# DIVISION OF THE LOTTERY 


#### Abstract

MISSION In 1966, New Yorkers approved a constitutional amendment to authorize a State Lottery in support of education. The Division of the Lottery raises revenue through the sale and marketing of Lottery game tickets.


## ORGANIZATION AND STAFFING

The Division of the Lottery is an independent unit of the Department of Taxation and Finance whose Commissioner appoints the Director of the Lottery. The Division maintains a central office in Schenectady, regional offices in Buffalo, Schenectady, Syracuse, New York City and Long Island, and a satellite office in Fishkill to serve the Hudson Valley. District sales representatives are stationed in the regional offices, and recruit and support point-of-sale agents, which include convenience stores, new sstands, supermarkets, restaurants and bow ling alleys.

In 2000-01, Lottery will have a workforce of 346. District sales representatives reflect approximately 35 percent of this total.

## FISCAL BACKGROUND AND BUDGET HIGHLIGHTS

Lottery games have raised more than $\$ 16.6$ billion in revenues for education since the Lottery's inception in 1967. In 1999-2000, the Division estimates gross sales of $\$ 3.5$ billion.

The Division's costs are supported entirely with Lottery sales revenues. The 2000-01 Executive Budget recommends $\$ 110.6$ million to support Lottery operations. By law, no more than 15 percent of gross Lottery sales may be used for administration, including sales agents' commissions which total 6 percent of gross sales. Historically, the Lottery Division's total administrative costs have been well below the statutory limit.

## PROGRAM HIGHLIGHTS

Lottery games sold on the Division's on-line computer system include: Lotto, Pick 10, New York Numbers, Win 4, and Take Five. These games can be played from more than 14,100 locations across the State and offer players the opportunity to match their "picks" to televised draw ings that take place nightly or tw ice weekly, depending on the game. Winning tickets up to $\$ 600$ can be validated and redeemed by customers at any location selling Lottery products.

The Lottery Division's Instant "Scratcher" cash games have contributed significantly to the grow th of Lottery revenues. The Division will market up to 50 types of Instant Cash games during 2000-01.

Quick Draw, first introduced in 1995, is an electronic version of Pick 10, with winning numbers drawn by computer every five minutes, from 10 a.m. to 3 p.m. and 4 p.m. to 12 a.m. every day. Quick Draw is displayed at more than 3,000 authorized establishments statewide, such as restaurants and bow ling alleys.

In 2000-01, legislation will be introduced authorizing the Lottery to participate in multi-state games such as Powerball. This legislation will provide New York residents with additional opportunities to participate in Lottery games.

In addition, the Executive Budget will establish the Leaders of Tomorrow Scholarship program, which will provide 1,300 New York State high school seniors
with annual aw ards of $\$ 1,000$ for four years of undergraduate study at a college w ithin New York State. In addition, the Lottery will continue support for "New York Expeditions", a television show based upon a year-long field trip by ten New York State high school students to historically significant places throughout New York. The show provides a video study guide for New York classrooms.

## ALL FUNDS APPROPRIATIONS

| Category | $\begin{array}{r} \text { A vailable } \\ 1999-00 \end{array}$ | A ppropriations <br> Recommended 2000-01 | Change | Reappropriations Recommended 2000-01 |
| :---: | :---: | :---: | :---: | :---: |
| State Operations | \$108, 709,400 | \$110,617,400 | + \$1,908,000 |  |
| Aid To Localities |  |  |  |  |
| Capital Projects |  |  |  |  |
| T otal | \$108, 709,400 | \$110,617,400 | + \$1,908,000 |  |

## ALL FUND TYPES

LEVELS OF EMPLOYMENT BY PROGRAM
ANNUAL SALARIED POSITIONS

STATE OPERATIONS
ALL FUNDS FINANCIAL REQUIREMENTS BY FUND TYPE
APPROPRIATIONS

| Fund Type | A vailable 1999-00 | Recommended $2000-01$ | Change |
| :---: | :---: | :---: | :---: |
| Special Revenue Funds - Other | \$108,709,400 | \$110,617,400 | + \$1,908,000 |
| T otal | \$108,709,400 | \$110,617,400 | + \$1,908,000 |

STATE OPERATIONS
ALL FUNDS FINANCIAL REQUIREMENTS BY PROGRAM
APPROPRIATIONS

| Program | A vailable 1999-00 | $\begin{array}{r} \text { Recommended } \\ 2000-01 \end{array}$ | Change |
| :---: | :---: | :---: | :---: |
| A dministration of the Lottery |  |  |  |
| Special Revenue Funds - Other | \$108,709,400 | \$110,617,400 | + \$1,908,000 |
| Total | \$108,709,400 | \$110,617,400 | +\$1,908,000 |

## STATE OPERATIONS - OTHER THAN GENERAL FUND SUMMARY OF APPROPRIATIONS AND CHANGES 2000-01 RECOMMENDED

|  | Total |  | Personal Service |  |
| :---: | :---: | :---: | :---: | :---: |
| Program | A mount | Change | A mount | Change |
| Administration of the Lottery | \$110,617,400 | +\$1,908,000 | \$14,190,500 | + \$224,400 |
| Total | \$110,617,400 | + \$1,908,000 | \$14,190, 500 | + \$224,400 |

N onpersonal Service

| Program | A mount | C hange |
| :---: | :---: | :---: |
| Administration of the Lottery | \$96,426,900 | + \$1,683,600 |
| Total | $\$ 96,426,900$ | $+\$ 1,683,600$ |

