0                                   | 01.0       | 135.0          |  |  |  |  |  |
| lowa                       | 136.0                                   |            | 136.0          |  |  |  |  |  |
| Texas                      | 141.0                                   |            | 141.0          |  |  |  |  |  |
| Minnesota                  | 149.3                                   |            | 149.3          |  |  |  |  |  |
| New York                   | 149.3<br>150.0                          | 150.0      | <b>300.0</b>   |  |  |  |  |  |
| Massachusetts              | 151.0                                   | 100.0      | 151.0          |  |  |  |  |  |
| South Dakota               | 153.0                                   |            | 153.0          |  |  |  |  |  |
| Montana                    | 170.0                                   |            | 170.0          |  |  |  |  |  |
| Wisconsin                  | 170.0                                   |            | 77.0           |  |  |  |  |  |
| Vermont                    | 179.0                                   |            | 179.0          |  |  |  |  |  |
| Hawaii                     | 180.0                                   |            | 180.0          |  |  |  |  |  |
| Alaska                     | 200.0                                   | 132.4      | 332.4          |  |  |  |  |  |
| Arizona                    | 200.0                                   | 152.4      | 200.0          |  |  |  |  |  |
| Connecticut                |   |            | 200.0          |  |  |  |  |  |
| Maine                      | 200.0<br>200.0                          |            | 200.0          |  |  |  |  |  |
|                            |   |            |                |  |  |  |  |  |
| Maryland                   | 200.0                                   |            | 100.0          |  |  |  |  |  |
| Michigan                   | 200.0                                   |            | 200.0          |  |  |  |  |  |
| Washington<br>Phodo Island | 202.5                                   |            | 202.5          |  |  |  |  |  |
| Rhode Island               | 246.0                                   |            | 246.0          |  |  |  |  |  |
| New Jersey                 | 257.5                                   |            | 257.5          |  |  |  |  |  |

#### Administration

State-registered stamping agents who are mostly wholesalers purchase tax stamps from the State and affix the stamps to cigarette packages to be sold by New York State registered retailers. The excise tax is paid by the stamping agent and is passed on. Purchasers of non-State stamped cigarettes, such as cigarettes sold out-of-State or on Native American lands, must remit the cigarette excise tax directly to the Department of Taxation and Finance. An individual may bring two cartons into the State without being subject to the excise tax.

### Tax Evasion

Cigarette tax evasion is a serious problem in New York and throughout the Northeast. Widespread evasion not only reduces State and local revenues, but also reduces the income of legitimate wholesalers and retailers. The Department of Taxation and Finance has acted vigorously to curb cigarette bootlegging through investigatory and enforcement efforts. Legislation enacted in 1996, substantially increased penalties for retailers and wholesalers who sell unstamped or illegally stamped packages of cigarettes. Further legislation enacted in 2002 increased the number of enforcement agents.

The positive effects of the 1996 enforcement legislation were realized later that year, with an increase in the number of new retailer license applications. This increase, as well as an enhanced State enforcement presence, may have led to less severe declines in taxable cigarette consumption than otherwise would have occurred.

In 2000, comprehensive legislation was enacted at combating cigarette bootlegging and reducing youth and adult smoking by banning Internet sales and the delivery by common carrier of cigarettes to individual consumers in New York. This law does not apply to the U.S. Postal Service. After a lawsuit by Brown and Williamson Tobacco, this legislation was ruled unconstitutional by the U.S. District Court of the Southern District of New York and enjoined from going into effect. The State's appeal was heard in June 2002 and the law became effective in March 2003 when the U.S. Circuit Court of Appeals ruled for the State. Appeals in this case have been exhausted. In April 2003, trucking associations from New York, New Jersey and Connecticut filed a separate suit to have the statute declared unconstitutional. The case was decided in favor of the State by the U.S. District Court of the Southern District of New York in December 2004.

In 2005, legislation was enacted requiring the collection of tax on cigarettes sold on Native-American reservations to non-Native-Americans. In January 2007, a preliminary injunction was issued in the State Supreme Court enjoining the enforcement of these statutes until certain actions, including the issuance of enabling regulations and the distribution of Indian tax exempt coupons, are taken. Further litigation may be brought upon the implementation of the statutes.

### Significant Legislation

The significant statutory changes to cigarette and tobacco taxes since 1939 are summarized below.

# CIGARETTE AND TOBACCO TAXES

| Subject                        | Description  | Effective Date    |
|--------------------------------|--|-------------------|
| Legislation Enacted in 1       | 939  |                   |
| Cigarettes – Imposition        | Imposed a "temporary" tax on the sale of cigarettes at the rate of \$0.02 per pack.  | July 1, 1939      |
| Legislation Enacted in 1       | 947  |                   |
| Cigarettes – Permanent         | Made the \$0.02 per pack tax on cigarettes permanent.  | March 8, 1947     |
| Cigarettes – Additional<br>Tax | Imposed an additional \$0.01 per pack tax (0.5 cents per 10 cigarettes) to finance the "war bonus account."  | January 1, 1948   |
| Legislation Enacted in 1       | 949  |                   |
| Cigarettes – Use Tax           | Enacted a cigarette use tax.   | May 1, 1949       |
| Legislation Enacted in 1       | 959  |                   |
| Cigarettes – Increase          | Increased the cigarette tax to \$0.05 per pack from \$0.03.  | April 1, 1959     |
| Tobacco – Imposition           | Enacted a tobacco products tax equal to 15 percent of the wholesale price of tobacco products.   | July 1, 1959      |
| Legislation Enacted in 1       | 961  |                   |
| Tobacco – Repeal               | Repealed the tobacco products tax.   | July 1, 1961      |
| Legislation Enacted in 1       | 985  |                   |
| Cigarettes - CMSA              | Enacted the Cigarette Marketing Standards Act (CMSA) as Article 20-A of the Tax Law.   | November 1, 1985  |
| Legislation Enacted in 1       | 989  |                   |
| Tobacco – Imposition           | Enacted a tobacco products tax equal to 15 percent of the wholesale price of tobacco products.   | July 1, 1989      |
| Legislation Enacted in 1       | 993  |                   |
| Tobacco – Rate Increase        | Increased the tobacco products tax to 20 percent of the wholesale price from 15 percent.   | June 1, 1993      |
| Legislation Enacted in 1       | 996  |                   |
| Enforcement Provisions         | Increased penalties and fines for selling unstamped cigarettes, violation of retail dealer and vending machine registration provisions, and providing inaccurate registration information. | December 3, 1996  |
| Legislation Enacted in 1       | 999  |                   |
| Cigarette Tax Increase         | Increased the cigarette excise tax from 56 cents to \$1.11 per pack, as part of the Health Care Reform Act (HCRA) of 2000.   | March 1, 2000     |
| Legislation Enacted in 2       | 000  |                   |
| Underage Smoking               | Increased penalties for illegal sales of tobacco products to minors.   | September 1, 2000 |
| Enforcement Provisions         | Created civil and criminal penalties for persons who sell and ship cigarettes to persons who are not licensed or registered cigarette dealers or agents.                                   | November 16, 2000 |
| Enforcement Provisions         | Created civil and criminal penalties for carriers who transport cigarettes to persons who are not licensed or registered cigarette dealers or agents.                                      | January 1, 2001   |
| Safe Cigarettes                | Required the promulgation and imposition of fire-safety standards for<br>cigarettes and rolled tobacco products sold in New York.  | July 1, 2004      |
| Legislation Enacted In 2       | 002  |                   |
| Cigarette Tax Increase         | Increased the cigarette excise tax from \$1.11 per pack to \$1.50 per pack.  | April 3, 2002     |
| Tobacco Tax Increase           | Increased the other tobacco products tax from 20 percent of the wholesale price to 37 percent.   | July 3, 2002      |
| Enforcement Provisions         | Increased the number of enforcement agents.  | May 29, 2002      |
| Legislation Enacted In 2       | 005  |                   |
| Enforcement Provisions         | Required collection of tax on sales to non-Native Americans on New York reservations.  | March 1, 2006     |

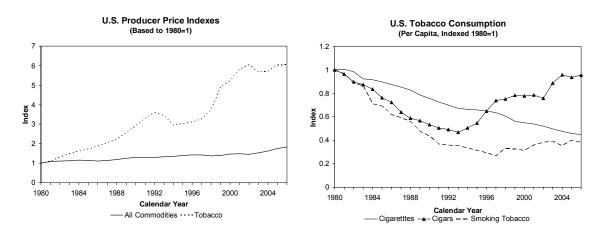
## TAX LIABILITY

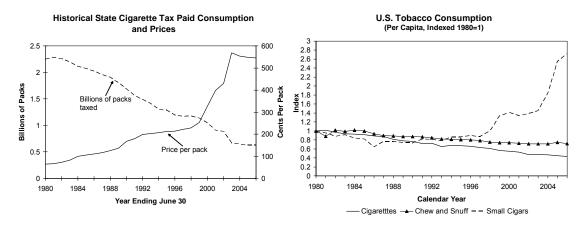
Taxable cigarette consumption is a function of retail cigarette prices and a long-term downward trend in consumption. The decline in consumption reflects the impact of increased public awareness of the adverse health effects of smoking, smoking restrictions imposed by governments, anti-smoking education programs, and changes in consumer preferences toward other types of tobacco. Recently, declines in taxable consumption have been exacerbated by evasion.

|                           | 1970    | 1975    | 1980    | 1985    | 1990    | 1995    | 2000    | 2005  | 2006  |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|-------|-------|
| Tax-Paid Sales            |         |         |         |         |         |         |         |       |       |
| (millions of packs)       | 2,180.9 | 2,243.7 | 2,251.6 | 2,075.9 | 1,689.9 | 1,285.4 | 1,048.7 | 624.4 | 623.8 |
| Average Retail Price      |         |         |         |         |         |         |         |       |       |
| (cents per pack)          | 40.7    | 51.5    | 64.4    | 106.2   | 167.4   | 212.1   | 326.8   | 548.5 | 545.7 |
| State and Federal Tax as  |         |         |         |         |         |         |         |       |       |
| a Percent of Retail Price | 49.1    | 44.7    | 35.7    | 34.8    | 29.2    | 37.7    | 24.5    | 34.5  | 34.6  |

Taxable cigarette consumption in New York has declined by more than 70 percent since 1980, due to the factors noted in the previous paragraph. The following graphs summarize the most important trends, which are the inverse relationship between cigarette prices and consumption, the large magnitude of wholesale cigarette price increases relative to other goods, and consumer substitution of other tobacco products for cigarettes.

For a more detailed discussion of the methods and models used to develop estimates and projections for the cigarette and tobacco taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.





# TOBACCO MSA PAYMENTS

Under the Tobacco Master Settlement Agreement (MSA) reached between states and manufacturers in 1998, manufacturers are required to make payments to New York. The amounts of these payments are subject to various adjustments. The adjustment for the volume of packs shipped is based on national shipments, and changes in New York consumption will have only a minor import. In 2003 and 2004, New York State issued \$4.2 billion in tobacco bonds and used these payments to pay debt service.

# **RECEIPTS: ESTIMATES AND PROJECTIONS**

# All Funds

### 2007-08 Estimates

Total collections (including HCRA) to date are \$771.5 million, an increase of \$0.6 million from the comparable period in the prior fiscal year. Total receipts for 2007-08 are estimated to be \$972.6 million, a decrease of \$12.1 million, or 1.2 percent below last year. Over the past few years, the secular decline in taxable consumption has slowed.

### 2008-09 Projections

All Funds receipts are projected to be \$1,051.7 million, an increase of \$79.1 million, or 8.1 percent above 2007-08. Implementation of statutes requiring the collection of tax on sales by Native American retailers to non-native Americans and enforcement of these regulations is anticipated to result in an increase in receipts by \$93 million in 2008-09.

The long-term factors reducing cigarette consumption will continue to exert negative pressure on receipts. Since cigarette prices are high in New York relative to the national average, there remains an added incentive for smokers to avoid paying the tax by purchasing retail cigarettes in surrounding states, bootlegged cigarettes, or cigarettes sold through mail order on the Internet.

### Health Care Reform Act (HCRA)

Legislation passed in 2002 established the percentage distribution of cigarette tax receipts as shown in the following table.

| CIGARETTE TAX DISTRIBUTION<br>(percent)                  |                |
|--|----------------|
| April 1, 2002, to April 30, 2002<br>General Fund<br>HCRA | 56.30<br>43.70 |
| May 1, 2002, to March 31, 2003<br>General Fund<br>HCRA   | 35.45<br>64.55 |
| Beginning April 1, 2003<br>General Fund<br>HCRA          | 38.78<br>61.22 |

Currently, 61.22 percent of the proceeds from the State cigarette tax of \$1.50 are deposited in the Tobacco Control and Insurance Initiatives Pool established in the Health Care Reform Act of 2000.

Prior to 2005-06, HCRA was not included within the State's fund structure. Beginning in 2005-06, the Tobacco Control and Insurance Initiatives Pool is included in All Funds collections as a Special Revenue Fund.

Based on the percentage distribution of cigarette tax, the pool will receive an estimated \$565.4 million in 2007-08 and is projected to be \$614.4 million in 2008-09 from State cigarette tax receipts. Collections to date are \$447.1 million, \$2.6 million or 0.6 percent below receipts for the first 9 months of 2006-07. Receipts were strong during the first few months of 2007-08 and during the summer months. However, receipts have gradually slowed in the latter half of the year, and are expected to continue to fall below last years levels.

As part of the agreement allowing New York City to increase its cigarette tax from eight cents to \$1.50 per pack in July 2002, the City provides the State with 46 percent of the revenue generated through its tax. All of this revenue is deposited into the Tobacco Control and Insurance Initiatives Pool. New York State share of the City's cigarette tax is projected to be \$102 million in 2007-08 and \$100 million in 2008-09.

### **General Fund**

General Fund cigarette and tobacco tax receipts for 2007-08 are estimated at \$407.2 million, a decrease of \$3.5 million, or 0.9 percent, from 2006-07. To date, General Fund cigarette and tobacco tax receipts are an estimated \$324.4 million, an increase of \$3.2 million, or 1 percent above the comparable period in the prior fiscal year. Receipts from the tobacco products tax have increased by \$4.8 million year-to-date, and are projected to be \$46 million for the year. This increase is due to continuation of consumption trends, and shifts by cigarette smokers to other tobacco products, including roll-your-own tobacco, as a result of continued price increases for cigarettes. Collections in 2007-08 were also helped by larger than average audit and compliance payments. However, receipts are expected to slow in the last quarter of 2007-08.

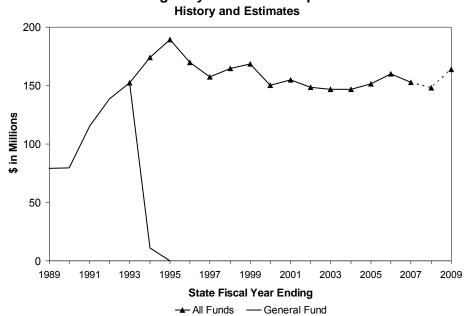
For 2008-09, General Fund cigarette tax receipts are projected at \$389.3 million, an increase of \$31.1 million, as a result of increased enforcement actions. The tax on tobacco products is expected to total \$45 million, a decrease of \$1 million from 2007-08, due to the loss of the unusually high audit and compliance payments received in 2007-08. Sales of retail licenses and vending machine stickers are projected to yield \$3 million.

| CIGARETTE AND TOBACCO TAX RECEIPTS |  |                  |                 |       |           |             |  |  |  |
|------------------------------------|--|------------------|-----------------|-------|-----------|-------------|--|--|--|
| (millions of dollars)              |  |                  |                 |       |           |             |  |  |  |
|                                    |  | General          | Fund            |       | HCRA      | General     |  |  |  |
|                                    | Cigarette  | Tobacco          |                 |       | Cigarette | Fund Plus   |  |  |  |
| Fiscal Year                        | Тах  | Тах              | Other           | Total | Ta x*     | HCRA        |  |  |  |
| 1998-99                            | 644  | 19               | 3               | 667   | 0         | 667         |  |  |  |
| 1999-2000                          | 620  | 20               | 3               | 643   | 28        | 672         |  |  |  |
| 2000-01                            | 504  | 21               | 4               | 528   | 495       | 1,024       |  |  |  |
| 2001-02                            | 499  | 22               | 2               | 523   | 481       | 1,005       |  |  |  |
| 2002-03                            | 404  | 38               | 5               | 446   | 675       | 1,121       |  |  |  |
| 2003-04                            | 376  | 40               | 3               | 419   | 593       | 1,013       |  |  |  |
| 2004-05                            | 363  | 40               | 3               | 406   | 573       | 979         |  |  |  |
| 2005-06                            | 361  | 39               | 3               | 404   | 571       | 974         |  |  |  |
| 2006-07                            | 364  | 44               | 3               | 411   | 574       | 985         |  |  |  |
| 2007-08**                          | 358  | 46               | 3               | 407   | 565       | 973         |  |  |  |
| 2008-09**                          | 389  | 45               | 3               | 437   | 614       | 1,052       |  |  |  |
| * Prior to 2005                    | nents may not ad<br>-06, HCRA Cigar<br>ntive Pool establ | ette Tax receipt | ts were deposit |       | -         | Control and |  |  |  |

\*\* Estimated

# HIGHWAY USE TAX

| HIGHWAY USE TAX<br>(millions of dollars) |                 |           |        |         |           |        |         |  |  |
|--|-----------------|-----------|--------|---------|-----------|--------|---------|--|--|
|  | 2006-07         | 2007-08   |        | Percent | 2008-09   |        | Percent |  |  |
|  | Actual          | Estimated | Change | Change  | Projected | Change | Change  |  |  |
| General Fund                             | 0.0             | 0.0       | 0.0    | 0.0     | 0.0       | 0.0    | 0.0     |  |  |
| Other Funds                              | 152.7           | 147.5     | (5.2)  | (3.4)   | 161.6     | 14.1   | 9.6     |  |  |
| Note: Totals may                         | differ due to r | ounding.  |        |         |           |        |         |  |  |



| oss                                  |  |  |   |   |
|--------------------------------------|--|--|---|---|
| pital<br>jects<br>nds <sup>1</sup> R | lefunds  | Capital<br>Projects<br>Funds <sup>1</sup>  | Special<br>Revenue<br>Funds <sup>2</sup>  | All Funds<br>Receipts   |
| 72                                   | 3  | 169  |   | 169   |
| 52                                   | 2  | 150  |   | 150   |
| 57                                   | 2  | 155  |   | 155   |
| 50                                   | 2  | 148  |   | 148   |
| 49                                   | 2  | 147  |   | 147   |
| 49                                   | 2  | 147  |   | 147   |
| 53                                   | 2  | 151  |   | 151   |
| 62                                   | 2  | 160  |   | 160   |
| 55                                   | 2  | 153  |   | 153   |
|                                      |  |  |   |   |
| 50                                   | 2  | 148  |   | 148   |
| 56                                   | 2  | 154  |   | 154   |
| 63                                   | 2  | 159  | 3   | 162   |
|                                      | nds <sup>1</sup> <u>R</u><br>172<br>152<br>157<br>150<br>149<br>149<br>153<br>162<br>155<br>150<br>150<br>150<br>150 | Ads1         Refunds           172         3           152         2           157         2           150         2           149         2           153         2           155         2           150         2           153         2           155         2           150         2           150         2           150         2           150         2 | Ads'         Refunds         Funds'           172         3         169           152         2         150           157         2         155           150         2         148           149         2         147           153         2         151           162         2         160           155         2         153           150         2         148           150         2         148           150         2         148           150         2         153           150         2         148           150         2         148           156         2         154 | Refunds         Funds <sup>1</sup> Funds <sup>2</sup> 172         3         169           152         2         150           157         2         155           150         2         148           149         2         147           153         2         151           162         2         160           155         2         153           150         2         148           162         2         160           155         2         153           150         2         148           150         2         148           150         2         148           150         2         154 |

# Highway Use Tax Receipts History and Estimates

# **PROPOSED LEGISLATION**

Legislation submitted with this Budget would combine the current petroleum business carrier tax into the fuel use tax.

### DESCRIPTION

Articles 21 and 21-A of the Tax Law impose a highway use tax on commercial vehicles using the public highways of the State. Highway use tax revenues are derived from three sources: the truck mileage tax, fuel use tax and registration fees.

## Truck Mileage Tax

The truck mileage tax (TMT) is levied on commercial vehicles having a loaded gross weight of more than 18,000 pounds, or an unloaded weight in excess of 8,000 pounds for trucks and 4,000 pounds for tractors. The tax is imposed at rates graduated according to the gross vehicle weight. Under the gross weight method, the tax is calculated by multiplying the number of "laden" or "unladen" miles traveled on public highways of the State by the appropriate tax rate.

In addition, a supplemental tax equal to the base truck mileage tax was imposed in 1990. Effective January 1, 1999, the supplemental tax was reduced by 50 percent, and effective April 1, 2001, the supplemental tax was reduced by an additional 20 percent of the remaining tax.

| BASE TRUCK MILEAGE TAX RATES           |   |                            |                |  |  |  |
|--|---|----------------------------|----------------|--|--|--|
| Gross Weight Method                    |   | Unloaded Weight            | t Method       |  |  |  |
| Laden Miles<br>Gross Weight of Vehicle | Mills Per Mile                                  | Unloaded Weight of Truck   | Mills Per Mile |  |  |  |
| 18,001 to 20,000                       | 6.0   | 8,001 to 9,000             | 4.0            |  |  |  |
| 20,001 to 22,000                       | 7.0   | 9,001 to 10,000            | 5.0            |  |  |  |
| (increased gradually to)               |   | (increased gradually to)   |                |  |  |  |
| 74,001 to 76,000                       | 35.0  | 22,501 to 25,000           | 22.0           |  |  |  |
| 76,001 and over                        | add 2 mills per ton and<br>fraction thereof     | 25,001 and over            | 27.0           |  |  |  |
| Unladen Miles                          |   | Unloaded Weight of Tractor |                |  |  |  |
| Unloaded Weight of Truck               |   | 4,001 to 5,500             | 6.0            |  |  |  |
| 18,001 to 20,000                       | 6.0   | 5,501 to 7,000             | 10.0           |  |  |  |
| 20,001 to 22,000                       | 7.0   | (increased gradually to)   |                |  |  |  |
| (increased gradually to)               |   | 10,001 to 12,000           | 25.0           |  |  |  |
| 28,001 to 30,000                       | 10.0  | 12,001 and over            | 33.0           |  |  |  |
| 30,001 and over                        | add 5/10 of a mill per                          |                            |                |  |  |  |
|  | ton and fraction thereof                        |                            |                |  |  |  |
| <b>Unloaded Weight of Tractor</b>      |   |                            |                |  |  |  |
| 7,001 to 8,500                         | 6.0   |                            |                |  |  |  |
| 8,501 to 10,000                        | 7.0   |                            |                |  |  |  |
| (increased gradually to)               |   |                            |                |  |  |  |
| 16,001 to 18,000                       | 10.0  |                            |                |  |  |  |
| 18,001 and over                        | add 5/10 of a mill per ton and fraction thereof |                            |                |  |  |  |

# Fuel Use Tax

The fuel use tax is a complement to the motor fuel tax and the sales tax, and is levied on commercial vehicles: (1) having two axles and a gross vehicle weight of more than 26,000 pounds; (2) having three or more axles, regardless of weight; or (3) used in combination when the gross vehicle weight exceeds 26,000 pounds. In contrast to the sales tax and motor fuel tax, which are imposed upon the amount of fuel purchased within the State, the fuel use tax is imposed on fuel purchased outside but used within New York. This tax is based on the number of miles traveled on the public highways of the State.

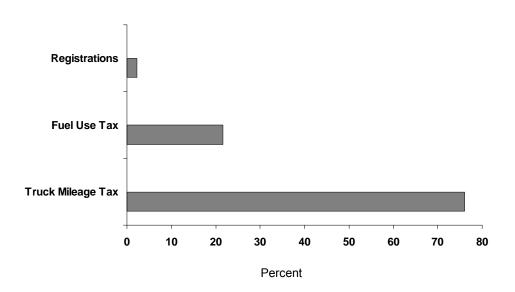
Currently, the aggregate fuel use tax rate is the sum of the appropriate motor fuel tax rate and the sales tax rate. The 2008-09 Budget proposal would move the carrier tax from the petroleum business tax to the highway use tax. The carrier tax is the petroleum business tax equivalent to the fuel use tax and is imposed on fuel purchased by motor carriers outside the State but consumed in the State.

The motor fuel tax component is \$0.08 per gallon. The sales tax component is derived by adding the amount from the State sales tax rate and the amount from the lowest county sales tax rate. The petroleum business carrier tax rates are the same as the petroleum business tax rates on fuel (please see section titled Petroleum Business Taxes). A credit or refund is allowed for motor fuel tax, petroleum business tax or sales tax paid on fuels purchased in New York but not used within the State.

### Highway Use Registration

Prior to July 1, 2007, commercial carriers liable for the truck mileage tax would purchase a highway use permit/sticker for each qualifying vehicle. Permits were issued triennially at an initial cost of \$15 with subsequent renewals of \$4.

On August 10, 2005, a Federal law was enacted that restricted the ability of States to require motor carriers to display a permit sticker. On July 1, 2007, New York State replaced the permit system with a registration system to adhere to this Federal transportation law. The registration system is based on the license plate number of each vehicle. The fee structure and renewal cycle has not changed. The Commissioner of Taxation and Finance could deny registration if the carrier has not paid monies due from any other tax. There is now a civil penalty for any person who fails to obtain a certificate of registration when it is required. Special permits are issued for the transportation of motor vehicles, for automotive fuel carriers, and for trips into New York State not to exceed 72 hours.



#### Components of Highway Use Tax Receipts Estimated State Fiscal Year 2007-08

### Administration

Most taxpayers remit the truck mileage tax on a monthly basis. The tax is remitted on or before the last day of each month for the preceding month. Fuel use taxpayers file quarterly with their home state under the rules of the International Fuel Tax Agreement (IFTA). The home state subsequently distributes the funds to the state where the liability occurred.

### Significant Legislation

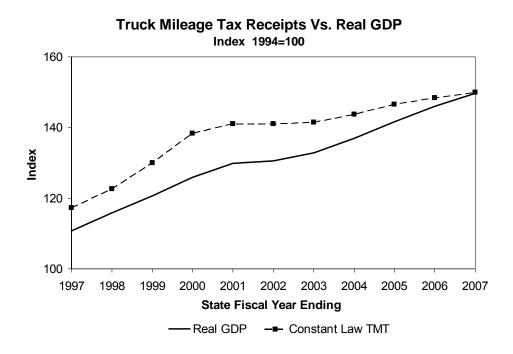
The significant statutory changes to this tax source since 1951 are summarized below.

| Subject                     | Description   | Effective Date    |  |  |  |
|-----------------------------|---|-------------------|--|--|--|
| Legislation Enacted in 1    | 951   |                   |  |  |  |
| Truck Mileage Tax           | Imposed a truck mileage tax based on weight and miles driven in New York (Mileage on State Thruway was exempted).   | 1951 and after    |  |  |  |
| Legislation Enacted in 1    | 960   |                   |  |  |  |
| Tax Calculation             | Created an optional method introduced for determining tax, based on unloaded weight and mileage.  | 1960 and after    |  |  |  |
| Legislation Enacted in 1    | 968   |                   |  |  |  |
| Fuel Use Tax                | Added the fuel use tax (rate equaled the motor fuel excise tax rates) and applied to fuel purchased out of State but used in New York State.  | 1968 and 1970     |  |  |  |
| Legislation Enacted in 1977 |   |                   |  |  |  |
| Sales Tax Component         | Added an eight percent sales tax component to the fuel use tax.   | 1977 and after    |  |  |  |
| Legislation Enacted in 1978 |   |                   |  |  |  |
| FUT Rate Change             | Reduced the sales tax component from eight to seven percent.  | 1978 and after    |  |  |  |
| Legislation Enacted in 1    | 982   |                   |  |  |  |
| Fuel Carrier Permit         | Every automotive fuel carrier must have a special Automotive Fuel Carrier permit and distinctively colored sticker for each motor vehicle, required to be registered under the Highway Use Tax Law. | September 1, 1982 |  |  |  |

| Subject                               | Description   | Effective Date    |
|---------------------------------------|---|-------------------|
| Legislation Enacted in 2              | 1987  |                   |
| Trip Permit                           | Established a 72-hour "trip permit."  | October 1, 1987   |
| Legislation Enacted in <sup>2</sup>   | 1990  |                   |
| Thruway Miles and<br>Supplemental Tax | Applied the truck mileage tax to Thruway miles. Imposed a supplemental tax equal to the base mileage tax.   | July 1, 1990      |
| Legislation Enacted in ?              | 1993  |                   |
| Trust Fund                            | Earmarked receipts to the Dedicated Highway and Bridge Trust Fund.  | April 1, 1993     |
| Legislation Enacted in '              | 1994  |                   |
| Thruway Mileage                       | Reduced the truck mileage tax rates imposed on New York State<br>Thruway mileage by one-half and eliminated such rates on and after<br>January 1, 1996.   | January 1, 1995   |
| Refunds                               | Permitted taxpayers who purchase more fuel in New York State than<br>they consume in the State to claim refunds or credits for all excess<br>payments of State fuel use taxes (prior to January 1, 1995, taxpayers<br>could only obtain a refund or credit for the motor fuel tax portion of<br>the fuel use tax).  | January 1, 1995   |
| International Fuel Tax<br>Agreement   | Authorized the State to join the federally mandated International Fuel<br>Tax Agreement (IFTA) on January 1, 1996. This agreement provides<br>for the uniform reporting and collection of fuel-use-related taxes<br>among IFTA jurisdictions. Under IFTA, jurisdictions may only impose<br>a fuel use tax on vehicles with loaded gross weights of more than<br>26,000 pounds or with three or more axles. Therefore, since January<br>1, 1996, vehicles with loaded gross weights between 18,000 pounds<br>and 26,000 pounds and with fewer than three axles that had been<br>taxed in New York were excluded from the fuel use tax. | January 1, 1996   |
| Legislation Enacted in <sup>2</sup>   | 1995  |                   |
| Fuel Use Tax Rate Cut                 | Reduced the diesel fuel excise tax rate from ten cents per gallon to<br>eight cents per gallon. As a result, the diesel fuel tax component of<br>the fuel use tax was also reduced to eight cents per gallon.   | January 1,1996    |
| Legislation Enacted in f              | 1998  |                   |
| Supplemental Tax                      | Reduced the truck mileage supplemental tax by 50 percent.   | January 1, 1999   |
| Legislation Enacted in 2              | 2000  |                   |
| Supplemental Tax                      | Reduced the truck mileage supplemental tax by 20 percent.   | April 1, 2001     |
| Legislation Enacted in 2              | 2006  |                   |
| Alternative Fuels                     | Exempted or partially exempted fuel use tax on alternative fuels, including E85 and B20.  | September 1, 2006 |
| Fuel Use Tax Cap                      | Capped the statewide rate for the sales tax component at 8 cents per gallon for motor fuel and diesel motor fuel for the State rate, plus the lowest county sales tax rate.   | June 1, 2006      |
| Legislation Enacted in 2              | 2007  |                   |
| HUT - Permit                          | Replaced the permit system with a registration system in order to comply with Federal law.  | July 1, 2007      |

# TAX LIABILITY

Highway use tax receipts are a function of the demand for trucking, which fluctuates with national and State economic conditions.



For a more detailed discussion of the methods and models used to develop estimates and projections for the highway use tax, please see *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are estimated to be \$114.2 million, a decrease of \$4.6 million, or 3.9 percent below the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$147.5 million, a decrease of \$5.2 million, or 3.4 percent below last year.

Net truck mileage tax receipts are estimated at \$112.4 million, fuel use tax receipts at \$32.1 million and registration fees at \$3.0 million.

#### 2008-09 Projections

All Funds receipts are projected to be \$161.6 million, an increase of \$14.1 million, or 9.6 percent above 2007-08.

Since 2008-09 is a triennial renewal year, truck registration fees are projected to increase by \$4.4 million from the prior year. The truck mileage tax is projected to increase by 1.5 percent and fuel use tax is projected to increase by 0.3 percent. Due to the carrier tax being moved from the petroleum business tax to the highway use tax in December 2008, receipts will be adjusted by \$7.6 million.

## **General Fund**

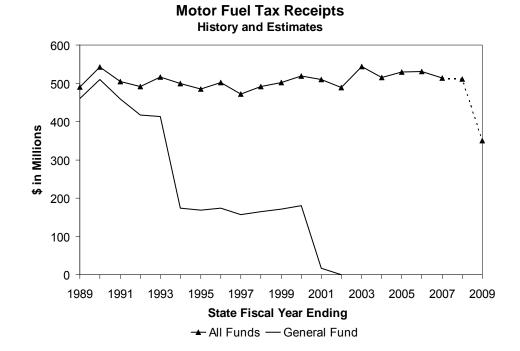
Since 1994-95, no highway use tax receipts have been deposited in the General Fund.

## **Other Funds**

Currently, all highway use tax receipts are directed to the Dedicated Highway and Bridge Trust Fund. If the 2008-09 Budget proposal is enacted, the fund distribution will be adjusted to hold harmless the Dedicated Highway and Bridge Trust Fund and the Dedicated Mass Transportation Trust Fund from the movement of the carrier tax.

## MOTOR FUEL TAX

|              | (millions of dollars)<br>2006-07 2007-08 Percent 2008-09 Pe |           |        |        |           |         |        |  |
|--------------|---|-----------|--------|--------|-----------|---------|--------|--|
|              | Actual  | Estimated | Change | Change | Projected | Change  | Change |  |
| General Fund | 0.0   | 0.0       | 0.0    | 0.0    | 0.0       | 0.0     | 0.0    |  |
| Other Funds  | 513.4   | 511.3     | (2.1)  | (0.4)  | 350.8     | (160.5) | (31.4) |  |
| All Funds    | 513.4   | 511.3     | (2.1)  | (0.4)  | 350.8     | (160.5) | (31.4) |  |



#### MOTOR FUEL TAX BY FUND (millions of dollars) Debt Gross Special Capital All Funds General Revenue Projects Service All Funds All Funds Funds<sup>1</sup> Funds<sup>2</sup> Funds<sup>3</sup> Refunds Receipts Fund Receipts 1998-99 1999-2000 2000-01 2001-02 2002-03 2003-04 2004-05 2005-06 2006-07 Estimated 2007-08 2008-09 Current Law Proposed Law

<sup>1</sup> Dedicated Mass Transportation Trust Fund.

<sup>2</sup> Dedicated Highway and Bridge Trust Fund.

<sup>3</sup> Emergency Highway Reconditioning and Preservation Fund and Emergency Highway Construction and Reconstruction Fund.

## **MOTOR FUEL TAX**

## **PROPOSED LEGISLATION**

Legislation submitted with this Budget would repeal the motor fuel tax on December 1, 2008. Please see the petroleum business taxes story for more detail.

### DESCRIPTION

#### Tax Base

Motor fuel and diesel motor fuel taxes are imposed by Article 12-A of the Tax Law upon the sale, generally for highway use, of motor fuel and diesel motor fuel, respectively. The motor fuel tax is levied primarily on fuel used in motor vehicles operating on the public highways of the State or on fuel used in recreational motorboats operating on the State's waterways. Exemptions, credits and refunds are allowed for certain other uses of gasoline and diesel motor fuel.

### Tax Rate

A motor fuel tax of two cents was imposed on gasoline motor fuel in 1929. The tax on gasoline was increased to 3 cents in 1932, to four cents in 1937, to six cents in 1956, to seven cents in 1959 and to eight cents in 1972. A motor fuel tax of two cents was imposed on diesel motor fuel in 1936. The tax on diesel fuel was increased to four cents in 1947, to six cents in 1956, to nine cents in 1959 and to ten cents in 1972. The tax on diesel fuel was reduced to eight cents in 1996.

|   | State Motor Fuel Tax | Total State Tax <sup>2</sup> |
|---|----------------------|------------------------------|
| State   | (cents per gallon)   | (cents per gallon)           |
| 1. CONNECTICUT**  | 25.0                 | 42.0                         |
| 2. WASHINGTON   | 34.0                 | 36.0                         |
| 3. MICHIGAN *   | 19.0                 | 35.2                         |
| 4. CALIFORNIA *   | 18.0                 | 35.0                         |
| 5. ILLINOIS *   | 19.0                 | 34.3                         |
| 6. INDIANA *  | 18.0                 | 34.2                         |
| 7. WISCONSIN  | 30.9                 | 32.9                         |
| 8. NEW YORK *   | 8.0                  | 32.7                         |
| 9. W. VIRGINIA  | 20.5                 | 31.5                         |
| 10. PENNSYLVANIA  | 12.0                 | 31.2                         |
| 11. RHODE ISLAND  | 30.0                 | 31.0                         |
| 12. N. CAROLINA   | 26.6                 | 29.9                         |
| 13. OHIO  | 28.0                 | 28.0                         |
| 14. MONTANA   | 27.0                 | 27.8                         |
| 15. MAINE   | 27.6                 | 27.6                         |
| 16. HAWAII *  | 16.0                 | 27.5                         |
| 17. NEBRASKA  | 27.0                 | 27.0                         |
| 18. IDAHO   | 25.0                 | 26.0                         |
| 19. KANSAS  | 23.0                 | 25.0                         |
| 20. UTAH  | 24.5                 | 23.0                         |
| 21. NEVADA  | 24.0                 | 24.0                         |
| 22. OREGON  | 24.0                 | 24.0                         |
| 23. S. DAKOTA   | 24.0                 | 24.0                         |
| 23. S. DAROTA<br>24. MARYLAND                             | 22.0                 | 24.0                         |
| 24. MARTLAND<br>25. DELAWARE                              |                      |                              |
|   | 23.0                 | 23.0                         |
| 26. N. DAKOTA   | 23.0                 | 23.0                         |
| 27. COLORADO<br>28. ARKANSAS                              | 22.0<br>21.5         | 22.0<br>21.7                 |
| 20. ARRANSAS<br>29. TENNESSEE                             |                      |                              |
|   | 20.0                 | 21.4                         |
| 30. MASSACHUSETTS   | 21.0                 | 21.0                         |
| 31. IOWA  | 19.7                 | 20.7                         |
| 32. DIST. OF COLUMBIA                                     | 20.0                 | 20.0                         |
| 33. LOUISIANA   | 20.0                 | 20.0                         |
| 34. MINNESOTA   | 20.0                 | 20.0                         |
| 35. TEXAS   | 20.0                 | 20.0                         |
| 36. VERMONT   | 19.0                 | 20.0                         |
| 37. GEORGIA *   | 7.5                  | 20.0                         |
|   | 18.3                 | 19.7                         |
| 39. NEW HAMPSHIRE   | 18.0                 | 19.5                         |
| 40. ARIZONA   | 18.0                 | 19.0                         |
| 41. NEW MEXICO  | 17.0                 | 18.9                         |
| 42. MISSISSIPPI   | 18.0                 | 18.4                         |
| 43. ALABAMA   | 16.0                 | 18.0                         |
| 44. MISSOURI  | 17.0                 | 17.6                         |
| 45. VIRGINIA  | 17.5                 | 17.5                         |
| 16. OKLAHOMA  | 16.0                 | 17.0                         |
| 17. S. CAROLINA   | 16.0                 | 16.8                         |
| 48. FLORIDA   | 15.0                 | 15.3                         |
| 49. NEW JERSEY  | 10.5                 | 14.5                         |
| 50. WYOMING   | 13.0                 | 14.0                         |
| 51. ALASKA  | 8.0                  | 8.0                          |
| OTES:<br>) Includes applicable State sales tax (local tax |                      |                              |

Source: OTPA compilation from various sources including CCH Tax Guides & FTA

## Administration

Although the motor fuel tax is imposed on the ultimate consumer of the fuel, the tax is remitted upon importation into New York. This tax-on-first-import system is designed to reduce gasoline tax evasion, which has involved bootlegging from other states and successions of tax-free sales among "dummy" corporations masked by erroneous record keeping and reporting.

Since 1988, taxes on diesel motor fuel have been collected upon the first non-exempt sale in the State. Prior to that time, the diesel motor fuel tax was collected at the time of retail sale or use by a bulk user.

The tax is generally remitted monthly, although vendors whose average monthly tax is less than \$200 may remit quarterly. Chapter 55 of the Laws of 1992 requires accelerated remittance of the tax by taxpayers with annual liability of more than \$5 million for motor fuel and petroleum business tax (PBT) combined. These taxpayers are required to remit taxes electronically or by certified check by the third business day following the first 22 days of each month. Taxpayers can choose to make either a minimum payment of three-fourths of the comparable month's tax liability for the preceding year, or 90 percent of actual liability for the first 22 days. Taxes for the balance of the month are remitted by the twentieth of the following month.

## Tax Expenditures

Exemptions from the motor fuel tax include:

- kerosene and crude oil;
- fuel not used in motor vehicles. "Motor vehicle" is defined as any vehicle propelled by power, except muscular power. However, vehicles such as boats (other than pleasure craft), road building machinery and tractors used exclusively for agricultural purposes are excluded from the definition of motor vehicles;
- fuel used in tanks of vehicles entering New York State;
- sales to state, local and Federal governments, the United Nations and qualifying Native American nations; and
- certain hospitals that qualify as exempt organizations under section 1116(a)(4) of the Tax Law.

Other exemptions apply only to the diesel motor fuel tax, including certain sales for heating purposes and sales of kero-jet fuel for use in airplanes.

Full and partial refunds and credits for tax paid are available for fuel used by:

- omnibus carriers or taxicabs;
- nonpublic school vehicle operators, exclusively for education-related purposes; and
- volunteer ambulance services.

## Significant Legislation

The significant statutory changes to this tax source since 1985 are summarized below.

| Subject                  | Description  | Effective Date    |
|--------------------------|--|-------------------|
| Legislation Enacted in 1 | 985  |                   |
| First Import             | Motor fuel is taxed on a "first import" system.  | June 1, 1985      |
| Legislation Enacted in 1 | 988  |                   |
| First Sale               | Diesel motor fuel is taxed on a "first sale" system.   | September 1, 1988 |
| Legislation Enacted in 1 | 995  |                   |
| Diesel Rate              | Reduced the diesel motor fuel tax from 10 cents to 8 cents per gallon.                               | January 1, 1996   |
| Aviation Fuel            | Provided an up-front exemption from the motor fuel excise tax for retail sales of aviation gasoline. | September 1, 1995 |
| Legislation Enacted in 2 | 2005   |                   |
| Enforcement Provisions   | Required collection of taxes on sales to non-Native Americans on New York reservations.              | March 1, 2006     |
| Legislation Enacted in 2 | 2006   |                   |
| Alternate Fuel           | Exempted or partially exempted motor fuel tax on alternative fuels, including E85 and B20.           | September 1, 2006 |

## TAX LIABILITY

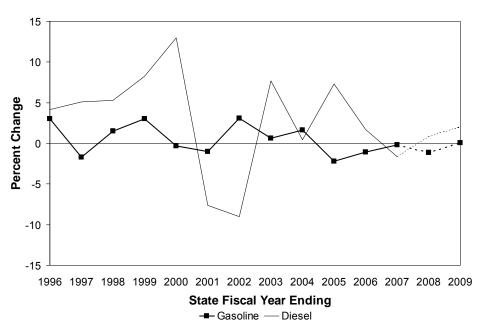
Motor fuel tax collections are a function of the number of gallons of fuel imported into the State by distributors. Gallonage is determined in large part by fuel prices, the amount of fuel held in inventories, the fuel efficiency of motor vehicles and overall state economic performance.

For a more detailed discussion of the methods and models used to develop estimates and projections for the motor fuel tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

## Taxable Gallonage History

Diesel fuel consumption is more susceptible to economic events, while gasoline consumption is driven more heavily by fuel prices. Due to the higher fuel prices and a slowing of the economy, diesel fuel gallonage increased slightly in 2006-07.

Taxable gasoline gallonage declined slightly in 2000-01 due in part to price increases, and increased in 2001-02 due to price declines. In 2002-03 and 2003-04, gasoline gallonage increased at a slower growth rate due to economic recovery offset by high gasoline prices. In 2004-05 and 2005-06, gasoline gallonage declined 2.2 and 1.1 percent, respectively, due to a sharp increase in gasoline prices. Gasoline gallonage decreased slightly for 2006-07.



#### Gasoline and Diesel Taxable Gallons

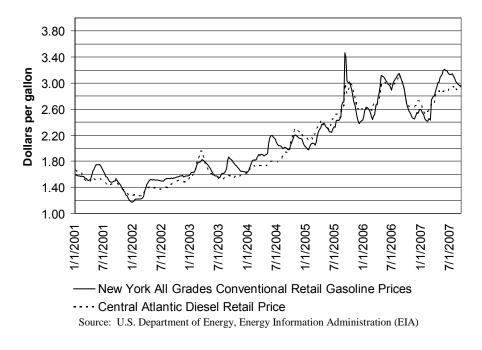
## **RECEIPTS: ESTIMATES AND PROJECTIONS**

### All Funds

#### 2007-08 Estimates

All Funds collections to date are estimated to be \$394.3 million, an increase of \$1.5 million, or 0.4 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$511.3 million, a decrease of \$2.1 million, or 0.4 percent below last year. The decline is related to reduced gasoline consumption due to higher fuel prices. The following chart shows a history of weekly price changes.



### **Gasoline and Diesel Weekly Prices**

### 2008-09 Projections

All Funds receipts are projected to be \$350.8 million, a decrease of \$160.5 million, or 31.4 percent below 2007-08. However, based on the Budget proposal, \$172.7 million will be shifted from the motor fuel tax to the petroleum business tax. Without this proposal included, tax revenues are projected to be roughly \$12 million higher than in 2007-08.

This increase is related in large part to the implementation of the statute governing the collection of this tax on sales to non-Native Americans on New York reservations. Enforcement of these provisions is expected to increase receipts in 2008-09 by \$11.3 million. The fiscal impact from the tax exemption for alternative fuel purchases is projected to be minimal.

If the Budget proposal is enacted, the motor fuel tax will be repealed on December 1, 2008. Please see the Petroleum Business Taxes story for further detail.

Growth in taxable gasoline and diesel gallonage are projected to be modest, consistent with improved economic conditions, but tempered by estimated increases in fuel prices. A discussion related to energy prices can be seen in the Economic Forecast section of this volume.

|                | Gasoline and Diesel Gallonage |         |                       |         |  |  |
|----------------|-------------------------------|---------|-----------------------|---------|--|--|
|                | Gasoline                      | Percent | Diesel                | Percent |  |  |
| Fiscal Year    | (millions of gallons)         | Change  | (millions of gallons) | Change  |  |  |
| 2004-05        | 5,669.30                      | (2.22)  | 904.30                | 7.32    |  |  |
| 2005-06        | 5,606.70                      | (1.10)  | 919.90                | 1.72    |  |  |
| 2006-07        | 5,597.20                      | (0.17)  | 907.20                | (1.63)  |  |  |
| 2007-08 (Est.) | 5,533.30                      | (1.14)  | 914.80                | 0.84    |  |  |
| 2008-09 (Est.) | 5,535.50                      | 0.04    | 944.20                | 2.00    |  |  |

## **General Fund**

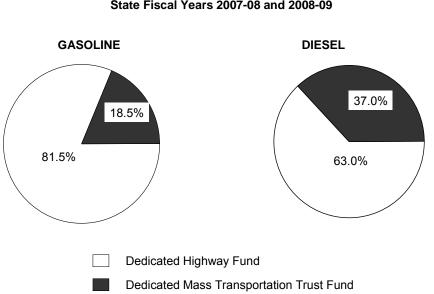
Motor fuel tax receipts are no longer deposited in the General Fund.

### **Other Funds**

Since 2000, motor fuel tax receipts have been distributed by law to four funds: the Dedicated Highway and Bridge Trust Fund (DHBTF), the Dedicated Mass Transportation Trust Fund (DMTTF), the Emergency Highway Reconditioning and Preservation Fund and the Emergency Highway Construction and Reconstruction Fund. Currently, all motor fuel receipts are deposited into the DHBTF and DMTTF. The fund distribution since 1993 is shown in the following table.

| MOTOR FUEL TAX FUND DISTRIBUTION<br>(percent)  |                      |              |                  |                    |  |
|--|----------------------|--------------|------------------|--------------------|--|
| Effective Date   | General Fund         |              | EHF <sup>2</sup> | DMTTF <sup>3</sup> |  |
| Prior to April 1, 1993   |                      |              |                  |                    |  |
| Gasoline   | 78.1                 | 0.0          | 21.9             | 0.0                |  |
| Diesel   | 78.1                 | 0.0          | 21.9             | 0.0                |  |
| Prior to April 1, 2000   |                      |              |                  |                    |  |
| Gasoline   | 28.1                 | 50.0         | 21.9             | 0.0                |  |
| Diesel   | 78.1                 | 0.0          | 21.9             | 0.0                |  |
| Prior to April 1, 2001   |                      |              |                  |                    |  |
| Gasoline   | 0.0                  | 67.7         | 21.9             | 10.4               |  |
| Diesel   | 28.1                 | 31.5         | 21.9             | 18.5               |  |
| Prior to April 1, 2003   |                      |              |                  |                    |  |
| Gasoline   | 0.0                  | 67.7         | 21.9             | 10.4               |  |
| Diesel   | 0.0                  | 49.2         | 21.9             | 28.9               |  |
| April 1, 2003 and After  |                      |              |                  |                    |  |
| Gasoline   | 0.0                  | 81.5         | 0.0              | 18.5               |  |
| Diesel   | 0.0                  | 63.0         | 0.0              | 37.0               |  |
| <ol> <li>Dedicated Highway</li> <li>Emergency Highway</li> <li>Highway Construction</li> </ol> | y Reconditioning     | and Preserva | tion Fund and t  | he Emergency       |  |
| <sup>3</sup> Dedicated Mass Tra  | Insportation Trust I | Fund.        |                  |                    |  |

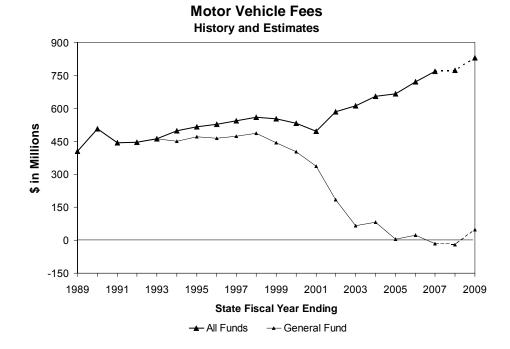
Motor fuel tax receipts in 2007-08 are estimated to be \$404.7 million for DHBTF and \$106.6 million for DMTTF. Motor fuel tax receipts in 2008-09 are projected to be \$277.1 million for DHBTF and \$73.7 million for the DMTTF. The decrease in Dedicated Funds is due to the shift of motor fuel tax revenue to the petroleum business tax. These funds will be held harmless.



## Motor Fuel Tax Distributions by Fund State Fiscal Years 2007-08 and 2008-09

## **MOTOR VEHICLE FEES**

|              | (millions of dollars) |                         |         |        |           |        |        |  |  |
|--------------|-----------------------|-------------------------|---------|--------|-----------|--------|--------|--|--|
|              | 2006-07               | 2006-07 2007-08 Percent | 2008-09 |        | Percent   |        |        |  |  |
|              | Actual                | Estimated               | Change  | Change | Projected | Change | Change |  |  |
| General Fund | (16.5)                | (21.0)                  | (4.5)   | 27.3   | 47.4      | 68.4   |        |  |  |
| Other Funds  | 785.7                 | 792.8                   | 7.1     | 0.9    | 782.5     | (10.3) | (1.3)  |  |  |
| All Fnds     | 769.2                 | 771.8                   | 2.6     | 0.3    | 829.9     | 58.1   | 7.5    |  |  |



MOTOR VEHICLE FEES BY FUND (millions of dollars) Gross Gross Gross Capital Special Special Capital Projects General All Funds General Revenue Revenue Projects Funds<sup>1</sup> Funds<sup>1</sup> Funds<sup>2</sup> Funds<sup>2</sup> Fund Refunds Fund Refunds Refunds Receipts 1998-99 1999-2000 2000-01 2001-02 2002-03 2003-04 2004-05 2005-06 2006-07 (17) (17) Estimated 2007-08 (21) (21) 2008-09 Current Law Proposed Law <sup>1</sup>Dedicated Mass Transportation Trust Fund <sup>2</sup>Dedicated Highway and Bridge Trust Fund

## **PROPOSED LEGISLATION**

The 2008-09 Budget includes a proposal to offer a "Western Hemisphere Travel Initiative" (WHTI) compliant driver's license to New York residents.

## DESCRIPTION

### Fee Base

Motor vehicle fees are imposed by the Vehicle and Traffic Law. In general, motor vehicles, motorcycles, trailers, semi-trailers, buses, and other types of vehicles operating in New York are required to be registered with the Department of Motor Vehicles. In 2006, almost 10.5 million vehicles were registered in New York State, 923,000 of them being commercial vehicles. Vehicles owned by nonresidents and registered with a political jurisdiction outside the State are not usually required to be registered in New York. New York State Vehicle and Traffic Law requires drivers to be licensed by the Department of Motor Vehicles. The current license renewal period is eight years, and in 2006 New York State had over 11 million licensed drivers. Numerous other fees, related to the processes of registration or licensing, are another component of motor vehicle fees. Examples are: fees for inspection and emission stickers; repair shop certificates; and insurance civil penalties.

## Fee Schedules

Most vehicle registration fees in New York are based on weight. Two important exceptions are buses, which are charged according to seating capacity, and semi-trailers, which are charged a flat fee. Registration for vehicles weighing less than 18,000 pounds is biennial. The main registration fees are as follows:

| MAIN REGISTRATION FEES                              |   |                           |  |  |
|---|---|---------------------------|--|--|
| Type of Vehicle                                     | Weight of Vehicle   | Annual Fee                |  |  |
|   |   | (dollars)                 |  |  |
| Passenger vehicle                                   | Each 100 lbs. or major fraction thereof up to 3,500 lbs.          | 0.645                     |  |  |
|   | Plus: for each 100 lbs or major fraction thereof above 3,500 lbs. | 0.97                      |  |  |
| Passenger vehicle – minimum fee                     |   | 10.35                     |  |  |
| Passenger vehicle – maximum fee                     |   | 56.06                     |  |  |
| Passenger vehicle propelled by electricity          |   | 12.94                     |  |  |
| Auto truck and light delivery vehicle               | Each 500 lbs. maximum gross weight or fraction thereof            | 2.88                      |  |  |
| Tractors (registered separately from semi-trailers) | Each 100 lbs. maximum gross weight or fraction thereof            | 1.21                      |  |  |
| Trailers  | Each 500 lbs. maximum gross weight or fraction thereof            | 4.31                      |  |  |
| Semi-trailers – pre-1989 model year                 |   | 23.00                     |  |  |
|   |   | per year                  |  |  |
| Semi-trailers – model year 1989 or later            |   | 69.00                     |  |  |
|   |   | for period of             |  |  |
|   |   | 5.5 years to<br>6.5 years |  |  |
| Bus – seating capacity 15 to 20 passengers          |   | 59.80                     |  |  |

The main licensing fees are listed below:

| MAIN LICENSING FEES                            |                            |  |  |  |
|--|----------------------------|--|--|--|
| Type of License                                | Fee                        |  |  |  |
|  | (dollars)                  |  |  |  |
| Initial application                            | 10.00                      |  |  |  |
| Learner's permit                               | 2.50 – for each six months |  |  |  |
| Learner's permit – commercial driver's license | 7.50 – for each six months |  |  |  |
| License renewal                                | 2.50 – for each six months |  |  |  |
| License renewal – commercial driver's license  | 7.50 – for each six months |  |  |  |
| License renewal – chauffeur's driver's license | 5.00 – for each six months |  |  |  |

#### Administration

Registration and licensing occur in person or by mail at the central and district offices of the Department of Motor Vehicles, and county clerks' offices in most counties. The county clerks were historically compensated with a fixed portion of each fee, but, since 1997, they have received a percentage of gross receipts. County Clerks currently receive 12.7 percent of gross receipts. This totaled \$31.9 million in 2006-07.

| COUNTY CLERKS' RETENTION SCHEDULE |                         |  |  |  |
|-----------------------------------|-------------------------|--|--|--|
| Type of Retention                 | Period                  |  |  |  |
| Fixed portion of each fee.        | Until December 31, 1996 |  |  |  |
| 8.1 percent of gross receipts.    | From January 1, 1997    |  |  |  |
| 9.3 percent of gross receipts.    | From July 1, 1998       |  |  |  |
| 12.7 percent of gross receipts.   | From April 1, 1999      |  |  |  |

#### Fee Exemptions

Certain vehicles registered in New York are exempt from registration fees. The exemptions include: vehicles owned by the State or municipalities; passenger vehicles owned by consular offices, provided reciprocity is granted; and vehicles owned and used for the transportation of animals by societies for the prevention of cruelty to animals. The revenue lost from these exemptions is minimal.

#### Significant Legislation

The recent significant statutory changes to motor vehicle fees are summarized below.

| Subject                | Description   | Effective Date    |
|------------------------|---|-------------------|
| Legislation Enacted in | 1989  |                   |
| Registrations          | Biennialization of registration for vehicles weighing less than 18,000 pounds.  | June 16, 1989     |
| Administrative Change  | s in 1996   |                   |
| Licenses               | License renewal period extended to five years.  | April 1, 1996     |
| Legislation Enacted in | 1997  |                   |
| Licenses               | Original license period extended to five years.   | September 1, 1997 |
| Motorcycles            | Added \$2.50 to annual fee for registration and \$0.50 for each six months to license or permit and earmarked both to Motorcycle Safety Fund. | January 1, 1998   |
| Administrative Change  | s in 1997   |                   |
| Photo image fee        | Photo image fee raised to \$3.00.   | April 1, 1997     |
| Legislation Enacted in | 1998  |                   |
| Registration fees      | Fees on passenger vehicle registration reduced 25 percent.  | July 1, 1998      |

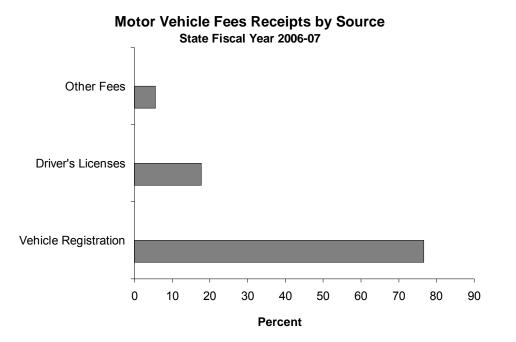
## **MOTOR VEHICLE FEES**

| Subject                        | Description   | Effective Date   |
|--------------------------------|---|------------------|
| Administrative Changes         | s in 2000   |                  |
| License plates                 | Reissuance (January 2001-January 2003).                           | January 1, 2001  |
| Licenses                       | License renewal period extended to eight years.                   | April 1, 2000    |
| Administrative Changes         | s in 2003   |                  |
| Photo Image Fee                | Photo image fee raised to \$5.00.                                 | February 1, 2003 |
| Legislation Enacted in 2       | 2005  |                  |
| Title Fees                     | Title fees raised from \$10 to \$20 and \$30.                     | October 1, 2005  |
| Insurance Buyback              | Expanded the insurance buyback program.                           | October 1, 2005  |
| Dealer Registration            | Dealer/transporter registration fees raised 50 percent.           | October 1, 2005  |
| Temporary Registration         | Dealer issued temporary registration fees raised from \$2 to \$5. | October 1, 2005  |
| Salvaged Vehicle<br>Inspection | Salvaged vehicle inspection fees raised from \$100 to \$150.      | October 1, 2005  |

#### Fee Liability

The two main sources of motor vehicle fees are motor vehicle registrations and driver licensing.

Other fees relating to the operation of motor vehicles in the State yield relatively minor amounts of revenue. The chart below shows the shares of receipts from vehicle registrations, licenses, and other fees.



Vehicle registration and driver licensing fees are a function of the fee schedules, the number of licensed drivers and registered vehicles, and the number of years between license and vehicle registration renewals. Historically, these motor vehicle fees fluctuate little as a result of economic conditions. In general, collections change when fee or renewal schedules change.

For a more detailed discussion of the methods and models used to develop estimates and projections for the motor vehicle fees, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

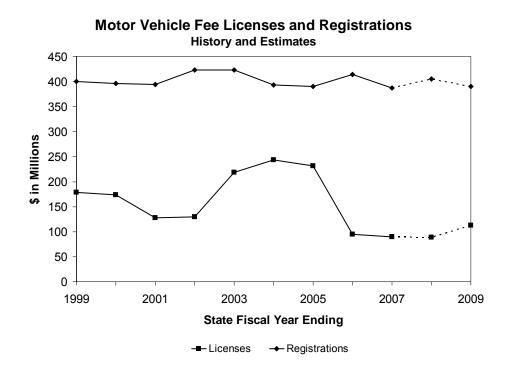
#### All Funds

#### 2007-08 Estimates

All Funds collections to date are estimated to be \$593.5 million, a decrease of \$32 million, or 5.1 percent below the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$771.8 million, an increase of \$2.6 million, or 0.3 percent above last year. The estimate for net receipts from registrations is \$404.7 million, and the estimate for net receipts from licenses and other fees is \$367.1 million.

This reflects the assumption that registrations remain relatively flat year to year. However, license renewals follow an eight-year renewal pattern illustrated in the graph below.



#### 2008-09 Projections

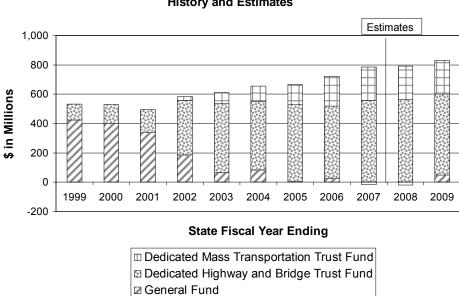
All Funds receipts are projected to be \$829.9 million, an increase of \$58.1 million, or 7.5 percent above 2007-08. This increase largely reflects the 2008-09 Budget proposal to allow New York State residents to obtain a WHTI-compliant driver's license. WHTI requires all citizens of the United States, Canada, Mexico and Bermuda to have a passport or other "accepted" document that establishes identity and nationality to enter or re-enter

## **MOTOR VEHICLE FEES**

the United States from within the Western Hemisphere. These new document requirements are the result of recommendations made by the 9/11 Commission and passed into law in the Intelligence Reform and Terrorism Prevention Act of 2004. This proposal is projected to increase revenues by \$52.5 million in 2008-09.

#### General Fund

Effective in 2006 and every year thereafter, of the amount of otherwise non-dedicated motor vehicle fees, \$169,354,000 shall be deposited in the Dedicated Funds. If there is a shortfall, revenues from the General Fund cover the gap in funding and any surplus monies remain in the General Fund. In 2006-07, the General Fund covered a shortfall of \$16.5 million. In 2007-08, it is estimated that \$21 million in General Fund revenues will be transferred to the Dedicated Funds to cover the shortfall. In 2008-09, it is projected that the General Fund will retain \$47.4 million since receipts will exceed the cap. The following charts show the estimated fund distribution from all sources of motor vehicle fees.



#### Motor Vehicle Fees Fund Distribution History and Estimates

#### **Other Funds**

Since April 1, 1993, a percentage of registration fees have been earmarked to the Dedicated Highway and Bridge Trust Fund. The percentage dedicated to the fund has been adjusted several times.

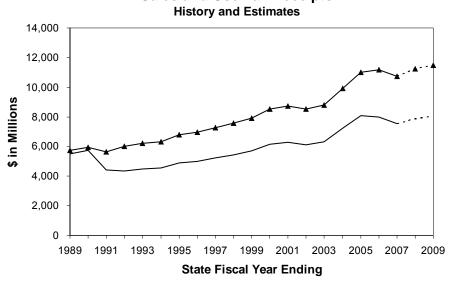
Pursuant to Chapter 63, Laws of 2000, in 2001-02 an additional 23.5 percent of registration fees were earmarked to (1) the Dedicated Highway and Bridge Trust Fund and (2) the Dedicated Mass Transportation Trust Fund. Of this additional dedication, 63.0 percent is allocated to highways and 37.0 percent to mass transportation.

Also pursuant to Chapter 63, Laws of 2000, beginning in 2002-03, an additional 31 percent of registration fees are earmarked to the same funds and in the same proportion as stated above. Thus, the total percentage of additional registration fees dedicated pursuant to Chapter 63, Laws of 2000, amounts to 54.5 percent. Since previous legislation had already earmarked 45.5 percent, all registration fees are earmarked to the two trust funds.

In State fiscal year 2007-08, the Dedicated Highway and Bridge Trust Fund will receive an estimated \$561.7 million and the Dedicated Mass Transportation Trust Fund will receive an estimated \$188.8 million. Various dedicated funds will receive small portions of the remaining \$42.3 million.

In State fiscal year 2008-09, the Dedicated Highway and Bridge Trust Fund will receive a projected \$552.7 million and the Dedicated Mass Transportation Trust Fund will receive a projected \$187.5 million. Various dedicated funds will receive small portions of the remaining \$42.3 million.

|              | (millions of dollars)<br>2006-07 2007-08 Percent 2008-09 |           |        |        |           |        |        |  |
|--------------|--|-----------|--------|--------|-----------|--------|--------|--|
|              | Actual   | Estimated | Change | Change | Projected | Change | Change |  |
| General Fund | 7,538.9  | 7,865.3   | 326.4  | 4.3    | 8,079.5   | 214.2  | 2.7    |  |
| Other Funds  | 3,199.6  | 3,333.2   | 133.6  | 4.2    | 3,425.0   | 91.8   | 2.8    |  |
| All Funds    | 10,738.5   | 11,198.5  | 460.0  | 4.3    | 11,504.5  | 306.0  | 2.7    |  |



# Sales and Use Tax Receipts

|              | Gross<br>General |         | General | Special<br>Revenue | Debt<br>Service    | All Funds |
|--------------|------------------|---------|---------|--------------------|--------------------|-----------|
|              | Fund             | Refunds | Fund    | Funds <sup>1</sup> | Funds <sup>2</sup> | Receipts  |
| 1998-99      | 5,729            | 32      | 5,697   | 321                | 1,894              | 7,912     |
| 1999-2000    | 6,182            | 41      | 6,141   | 345                | 2,046              | 8,532     |
| 2000-01      | 6,311            | 39      | 6,272   | 368                | 2,092              | 8,732     |
| 2001-02      | 6,174            | 43      | 6,131   | 365                | 2,044              | 8,540     |
| 2002-03      | 6,390            | 62      | 6,328   | 362                | 2,106              | 8,796     |
| 2003-04      | 7,300            | 59      | 7,241   | 399                | 2,267              | 9,907     |
| 2004-05      | 8,143            | 49      | 8,094   | 429                | 2,493              | 11,016    |
| 2005-06      | 8,048            | 70      | 7,978   | 603                | 2,615              | 11,196    |
| 2006-07      | 7,594            | 55      | 7,539   | 688                | 2,512              | 10,739    |
| Estimated    |                  |         |         |                    |                    |           |
| 2007-08      | 7,935            | 70      | 7,865   | 718                | 2,615              | 11,199    |
| 2008-09      |                  |         |         |                    |                    |           |
| Current Law  | 8,181            | 70      | 8,111   | 742                | 2,703              | 11,556    |
| Proposed Law | 8,150            | 70      | 8,080   | 742                | 2,683              | 11,505    |

## **PROPOSED LEGISLATION**

Legislation submitted with this Budget would:

- merge the State sales tax on motor fuel and diesel motor fuel into the petroleum business tax;
- initiate a voluntary disclosure and compliance program;
- create an evidentiary presumption that certain sellers using New York residents to solicit sales in the State are vendors required to collect sales and use tax;
- institute a registration program that would be applicable to new registrations and re-registrations of vendors;
- repeal the private label credit card law;
- require non-profit organizations to collect sales tax on certain sales, leases and rentals;
- prohibit certain tax avoidance schemes; and
- require a tax stamp on all illegal drugs.

## DESCRIPTION

## Tax Base

In general, all retail sales of tangible personal property are taxed under Article 28 of the Tax Law unless specifically exempt, but services are taxable only if they are enumerated in the Tax Law.

Specifically, the sales tax is applied to receipts from the retail sale of:

- tangible personal property (unless specifically exempt);
- certain gas, electricity, refrigeration and steam and telephone service;
- selected services;
- food and beverages sold by restaurants, taverns and caterers;
- hotel occupancy; and
- certain admission charges and dues.

Examples of taxable services include installing or maintaining tangible personal property and protective and detective services.

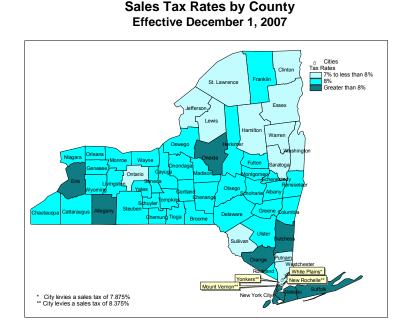
## Tax Rate

The sales and compensating use tax was enacted in 1965 at the rate of 2 percent. The tax rate was increased to 3 percent in 1969, to 4 percent rate in 1971 and to 4.25 percent in 2003. The rate reverted to 4 percent on June 1, 2005. Effective June 1, 2006, the State sales tax rate on motor fuel and diesel motor fuel was capped at 8 cents per gallon.

An additional 5 percent sales tax is imposed on the receipts from the sale of telephone entertainment services that are exclusively delivered aurally.

Counties and cities are authorized to impose general sales tax rates up to 3 percent. Of the 57 counties and the 22 cities (including New York City) that impose the general sales tax, 52 counties and 4 cities received legislative authority to temporarily impose additional rates of tax above the statutory 3 percent general sales tax rate. Over 90 percent of the

State's population resides in an area where the tax rate equals or exceeds 8 percent. An additional 0.375 percent sales and use tax is imposed in the 12-county Metropolitan Commuter Transportation District (MCTD). The entire proceeds from the MCTD tax are earmarked for the Mass Transportation Operating Assistance Fund (MTOAF).



#### Administration

There are nearly 590,000 persons selling taxable property or services who are required to register with the Department of Taxation and Finance as sales tax vendors. A Budget proposal would require all existing and new vendors to register as a sales tax vendor. This would allow the Department of Taxation and Finance to update taxpayer information, delete obsolete registrations and collect past-due taxes from sales tax vendors. The fee to register would be \$50.

Vendors generally are required to remit the tax quarterly. However, vendors who collect more than \$300,000 of tax in one of the immediately preceding four quarters must remit the tax monthly by the twentieth of the month following the month of collection. Vendors collecting less than \$3,000 yearly may elect to file annually, in March.

Vendors collecting more than \$500,000 annually in State and local tax are required to remit the tax by electronic funds transfer (EFT). Collections for the first 22 days of the month must be remitted electronically or by certified check within three business days thereafter. Legislation enacted in 1992 started the EFT program, originally with the threshold for mandatory participation at \$5 million in annual tax liability. Legislation in 1994, 1995, and 2002 reduced the threshold to \$4 million, \$1 million and to the current \$500,000 threshold, respectively. Nearly 63 percent of the tax is remitted by vendors that participate in the EFT programs.

To reduce tax evasion, special provisions for remitting the sales tax on motor fuel and cigarettes have been enacted. Since 1985, the sales tax on gasoline has been remitted by the first importer of the fuel into New York. Prior to 2006, the tax was prepaid at a per gallon rate based on regional prices. Currently, the pre-payment is fixed at 14 cents for upstate and 14<sup>3</sup>/<sub>4</sub> cents in the MCTD region. Legislation enacted in 1995 required prepayment of the sales tax on cigarettes. The tax is prepaid by cigarette agents at the same time as payment for cigarette excise tax stamps.

|                 | Number of       | Percent of    | Taxable Sales     | Percent of  |
|-----------------|-----------------|---------------|-------------------|-------------|
| Filing Status   | Active Vendors* | Total Vendors | and Purchases**   | Total Sales |
| Monthly EFT     | 5,119           | 0.9           | \$149,524,291,010 | 62.7        |
| Monthly Non-EFT | 33,356          | 5.6           | \$52,333,714,741  | 21.9        |
| Quarterly       | 271,654         | 46.0          | \$35,712,097,848  | 15.0        |
| Annual          | 280,503         | 47.5          | \$954,700,035     | 0.4         |
| Total           | 590,632         | 100.0         | \$238,524,803,634 | 100.0       |

Sales tax vendors are allowed to retain a portion of the sales tax that they have collected, both as partial compensation for the administrative costs of collecting and remitting the tax and as an incentive for timely payment of the tax to the State. Effective September 1, 2006, the vendor allowance has been increased to 5 percent of tax liability, up to a maximum of \$175 per quarter for returns filed on time. This cap increased to \$200 on March 1, 2007.

Effective with the 2003 personal income tax filing year, the New York State personal income tax return contains a line on which taxpayers may enter the amount of use tax owed for the preceding calendar year. New York State collected \$16.9 million from this program for calendar year 2006.

#### Tax Expenditures

A myriad of exemptions from the sales tax have been enacted over the life of the tax. Broad exemptions have been provided for sales for resale and for machinery and equipment used in production or in research and development. These particular exemptions prevent multiple taxation of the same property, a situation known as tax pyramiding. Additionally, items including food, medicines, medical supplies, residential energy, and clothing and shoes costing less than \$110 have been excluded from the sales tax base to reduce the regressivity of the tax and promote economic competitiveness.<sup>1</sup>

Other exemptions, such as sales to exempt organizations, certain vending machine sales and certain other coin-operated sales, are also provided. Legal, medical and other professional services, sales of real property, and rental payments are also beyond the current scope of the sales tax. For further details, please see the Tax Expenditure Report.

<sup>&</sup>lt;sup>1</sup> A tax on goods or services is defined to be regressive if lower-income persons pay a relatively greater share of their income on the taxed good or service than higher-income persons.

## Significant Legislation

The significant statutory changes to this tax source since its inception are summarized below.

| Subject                          | Description  | Effective Date    |
|----------------------------------|--|-------------------|
| Legislation Enacted in 1         | 965  |                   |
| Reimpose                         | Imposed a 2 percent sales and use tax on retail sales or use of tangible personal property.  | August 1, 1965    |
| Legislation Enacted in 1         | 970  |                   |
| Rate Increase                    | Increased the sales tax rate to 3 percent.   | April 1, 1969     |
| Legislation Enacted in 1         | 971  |                   |
| Rate Increase                    | Increased the sales tax rate to 4 percent.   | June 1, 1971      |
| Legislation Enacted in 1         | 975  |                   |
| March Prepayment                 | Imposed a March prepayment under the sales tax.  | 1975 and after    |
| Legislation Enacted in 1         | 977  |                   |
| Fuel Use Tax                     | Added an eight percent sales tax component to the fuel use tax.  | 1977 and after    |
| Legislation Enacted in 1         | 978  |                   |
| Residential Fuel                 | Provided phasing in exemption for residential energy use. It was fully exempted on October 1, 1980.  | January 1, 1979   |
| Fuel Use Tax                     | Reduced the sales tax component from eight to seven percent.   | 1978 and after    |
| Legislation Enacted in 1         | 981  |                   |
| MTA                              | Imposed MTA sales tax at 0.25 percent.   | 1981 and after    |
| Legislation Enacted in 1         | 985  |                   |
| Gasoline Tax Payment             | Required sales tax on gasoline pre-paid upon importation of fuel into the State. (The same requirement applied to diesel fuel in 1988.)  | June 1, 1985      |
| MTA                              | The Mass Transportation and Operating Assistance Fund (MTOAF) was created. The rate was one-quarter of one percent.  | September 1, 1985 |
| Legislation Enacted in 1         | 989  |                   |
| Base Broadening                  | Broadened the sales tax base to impose tax on parking, protective<br>and detective services, building maintenance, interior design<br>services, auto leasing, and 900 numbers. | 1989 and after    |
| Legislation Enacted in 1         | 990  |                   |
| Cable Television                 | Exempted cable television service from the tax.  | September 1, 1990 |
| LGAC                             | Created the Local Government Assistance Corporation (LGAC). One-<br>fourth of State four-cent sales tax collections were earmarked to the<br>LGAC.                             | 1990 and after    |
| Legislation Enacted in 1         | 991  |                   |
| March prepayment                 | Ended March prepayment.  | 1993 and after    |
| Legislation Enacted in 1         | 992  |                   |
| EFTs                             | Established Electric funds transfer (EFT) for large vendors.   | 1992 and after    |
| Alternative Fuel Vehicles        | The additional cost of new alternative fuel vehicles above the sales price of comparable gasoline or diesel powered vehicles is exempt from tax. Expired February 29, 2005.    | September 1, 1992 |
| Legislation Enacted in 1         | 993  |                   |
| Information and<br>Entertainment | Tax imposed on information and entertainment services (5%)   | 1993 and after    |
| Legislation Enacted in 1         | 994  |                   |
| Racehorses                       | Exempted certain registered racehorses used in authorized pari-<br>mutuel events.  | June 1, 1994      |
| Vendor Allowance                 | Enacted the vendor allowance credit for timely filed quarterly or annual returns at the rate of 1.5 percent of State sales tax collected up to a maximum of \$100 per return.  | September 1,1994  |

| Subject                                       | Description  | Effective Date                             |
|---|--|--|
| Legislation Enacted in 1                      | 994  |  |
| Racehorses                                    | Exempted certain registered racehorses used in authorized pari-<br>mutuel events.  | June 1, 1994                               |
| Vendor Allowance                              | Enacted the vendor allowance credit for timely filed quarterly or annual returns at the rate of 1.5 percent of State sales tax collected up to a maximum of \$100 per return.  | September 1, 1994                          |
| Legislation Enacted in 1                      | 995  |  |
| Homeowners'<br>Associations                   | Exempted dues paid to homeowners' associations operating social or athletic facilities for their members.  | September 1, 1995                          |
| Meteorological Services                       | Exempted the sale of meteorological information services.  | September 1, 1995                          |
| Legislation Enacted in 1                      | 996  |  |
| Clothing and Footwear                         | Exempted clothing and footwear priced under \$500 for the one-week period of January 18-24, 1997.  | January 18-24, 1997                        |
| Promotional Materials                         | Expanded the exemption for certain printed promotional materials distributed by mail to customers in New York State.   | March 1, 1997                              |
| Legislation Enacted in 1                      | 997  |  |
| Buses   | Provided an exemption for buses used to transport persons for hire, and related parts and services.  | December 1, 1997                           |
| Clothing and Footwear                         | Exempted clothing priced under \$100 for the one-week periods of September 1-7, 1997, and September 1-7, 1998.   | September 1-7, 1997<br>September 1-7, 1998 |
|   | Permanently exempted clothing priced under \$100.  | December 1, 1999                           |
| Homeowner Association<br>Parking              | Exempted parking services sold by a homeowners' association to its members.  | December 1, 1997                           |
| Various Coin-Operated<br>Devices              | Raised the exemption threshold for bulk vending machine sales to 50 cents from 25 cents, exempted coin-operated car washes, exempted coin-operated photocopying costing under 50 cents, and exempted certain hot food and beverages sold through vending machines. | December 1, 1997                           |
| Vendor Allowance                              | Increased the sales tax vendor allowance from 1.5 percent to 3.5 percent of State tax collected, capped at \$150 per quarter.  | March 1, 1999                              |
| Legislation Enacted in 1                      | 998  |  |
| Clothing and Footwear                         | Included footwear in the September 1-7, 1998, temporary clothing exemption and raised exemption threshold to \$500 from \$100.   | September 1-7, 1998                        |
|   | Exempted clothing and footwear priced under \$500 during the January 17-24, 1999 period.   | January 17-24, 1999                        |
|   | Included footwear in the permanent clothing exemption beginning on December 1, 1999, and raised exemption threshold from \$100 to \$110.   | December 1, 1999                           |
| Coin Telephones                               | Increased the exemption threshold for coin-operated telephone calls to 25 cents from 10 cents.   | September 1, 1998                          |
| College Textbooks                             | Exempted textbooks purchased by college students that are required for their courses.  | June 1, 1998                               |
| Computer Hardware                             | Exempted computer system hardware used to design and develop computer software for sale.   | June 1, 1998                               |
| Internet Access Service                       | Codified State policy of exempting charges for Internet access services.   | February 1, 1997                           |
| Materialmen                                   | Allowed certain materialmen (i.e., building materials suppliers) to remit sales tax returns on either a cash or an accrual basis.  | June 1, 1999                               |
| Telephone Central Office<br>Equipment         | Expanded existing exemption for telephone central office equipment<br>to include such equipment or apparatus used in amplifying, receiving,<br>processing, transmitting, and re-transmitting telephone signals.  | September 1, 1998                          |
| Alternate Fuel Vehicle<br>Refueling Equipment | Receipts from the sale and installation of alternative fuel vehicle refueling equipment is exempt from tax. Expired February 29, 2005.   | March 1, 1998                              |

| Subject   | Description  | Effective Date                                 |
|---|--|--|
| Legislation Enacted in 1  | 999  |  |
| Clothing and Footwear   | Changed the effective date of the permanent exemption for clothing and footwear priced under \$110 from December 1, 1999, to March 1, 2000.  | March 1, 2000                                  |
|   | Temporarily exempted clothing and footwear priced under \$500 for the periods of September 1-7, 1999, and January 15-21, 2000.   | September 1-7,<br>1999;<br>January 15-21, 2000 |
| Computer Hardware   | Provided an exemption for computer system hardware used to design and develop Internet web sites for sale.   | March 1, 2001                                  |
| Farm Production   | Expanded the farm production exemption to include fencing and certain building materials. Converted the refund for tax paid on motor vehicles to an exemption.   | March 1, 2001                                  |
| Telecommunications<br>Equipment                                   | Exempted machinery and equipment used to upgrade cable television systems to provide telecommunications services for sale and to provide Internet access service for sale.   | March 1, 2001                                  |
| Theater   | Exempted certain tangible personal property and services used in the production of live dramatic or musical arts performances.   | March 1, 2001                                  |
| Legislation Enacted in 2  | 2000   |  |
| Farm Production   | Exempted property, building materials and utility services used in farm production. Expanded definition of farms to include commercial horse boarding operations.  | September 1, 2000                              |
| nternet Data Centers  | Exempted computer hardware and software purchased by Internet<br>Data Centers (web site hosting facilities) operating in New York.<br>Included required equipment such as air conditioning systems, power<br>systems, raised flooring, cabling, and the services related to the<br>exempted property.  | September 1, 2000                              |
| Vending Machines  | Exempted food and drink sold through a vending machine that costs 75 cents or less.  | September 1, 2000                              |
| Telecommunications<br>Equipment and<br>Communications<br>Services | Exempted property used to provide telecommunications services,<br>Internet access services, or a combination thereof. Also, exempted<br>certain services to the exempted property, such as installation and<br>maintenance. Provided a three-year exemption for machinery and<br>equipment used to upgrade cable television systems to a digital-<br>based technology. | September 1, 2000                              |
| Radio and Television<br>Broadcasting                              | Exempted machinery and equipment (including parts, tools and supplies) and certain services used for production and transmission of live or recorded programs. A broadcaster includes Federal communications licensed radio and television stations, television networks, and cable television networks.   | September 1, 2000                              |
| Pollution Abatement   | Exempted manufacturing and industrial pollution control equipment and machinery.   | March 1, 2001                                  |
| Transmission and<br>Distribution of Electricity<br>and Gas        | Phased out over three years the sales tax on the separately purchased transmission of electricity and gas.   | September 1, 2000                              |
| Empire Zones  | Exempted property and services used or consumed by qualified businesses within Empire Zones.   | March 1, 2001                                  |
| Purchase of Gas or<br>Electricity from Outside of<br>New York     | Imposed a compensating use tax on purchases of gas or electricity<br>from vendors located outside of New York.   | June 1, 2000                                   |
| Legislation Enacted in 2  | 2001   |  |
| Empire Zones  | Added eight new Empire Zones, for a total of 66 zones throughout the State. Four of the eight new Empire Zones became effective immediately.   | October 29, 2001                               |
| _egislation Enacted in 2  | 2002   |  |
| Temporary Exemption in<br>Liberty Zone                            | Temporarily exempted most tangible personal property priced under \$500 sold in the Liberty and Resurgence Zones in New York City for the periods of June 9-11, July 9-11 and August 20-22, 2002.  | June 1, 2002                                   |
| EFT Threshold Change  | Lowered the Electronic Fund Transfer threshold from \$1 million to \$500,000.  | September 1, 2002                              |

| Subject  | Description  | Effective Date    |
|--|--|-------------------|
| Legislation Enacted in 2   | 003  |                   |
| Surcharge  | Raised the State sales tax rate from 4 to 4.25 percent through May 31, 2005.   | June 1, 2003      |
| Temporary repeal of<br>clothing exemption                          | Temporarily repealed the exemption on items of clothing and footwear priced under \$110 and created two clothing exemption weeks at the same \$110 threshold.  | June 1, 2003      |
| Use tax line on PIT return   | Required a line on PIT returns for taxpayers to report use tax owed.   | May 24, 2003      |
| Legislation Enacted in 20  | 004  |                   |
| Extend Temporary<br>Repeal of Clothing<br>Exemption                | Extended the expiration date to May 31, 2005, for the temporary repeal of the exemption on items of clothing and footwear priced under \$110 and created two exemption weeks at the same \$110 threshold.  | August 20, 2004   |
| Aircraft Parts and<br>Services                                     | Exempted parts used exclusively to maintain, repair, overhaul or rebuild aircraft parts or aircraft services.  | December 1, 2004  |
| Vessels Providing Local<br>Transit                                 | Provided refunds and credits for certain vessels used to provide transit service and certain related property and services.  | December 1, 2004  |
| Contractors and Affiliates   | Required contractors, subcontractors and their affiliates who make<br>deliveries of taxable services or tangible personal property valued at<br>more than \$300,000 to New York locations to register as sales tax<br>vendors.   | August 20, 2004   |
| Legislation Enacted in 2   | 005  |                   |
| Extend Temporary<br>Repeal of Clothing<br>Exemption                | Extended the expiration date to March 31, 2007, for the temporary repeal of the exemption on items of clothing and footwear priced under \$110 and created two exemption weeks at the same \$110 threshold. If the 2006-07 Executive Budget included tax cut proposals, the year-round exemption for such items takes effect on April 1, 2006. | April 12, 2005    |
| Manhattan Parking<br>Vendors                                       | Made permanent the sales tax enforcement provisions relating to parking vendors in Manhattan.  | April 12, 2005    |
| Metropolitan Commuter<br>Transportation District<br>Sales Tax Rate | Increased the sales and use tax rate in the Metropolitan Commuter<br>Transportation District (MTCD) from 0.25 percent to 0.375 percent.  | June 1, 2005      |
| Sales Tax Medicaid<br>Intercept                                    | Provided for the State to calculate an optional local "Medicaid amount", and for such amount to be intercepted from local sales tax distributions and directed to the State.   | April 12, 2005    |
| Amusement Park<br>Admissions                                       | Extended until October 1, 2006, the 75 percent sales tax exemption of the amount charged for admission to a qualifying place of amusement.   | April 12, 2005    |
| Lower Manhattan Office<br>Space                                    | Provided sales tax exemption for property used to furnish or equip lower Manhattan office space.   | August 30, 2005   |
| Residential Solar Energy   | Exempted the sale and installation of residential solar energy systems equipment from sales and use taxes.   | July 26, 2005     |
| In Bay Car Washes  | Exempted coin-operated or fully automated car washing, waxing or vacuuming from sales and use taxes.   | December 1, 2005  |
| Marine Terminal Facilities   | Exempted certain machinery and equipment for marine container terminals in New York City from State sales and use taxes.   | December 1, 2005  |
| Waste Transfer Stations  | Exempted certain waste transfer services from State and local sales and use taxes.   | December 1, 2005  |
| State Charter Credit<br>Unions                                     | Exempted State charter credit unions from sales and use taxes.   | March 1, 2006     |
| Direct Shipment of Wine  | Provided for certain limited direct interstate shipments of wine.  | August 11, 2005   |
| Electricity  | Exempted electricity, refrigeration and steam services produced by a cogeneration facility owned by certain cooperative corporations.  | March 1, 2006     |
| Legislation Enacted in 20  |  |                   |
| Clothing   | Permanently exempted clothing and footwear priced under \$110.   | April 1, 2006     |
| Vendor Allowance   | Increased vendor credit from 3.5 percent to 5 percent and increased the cap from \$150 to \$175. The cap increased to \$200 on March 1, 2007.  | September 1, 2006 |
| Amusement Parks  | Exempted admissions to amusement parks permanently.  | October 1, 2006   |

| Subject           | Description   | Effective Date    |
|-------------------|---|-------------------|
| Motor Fuel Cap    | Limits the amount of sales tax imposed on motor fuels to 8 cents per gallon. Localities imposing a sales tax have the option either to continue to use the percentage rate method or to change to a cents-<br>per-gallon method of computing sales tax. The localities also have options to cap the tax amount at \$2 or \$3 per gallon under the cents-<br>per-gallon method. Effective December 1, 2007, only 8 counties and 2 cities are imposing the \$2 cap on motor fuel and diesel motor fuel. | June 1, 2006      |
| Alternative Fuels | A full exemption for E85, CNG and Hydrogen and a partial exemption for B20 from September 1, 2006 through September 1, 2011.  | September 1, 2006 |
| Cabaret           | Exempted admissions to cabaret.   | December 1, 2006  |
| Credit Card       | Allowed refund of sales tax paid on certain credit card accounts.   | January 1, 2007   |

## TAX LIABILITY

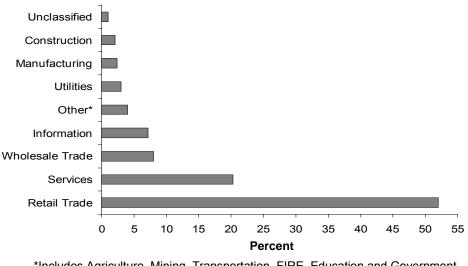
The sales and compensating use tax, which accounted for about 18.3 percent of 2006-07 All Funds tax receipts, is the second largest State tax revenue source (the personal income tax is the largest).

In the long run, sales tax receipts are a function of changes in the tax rate and economic activity, as measured by such factors as disposable income and employment. Short-run fluctuations in receipts can result from rapid changes in consumer prices, auto sales, and home sales. The following table and graphs show the growth rate of major economic factors affecting the sales tax. For a more detailed discussion of the methods and models used to develop estimates and projections for the sales and use tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

| MAJOR ECONOMIC FACTORS AFFECTING SALES TAX RECEIPTS<br>STATE FISCAL YEARS 1999-2000 TO 2008-09<br>Percent Change |           |         |         |         |         |         |         |         |                   |                      |
|--|-----------|---------|---------|---------|---------|---------|---------|---------|-------------------|----------------------|
|  | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | Estimated 2007-08 | Projected<br>2008-09 |
| Consumption of   |           |         |         |         |         |         |         |         |                   |                      |
| Taxable Goods in NY  | 8.7       | 6.1     | 2.5     | 3.5     | 4.5     | 6.1     | 6.3     | 5.1     | 4.1               | 3.0                  |
| Consumption of   |           |         |         |         |         |         |         |         |                   |                      |
| Taxable Services in NY   | 7.2       | 5.8     | 2.0     | 2.0     | 3.6     | 5.2     | 4.9     | 5.2     | 5.1               | 4.2                  |
| NY Employment  | 2.3       | 1.9     | (1.6)   | (1.2)   | (0.5)   | 0.9     | 0.9     | 1.1     | 0.9               | 0.6                  |
| NY Disposable Income   | 3.6       | 6.2     | 1.3     | 3.2     | 5.1     | 5.6     | 3.0     | 4.6     | 5.0               | 4.8                  |
| NY Nominal Value of New  |           |         |         |         |         |         |         |         |                   |                      |
| Auto and Light Truck Sales   | 13.0      | (5.3)   | 8.2     | 4.2     | 2.9     | (1.7)   | 0.4     | 2.5     | 3.1               | (0.8)                |
| Sales Tax Base   | 9.1       | 7.8     | (2.0)   | 2.5     | 4.5     | 6.8     | 5.3     | 4.2     | 3.9               | 3.0                  |



Although numerous exemptions from tax on the sales of tangible personal property have been enacted (see Tax Expenditure Report), over 52 percent of total taxable sales and purchases subject to the sales and use tax are accounted for by the retail trade industry. This includes, for example, automobile dealers and general merchandise stores. The service industry, including accommodations and food services, and administrative services, at 20.3 percent of the statewide total, accounts for the next largest share of taxable sales and purchases.



#### Industry Shares of Taxable Sales and Purchases March 2004 to February 2005

\*Includes Agriculture, Mining, Transportation, FIRE, Education and Government. Source: New York State Department of Taxation and Finance.

States are currently constrained by United States Supreme Court decisions limiting which out-of-state vendors can be required to collect the sales tax on a state's behalf. In general, a vendor must have some physical presence or nexus in a state to be required to collect that particular state's sales tax. Thus, a compensating use tax complements the sales tax, and is imposed on the use of taxable property or services in-state, if the transaction has not already been subject to tax. This will include, for example, taxable items purchased via mail order or on the Internet if the vendor has no taxable nexus with New York. The use tax also applies to certain uses of self-produced property or services. With some exceptions, the base of the use tax mirrors the base of the sales tax. The use tax is remitted by the purchaser directly to the New York State Department of Taxation and Finance, but low compliance for certain transactions remains an ongoing concern.

## **RECEIPTS: ESTIMATES AND PROJECTIONS**

## All Funds

#### 2007-08 Estimates

All Funds collections to date are estimated to be \$8,603.7 million, an increase of \$375.4 million, or 4.6 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$11,198.5 million, an increase of \$460 million, or 4.3 percent above last year.

Disposable income is expected to grow 5.0 percent and employment to grow 0.9 percent in 2007-08. Taken together, these factors help to explain a projected growth in the sales tax base of 3.5 percent. The September 1, 2006 increase in the vendor credit

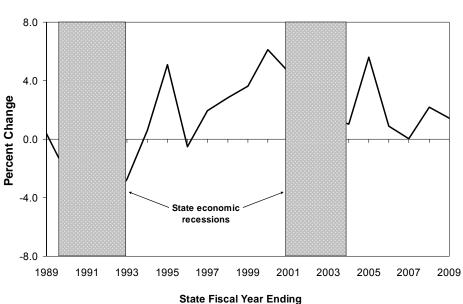
allowance will cost the State \$54 million. The alternative fuels exemption had a nominal effect on sales tax receipts. The cap on motor fuel and diesel motor fuel, which was imposed in 2006, will cost the State nearly \$200 million in 2007-08.

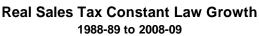
#### 2008-09 Projections

All Funds receipts are projected to be \$11,504.5 million, an increase of \$306 million, or 2.7 percent above 2007-08.

The base of the tax also includes tax collections associated with sales to non-Native Americans on New York reservations. These sales are expected to increase revenues by \$21.8 million. The proposed tax law changes would decrease revenues by \$51.7 million. This decrease mainly reflects the merging of the sales tax on motor fuel and diesel motor fuel into the petroleum business tax offset by requiring certain out-of-State businesses to register as sales tax vendors and an expected increase in collections associated with the proposed voluntary compliance program.

The primary risk factor for the sales and use tax estimate is the economic forecast, which provides the basis for the sales tax estimates. Unexpected slowdowns in income, employment, auto sales, and the associated consumption of taxable goods impact the level of taxable sales.





#### **General Fund**

Direct deposits to the General Fund for 2007-08 are estimated to be \$7,865.3 million, an increase of \$326.4 million, or 4.3 percent above 2006-07 receipts. General Fund receipts in 2008-09 are projected to be \$8,079.5 million, a 2.7 percent increase from 2007-08.

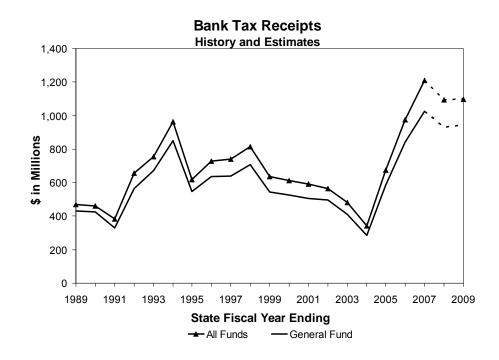
### **Other Funds**

The Local Government Assistance Corporation (LGAC) was created in 1990 to help the State eliminate its annual spring borrowing. To pay the debt service on the bonds issued by LGAC, the State has diverted the yield of one-fourth of net sales and use tax collections from the 4 percent statewide sales tax to the Local Government Assistance Tax Fund (LGATF). Sales tax deposits to LGATF were \$2,511.5 million in 2006-07 and are estimated at \$2,614.9 million in 2007-08, and \$2,683.2 million in 2008-09. LGATF receipts in excess of debt service requirements on LGAC bonds are transferred to the General Fund. Of the deposits to LGATF, \$2,305.4 million and \$2,314.7 million are scheduled to be transferred back to the General Fund in 2007-08 and 2008-09, respectively.

The Mass Transportation Operating Assistance Fund (MTOAF) was created in 1981 to finance State public transportation needs. MTOAF derives part of its revenues from the 0.375 percent sales and compensating use tax imposed in the MCTD. MTOAF, which received \$688.1 million in sales and use tax receipts in 2006-07, will receive an estimated \$718.3 million in 2007-08 and \$741.8 million in 2008-09.

## BANK TAX

| BANK TAX<br>(millions of dollars) |                   |                      |         |                   |                      |        |                   |  |  |
|-----------------------------------|-------------------|----------------------|---------|-------------------|----------------------|--------|-------------------|--|--|
|                                   | 2006-07<br>Actual | 2007-08<br>Estimated | Change  | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |  |  |
| General Fund                      | 1.024.0           | 931.0                | (93.0)  | (9.1)             | 942.0                | 11.0   | 1.2               |  |  |
| Other Funds                       | 185.8             | 163.0                | (22.8)  | (12.3)            | 154.0                | (9.0)  | (5.5)             |  |  |
| All Funds                         | 1,209.8           | 1,094.0              | (115.8) | (9.6)             | 1,096.0              | 2.0    | 0.2               |  |  |



| BANK TAX BY FUND      |                          |         |                 |                                      |         |  |                       |  |  |  |
|-----------------------|--------------------------|---------|-----------------|--------------------------------------|---------|--|-----------------------|--|--|--|
| (millions of dollars) |                          |         |                 |                                      |         |  |                       |  |  |  |
|                       | Gross<br>General<br>Fund | Refunds | General<br>Fund | Gross<br>Special<br>Revenue<br>Funds | Refunds | Special<br>Revenue<br>Funds <sup>1</sup> | All Funds<br>Receipts |  |  |  |
| 1998-99               | 624                      | 80      | 544             | 102                                  | 11      | 91                                       | 635                   |  |  |  |
| 1999-2000             | 598                      | 72      | 526             | 94                                   | 9       | 85                                       | 611                   |  |  |  |
| 2000-01               | 598                      | 92      | 506             | 97                                   | 11      | 86                                       | 591                   |  |  |  |
| 2001-02               | 565                      | 69      | 496             | 80                                   | 10      | 70                                       | 566                   |  |  |  |
| 2002-03               | 523                      | 114     | 409             | 84                                   | 12      | 72                                       | 481                   |  |  |  |
| 2003-04               | 428                      | 142     | 286             | 71                                   | 15      | 56                                       | 342                   |  |  |  |
| 2004-05               | 662                      | 75      | 587             | 100                                  | 11      | 89                                       | 676                   |  |  |  |
| 2005-06               | 941                      | 99      | 842             | 150                                  | 17      | 133                                      | 975                   |  |  |  |
| 2006-07               | 1,098                    | 74      | 1,024           | 193                                  | 7       | 186                                      | 1,210                 |  |  |  |
| Estimated             |                          |         |                 |                                      |         |  |                       |  |  |  |
| 2007-08               | 1,009                    | 78      | 931             | 175                                  | 12      | 163                                      | 1,094                 |  |  |  |
| 2008-09               |                          |         |                 |                                      |         |  |                       |  |  |  |
| Current Law           | 901                      | 80      | 821             | 149                                  | 10      | 139                                      | 960                   |  |  |  |
| Proposed Law          | 1,022                    | 80      | 942             | 164                                  | 10      | 154                                      | 1,096                 |  |  |  |

## PROPOSED LEGISLATION

Legislation proposed with this Budget would:

- make substantive corrections to Chapter 60 of the Laws of 2007 which addressed the REIT and RIC loophole;
- change the first quarterly payment of estimated tax for certain bank taxpayers from 25 percent to 30 percent of the prior year's liability;
- extend the MTA surcharge for four additional years;
- classify credit card companies doing a specified level of business in the State as taxpayers under the Article 32 bank tax; and
- ensure taxpayers are remitting the taxes they owe through a comprehensive tax enforcement and voluntary compliance program.

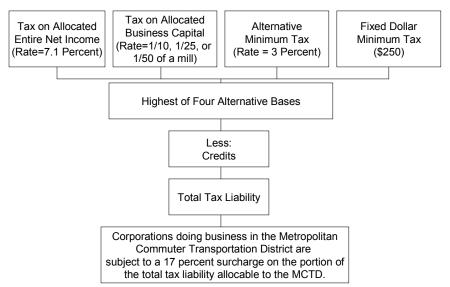
## DESCRIPTION

## Tax Base and Rate

The bank tax is levied by Article 32 of the Tax Law on banking corporations conducting business in New York State. Banking corporations are classified as commercial banks, savings banks, savings and loan associations, foreign banks and alien banks. Foreign banks are those formed under the laws of another state, whereas alien banks consist of banks formed under the laws of another country. Article 32 bank tax liability is computed under four alternative bases, with tax due based on the highest tax calculated under the four alternative bases. The four alternative bases are:

- An entire net income (ENI) base, which begins with Federal taxable income before net operating loss deductions and special deductions, and is further adjusted by the exclusion, deduction or addition of certain items. The resulting base is allocated to New York and subject to a tax rate of 7.1 percent.
- An alternative minimum tax (AMT) base imposed at a rate of 3 percent of entire net income (as calculated above) and further adjusted to reflect certain Federal tax preference items and adjustments, and State-specific net operating loss (NOL) modifications.
- An assets base imposed at the rate of 1/10, 1/25, or 1/50 of a mill of taxable assets allocated to New York. The applicable rate depends on the size of the bank's net worth relative to assets and mortgages as a percent of total assets.
- A fixed dollar minimum tax of \$250.

Banks conducting business in the Metropolitan Commuter Transportation District (MCTD) are also subject to a 17 percent surcharge on the portion of the total tax liability allocated in the MCTD. The collections from the surcharge are deposited into the Mass Transportation Operating Assistance Fund (MTOAF).



#### Bank Tax Article 32 – Current Law

#### Administration

Banks that reasonably expect their tax liability to exceed \$1,000 for the current year are required to make quarterly tax payments of equal installments on an estimated basis in March, June, September, and December. A final payment is made in March.

#### Tax Expenditures

Tax expenditures are defined as features of the Tax Law that by exclusion, exemption, deduction, allowance, credit, deferral, preferential tax rate or other statutory provision reduce the amount of a taxpayer's liability to the State by providing either economic incentives or tax relief to particular entities to achieve a public purpose. The major tax expenditure items for the bank tax include: the deduction of 60 percent of dividends, gains, and losses from subsidiary capital, the deduction of 22.5 percent of interest income from government obligations, and the international banking facility formula allocation election. For a more detailed discussion of tax expenditures, see the *Annual Report on New York State Tax Expenditures*, prepared by the Department of Taxation and Finance and the Division of the Budget.

| Subject  | Description  | Effective Date  |
|--|--|-----------------|
| Legislation Enacted in 1                                 | 981  |                 |
| Metropolitan<br>Transportation Business<br>Tax Surcharge | Imposed on business taxpayers a temporary 17 percent surcharge<br>on tax liability allocated to the Metropolitan Commuter Transportation<br>District (MCTD). Collections are dedicated in support of the<br>Metropolitan Transportation Authority. | January 1, 1982 |

#### Significant Legislation

# BANK TAX

| Subject   | Description  | Effective Date           |
|---|--|--------------------------|
| Legislation Enacted in 19   | 985  |                          |
| Omnibus Tax Equity and<br>Enforcement Act of 1985                 | Provided several new enforcement tools to enhance tax compliance, including new penalties for tax evaders, enhancement of existing penalties, and broader investigatory power for the Department of Taxation and Finance.  | Various dates in<br>1985 |
| Legislation Enacted in 19   | 986  |                          |
| Economic Development<br>Zones                                     | Authorized the designation of selected towns, counties, cities and villages as Economic Development Zones (EDZs), which provided certain tax benefits to qualifying businesses.  | January 1, 1986          |
| Legislation Enacted in 19   | 987  |                          |
| Business Tax Reform<br>and Rate Reduction Act<br>of 1987          | Reformed the tax by lowering the rate, restructuring the alternative bases to include a broader range of items of income, and limiting the usefulness of the ITC.  | January 1, 1987          |
| Legislation Enacted in 19   | 990  |                          |
| Temporary Business Tax<br>Surcharge                               | Imposed a temporary 15 percent tax surcharge on the tax liability of certain business taxpayers. The surcharge was extended twice.   | January 1, 1990          |
| Legislation Enacted in 19   | 994  |                          |
| Subsidiary Capital  | Specified subsidiary capital taxation rules to allow deduction of 60 percent of the amount by which gains exceed losses from such capital, to the extent such gains and losses were taken into account in determining taxable income.  | January 1, 1994          |
| Legislation Enacted in 19   | 997  |                          |
| Net Operating Loss  | Allowed banks to claim a net operating loss deduction (NOLD) for losses incurred on or after January 1, 2001.  | January 1, 2001          |
| Legislation Enacted in 19   | 998  |                          |
| Investment Tax Credit   | Allowed bank taxpayers that are brokers/dealers in securities to claim<br>a credit for equipment used in broker/dealer activities and in activities<br>connected with broker/dealer operations.  | October 1, 1998          |
| Legislation Enacted in 19   | 999  |                          |
| Rate Reduction — ENI  | Reduced the ENI tax rate from 9 percent to 7.5 percent in phases over three years.   | June 30, 2000            |
| Legislation Enacted in 20   | 000  |                          |
| Empire Zones (EZ)   | Transformed Economic Development Zones (EDZ) to Empire Zones,<br>effectively providing for virtual "tax free" zones for certain businesses.<br>The enhanced benefits include a tax credit for real property taxes, a<br>tax reduction credit, and a sales and use tax exemption. The tax<br>reduction credit may be applied against the fixed dollar minimum tax,<br>which may reduce the taxpayer's liability to zero.  | January 1, 2001          |
| Legislation Enacted in 20   | 001  |                          |
| Bank Tax Extension  | Provided an extension of the bank tax that had expired for commercial banks. The tax did not apply to tax years beginning on or after January 1, 2001. Sunset for tax years beginning on or after January 1, 2003.   | January 1, 2001          |
| Legislation Enacted in 20   | 002  |                          |
| Estimated Payment<br>Requirement                                  | Increased the first quarterly payment of estimated tax from 25 percent to 30 percent of the prior year's liability for those corporate taxpayers whose prior year's liability exceeds \$100,000.   | January 1, 2003          |
| Empire Zones Program  | Amended to clarify certain provisions and implement new components for several credit calculations.  | Various                  |
| Legislation Enacted in 20   | 003  |                          |
| Bank Tax Extension  | Provided an extension of the bank tax that had expired for commercial banks. The tax did not apply to tax years beginning on or after January 1, 2003. Sunset for tax years beginning on or after January 1, 2005.   | January 1, 2003          |
| Modification for<br>Decoupling from Federal<br>Bonus Depreciation | Required taxpayers to make modifications to Federal taxable income<br>for property placed in service on or after June 1, 2003, that qualified<br>for the special bonus depreciation allowance allowed by the Federal<br>Job Creation and Worker Assistance Act of 2002 and the Jobs and<br>Growth Tax Relief Reconciliation Act of 2003. The modifications do<br>not apply to qualified resurgence zone property or qualified New York<br>Liberty Zone property. | 2003                     |

| Subject  | Description  | Effective Date   |
|--|--|--|
| Intangible Holding<br>Companies                  | Required taxpayers to modify Federal taxable income relating to certain royalty and interest payments made with respect to the use of intangible property by related members or royalty and interest payments received from related members.   | January 1, 2003  |
| Superfund-Brownfield<br>Tax Credits              | Created tax incentives for the redevelopment of brownfields through<br>three refundable tax credits: a redevelopment tax credit, a real<br>property tax credit, and an environmental remediation insurance<br>credit. There are three components in the redevelopment tax credit:<br>a site preparation component; a tangible property component; and an<br>onsite groundwater remediation component.  | April 1, 2005  |
| Legislation Enacted in 2                         | 2004   |  |
| Bank Tax Extension                               | Extended for one year, until January 1, 2006, certain provisions of<br>the Tax Law and the Administrative Code of the City of New York<br>relating to the taxation of commercial banks. Also extended for two<br>years, until January 1, 2006, the provisions relating to the Federal<br><i>Gramm-Leach-Bliley Act.</i>  | January 1, 2004  |
| Empire Zones Program<br>Extension                | Extended the Empire Zones (EZ) Program to March 31, 2005.  | January 1, 2004  |
| Legislation Enacted in 2                         | 2005   |  |
| Single Sales<br>Apportionment                    | Changed the computation used to allocate income and assets to<br>New York by banking corporations taxed under Article 32 that are<br>owned by a bank or bank holding company and are substantially<br>engaged in providing services to an investment company from a<br>three-factor formula of receipts, deposits, and wages to a single<br>receipts factor.   | These provisions will<br>be phased in over a<br>three-year period<br>starting in tax year<br>2006, and be fully<br>effective for tax years<br>beginning on or after<br>January 1, 2008 |
| Legislation Enacted in 2                         | 2006   |  |
| Empire Zones /<br>Significant Investments        | Provided that a Qualifying Empire Zone Enterprise (QEZE) with<br>fewer than 200 existing jobs that makes an investment of \$750<br>million or more and creates 500 new jobs is deemed a "new<br>business," qualifying the taxpayer for a 50 percent refund of its EZ<br>Investment Tax Credits and EZ Employment Incentive Credits. Also<br>authorized such taxpayers to select their program benefit period to<br>start either upon certification (current law), or when the qualifying<br>investment is placed in service. | January 1, 2006  |
| Eliminate S Corporation<br>Differential Tax Base | Eliminated the tax base imposed on S corporations that was calculated using the difference between the corporate franchise tax rate and the top personal income tax rate. The rate had been changed, and the base was also suspended during tax years 2003 through 2005 when the personal income tax surcharge was in effect. Elimination of this base conforms the State tax code with Federal treatment of S corporations.   | January 1, 2003<br>(note that the<br>differential had<br>already been<br>suspended - effective<br>date reflects first<br>instance of non-<br>imposition)                               |
| Bank Tax Extension                               | Extended for two years, until January 1, 2008, certain provisions of the Tax Law and the Administrative Code of the City of New York relating to the taxation of commercial banks. Also extended for two years, until January 1, 2008, the provisions relating to the Federal <i>Gramm-Leach-Bliley Act.</i>   | January 1, 2006  |
| Legislation Enacted in 2                         | 2007   |  |
| Rate Reduction - ENI                             | Lowered the rate imposed on the ENI base from 7.5 percent to 7.1 percent.  | January 1, 2007  |
| REIT/RIC Loophole<br>Closer                      | Closed a loophole and conformed to Federal rules by eliminating,<br>over a five-year period, the deduction for certain dividends received<br>by a parent company from a Real Estate Investment Trust (REIT) or<br>Regulated Investment Company (RIC) to ensure that either the REIT<br>or RIC or its shareholders pay tax on the income earned by the REIT<br>or RIC. Banks with taxable assets of \$8 billion or less were excluded<br>from these provisions.   | January 1, 2007  |

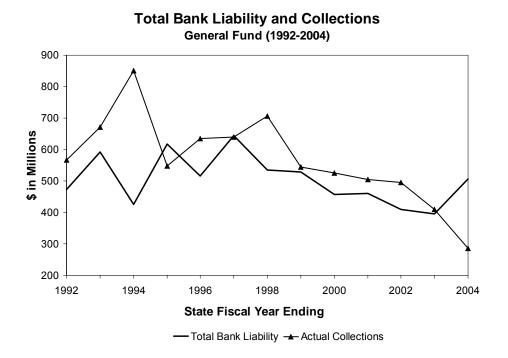
| Subject  | Description  | Effective Date  |
|--|--|-----------------|
| Taxation of Certain<br>Banking Corporations                                    | Established conditions under which certain corporations that elected to be taxable under Article 9-A of the Tax Law, or are required to be taxed under Article 9-A pursuant to the Gramm-Leach-Bliley transitional provisions, will become taxable under Article 32 of the Tax Law.  | January 1, 2007 |
|  | These conditions include: ceasing to be a taxpayer under Article 9-A; becoming subject to the \$800 fixed dollar minimum tax for inactive corporations; having no wages or receipts allocable to New York or otherwise becoming inactive; being acquired by an unaffiliated corporation in a transaction under Section 338(h)(3) of the Internal Revenue Code; or becoming engaged in a different line of business as a result of acquiring a certain amount of assets.  |                 |
|  | Meeting any one of these conditions results in the corporation<br>becoming taxable as a bank under Article 32. The legislation also<br>provides that an investment subsidiary of a bank or bank holding<br>company is included in the definition of a banking corporation and<br>taxable under Article 32.   |                 |
| Bank Tax Extension   | Extended for two years, until January 1, 2010, certain provisions of<br>the Tax Law and the Administrative Code of the City of New York<br>relating to the taxation of commercial banks. Also extended for two<br>years, until January 1, 2010, the provisions relating to the Federal<br><i>Gramm-Leach-Bliley Act.</i> These provisions were amended so that<br>bank taxpayers no longer meeting the definition of doing a banking<br>business will be moved to taxation under the corporation franchise<br>tax. | January 1, 2008 |
| Acceleration of Single<br>Sales Apportionment<br>Phase-In                      | Accelerated, by one year, the final phase-in of the move to sales-only apportionment of income and assets for certain banking corporations.  | January 1, 2007 |
| Amendment to Add-Back<br>Provisions Related to<br>Certain Intangible<br>Income | Eliminated the add-back of certain intangible income and related<br>interest for bank taxpayers, if the corporation receiving the income<br>from the bank is included in a New York State combined return.   | January 1, 2007 |

#### TAX LIABILITY

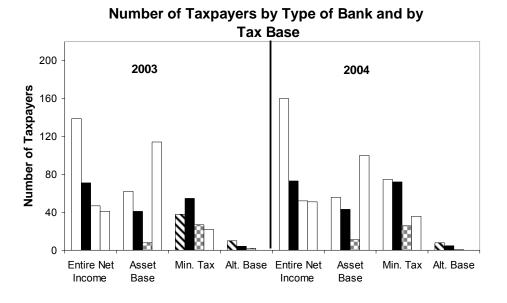
The Bank Tax Study File, which is compiled by the Department of Taxation and Finance's Office of Tax Policy Analysis (OTPA), contains the most recent tax data available on all banks filing under Article 32. The most current liability information is for the 2004 tax year. The annual study of bank tax returns indicates that 769 taxpayers filed tax returns as banking corporations for 2004, a 3.4 percent increase from the previous year.

The link between underlying bank tax liability and collections in any given State fiscal year is often obscured by the timing of payments, the carry forward of prior year losses or credits, and the reconciliation of prior year liabilities. Tax collections are the net payments and adjustments made by taxpayers on returns and extensions over the course of a State fiscal year. Collections include a mandatory first installment payment that is paid in March and is based on 25 percent of the prior year's liability. In addition, banks are required to make estimated payments, based on projected liability for the current tax year, in June, September, and December. A final payment is made in March. Taxpayers may make periodic adjustments to these payments after the close of the tax year as their actual liability for a given tax year becomes more definite. Tax liability in the current year is based on estimated performance for that year. It is generally calculated by tax bases, tax rates, special deductions and additions, losses and tax credits. The Tax Law grants taxpayers extensions that allow the filing of returns many months after the end of their tax year.

The accompanying graph compares historical bank tax liability and collections. Since taxpayers must pay estimated taxes months in advance of knowing actual liability, it is difficult for taxpayers to determine the proper level of payments needed over the course of a year. This is especially true if business or economic conditions change. The graph illustrates the significant volatility in the underlying relationship between payments and liability, which is further compounded by the potential difference between a taxpayer's tax year and the State fiscal year.

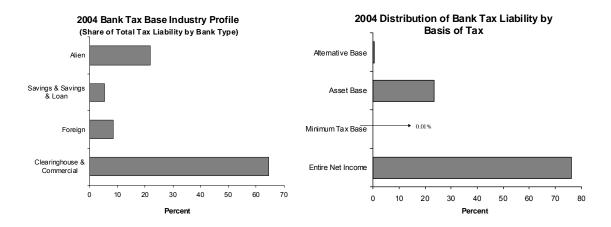


Between 2003 and 2004 (2004 representing the latest year for which complete tax liability data are available), total General Fund tax liability increased by roughly 28 percent, from \$396 million to \$507 million. The number of taxpayers increased by 3.4 percent, with the majority of the increase occurring in clearinghouse and commercial banks (20 percent) and foreign banks (13 percent). The following graph illustrates that, consistent with the overall increase in the number of taxpayers, from 2003 to 2004 the number of commercial banks paying under the entire net income tax base increased by 15.1 percent.



Sclearinghouse & Commercial ■ Foreign ■ Savings & Savings & Loan □ Alien

The following charts show that clearinghouse and commercial banking institutions accounted for 64.6 percent of total tax liability in 2004, and alien banking institutions accounted for 21.9 percent of total liability, while foreign banking institutions and savings banks and savings and loan institutions together accounted for the remaining 13.5 percent of total liability. Additionally, payments under the ENI base comprised over 76 percent of total tax liability.



For a more detailed discussion of the methods and models used to develop estimates and projections for the bank tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

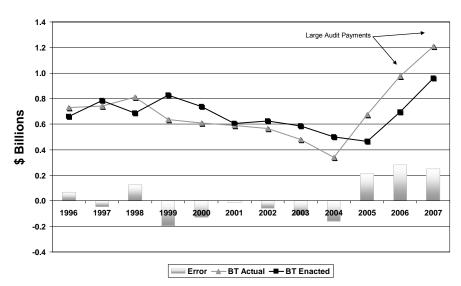
#### **Review of Forecast**

The volatility of bank tax receipts is a significant source of risk to the Financial Plan. From 1995-96 to 2006-07, the standard deviation (dispersion around the average growth) of the growth rate in bank tax receipts was 36 percent while growth averaged 9.1 percent.

This volatility is further illustrated by the fact that bank tax receipts grew as rapidly as 98 percent (2005), and declined as much as 29 percent (2004). The error, measured as the percentage difference between actual receipts versus estimated receipts as of the Enacted Budget each year, ranged from a negative 46 percent to a positive 31 percent. In dollar terms, the errors ranged from an overestimation of \$193 million to an underestimation of \$282 million.

This tax source is particularly sensitive to economic changes, and to specific events that impact the banking industry. Moreover, specific non-New York State macroeconomic indicators, such as the average yield rates, tend to influence the direction of yearly collection receipts. Finally, as audit collections represent a significant portion of the tax base, their volatility has had a significant effect on the bank tax prediction error. As evident from the graph below, there was a historical tendency to overestimate bank receipts through 2003-04 due to the inherent aforementioned macroeconomic risks associated with the banking sector. During this time, a major explanatory variable in the bank tax model was overall performance as represented by the business sector. After an analysis concluded that bank tax receipts growth was more correlated with average yield curves than the overall health of the economy, the forecasting model was adapted to reflect this relationship. There has been a directional shift towards underestimating receipts since this model change. However, audit settlements, which are difficult to predict, represent the primary source of this underestimation. For example, in 2005-06, record audit settlements of nearly \$330 million at least partially explained the forecasting error of \$282 million. In 2006-07, audit settlements of \$251 million were a significant contributor to the error of nearly \$249 million. Thus, adjustments made to the baseline forecast for audit and compliance receipts have in recent years been the primary source of forecast error.

For more information on the estimation methodology for the corporation franchise tax, please consult the 2008-09 Economic, Revenue, and Spending Methodologies at http://www.budget.state.ny.us.





|                              |         |                                    | BANK TAX |        |         |        |        |
|------------------------------|---------|------------------------------------|----------|--------|---------|--------|--------|
| (millions of dollars)        |         |                                    |          |        |         |        |        |
|                              | Actual  | Actual Estimated Percent Projected |          |        |         |        |        |
|                              | 2006-07 | 2007-08                            | Change   | Change | 2008-09 | Change | Change |
| General Fund                 |         |                                    |          |        |         |        |        |
| Non-Audit Receipts           | 773     | 830                                | 58       | 7.4    | 712     | (118)  | (14.2) |
| Aud it Receipts              | 251     | 101                                | (150)    | (59.8) | 109     | 8      | 7.9    |
| Executive Budget Initiatives | 0       | 0                                  | 0        |        | 121     | 121    |        |
| Total                        | 1,024   | 931                                | (93)     | (9.1)  | 942     | 11     | 1.2    |
| Other Funds                  |         |                                    |          |        |         |        |        |
| Non-Audit Receipts           | 138     | 148                                | 10       | 7.2    | 121     | (27)   | (18.2) |
| Audit Receipts               | 48      | 15                                 | (33)     | (68.6) | 18      | 3      | 20.0   |
| Executive Budget Initiatives | 0       | 0                                  | 0        |        | 15      | 15     |        |
| Total                        | 186     | 163                                | (23)     | (12.3) | 154     | (9)    | (5.5)  |
| All Funds                    |         |                                    |          |        |         |        |        |
| Non-Audit Receipts           | 911     | 978                                | 67       | 7.4    | 833     | (145)  | (14.8) |
| Audit Receipts               | 299     | 116                                | (183)    | (61.2) | 127     | 11     | 9.5    |
| Executive Budget Initiatives | 0       | 0                                  | 0        |        | 136     | 136    |        |
| Total                        | 1,210   | 1,094                              | (116)    | (9.6)  | 1,096   | 2      | 0.2    |

# **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds preliminary collections through December were approximately \$799 million, an increase of \$21 million, or nearly 3 percent above the comparable period in the prior fiscal year. The year-to-date growth is primarily attributable to an increase in non-audit receipts over the prior year of \$168 million, or over 36 percent, offset by a significant decline in audit receipts of 68 percent. (See the "Audits and Compliance" section for a more detailed discussion of audit receipts).

All Funds receipts for 2007-08 are estimated to be \$1,094 million, a decrease of \$116 million, or 9.6 percent below last year. The apparent stability of All Funds receipts is the result of large, opposing changes in both audit and non-audit receipts. While non-audit receipts are estimated to rise by \$67 million (7.4 percent), audit receipts are estimated to decline by \$183 million (61.2 percent). This large decline in audit receipts reflects the return to historical trends after two successful years of collections resulting from the Department of Taxation and Finance's voluntary compliance initiative (VCI), which ended on March 1, 2006, and other large settlements on prior year liability.

#### 2008-09 Projections

All Funds receipts are projected to increase marginally by 0.2 percent, or \$2 million, to \$1,096 million. The marginal 2008-09 increase is primarily driven by proposed legislation that would increase receipts by \$136 million, with \$25 million of the increase coming from enhanced audit and compliance efforts. These legislative proposals offset an overall negative outlook for bank tax receipts driven by downward trends of major macroeconomic variables, including the sub-prime mortgage write-downs that have negatively affected the balance sheets of many banking corporations. This is reflected in the anticipated \$145 million (14.8 percent) decline in non-audit receipts, slightly offset by an \$11 million (9.5 percent) rise in projected audit receipts.

### General Fund

General Fund collections for 2007-08 reflect year-to-date trends and are estimated to decline by \$93 million to \$931 million resulting from a \$58 million increase (7.4 percent) in non-audit receipts, more than offset by a \$150 million (60 percent) decrease in audit receipts.

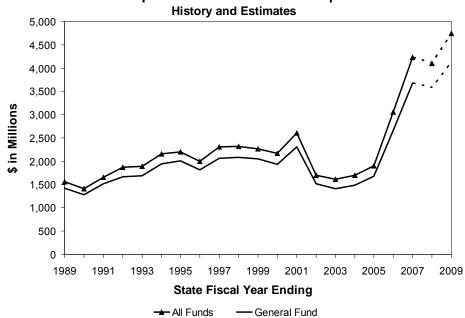
General Fund collections for 2008-09 are projected to marginally increase by \$11 million, or 1.2 percent, to \$942 million. This reflects projected increases in audit receipts and Executive Budget initiatives offsetting the projected decline in non-audit receipts driven by a weak macroeconomic outlook.

#### **Other Funds**

Bank tax receipts from surcharges deposited to MTOAF generally reflect the All Funds and General Fund trends described above. MTOAF bank tax receipts for 2007-08 reflect year-to-date trends and are estimated at \$163 million, including \$15 million in audit receipts. Surcharge receipts for 2008-09 of \$154 million reflect the trends described above, and include \$18 million in audit receipts.

# **CORPORATION FRANCHISE TAX**

| (millions of dollars) |         |           |         |         |           |        |         |
|-----------------------|---------|-----------|---------|---------|-----------|--------|---------|
|                       | 2006-07 | 2007-08   |         | Percent | 2008-09   |        | Percent |
|                       | Actual  | Estimated | Change  | Change  | Projected | Change | Change  |
| General Fund          | 3,676.5 | 3,575.0   | (101.5) | (2.8)   | 4,138.0   | 563.0  | 15.7    |
| Other Funds           | 551.1   | 531.0     | (20.1)  | (3.6)   | 607.0     | 76.0   | 14.3    |
| All Funds             | 4,227.6 | 4,106.0   | (121.6) | (2.9)   | 4,745.0   | 639.0  | 15.6    |



# Corporate Franchise Tax Receipts

| (millions of dollars) |                  |         |         |                             |         |                    |           |
|-----------------------|------------------|---------|---------|-----------------------------|---------|--------------------|-----------|
|                       | Gross<br>General |         | General | Gross<br>Special<br>Revenue |         | Special<br>Revenue | All Funds |
|                       | Fund             | Refunds | Fund    | Funds                       | Refunds | Funds <sup>1</sup> | Receipts  |
| 1998-99               | 2,479            | 429     | 2,050   | 243                         | 30      | 213                | 2,263     |
| 1999-2000             | 2,422            | 483     | 1,939   | 272                         | 43      | 229                | 2,168     |
| 2000-01               | 2,817            | 482     | 2,335   | 316                         | 21      | 295                | 2,630     |
| 2001-02               | 2,012            | 497     | 1,515   | 236                         | 48      | 188                | 1,703     |
| 2002-03               | 1,940            | 533     | 1,407   | 247                         | 42      | 205                | 1,612     |
| 2003-04               | 2,005            | 523     | 1,482   | 266                         | 48      | 218                | 1,700     |
| 2004-05               | 2,285            | 427     | 1,858   | 293                         | 40      | 253                | 2,11      |
| 2005-06               | 3,070            | 405     | 2,665   | 415                         | 27      | 388                | 3,053     |
| 2006-07               | 4,010            | 333     | 3,677   | 576                         | 25      | 551                | 4,228     |
| Estimated             |                  |         |         |                             |         |                    |           |
| 2007-08               | 4,100            | 525     | 3,575   | 573                         | 42      | 531                | 4,106     |
| 2008-09               |                  |         |         |                             |         |                    |           |
| Current Law           | 4,391            | 557     | 3,834   | 620                         | 45      | 575                | 4,409     |
| Proposed Law          | 4,695            | 557     | 4,138   | 652                         | 45      | 607                | 4,74      |

Receipts from the MTA business tax surcharge are deposited in the Mass Transportation Operating Assistance Fund.

### PROPOSED LEGISLATION

Legislation proposed with this Budget would:

- reform the capital base by eliminating the limitation on the amount of tax calculated under the base, and reducing the rate to provide relief to small businesses;
- reform the fixed dollar minimum base by moving to a New York State gross receipts base and providing relief to small businesses;
- refocus State environmental clean-up efforts by providing meaningful caps to redevelopment credits available under the Brownfields Program;
- conform to the practices of 18 other states that have decoupled from Federal law and require taxpayers to add back income from qualified production activities for New York tax purposes;
- continue to deter the use of tax shelters to avoid tax by making permanent the authority provided to the Department of Taxation and Finance in 2005 to require the reporting and disclosure of Federal and New York reportable and listed transactions;
- make substantive amendments to the provisions of Chapter 62 of the Laws of 2007, which intended to close a loophole that utilized a closely-held real estate investment trust (REIT) or regulated investment company (RIC) to ensure that either the REIT or RIC or its shareholders pay tax on the income earned by the REIT or RIC;
- reclassify for-profit health maintenance organizations, currently taxable under Article 9-A, as insurance companies that will be taxable under the Article 33 insurance franchise tax;
- change the mandatory first installment of tax due from 25 percent to 30 percent of taxpayer's previous year's liability;
- extend the MTA surcharge for four additional years;
- extend the Handicapped-Accessible Taxicabs and Livery Service Vehicles Credit for two additional years;
- expand the Empire State Film Production Credit by increasing the percentage of qualifying costs eligible for the credit from 10 to 15 percent, making all production costs eligible and by increasing the annual aggregate credit amount from \$60 million to \$75 million over a three-year period starting in 2008;
- increase the aggregate amount of low-income housing tax credits the Commissioner of Housing and Community Renewal may allocate by \$4 million; and
- create a tax credit for purchases of clean heating fuel ("bioheat") used for residential purposes.

# DESCRIPTION

#### Tax Base and Rate

The corporation franchise tax is levied by Articles 9-A and 13 of the Tax Law. Article 9-A imposes a tax on domestic and foreign corporations for the privilege of exercising their corporate franchise or doing business, employing capital, owning or leasing property, or maintaining an office in New York. The Article 9-A tax is made up of business entities classified as either C corporations or S corporations. Article 13 of the Tax Law imposes a 9 percent tax on certain not-for-profit entities on business income earned from activities not related to their exempt purpose.

For C corporations, current law requires corporation franchise tax liability to be computed under four alternative bases, with tax due based on the highest tax calculated under the four alternative bases. The four alternative bases are:

- An entire net income (ENI) base, which begins with Federal taxable income before net operating loss deductions and special deductions, and is further adjusted by the exclusion, deduction or addition of certain items. The resulting base is allocated to New York and subject to a tax rate of 7.1 percent. Qualifying small businesses with an ENI of \$290,000 or less, certain manufacturers and qualified emerging technology companies are subject to a rate of 6.5 percent.
- An alternative minimum tax (AMT) base imposed at a rate of 1.5 percent of the ENI (as calculated above) further adjusted to reflect certain Federal tax preference items and adjustments and State-specific net operating loss (NOL) modifications.
- A capital base, imposed at a rate of 0.178 percent on business and investment capital allocated to New York. For most taxpayers, the maximum annual tax is \$1 million. Legislation submitted with this Budget would remove this limitation for most taxpayers, and reduce the rate to 0.15 percent.
- A fixed dollar minimum tax, which is based on a taxpayer's payroll as shown in the following schedule. Payroll amounts include the salaries of general executive officers.

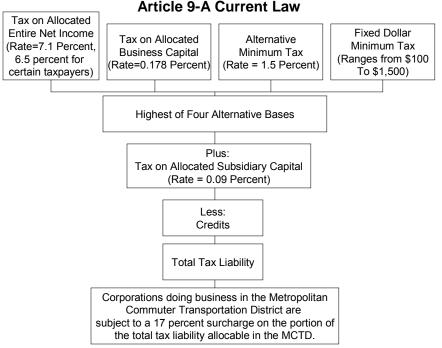
| Gross Payroll     | \$250,000<br>or less | \$250,001 –<br>\$500,000 | \$500,001 –<br>\$1,000,000 | \$1,000,001 –<br>\$6,250,000 | \$6,250,001<br>or more |
|-------------------|----------------------|--------------------------|----------------------------|------------------------------|------------------------|
| Fixed Dollar      |                      |                          |                            |                              |                        |
| Minimum Tax       | \$100                | \$225                    | \$325                      | \$425                        | \$1,500                |
| Taxpayers that    | have a gross payr    | oll, total receipts,     | and average value          | of gross assets v            | which are each         |
| \$1,000 or less a | re subject to an \$8 | 600 tax.                 |                            |                              |                        |

In addition to the tax paid on the highest of the four alternative bases, C corporations also pay a tax of 0.9 mills of each dollar of subsidiary capital allocated to New York State.

S corporations are subject to the fixed dollar minimum tax imposed at the rates shown in the table above.

Additionally, corporations conducting business in the Metropolitan Commuter Transportation District (MCTD) are subject to a 17 percent surcharge on the portion of the total tax liability computed using the franchise tax rates in effect for the period July 1, 1997 through June 30, 1998, and allocable in the MCTD. The collections from the surcharge are deposited into the Mass Transportation Operating Assistance Fund (MTOAF).

The following flow chart shows how Article 9-A tax liability is computed under the four alternative bases.



Administration

Corporations that reasonably expect their tax liability to exceed \$1,000 for the current year are required to make quarterly tax payments of equal installments on an estimated basis in March, June, September, and December. A final payment is made in March. Legislation submitted with this budget would require the first installment of tax for most taxpayers to be 30 percent of their prior year's liability.

#### Tax Expenditures

Tax expenditures are defined as features of the Tax Law that by exclusion, exemption, deduction, allowance, credit, deferral, preferential tax rate or other statutory provisions reduce the amount of a taxpayer's liability to the State by providing either economic incentives or tax relief to particular entities to achieve a public purpose. The corporate franchise tax structure includes various tax expenditures, and the distribution of these benefits varies widely among firms and industries. Among the major tax expenditure items for the corporate franchise tax are the exclusion of interest, dividends and capital gains from subsidiary capital, the investment tax credit, the Empire Zone credits, and the preferential tax rates for qualifying small business corporations. For a more detailed discussion of tax expenditures, see the *Annual Report on New York State Tax Expenditures*, prepared by the Department of Taxation and Finance and the Division of the Budget.

#### Significant Legislation

| Subject  | Subject Description  |                 |
|--|--|-----------------|
| Legislation Enacted in 1                                 | 981  |                 |
| Metropolitan<br>Transportation Business<br>Tax Surcharge | Imposed on business taxpayers a temporary 17 percent surcharge on<br>tax liability allocated to the Metropolitan Commuter Transportation<br>District (MCTD). Collections are dedicated in support of the<br>Metropolitan Transportation Authority. | January 1, 1982 |

| Subject   | Description   | Effective Date        |
|---|---|-----------------------|
| Legislation Enacted in 19   | 985   |                       |
| Omnibus Tax Equity and<br>Enforcement Act of 1985                                   | Provided several new enforcement tools to enhance tax compliance, including new penalties for tax evaders, enhancement of existing penalties, and broader investigatory power for the Department of Taxation and Finance.   | Various dates in 1985 |
| Legislation Enacted in 19   | 986   |                       |
| Economic Development<br>Zones   | Authorized the designation of selected towns, counties, cities and villages as Economic Development Zones (EDZs), which provided certain tax benefits to qualifying businesses.   | January 1, 1986       |
| Legislation Enacted in 19   | 987   |                       |
| Business Tax Reform and<br>Rate Reduction Act of<br>1987                            | Changed the tax by lowering the rate, restructuring the alternative bases to include a broader range of items of income, and limiting the usefulness of the Investment Tax Credit.  | January 1, 1987       |
| Legislation Enacted in 19   | 990   |                       |
| Temporary Business Tax<br>Surcharge   | Imposed a temporary 15 percent tax surcharge on the tax liability of certain business taxpayers. The surcharge was extended twice.  | January 1, 1990       |
| Legislation Enacted in 19   |   |                       |
| Depreciation  | Changed the Modified Accelerated Cost Recovery System (MACRS) depreciation rule for non-New York property to conform to provisions of the Federal Tax Reform Act of 1986.   | January 1, 1994       |
| Limited Liability<br>Companies (LLC) and<br>Limited Liability<br>Partnerships (LLP) | Provided New York State authority for formation of LLCs and LLPs, which are business organizations that provide many of the tax benefits associated with partnerships and the liability protection afforded to corporations.  | October 24, 1994      |
| Rate Reduction –<br>Alternative Minimum Tax<br>(AMT)                                | Reduced rate from 5.0 percent to 3.5 percent.   | January 1, 1995       |
| Legislation Enacted in 19   | 997   |                       |
| Alternative Fuel Vehicle<br>Credit  | Provided corporations and individuals with a tax credit for a portion of the cost of purchasing or converting vehicles to operate on alternative fuels.   | January 1, 1998       |
| Legislation Enacted in 19   | 998   |                       |
| Rate Reduction – AMT  | Reduced rate from 3.5 percent to 3.0 percent phased in over two years.  | June 30, 1998         |
| Investment Tax Credit   | Allowed brokers/dealers in securities to claim a credit for equipment or<br>buildings used in broker/dealer activity and in activities connected with<br>broker/dealer operations.  | October 1, 1998       |
| Rate Reduction – ENI  | Reduced the tax rate from 9 percent to 7.5 percent over a three-year period beginning after June 30, 1999.  | June 30, 1999         |
| Legislation Enacted in 19   | 999   |                       |
| Rate Reduction – AMT  | Reduced rate from 3.0 percent to 2.5 percent.   | June 30, 2000         |
| EDZ/ZEA Wage Tax<br>Credit  | Doubled the existing Economic Development Zone (EDZ) and Zone Equivalent Area (ZEA) wage tax credits.   | January 1, 2001       |
| Legislation Enacted in 20   |   |                       |
| Energy Reform and<br>Reduction  | Changed taxation for energy companies, previously taxed under section 186 of Article 9, to pay tax under the Article 9-A corporate franchise tax.   | January 1, 2000       |
| Securities and<br>Commodities Brokers or<br>Dealers Customer<br>Sourcing            | Allowed securities broker/dealers to allocate receipts, which constitute commissions, margin interest or account maintenance fees, as a service performed at the customer's mailing address.  | January 1, 2001       |
| Empire Zones (EZ)   | Transformed Economic Development Zones (EDZ) into Empire Zones, effectively providing for virtual "tax free" zones for certain businesses. The enhanced benefits include a tax credit for real property taxes, a tax reduction credit, and a sales and use tax exemption. | January 1, 2001       |
|   | The tax reduction credit may be applied against the fixed dollar minimum tax, which may reduce the taxpayer's liability to zero.  |                       |
| Rate Reduction –<br>S Corporations  | Reduced the differential tax rate imposed on S corporations by 45 percent.  | June 20, 2003         |

# CORPORATION FRANCHISE TAX

| Subject   | Description   | Effective Date  |
|---|---|---|
| Rate Reduction – Small<br>Businesses                              | Reduced tax rate for small businesses with entire net income of $200,000 \mbox{ or less to } 6.85 \mbox{ percent.}$   | June 30, 2003   |
| Legislation Enacted in 20   | 002   |   |
| Estimated Payment<br>Requirement                                  | Increased the first quarterly payment of estimated tax from 25 percent<br>to 30 percent of the prior year's liability for those corporate taxpayers<br>whose prior year's liability exceeds \$100,000.  | January 1, 2003   |
| Legislation Enacted in 20   | 003   |   |
| Modification for<br>Decoupling from Federal<br>Bonus Depreciation | Decoupled from Federal depreciation allowances for property placed<br>in service on or after June 1, 2003, that qualified for the special bonus<br>depreciation allowance allowed by the Federal Job Creation and<br>Worker Assistance Act of 2002 and the Jobs and Growth Tax Relief<br>Reconciliation Act of 2003. The modifications do not apply to qualified<br>resurgence zone property or qualified New York Liberty Zone property.   | June 1, 2003  |
| Intangible Holding<br>Companies                                   | Required taxpayers to modify Federal taxable income relating to certain royalty and interest payments made with respect to the use of intangible property by related members or royalty and interest payments received from related members.  | January 1, 2003   |
| S Corporation Tax<br>Change                                       | Taxed S corporations on a fixed dollar minimum amount for tax years 2003, 2004 and 2005 only. The fixed dollar minimum amounts are those imposed under Article 9-A, ranging from \$100 to \$1,500.  | January 1, 2003   |
| Superfund-Brownfield Tax<br>Credits                               | Created tax incentives for the redevelopment of brownfields through<br>three tax credits: a redevelopment tax credit, a real property tax<br>credit, and an environmental remediation insurance credit. There are<br>three components in the redevelopment tax credit: a site preparation<br>component, a tangible property component, and an onsite<br>groundwater remediation component.  | April 1, 2005   |
| Legislation Enacted in 20   | 004   |   |
| Fixed Dollar Minimum<br>Tax                                       | Provided a temporary adjustment to the corporate franchise tax fixed dollar minimum tax schedule, with tax amounts ranging from \$100 to \$10,000. Applicable to tax years 2004 and 2005.   | January 1, 2004   |
| Empire State Film<br>Production Credit                            | Provided a new tax credit for film production activity in New York State. The credit sunsets on August 20, 2008.  | January 1, 2004   |
| Legislation Enacted in 20   | 005   |   |
| Single Sales<br>Apportionment                                     | Changed the computation of a corporation's business allocation percentage from a three-factor formula of payroll, property and receipts to a single receipts factor.  | Phased in over a<br>three-year period<br>starting in tax year<br>2006, and fully<br>effective for tax years<br>beginning on or after<br>January 1, 2008 |
| Empire Zones<br>Amendments / Twelve<br>New Zones                  | Made significant changes to the Empire Zone/Qualified Empire Zone<br>Enterprise program with respect to zone boundaries, zone<br>designations, taxpayer eligibility, and benefits. Also authorized twelve<br>new Empire Zones.  | Changes to eligibility<br>and benefits apply to<br>taxpayers certified on<br>or after April 1, 2005   |
| Small Business Rate<br>Reduction                                  | Lowered the tax rate from 6.85 percent to 6.5 percent for small businesses and expanded the definition of a qualifying small business.  | January 1, 2005   |
| Capital Base Increase   | Increased the maximum tax due under the capital base alternative from \$350,000 to \$1 million for all taxpayers, excluding manufacturers.  | January 1, 2005   |
| Legislation Enacted in 20   | 006   |   |
| Empire Zones /<br>Significant Investments                         | Provided that a Qualifying Empire Zone Enterprise (QEZE) with fewer than 200 existing jobs that makes an investment of \$750 million or more and creates 500 new jobs is deemed a "new business," qualifying the taxpayer for a 50 percent refund of its EZ investment tax credits and EZ employment incentive credits. Also authorized such a taxpayer to select its program benefit period to start either upon certification (current law), or when the qualifying investment is placed in service. These provisions are scheduled to expire on December 31, 2007. | January 1, 2006   |

# CORPORATION FRANCHISE TAX

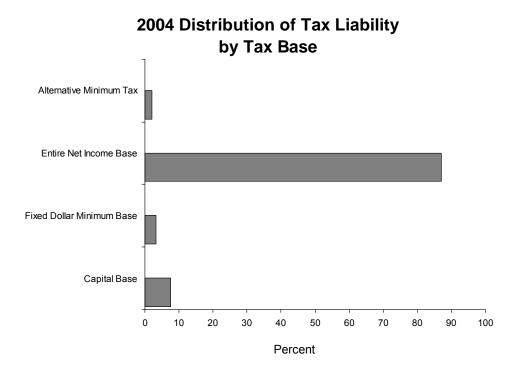
| Subject   | Description  | Effective Date   |
|---|--|------------------|
| Eliminate S Corporation<br>Differential Tax Base          | Eliminated the tax base imposed on S Corporations that was calculated using the difference between the corporate franchise tax rate and the top personal income tax rate. The rate had been changed, and the base was also suspended during tax years 2003 through 2005 when the PIT surcharge was in effect. Elimination of this base conforms the State tax code with Federal treatment of S corporations. | January 1, 2003  |
| Legislation Enacted in 2                                  | 007  |                  |
| Rate Reduction - ENI                                      | Reduced the rate on the ENI base from 7.5 percent to 7.1 percent,<br>and changed the recapture rate for the small business rate to conform<br>to the general rate change.  | January 1, 2007  |
| Rate Reduction - ENI<br>(Manufacturers and<br>QETCs)      | Reduced the rate on the ENI base from 7.5 percent to 6.5 percent for qualifying manufacturers and emerging technology companies.   | January 31, 2007 |
| Rate Reduction - AMT                                      | Reduced the rate applicable to the alternative minimum taxable income base from 2.5 percent to 1.5 percent.  | January 1, 2007  |
| Combined Filing<br>Requirement                            | Required taxpayers operating several corporations on a unitary basis<br>to file a combined return if there are qualifying substantial inter-<br>corporate transactions between them.   | January 1, 2007  |
| REITS/RICS Loophole<br>Closer                             | Required the combination of a REIT or RIC held as a subsidiary with<br>its parent company. In computing combined entire net income, the<br>deduction available to REITs for dividends paid is not allowed. In<br>addition, such a combined report must include the combined capital of<br>the REIT or RIC subsidiary.  | January 1, 2007  |
| Acceleration of Single<br>Sales Apportionment<br>Phase-In | Accelerated, by one year, the final phase-in of the move to sales-only apportionment of income and capital.  | January 1, 2007  |

#### TAX LIABILITY

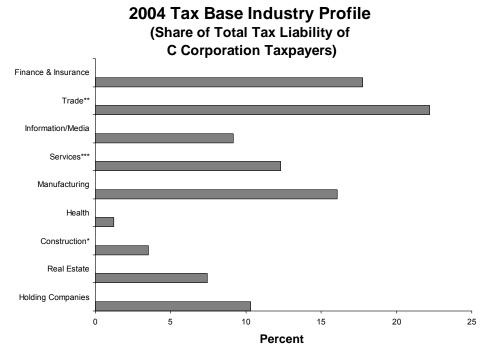
The Corporate Franchise Tax Study File, which is compiled by the Department of Taxation and Finance's Office of Tax Policy Analysis (OTPA), contains the most recent data available on Article 9-A liability for corporations filing under Article 9-A. The most current liability information is for the 2004 tax year.

Although the study file does not include information on fixed dollar minimum tax filers and S corporations, OTPA compiles corporate tax return data relating to the total number of C and S corporations and tax liability for these entities. The 2003 New York State Corporate Tax Statistical Report, the most recent data available, indicates that 252,516 taxpayers filed as C corporations, while 335,122 taxpayers filed as S corporations. The number of C corporations decreased by 1.4 percent from the prior year, while the number of S corporations increased by 5.8 percent. From 1990 to 2003, the number of S corporations increased by roughly 73 percent while the number of C corporations grew by approximately 5 percent.

As noted above, C corporations pay under the highest of four alternative bases. In 2004, roughly 87 percent of liability was paid under the entire net income base. The capital base was the second largest base, at 7.5 percent of liability. These percentages have been fairly constant over time with the exception of the AMT base, which has begun to diminish due to Tax Law changes that have reduced the AMT rate.



The next chart shows the distribution of tax liability by major industry sector. The 2004 study file indicates that 17.8 percent of total C corporation liability was paid by the finance and insurance sector and 16.1 percent by the manufacturing sector. The share of total C corporation liability attributable to the services sector has been fairly constant in recent years.

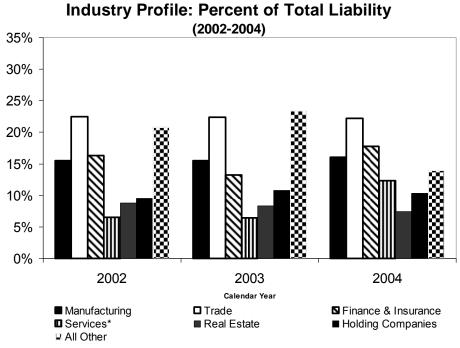


\* Construction, agriculture, mining, and utilities. (NAICS Sectors 11, 21, 22, and 23)

\*\* Wholesale trade, retail trade and Transportation and warehousing. (NAICS Sectors 42, 44, 45, 48 and 49)

\*\*\* Services consist of: professional, scientific, and technical services; administrative and support and waste management and remediation services; art, entertainment, and recreation services; accommodation and food services; and other services. (NAICS Sectors 54, 56, 71, 72, and 81)

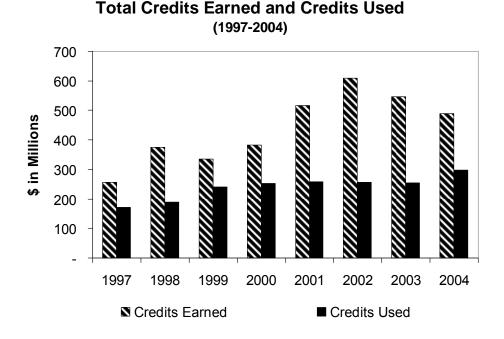
The following chart illustrates the fluctuation in the percentage of liability paid by the industry groups of the State's tax base. These industry groups accounted for the vast majority of total tax liability from 2002 to 2004. Liability for the finance and insurance sector was 16.3 percent in 2002, 13.2 percent in 2003 and 17.8 percent in 2004. In comparison, the manufacturing industry's share of total liability has remained relatively constant for this same three-year period at roughly 16 percent. The services sector represented only 6.5 percent of total 2002 liability, but 12.3 percent of 2004 liability. To place this base composition change in context, total liability increased by 48.1 percent over the same period, while services sector liability grew by nearly 180 percent. The growing share of services sector liability was dominated by the liability growth of nearly \$100 million, experienced by the professional, scientific and technical services sub-sector. The healthcare industry's share of total liability declined from 8.7 percent in 2002 to 1.2 percent in 2004, a decrease of roughly \$75 million. The trade industries (wholesalers, retailers, transportation and warehousing), real estate and holding companies were a large and fairly stable component of the tax base over this time period. Together they represented approximately 40 percent of total liability in each year.



\* These services consist of: professional, scientific, and technical services; administrative and support and waste management and remediation services; art, entertainment, and recreation services; accommodation and food services; and other services. (NAICS Sectors 53, 54, 55, 56, 71, 72, and 81)

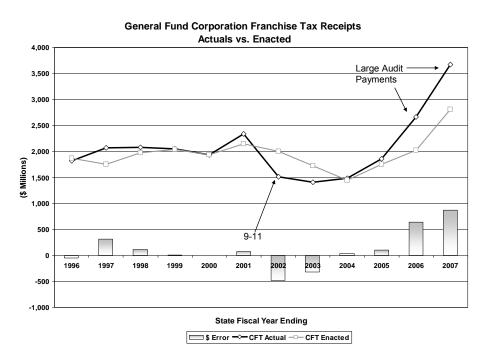
#### Credits

The following graph shows major credits earned and used by Article 9-A taxpayers, and illustrates that the amount of credits earned significantly exceeds the amount of credits used. These credits include the investment tax credit (ITC), the Empire Zone credits, the alternative minimum tax (AMT) credit, the agricultural property tax credit, and the special additional mortgage recording tax credit. Credit earned is the amount of credit earned by a taxpayer in the current tax year. This is prior to any credit recapture, and does not include credits earned in or carried over from any prior years.



Generally, Tax Law provisions prevent taxpayers from using tax credits to reduce final tax liability below the fixed dollar minimum tax or the AMT. This has resulted in taxpayers carrying forward a significant amount of tax credits into subsequent tax years. It is expected that the use of refundable credits, especially Empire Zones and Brownfields credits, will significantly increase the total amount of credits used. This Budget proposes to target State resources dedicated to environmental remediation by increasing the percentage of credit awarded for remediation costs and focusing development efforts by redesigning the redevelopment credit under the Brownfields Credit Program.

#### **Review of Forecast**



The volatility of corporation franchise tax receipts is a significant source of risk to the Financial Plan. From 1995-96 to 2006-07 the standard deviation (dispersion around the average growth) of the rate of growth in franchise tax receipts was 21.4 percent while growth averaged 8.9 percent. The percent error, measured as the percentage difference between actual receipts and estimated receipts as of the Enacted Budget of each year, ranged from a negative 32 percent to a positive 24.1 percent. In dollar terms, the errors ranged from an overestimation of \$485 million to an underestimation of \$870 million.

This tax source is particularly sensitive to changes in the economic environment and to specific events that impact a particular industry. In addition, audit recoveries represent a significant portion of the tax base. Economic shocks such as the events of September 11, 2001, and large audit settlements have therefore contributed to large estimating errors in the estimates. The forecast errors for fiscal years ending in 2002 and 2003 were the largest in percentage terms at negative 32.0 percent and negative 22.7 percent, respectively. Although the 2002 error can be explained by the inability to foresee the events of September 11, 2001, the error in 2003 demonstrates the inability of the econometric model to fully incorporate the effects of such shocks, even in their aftermath. In dollar terms the largest forecast errors were for fiscal years ending in 2006 and 2007, and were principally due to large, unexpected audit settlements. In these instances, adjustments made to the baseline forecast for audit and compliance receipts, and not the baseline estimates suggested by the econometric model itself, were the primary source of the forecasting error.

While shocks of this type by definition are unpredictable, a review of our forecast results demonstrates that our attempts to manage downside risks during cyclical downturns have been relatively ineffective. Awareness of this pattern, and of the inability of our econometric models to quickly and fully incorporate downward trends, provides the backdrop against which risks to the Financial Plan are weighed.

For more information on the estimation methodology for the corporation franchise tax, please consult the 2008-09 Economic, Revenue, and Spending Methodologies at http://www.budget.state.ny.us.

|                              |         |         | ATION FRANC | -         |         |         |        |
|------------------------------|---------|---------|-------------|-----------|---------|---------|--------|
|                              | Actual  |         | Percent     | Projected |         | Percent |        |
|                              | 2006-07 | 2007-08 | Change      | Change    | 2008-09 | Change  | Change |
| General Fund                 |         |         |             |           |         |         |        |
| Non-Audit Receipts           | 2,699   | 2,695   | (4)         | (0.1)     | 3,019   | 324     | 12.0   |
| Audit Receipts               | 978     | 880     | (98)        | (10.0)    | 815     | (65)    | (7.4)  |
| Executive Budget Initiatives | 0       | 0       | 0           |           | 304     | 304     |        |
| Total                        | 3,677   | 3,575   | (102)       | (2.8)     | 4,138   | 563     | 15.7   |
| Other Funds                  |         |         |             |           |         |         |        |
| Non-Audit Receipts           | 391     | 391     | 0           | 0.0       | 446     | 55      | 14.1   |
| Audit Receipts               | 160     | 140     | (20)        | (12.5)    | 129     | (11)    | (7.9)  |
| Executive Budget Initiatives | 0       | 0       | 0           |           | 32      | 32      |        |
| Total                        | 551     | 531     | (20)        | (3.6)     | 607     | 76      | 14.3   |
| All Funds                    |         |         |             |           |         |         |        |
| Non-Audit Receipts           | 3,090   | 3,086   | (4)         | (0.1)     | 3,465   | 379     | 12.3   |
| Audit Receipts               | 1,138   | 1,020   | (118)       | (10.4)    | 944     | (76)    | (7.5)  |
| Executive Budget Initiatives | 0       | 0       | 0           |           | 336     | 336     |        |
| Total                        | 4,228   | 4,106   | (122)       | (2.9)     | 4,745   | 639     | 15.6   |

### RECEIPTS: ESTIMATES AND PROJECTIONS

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$2,553 million, a decrease of \$502 million, or 16.4 percent below the comparable period in the prior fiscal year. Importantly, audit receipts todate are \$530 million, a decline of \$478 million, or 47.4 percent compared to the previous fiscal year. Voluntary (non-audit) receipts through December are \$2,023 million, a modest decrease of roughly \$38 million, or 1.8 percent, due in part to refunds through December 2007 totaling \$518 million, which is \$304 million, or 142 percent greater than refunds paid through December in the prior fiscal year. All Funds receipts for 2007-08 are estimated to be \$4,106 million, a decrease of \$122 million, or 2.9 percent below last year.

The modest year-over-year decline in 2007-08 All Funds corporate tax receipts reflects several developments, with both contributors to and detractors from the overall estimated decline. Growth of 5.4 percent in corporate profits and the impact of the closing of several loopholes in the 2007-08 Enacted Budget are expected to result in growth of roughly \$330 million, or more than 14 percent, in payments on current calendar year liabilities. This growth is expected to be largely offset by an increase in refunds of almost \$210 million, or 60 percent over the previous fiscal year, primarily the result of overpayments on prior year liabilities. Audit and compliance receipts are also expected to decline by nearly \$120 million, or approximately 10 percent. The remaining decline is attributable to an increased amount of adjustments made to prior tax years, which taxpayers elected to carry forward as payments credited against current liability as opposed to requesting cash refunds.

All Funds audit and compliance receipts are expected to total \$1,020 million, a 10.4 percent decline from the historic high of \$1,138 million in 2006-07. A large portion of this year's amount is attributable to the continuation of the settlement of outstanding issues

principally related to the tax treatment of certain financial services transactions, which was a significant contributor to last year's record amount. (See the "Audits and Compliance" section for a more detailed discussion).

#### 2008-09 Projections

All Funds receipts are projected to increase by 15.7 percent, from \$4,106 million in 2007-08 to \$4,745 million in 2008-09.

Voluntarily remitted (non-audit) receipts for 2008-09 reflect a slowdown, but continuation in the growth of corporate profits, which are estimated to grow 4 percent in 2008 compared to nearly 20 percent in 2006 and more than 5 percent in 2007. Refund activity is projected to grow modestly from 2007-08 amounts. Administrative actions with respect to Empire Zones are expected to reduce credits claimed and thus increase net cash receipts by \$50 million. In addition, the impact of proposed tax actions will contribute an estimated \$254 million to underlying voluntary receipts.

Audit and compliance receipts are projected to decrease by 2 percent from \$1,020 million to \$999 million, with receipts remaining higher than pre-2006-07 levels due to enhanced audit resources and initiatives already provided for in the 2007-08 Budget, as well as \$50 million in projected audit receipts attributable to additional resources proposed with this Budget.

#### **General Fund**

Based on collections to date, General Fund net collections for 2007-08 are estimated to be \$3,575 million, a decrease of nearly \$102 million, or 2.8 percent below the prior year. Audit collections are expected to total \$880 million, while refunds are estimated to offset receipts by approximately \$525 million.

General Fund receipts for 2008-09 are expected to increase by 15.7 percent from 2007-08 to \$4,138 million. Audit collections, including Budget initiatives, are expected to total \$865 million, while refunds are projected to offset receipts by approximately \$557 million. Additional receipts of \$304 million are expected from tax actions.

#### **Other Funds**

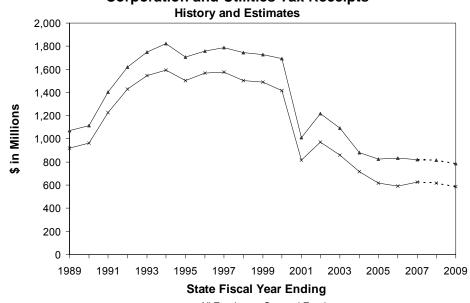
Under current law, corporations doing business in the MCTD are subject to a 17 percent surcharge on the portion of the total tax liability allocable to the region.

Based on collections to date, the Article 9-A MTOAF contribution for 2007-08 is estimated to fall 3.6 percent relative to the prior year, to \$531 million. The voluntarily remitted portion of this base is estimated to grow roughly in line with non-audit General Fund receipts. However, surcharge audit and compliance collections are expected to decline at a greater rate than General Fund audit and compliance receipts decline due to of the reduction in receipts attributable to the settlement of issues related to certain financial services transactions. Since taxpayers remitting these settlement payments are heavily

concentrated in the MCTD, the decline in overall audit receipts from these sources from the prior fiscal year causes the greater percentage decline in MTA surcharge receipts than in General Fund receipts.

Collections for 2008-09 are expected to increase by more than 14 percent to \$607 million. Voluntary remittances should follow a roughly similar growth trend as in the General Fund. However, MTOAF audit and compliance receipts are projected to decline more so than in the General Fund due again to a decline in receipts stemming from the settlement of the financial services transactions issue detailed above.

|              |         | (millions of dollars)                   |        |        |           |        |        |  |  |  |  |
|--------------|---------|---|--------|--------|-----------|--------|--------|--|--|--|--|
|              | 2006-07 | 2006-07 2007-08 Percent 2008-09 Percent |        |        |           |        |        |  |  |  |  |
|              | Actual  | Estimated                               | Change | Change | Projected | Change | Change |  |  |  |  |
| General Fund | 625.6   | 618.0                                   | (7.6)  | (1.2)  | 589.0     | (29.0) | (4.7)  |  |  |  |  |
| Other Funds  | 194.7   | 198.0                                   | 3.3    | 1.7    | 198.0     | 0.0    | 0.0    |  |  |  |  |
| All Funds    | 820.3   | 816.0                                   | (4.3)  | (0.5)  | 787.0     | (29.0) | (3.6)  |  |  |  |  |



# **Corporation and Utilities Tax Receipts**

--- All Funds --- General Fund

| pital               |          |
|---------------------|----------|
| jects All           | II Funds |
| nds <sup>2</sup> Re | Receipts |
| 0                   | 1,729    |
| 0                   | 1,692    |
| 0                   | 1,009    |
| 0                   | 1,218    |
| 0                   | 1,091    |
| 0                   | 882      |
| 16                  | 827      |
| 18                  | 832      |
| 17                  | 820      |
|                     |          |
| 17                  | 816      |
|                     |          |
| 17                  | 821      |
| 17                  | 787      |
| e                   |          |

<sup>2</sup> A portion of receipts from taxes imposed by sections 183 and 184 of the Tax Law deposited to Dedicated Highway and Bridge Trust Fund (DHBTF).

#### **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- modify corporation and utilities tax minimum taxes and fees, as part of a comprehensive package designed to reform minimum taxes and fees on businesses;
- change the first quarterly payment of estimated tax for certain payers of corporation and utilities taxes from 25 percent to 30 percent of the prior year's liability;
- extend the MTA surcharge for four additional years; and
- extend the current Power for Jobs program by one year.

#### DESCRIPTION

#### Tax Base and Rate

Article 9 of the Tax Law imposes taxes and fees on a number of specialized industries, including public utilities, newly organized or reorganized corporations, out-of-State corporations doing business in New York State, transportation and transmission companies, and agricultural cooperatives. Historically, Article 9 receipts have come primarily from the public utility, telecommunications, and transportation industries. However, statutory and regulatory changes enacted in 2000 have reduced the percentage share of General Fund corporation and utilities tax receipts attributable to utilities from 56.5 percent in 1999-2000 to 19.5 percent in 2006-07. In recent years, the telecommunications industry has become the primary source of collections, accounting for more than 76 percent of 2006-07 General Fund corporation and utilities tax receipts.

Section 180 assesses an organization tax upon newly incorporated or reincorporated domestic (in-State) corporations. The tax is imposed at a rate of 1/20<sup>th</sup> of one percent of the total amount of the par value (the nominal or face value of a security) of the stock that the corporation is authorized to issue. The tax rate for stocks with "no-par" value is five cents per share. The tax also applies to any subsequent changes in the share of stocks, including changes to the number of par value and "no-par" value stocks or newly authorized stock. The minimum tax imposed by section 180 is \$10.

Section 181 imposes a license fee on foreign (out-of-State) corporations for the privilege of exercising a corporate franchise or conducting business in a corporate or organized capacity in New York State. The fee is assessed at a rate equivalent to the organization tax imposed by section 180 and attributable to the amount of capital stock employed in the State. Foreign corporations are also subject to an annual maintenance fee of \$300. Foreign corporations may claim a credit for the fee paid against the tax due under Article 9, the corporate franchise tax or the bank tax.

Section 183 provides for a franchise tax on the capital stock of transportation and transmission companies, including telecommunications, trucking, railroad, and other transportation companies. The tax is imposed at the highest of the following three alternatives:

- 1.5 mills per dollar of the net value of capital stock allocated to New York State;
- 0.375 mills per dollar of par value for each one percent of dividends paid on capital stock if dividends amount to 6 percent or more; or
- a minimum tax of \$75.

Section 184 levies an additional franchise tax of 0.375 percent on the gross receipts of transportation and transmission companies. As of July 1, 2000, gross receipts from international, interstate, and inter-Local Access Transport Areas (LATAs) services and 30 percent of intra-LATA gross receipts are excluded from the tax. Railroad and trucking companies that elected to remain subject to Article 9 taxes (rather than to become subject to the corporate franchise tax imposed under Article 9-A) pay the tax at a rate of 0.375 percent of gross earnings, including an allocated portion of receipts from interstate transportation-related transactions.

Section 185 imposes a franchise tax on farmers, fruit-growers and other agricultural cooperatives. The tax is imposed at the highest of the following three alternatives:

- 1.0 mills per dollar of the net value of capital stock allocated to New York State;
- 0.25 mills per dollar of par value for each one percent of dividends paid on capital stock if dividends amount to 6 percent or more; or
- a minimum tax of \$10.

Effective January 1, 2000, the section 186 franchise tax imposed on public utilities and waterworks, gas, electric, steam heating, lighting and power companies was repealed, and these taxpayers became subject to the corporate franchise tax imposed under Article 9-A of the Tax Law.

Section 186-a imposes a two percent gross receipts tax on charges for the transportation, transmission, distribution, or delivery of electric and gas utility services. As shown in the following tables, between January 1, 2000 and January 1, 2005 the gross receipts tax imposed on:

- charges for transmission/distribution services to residential customers was gradually reduced from 3.25 percent to its current rate of 2 percent;
- charges for transmission/distribution services to nonresidential customers was gradually eliminated; and
- the sale of the energy commodity was gradually eliminated, declining from 3.25 percent to zero.

| TAX RATES CONTA          | INED IN SECTION 186-a OF T             | HE TAX LAW           |
|--------------------------|--|----------------------|
| Effective Date           | Туре                                   | Rate<br>(percentage) |
| Prior to January 1, 2000 | Commodity<br>Transmission/Distribution | 3.25<br>3.25         |
| January 1, 2000          | Commodity<br>Transmission/Distribution | 2.10<br>2.50         |
| January 1, 2001          | Commodity<br>Transmission/Distribution | 2.00<br>2.45         |
| January 1, 2002          | Commodity<br>Transmission/Distribution | 1.90<br>2.40         |
| January 1, 2003          | Commodity<br>Transmission/Distribution | 0.85<br>2.25         |
| January 1, 2004          | Commodity<br>Transmission/Distribution | 0.40<br>2.125        |
| January 1, 2005          | Commodity<br>Transmission/Distribution | 0.00<br>2.00         |

| PHASE-IN SCHEDULE FOR EXCLUSION OF<br>TRANSMISSION AND DISTRIBUTION<br>FOR NONRESIDENTIAL CUSTOMERS |                     |  |  |  |
|---|---------------------|--|--|--|
| Effective Date  | Percent<br>Excluded |  |  |  |
| Calendar Year 2000  | 0                   |  |  |  |
| Calendar Year 2001  | 0                   |  |  |  |
| Calendar Year 2002  | 25                  |  |  |  |
| Calendar Year 2003  | 50                  |  |  |  |
| Calendar Year 2004  | 75                  |  |  |  |
| Calendar Year 2005  | 100                 |  |  |  |

Section 186-e imposes a 2.5 percent gross receipts tax on charges for telecommunications services. The tax was reduced to 3.25 percent from 3.5 percent on October 1, 1998, and reduced again to 2.5 percent on January 1, 2000.

Section 189, effective August 1, 1991, imposed a tax on the importation of natural gas for consumption. As shown in the following table, the tax was gradually eliminated, effective January 1, 2005.

| TAX RATES CONTAINED      | IN SECTION 189 |
|--------------------------|----------------|
|                          | Rate           |
| Effective Date           | (percentage)   |
| Prior to January 1, 2000 | 4.25           |
| January 1, 2000          | 2.10           |
| January 1, 2001          | 2.00           |
| January 1, 2002          | 1.90           |
| January 1, 2003          | 0.85           |
| January 1, 2004          | 0.40           |
| January 1, 2005          | 0.00           |

Article 9 taxpayers that conduct business in the Metropolitan Commuter Transportation District (MCTD) are subject to a 17 percent surcharge on their liability attributable to the MCTD.

#### Administration

Taxpayers subject to sections 182, 182-a, 184, 186-a and 186-e make quarterly tax payments of equal installments on an estimated basis in March, June, September and December. A final payment is made in March.

As shown in the following table, the Tax Law has been amended from time-to-time to provide various formulas for the deposit and disposition of receipts from the taxes imposed by sections 183 and 184 of the Tax Law to the Mass Transportation Operating Assistance Fund (MTOAF) and more recently the Dedicated Highway and Bridge Trust Fund (DHBTF).

| SECTIONS 18     | 3 AND 184 DISTRIB<br>SINCE 1982<br>(percentage) | UTION TO FUN | DS    |
|-----------------|---|--------------|-------|
| Effective Date  | General Fund                                    | ΜΜΤΟΑΑ       | DHBTF |
| July 1, 1982    | 60.0  | 40.0         | 0.0   |
| April 1, 1996   | 52.0  | 48.0         | 0.0   |
| January 1, 1997 | 50.5  | 49.5         | 0.0   |
| January 1, 1998 | 46.0  | 54.0         | 0.0   |
| January 1, 2000 | 36.0  | 64.0         | 0.0   |
| January 1, 2001 | 20.0  | 80.0         | 0.0   |
| April 1, 2004   | 0.0   | 80.0         | 20.0  |

All receipts from the 17 percent surcharge imposed on Article 9 taxpayers that conduct business in the MCTD are deposited in the MTOAF.

#### Significant Legislation

Significant statutory changes to the corporation and utilities taxes since 1990 are summarized below.

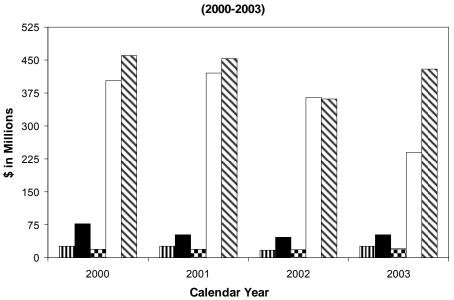
| Subject                            | Description  | Effective Date  |
|------------------------------------|--|-----------------|
| Legislation Enacted in 1           | 990  |                 |
| Temporary Tax<br>Surcharge         | Imposed a temporary 15 percent surcharge on taxpayers liable for<br>tax under sections 183, 184, 186 and 186-a of the Article 9<br>corporation and utilities tax. The surcharge was phased out over a<br>three-year period starting in 1994.   | January 1, 1990 |
| Legislation Enacted in 1           | 995  |                 |
| Telecommunications Act<br>of 1995  | Restructured the transmission portion of section 184 to apply to only local telecommunication services. Also, all toll revenues from interstate and inter-LATAs services were exempted.  | January 1, 1995 |
|                                    | Enacted section 186-e, which imposed a 3.5 percent excise tax on receipts from telecommunications services.  |                 |
|                                    | Replaced the property factor with a new allocation mechanism.<br>Under the "Goldberg" allocation method, receipts are allocated to<br>New York if the call originates or terminates in this State and is<br>charged to a service address in this State, regardless of where the<br>charges for such services are billed or ultimately paid.  |                 |
|                                    | Shifted the access deduction from inter-exchange carriers and local carriers who are ultimate sellers to initial sellers.  |                 |
| Section 184                        | Exempted 30 percent of intra-LATA toll receipts.   | January 1, 1996 |
| Legislation Enacted in 1           | 996  |                 |
| Trucking and Railroad<br>Companies | Allowed these companies the option of being taxed under the general corporate franchise tax (Article 9-A).   | January 1, 1997 |
|                                    | Reduced the tax rate on section 184 for these companies from 0.75 percent to 0.6 percent.  |                 |
| Legislation Enacted in 1           | 997  |                 |
| Power for Jobs Program             | Created a tax credit against section 186-a to compensate utilities for revenue losses associated with participation in the program. The program makes low-cost power available to businesses, small businesses and not-for-profit corporations for job retention and creation. The credit is allowed to the utility providing low-cost power to retail customers selected by the Power Allocation Board. | 1997            |
| Rate Reductions                    | Reduced the section 184 tax rate from 0.75 percent to 0.375 percent.   | January 1, 1998 |
|                                    | Reduced section 186-a and section 186-e tax rates from 3.5 percent to 3.25 percent as of October 1, 1998, and to 2.5 percent on January 1, 2000.   |                 |

| Subject                             | Description  | Effective Date                     |
|-------------------------------------|--|------------------------------------|
| Legislation Enacted in 1            | 999  |                                    |
| MTOA Fund                           | Increased the percent of collections from section 183 and section 184 to be distributed to the MTOA Fund from 54 percent to 64 percent on January 1, 2000, and to 80 percent on January 1, 2001.   | January 1, 2000<br>January 1, 2001 |
| Legislation Enacted in 2            | 2000   |                                    |
| Utility Tax Reform                  | Repealed the section 186 tax. Section 186-a and section 189 taxes<br>are phased out over a five-year period. Elimination of the gross<br>receipts tax for manufacturers and industrial energy customers<br>retroactive to January 1, 2000; elimination of the tax for all other<br>business customers over a five-year period. For residential<br>consumers, the commodity tax is eliminated and the<br>transmission/distribution rate of the 186-a tax is reduced from 2.5<br>percent to 2.0 percent. | January 1, 2000                    |
| Power for Jobs                      | Provided an additional 300 megawatts of low-cost power to businesses across New York through the Power for Jobs program.   | January 1, 2001                    |
| Legislation Enacted in 2            | 2001   |                                    |
| Section 189                         | Created a prospective and retroactive credit for taxes paid to other states where natural gas was purchased.   | Retroactive to<br>August 1, 1991   |
| Legislation Enacted in 2            | 002  |                                    |
| Power for Jobs                      | Provided low-cost power for economic development through phase<br>five of the Power for Jobs Program and provided an energy service<br>company option for recipients under the program.  | July 30, 2002                      |
| Estimated Payments                  | Increased the first quarterly payment of estimated tax, for taxpayers paying under sections 182, 182-a, 184, 186-a, and 186-e, from 25 percent to 30 percent of the prior year's liability. Taxpayers whose prior year's liability exceeds \$100,000 are affected. Taxpayers whose prior year's liability is between \$1,000 and \$100,000 will continue to make a first quarterly payment of 25 percent of the prior year's liability. Sunsets for tax years beginning on or after January 1, 2006.   | January 1, 2003                    |
| Legislation Enacted in 2            | 003  |                                    |
| Superfund-Brownfield<br>Credits     | Created tax incentives for the redevelopment of brownfields through<br>three tax credits: a redevelopment tax credit, a real property tax<br>credit, and an environmental remediation insurance credit. There are<br>three components in the redevelopment tax credit: a site preparation<br>component, a tangible property component, and an onsite<br>groundwater remediation component.   | April 1, 2005                      |
| Sections 183 and 184                | Allocated the remaining 20 percent of section 183 and 184 collections to the Dedicated Highway and Bridge Trust Fund (DHBTF).  | April 1, 2004                      |
| Legislation Enacted in 2            | 2004   |                                    |
| Power for Jobs Program              | Modified the Power for Jobs Program to allow prior recipients of low cost power an option of a credit or rebate.   | March 1, 2004                      |
| Legislation Enacted in 2            | 005  |                                    |
| Power for Jobs Program<br>Extension | Extended the Power for Jobs program through 2006.  | April 1, 2005                      |
| Legislation Enacted in 2            | 006  |                                    |
| Power for Jobs Program<br>Extension | Extended the Power for Jobs program through June 2007.   | April 1, 2006                      |
| Legislation Enacted in 2            | 007  |                                    |
| Power for Jobs Program<br>Extension | Extended the Power for Jobs program through June 2008.   | April 1, 2007                      |

#### TAX LIABILITY

The 2003 New York State Corporate Tax Statistical Report contains the most recent data available on Article 9 tax liability. The corporation and utilities tax represented almost 23 percent of total New York State corporate tax liability in 2003.

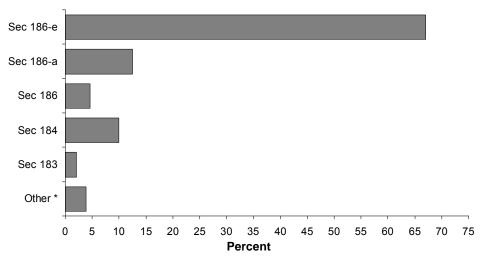
The chart below shows Article 9 liability by tax section as shown in the 2003 New York State Corporate Tax Statistical Report. Total tax liability for Article 9 was \$985 million in 2000, \$970 million in 2001, \$808 million in 2002 and \$770 million in 2003. The declines in liability over this period are attributable to the repeal of the section 186 franchise tax imposed on water, gas, electric and power companies on January 1, 2000, and phased-in reductions in the tax rates imposed under section 186-a on commodities and transmission and distribution that began in tax year 2000.



Article 9 Liability by Tax Section

III Section 183 ■ Section 184 III Section 186 □ Section 186-a IN Section 186-e

The bar graph below depicts the share of total 2006-07 Article 9 All Funds and General Fund collections attributable to each section of Article 9 of the Tax Law. The All Funds graph reflects collections attributable to each section of the Tax Law before the distribution of section 183 and 184 collections to MTOAF and DHBTF.



#### 2006-07 All Funds Percent Distribution by Section

\* Other includes sections 180, 181, and 185

The table below reflects the tax collections attributable to each section of Article 9 of the Tax Law for 2006-07, 2007-08 and 2008-09. The All Funds total reflects taxes from the various sections prior to the distribution of receipts from sections 183 and 184 to MTOAF and DHBTF.

| Section          |   | 2006-07 | 2007-08   | 2008-09  |
|------------------|---|---------|-----------|----------|
| of Law           | Type of Companies   | Actual  | Estimated | Projecte |
| 180              | Organization tax on New York (domestic) corporations                        | 1       | 1         | 0        |
| 181              | License and maintenance fees on out-of-State (foreign) corporations         | 26      | 27        | 4        |
| 183              | Franchise tax on transportation and transmission companies                  | 15      | 17        | 17       |
| 184              | Additional franchise tax on transportation and transmission companies       | 71      | 68        | 68       |
| 185              | Franchise tax on agricultural cooperatives                                  | 0       | 0         | (        |
| 186 <sup>1</sup> | Franchise tax on water, steam, gas, electric, light and power companies     | 33      | 28        | 28       |
| 186a & e         | Gross receipts tax on public utilities and excise tax on telecommunications | 565     | 562       | 557      |
| Various          | MTA Surcharge   | 109     | 113       | 113      |
|                  | All Funds Total   | 820     | 816       | 787      |
|                  | Less Other Funds  |         |           |          |
|                  | MTA Surcharge   | 109     | 113       | 113      |
|                  | MTOAF   | 68      | 68        | 68       |
|                  | DHBTF   | 17      | 17        | 17       |
|                  | General Fund  | 626     | 618       | 589      |

For a more detailed discussion of the methods and models used to develop estimates and projections for the corporation and utilities taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

|                              |         |           | ON AND UTILI<br>Ilions of dolla |         |           |        |         |
|------------------------------|---------|-----------|---------------------------------|---------|-----------|--------|---------|
|                              | Actual  | Estimated |                                 | Percent | Projected |        | Percent |
|                              | 2006-07 | 2007-08   | Change                          | Change  | 2008-09   | Change | Change  |
| General Fund                 |         |           |                                 |         |           |        |         |
| Non-Audit Receipts           | 587     | 606       | 19                              | 3.2     | 611       | 5      | 0.8     |
| Audit Receipts               | 39      | 12        | (27)                            | (69.2)  | 12        | 0      | 0.0     |
| Executive Budget Initiatives | 0       | 0         | 0                               |         | (34)      | (34)   |         |
| Total                        | 626     | 618       | (8)                             | (1.3)   | 589       | (29)   | (4.7)   |
| Other Funds                  |         |           |                                 |         |           |        |         |
| Non-Audit Receipts           | 181     | 190       | 9                               | 5.0     | 190       | 0      | 0.0     |
| Audit Receipts               | 13      | 8         | (5)                             | (38.5)  | 8         | 0      | 0.0     |
| Executive Budget Initiatives | 0       | 0         | 0                               |         | 0         | 0      |         |
| Total                        | 194     | 198       | 4                               | 2.1     | 198       | 0      | 0.0     |
| All Funds                    |         |           |                                 |         |           |        |         |
| Non-Audit Receipts           | 768     | 796       | 28                              | 3.6     | 801       | 5      | 0.6     |
| Audit Receipts               | 52      | 20        | (32)                            | (61.5)  | 20        | 0      | 0.0     |
| Executive Budget Initiatives | 0       | 0         | 0                               |         | (34)      | (34)   |         |
| Total                        | 820     | 816       | (4)                             | (0.5)   | 787       | (29)   | (3.6)   |

### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$566 million, a decrease of \$17 million, or approximately 3 percent below the comparable period in the prior fiscal year. This year-to-date change is primarily attributable to increased collections from utility companies, primarily electric utilities, and increased non-audit receipts from telecommunications companies, more than offset by decreased audit receipts from this same sector and decreased receipts from transportation and transmission companies. (See the "Audits and Compliance" section for a more detailed discussion of audit receipts.) Collections under section 186a from utilities regulated by the Public Service Commission increased by \$5 million, or 7.2 percent, from 2006-07 collections. For telecommunications companies, audit collections decreased by more than \$22 million, or 81 percent, while non-audit collections increased by \$7 million, or 2.4 percent, leading to an overall decrease of \$15 million, or 4.6 percent below 2006-07 collections through December.

All Funds receipts for 2007-08 are estimated to be \$816 million, a decrease of \$4 million, or 0.5 percent below last year. This decrease reflects continuation of the year-to-date weakness in collections from telecommunication companies and collections from utilities that are expected to grow for the rest of the year, but with a growth rate that is expected to moderate and will only partially offset the decreased collections from telecommunications companies. Overall, non-audit receipts are expected to increase by \$28 million, or 3.6 percent, from 2006-07, while audit collections are expected to fall by \$32 million or 62 percent.

#### 2008-09 Projections

All Funds receipts are projected to be \$787 million, a decrease of \$29 million, or 3.6 percent below 2007-08. Contrary to experience before the current fiscal year, under current law, a modest increase would be expected in collections from PSC-regulated utilities, while no changes would be expected in collections from other industries. Annual audit receipts are expected to be \$20 million, unchanged from 2007-08, as they continue at historical levels after the extraordinary levels of 2005-06 and 2006-07. Under current law, non-audit collections would be expected to increase by \$5 million or 0.6 percent, largely reflecting moderate growth in payments from utilities. Initiatives proposed with this Budget will cause an estimated All Funds receipts reduction of \$34 million, resulting in projected 2008-09 All Funds receipts of \$787 million, a \$29 million decrease from 2007-08.

#### **General Fund**

General Fund collections for 2007-08 are estimated to be \$618 million, a decrease of \$8 million, or 1.3 percent below 2006-07. The decrease is largely attributable to modest growth in non-audit receipts, more than offset by a decrease in audit receipts as audit receipts return to historical levels.

For 2008-09, General Fund collections are projected to be \$589 million, a decrease of \$29 million from 2007-08. The 2008-09 estimate reflects a net decrease from the proposed legislation and audit collections and refunds that remain at the 2007-08 levels.

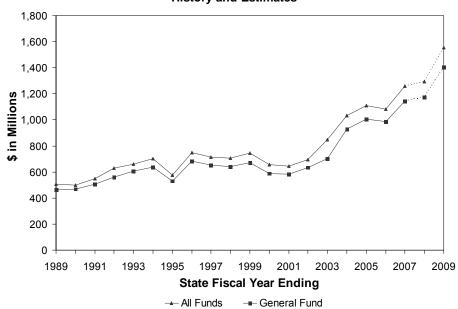
#### **Other Funds**

As previously discussed, a portion of Article 9 receipts is deposited into special revenue funds. Sections 183 and 184 collections deposited in the MTOAF will total an estimated \$68 million for 2007-08. The remaining portion of sections 183 and 184 collections, or \$17 million, is earmarked for the DHBTF. In 2008-09, receipts deposited into the MTOAF and the DHBTF are projected at \$68 million and \$17 million, respectively.

The MCTD business tax surcharge will result in deposits of an estimated \$113 million for 2007-08 and \$113 million for 2008-09 into the MTOAF.

# **INSURANCE TAXES**

| (millions of dollars) |         |           |        |         |           |        |         |  |  |  |
|-----------------------|---------|-----------|--------|---------|-----------|--------|---------|--|--|--|
|                       | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |  |  |  |
|                       | Actual  | Estimated | Change | Change  | Projected | Change | Change  |  |  |  |
| General Fund          | 1,141.6 | 1,176.0   | 34.4   | 3.0     | 1,405.0   | 229.0  | 19.5    |  |  |  |
| Other Funds           | 116.2   | 116.0     | (0.2)  | (0.2)   | 150.0     | 34.0   | 29.3    |  |  |  |
| All Funds             | 1,257.8 | 1,292.0   | 34.2   | 2.7     | 1,555.0   | 263.0  | 20.4    |  |  |  |



#### Insurance Tax Receipts History and Estimates

| (millions of dollars) |                          |         |                 |                                      |         |  |                       |
|-----------------------|--------------------------|---------|-----------------|--------------------------------------|---------|--|-----------------------|
|                       | Gross<br>General<br>Fund | Refunds | General<br>Fund | Gross<br>Special<br>Revenue<br>Funds | Refunds | Special<br>Revenue<br>Funds <sup>1</sup> | All Funds<br>Receipts |
| 1998-99               | 718                      | 45      | 673             | 76                                   | 6       | 70                                       | 743                   |
| 1999-2000             | 634                      | 45      | 589             | 79                                   | 10      | 69                                       | 658                   |
| 2000-01               | 648                      | 64      | 584             | 70                                   | 10      | 60                                       | 644                   |
| 2001-02               | 667                      | 34      | 633             | 69                                   | 6       | 63                                       | 696                   |
| 2002-03               | 763                      | 59      | 704             | 82                                   | 10      | 72                                       | 776                   |
| 2003-04               | 983                      | 53      | 930             | 109                                  | 8       | 101                                      | 1,031                 |
| 2004-05               | 1,058                    | 51      | 1,007           | 119                                  | 18      | 101                                      | 1,108                 |
| 2005-06               | 1,022                    | 35      | 987             | 103                                  | 7       | 96                                       | 1,083                 |
| 2006-07               | 1,176                    | 34      | 1,142           | 122                                  | 6       | 116                                      | 1,258                 |
| Estimated             |                          |         |                 |                                      |         |  |                       |
| 2007-08<br>2008-09    | 1,209                    | 33      | 1,176           | 122                                  | 6       | 116                                      | 1,292                 |
| Current Law           | 1,192                    | 31      | 1,161           | 121                                  | 6       | 115                                      | 1,276                 |
| Proposed Law          | 1,436                    | 31      | 1,405           | 156                                  | 6       | 150                                      | 1,555                 |

#### **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- eliminate the comparative advantage afforded to for-profit HMOs over insurance companies by reclassifying them as Article 33 taxpayers, subjecting them to a premiums-based tax;
- change the first quarterly payment of estimated tax for certain insurance taxpayers from 25 percent to 30 percent of the prior year's liability; and
- extend the MTA surcharge for four additional years.

#### DESCRIPTION

#### Tax Base and Rate

Under Article 33 of the Tax Law and the Insurance Law, the State imposes taxes on insurance corporations, insurance brokers and certain insured for the privilege of conducting business or otherwise exercising a corporate franchise in New York.

#### Tax Rate on Non-Life Insurers

Non-life insurers are subject to a premiums-based tax. Accident and health premiums received by non-life insurers are taxed at the rate of 1.75 percent and all other premiums received by non-life insurers are taxed at the rate of 2 percent. A \$250 minimum tax applies to all non-life insurers.

#### Tax Rate on Life Insurers

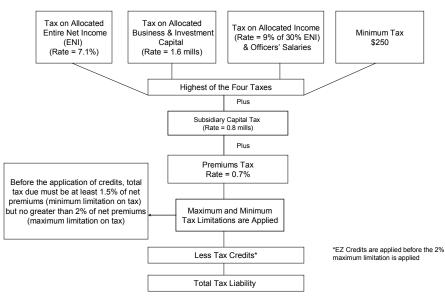
The franchise tax on life insurers has two components. The first component is a franchise tax computed under four alternative bases, with tax due based on the highest tax calculated under the four alternative bases. In addition, a 0.8 of one mill tax rate applies to each dollar of subsidiary capital allocated to New York.

| RATES FOR THE INCOME BASE OF THE FRANCHISE TAX<br>ON LIFE INSURERS |                           |  |  |  |  |
|--|---------------------------|--|--|--|--|
| Base   | Rate                      |  |  |  |  |
| Allocated entire net income  | 7.1 percent               |  |  |  |  |
| Allocated business and investment capital                          | 1.6 mills for each dollar |  |  |  |  |
| Allocated income and officers' salaries                            | 9.0 percent               |  |  |  |  |
| Minimum tax  | \$250                     |  |  |  |  |

Tax is allocated to New York under the entire net income (ENI) base by a formula that apportions ENI based on weighted ratios of premiums (with a weight of nine) and wages (with a weight of one) earned or paid in New York, to total premiums and total wages for all employees for the tax year.

The second component is an additional franchise tax on gross premiums, less returned premiums. The tax rate on premiums is 0.7 percent and applies to premiums written on risks located or resident in New York. This tax is added to the sum of the tax due on the highest of the alternatives from the income base plus the tax imposed on subsidiary capital.

Maximum and minimum tax limitations are computed based on net premiums. Life insurers determine their maximum limitation by multiplying net premiums by 2.0 percent and their minimum limitation by multiplying net premiums by 1.5 percent. Under these limitations, the total tax calculated under the highest of the four alternative bases plus the tax imposed on subsidiary capital plus the 0.7 percent tax on net premiums must be at least as high as the minimum tax or limitation (1.5 percent of net premiums) but no greater than the maximum limitation (2.0 percent of net premiums).



Computation of Article 33 Tax on Life Insurance Companies

Generally, taxpayers with a tax liability that exceeds the limitation may not reduce their liability with tax credits to a level below the limitation. However, taxpayers may use Empire Zone and Zone Equivalent Area tax credits to reduce their tax liability below the limitation.

Article 33 taxpayers conducting business in the Metropolitan Commuter Transportation District (MCTD) are subject to a 17 percent surcharge on the portion of their tax liability which is attributable to the MCTD area.

Article 33 of the Tax Law also imposes a premiums tax on captive insurance companies licensed by the Superintendent of Insurance for the privilege of conducting business or otherwise exercising a corporate franchise in New York. The tax is imposed on net premiums and net reinsurance premiums (gross premiums less return premiums) written on risks located or resident in the State at rates which vary with the amount of net premiums. The top rate is 0.4 percent on direct premiums and 0.225 percent on reinsurance premiums. Captive insurers are subject to a minimum tax of \$5,000. Tax credits are not allowed against the tax imposed on captive insurance companies and these companies are not subject to the business tax surcharge.

#### Other Taxes Imposed on Insurers

Article 33-A of the Tax Law imposes a tax at the rate of 3.6 percent of premiums on independently procured insurance. This tax is imposed on any individual, corporation or other entity purchasing or renewing an insurance contract covering certain property and casualty risks located in New York from an unauthorized insurer (an unauthorized insurer is an insurer not authorized to transact business in New York under a certificate of authority from the Superintendent of the Insurance Department).

The Insurance Law imposes a premiums tax on a licensed excess line insurance broker when a policy covering a New York risk is procured through such broker from an unauthorized insurer. Transactions involving a licensed excess lines broker and an insurer not authorized to do business in New York are permissible under limited circumstances delineated in Article 21 of the Insurance Law. The tax is imposed at a rate of 3.6 percent of premiums covering risks located in New York.

#### Administration

Non-life insurance companies make quarterly tax payments on an estimated basis in equal installments in March, June, September, and December. The first quarterly estimated tax payment from life insurance companies is required to be 40 percent (rather than 25 percent) of prior year liabilities.

The Insurance Law authorizes the Superintendent of Insurance to assess and collect retaliatory taxes from a foreign insurance corporation when the overall tax rate imposed by its home jurisdiction on New York companies exceeds the comparable tax rate imposed by New York on such foreign insurance companies.

Retaliatory taxes have been employed by the states since the nineteenth century to ensure a measure of fairness in the interstate taxation of insurance corporations. Retaliatory taxes deter other states from discriminating against foreign corporations and effectively require states with a domestic insurance industry to maintain an overall tax rate on insurance corporations that is generally consistent with other states.

Nevertheless, there are a variety of mechanisms for taxing insurance corporations throughout the states, and differences in overall tax rates among the states are inevitable. New York provides an additional measure of protection for its domestic insurance industry by allowing domestic corporations to claim a credit under Article 33 of the Tax Law for 90 percent of the retaliatory taxes legally required to be paid to other states.

Receipts from the 17 percent business tax surcharge imposed on insurance companies conducting business in the MCTD are deposited in the Mass Transportation Operating Assistance Fund (MTOAF).

#### Tax Expenditures

Tax expenditures are defined as features of the Tax Law that by exclusion, exemption, deduction, allowance, credit, deferral, preferential tax rate or other statutory provision reduce the amount of a taxpayer's liability to the State by providing either economic

incentives or tax relief to particular entities to achieve a public purpose. Article 33 taxpayers are eligible for several targeted tax credits, including the certified capital companies (CAPCOs) credit, the investment tax credit (ITC), the long-term care insurance credit, and Empire Zones credits. For a more detailed discussion of tax expenditures, see the *Annual Report on New York State Tax Expenditures*, prepared by the Department of Taxation and Finance and the Division of the Budget.

There are also several types of insurance contracts that are exempt from the franchise tax. These include, but are not limited to, certain annuity contracts and certain health insurance contracts for insureds aged 65 years and older. Certain corporations and other entities that provide insurance are exempt from State franchise taxes and the regional business surcharge. Non-profit medical expense indemnity corporations and other health service corporations, organized under Article 43 of the Insurance Law, are exempt from these State taxes. Health maintenance organizations (HMOs) are examples of such exempt entities; however, such entities may be subject to tax under other articles of the Tax Law. In addition, cooperative insurance companies in effect (operation) prior to January 1, 1974, are exempt from taxation while those formed on or after that date are subject to the tax.

| Subject   | Description   | Effective Date  |
|---|---|-----------------|
| Legislation Enacted in 19   | 90  |                 |
| Temporary Business Tax<br>Surcharge                                 | Imposed a temporary 15 percent surcharge on insurance tax liability otherwise due. Subsequent legislation eliminated the surcharge over a three-year period starting in 1994.   | January 1, 1990 |
| Legislation Enacted in 19   | 97  |                 |
| Premium Tax Rate for Life<br>Insurers                               | Reduced the premium tax rate from 0.8 percent to 0.7 percent.   | January 1, 1998 |
| Cap on Tax Liability  | Reduced the limitation on tax liability for life insurers from 2.6 percent to 2.0 percent.  | January 1, 1998 |
| Credit for Investment in<br>Certified Capital<br>Companies (CAPCOs) | Changed credit to equal 100 percent of amount invested in CAPCOs for taxable years beginning after 1998. The rate was changed to equal 10 percent per year for ten years. The statewide cap was set at \$100 million.   | January 1, 1999 |
| Captive Insurance<br>Companies                                      | Allowed the formation of captive insurance companies that are subject to a special premiums tax with a top rate of 0.4 percent or \$5,000 in lieu of the premiums and income-based tax.   | January 1, 1998 |
| Legislation Enacted in 19   | 99  |                 |
| CAPCOs  | Established CAPCO Program Two. Increased Statewide cap from \$100 million to \$130 million.   | January 1, 2001 |
| State Insurance Fund  | Conformed the State Insurance Fund tax treatment to the regular insurance tax.  | January 1, 2001 |
| Entire Net Income (ENI)<br>Tax Rate                                 | <ul> <li>Reduced ENI tax rate over a three-year period:</li> <li>8.5 percent for taxable years beginning after June 30, 2000 and before July 1, 2001.</li> <li>8.0 percent for taxable years beginning after June 30, 2001 and before July 1, 2002.</li> <li>7.5 percent for taxable years beginning on or after July 1, 2002.</li> </ul>   | June 30, 2000   |
| Cap on Tax Liability  | <ul> <li>7.5 percent for taxable years beginning on or after July 1, 2002.</li> <li>Reduced the limitation on tax liability for non-life insurers over a three-year period: <ul> <li>2.4 percent for taxable years beginning after June 30, 2000 and before July 1, 2001.</li> <li>2.2 percent for taxable years beginning after June 30, 2001 and before July 1, 2002.</li> <li>2.0 percent for taxable years beginning on or after July 1, 2002.</li> </ul> </li> </ul> | June 30, 2000   |

#### Significant Legislation

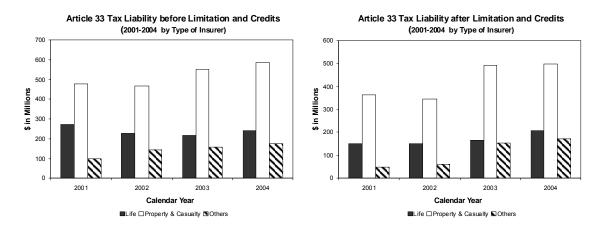
| Subject   | Description   | Effective Date  |
|---|---|---|
| Legislation Enacted in 200  | 0   |   |
| CAPCOs  | Established CAPCO Program Three. Increased the statewide cap from \$130 million to \$280 million.   | January 1, 2002   |
| Investment Tax Credit   | Allowed insurance taxpayers that are brokers/dealers in securities to claim a credit for equipment or buildings used in broker/dealer activity and in activities connected with broker/dealer operations.   | Available for property<br>placed in service<br>between<br>January 1, 2002 and<br>October 1, 2003. |
| Empire Zones Program  | Provided Qualified Empire Zone Enterprises (QEZE) tax incentives in Empire Zones. Transformed the current Economic Development Zones into virtual "tax-free" zones for certain businesses. The enhanced benefits of this program include a tax credit on real property taxes paid, tax reduction credit, and sales and use tax exemption.   | January 1, 2001   |
| Legislation Enacted in 200  | 2   |   |
| Estimated Payments  | Increased the first quarterly payment of estimated tax from 25 percent to 30 percent of the prior year's liability for non-life insurance companies under Article 33. Life insurance companies, which currently pay a first quarterly payment of 40 percent, are not affected. Taxpayers whose prior year's liability exceeds \$100,000 are affected. Taxpayers whose prior year's liability is between \$1,000 and \$100,000 will continue to make a first quarterly payment of 25 percent of the prior year's liability. Sunset for tax years beginning on or after January 1, 2006, and expired January 1, 2007. | January 1, 2003   |
| Legislation Enacted in 200  | 3   |   |
| Insurance Tax Structure   | <ul> <li>Changed the tax base for insurance taxpayers as follows:</li> <li>Life and health insurance taxpayers covering life and accident/health premiums are taxed on the four tax bases and are subject to a minimum tax of 1.5 percent of premiums.</li> <li>Non-life insurers covering accident and health premiums are subject to tax of 1.75 percent of premiums.</li> <li>All other non-life insurers are subject to tax of 2.0 percent of premiums.</li> </ul>  | January 1, 2003   |
| Modification for Decoupling<br>from Federal Bonus<br>Depreciation | Required modifications to Federal taxable income for property placed<br>in service on or after June 1, 2003 that qualified for the special bonus<br>depreciation allowance allowed by the Federal Job Creation and<br>Worker Assistance Act of 2002 and the Jobs and Growth Tax Relief<br>Reconciliation Act of 2003. The modifications do not apply to<br>qualified resurgence zone property or qualified New York Liberty<br>Zone property.   | 2003  |
| Intangible Holding<br>Companies                                   | Required modifications to Federal taxable income relating to certain<br>royalty and interest payments made with respect to the use of<br>intangible property by related members or royalty and interest<br>payments received from related members.  | January 1, 2003   |
| Superfund-Brownfield<br>Credits                                   | Created tax incentives for the redevelopment of brownfields through<br>three tax credits: a redevelopment tax credit, a real property tax<br>credit, and an environmental remediation insurance credit. There are<br>three components in the redevelopment tax credit: a site preparation<br>component, a tangible property component, and an onsite<br>groundwater remediation component.  | April 1, 2005   |
| Legislation Enacted in 200  | 4   |   |
| Fourth Certified Capital<br>Company (CAPCO) Credit                | Established CAPCO Program Four. Increased the Statewide cap from \$280 million to \$340 million.  | January 1, 2006   |
| Legislation Enacted in 200  | 5   |   |
| Fifth Certified Capital<br>Company (CAPCO)<br>Program             | Established CAPCO Program Five. Provided an additional allocation of \$60 million made available over a ten-year period beginning in 2007.  | April 1, 2005   |
| Legislation Enacted in 200  | 6   |   |
| Annuity Premiums  | Amended the tax limitation applicable to certain insurance companies<br>to provide that it is computed by using the amount of annuity<br>premium of the insurance company that is in excess of 95 percent of<br>total premiums.   | January 1, 2006   |

| Subject                             | Description   | Effective Date  |
|-------------------------------------|---|-----------------|
| Legislation Enacted in 20           | 007   |                 |
| Entire Net Income (ENI)<br>Tax Rate | Reduced the rate on the ENI base from 7.5 percent to 7.1 percent. | January 1, 2007 |

#### TAX LIABILITY

The Department of Taxation and Finance's Insurance Franchise Tax Study File contains tax liability data for the 2004 tax year, the most recent year for which such data are available. The 2004 Study File indicates that the property and casualty sector is the largest sector, accounting for 56.7 percent of total tax liability. Life insurers are the second largest, with 23.7 percent of total liability, with the 19.6 percent balance attributable to other insurers.

The following graphs show insurance tax liability for life insurers, property and casualty insurers and all other insurers from 2001 through 2004 before and after the application of the limitation of tax due as determined by taxable premiums and credits.



#### Property and Casualty and Life Companies

According to data from the New York State Insurance Department, the five largest lines of business under the property and casualty sector are automobile, workers' compensation, commercial multi-peril, general liability, and homeowners' multi-peril. In 2006, these lines accounted for more than 81 percent of total premiums. The table below reports actual property and casualty premiums and growth from 2000 through 2006 for New York State.

| PROPERTY AND CASUALTY INSURANCE PREMIUMS<br>NEW YORK CALENDAR YEAR<br>(millions of dollars/percent) |              |               |                |               |                |               |               |  |
|---|--------------|---------------|----------------|---------------|----------------|---------------|---------------|--|
| Lines of Insurance  | 2000         | 2001          | 2002           | 2003          | 2004           | 2005          | 2006          |  |
| Automobile  | 9,664        | 10,773        | 11,898         | 12,721        | 12,875         | 12,344        | 12,039        |  |
| percent change  | <i>0.7</i> 3 | <i>11.4</i> 8 | <i>10.44</i>   | 6.92          | <i>1.21</i>    | <i>(4.12)</i> | <i>(2.47)</i> |  |
| Workers' Compensation   | 3,154        | 3,282         | 3,412          | 3,403         | 1,928          | 3,759         | 4,133         |  |
| percent change  | <i>15.74</i> | <i>4.0</i> 6  | <i>3.9</i> 5   | <i>(0.26)</i> | <i>(43.34)</i> | <i>94.97</i>  | <i>9.95</i>   |  |
| Commercial Multi-Peril  | 2,085        | 2,352         | 2,688          | 2,779         | 2,897          | 2,958         | 3,074         |  |
| percent change  | <i>4.15</i>  | 12.78         | <i>14.30</i>   | 3.39          | <i>4.25</i>    | 2.11          | <i>3.9</i> 2  |  |
| General Liability   | 2,148        | 2,455         | 3,478          | 3,741         | 4,018          | 3,997         | 4,387         |  |
| percent change  | <i>17.70</i> | 14.31         | <i>41.6</i> 5  | <i>7.5</i> 6  | <i>7.40</i>    | <i>(0.52)</i> | <i>9.76</i>   |  |
| Homeowners' Multi-Peril   | 2,326        | 2,469         | 2,661          | 2,901         | 3,183          | 3,427         | 3,615         |  |
| percent change  | <i>4.30</i>  | <i>6.14</i>   | 7.82           | <i>8.9</i> 8  | <i>9.41</i>    | 7.97          | <i>5.4</i> 9  |  |
| Other percent change  | 3,720        | 4,476         | 5,432          | 5,785         | 5,841          | 5,886         | 6,426         |  |
|   | 2.34         | 20.33         | 2 <i>1.3</i> 5 | <i>6.50</i>   | <i>0.97</i>    | <i>0.7</i> 7  | <i>9.17</i>   |  |
| TOTAL P/C PREMIUMS  | 23,098       | 25,808        | 29,570         | 31,330        | 30,733         | 32,371        | 33,674        |  |
| percent change  | <i>4.94</i>  | 11.73         | <i>14.5</i> 8  | <i>5.9</i> 5  | <i>(1.91)</i>  | <i>5.3</i> 3  | <i>4.0</i> 3  |  |
| Source: New York State Ins  | surance Dep  | artment       |                |               |                |               |               |  |

Total premiums for property and casualty companies overall grew by 4 percent in 2006. Premium growth in 2007 is expected to slow to 1.5 percent, less than half 2006 growth. Auto insurance prices are estimated to fall by about \$4 per policy. Even though growth slowed, profitability is expected to rise due to a decrease in catastrophic payments in 2006. Thus, underwriting profits are expected to remain unchanged in 2007.

The Federal Gramm-Leach-Bliley Act of 1999, which permits insurance companies, banks and brokerages to form consolidated companies offering a full range of financial services, has broken down the barriers that once separated the various sectors of the financial services industry. Banks and brokerage houses now sell more annuities than life insurance agents do.

For a more detailed discussion of the methods and models used to develop estimates and projections for insurance taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

| <b>RECEIPTS:</b> | ESTIMATES AND PROJECTIONS |
|------------------|---------------------------|
|------------------|---------------------------|

| INSURANCE TAX RECEIPTS<br>(millions of dollars) |         |           |        |         |           |        |         |  |
|---|---------|-----------|--------|---------|-----------|--------|---------|--|
|   | Actual  | Estimated |        | Percent | Projected |        | Percent |  |
|   | 2006-07 | 2007-08   | Change | Change  | 2008-09   | Change | Change  |  |
| General Fund                                    |         |           |        |         |           |        |         |  |
| Non-Audit Receipts                              | 1,094   | 1,141     | 47     | 4.3     | 1,126     | (15)   | (1.3)   |  |
| Audit Receipts                                  | 48      | 35        | (13)   | (26.8)  | 35        | 0      | 0.0     |  |
| Executive Budget Initiatives                    | 0       | 0         | 0      |         | 244       | 244    |         |  |
| Total   | 1,142   | 1,176     | 34     | 3.0     | 1,405     | 229    | 19.5    |  |
| Other Funds                                     |         |           |        |         |           |        |         |  |
| Non-Audit Receipts                              | 108     | 110       | 2      | 1.7     | 109       | (1)    | (0.9)   |  |
| Audit Receipts                                  | 8       | 6         | (2)    | (25.0)  | 6         | 0      | 0.0     |  |
| Executive Budget Initiatives                    | 0       | 0         | 0      |         | 35        | 35     |         |  |
| Total   | 116     | 116       | 0      | 0.0     | 150       | 34     | 29.3    |  |
| All Funds                                       |         |           |        |         |           |        |         |  |
| Non-Audit Receipts                              | 1,202   | 1,251     | 49     | 4.1     | 1,235     | (16)   | (1.3)   |  |
| Audit Receipts                                  | 56      | 41        | (15)   | (26.5)  | 41        | 0      | 0.0     |  |
| Executive Budget Initiatives                    | 0       | 0         | 0      |         | 279       | 279    |         |  |
| Total   | 1,258   | 1,292     | 34     | 2.7     | 1,555     | 263    | 20.4    |  |

#### All Funds

#### 2007-08 Estimates

All Funds preliminary collections through December of nearly \$845 million are approximately \$7 million above the comparable period in the prior fiscal year. The year-to-date estimates are consistent with both prior year experience and forecast cash flow.

All Funds receipts for 2007-08 are estimated at \$1,292 million, an increase of \$34 million, or 2.7 percent above last year. The modest increase is attributable to a 4.1 percent (\$49 million) increase in non-audit receipts, partially offset by a fall in audit receipts of 26.5 percent (\$15 million).

#### 2008-09 Projections

All Funds receipts are projected to be \$1,555 million, an increase of \$263 million, or 20.4 percent above 2007-08. The increase is primarily due to the Executive Budget initiatives that will reclassify HMOs as Article 33 insurance taxpayers, generating an additional \$269 million. A further \$10 million is anticipated from modifying pre-payment requirements to 30 percent. The projection for a modest decline in non-audit receipts is also consistent with industry projections that expect a small industry slowdown in 2008.

#### **General Fund**

General Fund collections for 2007-08 are estimated to be \$1,176 million, an increase of \$34 million, or 3 percent above 2006-07. The increase is attributable to a \$47 million (4.3 percent) increase in non-audit receipts, offset by a \$13 million (26.8 percent) decrease in audit receipts.

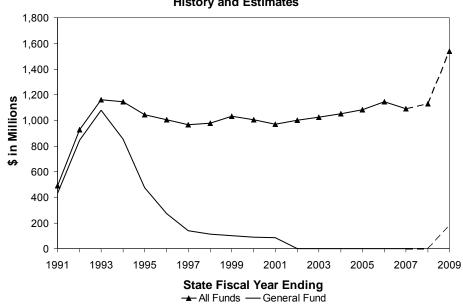
General Fund collections for 2008-09 are projected to be \$1,405 million, an increase of \$229 million, or 19.5 percent above 2007-08. The increase reflects the impact of \$244 million in Executive Budget initiatives described above, partially offset by a \$15 million decline in non-audit receipts from the prior year.

#### **Other Funds**

Insurance tax receipts from the MTA surcharge that are deposited to MTOAF generally reflect the All Funds and General Fund trends described above. MTOAF insurance tax receipts for 2007-08 reflect year-to-date trends and are estimated at \$116 million (including \$6 million in audit receipts). Surcharge receipts for 2008-09 of \$150 million reflect the trends described above, and include \$35 million from aforementioned Executive Budget proposals.

## PETROLEUM BUSINESS TAXES

| PETROLEUM BUSINESS TAXES<br>(millions of dollars) |                   |                      |        |                   |                      |        |                   |  |
|---|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|--|
|   | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |  |
| General Fund                                      | 0.0               | 0.0                  | 0.0    | 0.0               | 180.4                | 0.0    | 0.0               |  |
| Other Funds                                       | 1,090.3           | 1,129.3              | 39.0   | 3.6               | 1,357.4              | 228.1  | 20.2              |  |
| All Funds   | 1,090.3           | 1,129.3              | 39.0   | 3.6               | 1,537.8              | 408.5  | 36.2              |  |



#### Petroleum Business Taxes Receipts History and Estimates

|                    |                          |         |                 | Gross                       |         |  | Gross                                     |         |   |                       |
|--------------------|--------------------------|---------|-----------------|-----------------------------|---------|--|---|---------|---|-----------------------|
|                    | Gross<br>General<br>Fund | Refunds | General<br>Fund | Special<br>Revenue<br>Funds | Refunds | Special<br>Revenue<br>Funds <sup>1</sup> | Capital<br>Projects<br>Funds <sup>2</sup> | Refunds | Capital<br>Projects<br>Funds <sup>2</sup> | All Funds<br>Receipts |
| 1998-99            | 103                      | 1       | 102             | 423                         | 5       | 418                                      | 519                                       | 6       | 513                                       | 1033                  |
| 1999-2000          | 90                       | 1       | 89              | 415                         | 5       | 410                                      | 512                                       | 6       | 506                                       | 1005                  |
| 2000-01            | 88                       | 2       | 86              | 405                         | 9       | 396                                      | 501                                       | 12      | 489                                       | 971                   |
| 2001-02            | 0                        | 0       | 0               | 459                         | 10      | 449                                      | 566                                       | 12      | 554                                       | 1003                  |
| 2002-03            | 1                        | 0       | 1               | 462                         | 8       | 454                                      | 578                                       | 10      | 568                                       | 1023                  |
| 2003-04            | 0                        | 0       | 0               | 478                         | 6       | 472                                      | 587                                       | 7       | 580                                       | 1052                  |
| 2004-05            | 0                        | 0       | 0               | 492                         | 6       | 486                                      | 607                                       | 8       | 599                                       | 1085                  |
| 2005-06            | 0                        | 0       | 0               | 523                         | 9       | 514                                      | 642                                       | 10      | 632                                       | 1146                  |
| 2006-07            | 0                        | 0       | 0               | 493                         | 7       | 486                                      | 613                                       | 9       | 604                                       | 1090                  |
| Estimated          |                          |         |                 |                             |         |  |   |         |   |                       |
| 2007-08<br>2008-09 | 0                        | 0       | 0               | 514                         | 10      | 504                                      | 642                                       | 17      | 625                                       | 1129                  |
| Current Law        | 0                        | 0       | 0               | 533                         | 6       | 527                                      | 662                                       | 9       | 653                                       | 1180                  |
| Proposed Law       | 0                        | 0       | 180             | 565                         | 6       | 559                                      | 808                                       | 9       | 799                                       | 1538                  |

#### **PROPOSED LEGISLATION**

Legislation proposed in this Budget would repeal the motor fuel tax rate and the State sales tax on motor fuel and diesel motor fuel and combine these current rates into the petroleum business tax rate. In addition, the Commissioner of the Department of Taxation and Finance is authorized to work with other government agencies to use current technology in order to reduce bootlegging of fuel.

#### DESCRIPTION

#### Tax Base and Rate

Article 13-A of the Tax Law imposes a tax on petroleum businesses for the privilege of operating in the State, based upon the quantity of various petroleum products imported for sale or use in the State. Petroleum business tax (PBT) rates have two components: the base tax, whose rates vary by product type; and the supplemental tax, which is imposed, in general, at a uniform rate. Under the Budget proposal, there will no longer be two components.

Under tax rate indexing, annual adjustments are made on January 1 of each year to the base and supplemental tax rates to reflect the change in the producer price index (PPI) for refined petroleum products for the 12 months ending August 31 of the preceding year. Under the Budget proposal, there will be an exception for 2008-09 in which the index will be adjusted on December 1, 2008 instead of January 1, 2009. Tax rates cannot increase or decrease by more than 5 percent per year. In addition to the 5 percent cap on tax rate changes, the statute requires, in general, that the base and supplemental tax rates each be rounded to the nearest tenth of one cent. As a result, the percentage change in tax rates is usually less than the percentage change in the index.

Based on changes in the petroleum PPI, the PBT rate index for 2006 increased by 5 percent on January 1, 2007, and decreased by 1.2 percent on January 1, 2008. The petroleum PPI is projected to increase by 24.7 percent through August 2008, triggering a projected PBT rate index increase of 5.0 percent on December 1, 2008.

## PETROLEUM BUSINESS TAXES

| PETROLEUM BUSINESS TAX RATES FOR 2007 - 2009<br>(cents per gallon) |       |      |       |      |      |       |       |       |       |  |
|--|-------|------|-------|------|------|-------|-------|-------|-------|--|
| 2007   |       |      |       |      | 2008 |       |       | 2009* |       |  |
| Petroleum Products   | Base  | Supp | Total | Base | Supp | Total | Base  | Supp  | Total |  |
| Automotive fuel  |       |      |       |      |      |       |       |       |       |  |
| Gasoline and other non diesel                                      | 10.00 | 6.60 | 16.60 | 9.90 | 6.50 | 16.40 | 10.30 | 6.80  | 17.10 |  |
| Diesel   | 10.00 | 4.85 | 14.85 | 9.90 | 4.75 | 14.65 | 10.30 | 5.05  | 15.35 |  |
| Aviation gasoline  | 10.00 | 6.60 | 16.60 | 9.90 | 6.50 | 16.40 | 10.30 | 6.80  | 17.10 |  |
| Net rate after credit  | 6.60  | 0.00 | 6.60  | 6.50 | 0.00 | 6.50  | 6.80  | 0.00  | 6.80  |  |
| Kero-jet fuel  | 6.60  | 0.00 | 6.60  | 6.50 | 0.00 | 6.50  | 6.80  | 0.00  | 6.80  |  |
| Non-automotive diesel fuels  | 9.00  | 6.60 | 15.60 | 8.90 | 6.50 | 15.40 | 9.30  | 6.80  | 16.10 |  |
| Commercial gallonage after credit                                  | 9.00  | 0.00 | 9.00  | 8.90 | 0.00 | 8.90  | 9.30  | 0.00  | 9.30  |  |
| Nonresidential heating after credit                                | 4.90  | 0.00 | 4.90  | 4.80 | 0.00 | 4.80  | 5.00  | 0.00  | 5.00  |  |
| Residual petroleum products  | 6.90  | 6.60 | 13.50 | 6.80 | 6.50 | 13.30 | 7.10  | 6.80  | 13.90 |  |
| Commercial gallonage after credit                                  | 6.90  | 0.00 | 6.90  | 6.80 | 0.00 | 6.80  | 7.10  | 0.00  | 7.10  |  |
| Nonresidential heating after credit                                | 3.70  | 0.00 | 3.70  | 3.70 | 0.00 | 3.70  | 3.80  | 0.00  | 3.80  |  |
| Railroad diesel fuel   | 10.00 | 4.85 | 14.85 | 9.90 | 4.75 | 14.65 | 10.30 | 5.05  | 15.35 |  |
| Net rate after exemption/refund                                    | 8.70  | 0.00 | 8.70  | 8.60 | 0.00 | 8.60  | 9.00  | 0.00  | 9.00  |  |

\* Projected — A projected petroleum producer price index increase of 24.7 percent through August 2008 will result in an increase of 5.0 percent in the PBT index. Under proposed law, there will no longer be a base and supplemental tax rate. Under proposed law, in 2009, the rate on gasoline is projected to be 34 cents and 32.85 cents for diesel.

| FUEL PRICE  | FUEL PRICE AND PETROLEUM BUSINESS TAX RATE<br>(percent change) |                |  |  |  |  |  |
|-------------|--|----------------|--|--|--|--|--|
| Year        | Petroleum PPI  | PBT Rate Index |  |  |  |  |  |
| 1999        | (18.60)  | (5.00)         |  |  |  |  |  |
| 2000        | (7.85)   | (5.00)         |  |  |  |  |  |
| 2001        | 55.84  | 5.00           |  |  |  |  |  |
| 2002        | 13.08  | 5.00           |  |  |  |  |  |
| 2003        | (19.51)  | (5.00)         |  |  |  |  |  |
| 2004        | 27.01  | 5.00           |  |  |  |  |  |
| 2005        | 12.94  | 5.00           |  |  |  |  |  |
| 2006        | 35.10  | 5.00           |  |  |  |  |  |
| 2007        | 36.01  | 5.00           |  |  |  |  |  |
| 2008        | (1.20)   | (1.20)         |  |  |  |  |  |
| 2009*       | 24.70  | 5.00           |  |  |  |  |  |
| * Estimated |  |                |  |  |  |  |  |

The Motor Fuel Tax section contains a table showing New York's combined fuel tax rank among the 50 states and the District of Columbia.

#### Administration

The tax is collected monthly in conjunction with the State motor fuel taxes (Article 12-A). Article 13-A also imposes the petroleum business carrier tax on fuel purchased outside New York and consumed within the State. The carrier tax is collected quarterly along with the fuel use tax portion of the highway use tax (see section titled Highway Use Tax). Under proposed law, the carrier tax would be merged into the fuel use tax and the motor fuel tax would be repealed.

## PETROLEUM BUSINESS TAXES

Under 1992 legislation, businesses with yearly motor fuel and petroleum business tax liability of more than \$5 million are required to remit, using electronic funds transfer, their tax liability for the first 22 days of the month within three business days after that date. Taxpayers can choose to make either a minimum payment of three-fourths of the comparable month's tax liability for the preceding year, or 90 percent of actual liability for the first 22 days. The tax for the balance of the month is paid with the monthly returns filed by the twentieth of the following month.

#### Tax Expenditures

Specifically exempted from Article 13-A taxes are fuels used for manufacturing, residential or not-for-profit organization heating purposes, fuel sold to governments, sales for export from the State, kerosene other than kero-jet fuel, crude oil, liquefied petroleum gas (LPG), and certain bunker fuel. Under proposed law, buses, snowmobiles and tax-exempt hospitals will also be exempt from tax. For further expenditure items related to the PBT, see the *New York State Tax Expenditure Report*.

#### Significant Legislation

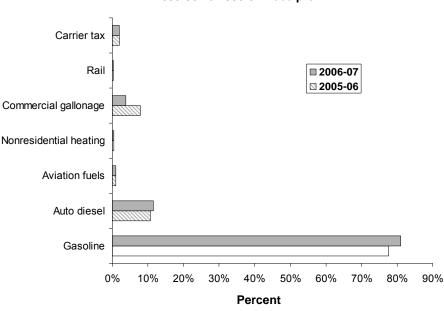
The significant statutory changes to this tax source since 1990 are summarized below.

| Subject                    | Description   | Effective Date    |
|----------------------------|---|-------------------|
| Legislation Enacted in 1   | 990   |                   |
| Replace gross receipts tax | Converted the tax from a gross receipts basis to a cents-per-gallon basis. The tax no longer applied to kerosene, bunker fuel or liquid petroleum gasoline.   | September 1, 1990 |
| Business Tax Surcharge     | Imposed a business surcharge at a rate of 15 percent for two years and ten percent for one year.  | June 1, 1990      |
| Lubricating Oil Tax        | Imposed a tax of 10 cents per quart on lubricating oil.   | September 1, 1990 |
| Legislation Enacted in 1   | 992   |                   |
| Tax Liability              | Required businesses with yearly motor fuel and petroleum business<br>tax liability of more than \$5 million to remit, using electronic funds<br>transfer, their tax liability for the first 22 days of the month, within<br>three business days after that date. Taxpayers can choose to make<br>either a minimum payment of three fourths of the comparable<br>month's tax liability for the preceding year, or 90 percent of actual<br>liability for the 22 days. The tax for the balance of the month is paid<br>with the monthly returns filed by the twentieth of the following month. | December 1, 1992  |
| Legislation Enacted in 1   | 993   |                   |
| Fund Distribution          | The majority of PBT receipts were primarily directed to the General<br>Fund in years past. Since 2001, none of these receipts was directed<br>to this Fund. The majority of funds are directed to the Dedicated<br>Funds Pool, which is split between the Dedicated Mass<br>Transportation Fund (37 percent) and the Dedicated Highway Bridge<br>Trust Fund (63 percent). A smaller portion is directed to the Mass<br>Transportation Operating Assistance Fund.  | 1993 and after    |
| Legislation Enacted in 1   | 994   |                   |
| Indexing                   | Enacted tax rate indexing.  | January 1, 1996   |
| Business Tax Surcharge     | The business tax surcharge was slowly phased-out and eliminated on June 1, 1997.  | January 1, 1994   |

| Subject                         | Description   | Effective Date    |
|---------------------------------|---|-------------------|
| Legislation Enacted in 19       | 995   |                   |
| Aviation Fuels                  | Effectively eliminated the supplemental tax imposed on aviation gasoline and kero-jet fuel and reduced the base tax rate for those products to a rate that is equivalent to the statutory supplemental tax rate. To maintain the first import system, which imposes the petroleum business tax on aviation gasoline upon importation, and still allow retail sellers of aviation gasoline to sell such product at a reduced rate, distributors of aviation gasoline must remit the full tax imposed on that product and may subsequently take a credit for the difference between the full rate and the reduced rate. | September 1, 1995 |
| Not-for-profit<br>Organizations | Provided full exemption for heating fuel that is for the exclusive use and consumption of certain not-for-profit organizations.   | January 1, 1996   |
| Legislation Enacted in 19       | 996   |                   |
| Railroads                       | Exempted diesel motor fuel used for railroads from the supplemental portion of the tax and reduced the base rate by 1.33 cents per gallon.  | January 1, 1997   |
| Commercial Heating              | Provided full exemption from the supplemental tax imposed on distillate and residual fuels used by the commercial sector for heating.   | March 1, 1997     |
| Manufacturing                   | Expanded to a full exemption, the partial exemption provided for residual and distillate fuels used in manufacturing.   | January 1, 1998   |
| Diesel Supplemental Tax         | Reduced by three-quarters of one cent per gallon the supplemental tax imposed on diesel motor fuel.   | January 1, 1998   |
|                                 | Reduced by an additional one cent per gallon the supplemental tax imposed on diesel motor fuel.   | April 1, 1999     |
| Utilities                       | Increased by one-half cent per gallon the base tax credit for residual and distillate fuels used by utilities to generate electricity.  | April 1, 1999     |
| Legislation Enacted in 19       | 997   |                   |
| Vessels                         | Created a credit or refund for fuel used in vessels that was<br>purchased in the State and consumed outside the State; clarified that<br>the export credit/refund applies to export for use, as well as sale;<br>stated that the legal incidence of the tax is on consumers; and limited<br>the judicial remedies available to taxpayers.   | April 1, 1984     |
| Legislation Enacted in 19       | 999   |                   |
| Commercial Heating              | Reduced by 20 percent the petroleum business tax rates on commercial gallons for space heating.   | April 1, 2001     |
| Mining and Extraction           | Provided for reimbursement of petroleum business tax imposed on fuels used for mining and extraction.   | April 1, 2001     |
| Legislation Enacted in 20       | 000   |                   |
| Minimum Tax                     | Eliminated the minimum taxes on petroleum businesses and aviation fuel businesses under the PBT.  | March 1, 2001     |
| Commercial Heating              | Reduced by 33 percent the petroleum business tax rates on commercial gallons for space heating.   | September 1, 2002 |
| Legislation Enacted in 20       | 004   |                   |
| Aviation Fuel                   | Eliminated PBT on fuels used for aircraft over flight and landing.  | November 1, 2004  |
|                                 | Exempted fuel burned on takeoff by airlines operating non-stop flights between at least four cities in New York.  | June 1, 2005      |
| Legislation Enacted in 20       | 005   |                   |
| Enforcement Provisions          | Required collection of taxes on sales to non-Native Americans on New York reservations.   | March 1, 2006     |
| Legislation Enacted in 20       | 006   |                   |
| Alternative Fuels               | Exempted or partially exempted PBT on alternative fuels, including E85 and B20.   | September 1, 2006 |

#### TAX LIABILITY

Petroleum business tax receipts are primarily a function of the number of gallons of fuel imported into the State by distributors. Gallonage is largely determined by overall fuel prices, the number of gallons held in inventories, the fuel efficiency of motor vehicles and State economic performance. The following chart displays the composition of PBT receipts by fuel type.



PBT Components 2005-06 vs 2006-07 Receipts

For a more detailed discussion of the methods and models used to develop estimates and projections for the petroleum business taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$873.7 million, an increase of \$69.8 million, or 8.7 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$1,129.3 million, an increase of \$39 million, or 3.6 percent above last year.

Petroleum business tax receipts derived from motor fuel and diesel motor fuel are estimated to follow the same consumption trends as fuel subject to the motor fuel excise tax (see section titled Motor Fuel Tax).

Gasoline and diesel receipts are projected to increase by \$23 million and \$6 million, respectively. Gasoline gallonage is estimated to decrease slightly while diesel gallonage increases slightly. The receipts increase is generated primarily by the 5 percent increase in the PBT rate index effective January 1, 2007, offset by a 1.2 percent decrease in January 2008. The fiscal impact from the exemption of alternative fuels is projected to reduce receipts by \$1.5 million.

#### 2008-09 Projections

Under current law, All Funds receipts are projected to be \$1,179.7 million, an increase of \$50.4 million, or 4.5 percent above 2007-08. This includes the enforcement provisions that require collection of tax on sales to non-Native Americans on New York reservations. This is expected to increase revenues by \$24 million.

Under proposed law, All Fund receipts are projected to be \$1,537.8 million, an increase of \$408.5 million, or 36.2 percent above 2007-08. This includes the proposal to increase the PBT rate to offset the repeal of the State sales tax on motor fuel and diesel motor fuel and the repeal of the motor fuel tax. In addition, the proposal to reduce bootlegging of fuel is expected to increase revenues.

#### **General Fund**

Legislation enacted in 2000 provided that all remaining PBT receipts deposited in the General Fund be deposited in the Dedicated Funds Pool, effective April 1, 2001. As a result, no PBT receipts will be deposited in the General Fund in 2007-08. Under proposed law, effective December 1, 2008, the General Fund will receive 23.89 percent of petroleum business tax receipts, or \$180.4 million in 2008-09. This offsets the decrease in sales tax revenue due to the repeal of the sales tax on motor fuel and diesel motor fuel.

#### **Other Funds**

In past years, revenues from the PBT have been shared by the General Fund and the Mass Transportation Operating Assistance Fund (MTOAF). Prior to the 1990 revisions, the General Fund received 72.7 percent and MTOAF received 27.3 percent or a guaranteed amount. The 1990 statute converted the tax from a gross receipts tax to a cents-per-gallon tax, expanded the tax yield, and limited the MTOAF share to slightly more than 17.7 percent of the nonsurcharge revenues — the dollar equivalent of its share prior to the expansion. Carrier tax receipts were deposited in the General Fund until April 1, 2001.

Separate 1991 transportation legislation provided that effective April 1, 1993, 100 percent of the supplemental tax and a portion of the base tax, were to be split between the Dedicated Mass Transportation Trust Fund (DMTTF) and the Dedicated Highway and Bridge Trust Fund (DHBTF). Numerous pieces of legislation were enacted in subsequent years that reduced General Fund deposits and increased the amount deposited in the dedicated transportation funds.

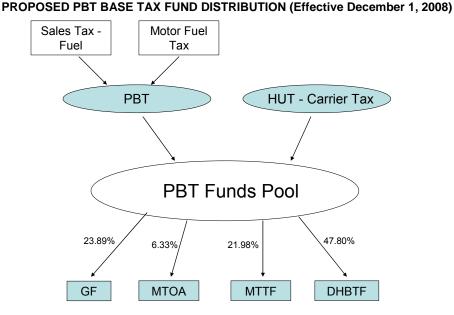
### PETROLEUM BUSINESS TAXES

Legislation enacted in 2000 significantly increased the flow of PBT funds to the Dedicated Funds Pool. Effective April 1, 2001, all PBT receipts previously deposited in the General Fund, including the balance of the basic tax and the carrier tax, were redistributed to the DHBTF and the DMTTF.

Statutory changes to the allocation of the PBT base tax by fund type are reported in the following table.

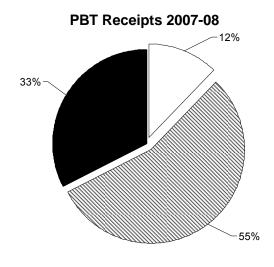
| Effective Date         | General Fund |      | Dedicated<br>Funds Pool <sup>2</sup> |
|------------------------|--------------|------|--------------------------------------|
| Prior to April 1, 1993 | 82.3         | 17.7 | 0.0                                  |
| April 1, 1993          | 28.3         | 17.7 | 54.0                                 |
| September 1, 1994      | 22.4         | 18.6 | 59.0                                 |
| September 1, 1995      | 18.0         | 19.2 | 62.8                                 |
| April 1, 1996          | 17.4         | 19.3 | 63.3                                 |
| January 1, 1997        | 14.5         | 19.3 | 66.2                                 |
| January 1, 1998        | 12.4         | 19.5 | 68.1                                 |
| April 1, 1999          | 10.7         | 19.5 | 69.8                                 |
| April 1, 2001          | 0.0          | 19.7 | 80.3                                 |

(37 percent) and the Dedicated Highway and Bridge Trust Fund (63 percent).



Petroleum business tax receipts in 2007-08 are estimated to be \$136.9 million for MTOAF, \$625.1 million for the DHBTF, and \$367.3 million for the DMTTF.

Under proposed law, petroleum business taxes in 2008-09 are projected to provide MTOAF receipts of \$142.7 million, DHBTF receipts of \$798.8 million, and DMTTF receipts of \$415.9 million.

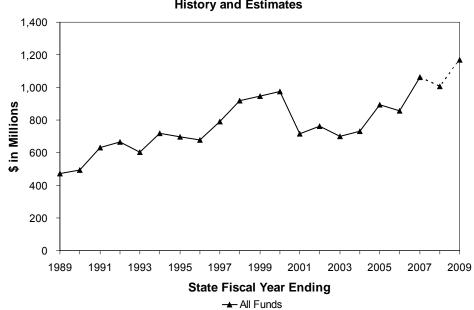


Mass Transportation Operating Assistance Fund
 Dedicated Highway and Bridge Trust Fund
 Dedicated Mass Transportation Trust Fund

375

## ESTATE TAX

| ESTATE TAX<br>(millions of dollars) |                   |                      |        |                   |                      |        |                   |
|-------------------------------------|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|
|                                     | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |
| General Fund                        | 1,063.3           | 1,006.0              | (57.3) | (5.4)             | 1,170.0              | 164.0  | 16.3              |
| Other Funds                         | 0.0               | 0.0                  | 0.0    | 0.0               | 0.0                  | 0.0    | 0.0               |
| All Funds                           | 1,063.3           | 1,006.0              | (57.3) | (5.4)             | 1,170.0              | 164.0  | 16.3              |



#### Estate Tax Receipts History and Estimates

| ESTATE TAX BY FUND<br>(millions of dollars) |                          |         |                 |                       |  |  |
|---|--------------------------|---------|-----------------|-----------------------|--|--|
|   | Gross<br>General<br>Fund | Refunds | General<br>Fund | All Funds<br>Receipts |  |  |
| 1998-99                                     | 993                      | 47      | 946             | 946                   |  |  |
| 1999-2000                                   | 1,029                    | 54      | 975             | 975                   |  |  |
| 2000-01                                     | 777                      | 60      | 717             | 717                   |  |  |
| 2001-02                                     | 791                      | 30      | 761             | 761                   |  |  |
| 2002-03                                     | 736                      | 35      | 701             | 701                   |  |  |
| 2003-04                                     | 760                      | 28      | 732             | 732                   |  |  |
| 2004-05                                     | 936                      | 41      | 895             | 895                   |  |  |
| 2005-06                                     | 892                      | 37      | 855             | 855                   |  |  |
| 2006-07                                     | 1,122                    | 59      | 1,063           | 1,063                 |  |  |
| Estimated                                   |                          |         |                 |                       |  |  |
| 2007-08                                     | 1,044                    | 38      | 1,006           | 1,006                 |  |  |
| 2008-09                                     | 1,210                    | 40      | 1,170           | 1,170                 |  |  |

#### **PROPOSED LEGISLATION**

No new legislation is proposed with this Budget.

#### DESCRIPTION

#### Tax Base and Rate

New York imposes a tax on the estates of deceased State residents and on the part of a nonresident's estate made up of real and tangible personal property located within New York State. The New York estate tax is based on the estate tax provisions of the Federal Internal Revenue Code as amended through July 22, 1998, with New York modifications.

The tax base is calculated by first determining the value of the gross estate using Federal estate tax provisions. The Federal gross estate comprises the total amount of real estate, stocks and bonds, mortgages, notes, cash, insurance on the decedent's life, jointly owned property, other miscellaneous property, transfers during the decedent's life, powers of appointment, and annuities that the decedent owned.

The Federal gross estate is reduced by the Qualified Conservation Easement Exclusion and the following deductions: funeral expenses and expenses incurred in administering property subject to claims; debts of the decedent; mortgages and liens; net losses during administration, and expenses incurred in administration of the property not subject to claims; bequests to a surviving spouse (marriage deduction); charitable, public, and similar gifts; and a qualified family-owned business interest deduction. This yields the taxable estate for New York and becomes the basis for calculating New York's estate tax.

The total value of all items of real and tangible personal property of the taxpayer located outside of New York State is divided by the taxpayer's Federal gross estate to arrive at the proportion of the estate outside New York State. This proportion is then used to allocate the Federal credit for state death taxes to New York to arrive at the New York State estate tax.

New York's estate tax is calculated by using the Unified Rate Table and the table for computing the maximum New York State credit for state death taxes as they were in effect on July 22, 1998. The New York estate tax is equal to the amount of the credit for state death taxes which can not exceed the amount of the Federal tax based on the July 22, 1998, rates and the current State unified credit. The computation of maximum New York State credit for state death taxes is a graduated schedule with rates that range from 0.8 percent on adjusted taxable estates in excess of \$40,000 but less than \$90,000, to 16 percent on adjusted taxable estates for New York State of \$10,040,000 or more.

#### Administration

The Surrogate Court has jurisdiction of the probate of the estate and the authority to finalize the amount of the tax. The tax due is required to be paid on or before the date fixed for filing the return, nine months after the decedent's date of death. A twelve-month extension may be granted by the Commissioner of Taxation and Finance.

If the payment of the tax will cause undue hardship, the Commissioner may authorize a payment extension for up to four years from the decedent's date of death. It may be necessary for the taxpayer to provide a bond in an amount of no more than twice the amount due if an extension is approved for payment of the tax.

If the payment of the tax due is not made within nine months of the decedent's date of death, additional interest is charged to the remaining payments of the tax. The interest for extended payments is computed and compounded daily on the portion remaining from the first day of the tenth month following the decedent's date of death to the date of the payment. There is no discount for early payment of the estate tax.

The executor and the beneficiaries who have received property are personally liable for the payment of the estate tax. If there is no will, the Federal, New York and foreign death taxes paid or payable by estate representatives are apportioned among the beneficiaries.

There is reciprocity with other states with the collection of inheritance and estate taxes in nonresident estates. Refund claims of an overpayment of the tax must be filed by the executor within three years from the time the return was filed or two years from the time the tax was paid, whichever is later.

#### Tax Expenditures

Since the tax is equal to the Federal credit for state death taxes, as it existed on July 22, 1998, there is only one New York specific tax expenditure, the Qualified Family Owned Business Interest Deduction which has been eliminated from the Federal estate tax but is still allowed in New York.

#### Significant Legislation

The significant statutory changes since 1925 to the estate tax are summarized below.

| Subject                                     | Description  | Effective Date  |
|---|--|-----------------|
| Legislation Enacted in 1                    | 925  |                 |
| Estate Tax                                  | Imposed an estate tax.   | April 2, 1925   |
| Legislation Enacted in 1                    | 963  |                 |
| Estate Tax - Conformity                     | Adopted applicable Federal rules for determining gross estate and allowable deductions.  | April 1, 1963   |
| Legislation Enacted in 1                    | 971  |                 |
| Estate and Gift - Gift<br>Imposition        | Imposed a gift tax as Article 26-A of the Tax Law.   | January 1, 1972 |
| Legislation Enacted in 1                    | 982  |                 |
| Estate and Gift -<br>Unification            | Unified the estate tax and the gift tax rates and credit.  | January 1, 1983 |
| Legislation Enacted in 1                    | 994  |                 |
| Unified Credit for Estate<br>and Gift Taxes | Increased credit from \$2,750 to \$2,950, thereby eliminating the tax on taxable gifts/estates of \$115,000 or below, up from \$108,600. | June 9, 1994    |
| Legislation Enacted in 1                    | 995  |                 |
| Deduction                                   | Authorized a principal residence deduction of \$250,000 (maximum).   | June 7, 1995    |

## ESTATE TAX

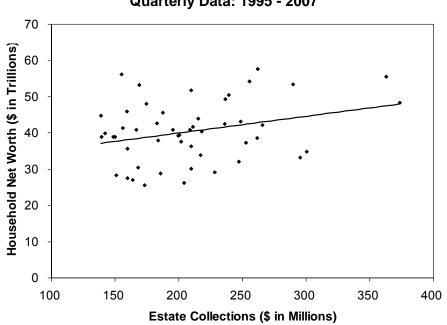
| Subject                                     | Description   | Effective Date    |
|---|---|-------------------|
| Legislation Enacted in 1                    | 997   |                   |
| Unified Credit for Estate<br>and Gift Taxes | Increased credit from \$2,950 to \$10,000, thereby eliminating the tax on taxable estates of \$300,000 or below.  | October 1, 1998   |
|   | Increased credit from \$2,950 to \$10,000, thereby eliminating the tax on taxable gifts of \$300,000 or below.  | January 1, 1999   |
|   | Set the State's unified credit to equal the Federal credit, but capped the maximum credit to exempt the first \$1,000,000 of the estate.  | February 1, 2000  |
| Estate Tax Rate                             | Set the New York estate tax rates equal to the Federal credit for State estate taxes paid.  | February 1, 2000  |
| Gift Tax                                    | Repealed.   | January 1, 2000   |
| Tax Liability Due Date                      | Increased from six to seven months.   | October 1, 1998   |
|   | Increased from seven to nine months (same as Federal).  | February 1, 2000  |
| Legislation Enacted in 1                    | 998   |                   |
| Closely-Held Business                       | Reduced interest on deferred payments of estate tax, where estate consists largely of a closely-held business, from 4 percent to 2 percent.   | January 1, 1998   |
| Legislation Enacted in 1                    | 999   |                   |
| Federal Conformity                          | Conformed New York State law to Federal law as of July 22, 1998, except for the unified credit provisions.  | August 9, 1999    |
| Family-Owned Business<br>Deduction          | Repealed family-owned business exclusion and replaced with family-owned business deduction, conforming to Federal law changes.  | December 31, 1997 |
| Penalty and Interest                        | Waived penalty and interest on estate tax associated with a cause of action that was pending on the date of death, or which was associated with the decedent's death. The waiver is applicable from the date of the return disclosing the cause of action if filed. | July 13, 1999     |

#### TAX LIABILITY

The recent yield of this tax has been heavily influenced by three factors: 1) tax law changes, 2) annual variations in the relatively small number of large estates, and 3) the value of the equity market, given the large component of corporate stock in large taxable estates. Recent tax law changes have reduced estate tax collections across the board and thousands of the smallest estates have been effectively exempt from the tax. As a result, the volatility in receipts from this source is expected to increase, due to the more random nature of collections from large estates.

In developing projections for estate tax receipts, the value of household net worth is used to forecast receipts from estates that make payments of less than \$4 million. In addition to the value of equities, a distributional analysis is utilized to estimate receipts and the number of estates where payments exceed \$4 million.

For a more detailed discussion of the methods and models used to develop estimates and projections for estate tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

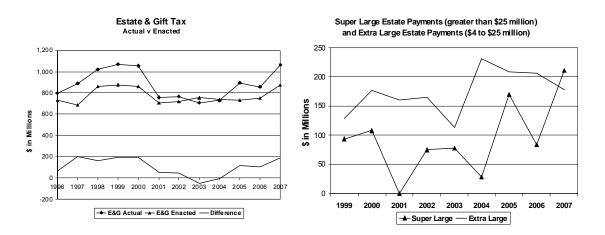


Estate Tax Collections vs. Household Net Worth Quarterly Data: 1995 - 2007

#### **REVIEW OF FORECAST**

Estate tax collections have, at times, varied significantly from the Enacted Budget estimates. The following graph shows the history of the estimates compared to the final results. The most telling factor in explaining the variance is the number and size of payments from very large estates (payments in excess of \$25 million). This very small group of large estates can swing the total estate tax collections significantly from year to year.

On average, it is expected that 2.5 estate payments of this size will be made each fiscal year. In SFY 2000-01 there were none while in 2006-07 there were four. Since this category is described as "payments over \$25 million", the size of the payment can be as important as the number.



#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds collections to date are \$773.3 million, a decrease of \$135.2 million, or 14.9 percent below the comparable period in the prior fiscal year.

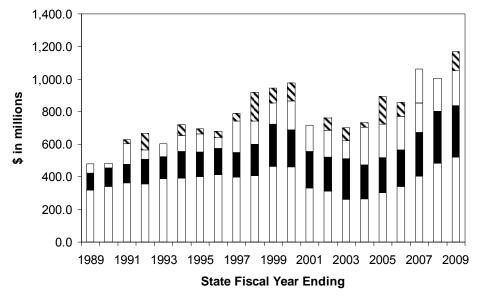
CARTS collections through nine months of 2007-08 are \$22.2 million, a decrease of \$32.2 million from the same period of 2006-07. Year-to-date refunds for 2007-08 are \$30 million, or 19.9 percent below the same period of 2006-07.

All Funds receipts for 2007-08 are estimated to be \$1,006 million, a decrease of \$57.3 million, or 5.4 percent below last year.

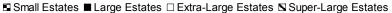
Small estate (less than \$0.5 million in payments) year-to-date collections are \$357.7 million, an increase of \$38.5 million, or 12.8 percent from the comparable period in 2006-07. Small estate receipts for 2007-08 are estimated at \$482.0 million, an increase of \$76.0 million, or 18.7 percent above 2006-07. Receipts from small estates were below average during the last quarter of 2006-07. Small estates receipts have grown as increases in net worth have increased the number of estates with a value in excess of the unified credit.

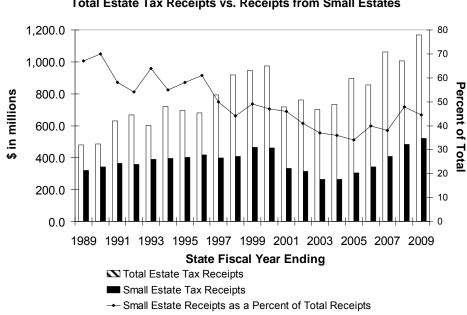
Large estates (less than \$4 million in payments) are estimated to increase to \$322.0 million, reflecting a 22.9 percent increase in receipts during the first nine months of 2007-08 from collections during the first nine months of 2006-07.

Receipts from extra-large estates (payments between \$4 million and \$25 million) are estimated to increase from 2006-07 levels to \$202.0 million. The number of extra-large payments received during the nine months of 2007-08 declined by 2 payments from the same period of 2007-08; however, the average payment increased slightly. In addition, no extra-large payments were received during the last quarter of 2006-07. No super-large payments (payments greater than \$25 million) have been received year-to-date in 2007-08.



New York State Estate Tax Receipts





New York State Total Estate Tax Receipts vs. Receipts from Small Estates

#### 2008-09 Projections

All Funds receipts are projected to be \$1,170 million, an increase of \$164 million, or 16.3 percent above 2007-08. The estimate includes CARTS collections of \$30 million and refunds of \$40 million.

### ESTATE TAX

Super-large estate payments are projected to be \$118 million in 2008-09. The payments from extra-large estates are expected to increase to \$214 million. The projections for the super-large and extra-large estates are based upon a distributional analysis, which suggests the number of estates in these categories will return to average levels in 2008-09.

Large estate payments are estimated remain relatively flat in 2008-09, decreasing by \$5.0 million, to \$317 million. Trend growth in large estate payments is expected to continue. However, the growth is offset by the loss of above trend payments received in the second quarter of 2007-08.

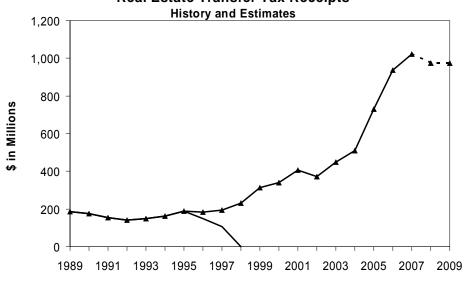
Small estate payments are projected to increase by \$39 million, or 8.1 percent. The estimate for small estates is based on expected changes in the stock market and the average value of a single family home in New York. Trend growth in small and large estates is projected to continue due to increases in asset values and increases in the number of small estate tax payments. However, the rate of growth is expected to be less than in 2007-08 due to slower stock market growth and weakness in the housing markets.

|                               | Super-La            | rge <sup>1</sup> and             | Small          | Grand                      |       |         |
|-------------------------------|---------------------|----------------------------------|----------------|----------------------------|-------|---------|
|                               |                     | Extra-Large <sup>2</sup> Estates |                | Large Estates <sup>3</sup> |       | Total   |
|                               | Number              | Taxes                            | Number         | Taxes                      | Taxes | Taxes   |
| 1997-98                       | 23                  | 317.4                            | 160            | 195.5                      | 406.4 | 919.3   |
| 1998-99                       | 19                  | 221.8                            | 215            | 259.5                      | 465.1 | 946.4   |
| 1999-2000                     | 24                  | 285.0                            | 192            | 229.6                      | 460.6 | 975.2   |
| 2000-01                       | 22                  | 160.0                            | 179            | 224.7                      | 332.4 | 717.1   |
| 2001-02                       | 21                  | 240.1                            | 167            | 208.8                      | 312.5 | 761.4   |
| 2002-03                       | 16                  | 190.5                            | 200            | 247.6                      | 262.8 | 700.9   |
| 2003-04                       | 26                  | 259.1                            | 169            | 209.1                      | 264.1 | 732.3   |
| 2004-05                       | 25                  | 377.9                            | 191            | 212.9                      | 304.5 | 895.3   |
| 2005-06                       | 25                  | 289.7                            | 173            | 223.1                      | 342.1 | 854.9   |
| 2006-07                       | 28                  | 389.5                            | 217            | 267.8                      | 406.0 | 1,063.3 |
| Estimated                     |                     |                                  |                |                            |       |         |
| 2007-08                       | 26                  | 202.0                            | 267            | 322.0                      | 482.0 | 1,006.0 |
| 2008-09                       | 26                  | 332.0                            | 255            | 317.0                      | 521.0 | 1,170.0 |
|                               |                     |                                  |                |                            |       |         |
| <sup>1</sup> Payment of at le | east \$25.0 million | I.                               |                |                            |       |         |
| · ·                           | east \$4.0 million, |                                  | \$25.0 million |                            |       |         |

Payment less than \$0.5 million. (Small estates include all CARTS less all refunds.)

## REAL ESTATE TRANSFER TAX

| (millions of dollars) |                   |                      |        |                   |                      |        |                   |
|-----------------------|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|
|                       | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |
| General Fund          | 0.0               | 0.0                  | 0.0    | 0.0               | 0.0                  | 0.0    | 0.0               |
| Other Funds           | 1,022.0           | 1,006.0              | (16.0) | (1.6)             | 975.2                | (30.8) | (3.1)             |
| All Funds             | 1,022.0           | 1,006.0              | (16.0) | (1.6)             | 975.2                | (30.8) | (3.1)             |



## Real Estate Transfer Tax Receipts

#### State Fiscal Year Ending

| 🛨 All Funds — General Fund       |  |
|----------------------------------|--|
|                                  |  |
| REAL ESTATE TRANSFER TAX BY FUND |  |

|                            | Capital            | Gross<br>Debt      |         | Debt               |           |
|----------------------------|--------------------|--------------------|---------|--------------------|-----------|
|                            | Projects           | Service            |         | Service            | All Funds |
|                            | Funds <sup>1</sup> | Funds <sup>2</sup> | Refunds | Funds <sup>2</sup> | Receipts  |
| 1998-99                    | 112                | 200                | 0       | 200                | 312       |
| 1999-2000                  | 112                | 229                | 1       | 228                | 340       |
| 2000-01                    | 112                | 293                | 0       | 293                | 405       |
| 2001-02                    | 112                | 259                | 0       | 259                | 371       |
| 2002-03                    | 112                | 336                | 0       | 336                | 448       |
| 2003-04                    | 112                | 398                | 1       | 397                | 509       |
| 2004-05                    | 112                | 618                | 1       | 618                | 730       |
| 2005-06                    | 112                | 827                | 1       | 826                | 938       |
| 2006-07                    | 147                | 875                | 1       | 874                | 1,022     |
| Estimated                  |                    |                    |         |                    |           |
| 2007-08                    | 212                | 795                | 1       | 794                | 1,006     |
| 2008-09                    | 237                | 739                | 1       | 738                | 975       |
|                            |                    |                    |         |                    |           |
| <sup>1</sup> Enviorn menta | I Protection Fund  |                    |         |                    |           |

#### **PROPOSED LEGISLATION**

No new legislation for this tax is proposed with this budget.

#### DESCRIPTION

#### Tax Base and Rate

The New York State real estate transfer tax is imposed by Article 31 of the Tax Law on each conveyance of real property or interest therein, when the consideration exceeds \$500, at a rate of \$4 per \$1,000 of consideration (price). The tax became effective August 1, 1968. Prior to May 1983, the rate was \$1.10 per \$1,000 of consideration. Effective July 1, 1989, an additional 1 percent tax was imposed on residential conveyances for which the consideration is \$1 million or more.

#### Administration

Typically, the party conveying the property (grantor) is responsible for payment of the tax, either through the purchase of adhesive documentary stamps, by the use of a metering machine, or through other approaches provided by the Commissioner of Taxation and Finance.

For deeded transfers, the tax is paid to a recording agent (generally the county clerk). For non-deeded transactions, payments are made directly to the Commissioner of Taxation and Finance ("central office" collections). All payments are due to the recording agent within 15 days of the transfer. For counties with more than \$1.2 million in liability during the previous calendar year, payments received between the first and fifteenth day of the month are due to the Commissioner by the twenty-fifth day of the same month. Payments received in such counties between the sixteenth and the final day of the month are due to the Commissioner by the tenth day of the month. Payments from all other counties are due to the Commissioner by the tenth day of the month following their receipt. Although the county payment schedule is statutory, due to the unpredictable payment behavior of some large counties, it is not useful for predicting monthly cash flows.

#### Tax Expenditures

The tax rate imposed on conveyances into new or existing real estate investment trusts (REITs) is \$2 per \$1,000 of consideration. New York State (including agencies, instrumentalities, subdivisions, and public corporations), the United States (including agencies and instrumentalities), and the United Nations are exempt. If an exempt entity is the grantor in a transfer, the tax burden falls upon the grantee. Other significant exemptions from the tax are: conveyances pursuant to the Federal bankruptcy act and mere change of identity conveyances. A deduction from taxable consideration is allowed for any lien or encumbrance remaining at the time of sale involving a one-, two-, or three-family house or individual residential condominium unit.

#### TAX LIABILITY

Real estate transfer tax receipts are a function of the number of conveyances and the consideration per conveyance. Conveyances and prices are largely determined by mortgage rates, vacancy rates and inflation. The Manhattan commercial real estate market, which has historically been subject to large swings in demand and capacity, can have a significant impact on receipts.

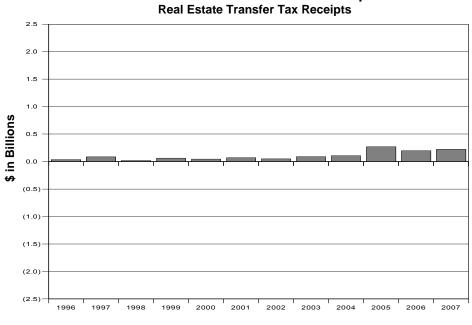
For a more detailed discussion of the methods and models used to develop estimates and projections for the Real Estate Transfer Tax, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

#### **Review of Forecast**

The real estate transfer tax has recently been a highly variable source. Receipts are related to mortgage rate changes, housing starts, average housing prices (especially downstate), Manhattan vacancy rates and nonresidential construction. This tax includes a special rate for high-value residential property and the share of total receipts from this segment has grown at a rapid rate in recent years. The total receipts from this tax source have increased from less than \$200 million in 1995-96 to more than \$1.02 billion in 2006-07.

The percentage variation between the Enacted Budget forecast and actual transfer tax receipts has had a wide range over the years. Similarly, the variation in the dollar amounts have been between \$20 million and \$269 million.

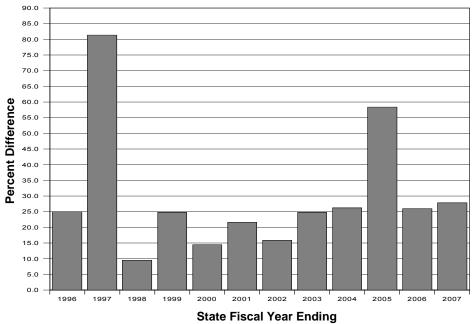
The following charts show both the dollar and percent error in the real estate transfer tax. Recent experience of the past three years of extraordinary growth tracks the increase in housing prices, especially in the downstate area. The value and volume of downstate commercial transactions has also created substantial growth. The variability in the number of sales of extremely large parcels and the risk that current market strength may not continue unabated have made this source more vulnerable to future miscalculation than many other taxes. Given the volatility in this area, extreme caution is prudent and this tends to lead to a more conservative forecasting approach.



## **Actual versus Enacted Tax Receipts**







#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

All Funds receipts to date are \$800.5 million, an increase of \$32 million, or 4.2 percent above the comparable period in the prior fiscal year.

All Funds receipts for 2007-08 are estimated to be \$1.006 billion, a decrease of \$16 million, or 1.6 percent below the prior fiscal year.

The growth in receipts since 2002 has closely followed the acceleration in housing values as well as the large number of commercial property sales, especially in New York City. While the growth in the residential market has slowed in many areas of the State, the New York City commercial sales continue to be positive. The rapid escalation of rents in prime Manhattan locations shows that strong demand continues.

New York City residential RETT collections, as reported by New York City Office of Management and Budget, have shown little growth recently, while the value of the transactions has declined slightly. In New York City, commercial RETT collections are not growing as fast as in recent years. A number of extraordinarily large parcels closed in 2006. The volatility of the financial markets could result in a declining or slow growth in the financial sector employment levels that could have a negative impact on the office space demand.

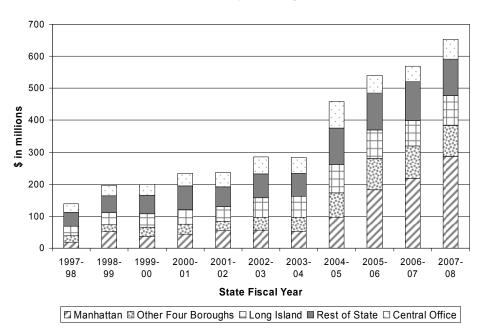
The mansion tax continues to play an increasingly important role in the receipt growth that has characterized recent fiscal years. As residential home prices have increased, especially downstate, so too has the proportion of homes priced in excess of \$1 million. In State fiscal year 1998-99, the mansion tax accounted for 11.3 percent of all real estate transfer tax receipts. By State Fiscal Year 2004-05, this share had increased to 26 percent. In 2006-07 the mansion tax generated 24.3 percent of total RETT collections.

In 2002-03 there were approximately 5,200 mansion tax conveyances. In both 2005-06 and 2006-07 there were approximately 11,400. The amount of tax collected more than doubled from \$100 million in 2002-03 to about \$248 million in 2006-07. However, there was virtually no growth between 2005-06 and 2006-07. In 2007-08, the mansion tax collections, through October, were \$179 million.

The following table compares tax liability by location through October of 2005-06, 2006-07 and 2007-08. The percent change compares 2007-08 to 2006-07.

## REAL ESTATE TRANSFER TAX

| FISCAL YEAR LIABILITY THROUGH OCTOBER<br>(millions of dollars) |                      |                      |                      |                   |  |  |  |
|--|----------------------|----------------------|----------------------|-------------------|--|--|--|
| Region   | 2005-06<br>Liability | 2006-07<br>Liability | 2007-08<br>Liability | Percent<br>Change |  |  |  |
| Manhattan  | 181.7                | 217.7                | 286.1                | 31.4              |  |  |  |
| Other Four Boroughs  | 99.1                 | 101.4                | 97.2                 | -4.1              |  |  |  |
| Long Island  | 88.2                 | 80.4                 | 93.7                 | 16.5              |  |  |  |
| Rest of State  | 116.3                | 120.9                | 113.5                | -6.1              |  |  |  |
| Central Office   | 53.7                 | 49.4                 | 62.5                 | 26.3              |  |  |  |

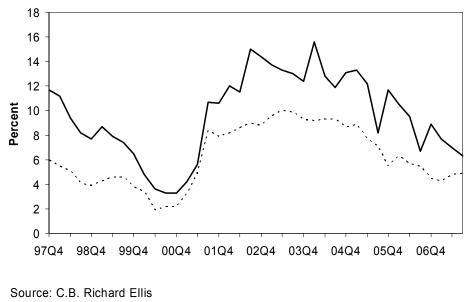


#### Fiscal Year Liability Through October

Over the past four years, much of the strength in the transfer tax receipts has come in the increased volume and value of downstate commercial real estate sales. It is estimated that approximately one third of 2006-07 receipts were a result of commercial real estate sales. Anecdotal evidence suggests that foreign investors have sought and purchased many commercial properties in New York City. The weak U.S. dollar has stimulated the foreign sales activity.

Currently, the Manhattan commercial market remains strong. Vacancy rates are marginally lower than they were at this time last year. Downtown, the vacancy rate was 6.3 percent during the third quarter of 2007 versus 10 percent during the same period last year. The midtown rate fell from 5.5 percent to 4.9 percent during the same period.

Vacancy Rates in Manhattan



#### 2008-09 Projections

All Funds receipts for 2008-09 are estimated to be \$975 million, a decrease of \$31 million, or 3.1 percent below the prior fiscal year. Due to the volatile nature and current dependence on the commercial market and due to the projected drop in New York housing starts, this receipts estimate contains a high degree of risk.

The recent boom in the housing market, which was spurred by record-low mortgage rates and easy credit terms, has slowed and in some areas reversed during the current fiscal year. The weakness in the residential market showed in both declines in housing starts as well as falling or flat average sales prices of existing homes. Problems in the sub-prime mortgage market, as evidenced by increased delinquencies and bankruptcy filings, are expected to continue.

Nationally, new home sales have fallen significantly from the 2005 peak. Existing home sales have also lagged. New York has followed a similar pattern for existing home sales. New home sales in Northeast followed a similar pattern. The supply of new homes has grown to a point that prices and construction activity is expected to slow considerably. In New York, regional markets have been mixed with sales prices showing less volatility than other parts of the county.

In the New York City area, the Federal Reserve Board reports that housing markets remain mixed, with Manhattan co-op and condo markets showing continued resilience but single family housing being increasingly soft. A slowdown in the financial services sector profitability could not only impact commercial transactions but could also reduce the demand and prices in the condo and co-op markets.

## REAL ESTATE TRANSFER TAX

New York City Office of Management and Budget reports that it expects that the number of extremely high value commercial sales which have occurred in the last few years will fall back to historical levels. Strong demand for Manhattan office space has driven up rent prices and pushed down vacancy rates. While many market reports still have a positive outlook for the Manhattan real estate market, the full economic impact on important employers in the City's financial services sector of the sub-prime mortgage market problems and possible credit standards tightening, has yet to be seen. Corporate profits, employment growth and the size of the bonus pool may impact demand for office space as well high-end residential units

#### **General Fund**

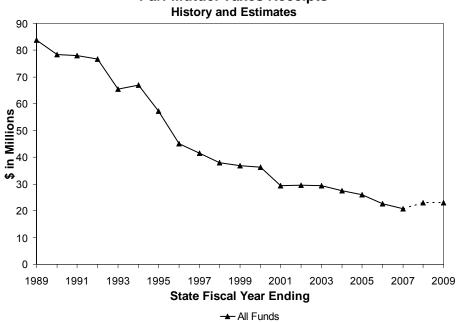
The General Fund will receive no direct deposit of real estate transfer tax receipts in 2007-08 or 2008-09. However, the balance of the Clean Water/Clean Air Fund, not needed for debt service, is transferred to the General Fund. In 2007-08 and 2008-09, it is expected that \$667 million and \$615 million, respectively, will be transferred to the General Fund.

#### **Other Funds**

During 2007-08, the statutory amount of real estate transfer tax receipts to be deposited in the Environmental Protection Fund is \$212 million. During 2008-09, the statutory amount of real estate transfer tax receipts to be deposited in the Environmental Protection Fund will be \$237 million. The remainder of real estate transfer tax receipts, estimated at \$794 million in 2007-08 and \$738 million in 2008-09, is to be deposited in the Clean Water/Clean Air Bond Debt Service Fund.

## **PARI-MUTUEL TAXES**

| (millions of dollars) |         |           |        |         |           |        |         |
|-----------------------|---------|-----------|--------|---------|-----------|--------|---------|
|                       | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |
|                       | Actual  | Estimated | Change | Change  | Projected | Change | Change  |
| General Fund          | 20.8    | 23.0      | 2.2    | 10.6    | 23.0      | 0.0    | 0.0     |
| Other Funds           | 0.0     | 0.0       | 0.0    | 0.0     | 0.0       | 0.0    | 0.0     |



# Pari-Mutuel Taxes Receipts History and Estimates

| PARI-MUTUEL TAXES BY FUND<br>(thousands of dollars) |        |           |        |          |  |  |
|---|--------|-----------|--------|----------|--|--|
|   |        | All Funds |        |          |  |  |
|   | Flat   | Harness   | OTB    | Receipts |  |  |
| 1998-99   | 18,643 | 923       | 17,355 | 36,921   |  |  |
| 1999-2000   | 17,218 | 795       | 18,356 | 36,369   |  |  |
| 2000-01   | 14,152 | 750       | 14,444 | 29,346   |  |  |
| 2001-02   | 10,525 | 852       | 18,269 | 29,646   |  |  |
| 2002-03   | 10,559 | 803       | 18,094 | 29,456   |  |  |
| 2003-04   | 9,999  | 796       | 16,694 | 27,489   |  |  |
| 2004-05   | 9,257  | 426       | 16,346 | 26,029   |  |  |
| 2005-06   | 5,736  | 258       | 16,673 | 22,667   |  |  |
| 2006-07   | 7,152  | 450       | 13,208 | 20,810   |  |  |
| Estimated   |        |           |        |          |  |  |
| 2007-08   | 8,200  | 700       | 14,100 | 23,000   |  |  |
| 2008-09   | 8,200  | 700       | 14,100 | 23,000   |  |  |

#### **PROPOSED LEGISLATION**

No new legislation for this tax is proposed with this Budget.

#### DESCRIPTION

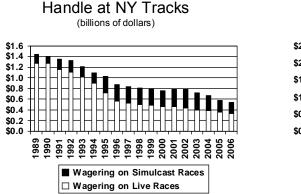
#### Tax Base and Rate

The State has levied taxes on pari-mutuel wagering activity conducted at horse racetracks since 1940. Off-track betting (OTB) parlors were first authorized in 1970 and simulcasting was first authorized in 1984. Each racing association or corporation and Off-Track Betting Corporation pays the State a portion of the commission (the "takeout") withheld from wagering pools (the "handle") as a tax for the privilege of conducting parimutuel wagering on horse races. There are numerous tax rates imposed on wagering on horse races. The rates vary depending upon the type of racing (thoroughbred or harness), the type of wager (regular, multiple, or exotic) and location at which it is placed (at the track, or off-track through simulcasting or at an Off-Track Betting Corporation). The average effective pari-mutuel tax rate was 0.85 percent of the handle in 2006.

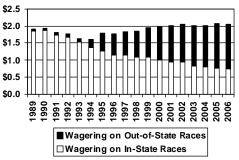
In an effort to support the New York agricultural and breeding industries, a portion of the takeout is allocated to the State's thoroughbred and standard bred (harness) horse breeding and development funds.

With the increase in OTB activity and simulcasting over the last 20 years, off-track bets now account for 75 percent of the statewide handle. The expansion of OTBs has contributed, in part, to the corresponding decline in handle and attendance at racetracks.

To promote growth of the industry, the State has authorized higher takeouts to support capital improvements at non-New York Racing Association (NYRA) tracks and, more importantly, reduced its on-track tax rates by as much as 90 percent at thoroughbred and harness tracks, authorized the expansion of simulcasting at racetracks and OTB facilities, allowed in-home simulcasting experiments and telephone betting, lowered the tax rates on simulcast wagering, redirected the State franchise fee on nonprofit racing associations to repay loans from the New York State Thoroughbred Capital Investment Fund, and reduced tax rates on NYRA bets. In 2001, the State authorized the operation of video lottery terminals, at authorized racetracks, and directed a portion of VLT receipts to be used for purse enhancements and for the breeders funds.







## Administration

The New York State Racing and Wagering Board has general jurisdiction over all horse racing activities and all pari-mutuel betting activities, both on-track and off-track, in the State and over the corporations, associations, and persons engaged in gaming activities. The racetracks and OTBs calculate the pari-mutuel tax owed to the State based upon the handle, then remit the taxes to the Department of Taxation and Finance as prescribed by law.

## Significant Legislation

The significant statutory changes to this tax source since 1940 are summarized below.

| Subject                  | Description   | Effective Date     |
|--------------------------|---|--------------------|
| Legislation Enacted in 1 | 940   |                    |
| Imposed Pari-Mutuel Tax  | Authorized pari-mutuel betting and imposed a pari-mutuel tax.   | March 31, 1940     |
| Legislation Enacted in 1 | 973   |                    |
| Off-Track Betting        | Authorized off-track betting and the creation of regional off-track betting corporations.   | July 1, 1973       |
| Legislation Enacted in 1 | 984   |                    |
| Simulcasting             | Authorized the simulcasting of horse racing.  | July 1, 1984       |
| Legislation Enacted in 1 | 994   |                    |
| Expanded Betting         | Authorized widespread in-home simulcasting experiments, simulcasts of flat racing bridging the time gap between the end of New York flat racing and the beginning of harness racing, and tripled the number of out-of-State harness track simulcasts.   | July 6, 1994       |
| Breakage                 | Allotted the State's share of all OTB breakage to horse breeding funds.   | July 6, 1994       |
| Legislation Enacted in 1 | 995   |                    |
| Tax Rates                | Lowered rate on regular bets (involving one horse) at NYRA from 5 percent to 4 percent and reduced the tax on NYRA wagers at OTBs: from 1.1 percent to 0.5 percent on regular and multiple (involving two horses) bets, and from 3.1 percent to 1.5 percent on exotic (involving three or more) bets. | June 1, 1995       |
| Takeout                  | Increased the takeout on NYRA wagers involving two horses (multiple bet) from 17 percent to 20 percent, while lowering the takeout on NYRA wagers involving one horse (regular bet) from 17 percent to 15 percent.  | June 1, 1995       |
| Legislation Enacted in 1 | 997   |                    |
| Franchise Fee            | Redirected the payment of NYRA franchise fee to repay debts owed to the New York State Thoroughbred Racing Capital Improvement Fund.  | January 1, 1998    |
| Legislation Enacted in 1 | 998   |                    |
| Tax Rates                | Established the rate on all simulcast races at 1.5 percent for the initial race of the day and at 1.0 percent for later races, if NYRA is running. If NYRA is not racing, the rate on these races are 1.0 percent and 0.5 percent, respectively.  | January 1, 1998    |
|                          | Extended authorizations for lower tax rates for on-track and off-track bets on NYRA through June 30, 2002.  |                    |
| Legislation Enacted in 1 | 999   |                    |
| Tax Rates                | Cut the rate on all NYRA bets to 2.6 percent.   | September 10, 1999 |
|                          | Cut the rate on all NYRA bets to 1.6 percent.   | April 1, 2001      |

# PARI-MUTUEL TAXES

| Subject                  | Description   | Effective Date   |
|--------------------------|---|------------------|
| Legislation Enacted in 2 |   |                  |
| Expanded Simulcasting    | Lowered the takeout on NYRA races, decreased the percentage of takeout going to purses, allowed a "pick six" wager, provided two contemporaneous out-of-State simulcast signals during the Saratoga meeting, and provided a third out-of-State contemporaneous simulcast signal during the winter months and provided lower State tax rates for the additional simulcast racing.  | June 12, 2001    |
| Legislation Enacted in 2 | 2002  |                  |
| Extended Expiring Laws   | Extended to July 1, 2007, simulcasts for thoroughbred and harness racing, in-home simulcasts, telephone accounts and telephone wagering, simulcasts of out-of-State races, and current tax rates for off-track betting corporations.  | June 17, 2002    |
|                          | Extended the NYRA franchise to December 31, 2012, provided that Aqueduct racetrack commences video lottery gaming on April 1, 2003.   | January 28, 2002 |
| Legislation Enacted in 2 | 2003  |                  |
| NYRA Franchise           | Extended franchise to December 31, 2013, provided that VLTs are in operation at the Aqueduct raceway on or before March 1, 2004. If NYRA is not able to initiate VLT operation by that date, then the NYRA franchise will expire on December 31, 2007.  | January 29, 2003 |
| Regulatory Fee           | Instituted a regulatory fee to directly fund the State's regulation of racing, authorized tracks to set their own takeout rates within a narrow range, allowed unlimited simulcasts, and eliminated mandatory fund balances for telephone betting accounts.   | May 16, 2003     |
| Legislation Enacted in 2 | 2005  |                  |
| Regulatory Fee           | Increased the amount of the fee from 0.39 percent to 0.50 percent of handle.  | July 11, 2005    |
| OTB Tax Credit           | Allowed a credit equal to 45 percent of the pari-mutuel tax attributable to increased handle at regional off-track betting corporations for races which are conducted at tracks located within the State.   | July 1, 2005     |
| Legislation Enacted in 2 | 2006  |                  |
| Rate Reduction           | Lowered the tax rate on regular, multiple and exotic bets for wagering<br>on NYRA races at OTBs and wagering on thoroughbred races at<br>simulcast theaters by 0.2 percentage points. The tax rates on all<br>regular, multiple and exotic bets on out-of-state simulcasts placed<br>between April 1, 2006 and March 31, 2007 are lowered by 0.2<br>percentage points and the distribution from wagers on these races to<br>the thoroughbred breeder's fund is increased by 0.2 percentage<br>points. | April 1, 2006    |

#### TAX LIABILITY

The primary factors that affect pari-mutuel tax liability are: the handle and attendance at racetracks and OTB parlors, the number of simulcasts, and competition from other forms of gambling.

For a more detailed discussion of the methods and models used to develop estimates and projections for the pari-mutuel taxes, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

## **RECEIPTS: ESTIMATES AND PROJECTIONS**

## All Funds

#### 2007-08 Estimates

All Funds collections to date are \$18.4 million, an increase of \$2.0 million, or 12.1 percent above the comparable period in the prior fiscal year. All Funds receipts for 2007-08 are estimated to be \$23 million, an increase of \$2.2 million, or 10.6 percent above last year.

Year-to-date receipts from off-track betting have increased by \$0.7 million or 6.9 percent from the comparable period in 2006-07. Receipts from OTBs are estimated at \$14.1 million for 2007-08, an increase of \$0.9 million or 6.8 percent over the prior fiscal year. The increase in receipts reflects the expiration of the one-year tax rate reduction on thoroughbred wagering enacted for 2006-07.

Year-to-date collections from thoroughbred on-track handle, including simulcasts, is \$7 million, an increase of \$1.1 million or 17.8 percent from the same period last year. The financial difficulties experienced by NYRA resulted in missed tax payments in 2006-07. NYRA has made all of its tax payments to date in 2007-08.

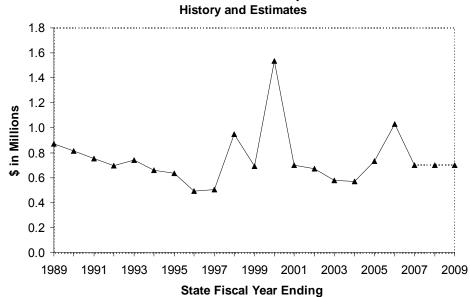
Receipts of pari-mutuel taxes from on-track harness wagering are estimated to be \$700,000 in 2007-08, up \$250,000, or 55.6 percent from 2006-07. The increase in receipts reflects the full-year of operations at Yonkers Raceway, Vernon Downs, and Tioga Downs, which reopened during 2006.

#### 2008-09 Projections

Pari-Mutuel tax receipts are projected to remain consistent with receipts from 2007-08. However, the pari-mutuel rate structure may be affected by an agreement on the awarding of a new franchise to operate Belmont Park, Aqueduct and Saratoga Racetracks. The current estimates assume the extension of the current rate structure as part of any agreement. Should any agreement include a change in the rate structure, the estimates will need to be revised.

# **OTHER TAXES**

| OTHER TAXES<br>(millions of dollars) |                   |                      |        |                   |                      |        |                   |
|--------------------------------------|-------------------|----------------------|--------|-------------------|----------------------|--------|-------------------|
|                                      | 2006-07<br>Actual | 2007-08<br>Estimated | Change | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |
| General Fund                         | 0.7               | 0.7                  | 0.0    | 0.0               | 0.7                  | 0.0    | 0.0               |
| Other Funds                          | 0.0               | 0.0                  | 0.0    | 0.0               | 0.0                  | 0.0    | 0.0               |
| All Funds                            | 0.7               | 0.7                  | 0.0    | 0.0               | 0.7                  | 0.0    | 0.0               |



Other Taxes Receipts History and Estimates

📥 All Funds

| OTHER TAXES BY FUND<br>(thousands of dollars) |            |             |           |  |  |
|---|------------|-------------|-----------|--|--|
|   | Genera     | al Fund     | All Funds |  |  |
|   | Admissions | Exhibitions | Receipts  |  |  |
| 1998-99                                       | 294        | 400         | 694       |  |  |
| 1999-2000                                     | 299        | 1,238       | 1,537     |  |  |
| 2000-01                                       | 289        | 412         | 701       |  |  |
| 2001-02                                       | 285        | 388         | 673       |  |  |
| 2002-03                                       | 319        | 259         | 578       |  |  |
| 2003-04                                       | 344        | 226         | 570       |  |  |
| 2004-05                                       | 379        | 352         | 731       |  |  |
| 2005-06                                       | 474        | 556         | 1,030     |  |  |
| 2006-07                                       | 364        | 307         | 671       |  |  |
| Estimated                                     |            |             |           |  |  |
| 2007-08                                       | 375        | 325         | 700       |  |  |
| 2008-09                                       | 375        | 325         | 700       |  |  |

# **OTHER TAXES**

## **PROPOSED LEGISLATION**

No new legislation for these taxes is proposed with this Budget.

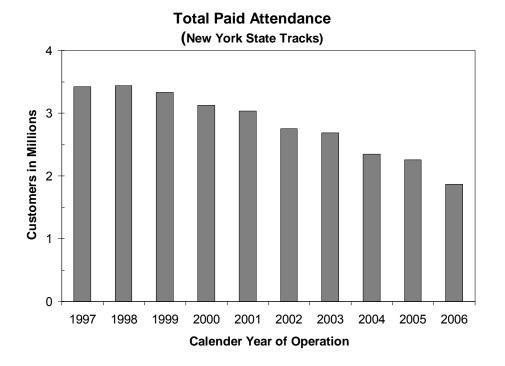
#### DESCRIPTION

#### Tax Base and Rate

Racing Admissions Tax — A tax is levied on the charge for admissions to racetracks and simulcast theaters throughout the State. The increase in simulcasts at off-track betting locations within New York, expanded interstate competition, and the growth of casino activity in close proximity to New York residents have led to declines in total paid attendance at tracks (see charts below) and in receipts from this source. In addition, the introduction of video lottery terminals at tracks has led many facilities to eliminate their admission charges.

*Boxing and Wrestling Exhibitions Tax* — A tax is levied on gross receipts from boxing and wrestling exhibitions, including receipts from broadcast and motion picture rights. A heavyweight championship fight, which is an event of high spectator interest, can impact the yield of the tax substantially, causing receipts to vary considerably from year to year.

The racing admissions tax rate is 4 percent of the admissions charge and the boxing and wrestling exhibitions tax rate is 3 percent.



## Administration

The New York State Racing and Wagering Board administers the collection of the racing admissions tax. It also has general jurisdiction over all horseracing activities and all pari-mutuel betting activities, both on-track and off-track, in the State and over the corporations, associations, and persons engaged in racing activities in New York.

The Department of Taxation and Finance is responsible for collecting the receipts of the boxing and wrestling exhibitions tax.

## Significant Legislation

In 1999, the tax rate on boxing and wrestling exhibitions was reduced from 5.5 percent to 3 percent with a \$100,000 cap per exhibition.

## TAX LIABILITY

The major factor that affects racing admissions tax liability is the number of customers who attend on-track races; this is dependent on factors such as the weather and competition from other types of gambling or non-gambling entertainment.

The wrestling and boxing exhibitions tax can be affected by the importance of the events staged in a given fiscal year and by the degree of competition at other types of entertainment venues.

## **RECEIPTS: ESTIMATES AND PROJECTIONS**

## All Funds

## 2007-08 Estimates

All Funds collections to date are \$627,500, a decrease of \$1,300, or 0.2 percent below the comparable period in the prior fiscal year.

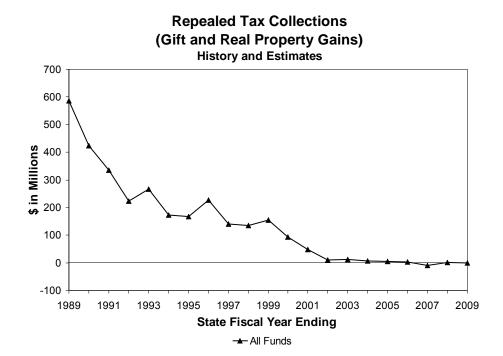
All Funds receipts for 2007-08 are estimated to be \$700,000, consistent with receipts of \$671,800 in 2007-08.

## 2008-09 Projections

All Funds receipts are projected to remain at \$700,000, the same total as for 2007-08. The number of boxing and wrestling exhibitions in New York State is expected to remain at historic levels. Paid attendance at race tracks is expected to remain at a level consistent with 2007-08 levels.

# **REPEALED TAXES**

|              |                   |                      | REPEALED<br>(millions of |                   |                      |        |                   |
|--------------|-------------------|----------------------|--------------------------|-------------------|----------------------|--------|-------------------|
|              | 2006-07<br>Actual | 2007-08<br>Estimated | Change                   | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |
| General Fund | (9.9)             | 1.1                  | 11.0                     | 111.1             | 0.0                  | (1.1)  | (100.0)           |
| Other Funds  | 0.0               | 0.0                  | 0.0                      | 0.0               | 0.0                  | 0.0    | 0.0               |



| REPEALED TAXES BY FUND<br>(thousands of dollars) |                  |         |         |           |  |  |
|--|------------------|---------|---------|-----------|--|--|
|  | Gross<br>General |         | General | All Funds |  |  |
|  | Funds            | Refunds | Fund    | Receipts  |  |  |
| 1998-99  | 184,301          | 11,309  | 154,033 | 154,033   |  |  |
| 1999-2000  | 109,442          | 15,107  | 94,327  | 94,327    |  |  |
| 2000-01  | 53,183           | 5,548   | 47,628  | 47,628    |  |  |
| 2001-02  | 11,120           | 1,120   | 10,000  | 10,000    |  |  |
| 2002-03  | 12,623           | 732     | 11,891  | 11,891    |  |  |
| 2003-04  | 7,676            | 275     | 7,401   | 7,401     |  |  |
| 2004-05  | 5,000            | 1,200   | 3,800   | 3,800     |  |  |
| 2005-06  | 2,937            | 1       | 2,936   | 2,936     |  |  |
| 2006-07  | 2,279            | 12,176  | (9,896) | (9,896)   |  |  |
| Estimated  |                  |         |         |           |  |  |
| 2007-08  | 1,400            | 300     | 1,100   | 1,100     |  |  |
| 2008-09  | 0                | 0       | 0       | 0         |  |  |

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## GIFT TAX

Until it was repealed on January 1, 2000, New York imposed a gift tax as a complement to the transfer tax on estates to equalize the tax burden on lifetime transfers. Like the estate tax, the base of this levy was derived from the Federal tax base, with exclusions for transfers of property located outside the State. The tax was imposed on a lifetime basis. Taxable gifts made during a taxpayer's lifetime, after allowable exclusions, were taxed in aggregate as one gift.

## 2007-08 Receipts and 2008-09 Projections

All Funds collections to date are \$834,000 with refunds of \$289,000. All Funds net gift tax receipts to date are \$545,000.

Given results to date, All Funds receipts for 2007-08 are estimated to be \$600,000. No receipts are expected for 2008-09 or for any subsequent fiscal year.

## REAL PROPERTY GAINS TAX

The real property gains tax, enacted in 1983, was repealed on July 13, 1996. All property transferred after June 15, 1996, is exempt from the provisions of the real property gains tax. This tax was levied at a rate of 10 percent of the gain from sales of New York commercial property of \$1 million or greater, including anything of value arising from land ownership, such as air rights or zoning credits. Remaining collections stem primarily from assessments on prior year tax liability and from deferred installment payments for tax liability arising from sales of condominium and cooperative housing for projects that were still being sold at the time of the gains tax repeal.

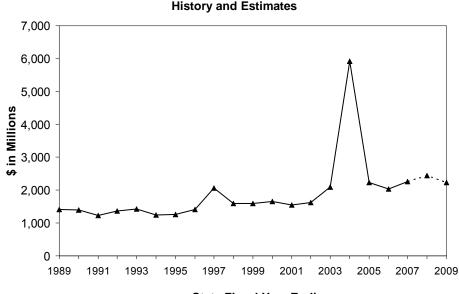
## 2007-08 Receipts and 2008-09 Projections

To date, All Funds collections are \$500,000 with no refunds paid. As a result, net real property gains tax collections for 2007-08 are estimated to be \$500,000.

No receipts are expected for 2008-09 or for any subsequent fiscal year.

# MISCELLANEOUS RECEIPTS GENERAL FUND

|              |         |           | (millions of d | ollars) |           |         |         |
|--------------|---------|-----------|----------------|---------|-----------|---------|---------|
|              | 2006-07 | 2007-08   |                | Percent | 2008-09   |         | Percent |
|              | Actual  | Estimated | Change         | Change  | Projected | Change  | Change  |
| General Fund | 2,267.5 | 2,443.7   | 176.2          | 7.8     | 2,238.3   | (205.4) | (8.4)   |



#### Miscellaneous Receipts History and Estimates

| MISCELLANEOUS RECEIPTS - GENERAL FUND<br>(millions of dollars) |                |                |         |                             |                      |  |
|--|----------------|----------------|---------|-----------------------------|----------------------|--|
|  | <u>2004-05</u> | <u>2005-06</u> | 2006-07 | 2007-08<br><u>Estimated</u> | 2008-09<br>Projected |  |
| Licenses, Fees, Etc.   | 563.2          | 577.1          | 698.7   | 637.5                       | 537.9                |  |
| Abandon ed Property  | 568.6          | 547.4          | 708.2   | 684.0                       | 650.0                |  |
| Reimbursements   | 152.0          | 227.8          | 164.8   | 199.8                       | 172.4                |  |
| Investment Income  | 12.0           | 97.9           | 190.7   | 200.0                       | 200.0                |  |
| Other Transactions   | 930.0          | 578.2          | 505.1   | 722.4                       | 678.0                |  |
| Total  | 2,225.8        | 2,028.4        | 2,267.5 | 2,443.7                     | 2,238.3              |  |

## **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- Increase maximum Food Safety Penalties from \$300 to \$1,000 for the first violation and from \$600 to \$2,000 for each subsequent violation;
- Increase maximum fines and penalties for various Insurance Law violations;

- Create a vendor service fee to capture a portion of the benefit of centralized contracting and low prices leveraged through State aggregate purchases. The fee would be 0.005 percent of invoice value; and
- Receive a transfer from the Power Authority of the State of New York relating to the Power for Jobs Program.

## DESCRIPTION

Miscellaneous receipts cover a broad range of unrelated revenue sources with significant recurring income derived from abandoned property, investment earnings, fees, licenses, fines, and various reimbursements to the State's General Fund. Each year, the reported receipts may be significantly impacted by various nonrecurring transactions.

## SIGNIFICANT LEGISLATION

The significant statutory changes since 1994 are summarized below.

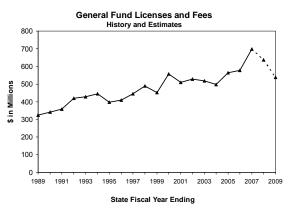
| Subject                                     | Description  | Effective Date   |
|---|--|------------------|
| Legislation Enacted in 1                    | 994  |                  |
| Assessments                                 | Extended for one year the assessments on health facility providers.  | April 1, 1994    |
| Mandatory Surcharges                        | Extended for two years the mandatory surcharges pertaining largely to standing or moving violations of the Vehicle and Traffic Law.        | October 31, 1994 |
| Legislation Enacted in 19                   | 995  |                  |
| Assessments                                 | Extended for one year the assessments on health facility providers.  | April 1, 1995    |
| Love Canal Claims                           | Provided for the deposit into the General Fund of moneys received from settlement of Love Canal claims.                                    | April 1, 1995    |
| Power Authority of NY                       | Provided for the one-time payment to the General Fund of \$15.9 million in lieu of annual payments.  | April 1, 1995    |
| Legislation Enacted in 1                    | 996  |                  |
| Assessments                                 | Extended for one year the current assessments on health facility providers and imposed new assessments.                                    | April 1, 1996    |
| Power Authority, MMIA, Workers Compensation | Provided for the deposit into the General Fund of moneys from these entities, respectively: \$50 million, \$481 million, and \$97 million. | April 1, 1996    |
| Fees and Fines                              | Moved into the General Fund receipts previously deposited into various special revenue accounts.   | August 31, 1996  |
| Legislation Enacted in 1                    | 997  |                  |
| Assessments                                 | Provided for the collection of assessments for prior years from certain health facilities.   | January 1, 1995  |
|   | Initiated a phase-out of the assessments on private health facility providers.   | April 1, 1997    |
| Mandatory Surcharges                        | Extended for two years the mandatory surcharges pertaining largely to standing or moving violations of the Vehicle and Traffic Law.        | October 31, 1997 |
| Legislation Enacted in 19                   | 998  |                  |
| Assessments                                 | Accelerated the phase-out of assessments on private health facility providers.   | April 1, 1998    |
| Legislation Enacted in 19                   | 999  |                  |
| Assessments                                 | Further accelerated the phase-out of assessments on private health facility providers.   | April 1, 1999    |
| Mandatory Surcharges                        | Extended for two years the mandatory surcharges pertaining largely to standing or moving violations of the Vehicle and Traffic Law.        | October 31, 1999 |
| Legislation Enacted in 2                    | 000  |                  |
| Assessments                                 | Provided amnesty on interest and penalties for private health facilities that paid any outstanding assessments by March 31, 2001.          | April 1, 2000    |

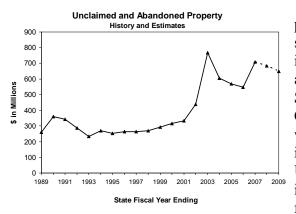
| Subject                                    | Description   | Effective Date    |
|--|---|-------------------|
| Legislation Enacted in 20                  | 001   |                   |
| Mandatory Surcharges                       | Extended for two years the mandatory surcharges pertaining largely to standing or moving violations of the Vehicle and Traffic Law.   | October 31, 2001  |
| Legislation Enacted in 20                  | 002   |                   |
| Supplemental Wireless<br>Service Surcharge | Increased from \$0.70 to \$1.20 monthly the State wireless communication service surcharge.   | August 1, 2002    |
| Legislation Enacted in 20                  | 003   |                   |
| Abandoned Property                         | Reduced the time period for collecting abandoned property related to the demutualization of insurance companies, from five years to two.  | January 1, 2003   |
| Assessments                                | Increased cost recovery assessments' cap from \$20 million to \$40 million.   | April 1, 2003     |
| Criminal Fines                             | Increased criminal fines deposited into the Justice Court Fund from between \$100 and \$1,500 to \$150 and \$2,250.   | April 1, 2003     |
| Lobbyist Fee                               | Increased annual lobbyist registration fees to \$100 in 2004 and \$200 in 2005.   | April 1, 2003     |
| Uncashed Checks                            | Reduced dormancy period of uncashed checks from three years to one year.  | April 1, 2003     |
| Background Checks                          | Required holders of HAZMAT license endorsement to undergo criminal background check for a fee of \$75.  | May 15, 2003      |
| Sex Offender Fee                           | Required sex offenders to pay a DNA databank fee of \$50, a sex offender registration fee of \$50, and a sex offender registration change fee of \$10.  | May 15, 2003      |
| Data Search Fee                            | Increased data search fee by \$1.   | July 1, 2003      |
| Court Motion Fees                          | Imposed a \$45 motion fee on Supreme/County and Appellate Courts, a stipulation of Discontinuance Fee of \$35 and increased all Civil Court Fees by 25 percent.   | July 14, 2003     |
| Oil and Gas Depth Fees                     | Increased Oil and Gas Depth fees by 50 percent.   | August 1, 2003    |
| Penal Bonds                                | Increased fee on penal bonds from \$1,000 to \$2,500.   | October 1, 2003   |
| DWI or DWAI Surcharge                      | Imposed a \$25 surcharge on DWI or DWAI convictions.  | November 12, 2003 |
| Parking Surcharges                         | Increased parking ticket surcharges to provide relief to the General Fund and Big 6 cities from \$5 to \$15.  | November 12, 2003 |
| Legislation Enacted in 20                  | 004   |                   |
| Filing Fees                                | Increased Filing Fees for Alcoholic Beverage Control License applications.  | April 1, 2004     |
| Local Prosecution<br>Program               | Imposed various fees related to the Vehicle and Traffic Local Prosecution Program.  | August 20, 2004   |
| Driver Responsibility                      | Created the Driver Responsibility Program with fees of \$100 and \$250.   | August 20, 2004   |
| Federal Bed Contracts                      | Imposed State Correctional Facility Bed Rental Fee of \$30,000 per year to the Federal Government.  | April 1, 2004     |
| Waste Tire Fee                             | Extended the current Waste Tire Fee of \$2.50.  | October 20, 2004  |
| Stormwater Fees                            | Increased Stormwater Fees from \$50 to \$50-\$350.  | April 1, 2004     |
| Snowmobile Fee                             | Increased Snowmobile Fee from \$5 to \$10.  | August 20, 2004   |
| Legislation Enacted in 20                  | 005   |                   |
| Food Inspection<br>Violations              | Imposed a fine of \$300 for the first food inspection violation.  | January 1, 2005   |
| Agent License Fee                          | Increased insurance agent license fee from \$20 to \$40.  | April 1, 2005     |
| Service of Process Fee                     | Increased service of process fee from \$20 to \$40.   | April 1, 2005     |
| Reinsurance License Fee                    | Increased reinsurance license fee from \$100 to \$500.  | April 1, 2005     |
| Legislation Enacted in 20                  | 006   |                   |
| Abandoned Property                         | Reduced the dormancy period on uncashed checks from five years to three years and added foreign securities as abandoned property.   | April 1, 2006     |
| Banking Fines and<br>Penalties             | Reorganized the fee and fine structure of the Banking Department,<br>including eliminating all annual license fees, increasing and<br>simplifying application fees to match the Department's work<br>processes, and raising fine levels to encourage industry compliance. | April 1, 2006     |

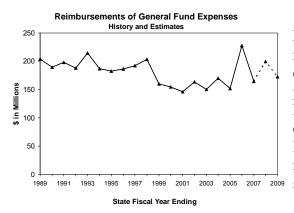
## **MISCELLANEOUS RECEIPTS – GENERAL FUND**

| Subject                          | Description   | Effective Date |
|----------------------------------|---|----------------|
| Point Insurance<br>Reduction     | Allowed drivers to reduce points on their license via internet defensive driving courses for a fee of \$8 for students and \$7,500 for insurance providers. | April 16, 2006 |
| Driver Responsibility<br>Program | Dedicated the remaining funds from the Driver Responsibility<br>Program to the Dedicated Highway and Bridge Trust Fund.                                     | April 1, 2006  |
| ATV Registration Fee             | Repealed the \$15 ATV train maintenance portion of the fee while maintaining the basic ATV registration fee of \$10.  | April 1, 2006  |

#### **Components of Miscellaneous Receipts**



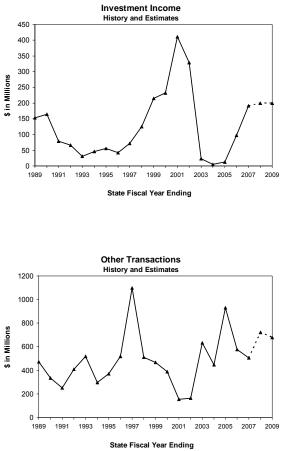




Historically, General Fund license and fee revenues have grown modestly and fairly consistently, aside from minimal peaks and troughs associated with law changes. In 2008-09, these revenues are expected to decrease as a result of business and licensing fund shifts and establishment of the Youth Facility Per Diem Account in special revenue funds. The Revenue Actions section of this volume provides more detail on this category.

Historically, unclaimed and abandoned property revenue has remained relatively stable with minimal growth, aside from spikes in 2002-03 and 2003-04 resulting from a large amount of abandoned property released to the State of New York by the Office of the State Comptroller. This property was associated with the sale of stocks as well as a reduction in the dormancy period of uncashed checks. Unclaimed and abandoned property revenue is expected to remain relatively constant in the forecast period.

Historically, reimbursements of General Fund expenses and revenue advances have remained relatively constant, and are expected to remain so over the forecast period. In 2006, a portion of General Fund Federal Grants was reclassified to this category of General Fund Miscellaneous Receipts. For more information on this reclassification, please see the Federal Grants section of this volume.



The trends in investment income are directly related to General Fund account balances and interest rates. For example, the large increase in 2000-01 followed by the severe drop in 2002-03 was a result of the impact of economic growth and subsequent recession on States finances; balances declined and interest rates declined sharply. The forecast for investment income is expected to remain flat as General Fund account balances are expected to drop slightly and interest rates are expected to rise slowly.

Other transactions, excluding tobacco securitization proceeds (which are not included in the accompanying graph), are an unrelated grouping of transactions and payments, which do not fall under the other miscellaneous receipts categories. Differences in collections year-to-year are the result of large, unusual payments to the State of New York including: bond issuance charges; a supplemental wireless surcharge; and SONYMA.

## 2006-07 RECEIPTS

In State fiscal year 2006-07, miscellaneous receipts totaled \$2,268 million. Major revenue sources included: \$708 million in unclaimed and abandoned property; \$699 million in fees, licenses, fines, royalties, and rents; \$180 million in medical provider assessments; \$165 million in reimbursements; \$122 million from the State of New York Mortgage Agency; \$102 million in additional bond issuance charges; and \$62 million from the supplemental wireless surcharge. In addition, the receipts included \$191 million in interest earnings on short-term investments and bank accounts, an amount that is net of certain expenses incurred in providing banking services to various State agencies; and \$39 million from the Zurich Insurance Settlement.

#### 2007-08 ESTIMATES

Miscellaneous receipts are estimated at \$2,444 million for fiscal year 2007-08. Miscellaneous receipts are estimated to increase \$176 million from the prior year mainly due to the Power for Jobs program payment, increased indirect costs, an ESDC property sale and Monroe County's Medicaid sales tax intercept payments, offset by lower collections from fines and penalties, abandoned property, bond issuance charges and SONYMA. In addition, Youth Facility Per Diem Account revenue has been reclassified from GF to SRO. The estimate includes: \$684 million in unclaimed and abandoned property; \$638 million in fees, licenses, fines, royalties, and rents; \$205 million from the

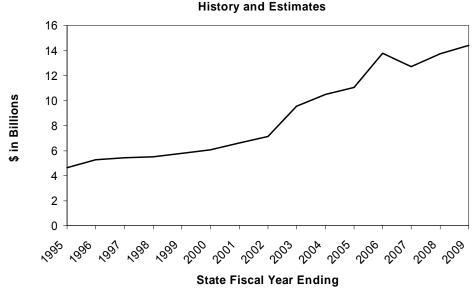
Power for Jobs program; \$200 million in reimbursements; \$200 million in interest earnings on short-term investments and bank accounts (this amount is net of certain expenses incurred in providing banking services to various State agencies); \$176 million in medical provider assessments; \$101 million from the State of New York Mortgage Agency; \$70 million in additional bond issuance charges; \$70 million from the supplemental wireless surcharge; \$41 million from the Driver's Responsibility program; \$39 million from Monroe County's Medicaid sales tax intercept payments; and \$20 million from Hartford Financial Services settlement.

## 2008-09 PROJECTIONS

Miscellaneous receipts are projected at \$2,238 million in fiscal year 2008-09, a decrease of \$206 million from 2007-08. This decline is primarily due to the loss of onetime revenues, the large decline in Power for Jobs revenue, and reduced receipts from abandoned property and indirect costs. The 2008-09 projection includes: \$650 million in unclaimed and abandoned property; \$538 million in fees, licenses, fines, royalties, and rents; \$200 million in interest earnings on short-term investments and bank accounts (this amount is net of certain expenses incurred in providing banking services to various State agencies); \$172 million in reimbursements; \$162 million in medical provider assessments; \$159 million from Monroe County's Medicaid sales tax intercept payments; \$100 million from the State of New York Mortgage Agency; \$73 million from the supplemental wireless surcharge; \$63 million in additional bond issuance charges; \$41 million from the Driver's Responsibility program; \$23 million from Hurricane Katrina revenue; \$20 million from the Power for Jobs program; and \$37 million from all other General Fund miscellaneous revenue.

# MISCELLANEOUS RECEIPTS SPECIAL REVENUE FUNDS

|               | 2006-07  | 2007-08   |           | Percent | 2008-09   |        | Percent |
|---------------|----------|-----------|-----------|---------|-----------|--------|---------|
|               | Actual   | Estimated | Change    | Change  | Projected | Change | Change  |
| State Fund    | 12,502.0 | 13,596.0  | (1,003.0) | (7.4)   | 14,259.0  | 574.0  | 4.6     |
| Federal Funds | 213.0    | 145.0     | (12.0)    | (7.0)   | 150.0     | (12.0) | (7.5)   |
| All Funds     | 12,715.0 | 13,741.0  | (1,015.0) | (7.4)   | 14,409.0  | 562.0  | 4.4     |



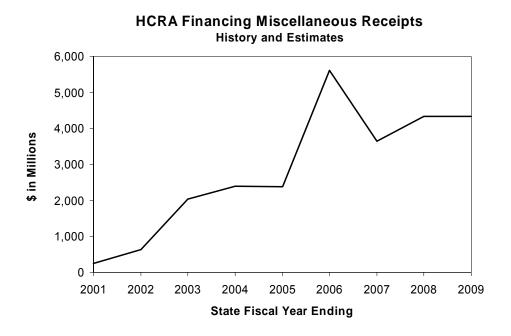
Special Revenue Fund Miscellaneous Receipts History and Estimates

Miscellaneous receipts deposited to special revenue funds represent approximately 25 percent of total special revenue receipts, excluding transfers from other funds. These receipts include SUNY tuition and patient income, lottery receipts for education, health care surcharges, assessments, and conversion proceeds used to finance Health Care Reform Act (HCRA) programs, assessments on regulated industries, and a variety of fees and licenses, all of which are dedicated to support specific programs. The following table summarizes miscellaneous receipts for 2004-05 through projected 2008-09.

|                         |         |         |         | Estimated |         |  |
|-------------------------|---------|---------|---------|-----------|---------|--|
|                         | 2004-05 | 2005-06 | 2006-07 | 2007-08   | 2008-09 |  |
| HCRA <sup>1</sup>       | 2,374   | 5,608   | 3,642   | 4,331     | 4,331   |  |
| State University Income | 2,459   | 2,439   | 2,759   | 2,773     | 2,839   |  |
| Lottery                 | 2,226   | 2,364   | 2,544   | 2,800     | 3,141   |  |
| Medicaid                | 1,219   | 447     | 736     | 490       | 485     |  |
| Industry Assessments    | 493     | 497     | 501     | 537       | 561     |  |
| All Other               | 2,344   | 2,411   | 2,533   | 2,810     | 3,052   |  |
| Total                   | 11,115  | 13,766  | 12,715  | 13,741    | 14,409  |  |

#### HCRA FINANCING

HCRA receipts include recurring surcharges and assessments on hospital revenues, a "covered lives" assessment paid by insurance carriers, a portion of cigarette tax revenues, and other revenues dedicated by statute, as well as proceeds from insurance company conversions. These resources help finance the State's Medicaid program, Family Health Plus, workforce recruitment and retention, the Elderly Pharmaceutical Insurance Coverage Program (EPIC), Child Health Plus (CHP), Healthy New York, Graduate Medical Education, AIDS programs, disproportionate share payments to hospitals and other various public health initiatives. The 2005-06 Enacted Budget created a new HCRA Resources Fund that includes all HCRA financed programs including those that were previously excluded from the State's Financial Plan.



#### **Components of Miscellaneous Receipts**

| HCRA Financing<br>Components of Miscellaneous Receipts<br>(millions of dollars) |         |         |  |  |
|---|---------|---------|--|--|
|   | Estim   | ated    |  |  |
|   | 2007-08 | 2008-09 |  |  |
| Conversion Proceeds   | 999     | 834     |  |  |
| Surcharges  | 2,042   | 2,091   |  |  |
| Covered Lives Assesment   | 850     | 990     |  |  |
| Hospital Assesment (1 percent)  | 271     | 288     |  |  |
| All Other   | 169     | 128     |  |  |
| Total Miscellaneous Receipts  | 4,331   | 4,331   |  |  |

Miscellaneous receipts are projected to total \$4.3 billion, to remain constant with the current year. A decrease in revenue from conversion proceeds is expected to be offset by increases in revenue from surcharges and the covered lives assessment.

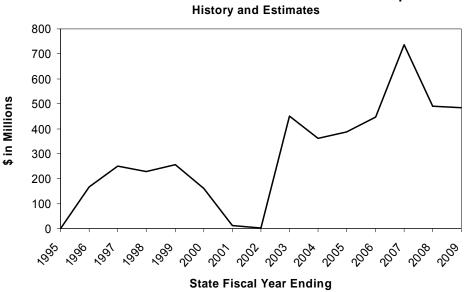
## MEDICAID

In addition to the General Fund, State Medicaid costs are financed by various Special Revenue Funds which include the HCRA Resources Fund (described above), the Provider Assessments Fund and the Indigent Care account. These resources are discussed in more detail below.

| Medica<br>Components of Miscel<br>(millions of e | laneous Receip | ots     |  |
|--|----------------|---------|--|
|  | Est im ated    |         |  |
|  | 2007-08        | 2008-09 |  |
| Provider Assessments                             | 490            | 485     |  |
| Indigent Care                                    | 0              | 0       |  |
| Total Miscellaneous Receipts                     | 490            | 485     |  |

## **Provider Assessments**

Prior nursing home assessments were eliminated as of April 1, 2000. A new Provider Assessments Fund was established with the 2002-03 Enacted Budget and is currently supported by a partially-reimbursable 5.5 percent assessment as of January 1, 2008, on nursing home revenues and a 0.35 percent assessment on hospital revenue.



**Provider Assessments Miscellaneous Receipts** 

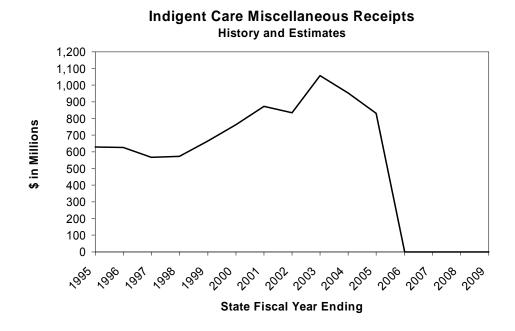
Assessment receipts are projected to total \$485 million, a decrease of \$5 million from the previous year. This is due primarily to a re-estimate of nursing home assessments.

## Indigent Care

The Indigent Care Fund allows the State to claim Federal reimbursement for payments to hospitals that provide care for the medically indigent. The State makes payments in the first instance from a bad debt and charity care pool funded with non-Federal Medicaid

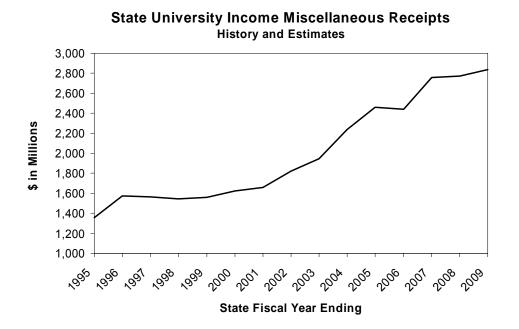
## **MISCELLANEOUS RECEIPTS – SPECIAL REVENUE FUNDS**

dollars, and money from various payers including insurance companies and hospitals. This fund has been included in the new HCRA Resources Fund beginning in 2005-06 and thus excluded from this Medicaid section.



#### STATE UNIVERSITY INCOME

The majority of special revenue receipts that support SUNY's operations are provided by tuition, patient revenue, and user fees. SUNY's three teaching hospitals at Brooklyn, Stony Brook and Syracuse, as well as the Long Island Veterans' Home, receive patient revenue from third-party payers including Medicare, Medicaid, insurance companies, and individuals. User fees, which include fees for food, parking, career placement and recreation, are generated from service users; includes students, faculty, staff, and the public. Other receipts primarily include interest earnings and fringe benefit recoveries from SUNY's other special revenue accounts.



#### **Components of Miscellaneous Receipts**

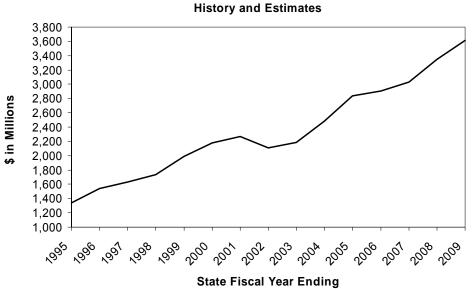
| State University Income<br>Components of Miscellaneous Receipts<br>(millions of dollars) |         |         |  |  |
|--|---------|---------|--|--|
|  | Estim   | ated    |  |  |
|  | 2007-08 | 2008-09 |  |  |
| Tuition  | 1,161   | 1,163   |  |  |
| Patient Revenues   | 1,124   | 1,150   |  |  |
| User Fees / All Other  | 488     | 526     |  |  |
| Total Miscellaneous Receipts   | 2,773   | 2,839   |  |  |

Miscellaneous receipts are projected to total \$2.8 billion and increase of \$66 million over the current year. This increase is driven primarily by projected growth in patient revenues (\$26 million) and in user fees and all other miscellaneous receipts (\$38 million).

## LOTTERY

Receipts from the sale of lottery tickets and proceeds from Video Lottery Terminals (VLT) at racetracks are used to support public education, as well as administrative costs associated with Lottery operations. The Lottery is discussed in detail in a separate section.

## INDUSTRY ASSESSMENTS/ALL OTHER



All Other Miscellaneous Receipts

#### **Components of All Other Miscellaneous Receipts**

| All Other<br>Components of Miscellaneous Receipts<br>(millions of dollars) |         |         |  |  |  |
|--|---------|---------|--|--|--|
|  | Estim   | ated    |  |  |  |
|  | 2007-08 | 2008-09 |  |  |  |
| Health   | 451     | 486     |  |  |  |
| Environmental Conservation   | 205     | 226     |  |  |  |
| Tribal State Compact   | 157     | 130     |  |  |  |
| State Police   | 137     | 186     |  |  |  |
| HESC   | 110     | 103     |  |  |  |
| Education  | 126     | 132     |  |  |  |
| CUNY   | 120     | 120     |  |  |  |
| Motor Vehicles   | 76      | 76      |  |  |  |
| Interest on Lawyer Account   | 17      | 70      |  |  |  |
| All Other  | 1,948   | 2,084   |  |  |  |
| Total Miscellaneous Receipts   | 3,347   | 3,613   |  |  |  |

The remaining revenues in this category include fees, licenses, and assessments collected by State agencies, primarily to support all or specific components of their operations. Receipts from assessments primarily reflect reimbursements from regulated industries, which fund the administrative costs of State agencies charged with their oversight. State agencies funded entirely from assessment include the Banking Department, the Insurance Department, the Public Service Commission, and the Workers' Compensation Board.

In addition to agency industry assessments, various fines and fees are collected to support agency operations and programs. The major sources of miscellaneous receipts by agency are detailed below.

## MISCELLANEOUS RECEIPTS – SPECIAL REVENUE FUNDS

Health receipts include reimbursement for patient care provided at the Department's health care facilities, regulatory fees, audit recoveries, and registration, testing and certification fees for various public health services.

Environmental Conservation fees include vehicle emission inspection fees and fees on regulated pollutants, sporting license fees, revenues from the sale of forest products, and recreational user fees.

Tribal State Compact receipts consist of all revenues resulting from tribal state compacts executed pursuant to Executive Law.

State Police miscellaneous revenue sources include seized assets, a portion of the State's monthly surcharge on cellular telephone bills, fees for accident reports and an annual fee on insurance policies of all registered motor vehicles.

HESC receipts include administrative fees paid by the Federal government and collections on defaulted loans

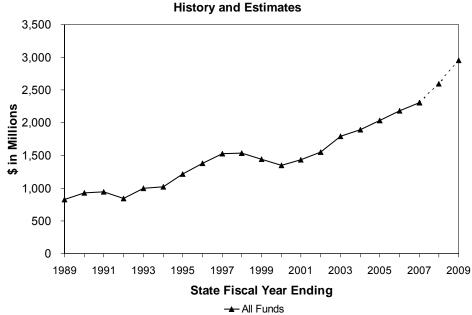
Education miscellaneous revenue sources include professional licensing fees and disciplinary fines, teacher certification fees and filing fees on certain documents filed in county clerks' offices.

CUNY miscellaneous receipts include income derived from excess tuition revenue and collections from self-supporting activities such as application fees, continuing education, and dormitory fees.

Motor Vehicles fees include, assessments against insurers, surcharges on traffic violations and suspended licenses and vehicle registration fees.

Interest on Lawyer Account miscellaneous revenue comes from the transfer of interest from certain escrow accounts held by attorneys for their clients.

|              | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |
|--------------|---------|-----------|--------|---------|-----------|--------|---------|
|              | Actual  | Estimated | Change | Change  | Projected | Change | Change  |
| General Fund | 0.0     | 0.0       | 0.0    | 0.0     | 0.0       | 0.0    | 0.0     |
| Other Funds  | 2,309.2 | 2,592.0   | 282.8  | 12.2    | 2,953.0   | 361.0  | 13.9    |
| All Funds    | 2,309.2 | 2,592.0   | 282.8  | 12.2    | 2,953.0   | 361.0  | 13.9    |



#### Lottery Receipts History and Estimates

| (millions of dollars) |                  |         |       |       |         |        |               |                  |        |       |                     |                   |
|-----------------------|------------------|---------|-------|-------|---------|--------|---------------|------------------|--------|-------|---------------------|-------------------|
|                       | Instant<br>Games | Numbers | Win 4 | Lotto | Pick 10 | Take 5 | Quick<br>Draw | Mega<br>Millions | Other* | VLTs  | Admin.<br>Surplus** | Total<br>Receipts |
| 1998-99               | 283.2            | 249.2   | 157.0 | 338.3 | 17.0    | 128.9  | 123.5         |                  | 0.0    |       | 145.4               | 1,442.4           |
| 1999-00               | 272.7            | 246.7   | 159.6 | 293.8 | 15.1    | 114.8  | 82.2          |                  | 45.7   |       | 119.1               | 1,349.8           |
| 2000-01               | 282.7            | 247.4   | 164.5 | 250.2 | 14.5    | 135.0  | 126.7         |                  | 54.5   |       | 159.8               | 1,435.5           |
| 2001-02               | 377.1            | 256.8   | 182.4 | 254.8 | 13.2    | 152.2  | 121.9         |                  | 0.0    |       | 193.2               | 1,551.5           |
| 2002-03               | 465.7            | 263.4   | 202.0 | 175.7 | 11.9    | 133.5  | 118.6         | 129.0            | 7.2    |       | 281.9               | 1,789.0           |
| 2003-04               | 529.0            | 268.6   | 210.3 | 163.4 | 12.1    | 128.9  | 127.1         | 166.6            | 6.1    | 12.6  | 272.3               | 1,897.1           |
| 2004-05               | 550.0            | 275.9   | 217.7 | 137.5 | 11.8    | 121.3  | 118.0         | 156.3            | 4.9    | 141.2 | 296.0               | 2,030.7           |
| 2005-06               | 594.9            | 286.6   | 229.2 | 113.7 | 11.4    | 116.9  | 114.7         | 194.4            | 14.0   | 161.7 | 341.8               | 2,179.3           |
| 2006-07               | 664.2            | 296.8   | 243.6 | 95.9  | 11.1    | 114.1  | 110.8         | 160.6            | 15.9   | 269.7 | 326.5               | 2,309.2           |
| Estimated             |                  |         |       |       |         |        |               |                  |        |       |                     |                   |
| 2007-08               | 680.0            | 299.0   | 248.0 | 95.0  | 11.0    | 109.0  | 109.0         | 152.0            | 12.0   | 475.0 | 402.0               | 2,592.0           |
| 2008-09               |                  |         |       |       |         |        |               |                  |        |       |                     |                   |
| Current Law           | 709.0            | 312.0   | 262.0 | 0.98  | 11.0    | 110.0  | 18.0          | 150.0            | 17.0   | 764.0 | 354.0               | 2,796.0           |
| Proposed Law          | 709.0            | 312.0   | 262.0 | 89.0  | 11.0    | 110.0  | 136.0         | 150.0            | 17.0   | 764.0 | 393.0               | 2,953.0           |

\* Other includes: Instant Win, Lucky Day (1996-97 and 1997-98), Local Lotto (1999-2000), Millennium Millions (1999-2000 and 2000-01), King Kong (2005-06), and the Raffle to Riches games (2006-07 and 2007-08).

\*\* Any unused portion of Lottery's 15 percent administrative allowance is used for aid to education.

## **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- make permanent the authorization to operate Quick Draw. The Quick Draw game authorization expires on May 31, 2008;
- eliminate restrictions on the QuickDraw game related to the hours of operation, food sales, and the size of establishments; and
- authorize video lottery gaming at Belmont Park.

## DESCRIPTION

In 1966, New York State voters approved a referendum authorizing a State lottery, and ticket sales commenced under the auspices of the Lottery Commission. Under the original lottery legislation, a lotto-type game was offered with 12 drawings a year, 30 percent of gross receipts earmarked to prizes, 55 percent to education, and the remaining 15 percent representing an upper limit on administrative expenses. Since its inception, numerous games have been introduced with varying prize payout schedules to make them attractive to the consumer. In 1973, the New York State Racing and Wagering Board took over operation of the Lottery from the Lottery Commission. The New York State Division of the Lottery was established in 1976, and assumed the operation of the State's Lottery.

The Lottery Division, as an independent agency within the Department of Taxation and Finance, manages the operation and sales of the State's Lottery games. The Lottery Division is authorized to operate five types of games:

- Instant games, sold as scratch-off tickets in which most prizes are won immediately (approximately 60 games are currently being offered for sale with prices ranging from \$1 to \$20);
- Lotto games, which are pari-mutuel, pick-your-own-numbers games offering large top prizes with drawings conducted 11 times weekly: seven 5-of-39 draws (Take 5), two 6-of-59 draws (Lotto 59) and two multi-jurisdictional drawings (Mega Millions). For the Lotto 59 game and the Mega Millions game, the value of any top prize not won is added to the top prize in the subsequent drawing;
- Daily numbers games, which are fixed-odds games with daily drawings where players select either a three-digit number (Daily Numbers), or a four-digit number (Win 4), and Instant Win, an add-on game to Daily Numbers and Win 4;
- Keno-like games, which are pari-mutuel pick-your-own numbers games offering prizes that are of a fixed amount with drawings conducted either daily (Pick 10) or every few minutes (Quick Draw). The Lottery Division currently pays base top prizes of \$500,000 in Pick 10 and \$100,000 in Quick Draw; and
- Video lottery games, which are lottery games played on video gaming devices. Video Lottery Terminals (VLTs) are currently authorized only at selected thoroughbred and harness tracks.
- The Division of the Lottery periodically offers short-run promotional lottery games. In the 1999-2000 and 2000-01 the Lottery Division operated the Millennium Millions game. In 2005-06, the Lottery offered a King Kong promotional game in conjunction with the release of the King Kong movie. The Raffle to Riches game was held in 2006-07 and again in 2007-08. Lottery expects to offer promotional games in 2008-09.

The table below shows the distribution of lottery sales among prizes, revenue for education and the allowance for expenses related to administration of the games. Any unused administration revenue is earmarked for education.

| DISTRIBUTION OF LOTTERY SALES<br>(Percent) |        |           |                     |  |  |  |  |
|--|--------|-----------|---------------------|--|--|--|--|
|  | Prizes | Education | Admin.<br>Allowance |  |  |  |  |
| Lotto                                      | 40     | 45        | 15                  |  |  |  |  |
| Lotto - Millennium Millions                | 40     | 45        | 15                  |  |  |  |  |
| Instant Win                                | 40     | 45        | 15                  |  |  |  |  |
| Mega Millions                              | 50     | 35        | 15                  |  |  |  |  |
| Take 5                                     | 50     | 35        | 15                  |  |  |  |  |
| Quick Draw                                 | 60     | 25        | 15                  |  |  |  |  |
| Numbers                                    | 50     | 35        | 15                  |  |  |  |  |
| Win 4                                      | 50     | 35        | 15                  |  |  |  |  |
| Pick 10                                    | 50     | 35        | 15                  |  |  |  |  |
| Instant                                    | 65     | 20        | 15                  |  |  |  |  |
| Three Instant Games at 75%                 | 75     | 10        | 15                  |  |  |  |  |

| FREQUENCY OF LOTTERY DRAWINGS |                   |  |  |  |  |
|-------------------------------|-------------------|--|--|--|--|
| Game                          | Date of Inception | Frequency of Drawings                    |  |  |  |
| Lotto                         | 1967              | Saturday and Wednesday at 11:21 PM       |  |  |  |
| Numbers                       | 1980              | Twice Daily                              |  |  |  |
| Win 4                         | 1981              | Twice Daily                              |  |  |  |
| Pick 10                       | 1988              | Once Daily                               |  |  |  |
| Take 5                        | 1992              | Once Daily                               |  |  |  |
| Quick Draw                    | 1995              | Every four minutes daily from            |  |  |  |
|                               |                   | 10 a.m. to 3 p.m. and 4 p.m. to midnight |  |  |  |
| Mega Millions                 | 2002              | Tuesday and Friday at 11:00 PM           |  |  |  |

The following table shows the current distributions of VLT receipts (after prizes) among revenue for education, administration, operator commission, and funds available for promotions.

|                                     | Racetracks in We          | estchester and Queens         | <u>Counties</u>        |            |
|-------------------------------------|---------------------------|-------------------------------|------------------------|------------|
| Net Machine Income                  | Revenues for<br>Education | Lottery<br>Administration Fee | Operator<br>Commission | Promotions |
| Less than \$50 million              | 54                        | 10                            | 32                     | 4          |
| Over \$50 million to \$100 million  | 57                        | 10                            | 29                     | 4          |
| Over \$100 million to \$150 million | 57                        | 10                            | 29                     | 4          |
| Over \$150 million                  | 60                        | 10                            | 26                     | 4          |
|                                     | <u>c</u>                  | Other Racetracks              |                        |            |
| Net Machine Income                  | Revenues for<br>Education | Lottery<br>Administration Fee | Operator<br>Commission | Promotions |
| Less than \$50 million              | 50                        | 10                            | 32                     | 8          |
| Over \$50 million to \$100 million  | 53                        | 10                            | 29                     | 8          |
| Over \$100 million to \$150 million | 56                        | 10                            | 29                     | 5          |
| Over \$150 million                  | 59                        | 10                            | 26                     | 5          |

## Administration

The Lottery Division develops new lottery games, markets and advertises, distributes games, provides terminals and computer programming, regulatory oversight and otherwise performs all functions necessary to operate an effective State lottery. The Comptroller, pursuant to an appropriation, distributes all net receipts from the Lottery directly to school districts. This aid includes special allowances for textbooks for all school children and additional amounts for pupils in approved State-supported schools for the deaf and the blind.

Sales agents are notified electronically by the Lottery Division's operations vendor by Monday of each week of the amount due the State from sales during the previous week. The agent has until Tuesday to deposit sufficient funds in specified joint bank accounts at which time the operations vendor sweeps the receipts and transfers them to the Lottery Division by Wednesday morning. For VLTs, deposits are required within two days of sales, and payments are wired into the Lottery Division accounts daily.

## Significant Legislation

The significant lottery legislation enacted since 1967 is summarized below.

| Subject                  | Description   | Effective Date |
|--------------------------|---|----------------|
| Legislation Enacted in 1 | 967   |                |
| Authorization            | Authorized a State Lottery to be operated by the Lottery Commission.<br>The lottery may not have more than 12 draws in a fiscal year, and<br>may not have a prize payout of more than 30 percent, with a<br>minimum of 55 percent of revenue for education.                                     | April 18, 1967 |
| Legislation Enacted in 1 | 968   |                |
| Number of Drawings       | Increased the number of allowable drawings to not more than one regular drawing per week, and authorized special or bonus drawings.   | March 12, 1968 |
| Legislation Enacted in 1 | 970   |                |
| Number of Drawings       | Eliminated the restriction on the number of drawings allowed.   | April 22, 1970 |
| Prize Payout             | Increased the prize payout to not more than 40 percent and lowered the minimum revenue for education to 45 percent.   | April 22, 1970 |
| Legislation Enacted in 1 | 973   |                |
| Operation                | Transferred the operation of the State Lottery to the New York State Racing and Wagering Board.   | July 1, 1973   |
| Legislation Enacted in 1 | 976   |                |
| Operation                | Established the New York State Division of the Lottery, which replaced the Racing and Wagering Board as the operator of the State Lottery.  | March 31, 1976 |
| Legislation Enacted in 1 | 980   |                |
| Prize Payout             | Authorized prize payouts of up to 50 percent for daily numbers games and a minimum of 35 percent of revenue to education.   | April 1, 1980  |
| Legislation Enacted in 1 | 988   |                |
| Prize Payout             | Authorized a 50 percent prize payout for Instant games, "Daily<br>Numbers Games" and "Win 4" with a minimum of 35 percent of<br>revenue to education. Authorizes a 40 percent prize payout for "Win<br>10" and other State-operated lottery games.  | July 19, 1998  |
| Legislation Enacted in 1 | 991   |                |
| Prize Payout             | Increased the prize payout for instant games from 50 percent to 55 percent and lowered the minimum amount of revenue for education to 30 percent. Increased the prize payout for "Pick 10" from 40 percent to 50 percent and lowered the minimum amount of revenue for education to 35 percent. | June 12, 1991  |

| Subject                  | Description   | Effective Date   |
|--------------------------|---|------------------|
| egislation Enacted in 1  | 994   |                  |
| Limit on Draws per Day   | The drawings for Pick 10, Take 5, and Lotto games are to be offered no more than once daily.  | April 1, 1994    |
| Unclaimed Prize Money    | The use of unclaimed prize money for the promotional supplementation of games other than Lotto by the Division is limited to 16 weeks per year.   | April 1, 1994    |
| Annual Plan              | The Division is required to submit an annual report to the Legislature, the Governor, and the Division of the Budget each year.   | April 1, 1994    |
| Legislation Enacted in 1 | 995   |                  |
| Quick Draw               | Authorized Quick Draw.  | April 1, 1995    |
|                          | Authorized a 60 percent prize payout.   |                  |
|                          | Drawings for the game can be held no more than 13 hours each day, of which only eight hours can be consecutive.   |                  |
|                          | If there is no license for the sale of alcohol, then the premises have to be a minimum of 2,500 square feet.  |                  |
|                          | If there is a license to sell alcohol, then at least 25 percent of the gross sales must be from sales of food.  |                  |
| Legislation Enacted in 1 | 999   |                  |
| Instant Games            | Authorized a 65 percent prize payout.   | April 1, 1999    |
|                          | Reduced the percent dedicated to education from 30 percent to 20 percent.   |                  |
| Legislation Enacted in 2 | 2001  |                  |
| Multi-jurisdictional     | Allowed the Lottery Division to enter into agreements to conduct Octob<br>multi-jurisdictional lotto games with a 50 percent prize payout (Mega<br>Millions).   |                  |
| Video Lottery Terminals  | Allowed the Lottery Division to license the operation of video lottery machines at selected New York State racetracks.  | October 29, 2001 |
| egislation Enacted in 2  | 2002  |                  |
| nstant Games             | Authorized up to three 75 percent prize payout Instant ticket games to be offered during the fiscal year.   | January 28, 2002 |
| Legislation Enacted in 2 | 2003  |                  |
| Quick Draw               | Extended the operation of Quick Draw until May 31, 2004.  | January 28, 2002 |
| Video Lottery Terminals  | Provided that of the total amount wagered on video lottery terminals, not less than 90 percent is paid out for prizes. Of the balance, the Lottery Division retains 10 percent for administration, 29 percent is paid to the racetracks as a commission, and 61 percent is dedicated to education. Of the commission paid to the tracks, the amount allocated to purses in years one through three is 25.9 percent; in years four and five, 26.7 percent; and in subsequent years, 34.5 percent. The Breeders' funds receive 4.3 percent of the commission paid to racetracks in the first through fifth years and 5.2 percent in the following years. The racetracks are allowed to enter into agreements, not to exceed five years, with the horsemen to reduce the percentage of the vendor fee allocated to purses. The program expires ten years after the start of the program. | May 2, 2003      |
| Legislation Enacted in 2 | 2004  |                  |
| Quick Draw               | Extended the operation of Quick Draw until May 31, 2005.  | August 20, 2004  |
| Legislation Enacted in 2 | 2005  |                  |
| Quick Draw               | Extended the operation of Quick Draw until May 31, 2006.  | April 12, 2005   |
| Video Lottery Terminals  | Provides a graduated vendor's fee that allows participating tracks to receive 32 percent of the first \$50 million of revenue after prizes, 29 percent of the next \$100 million, and 26 percent of net revenue over \$150 million. In addition, a marketing allowance of 8 percent of the first \$100 million in net revenue and 5 percent thereafter was established. The marketing allowance is limited to 4 percent of net revenue for tracks located in Westchester or Queens Counties. The expiration of the program is extended until December 31, 2017.   | April 12, 2005   |

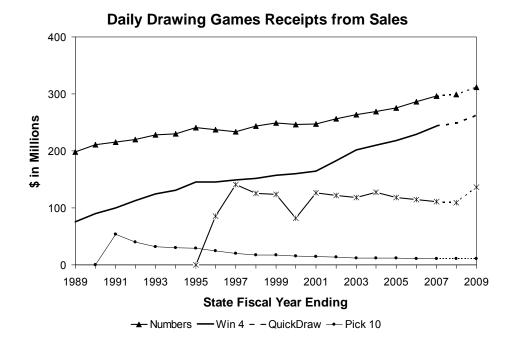
| Subject            | Description  | Effective Date |  |
|--------------------|--|----------------|--|
| Legislation Enacte | ed in 2006   |                |  |
| Quick Draw         | Extended the operation of Quick Draw until May 31, 2007. | April 28, 2006 |  |
| Legislation Enacte | ed in 2007   |                |  |
| Quick Draw         | Extended the operation of Quick Draw until May 31, 2008. | May 31, 2007   |  |

## LOTTERY DEMAND

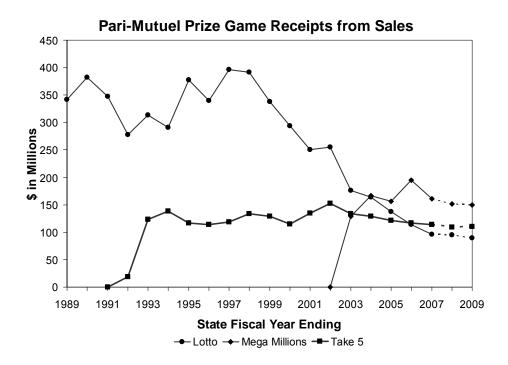
Factors that affect the demand for Lottery games include: the size of jackpots, the price of the lottery tickets, the amount spent on advertising and marketing, the prize payout percentage, the development of new games that generate increased sales, the potential customers' attitude towards Lottery games and competition from other gambling venues.

For a more detailed discussion of the methods and models used to develop estimates and projections, please see the *Economic, Revenue and Spending Methodology* at www.budget.state.ny.us.

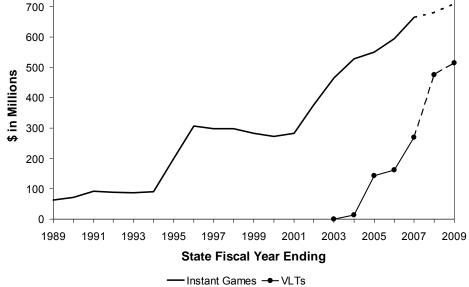
The following graphs show the receipts history of the various games since 1989.



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#### **RECEIPTS: ESTIMATES AND PROJECTIONS**

#### All Funds

#### 2007-08 Estimates

Receipts for education from sales of Lottery games for 2007-08 are estimated to be \$2.59 billion, an increase of \$283 million, or 12.2 percent above last year. Unspent administrative allowances and miscellaneous income account for \$402 million of receipts. The administrative surplus in 2007-08 includes an additional \$40 million as a result of the transfer of an accumulated fund balance from the administrative account. Net receipts for education also include \$475 million from the operation of video lottery terminals. A game-by-game profile follows.

Receipts from Instant Games sales are expected to have only modest growth from 2006-07. Sales of 75 percent games declined during 2007-08. However, the decline in receipts in the 75 percent games was offset by increased receipts from growth in 65 percent games. The majority of the growth in Instant Game receipts over the past few years had been from games with a 75 percent prize payout.

Lotto receipts from sales are expected to decline slightly from \$96 million in 2006-07 to \$95 million, a drop of 0.9 percent. Over the past several years, declines in Lotto have been attributed to competition from the larger jackpots offered in the Mega Millions game and the associated decline in customer interest in small jackpot sizes. In addition, modifications to the roll-up schedule during 2006-07 have resulted in lower jackpot offerings. However, sales in 2007-08 were helped by the jackpot roll-up to \$65 million in June.

Mega Millions receipts from sales in 2007-08 is estimated to be \$152 million, a decrease of \$8.6 million from 2006-07. Mega Millions sales have generally matched last year's sales. However, 2006-07 sales were boosted by the record \$390 million jackpot in March of 2007. To date, there have been four roll-ups in excess of \$100 million, including a roll-up to \$325 million in August.

| STATES PARTICIPATING IN MEGA MILLIONS |            |  |  |  |  |
|---------------------------------------|------------|--|--|--|--|
| California                            | New Jersey |  |  |  |  |
| Georgia                               | New York   |  |  |  |  |
| Illinois                              | Ohio       |  |  |  |  |
| Maryland                              | Texas      |  |  |  |  |
| Massachusetts                         | Virginia   |  |  |  |  |
| Michigan                              | Washington |  |  |  |  |

Receipts from Take 5 sales are estimated to decline by 4.5 percent in 2007-08 to \$109 million. Take 5 sales have been negatively impacted by competition from other games and a maturing game life cycle.

The rate of growth in Numbers and Win 4 fell in 2007-08 from 3.6 percent and 6.3 percent respectively in 2006-07 to a projected increase of 0.7 percent in Numbers and 1.8 percent growth in Win 4.

Receipts from Instant Win sales are estimated at \$4 million in 2007-08. Instant Win game sales reflect the modest demand for a game which offers Numbers and Win 4 players the opportunity to win prizes up to \$500 for an additional \$1 wager.

Quick Draw is estimated to generate \$109 million in receipts from sales, a decline of \$1.8 million. Although Quick Draw sales continue to decline, the rate of decline has slowed to a projected drop of only 1.6 percent in 2007-08.

VLT machines are operating at Saratoga, Finger Lakes, Monticello, Buffalo, Batavia, Tioga, Vernon, and Yonkers racetracks. Receipts from VLT sales are estimated at \$475 million for 2007-08. Receipts from VLTs benefited from the full year of operations at Yonkers Raceway, Tioga Downs, and Vernon Downs.

#### 2008-09 Projections

Under current law, receipts for education from the Lottery in 2008-09 are projected to be \$2.80 billion, an increase of \$204 million, or 7.9 percent above 2007-08.

Under proposed law, receipts for education from Lottery games are projected to increase from the prior fiscal year by \$361 million, or 13.9 percent, to \$2.95 billion. Unspent administrative allowances and miscellaneous income are estimated at \$393 million. Receipts from VLTs are projected at \$764 million, including \$250 million in revenue from the anticipated sale of development rights at Belmont Park.

The Lottery Division plans to implement an initiative in 2008-09 to increase the number of Lottery vendors. This initiative is anticipated to increase sales of all traditional Lottery games, excluding QuickDraw, by 1.9 percent above the base estimate for 2008-09.

Instant games receipts from sales are projected to increase by \$29 million, or 4.3 percent. Following declines in the sale of 75 percent prize payout games in 2007-08, sales of these games are expected to once again grow in 2008-09. Sales of 65 percent prize payout game are expected to continue to grow in 2008-09.

Lotto game receipts from sales are projected to decline by \$6 million. This decline represents the loss of sales that were realized in 2007-08 from the unusual roll-up of the Lotto jackpot to \$65 million.

Net receipts from Mega Millions sales are projected to decrease by \$2 million, to \$150 million. Collection experience shows a direct correlation between the size of the jackpots and the amount of revenue received.

Receipts from Take 5 sales are projected to grow by \$1 million in 2008-09 to \$110 million. The historical decline in Take 5 is expected to be offset by the addition of an "E-Z Match" add-on feature to Take 5 and a shift of advertising to this game.

Growth in Daily Numbers and Win 4 receipts from sales are projected to increase in 2008-09 from its lackluster growth in the prior fiscal year. In addition, the Lottery Division plans an advertising campaign to renew interest in these games. Revenue from sales

attributable to the Numbers game is projected to increase by 4.3 percent in 2008-09, to \$312 million. Win 4 receipts from sales are projected to grow by \$14 million, an increase of 5.6 percent.

Receipts from sales of the Quick Draw game would decline by \$91 million or 83.5 percent if the game was allowed to sunset on May 31, 2008. If the authorization to operate Quick Draw is extended and restrictions on the operation of the game are removed, as proposed in this Budget, receipts from sales would be projected at \$136 million, a \$27 million increase from last year. In addition to the anticipated \$28 million in receipts from sales due to the removal of the QuickDraw restrictions, the Lottery Division plans to add a progressive jackpot feature to stimulate QuickDraw sales.

The Lottery Division is planning to offer promotional raffle games in 2008-09. These games are projected to generate \$14 million in receipts from sales.

The VLT program is projected to generate \$514 million for education in 2008-09, an increase of \$39 million. This increase largely represents improved performance at Yonkers Raceway, as the facility's market continues to mature, as well as the availability of additional administrative surplus from the operation of the VLT program. An additional \$250 million in receipts is anticipated from the sale of development rights at Belmont Park.

# MISCELLANEOUS RECEIPTS CAPITAL PROJECTS FUNDS

| (millions of dollars) |         |           |        |         |           |        |         |
|-----------------------|---------|-----------|--------|---------|-----------|--------|---------|
|                       | 2006-07 | 2007-08   |        | Percent | 2008-09   |        | Percent |
|                       | Actual  | Estimated | Change | Change  | Projected | Change | Change  |
| State Funds           | 4,097   | 5,403     | 1,306  | 31.9    | 6,149     | 746    | 13.8    |
| Federal Funds         | 1,738   | 1,859     | 121    | 7.0     | 2,010     | 151    | 8.1     |
| All Funds             | 5,835   | 7,262     | 1,427  | 24.5    | 8,159     | 897    | 12.4    |

Note: Totals may differ due to rounding.

| MISCELLANEOUS RECEIPTS - CAPITAL PROJECTS FUNDS<br>(millions of dollars) |         |         |         |         |         |  |
|--|---------|---------|---------|---------|---------|--|
|  | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |  |
| Authority Bond Proceeds  |         |         |         |         |         |  |
| Transportation   | 1,072   | 721     | 1,073   | 1,129   | 1,056   |  |
| Public Protection  | 183     | 179     | 346     | 249     | 320     |  |
| Health and Social Welfare  | 30      | 82      | 73      | 124     | 150     |  |
| Education  | 592     | 656     | 1,823   | 1,988   | 2,036   |  |
| Mental Hygiene   | 188     | 256     | 256     | 309     | 496     |  |
| Economic Development/  |         |         |         |         |         |  |
| Government Oversight   | 369     | 465     | 141     | 1,035   | 1,211   |  |
| General Government   | 56      | 38      | 51      | 80      | 81      |  |
| Other  | 100     | 173     | 149     | 209     | 458     |  |
| State Park Fees  | 20      | 30      | 23      | 26      | 26      |  |
| Environmental Revenues   | 24      | 33      | 39      | 51      | 77      |  |
| All Other  | 149     | 98      | 123     | 203     | 238     |  |
| Total  | 2,783   | 2,731   | 4,097   | 5,403   | 6,149   |  |
| Accounting Adjustment  | (1,024) | (1,017) | (1,850) | (2,192) | (2,170) |  |
| Financial Plan Total   | 1,759   | 1,714   | 2,247   | 3,211   | 3,979   |  |

Miscellaneous receipts in the Capital Projects Fund type include reimbursements from the proceeds of bonds sold by public authorities, fees, and other sources of revenue dedicated to specific capital projects funds, primarily for environmental or transportation capital purposes. The Miscellaneous Receipts table reflects an accounting adjustment for spending made directly from bonds sold by public authorities for State projects. This capital activity, commonly referred to as "Off-Budget Spending", is not reflected in the Comptroller's accounting system, but is included in the Five-Year Capital Program and Financial Plan estimates and projections. Although Federal Funds are included in the first table, in order to provide a more complete picture of non-tax receipts, a fuller discussion of Federal Funds is included in a separate section.

Regarding capital projects spending activity in the Capital Program and Financing Plan, State Funds receipts are utilized to finance two types of capital spending. Authority bond proceeds are used for spending financed with Authority Bonds, while Other Miscellaneous Receipts (Parks, Environmental, and Other receipts) are used to finance State Pay-As-You-Go spending. Federal Funds receipts (Federal Grants) are utilized to finance Federal Pay-As-You-Go spending.

#### **REIMBURSEMENT FROM AUTHORITY BOND PROCEEDS**

Pursuant to statutory authorizations, State agencies enter into contractual arrangements with public authorities to provide for the financing of State capital projects. Such contractual arrangements for financing capital project spending exist with the Empire State

# **MISCELLANEOUS RECEIPTS – CAPITAL PROJECTS FUNDS**

Development Corporation, the Dormitory Authority of the State of New York, the Environmental Facilities Corporation, the New York State Housing Finance Authority, and the New York State Thruway Authority. Currently, the primary functional areas for which authority bond proceeds finance capital projects spending are transportation, higher education, and economic development. After the State makes payments directly from appropriations for project costs, it is reimbursed by the public authority from the proceeds of bonds sold previously, except for the" Off-Budget Spending" mentioned previously. The amount of reimbursements received annually reflects the level of bondable capital spending in that year and may fluctuate depending upon when the spending occurs and the timing of related bond sales. As bondable spending fluctuates to reflect the progress of capital programs across all areas, so do the bond receipts received as reimbursements. Reimbursements from authority bond proceeds will account for approximately 95 percent of all miscellaneous receipts flowing into Capital Projects Funds in 2007-08 and in 2008-09.

## STATE PARKS, ENVIRONMENTAL, AND OTHER REVENUES

The following miscellaneous receipts do not include reimbursements from authority bond proceeds.

State Parks user fees and related revenues are deposited into the State Parks Infrastructure Fund and the Miscellaneous Capital Projects Fund. These revenues, which are projected at \$26 million in 2007-08 and \$26 million in 2008-09, will be used to finance improvements at various facilities across the State's park system.

Other miscellaneous environmental revenues include receipts primarily from the sale of surplus State lands, the leases of coastal State property, and the sale of environmental license plates. These are deposited into the Environmental Protection Fund. Other environmental revenues from settlements with individuals and other parties who are liable for damage caused to State environmental properties are deposited in the Natural Resource Damages Fund. These environmental revenues are projected to increase from \$51 million in 2007-08 to \$77 million in 2008-09. The Executive Budget contains a proposal to expand the Bottle Bill to include all non-carbonated beverages and redirect all unclaimed deposits to the State to support spending in the Environmental Protection Fund (EPF). These modifications will begin as of January 1, 2009 and will provide approximately \$25 million in additional receipts to the EPF in SFY 2008-09, which will be used for critical environmental projects such as land stewardship, farmland protection and enhanced recycling and pollution prevention efforts. These unclaimed deposits are expected to total \$100 million annually.

Other moneys and fees are received in the various Capital Projects Funds to support capital programs at State facilities. Finally, certain receipts reimburse the State for capital spending on behalf of municipalities, public authorities, and private corporations, primarily for transportation and environmental projects. A major portion of these receipts reflect repayments pursuant to previously negotiated agreements.

# MISCELLANEOUS RECEIPTS DEBT SERVICE FUNDS

|              | 2006-07 | 2007-08      | -      | Percent | 2008-09   |        | Percent |
|--------------|---------|--------------|--------|---------|-----------|--------|---------|
|              | Actual  | Es tim ate d | Change | Change  | Projected | Change | Change  |
| General Fund | 0       | 0            | 0      | 0       | 0         | 0      | 0       |
| Other Funds  | 848     | 671          | (177)  | (20.9)  | 684       | 9      | 1.3     |
| All Funds    | 848     | 671          | (177)  | (20.9)  | 684       | 9      | 1.3     |

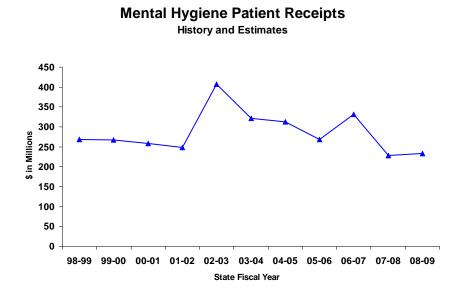
|              | 1998-99 | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |
|--------------|---------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| General Fund | 0       | 0         | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       |
| Other Funds  | 630     | 611       | 860     | 614     | 807     | 810     | 768     | 746     | 848     | 671     | 684     |
| All Funds    | 630     | 611       | 860     | 614     | 807     | 810     | 768     | 746     | 848     | 671     | 684     |

| MISCELLANEOUS RECEIPTS - DEBT SERVICE FUNDS<br>(millions of dollars) |         |         |         |         |         |  |  |
|--|---------|---------|---------|---------|---------|--|--|
|  | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |  |  |
| Mental Hygiene Patient Receipts                                      | 313     | 268     | 332     | 228     | 233     |  |  |
| SUNY Dormitory Fees  | 319     | 344     | 373     | 326     | 335     |  |  |
| Health Patient Receipts  | 112     | 114     | 121     | 98      | 98      |  |  |
| All Other  | 24      | 20      | 22      | 19      | 19      |  |  |
| Total  | 768     | 746     | 848     | 671     | 684     |  |  |

Miscellaneous receipts in the Debt Service fund type include patient revenues, rental fees, medical insurance payments, interest income, and other revenues. These revenues are first dedicated for the payment of lease-purchase agreements, contractual obligations, and debt service. These revenues support about 15 percent of the State's debt service payments and have been pledged as security for bonds issued for Mental Hygiene facilities, Department of Health facilities and the State University of New York (SUNY) dormitories. In addition, the revenues are used by the State to pay debt service on general obligation housing bonds. After such requirements are satisfied, the balance of most miscellaneous receipts, together with other receipts and transfers, flow back to the General Fund or to Special Revenue funds to offset the cost of State operations.

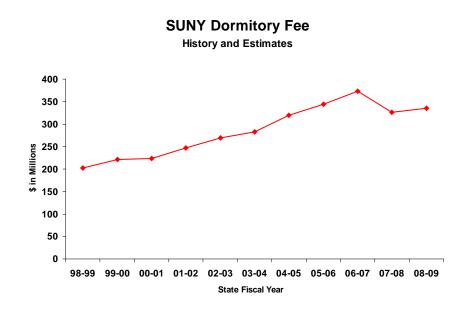
#### MENTAL HYGIENE PATIENT RECEIPTS

Payments from patients and various third-party payers, including Medicare and insurance companies, for services provided by the mental hygiene agencies are deposited in the Mental Health Services Fund as miscellaneous receipts. The revenues received are used to make lease-purchase payments to the Dormitory Authority of the State of New York (DASNY) for debt service on mental health services bonds. Additionally, portions of State and local assistance and Federal Medicaid payments to not-for-profit community facilities are earmarked to pay their share of debt service. These are also deposited as miscellaneous receipts in the Mental Health Services Fund. DASNY makes loans to eligible not-for-profit agencies providing mental health services and, in return, the voluntary agencies make rental payments equal to the amount of debt service on bonds issued to finance their projects.



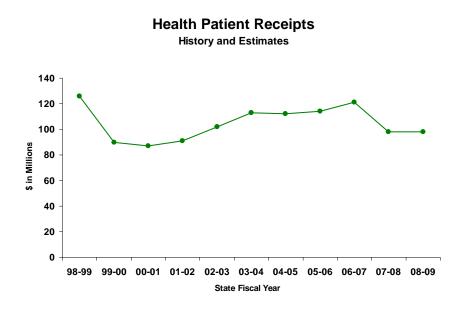
#### **DORMITORY FEES**

Miscellaneous receipts in the SUNY Dormitory Fund are composed primarily of fees charged to SUNY students for dormitory room rentals and other associated fees. The receipts of the Fund are pledged for debt service on bonds issued by DASNY in the construction and rehabilitation of SUNY dormitories. These payments are made pursuant to a lease-purchase payment agreement.



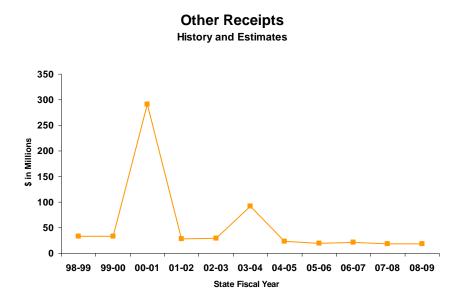
#### HEALTH PATIENT RECEIPTS

Patient care reimbursements from the Department of Health's hospitals and the veterans' homes (Oxford, New York City and Western New York) are deposited into the Health Income Fund to make lease-purchase rental payments to DASNY. Similar to the Mental Hygiene Services Fund, the receipts are pledged for debt service of bonds issued by DASNY to finance the construction and rehabilitation of State hospitals and veteran's homes. These receipts are composed of payments from Medicaid, Medicare, insurance, and individuals.



#### ALL OTHER

The all other miscellaneous receipts category primarily includes investment income receipts from the Local Government Assistance Corporation and payments from local housing agencies to finance the debt service costs on general obligation bonds. All other receipts include \$53 million in 2003-04 that were deposited to the Debt Reduction Reserve Fund and used to retire high cost debt.



#### 2009-10 PROJECTIONS

Debt Service miscellaneous receipts are projected at \$687 million in fiscal year 2009-10, an increase of \$3 million from 2008-09. The projection primarily reflects a \$3 million increase for SUNY Dormitory Income Fund. All other miscellaneous receipts remain roughly the same.

# FEDERAL GRANTS

To qualify to receive Federal grants, the State must comply with guidelines established by the Federal government. Each Federal grant must be used pursuant to Federal laws and regulations. Additionally, the State is required to follow specific cash management practices regarding the timing of cash draws from the Federal government pursuant to regulations for each grant award. In most cases, the State finances spending in the first instance, then receives reimbursement from the Federal government.

Total receipts from the Federal government are projected at \$35.8 billion in 2007-08 and \$36.9 billion in 2008-09. These revenues represent approximately 30 percent of total receipts in governmental funds, excluding general obligation bond proceeds, and are deposited into the General Fund, Special Revenue and the Capital Projects fund types.

#### **GENERAL FUND**

In 2006-07, Federal grants were reclassified to the Refunds and Reimbursements category of Miscellaneous Receipts, while Medicare Part D payments were classified as Federal grants. This results in expected baseline Federal grants collections of approximately \$55 million in 2007-08. In addition, the one time Federal reimbursement of \$16 million for emergency costs related to Federal implementation delays of the new Medicare Part D program, which the State incurred during 2005-06 and was not reimbursed during 2006-07. Total 2007-08 General Fund receipts are expected to be \$71 million.

The Executive is exploring the feasibility of converting the current NYSHIP prescription drug coverage for retirees to a contracted Medicare Part D plan. Such a change would have no negative impact on the benefits provided to retirees. A conversion could potentially reduce the State's General Fund spending and decrease its GASB 45 liability by about \$3 billion. Currently, the State receives a Federal subsidy for the Medicare Part D coverage it provides to retirees. With a conversion to a contracted Plan, the State's current subsidy would be reduced by \$13.7 million in 2008-09 and by \$55 million thereafter. The reduced Federal subsidy, in effect, would be counter-balanced by the reduced General Fund spending.

#### SPECIAL REVENUE FUNDS

Federal grants account for approximately three-quarters of all special revenue receipts and are used to support a wide range of programs at the State and local government level. Medicaid is the single largest program supported by Federal funds, and helps finance health care, medical supplies, and professional services for eligible persons. The State receives funds from the Federal government to make payments to providers for both State-operated and non-State-operated facilities. The State-operated category includes facilities of the Offices of Mental Health and Mental Retardation and Developmental Disabilities. These facilities receive Medicaid funds for the delivery of eligible services to patients. Receipts for State-operated facilities represent 12 percent of total Federal Medicaid reimbursements, while receipts for non-State-operated facilities represent the remaining 88 percent.

Other Federal grants in the Special Revenue Funds support programs administered primarily by the departments of Education, Family Assistance, Health, and Labor. These programs include Welfare, Foster Care, Food and Nutrition Services, and Supplementary Educational Services.

## CAPITAL PROJECTS FUNDS

Federal grants in the Capital Projects fund type finance transportation planning, engineering, and construction projects. Federal grants also support local wastewater treatment projects financed through the State's Revolving Loan Fund. Other Federal grants are for the rehabilitation of State armories, eligible housing programs, and other environmental purposes.

|           | FEDERAL GRANTS<br>(millions of dollars) |                    |                       |                    |                                      |                              |                          |                    |  |
|-----------|---|--------------------|-----------------------|--------------------|--------------------------------------|------------------------------|--------------------------|--------------------|--|
|           | General<br>Fund                         | Specia<br>Medicaid | al Revenue<br>Welfare | Funds<br>All Other | Total<br>Special<br>Revenue<br>Funds | Capital<br>Projects<br>Funds | Debt<br>Service<br>Funds | Total<br>All Funds |  |
|           |   |                    |                       | Act                |                                      |                              |                          |                    |  |
| 1998-99   | 0                                       | 13,552             | 1,488                 | 6,382              | 21,422                               | 1,219                        | 0                        | 22,641             |  |
| 1999-2000 | 0                                       | 14,432             | 1,017                 | 6,735              | 22,184                               | 1,381                        | 0                        | 23,565             |  |
| 2000-01   | 0                                       | 15,203             | 1,450                 | 7,620              | 24,273                               | 1,509                        | 0                        | 25,782             |  |
| 2001-02   | 0                                       | 16,324             | 1,975                 | 8,399              | 26,698                               | 1,423                        | 0                        | 28,121             |  |
| 2002-03   | 0                                       | 19,021             | 2,307                 | 10,356             | 31,684                               | 1,567                        | 0                        | 33,251             |  |
| 2003-04   | 645                                     | 20,943             | 1,788                 | 12,390             | 35,121                               | 1,548                        | 0                        | 37,314             |  |
| 2004-05   | 0                                       | 22,083             | 1,998                 | 10,411             | 34,492                               | 1,721                        | 0                        | 36,213             |  |
| 2005-06   | 0                                       | 21,979             | 2,500                 | 8,884              | 33,363                               | 1,766                        | 0                        | 35,129             |  |
| 2006-07   | 151                                     | 22,649             | 2,243                 | 8,798              | 33,690                               | 1,738                        | 0                        | 35,579             |  |
|           |   |                    |                       |                    | nated                                |                              |                          |                    |  |
| 2007-08   | 71                                      | 22,266             | 2,300                 | 9,345              | 33,911                               | 1,859                        | 0                        | 35,841             |  |
| 2008-09   | 41                                      | 22,859             | 2,334                 | 9,639              | 34,832                               | 2,010                        | 0                        | 36,883             |  |

# DEDICATED FUND TAX RECEIPTS

All or portions of several tax sources, including the personal income tax, transportationrelated taxes and fees, cigarette taxes, sales and use taxes, and corporate taxes are statutorily dedicated to various Special Revenue, Debt Service and Capital Projects Funds. The tables below identify each dedicated fund by Fund type, the source and amount of dedicated tax receipts deposited in 2006-07 and estimated to be deposited in 2007-08 to 2010-11. The estimates reflect Executive Budget recommendations.

# DEDICATED FUND TAX RECEIPTS

|   | ND TAX RECEIPTS<br>of dollars) |           |             |
|---|--------------------------------|-----------|-------------|
|   | 2006-07                        | 2007-08   | 2008-09     |
|   | Actual                         | Estimated | Recommended |
| SPECIAL REVENUE FUNDS                           |                                |           |             |
| School Tax Relief Fund (STAR)                   |                                |           |             |
| Personal income tax                             | 3,994                          | 4,679     | 4,713       |
| Dedicated Mass Transportation Trust Fund        | 649                            | 663       | 678         |
| Petroleum business tax                          | 355                            | 367       | 416         |
| Motor fuel tax                                  | 108                            | 107       | 74          |
| Motor vehicle fees                              | 186                            | 189       | 188         |
| Mass Trans. Operating Assistance Fund           | 1,850                          | 1,846     | 1,977       |
| Corporate Surcharges                            |                                |           |             |
| Corporation franchise tax                       | 551                            | 531       | 607         |
| Corporation and utilities tax                   | 109                            | 113       | 113         |
| Insurance tax                                   | 116                            | 116       | 150         |
| Bank tax  | 186                            | 163       | 154         |
| Other   |                                |           |             |
| Sales and use tax                               | 688                            | 718       | 742         |
| Petroleum business tax                          | 132                            | 137       | 143         |
| Corporation and utilities — sections 183 & 184  | 68                             | 68        | 68          |
| HCRA Resources Fund                             |                                |           |             |
| Cigarette Tax                                   | 574                            | 565       | 614         |
| Other Special Revenue Funds                     |                                |           |             |
| Motor Vehicle Fees                              | 43                             | 42        | 42          |
| Total Tax Receipts: Special Revenue Funds-Other | 7,110                          | 7,795     | 8,024       |
| DEBT SERVICE FUNDS                              |                                |           |             |
| Revenue Bond Tax Fund                           |                                |           |             |
| Personal income tax                             | 7,647                          | 9,138     | 9,701       |
| Clean Water/Clean Air Fund                      |                                |           |             |
| Real estate transfer tax                        | 875                            | 794       | 738         |
| Local Government Assistance Tax Fund            |                                |           |             |
| Sales and use tax                               | 2,512                          | 2,615     | 2,683       |
| Total Tax Receipts: Debt Service Funds          | 11,034                         | 12,547    | 13,122      |
| CAPITAL PROJECTS FUNDS                          |                                |           |             |
| Dedicated Highway and Bridge Trust Funds        | 1,782                          | 1,806     | 1,859       |
| Petroleum business taxes                        | 604                            | 625       | 799         |
| Motor fuel tax                                  | 406                            | 405       | 277         |
| Motor vehicle fees                              | 557                            | 562       | 553         |
| Highway use tax                                 | 153                            | 148       | 162         |
| Transmission tax                                | 17                             | 17        | 17          |
| Auto rental tax                                 | 45                             | 49        | 5           |
| Environmental Protection Fund                   |                                |           |             |
| Real estate transfer tax                        | 147                            | 212       | 237         |
| Total Tax Receipts: Capital Projects Funds      | 1,929                          | 2,018     | 2,096       |
| Fotal Tax Receipts: Other Funds                 | 20,073                         | 22,360    | 23,242      |

# DEDICATED FUND TAX RECEIPTS

| -  | UND TAX RECEIPTS<br>ns of dollars) |                        |                        |
|--|------------------------------------|------------------------|------------------------|
|  | 2009-10                            | 2010-11                | 2011-12                |
|  | Recommended                        | Recommended            | Recommended            |
| SPECIAL REVENUE FUNDS  |                                    |                        |                        |
| School Tax Relief Fund (STAR)  |                                    |                        |                        |
| Personal income tax  | 5,423                              | 5,950                  | 6,236                  |
| Dedicated Mass Transportation Trust Fund                               | 692                                | 692                    | 698                    |
| Petroleum business tax   | 503                                | 506                    | 509                    |
| Motor fuel tax   | -                                  | -                      | -                      |
| Motor vehicle fees   | 189                                | 186                    | 189                    |
| Mass Trans. Operating Assistance Fund                                  | 2,033                              | 2,065                  | 2,146                  |
| Corporate Surcharges   |                                    |                        |                        |
| Corporation franchise tax  | 626                                | 625                    | 659                    |
| Corporation and utilities tax  | 113                                | 114                    | 115                    |
| Insurance tax  | 159                                | 163                    | 167                    |
| Bank tax   | 148                                | 149                    | 159                    |
| Other  |                                    |                        |                        |
| Sales and use tax  | 769                                | 798                    | 829                    |
| Petroleum business tax   | 150                                | 148                    | 149                    |
| Corporation and utilities — sections 183 & 184                         | 68                                 | 68                     | 68                     |
| HCRA Resources Fund  |                                    |                        |                        |
| Cigarette Tax  | 607                                | 599                    | 598                    |
| Other Special Revenue Funds  |                                    |                        |                        |
| Motor Vehicle Fees   | 42                                 | 42                     | 42                     |
| Total Tax Receipts: Special Revenue Funds-Other                        | 8,797                              | 9,348                  | 9,720                  |
| DEBT SERVICE FUNDS   |                                    |                        |                        |
| Revenue Bond Tax Fund  |                                    |                        |                        |
| Personal income tax  | 10,440                             | 11,122                 | 11,850                 |
| Clean Water/Clean Air Fund   |                                    |                        |                        |
| Real estate transfer tax   | 713                                | 713                    | 713                    |
| Local Government Assistance Tax Fund                                   |                                    |                        |                        |
| Sales and use tax  | 2,703                              | 2,807                  | 2,921                  |
| Total Tax Receipts: Debt Service Funds                                 | 13,856                             | 14,642                 | 15,484                 |
| CAPITAL PROJECTS FUNDS   |                                    |                        |                        |
| Dedicated Highway and Bridge Trust Funds                               | 1,912                              | 1,909                  | 1,935                  |
| Petroleum business taxes   | 1,101                              | 1,106                  | 1,110                  |
| Motor fuel tax   | -                                  | -                      | -                      |
| Motor vehicle fees   | 563                                | 550                    | 562                    |
| Highway use tax  | 178                                | 181                    | 188                    |
| Transmission tax   | 17                                 | 17                     | 17                     |
| Auto rental tax  | 53                                 | 55                     | 58                     |
| Environmental Protection Fund  |                                    |                        |                        |
| Real estate transfer tax<br>Fotal Tax Receipts: Capital Projects Funds | 287                                | 287                    | 287                    |
| Fotal Tax Receipts: Other Funds  | 2,199<br><b>24,852</b>             | 2,196<br><b>26,186</b> | 2,222<br><b>27,426</b> |

The following discussion identifies the statutory provisions which establish the dedicated funds, the source of dedicated tax receipts and the formula used to allocate tax receipts to the funds, and the purposes for which those deposits may be used.

### SPECIAL REVENUE FUNDS

#### School Tax Relief Fund ("STAR" Fund-053)

The School Tax Relief Fund is established by Section 97-rrr of the State Finance Law. The Fund consists of all moneys credited or transferred thereto from the General Fund or from any other fund or sources. The moneys of the Fund are appropriated for school property tax exemptions granted pursuant to the Real Property Tax Law.

### Dedicated Mass Transportation Trust Fund ("DMTTF" Fund-073)

The Dedicated Mass Transportation Trust Fund is established by Section 89-c of the State Finance Law. State tax receipts of the DMTTF are derived from the State's motor fuel tax, motor vehicle fees, and a portion of the petroleum business tax. The moneys of the DMTTF, pursuant to an appropriation, are used for the reconstruction, replacement, purchase, modernization, improvement, reconditioning, preservation and maintenance of mass transit facilities, vehicles, and rolling stock, or the payment of debt service or operating expenses incurred by mass transit operating agencies, and for rail projects. This Budget proposes to combine the motor fuel tax into the petroleum business tax.

#### Mass Transportation Operating Assistance Fund ("MTOAF" Fund-313)

The Mass Transportation Operating Assistance Fund is established by Section 88-a of the State Finance Law. Tax receipts dedicated to the fund are comprised of a 17 percent surcharge levied on the portion of the State general business corporation tax, bank tax, the corporations and utilities tax, and the insurance tax allocated to the Metropolitan Transportation Commuter District (MTCD), a .375 percent sales tax levied in the MCTD, a portion of the petroleum business tax, and a portion of the taxes on transportation and transmission companies. The moneys of the MTOAF are subject to appropriation and are allocated among two accounts within the Fund. The moneys in each account must be used for the transportation assistance purposes for which each account was established. This Budget proposes to combine the motor fuel tax into the petroleum business tax.

- Public Transportation Systems Operating Assistance Account (PTSOAA Fund 313-01)
- Metropolitan Mass Transportation Operating Assistance Account (MMTOAA Fund 313-02)

The PTSOAA receives:

- As recommended in the Executive Budget, effective April 1, 2007, the PTSOAA will receive 27 percent of the receipts collected from the taxes imposed on transportation and transmission companies by sections 183 and 184 of Article 9 of the Tax Law.
- 45 percent of the 19.7 percent of the basic petroleum business tax that is dedicated to the MTOAF.

The MMTOAA receives:

- As recommended in the Executive Budget, effective April 1, 2007, MMTOAA will receive 53 percent of the receipts collected from the taxes imposed on transportation and transmission companies by sections 183 and 184 of Article 9 of the Tax Law.
- All tax receipts from the 17 percent surcharge imposed on taxpayers that are subject to the corporation franchise tax, corporations and utilities tax, the insurance taxes, and the bank tax and that conduct business in the Metropolitan Commuter Transportation District ("MCTD").
- Tax receipts from the one-quarter of one percent sales and use tax imposed in the MCTD.
- 55 percent of the 19.7 percent of the basic petroleum business tax that is dedicated to the MTOAF.

### Health Care Reform Act Resources Fund ("HCRA" Fund-061)

The Health Care Reform Act (HCRA) Resources Fund is established by section 92-dd of the State Finance Law and receives slightly more than 61 percent of total State cigarette tax revenues. Other revenues dedicated to this Fund include hospital surcharges and assessments, a Covered Lives Assessment on commercial insurers and a portion of cigarette revenue from New York City's locally imposed cigarette tax. These resources support numerous public health, Medicaid and insurance programs for the uninsured/underinsured; including Family Health Plus, Healthy NY, Child Health Plus, anti-tobacco initiatives, graduate medical education, working disabled, and indigent care.

## State Lottery Fund (Fund-160)

The State Lottery Fund is established by Section 92-c of the State Finance Law. Receipts of the Fund are derived from the sale of lottery tickets and from video gaming machines. The moneys of the Fund are used to pay the expenses incurred in the operation of the State Lottery and for the purchase of machinery or other capital equipment by the Division of the Lottery, and to provide aid to all school children, including pupils with special educational needs and handicapping conditions. The table below summarizes the receipts generated from lottery and video lottery terminals (VLTs). Lottery receipts are classified as Special Revenue miscellaneous receipts.

| STATE LOTTERY FUND<br>(millions of dollars) |         |           |             |             |             |             |  |
|---|---------|-----------|-------------|-------------|-------------|-------------|--|
|   | 2006-07 | 2007-08   | 2008-09     | 2009-10     | 2010-11     | 2011-12     |  |
|   | Actual  | Estimated | Recommended | Recommended | Recommended | Recommended |  |
| Lottery                                     | 2,040   | 2,117     | 2,189       | 2,350       | 2,424       | 2,532       |  |
| VLTs  | 270     | 475       | 764         | 644         | 887         | 1,116       |  |
| Total Lottery                               | 2,309   | 2,592     | 2,953       | 2,994       | 3,311       | 3,648       |  |

#### **Other Special Revenue Funds**

In 2006, certain motor vehicle fees were reclassified from special revenue miscellaneous receipts to special revenue motor vehicle fees. Though these receipts have moved from one category to another; they still remain dedicated to the same funds.

#### DEBT SERVICE FUNDS

### Revenue Bond Tax Fund ("RBTF" Fund 311-02)

The Revenue Bond Tax Fund is established by Section 92-z of the State Finance Law. The Fund receives 25 percent of the receipts from the State personal income tax imposed by Article 22 of the Tax Law. Payments from the Fund are pledged to pay the debt service on State-supported Personal Income Tax Revenue Bonds, which support a variety of capital projects. No later than the fifteenth day of each month, the Comptroller is required to pay over to the General Fund all money in the RBTF in excess of the aggregate amount required to be set aside for debt service.

### Clean Water/Clean Air Fund ("CWCAF" Fund-361)

The Clean Water Clean Air Fund is established by Section 97-bbb of the State Finance Law. The Fund receives all real estate transfer taxes in excess of the deposit to the Environmental Protection Fund. The moneys in the Fund are used to reimburse the General Fund for transfers made to the General Debt Service Fund to pay the debt service on 1996 Clean Water/Clean Air general obligations bonds. At the end of each month, the Comptroller is required to pay over to the General Fund all moneys in the CWCAF in excess of the aggregate amount required for such reimbursements.

## Local Government Assistance Tax Fund ("LGATF" Fund-364)

The Local Government Assistance Tax Fund is established by Section 92-r of the State Finance Law. The Fund receives moneys collected from the imposition of the State sales and compensating use taxes in an amount attributable to a 1 percent rate of taxation. Payments from the Fund are pledged to pay the debt service on State-supported Local Government Assistance Corporation Bonds originally issued in the early 1990s to finance payments to local governments previously financed by the State. The Comptroller is required to pay over to the General Fund all money in the LGATF in excess of the aggregate amount required to be set aside for debt service. In addition, local aid payments due to New York City and assigned by the City to the Sales Tax Asset Receivable Corporation (STARC) are appropriated from the LGATF.

## CAPITAL PROJECTS FUNDS

#### Dedicated Highway and Bridge Trust Fund ("DHBTF" Fund-072)

The Dedicated Highway and Bridge Trust Fund is established by Section 89-b of the State Finance Law. The DHBTF receives moneys from the motor fuel tax, motor vehicle fees, highway use tax, auto rental tax, petroleum business tax and a portion of the transportation and transmission tax imposed under the corporations and utilities tax. The moneys of the Fund, pursuant to an appropriation, are used to support transportation, including the reconstruction, replacement, reconditioning, restoration, rehabilitation and preservation of State, county, town, city and village roads, aviation projects, matching Federal highway grants, snow and ice removal, acquisition of real property, bus safety

inspection, rail freight facilities, intercity rail passenger facilities, state, municipal and private ports, and ferry lines. Payments from the Fund are also pledge to support the debt service on State-supported Dedicated Highway and Bridge Trust Fund Bonds.

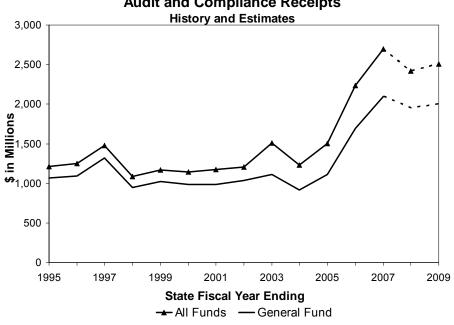
# Environmental Protection Fund ("EPF" Fund-078)

The Environmental Protection Fund is established by Section 92-s of the State Finance Law. The Fund currently receives real estate transfer taxes in the amount of \$147 million. Legislation enacted with the 2007-08 Budget increased the annual EPF dedication from \$237 million to \$287 million beginning in 2009-10. Moneys in the Fund are deposited to the following accounts:

- The Solid Waste Account for any non-hazardous municipal landfill closure project, municipal waste reduction or recycling project or local solid waste management plans.
- The Parks, Recreation and Historic Preservation Account for any municipal park project, historic preservation project, urban cultural park project, waterfront revitalization program, or coastal rehabilitation project.
- The Open Space Account for any open space land conservation project, biodiversity stewardship and research, non-point source abatement and control projects, upon the request of the Director of the Division of the Budget.

# AUDIT AND COMPLIANCE RECEIPTS

|               |                   |                      | (millions o | f dollars)        |                      |        |                   |
|---------------|-------------------|----------------------|-------------|-------------------|----------------------|--------|-------------------|
|               | 2006-07<br>Actual | 2007-08<br>Estimated | Change      | Percent<br>Change | 2008-09<br>Projected | Change | Percent<br>Change |
| Gen eral Fund | 2,098             | 1,941                | (157)       | (7.5)             | 2,004                | 63     | 3.2               |
| Other Funds   | 602               | 481                  | (121)       | (20.1)            | 504                  | 23     | 4.8               |
| All Funds     | 2,700             | 2,422                | (278)       | (10.3)            | 2,508                | 86     | 3.6               |



# **Audit and Compliance Receipts**

## **PROPOSED LEGISLATION**

Legislation proposed with this Budget would:

- provide the Department of Taxation and Finance with new tools to fight tax fraud • and increase taxpayer compliance by providing incentives for delinquent taxpayers to come forward and by providing the necessary enforcement tools to enable the Department to reduce tax evasion; and
- make tax shelter reporting requirements permanent. •

#### DESCRIPTION

This section summarizes the cash collected by the Department of Taxation and Finance related to its audit and compliance activities. The amounts reported are already reflected in the estimates of individual tax receipts contained in this volume.

# AUDIT AND COMPLIANCE RECEIPTS

The Department of Taxation and Finance's Office of Tax Enforcement (OTE) is composed of the Audit Division, the Division of Collections and Civil Enforcement ("Collections") and the Criminal Division. The Audit Division is responsible for verifying that the correct tax has been paid and the Compliance Division is responsible for collecting the correct tax.

The collections base of OTE activities is the correct amount of taxes legally required to be paid, which is verified through the audit process. The receipts from enforcement activities are the result of incorrect tax payments, including filing returns with math errors; filing past due returns or the incorrect return; the improper interpretation of Tax Law, regulations or instructions; and tax evasion that results in a gap between the amount that is legally due and required to be paid and the amount that was voluntarily paid. In certain instances, taxpayers may also be subject to penalties and interest.

| r         | TABLE1             |            |                 |  |  |  |  |  |
|-----------|--------------------|------------|-----------------|--|--|--|--|--|
|           |                    |            | • • •           |  |  |  |  |  |
| Grow      | th All Funds Audit | •          | e Collections   |  |  |  |  |  |
|           | •                  | millions)  |                 |  |  |  |  |  |
|           | All Funds Audit    |            | -               |  |  |  |  |  |
|           | and Compliance     | •          | •               |  |  |  |  |  |
|           | <u>Collections</u> | Prior Year | from Prior Year |  |  |  |  |  |
| 1993-94   | 1.130              |            |                 |  |  |  |  |  |
| 1994-95   | 1,211              | 81         | 7.2             |  |  |  |  |  |
| 1995-96   | 1,247              | 36         | 3.0             |  |  |  |  |  |
| 1996-97   | 1,480              | 233        | 18.7            |  |  |  |  |  |
| 1997-98   | 1,085              | (395)      | (26.7)          |  |  |  |  |  |
| 1998-99   | 1,169              | 84         | 7.7             |  |  |  |  |  |
| 1999-00   | 1,141              | (28)       | (2.4)           |  |  |  |  |  |
| 2000-01   | 1,174              | 33         | 2.9             |  |  |  |  |  |
| 2001-02   | 1,209              | 35         | 3.0             |  |  |  |  |  |
| 2002-03   | 1,510              | 301        | 24.9            |  |  |  |  |  |
| 2003-04   | 1,232              | (278)      | (18.4)          |  |  |  |  |  |
| 2004-05   | 1,503              | 271        | 22.0            |  |  |  |  |  |
| 2005-06   | 2,237              | 734        | 48.8            |  |  |  |  |  |
| 2006-07   | 2,700              | 463        | 20.7            |  |  |  |  |  |
| Estimated |                    |            |                 |  |  |  |  |  |
| 2007-08   | 2,422              | (278)      | (10.3)          |  |  |  |  |  |
| 2008-09   | 2,508              | 86         | 3.6             |  |  |  |  |  |

#### **GROWTH IN RECENT ENFORCEMENT COLLECTIONS**

Collectively, it is estimated that the portion of All Funds receipts attributable to enforcement activities and reflected in the estimates and projections of the individual taxes, will reach \$2.4 billion in 2007-08 and \$2.5 billion in 2008-09. This source of receipts has grown dramatically in recent years, having more than doubled since 2001-02. This growth can be attributed to a combination of policy actions adopted over the past few years and improved performance of the Department of Taxation and Finance in identifying and concluding productive audits. Growth in these collections for 2006-07 was a robust 21 percent, following growth of 49 percent in 2005-06 and 22 percent in 2004-05. Prior to 2002-03, enforcement receipts were relatively stable in the range of \$1.1 billion to \$1.2 billion annually.

| TABLE 2<br>ALL FUNDS AUDIT COLLECTIONS BY TAX TYPE<br>(in millions) |         |         |                           |                                   |  |  |  |
|---|---------|---------|---------------------------|-----------------------------------|--|--|--|
| _   | 2004-05 | 2005-06 | Change from<br>Prior Year | Percent Change<br>from Prior Year |  |  |  |
| Personal Income Tax   | 630     | 701     | 71                        | 11.3                              |  |  |  |
| User Taxes and Fees   | 331     | 350     | 19                        | 5.8                               |  |  |  |
| Business Taxes  | 504     | 1,144   | 640                       | 126.8                             |  |  |  |
| Corporation and Utilities Taxes                                     | 43      | 101     | 58                        | 132.8                             |  |  |  |
| Corporate Franchise Tax   | 397     | 653     | 256                       | 64.5                              |  |  |  |
| Bank Tax  | 24      | 330     | 306                       | 1,271.3                           |  |  |  |
| Insurance Tax   | 32      | 33      | 1                         | 1.7                               |  |  |  |
| Petroleum Business Tax  | 7       | 27      | 20                        | 273.5                             |  |  |  |
| Other Taxes   | 38      | 41      | 4                         | 10.0                              |  |  |  |
| Total   | 1,503   | 2,237   | 734                       | 48.8                              |  |  |  |

#### Historic Growth in 2005-06 Audit Receipts

The historic growth in 2005-06 audit receipts of \$734 million (49 percent) over the prior year was attributable to growth in audit collections from business taxes of 127 percent or \$640 million. The balance of the increase was attributable to the audit receipts from the personal income tax (an increase of 11.3 percent or \$71 million), user taxes and fees (5.8 percent or \$19 million) and other taxes (an increase of 10 percent or \$4 million).

Bank tax audit receipts, which increased from just \$24 million in 2004-05 to almost \$330 million, accounted for more than one-half of the \$640 million increase in business tax audit collections. The increase was largely attributable to the Voluntary Compliance Initiative (VCI) that was enacted in 2005 and provided the temporary authority for the Department of Taxation and Finance to require the reporting and disclosure of Federal and New York reportable transactions and gave taxpayers a limited period of time (from October 1, 2005, through March 1, 2006) to avoid substantial new penalties by voluntarily disclosing participation in such transactions. The VCI initiative resulted in the collection of approximately \$200 million in bank tax audit receipts in 2005-06. The authority for the Department of Taxation and Finance to require the reporting of such transactions currently expires on July 1, 2009. The Executive Budget includes legislation that will make permanent the Department of Taxation and Finance's authorization to require such reporting. This legislation is expected to ensure that revenue derived from the VCI Program moves into the voluntary base.

Audit receipts from the corporate franchise tax accounted for \$256 million of the \$640 million increase and were the result of significant collections received in April and May 2005, when several audits involving back years were closed following a favorable Tax Tribunal decision. The balance of the 2005-06 increase in business tax collections from the prior year was attributable to audit collections from the telecommunications industry collected under the corporation and utilities taxes (a 133 percent increase or \$58 million), and the petroleum business tax (a 274 percent increase or \$20 million).

| TABLE 3<br>ALL FUNDS AUDIT COLLECTIONS BY TAX TYPE<br>(in millions) |         |         |                           |                                   |  |  |  |
|---|---------|---------|---------------------------|-----------------------------------|--|--|--|
|   | 2005-06 | 2006-07 | Change from<br>Prior Year | Percent Change<br>from Prior Year |  |  |  |
| Personal Income Tax   | 701     | 732     | 31                        | 4.4                               |  |  |  |
| User Taxes and Fees   | 350     | 352     | 1                         | 0.4                               |  |  |  |
| Business Taxes  | 1,144   | 1,546   | 402                       | 35.2                              |  |  |  |
| Corporation and Utilities Taxes                                     | 101     | 52      | (49)                      | (48.8)                            |  |  |  |
| Corporate Franchise Tax   | 653     | 1,133   | 480                       | 73.5                              |  |  |  |
| Bank Tax  | 330     | 299     | (31)                      | (9.3)                             |  |  |  |
| Insurance Tax   | 33      | 56      | 23                        | 70.9                              |  |  |  |
| Petroleum Business Tax  | 27      | 6       | (21)                      | (78.9)                            |  |  |  |
| Other Taxes   | 41      | 70      | 29                        | 69.5                              |  |  |  |
| Total   | 2,237   | 2,700   | 463                       | 20.7                              |  |  |  |

# Growth in 2006-07 Receipts Continued to be Robust

Audit receipts for 2006-07 increased from \$2,237 million in 2005-06 to \$2,700 million. The continued robust growth in 2006-07 audit receipts of \$463 million (20 percent) over 2005-06 was again primarily attributable to growth in audit collections from business taxes of 35 percent or \$402 million. The balance of the increase was attributable to the audit receipts from the personal income tax (an increase of 4.4 percent or \$31 million), other taxes (an increase of nearly 70 percent or \$29 million) and user taxes and fees (0.4 percent or \$1 million). The significant increase in audit receipts from other taxes was due to the receipt of \$24 million in estate tax audits in November 2006.

Corporate franchise tax audit receipts increased from \$653 million in 2005-06 to \$1,133 million, a jump of \$480 million. The increase was attributable to the settlement of audit issues with a significant number of financial service and other large multi-state taxpayers. Insurance tax audit receipts increased by \$23 million or 71 percent over the prior year. These increases in audit collections from business taxes were offset by declines in receipts from corporation and utilities taxes from \$101 million to \$52 million (49 percent); the bank tax from \$330 million to \$299 million (9 percent) and the petroleum business tax from \$27 million to \$6 million (79 percent). Although these were sharp declines from prior-year results, receipts continued to exceed average collections over the ten-year period beginning in 1993-94 of \$29 million for the corporation and utilities taxes and \$66 million for the bank tax.

| TABLE 4<br>ALL FUNDS AUDIT COLLECTIONS BY TAX TYPE<br>(in millions) |         |         |                           |                                   |  |  |  |
|---|---------|---------|---------------------------|-----------------------------------|--|--|--|
|   | 2006-07 | 2007-08 | Change from<br>Prior Year | Percent Change<br>from Prior Year |  |  |  |
| Personal Income Tax   | 732     | 809     | 77                        | 10.5                              |  |  |  |
| User Taxes and Fees   | 352     | 374     | 22                        | 6.4                               |  |  |  |
| Business Taxes  | 1,546   | 1,203   | (343)                     | (22.2)                            |  |  |  |
| Corporation and Utilities Taxes                                     | 52      | 20      | (32)                      | (61.3)                            |  |  |  |
| Corporate Franchise Tax   | 1,133   | 1,020   | (113)                     | (10.0)                            |  |  |  |
| Bank Tax  | 299     | 1 16    | (183)                     | (61.2)                            |  |  |  |
| Insurance Tax   | 56      | 41      | (15)                      | (27.3)                            |  |  |  |
| Petroleum Business Tax  | 6       | 6       | 0                         | 0.6                               |  |  |  |
| Other Taxes   | 70      | 36      | (34)                      | (49.0)                            |  |  |  |
| Total   | 2,700   | 2,422   | (278)                     | (10.3)                            |  |  |  |

#### Estimated Receipts for 2007-08

Audit receipts for 2007-08 are estimated to decrease from \$2,700 million in 2006-07 to \$2,422 million. Although receipts are expected to decline from the prior year's historically high levels that included collections for audits that spanned far more than the normal three years, they remain significantly above average All Funds collections over the ten-year period beginning in 1993-94 of \$1,235 million. Estimated audit receipts for 2007-08 benefit from additional receipts attributable to resources provided with the 2007-08 Budget for the Department of Taxation and Finance. The decline in estimated 2007-08 audit receipts of \$278 million (10 percent) from 2006-07 is the result of a moderation in audit collections from business taxes from last year's historic levels, which are estimated to decline by 22 percent or \$343 million. The bulk of the \$343 million decrease in audit receipts from business taxes in 2007-08 is due to decreases in receipts from the corporate franchise tax of \$113 million, bank tax of \$183 million, insurance tax of \$15 million and corporation and utilities taxes of \$32 million. The balance of the decrease is attributable to reduced audit receipts from other taxes (\$34 million, or 49 percent), offset by increases in audit receipts from personal income taxes (\$77 million, or 10.5 percent) and user taxes and fees (\$22 million, or 6.4 percent).

| TABLE 5<br>ALL FUNDS AUDIT COLLECTIONS BY TAX TYPE<br>(in millions) |         |         |                           |                                   |  |  |  |  |
|---|---------|---------|---------------------------|-----------------------------------|--|--|--|--|
| _   | 2007-08 | 2008-09 | Change from<br>Prior Year | Percent Change<br>from Prior Year |  |  |  |  |
| Personal Income Tax   | 809     | 847     | 38                        | 4.7                               |  |  |  |  |
| User Taxes and Fees   | 374     | 409     | 35                        | 9.3                               |  |  |  |  |
| Business Taxes  | 1,203   | 1,217   | 14                        | 1.2                               |  |  |  |  |
| Corporation and Utilities Taxes                                     | 20      | 20      | 0                         | 0.0                               |  |  |  |  |
| Corporate Franchise Tax   | 1,020   | 999     | (21)                      | (2.1)                             |  |  |  |  |
| Bank Tax  | 116     | 152     | 36                        | 31.0                              |  |  |  |  |
| Insurance Tax   | 41      | 41      | 0                         | 0.0                               |  |  |  |  |
| Petroleum Business Tax  | 6       | 5       | (1)                       | (12.3)                            |  |  |  |  |
| Other Taxes   | 36      | 35      | (1)                       | (2.0)                             |  |  |  |  |
| Total   | 2,422   | 2,508   | 86                        | 3.6                               |  |  |  |  |

## Projected Receipts for 2008-09

# AUDIT AND COMPLIANCE RECEIPTS

Audit receipts for 2008-09 are projected to increase from \$2,422 million in 2007-08 to \$2,508 million. Overall, audit receipts are projected to remain significantly above average All Funds collections over the ten-year period beginning in 1993-94 of \$1,235 million. Projected audit receipts for 2008-09 include an expectation of additional receipts and additional targeted resources for the Department of Taxation and Finance. Without legislation, which is expected to increase receipts nearly \$80 million, and additional resources provided with this Budget, the base would be expected to decline by over \$100 million due to the loss of multiple-year financial service audits. To fill that gap, resources are targeted to improve compliance on withholding and refund payouts and enforcement in fraud cases. The modest increase in projected 2008-09 audit receipts of \$86 million (3.6 percent) results from a small increase, of 1.2 percent or \$14 million, in audit collections from business taxes from the previous year's high levels, with the bulk of the \$14 million increase due to an increase in bank tax receipts of \$11 million. The balance of the \$86 million increase is attributable to additional audit receipts from personal income taxes (\$38 million, or 4.7 percent) and user taxes and fees (\$35 million, or 9.3 percent), offset by a minimal decrease in audit receipts from other taxes.

#### Trends in All Funds Audit and Tax Receipts

Table 6 below reports All Funds audit and compliance collections, All Funds tax receipts, and All Funds audit and compliance collections as a percent of All Funds tax receipts. Although All Funds audit and compliance receipts have fluctuated over time, they have consistently comprised roughly 3 percent to 4 percent of total All Funds tax receipts. In 2006-07, audit and compliance receipts were 4.6 percent of All Funds tax receipts, but in 2007-08 and 2008-09 audit and compliance receipts are expected to again be no more than 4 percent of total All Funds tax receipts.

|               | TABLE 6<br>All Funds Audit and Compliance Collections<br>As A Percent of All Funds Tax Receipts |           |                      |  |  |  |  |  |  |
|---------------|---|-----------|----------------------|--|--|--|--|--|--|
|               |   |           |                      |  |  |  |  |  |  |
|               |   |           |                      |  |  |  |  |  |  |
| (in millions) |   |           |                      |  |  |  |  |  |  |
|               | All Funds Audit   | All Funds | Audit and Compliance |  |  |  |  |  |  |
|               | and Compliance  | Tax       | As a Percent         |  |  |  |  |  |  |
|               | Collections   | Receipts  | of All Funds         |  |  |  |  |  |  |
| 1993-94       | 1,130   | 33,026    | 3.4                  |  |  |  |  |  |  |
| 1994-95       | 1,211   | 33,050    | 3.7                  |  |  |  |  |  |  |
| 1995-96       | 1,247   | 33,927    | 3.7                  |  |  |  |  |  |  |
| 1996-97       | 1,480   | 34,620    | 4.3                  |  |  |  |  |  |  |
| 1997-98       | 1,085   | 35,921    | 3.0                  |  |  |  |  |  |  |
| 1998-99       | 1,169   | 38,495    | 3.0                  |  |  |  |  |  |  |
| 1999-00       | 1,141   | 41,389    | 2.8                  |  |  |  |  |  |  |
| 2000-01       | 1,174   | 44,658    | 2.6                  |  |  |  |  |  |  |
| 2001-02       | 1,209   | 42,475    | 2.8                  |  |  |  |  |  |  |
| 2002-03       | 1,510   | 39,626    | 3.8                  |  |  |  |  |  |  |
| 2003-04       | 1,232   | 42,851    | 2.9                  |  |  |  |  |  |  |
| 2004-05       | 1,503   | 48,598    | 3.1                  |  |  |  |  |  |  |
| 2005-06       | 2,237   | 53,578    | 4.2                  |  |  |  |  |  |  |
| 2006-07       | 2,700   | 58,740    | 4.6                  |  |  |  |  |  |  |
| Estimated     |   |           |                      |  |  |  |  |  |  |
| 2007-08       | 2,422   | 60,927    | 4.0                  |  |  |  |  |  |  |
| 2008-09       | 2,508   | 64,912    | 3.9                  |  |  |  |  |  |  |

As is shown in the Table 7 below, the historical distribution of audit and compliance receipts by broad tax categories (i.e., personal income tax, business taxes, user taxes and fees, and miscellaneous/other taxes) differs significantly from the distribution of voluntary receipts by tax category. For example, the share of total audit and compliance receipts attributable to the business tax category ranged from about 27 percent to 41 percent over the ten-year period beginning in 1993-94. However, the business share of total taxes ranged from 12 percent to 21 percent over that same period. As a result of significant audit collections in the bank and corporate franchise taxes discussed earlier, the percentage share of audit receipts from business taxes deviated, and is projected to continue to deviate from these historical trends and account for 51 percent, 57 percent, 50 percent and 49 percent, respectively, of total 2005-06, 2006-07, 2007-08 and 2008-09 audit receipts.

|            |  |                                   |                                   | Table 7                          |   |                            |                           |                                  |
|------------|--|-----------------------------------|-----------------------------------|----------------------------------|---|----------------------------|---------------------------|----------------------------------|
|            | Percent of All Funds Audit and Compliance<br>Collections By Tax Category |                                   |                                   |                                  | Percent of All Funds<br>Collections By Tax Category |                            |                           |                                  |
|            | Business<br><u>Taxes</u>   | Other<br>Taxes<br><u>and Fees</u> | User<br>Taxes<br><u>and Fee s</u> | Personal<br>Income<br><u>Tax</u> | Business<br><u>Taxes</u>                            | Other<br>Taxes<br>and Fees | User<br>Taxes<br>and Fees | Personal<br>Income<br><u>Tax</u> |
| 1993-94    | 30   | 5                                 | 22                                | 43                               | 21  | 11                         | 18                        | 50                               |
| 1994-95    | 29   | 6                                 | 25                                | 40                               | 19  | 11                         | 20                        | 50                               |
| 1995-96    | 37   | 7                                 | 19                                | 37                               | 18  | 11                         | 20                        | 51                               |
| 1996-97    | 41   | 5                                 | 20                                | 34                               | 19  | 10                         | 20                        | 51                               |
| 1997-98    | 39   | 6                                 | 20                                | 35                               | 18  | 11                         | 20                        | 51                               |
| 1998-99    | 40   | 5                                 | 19                                | 36                               | 17  | 10                         | 20                        | 53                               |
| 1999-00    | 34   | 6                                 | 20                                | 40                               | 15  | 10                         | 20                        | 55                               |
| 2000-01    | 31   | 4                                 | 22                                | 43                               | 13  | 8                          | 19                        | 60                               |
| 2001-02    | 32   | 5                                 | 20                                | 43                               | 12  | 8                          | 19                        | 61                               |
| 2002-03    | 31   | 4                                 | 20                                | 45                               | 13  | 8                          | 22                        | 57                               |
| 2003-04    | 27   | 4                                 | 23                                | 46                               | 12  | 8                          | 23                        | 57                               |
| 2004-05    | 34   | 3                                 | 21                                | 42                               | 12  | 8                          | 23                        | 57                               |
| 2005-06    | 51   | 3                                 | 15                                | 31                               | 12  | 8                          | 21                        | 59                               |
| 2006-07    | 57   | 3                                 | 13                                | 27                               | 15  | 3                          | 23                        | 59                               |
| 2007-08(e) | 50   | 1                                 | 15                                | 33                               | 14  | 3                          | 23                        | 60                               |
| 2008-09(e) | 49   | 1                                 | 16                                | 34                               | 15  | 3                          | 22                        | 60                               |

Similarly, the total share of audit and compliance receipts attributable to the personal income tax does not match its share of total taxes. However, during this ten-year period, the percent shares of audit and compliance receipts and total tax receipts attributable to the user taxes and fees category were more consistent with one another, with the audit and compliance percentage ranging from 19 percent to 25 percent and the tax receipts percentage ranging from 18 percent to 23 percent. As a result of the large historical and projected increase in business tax audit receipts during the 2005-06 through 2008-09 period, the share of user taxes and fees and personal income tax audit receipts deviate from these historical trends, but their respective shares of total tax receipts remains consistent with history.

#### Significant Legislation Impacting Historical Audit Receipts

Significant statutory changes that have had an impact on audit and compliance activities are summarized below.

#### Tax Amnesty - 1994

In 1994, New York State authorized a three-month tax amnesty program that focused on three types of taxpayers. The income tax component focused on non-residents required to file a New York return. The business tax component also focused on out-of-State taxpayers whose activities in New York State make them taxpayers, and the compensating use tax component focused on resident individuals and small businesses. This amnesty program required eligible taxpayers to pay any taxes owed in addition to all applicable interest, in exchange for the waiver of any related criminal prosecution or other administrative penalties.

#### Tax Amnesty - 1996

The legislation established a three-month tax amnesty program. Between November 1, 1996, and January 31, 1997, certain taxpayers could apply for a waiver of penalty relating to certain unpaid tax liabilities for taxable periods ending, or transactions or uses occurring, on or before December 31, 1994. The taxes covered by this amnesty program were the same taxes that were included under the 1985 program. These taxes were the personal income tax, the corporate franchise tax imposed under Article 9-A, certain taxes imposed under Article 9, the sales and use tax and the estate and gift tax. Three additional taxes that did not exist in 1985 were also covered by the program: the beverage container tax, the auto rental tax and the hotel occupancy tax.

The amnesty program excluded several groups of taxpayers. The excluded groups included those with outstanding liabilities owed under "sin" taxes (i.e., the alcoholic beverage tax and cigarette and tobacco products taxes), the real estate transfer tax, the real property gains tax, corporate franchise taxes imposed on banks and insurance companies, large corporations (those with more than 500 employees in the United States), regulated utilities and entities principally engaged in the conduct of aviation (with a tax liability under Article 9 of the Tax Law). Taxpayers involved in a criminal investigation or civil or criminal litigation relating to the penalty for which amnesty is sought were also excluded. Finally, taxpayers that received benefits under New York State's 1985 and 1994 amnesty programs were ineligible for amnesty for those taxes for which they already received benefits.

#### Tax Amnesty - 2003

Taxpayers with outstanding liabilities were given a limited opportunity to settle those liabilities without penalties and with a reduction in the appropriate rate of interest. The tax amnesty applied to the personal income tax, sales and compensating use tax, corporate franchise taxes other than the bank and insurance taxes, and various excise taxes. The amnesty applied to taxable periods ending on or before December 31, 2000, or in the case of the sales tax or excise taxes with quarterly returns, periods ending on or before February 28, 2001. Under the estate tax, amnesty applied to estates of decedents dying on or before February 1, 2000.

Amnesty participants received a waiver of certain penalties and a two-percent reduction in the applicable interest rate relating to unpaid liabilities. Beginning April 1, 2003, the interest rate computation applied to all liabilities increased by two percent for all taxpayers. Amnesty was not granted to taxpayers under criminal investigation, taxpayers who had been convicted of a tax-related crime, taxpayers who were parties to administrative proceedings with the Department of Taxation and Finance, or taxpayers with more than 500 employees.

#### Extension of Bank Tax Provisions

Legislation has extended on multiple occasions certain provisions of the Tax Law and the Administrative Code of the City of New York relating to the taxation of commercial banks. These include major reform amendments made in 1985 to the bank taxes imposed by New York State and New York City. At that time, all taxpayers were made subject to new asset and alternative entire net income (ENI) tax bases. The method of allocation of income changed from separate accounting to three-factor formula apportionment. Also added were several new modifications to income, including new deductions for income from subsidiary capital; all these changes were temporary. Two years later, New York decoupled from changes made by the Federal Tax Reform Act of 1986 with regard to the Federal and State bad debt deductions. These amendments were also temporary.

The primary motivation for these temporary statutory changes was the joint recognition by the industry, the Department of Taxation and Finance, and the New York City Department of Finance that the then-current structure was deficient. The pre-1985 law was based upon separate accounting by branch. This antiquated system led to uncertainty for taxpayers, difficulties with administration for both the industry and the State and City, and large audit assessments. Simplified administration and certainty of results were important goals of the new structure. The amendments were made temporary to provide an opportunity for adjustments if difficulties were encountered with the new law. Since enactment in 1985, the provisions have been extended without significant alterations.

#### Temporary Tax-Shelter Disclosure and Voluntary Compliance Initiative

Legislation enacted in 2005 created a tax-shelter disclosure requirement for taxpayers or advisors engaging in abusive tax shelters to provide copies of their Federal reports to the Commissioner of Taxation and Finance. The legislation also allowed taxpayers a limited period of time (from October 1, 2005, through March 1, 2006) to avoid substantial new penalties by voluntarily disclosing participation in such a shelter by filing amended returns for the liability periods affected. The Voluntary Compliance Initiative was available for tax liabilities under Articles 9, 9-A, 22, 30, 32 and 33. The disclosure reporting requirements mirror the permanent Federal requirements and were to sunset in July 2007. Chapter 60, Laws of 2007, extended the provisions by two years, to July 2009. Legislation submitted with the Executive Budget will make these reporting requirements permanent.

#### Intangible Assets

Legislation enacted in 2003 required taxpayers (with some exceptions) who deduct interest or royalty expenses for amounts paid to a related member for the use of intangible assets to add back those deductions to their taxable income.